

DATA FILE

PARIS MIKI HOLDINGS Inc.

For The 1st Quarter of Fiscal Year Ending March 31, 2026
(April 1, 2025 –June 30, 2025)

Standard Market of the TSE, Code No. 7455
<https://www.paris-miki.com>

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Disclaimer: Market forecasts, operating results forecast, and other information contained in these materials are based on judgments and projections of the Company's management from currently available information. Therefore, please understand that the contents herein involve risks and uncertainties, and the actual results could differ materially depending on various factors.

1. Financial Summary

● Consolidated

(JPY mil. , %)	1st Quarter FY03/25 Apr. 1, 2024-Jun. 30, 2024			1st Quarter FY03/26 Apr. 1, 2025-Jun. 30, 2025			FY03/26 (Forecast) Apr. 1, 2025-Mar. 31, 2026		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
Sales	JPY mil.	%	%	JPY mil.	%	%	JPY mil.	%	%
	12,725	100.0	105.8	12,482	100.0	98.1	51,451	100.0	101.3
Cost of Sales	4,225	33.2	112.3	3,910	31.3	92.6	16,298	31.7	100.4
Gross Profit	8,500	66.8	102.9	8,571	68.7	100.8	35,152	68.3	101.8
SG & A Expenses	8,090	63.6	105.0	8,259	66.2	102.1	33,603	65.3	101.3
Operating Income	409	3.2	74.2	312	2.5	76.2	1,548	3.0	111.9
Non-operating Income	382	3.0	102.2	126	1.0	33.1			
Non-operating Expenses	34	0.3	154.1	83	0.7	240.1			
Ordinary Profit	757	6.0	83.8	355	2.8	47.0	1,748	3.4	102.8
Extraordinary Income	0	0.0	54.5	0	0.0	47.4			
Extraordinary Losses	31	0.2	139.5	51	0.4	161.0			
Profit Loss Attributable to Owners of Parent	561	4.4	78.9	129	1.0	23.0	1,005	2.0	113.3
Earnings per Share	JPY			JPY			JPY		
	10.98	—	—	2.30	—	—	17.91		

* The earnings per share forecast has been revised due to a revision of the average number of shares following the disposal of treasury shares as consideration for the absorption-type company split implemented on 1 July 2024.

2. Selling, General and Administrative Expenses

● Consolidated

(JPY mil. , %)				
1st Quarter FY03/25		1st Quarter FY03/26		
Apr. 1, 2024-Jun. 30, 2024		Apr. 1, 2025-Jun. 30, 2025		
	Amount (A)	Amount (B)	Change (B)-(A)	YoY
	JPY mil.	JPY mil.	JPY mil.	%
Sales Promotion Expenses	644	620	△ 24	96.2
Advertising Expenses	147	257	110	174.9
Personel Expenses	4,170	4,224	54	101.3
Rent Expenses	2,005	1,979	△ 26	98.7
Other SG & A Expenses	1,122	1,177	54	104.9
Depreciation Expenses (of Other SG & A Expenses)	211	245	34	116.2
Total	8,090	8,259	169	102.1

3. Main Changes in Balance Sheet

● Consolidated

(JPY mil.)

	As of Jun. 30, 2024 (A)	As of Jun. 30, 2025 (B)	Change (B) - (A)	As of Mar. 31, 2025 (C)	Change (B) - (C)
Assets					
Total Current Assets	27,172	27,402	229	27,141	260
Cash and Deposits	13,187	13,263	75	13,612	△ 349
Account Receivable	3,392	3,160	△ 232	2,999	160
Inventories	9,050	9,512	462	8,988	524
Other Current Assets	1,542	1,465	△ 76	1,540	△ 75
Total Fixed Assets	13,398	15,766	2,367	15,844	△ 78
Tangible Fixed Assets	5,968	6,243	275	6,175	68
Intangible Fixed Assets	564	445	△ 119	483	△ 37
Investments and Others	6,865	9,076	2,210	9,185	△ 108
Total Fixed Assets	40,571	43,168	2,596	42,985	182
Liabilities					
Total Current Liabilities	8,988	8,994	6	8,655	339
Notes and Accounts Payable	1,684	1,695	11	1,384	310
Income Taxes Payable	249	281	32	386	△ 104
Other Current Liabilities	7,054	7,018	△ 36	6,884	133
Total Long-term Liabilities	1,126	1,569	443	1,557	11
Total Liabilities	10,114	10,564	450	10,213	351
Net Assets					
Shareholders' Equity	28,765	29,372	607	29,461	△ 88
Capital Stock	5,901	5,913	11	5,913	0
Capital Surplus	6,829	6,818	△ 11	6,821	△ 3
Retained Earnings	24,074	16,654	△ 7,420	16,739	△ 84
Treasury Stock	△ 8,039	△ 12	8,026	△ 12	0
Accumulated Other Comprehensive Income	944	2,551	1,606	2,633	△ 82
Valuation Difference on Available-for-sale Securities	520	673	153	522	151
Foreign Currency Translation Adjustment	424	1,877	1,452	2,111	△ 233
Subscription Rights to Shares	181	142	△ 38	142	0
Non-controlling Interests	564	536	△ 28	535	0
Total Net Assets	30,456	32,603	2,146	32,772	△ 169
Total Liabilities and Net Assets	40,571	43,168	2,596	42,985	182

4. Sales Growth (Based on Retail Sales of All Domestic Stores)

		(%)						
		1Q	2Q	1H	3Q	4Q	2H	Total
2023-2024	All stores	4.7	9.0	6.9	2.9	4.7	3.7	5.3
	Comparable stores	5.3	8.7	7.1	3.9	6.3	5.0	6.1
2024-2025	All stores	6.3	2.0	4.0	-2.0	0.0	-1.1	1.5
	Comparable stores	6.3	2.1	4.1	-2.1	-0.8	-1.5	1.3
2025-2026	All stores	-1.8						1.7
	Comparable stores	-2.2						1.6

Notes:

1. Comparable stores' sales are based on stores operating for more than 24 months; stores that closed during the period not included

2. Franchised stores' sales included

* Forecast

5. Sales Breakdown by Product (Based on Retail Sales of All Domestic Stores)

		(JPY mil.,%)					
		1Q FY03/25 (Apr. 1, 2024-Jun. 30, 2024)			1Q FY03/26 (Apr. 1, 2025-Jun. 30, 2025)		
		Amount	Ratio	YoY	Amount	Ratio	YoY
		JPY mil.	%	%	JPY mil.	%	%
Frames		3,096	26.9	103.0	3,112	27.6	100.5
Lenses		4,457	38.8	101.7	4,448	39.4	99.8
Sunglasses		1,350	11.7	122.4	1,320	11.7	97.8
Contact Lenses & Care Solutions		139	1.2	96.6	149	1.3	107.7
Hearing Aids		1,387	12.1	89.8	1,458	12.9	105.1
Others		1,071	9.3	166.5	801	7.1	74.8
Total		11,502	100.0	106.3	11,290	100.0	98.2

6. Unit Price, Number of Units Sold, Customer Traffic (Domestic)

		Fiscal Year Ended		1st Quarter		
Fiscal Year		FY03/24	FY03/25	1Q FY03/24	1Q FY03/25	1Q FY03/26
Unit Price for Eyeglasses (JPY)	All Stores	33,846	35,532	34,207	35,376	37,346
	PARIS MIKI Inc.	31,610	33,157	31,882	32,993	34,786
	KIMPO-DO Co.Ltd.	111,749	119,533	119,599	119,667	129,079
Number of Units Sold (YoY, %)	All Stores	97.2	95.5	95.0	99.0	94.4
	PARIS MIKI Inc.	97.1	95.5	94.8	98.9	94.5
	KIMPO-DO Co.Ltd.	101.3	94.1	100.7	102.8	93.3
Number of Customers (YoY, %)	All Stores	99.5	95.4	99.3	98.7	95.7
	PARIS MIKI Inc.	99.2	95.2	98.9	98.5	95.7
	KIMPO-DO Co.Ltd.	110.0	99.3	111.9	105.3	93.4

- Notes:
- 1. Data on 'Unit Price for Eyeglasses' and 'Number of Units Sold' is based on 1 pair of the eyeglass (frame and lenses)
 - 2. 'Number of Customers': The total number of customers

7. Number of Stores by Location (Domestic)

(Number of Stores)	FY03/24				FY03/25				1Q FY03/26				Forecast for FY03/26
	In Shopping Center	In Building	On Suburban Road-side	Total	In Shopping Center	In Building	On Suburban Road-side	Total	In Shopping Center	In Building	On Suburban Road-side	Total	Total
Open	7	2	1	10	10	3	8	21	4	0	0	4	10
Close			*				*				*		
	5	1	12	18	6	0	10	16	0	0	2	2	15
Total	*	*	*	*	*	*	*	*	*	*	*	*	*
	247	85	298	630	251	88	296	635	255	88	294	637	630
Ratio (%)	39.2	13.5	47.3	100.0	39.5	13.9	46.6	100.0	40.0	13.8	46.2	100.0	
• PARIS MIKI	230	84	298	612	233	87	296	616	236	87	294	617	
Company-owned Store	222	72	232	526	225	75	232	532	228	75	231	534	
Franchised Store	8	12	66	86	8	12	64	84	8	12	63	83	
• KIMPO-DO	17	1		18	18	1		19	19	1		20	

In addition, there are 2 mobile stores

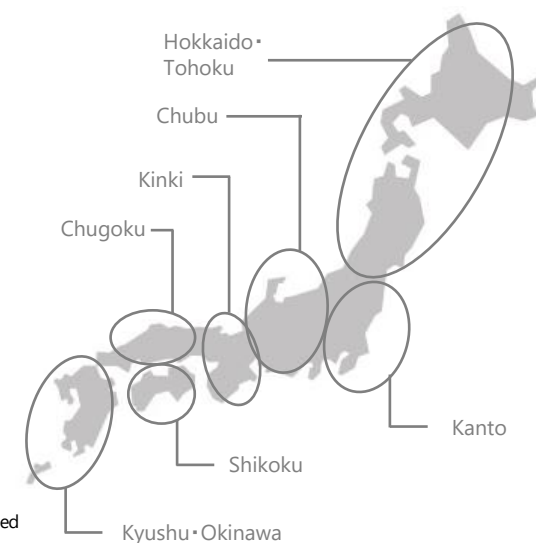
* Franchised stores included

8. Number of Stores by Area (Domestic)

(Number of stores, %)

Region	FY03/24	FY03/25	1Q FY03/26	Ratio	Company-owned store by PARIS MIKI	Franchised store by PARIS MIKI	KIMPO-DO
				%			
Hokkaido・Tohoku	44	44	44	6.9	36	7	1
Kanto	179	183	186	29.2	153	18	15
Chubu	83	84	84	13.2	79	2	3
Kinki	168	168	167	26.2	149	17	1
Chugoku	75	75	75	11.8	51	24	0
Shikoku	39	40	39	6.1	31	8	0
Kyusyu・Okinawa	42	41	42	6.6	35	7	0
Total	*	*	*	100.0	534	83	20
	630	635	637				

* Franchised stores included



9. Number of Stores by Area (Overseas)

(Number of stores)

			1Q FY03/26		
Region	Corporate Name	Country (Area)	Increase	Decrease	Total
Europe	PARIS MIKI S.A.R.L.	France	0	0	1
Asia	PARIS MIKI OPTICS (China) Co., LTD.	China			
	SHANGHAI PARIS GLASS MIKI Co., LTD.	China	0	0	12
	SHANGHAI PARIS MIKI TRADING Co., LTD.	China			
	SHANGHAI PARIS MIKI BUSINESS Co., LTD.	China			
	OPTIQUE PARIS-MIKI (S) PTE. LTD.	Singapore	0	0	8
	KIMPO-DO (S) PTE. LTD.	Singapore	0	0	1
	OPTIQUE PARIS MIKI (M) SDN BHD	Malaysia	0	0	6
	PARIS MIKI GLASS Co., LTD.	Taiwan	0	0	1
	PARIS MIKI OPTICAL(THAILAND)CO., LTD.	Thailand	0	0	6
	PARIS MIKI KOREA INC.	Korea	0	0	24 *
	PARIS MIKI VIETNAM CO, LTD.	Vietnam	0	0	2
	PARIS MIKI PHILIPPINES INC.	Philippines	0	0	3
	PARIS MIKI (CAMBODIA) CO.,LTD	Cambodia	0	0	2
Oceania	PARIS MIKI AUSTRALIA PTY. LTD.	Australia	0	0	4
U.S.	MIKI, INC.	Hawaii	0	0	1
	(Seattle branch)	Seattle, WA	0	0	3
	Total		0	0	74

* 24 franchised stores