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## Consolidated Financial Results for the Nine Months Ended February 28, 2025 [Japanese GAAP]



April 14, 2025

Company name: SATORI ELECTRIC CO., LTD.  
 Stock exchange listing: Tokyo Stock Exchange  
 Code number: 7420  
 URL: <https://www.satori.co.jp/english/>  
 Representative: Hiroyuki Satori, Representative Director, President  
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 Scheduled date of commencing dividend payments: –  
 Preparation of supplementary material on financial results: Not available  
 Holding of financial results briefing: Not scheduled

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Nine Months Ended February 28, 2025 (June 1, 2024 to February 28, 2025)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

|                   | Net sales   |       | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |        |
|-------------------|-------------|-------|------------------|--------|-----------------|--------|---|--------|
| Nine months ended | Million yen | %     | Million yen      | %      | Million yen     | %      | Million yen                             | %      |
| February 28, 2025 | 114,906     | 7.0   | 2,835            | (19.3) | 2,127           | (16.8) | 1,421                                   | (14.4) |
| February 29, 2024 | 107,357     | (0.1) | 3,512            | 10.0   | 2,556           | 1.2    | 1,659                                   | (7.2)  |

(Note) Comprehensive income: Nine months ended February 28, 2025: ¥323 million [(89.8)%]  
 Nine months ended February 29, 2024: ¥3,187 million [23.1%]

|                   | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen                      | Yen                        |
| February 28, 2025 | 99.10                    | —                          |
| February 29, 2024 | 114.15                   | —                          |

### (2) Consolidated Financial Position

|                         | Total assets | Net assets  | Equity ratio |
|-------------------------|--------------|-------------|--------------|
|                         | Million yen  | Million yen | %            |
| As of February 28, 2025 | 77,513       | 32,756      | 41.2         |
| As of May 31, 2024      | 83,494       | 34,856      | 40.1         |

(Reference) Equity: As of February 28, 2025: ¥31,933 million  
 As of May 31, 2024: ¥33,440 million

## 2. Dividends

|  | Annual dividends |                 |                 |          |       |
|--|------------------|-----------------|-----------------|----------|-------|
|  | 1st quarter-end  | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
|  | Yen              | Yen             | Yen             | Yen      | Yen   |
| Fiscal year ended May 31, 2024             | —                | 30.00           | —               | 50.00    | 80.00 |
| Fiscal year ending May 31, 2025            | —                | 40.00           | —               |          |       |
| Fiscal year ending May 31, 2025 (Forecast) |                  |                 |                 | 46.00    | 86.00 |

(Note) Revision to the forecast for dividends announced most recently: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending May 31, 2025 (June 1, 2024 to May 31, 2025)

(% indicates changes from the previous corresponding period.)

|           | Net sales   |     | Operating profit |       | Ordinary profit |       | Profit attributable to owners of parent | Basic earnings per share |
|-----------|-------------|-----|------------------|-------|-----------------|-------|---|--------------------------|
|           | Million yen | %   | Million yen      | %     | Million yen     | %     | Million yen                             | Yen                      |
| Full year | 154,000     | 4.0 | 4,300            | (9.6) | 3,500           | (4.2) | 2,500                                   | 174.31                   |

(Note) Revision to the financial results forecast announced most recently: No

### \* Notes:

(1) Significant changes in the scope of consolidation during the period: No

Newly included: – (Company name)

Excluded: – (Company name)

(2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(Note) For details, please refer to “(3) Notes to Quarterly Consolidated Financial Statements, (Changes in accounting policies)” in “2. Quarterly Consolidated Financial Statements and Primary Notes” on page 8 of the Attachments.

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

February 28, 2025: 17,946,826 shares

May 31, 2024: 17,946,826 shares

2) Total number of treasury shares at the end of the period:

February 28, 2025: 3,592,935 shares

May 31, 2024: 3,622,815 shares

3) Average number of shares during the period:

Nine months ended February 28, 2025: 14,338,977 shares

Nine months ended February 29, 2024: 14,537,239 shares

(Note) The total number of treasury shares at the end of the period includes the Company's shares held by a trust in connection with the stock compensation plan (507,300 shares as of February 28, 2025, 505,100 shares as of May 31, 2024). The Company's shares held by the trust have been included in the treasury shares deducted in calculation of the average number of shares during the period (512,570 shares for the nine months ended February 28, 2025, 505,100 shares for the nine months ended February 29, 2024).

\* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

\* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and are not intended to guarantee the achievement of the forecasts. Actual results may differ significantly from these forecasts due to a wide range of factors. For the assumptions of financial results forecast and notes on using financial results forecast, please refer to "(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information" in "1. Overview of Business Results, etc." on page 3 of the Attachments.

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## 1. Overview of Business Results, etc.

### (1) Overview of Business Results for the Period Under Review

The Japanese economy during the nine months ended February 28, 2025 was affected by the slowdown of the Chinese economy and the outlook remained unclear, despite signs of gradual recovery driven by the recovery of personal consumption resulting from wage hikes and the increase in demand from inbound tourists.

Amid this environment, regarding the financial results for the nine months ended February 28, 2025, net sales amounted to ¥114,906 million (an increase of 7.0% year on year), mainly attributed to the positive factors including the increased sales of semiconductors for India market, the automotive applications market in Japan and electronic components for personal computers and servers as well as the effects of yen depreciation, despite the decreased sales in the Procurement Management Division. Operating profit amounted to ¥2,835 million (a decrease of 19.3% year on year) mainly attributed to the impacts of exchange rates and human capital investment, etc. Ordinary profit amounted to ¥2,127 million (a decrease of 16.8% year on year). Profit attributable to owners of parent amounted to ¥1,421 million (a decrease of 14.4% year on year).

The financial results of the segments are as follows.

#### 1) Industrial Infrastructure business

Net sales amounted to ¥20,796 million (a decrease of 4.4% year on year), due to decreased demand for control devices for semiconductor manufacturing equipment and other factors. Segment profit amounted to ¥791 million (a decrease of 27.8% year on year), due in part to the impacts of human capital investment, etc., in addition to the decrease of sales.

#### 2) Enterprise business

Net sales amounted to ¥32,507 million (a decrease of 12.8% year on year) due to decreased sales in the Procurement Management Division, and the impact of exchange rates. Segment profit amounted to ¥797 million (a decrease of 53.9% year on year), influenced by the aforementioned factors and human capital investment, etc.

#### 3) Mobility business

Net sales amounted to ¥29,943 million (an increase of 34.4% year on year), driven by the strong performance of SM Electronic Technologies Pvt. Ltd. as well as strong sales of semiconductors for the automotive applications market in Japan. Segment profit amounted to ¥1,163 million (a decrease of 9.7% year on year), due to increased goodwill amortization and other factors.

#### 4) Global business

Net sales amounted to ¥37,208 million (an increase of 18.4% year on year), and segment profit amounted to ¥766 million (an increase of 125.9% year on year). This is mainly attributable to increased sales of unit products for office equipment and electronic components for personal computers and servers, among other factors.

## (2) Overview of Financial Position for the Period Under Review

Total assets at the end of the nine months ended February 28, 2025 were ¥77,513 million, a decrease of ¥5,980 million compared with ¥83,494 million at the end of the previous fiscal year. This is mainly attributable to a decrease of ¥3,216 million in notes and accounts receivable – trade and a decrease of ¥2,286 million in merchandise and finished goods.

Liabilities at the end of the nine months ended February 28, 2025 were ¥44,757 million, a decrease of ¥3,880 million compared with ¥48,637 million at the end of the previous fiscal year. This is mainly attributable to a decrease of ¥5,122 million in other under current liabilities.

Net assets at the end of the nine months ended February 28, 2025 were ¥32,756 million, a decrease of ¥2,100 million compared with ¥34,856 million at the end of the previous fiscal year. This is mainly attributable to a decrease of ¥755 million in foreign currency translation adjustment and a decrease of ¥592 million yen in non-controlling interests. Equity ratio changed to 41.2% from 40.1% at the end of the previous fiscal year.

## (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

There is no revision to the full-year consolidated financial results forecast for the fiscal year ending May 31, 2025 as stated in the Consolidated Financial Results for the Fiscal Year Ended May 31, 2024 (announced on July 12, 2024). The Company will promptly make timely disclosure should it become necessary going forward.

