

DATA FILE

For The Fiscal Year Ended March 31, 2025
(April 1, 2024 –March 31, 2025)

PARIS MIKI HOLDINGS Inc.

Prime Market of the TSE, Code No. 7455

<https://www.paris-miki.com>

1. Financial Summary	1
2. Selling, General, and Administrative Expenses	2
3. Main Changes in Balance Sheet	3
4. Cash Flows	4
5. Capital Expenditures.....	4
6. Sales Growth (Based on Retail Sales of All Domestic Stores)	5
7. Sales Breakdown by Product (Based on Retail Sales of All Domestic Stores)	6
8. Unit Price, Number of Units Sold, Customer Traffic (Domestic)	6
9. Number of Stores by Location (Domestic)	7
10. Number of Stores by Area (Domestic)	7
11. Number of Stores by Area (Overseas)	8
12. Number of Employees	8
13. Stock Summary	9

Disclaimer: Market forecasts, operating results forecast, and other information contained in these materials are based on judgments and projections of the Company's management from currently available information. Therefore, please understand that the contents herein involve risks and uncertainties, and the actual results could differ materially depending on various factors.

1. Financial Summary

● Consolidated

(JPY mil. , %)	FY03/24			FY03/25			FY03/26 (Forecast)		
	Apr. 1, 2023-Mar. 31, 2024			Apr. 1, 2024-Mar. 31, 2025			Apr. 1, 2025-Mar. 31, 2026		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
	JPY mil.	%	%	JPY mil.	%	%	JPY mil.	%	%
Sales	49,912	100.0	105.3	50,782	100.0	101.7	51,451	100.0	101.3
Cost of Sales	16,085	32.2	107.1	16,237	32.0	100.9	16,298	31.7	100.4
Gross Profit	33,827	67.8	104.5	34,544	68.0	102.1	35,152	68.3	101.8
SG & A Expenses	31,898	63.9	100.8	33,160	65.3	104.0	33,603	65.3	101.3
Operating Income	1,928	3.9	263.4	1,383	2.7	71.7	1,548	3.0	111.9
Non-operating Income	779	1.6	135.2	516	1.0	66.3			
Non-operating Expenses	116	0.2	113.4	199	0.4	171.8			
Ordinary Profit	2,592	5.2	214.8	1,700	3.3	65.6	1,748	3.4	102.8
Extraordinary Income	1	0.0	0.7	297	0.6	—			
Extraordinary Losses	356	0.7	69.8	341	0.7	95.8			
Profit Loss Attributable to Owners of Parent	1,690	3.4	336.9	887	1.7	52.5	1,005	2.0	113.3
	JPY			JPY			JPY		
Earnings per Share	33.24	—	—	16.17	—	—	17.91		

2. Selling, General and Administrative Expenses

● Consolidated

	(JPY mil. , %)			
	FY03/24	FY03/25		
	Apr. 1, 2023-Mar. 31, 2024	Apr. 1, 2024-Mar. 31, 2025		
	Amount (A)	Amount (B)	Change (B)-(A)	YoY
	JPY mil.	JPY mil.	JPY mil.	%
Sales Promotion Expenses	2,401	2,564	162	106.8
Advertising Expenses	769	1,009	240	131.3
Personel Expenses	16,285	16,642	356	102.2
Rent Expenses	7,981	8,075	93	101.2
Other SG & A Expenses	4,460	4,868	408	109.2
Depreciation Expenses (of Other SG & A Expenses)	914	1,022	108	111.9
Total	31,898	33,160	1,262	104.0

3. Main Changes in Balance Sheet

● Consolidated

(JPY mil.)

	As of Mar. 31, 2024	As of Mar. 31, 2025	Change
	(A)	(B)	(B) - (A)
Assets			
Total Current Assets	26,861	27,141	279
Cash and Deposits	13,759	13,612	△ 146
Account Receivable	3,076	2,999	△ 77
Inventories	8,400	8,988	588
Other Current Assets	1,624	1,540	△ 84
Total Fixed Assets	13,159	15,844	2,684
Tangible Fixed Assets	5,787	6,175	387
Intangible Fixed Assets	572	483	△ 88
Investments and Others	6,799	9,185	2,386
Total Fixed Assets	40,021	42,985	2,964
Liabilities			
Total Current Liabilities	8,883	8,655	△ 227
Notes and Accounts Payable	1,563	1,384	△ 178
Income Taxes Payable	565	386	△ 179
Other Current Liabilities	6,755	6,884	129
Total Long-term Liabilities	1,114	1,557	443
Total Liabilities	9,997	10,213	215
Net Assets			
Shareholders' Equity	28,343	29,461	1,117
Capital Stock	5,901	5,913	11
Capital Surplus	6,829	6,821	△ 7
Retained Earnings	23,718	16,739	△ 6,979
Treasury Stock	△ 8,104	△ 12	8,092
Accumulated Other Comprehensive Income	962	2,633	1,671
Valuation Difference on Available-for-sale Securities	455	522	66
Foreign Currency Translation Adjustment	506	2,111	1,604
Subscription Rights to Shares	180	142	△ 37
Non-controlling Interests	537	535	△ 1
Total Net Assets	30,023	32,772	2,748
Total Liabilities and Net Assets	40,021	42,985	2,964

4. Cash Flows

	FY03/24 Apr. 1, 2023-Mar. 31, 2024	FY03/25 Apr. 1, 2024-Mar. 31, 2025
(JPY mil.)		
	JPY mil.	JPY mil.
Cash Flows from Operating Activities	2,715	1,261
Cash Flows from Investing Activities	△ 2,206	△ 178
Cash Flows from Financing Activities	△ 479	△ 534
Cash and Cash Equivalents at End of Period	10,614	11,274

5. Capital Expenditures

				(JPY mil.)
Fiscal Year	FY03/23	FY03/24	FY03/25	FY03/26 (Forecast)
Capital Expenditures	2,167	1,655	2,011	1,450

6. Sales Growth (Based on Retail Sales of All Domestic Stores)

		(%)							Notes:
		1st Quarter	2nd Quarter	1st Half	3rd Quarter	4th Quarter	2nd Half	Total	
2023-2024	All stores	4.7	9	6.9	2.9	4.7	3.7	5.3	1. Comparable stores' sales are based on stores operating for more than 24 months; stores that closed during the period not included 2. Franchised stores' sales included
	Comparable stores	5.3	8.7	7.1	3.9	6.3	5	6.1	
2024-2025	All stores	6.3	2.0	4	-2	0	-1.1	1.5	
	Comparable stores	6.3	2.1	4.1	-2.1	-0.8	-1.5	1.3	
2025-2026	All stores							1.7	* Forecast
								*	
	Comparable stores							1.6	

7. Sales Breakdown by Product (Based on Retail Sales of All Domestic Stores)

		(JPY mil.)						
		FY03/24 (Apr. 1, 2023-Mar. 31, 2024)			FY03/25 (Apr. 1, 2024-Mar. 31, 2025)			
		Amount	Ratio	YoY	Amount	Ratio	YoY	
		JPY mil.	%	%	JPY mil.	%	%	
Frames		12,891	28.7	101.5	13,117	28.8	101.8	
Lenses		18,262	40.7	99.9	18,165	39.9	99.5	
Sunglasses		3,983	8.9	154.4	4,359	9.6	109.4	
Contact Lenses & Care Solutions		664	1.5	108.6	540	1.2	81.4	
Hearing Aids		6,006	13.4	103.0	5,938	13.0	98.9	
Others		3,070	6.8	117.5	3,435	7.5	111.9	
Total		44,878	100.0	105.3	45,556	100.0	101.5	

8. Unit Price, Number of Units Sold, Customer Traffic (Domestic)

Fiscal Year		FY03/23	FY03/24	FY03/25
Unit Price for Eyeglasses (JPY)	All Stores	32,888	33,846	35,532
	PARIS MIKI Inc.	30,785	31,610	33,157
	KIMPO-DO Co.Ltd.	109,307	111,749	119,533
Number of Units Sold (YoY, %)	All Stores	101.9	97.2	95.5
	PARIS MIKI Inc.	101.8	97.1	95.5
	KIMPO-DO Co.Ltd.	106.7	101.3	94.1
Number of Customers (YoY, %)	All Stores	100.6	99.5	95.4
	PARIS MIKI Inc.	100.2	99.2	95.2
	KIMPO-DO Co.Ltd.	112.6	110.0	99.3

Notes:

- 1. Data on 'Unit Price for Eyeglasses' and 'Number of Units Sold' is based on 1 pair of the eyeglass (frame and lenses)
- 2. 'Number of Customers': The total number of customers

9. Number of Stores by Location (Domestic)

													(Number of Stores)
													Forecast for FY03/26
FY03/23					FY03/24				FY03/25				
	In Shopping Center	In Building	On Suburban Road-side	Total	In Shopping Center	In Building	On Suburban Road-side	Total	In Shopping Center	In Building	On Suburban Road-side	Total	Total
Open	3	4	11	18	7	2	1	10	10	3	8	21	10
Close	* 11		* 14	30	5	1	* 12	18	6	0	* 10	16	15
Total	* 245	* 84	* 309	* 638	* 247	* 85	* 298	* 630	* 251	* 88	* 296	* 635	* 630
Ratio (%)	38.4	13.2	48.4	100	39.2	13.5	47.3	100	39.5	13.9	46.6	100	
• PARIS MIKI	228	83	309	620	230	84	298	612	233	87	296	616	
Company-owned Store	220	71	241	532	222	72	232	526	225	75	232	532	
Franchised Store	8	12	68	88	8	12	66	86	8	12	64	84	
• KIMPO-DO	17	1		18	17	1		18	18	1		19	

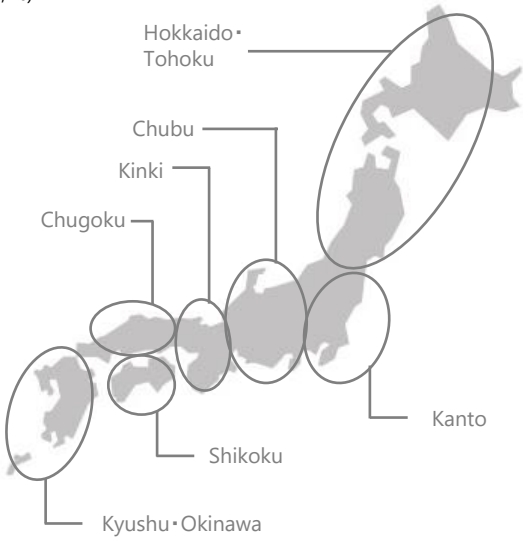
In addition, there are 3 mobile stores

* Franchised stores included

10. Number of Stores by Area (Domestic)

								(Number of stores, %)
Region	FY03/23	FY03/24	FY03/25	Ratio	Company-owned store by PARIS MIKI	Franchised store by PARIS MIKI	KIMPO-DO	
Hokkaido・Tohoku	44	44	44	6.9%	36	7	1	
Kanto	181	179	183	28.8	151	18	14	
Chubu	83	83	84	13.2	79	2	3	
Kinki	171	168	168	26.5	149	18	1	
Chugoku	78	75	75	11.8	51	24	0	
Shikoku	39	39	40	6.3	32	8	0	
Kyusyu・Okinawa	42	42	41	6.5	34	7	0	
Total	* 638	* 630	* 635	100.0	532	84	19	

*Franchised stores included



11. Number of Stores by Area (Overseas)

Region	Corporate Name	Country (Area)	FY03/25			(Number of stores)
			Increase	Decrease	Total	
Europe	PARIS MIKI S.A.R.L.	France	0	0	1	
Asia	PARIS MIKI OPTICS (China) Co., LTD.	China				
	SHANGHAI PARIS GLASS MIKI Co., LTD.	China	1	9	12	
	SHANGHAI PARIS MIKI TRADING Co., LTD.	China				
	SHANGHAI PARIS MIKI BUSINESS Co., LTD.	China				
	OPTIQUE PARIS-MIKI (S) PTE. LTD.	Singapore	0	0	8	
	KIMPO-DO (S) PTE. LTD.	Singapore	0	0	1	
	OPTIQUE PARIS MIKI (M) SDN BHD	Malaysia	1	2	6	
	KIMPO-DO (MALAYSIA) SDN BHD	Malaysia	0	1	0	
	PARIS MIKI GLASS Co., LTD.	Taiwan	0	0	1	
	PARIS MIKI OPTICAL(THAILAND)CO., LTD.	Thailand	1	0	6	
	PARIS MIKI KOREA INC.	Korea	0	9	24 *	
	PARIS MIKI VIETNAM CO, LTD.	Vietnam	0	0	2	
	PARIS MIKI PHILIPPINES INC.	Philippines	0	0	3	
	PARIS MIKI (CAMBODIA) CO.,LTD	Cambodia	0	0	2	
Oceania	PARIS MIKI AUSTRALIA PTY. LTD.	Australia	1	0	4	
U.S.	MIKI, INC.	Hawaii	0	0	1	
	(Seattle branch)	Seattle, WA	0	0	3	
Total			4	21	74	* 24 franchised stores

12. Number of Employees

Fiscal Year	FY03/23	FY03/24	FY03/25	(Number of people)
Number of Full-time Employee	2,636	2,556	2,426	
Number of Part-time Employee	1,117	1,106	1,153	
Total	3,753	3,662	3,579	

(Notes) The number of part-time employees is converted by regular working hours (8 hours per day)

13. Stock Summary

a. Major Shareholders (Top 10)

	(1,000 shares, %)	
	Number of Shares Held	Percentage of Shareholdings
	1,000 shares	%
Lunettes Inc.	26,243	46.85
BNP PARIBAS SECURITIES SERVICES MILAN /2S/JASDEC/LUXOTTICA GROUP SPA	7,750	13.84
Mikio Tane	3,042	5.43
Employees Stock Ownership	2,408	4.30
SMBC Trust Bank Ltd., Designated Securities Trust	1,121	2.00
Betelgeuse Co.,Ltd.	484	0.86
BNP PARIBAS LONDON BRANCH FOR PRIME BROKERAGE CLEARANCE ACCOUNT FOR THIRD PARTY	480	0.86
Nobuhiko Tane	431	0.77
Michio Tane	334	0.60
Shusaku Tane	334	0.60
Total	42,631	76.11

(Note) Percentage of Shareholdings excluded 7,994 treasury shares.

b. Shareholding by Shareholder Category

	(1,000 shares, %)		
	Number of Shareholders	Number of Shares Held	Percentage of Shareholdings
		1,000 shares	%
Financial Institutions	2	1,133	2.02
Securities Firms	21	338	0.60
Other Entities	65	27,773	49.58
Foreign Entities and Individuals	102	9,524	17.00
Individuals and Other	12,572	17,254	30.80
Total	12,762	56,022	100.00

(Note) Excluded shares less than one unit

c. Dividend

	(Yen)					
Fiscal Year	FY03/21	FY03/22	FY03/23	FY03/24	FY03/25	FY03/26 (forecast)
Dividend per Share (Full-year)	6.0	6.0	6.0	6.0	8.0	8.0