



March 11th 2025  
AS ONE CORPORATION  
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## February 2025 Operating Results (Flash Report)

### 1. Net Sales trends

Millions of yen

	Apr.	May	Jun.	Jul.	Aug.	Sep.
FY03/2025	7,662	7,703	7,452	8,342	6,759	7,750
FY03/2024	6,520	6,483	7,518	6,985	6,752	7,108
FY03/2025 % YoY	+17.5%	+18.8%	(0.9)%	+19.4%	+0.1%	+9.0%

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2025	8,776	7,932	8,406	8,497	8,636	
FY03/2024	7,609	7,673	7,678	7,694	8,587	8,911
FY03/2025 % YoY	+15.3%	+3.4%	+9.5%	+10.4%	+0.6%	

### 2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2024	21	21	20	22	19	19	22	20	20	19	18	
YoY	+ 1	+ 1	( 2)	+ 2	( 1)	( 1)	+ 1	± 0	± 0	+ 1	( 1)	
Sales per day % YoY*	+11.9%	+13.2%	+9.0%	+8.6%	+5.4%	+14.8%	+10.1%	+3.4%	+9.5%	+4.6%	+6.2%	

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

### 3. The comments

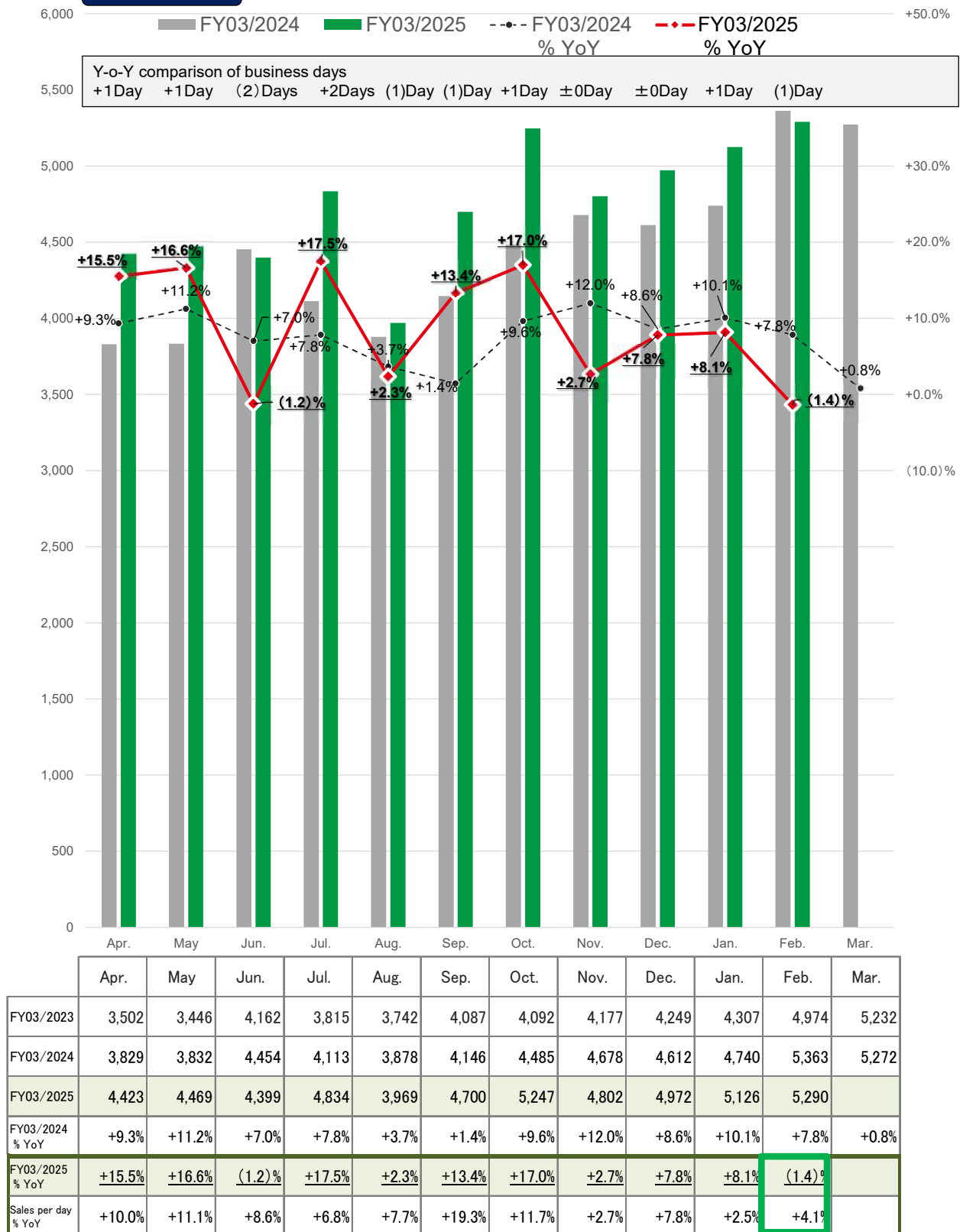
February has one less business day than the previous month. Comparing sales per day, Scientific sector increased by 4.1% year-on-year as routine sales made up for the drop in sales from high-priced equipment orders in the same month last year, while Industrial sector continued to perform well and increased by 18.0% year-on-year. On the other hand, Hospital and Nursing Care Sector experienced a slight decline (down 0.1% year-on-year) as the market remains challenging with no change in the tough business environment for hospitals.