## 2. Quarterly Consolidated Financial Statements and Primary Notes

### (1) Quarterly Consolidated Balance Sheets

(Million yen)

|   | As of May 31, 2024 | As of February 28, 2025 |
|---|--------------------|-------------------------|
| <b>Assets</b>   |                    |                         |
| Current assets  |                    |                         |
| Cash and deposits   | 9,246              | 10,228                  |
| Notes and accounts receivable - trade                         | 41,442             | 38,226                  |
| Merchandise and finished goods                                | 16,034             | 13,748                  |
| Work in process   | 300                | 473                     |
| Raw materials and supplies                                    | 489                | 17                      |
| Other   | 5,270              | 5,657                   |
| Allowance for doubtful accounts                               | (91)               | (91)                    |
| Total current assets  | 72,692             | 68,261                  |
| Non-current assets  |                    |                         |
| Property, plant and equipment                                 | 3,071              | 2,711                   |
| Intangible assets   |                    |                         |
| Goodwill  | 2,398              | 1,989                   |
| Other   | 230                | 241                     |
| Total intangible assets                                       | 2,629              | 2,230                   |
| Investments and other assets                                  |                    |                         |
| Other   | 5,739              | 4,920                   |
| Allowance for doubtful accounts                               | (639)              | (611)                   |
| Total investments and other assets                            | 5,100              | 4,309                   |
| Total non-current assets                                      | 10,801             | 9,252                   |
| Total assets  | 83,494             | 77,513                  |
| <b>Liabilities</b>  |                    |                         |
| Current liabilities   |                    |                         |
| Notes and accounts payable - trade                            | 18,458             | 17,712                  |
| Short-term borrowings   | 15,103             | 16,438                  |
| Current portion of long-term borrowings                       | 1,008              | 1,000                   |
| Income taxes payable  | 793                | 216                     |
| Provision for bonuses   | —                  | 260                     |
| Provisions  | —                  | 146                     |
| Other   | 8,106              | 2,983                   |
| Total current liabilities                                     | 43,470             | 38,758                  |
| Non-current liabilities                                       |                    |                         |
| Bonds payable   | 1,400              | 1,400                   |
| Long-term borrowings  | 1,815              | 2,816                   |
| Provision for share awards for directors (and other officers) | —                  | 99                      |
| Retirement benefit liability                                  | 1,467              | 1,435                   |
| Other   | 484                | 247                     |
| Total non-current liabilities                                 | 5,166              | 5,998                   |
| Total liabilities   | 48,637             | 44,757                  |

(Million yen)

|   | As of May 31, 2024 | As of February 28, 2025 |
|---|--------------------|-------------------------|
| Net assets  |                    |                         |
| Shareholders' equity                                  |                    |                         |
| Share capital   | 2,611              | 2,611                   |
| Capital surplus                                       | 3,447              | 2,988                   |
| Retained earnings                                     | 27,288             | 27,371                  |
| Treasury shares                                       | (4,940)            | (4,927)                 |
| Total shareholders' equity                            | 28,407             | 28,044                  |
| Accumulated other comprehensive income                |                    |                         |
| Valuation difference on available-for-sale securities | 1,795              | 1,347                   |
| Deferred gains or losses on hedges                    | (23)               | 35                      |
| Revaluation reserve for land                          | 22                 | 22                      |
| Foreign currency translation adjustment               | 3,239              | 2,483                   |
| Total accumulated other comprehensive income          | 5,033              | 3,888                   |
| Non-controlling interests                             | 1,415              | 823                     |
| Total net assets                                      | 34,856             | 32,756                  |
| Total liabilities and net assets                      | 83,494             | 77,513                  |

(2) Quarterly Consolidated Statements of Operations and Comprehensive Income

Quarterly Consolidated Statements of Operations

Nine Months Ended February 29, 2024 and February 28, 2025

(Million yen)

|  | For the nine months<br>ended February 29, 2024 | For the nine months<br>ended February 28, 2025 |
|--|--|--|
| Net sales  | 107,357  | 114,906  |
| Cost of sales                                    | 95,955   | 103,546  |
| Gross profit                                     | 11,402   | 11,360   |
| Selling, general and administrative expenses     | 7,889  | 8,524  |
| Operating profit                                 | 3,512  | 2,835  |
| Non-operating income                             |  |  |
| Interest income                                  | 65   | 49   |
| Dividend income                                  | 82   | 84   |
| Compensation income                              | 90   | 10   |
| Other  | 53   | 85   |
| Total non-operating income                       | 291  | 230  |
| Non-operating expenses                           |  |  |
| Interest expenses                                | 387  | 347  |
| Loss on sale of receivables                      | 458  | 288  |
| Foreign exchange losses                          | 303  | 278  |
| Other  | 98   | 23   |
| Total non-operating expenses                     | 1,247  | 938  |
| Ordinary profit                                  | 2,556  | 2,127  |
| Extraordinary income                             |  |  |
| Gain on sale of non-current assets               | 1  | –  |
| Gain on sale of investment securities            | –  | 36   |
| Gain on redemption of membership                 | –  | 5  |
| Total extraordinary income                       | 1  | 41   |
| Extraordinary losses                             |  |  |
| Impairment losses                                | –  | 19   |
| Loss on sale of businesses                       | –  | 1  |
| Total extraordinary losses                       | –  | 21   |
| Profit before income taxes                       | 2,557  | 2,147  |
| Income taxes - current                           | 672  | 450  |
| Income taxes - deferred                          | 119  | 177  |
| Total income taxes                               | 792  | 628  |
| Profit   | 1,765  | 1,519  |
| Profit attributable to non-controlling interests | 106  | 98   |
| Profit attributable to owners of parent          | 1,659  | 1,421  |

Quarterly Consolidated Statements of Comprehensive Income  
 Nine Months Ended February 29, 2024 and February 28, 2025

(Million yen)

|  | For the nine months<br>ended February 29, 2024 | For the nine months<br>ended February 28, 2025 |
|--|--|--|
| Profit   | 1,765  | 1,519  |
| Other comprehensive income                                     |  |  |
| Valuation difference on available-for-sale securities          | 462  | (448)  |
| Deferred gains or losses on hedges                             | (11)   | 68   |
| Foreign currency translation adjustment                        | 970  | (815)  |
| Total other comprehensive income                               | 1,421  | (1,196)  |
| Comprehensive income   | 3,187  | 323  |
| Comprehensive income attributable to                           |  |  |
| Comprehensive income attributable to owners of parent          | 3,029  | 275  |
| Comprehensive income attributable to non-controlling interests | 157  | 48   |

### (3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

There is no relevant information.

(Notes in case of significant changes in shareholders' equity)

There is no relevant information.

(Changes in accounting policies)

The Company has applied the Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "Revised Accounting Standard 2022"), etc. from the beginning of the three months ended August 31, 2024.

The amendment to categories in which current income taxes should be recorded (taxes on other comprehensive income) follows the transitional treatment prescribed in the proviso of paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso of paragraph 65-2 (2) of the Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the "Revised Guidance 2022"). This change in accounting policies has no impact on the quarterly consolidated financial statements.

For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares in subsidiaries, etc. resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Guidance 2022 has been applied from the beginning of the three months ended August 31, 2024. This change in accounting policies is applied retrospectively, and the quarterly consolidated financial statements and consolidated financial statements for the previous fiscal year are those after retrospective application. This change in accounting policies has no impact on the quarterly consolidated financial statements and consolidated financial statements for the previous fiscal year.

(Notes on segment information, etc.)

I. For the nine months ended February 29, 2024 (from June 1, 2023 to February 29, 2024)

1. Information on net sales and profit or loss by reportable segment and information on the disaggregation of revenue

(Million yen)

|                                       | Reportable segment                            |                        |                      |                    |         | Reconciliation<br>(Note) 1 | Amount<br>recorded in<br>Quarterly<br>Consolidated<br>Statements of<br>Operations<br>(Note) 2 |
|---------------------------------------|---|------------------------|----------------------|--------------------|---------|----------------------------|---|
|                                       | Industrial<br>Infra-<br>structure<br>business | Enterprise<br>business | Mobility<br>business | Global<br>business | Total   |                            |   |
| Net sales                             |   |                        |                      |                    |         |                            |   |
| Revenue from contracts with customers | 21,445  | 32,774                 | 21,734               | 31,403             | 107,357 | –                          | 107,357   |
| Net sales to outside customers        | 21,445  | 32,774                 | 21,734               | 31,403             | 107,357 | –                          | 107,357   |
| Inter-segment net sales or transfers  | 297   | 4,508                  | 546                  | 35                 | 5,388   | (5,388)                    | –   |
| Total                                 | 21,743  | 37,283                 | 22,280               | 31,439             | 112,745 | (5,388)                    | 107,357   |
| Segment profit                        | 1,096   | 1,727                  | 1,287                | 339                | 4,450   | (938)                      | 3,512   |

(Notes) 1. The reconciliation of segment profit in an amount of ¥(938) million includes the elimination of inter-segment transactions.

2. Segment profit is reconciled with operating profit in the Quarterly Consolidated Statements of Operations.

2. Information about impairment losses on non-current assets by reportable segment

There is no relevant information.

II. For the nine months ended February 28, 2025 (from June 1, 2024 to February 28, 2025)

1. Information on net sales and profit or loss by reportable segment and information on the disaggregation of revenue

(Million yen)

|                                       | Reportable segment                            |                        |                      |                    |         | Reconciliation<br>(Note) 1 | Amount<br>recorded in<br>Quarterly<br>Consolidated<br>Statements of<br>Operations<br>(Note) 2 |
|---------------------------------------|---|------------------------|----------------------|--------------------|---------|----------------------------|---|
|                                       | Industrial<br>Infra-<br>structure<br>business | Enterprise<br>business | Mobility<br>business | Global<br>business | Total   |                            |   |
| Net sales                             |   |                        |                      |                    |         |                            |   |
| Revenue from contracts with customers | 20,592  | 27,625                 | 29,532               | 37,156             | 114,906 | –                          | 114,906   |
| Net sales to outside customers        | 20,592  | 27,625                 | 29,532               | 37,156             | 114,906 | –                          | 114,906   |
| Inter-segment net sales or transfers  | 204   | 4,881                  | 411                  | 51                 | 5,549   | (5,549)                    | –   |
| Total                                 | 20,796  | 32,507                 | 29,943               | 37,208             | 120,455 | (5,549)                    | 114,906   |
| Segment profit                        | 791   | 797                    | 1,163                | 766                | 3,517   | (681)                      | 2,835   |

(Notes) 1. The reconciliation of segment profit in an amount of ¥(681) million includes the elimination of inter-segment transactions.

2. Segment profit is reconciled with operating profit in the Quarterly Consolidated Statements of Operations.

2. Information about impairment losses on non-current assets by reportable segment

Regarding corporate assets that do not belong to any reportable segment, the Company wrote off the carrying amount of land to its recoverable amount and recorded the difference as impairment losses. The impairment losses amounted to ¥19 million.

(Notes on statements of cash flows)

The Company did not prepare quarterly consolidated statements of cash flows for the nine months ended February 28, 2025. Depreciation (including amortization of intangible assets other than goodwill) and amortization of goodwill for the nine months ended February 29, 2024 and February 28, 2025 are as follows

(Million yen)

|                          | For the nine months<br>ended February 29, 2024 | For the nine months<br>ended February 28, 2025 |
|--------------------------|--|--|
| Depreciation             | 433  | 365  |
| Amortization of goodwill | 80   | 225  |

(Business combination)

(Transactions under common control, etc.)

The Company has acquired additional shares of SM Electronic Technologies Pvt. Ltd. (hereinafter referred to as “SM Electronic”), a consolidated subsidiary.

1. Summary of transaction

(1) Name and business of combined company

Name: SM Electronic (consolidated subsidiary of the Company)

Business description: Wholesale of electronic components

(2) Date of business combination

October 1, 2024 (deemed acquisition date)

(3) Legal form of business combination

Acquisition of shares from non-controlling interests

(4) Company name after business combination

There was no change to the company name.

(5) Other matters related to the summary of transaction

The Company acquired additional shares representing 25.0% of the voting rights, which has resulted in the Company holding 75.1% of the voting rights of SM Electronic. The acquisition of additional shares aims to improve the Group’s corporate value by conquering the growing Indian market and expanding business, as well as to further strengthen governance over the entire Group.

2. Summary of accounting treatment implemented

Based on the Accounting Standard for Business Combinations (ASBJ Statement No. 21, January 16, 2019) and the Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures (ASBJ Guidance No. 10, January 16, 2019), the transaction has been treated as a transaction with non-controlling interests under transactions under common control, etc.

3. Matters stated after additional acquisition of subsidiary shares

Acquisition costs of the acquired company and breakdown thereof

|                                      |             |                       |
|--------------------------------------|-------------|-----------------------|
| <u>Consideration for acquisition</u> | <u>Cash</u> | <u>¥1,085 million</u> |
| Acquisition cost                     |             | ¥1,085 million        |

4. Matters related to change in ownership interest of the Company due to the transaction with non-controlling interests

(1) Main factors for change in capital surplus

Additional acquisition of subsidiary shares

(2) Amount of capital surplus increased due to the transaction with non-controlling interests

¥632 million

(Significant subsequent events)

There is no relevant information.

### 3. Others

#### (1) Information by Product and Service Line

For the nine months ended February 29, 2024 (from June 1, 2023 to February 29, 2024)

(Million yen)

|                                | Semiconductors | General electronic components | Electric equipment | Products | