



May 14th 2025

AS ONE CORPORATION

President CEO : Takuji Iuchi

Security Code:7476

Contact : Keisuke Nishikawa Director CFO

TEL: +81-6-6447-1210

## March 2025 Operating Results (Flash Report)

### 1. Net Sales trends

Millions of yen

	Apr.	May	Jun.	Jul.	Aug.	Sep.
FY03/2025	7,662	7,703	7,452	8,342	6,759	7,750
FY03/2024	6,520	6,483	7,518	6,985	6,752	7,108
FY03/2025 % YoY	+17.5%	+18.8%	(0.9)%	+19.4%	+0.1%	+9.0%

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2025	8,776	7,932	8,406	8,497	8,636	9,573
FY03/2024	7,609	7,673	7,678	7,694	8,587	8,911
FY03/2025 % YoY	+15.3%	+3.4%	+9.5%	+10.4%	+0.6%	+7.4%

### 2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2024	21	21	20	22	19	19	22	20	20	19	18	20
YoY	+ 1	+ 1	( 2)	+ 2	( 1)	( 1)	+ 1	± 0	± 0	+ 1	( 1)	± 0
Sales per day % YoY*	+11.9%	+13.2%	+9.0%	+8.6%	+5.4%	+14.8%	+10.1%	+3.4%	+9.5%	+4.6%	+6.2%	+7.4%

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

### 3. The comments

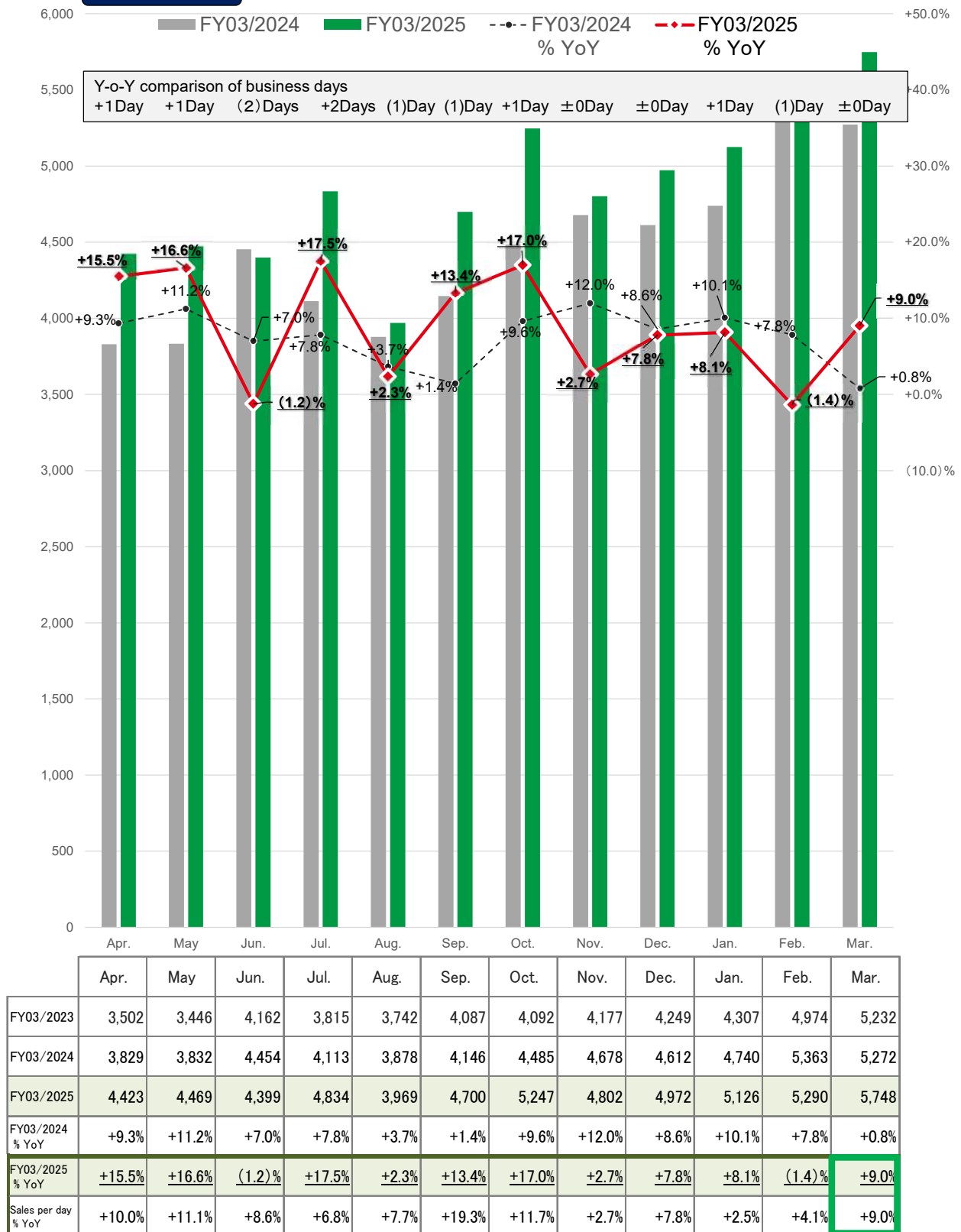
In March, Scientific sector increased by 9.0%, Industrial sector increased by 19.2%, and Hospital and Nursing Care Sector decreased by 8.5%, resulting in a total increase of 7.4% for the three fields. Scientific sector and Industrial sector are doing well due to the recording of large orders for the start-up of laboratories. On the other hand, the Hospital and Nursing Care Sector market remains in a difficult environment due to the continued harsh business environment of hospitals.

#### About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2023, the total annual net sales under this method were 88,871 million yen, annual net sales on a non-consolidated basis were 91,412 million yen, and consolidated net sales were 95,536 million yen.

The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.

# Scientific sector



Millions of yen・%

Industrial sector

3,000

+40.0%

■ FY03/2024 ■ FY03/2025 --- FY03/2024 % YoY - - - FY03/2025 % YoY

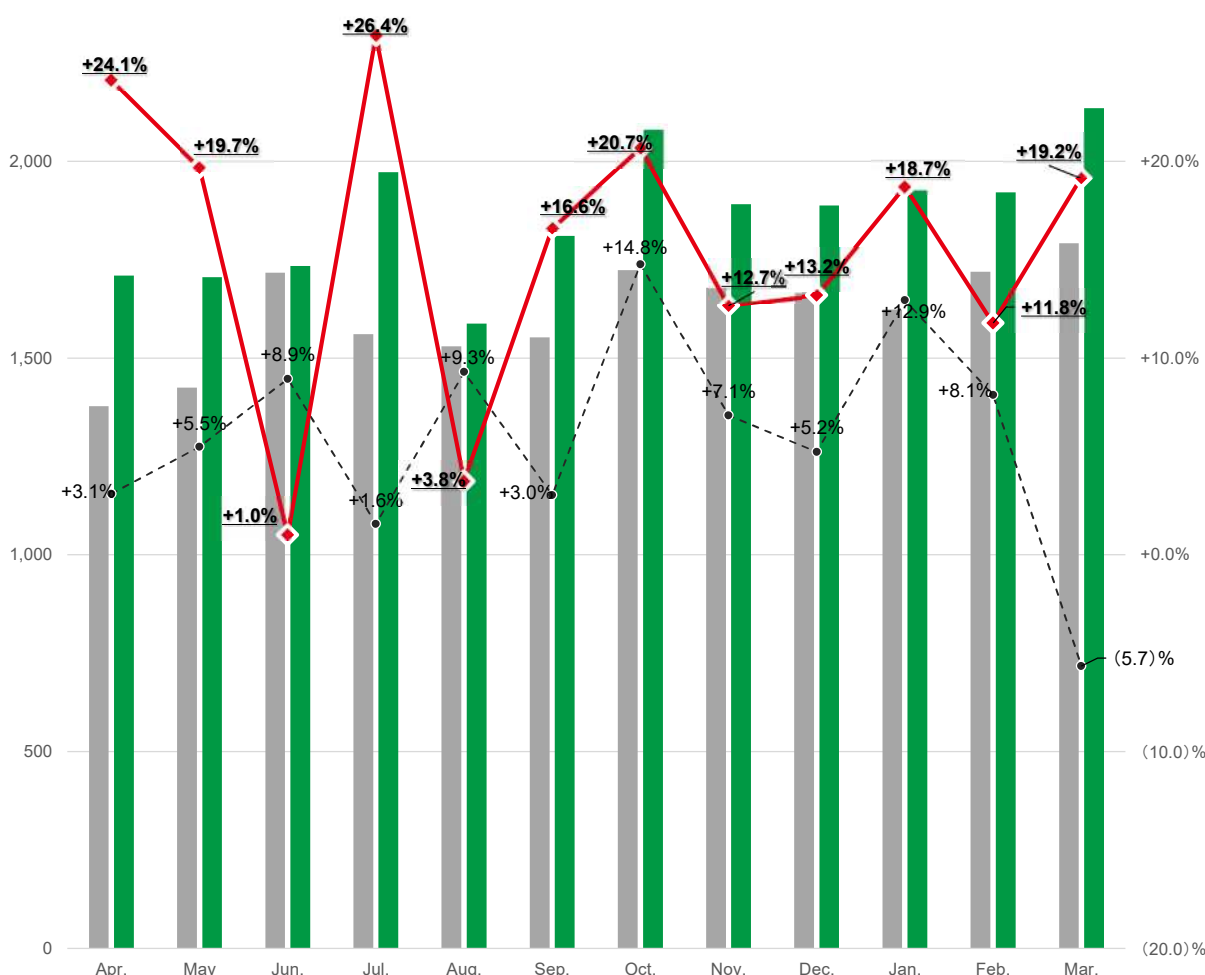
Y-o-Y comparison of business days

+1Day +1Day (2)Days +2Days (1)Day (1)Day +1Day ±0Day ±0Day +1Day (1)Day

2,500

±0Day

+30.0%



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,336	1,351	1,576	1,537	1,400	1,507	1,502	1,567	1,584	1,438	1,590	1,899
FY03/2024	1,377	1,425	1,717	1,561	1,530	1,552	1,723	1,678	1,667	1,623	1,719	1,791
FY03/2025	1,710	1,705	1,734	1,972	1,588	1,810	2,080	1,891	1,887	1,927	1,921	2,135
FY03/2024 % YoY	+3.1%	+5.5%	+8.9%	+1.6%	+9.3%	+3.0%	+14.8%	+7.1%	+5.2%	+12.9%	+8.1%	(5.7)%
FY03/2025 % YoY	+24.1%	+19.7%	+1.0%	+26.4%	+3.8%	+16.6%	+20.7%	+12.7%	+13.2%	+18.7%	+11.8%	+19.2%
Sales per day %YoY	+18.2%	+14.0%	+11.1%	+14.9%	+9.2%	+22.7%	+15.2%	+12.7%	+13.2%	+12.5%	+18.0%	+19.2%

# Hospital and Nursing Care Sector

Millions of yen・%

3,000

+40.0%

■ FY03/2024 ■ FY03/2025 --- FY03/2024 % YoY - - - FY03/2025 % YoY

Y-o-Y comparison of business days

+1Day +1Day (2)Days +2Days (1)Day (1)Day +1Day ±0Day ±0Day +1Day (1)Day ±0Day

2,500

+28.0%



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,425	1,326	1,369	1,505	1,867	1,589	1,406	1,493	1,756	1,593	1,451	1,867
FY03/2024	1,314	1,225	1,347	1,311	1,344	1,410	1,400	1,317	1,399	1,331	1,504	1,847
FY03/2025	1,529	1,529	1,319	1,535	1,203	1,240	1,448	1,239	1,547	1,444	1,425	1,690
FY03/2024 % YoY	(7.8)%	(7.6)%	(1.6)%	(12.9)%	(28.0)%	(11.3)%	(0.4)%	(11.8)%	(20.3)%	(16.5)%	+3.7%	(1.1)%
FY03/2025 % YoY	+16.4%	+24.8%	(2.1)%	+17.1%	(10.5)%	(12.0)%	+3.5%	(5.9)%	+10.6%	+8.5%	(5.3)%	(8.5)%
Sales per day % YoY	+10.8%	+18.8%	+7.7%	+6.5%	(5.8)%	(7.4)%	(1.2)%	(5.9)%	+10.6%	+2.8%	(0.1)%	(8.5)%