#### About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2023, the total annual net sales under this method were 88,871 million yen, annual net sales on a non-consolidated basis were 91,412 million yen, and consolidated net sales were 95,536 million yen.

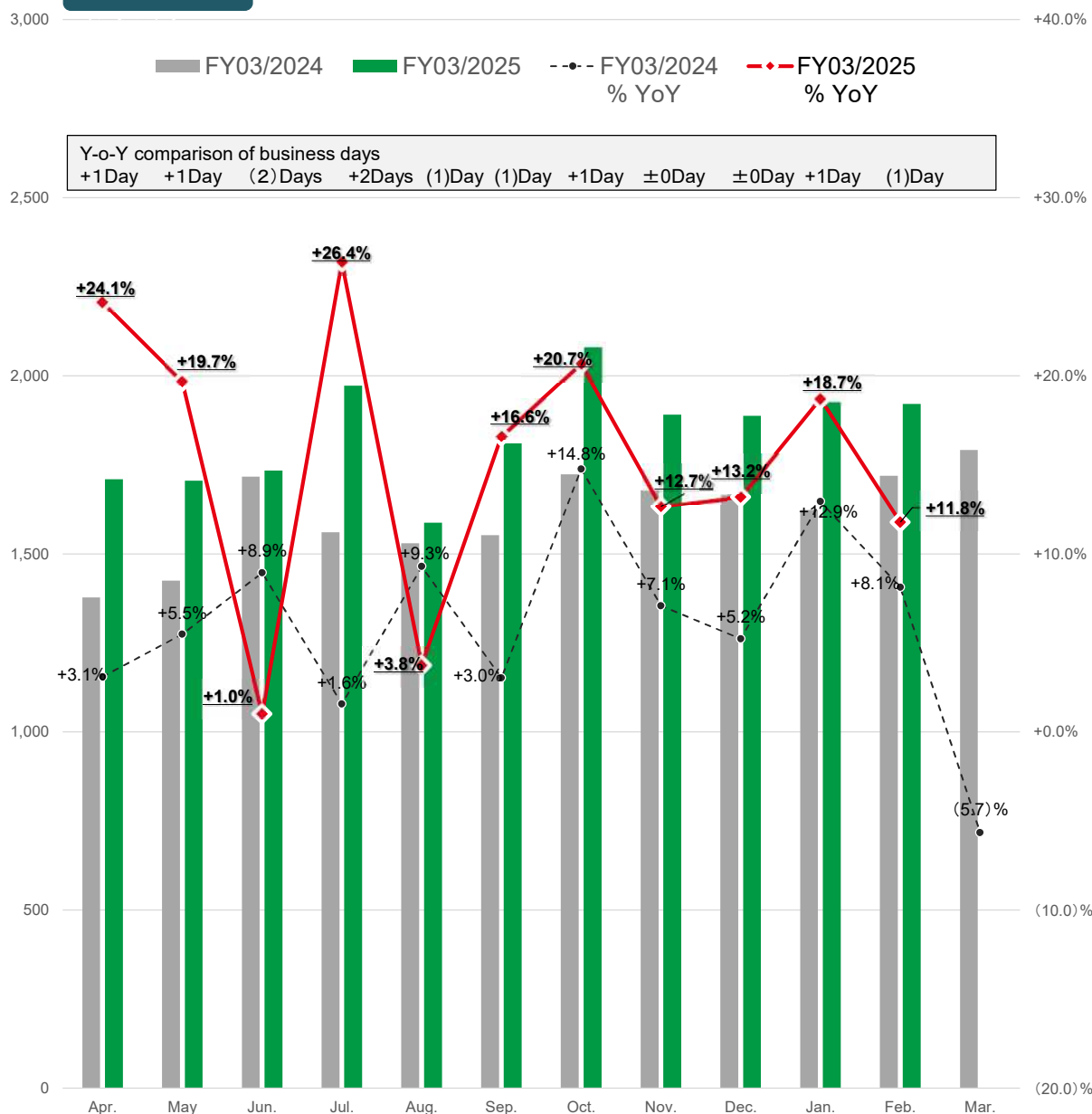
The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.

# Scientific sector



Millions of yen・%

Industrial sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,336	1,351	1,576	1,537	1,400	1,507	1,502	1,567	1,584	1,438	1,590	1,899
FY03/2024	1,377	1,425	1,717	1,561	1,530	1,552	1,723	1,678	1,667	1,623	1,719	1,791
FY03/2025	1,710	1,705	1,734	1,972	1,588	1,810	2,080	1,891	1,887	1,927	1,921	
FY03/2024 % YoY	+3.1%	+5.5%	+8.9%	+1.6%	+9.3%	+3.0%	+14.8%	+7.1%	+5.2%	+12.9%	+8.1%	(5.7)%
FY03/2025 % YoY	+24.1%	+19.7%	+1.0%	+26.4%	+3.8%	+16.6%	+20.7%	+12.7%	+13.2%	+18.7%	+11.8%	
Sales per day %YoY	+18.2%	+14.0%	+11.1%	+14.9%	+9.2%	+22.7%	+15.2%	+12.7%	+13.2%	+12.5%	+18.0%	

# Hospital and Nursing Care Sector

Millions of yen・%

3,000

+40.0%

■ FY03/2024 ■ FY03/2025 --- FY03/2024 % YoY - - - FY03/2025 % YoY

Y-o-Y comparison of business days

+1Day +1Day (2)Days +2Days (1)Day (1)Day +1Day ±0Day ±0Day +1Day (1)Day

2,500

+28.0%



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	1,425	1,326	1,369	1,505	1,867	1,589	1,406	1,493	1,756	1,593	1,451	1,867
FY03/2024	1,314	1,225	1,347	1,311	1,344	1,410	1,400	1,317	1,399	1,331	1,504	1,847
FY03/2025	1,529	1,529	1,319	1,535	1,203	1,240	1,448	1,239	1,547	1,444	1,425	
FY03/2024 % YoY	(7.8)%	(7.6)%	(1.6)%	(12.9)%	(28.0)%	(11.3)%	(0.4)%	(11.8)%	(20.3)%	(16.5)%	+3.7%	(1.1)%
FY03/2025 % YoY	+16.4%	+24.8%	(2.1)%	+17.1%	(10.5)%	(12.0)%	+3.5%	(5.9)%	+10.6%	+8.5%	(5.3)%	
Sales per day % YoY	+10.8%	+18.8%	+7.7%	+6.5%	(5.8)%	(7.4)%	(1.2)%	(5.9)%	+10.6%	+2.8%	(0.1)%	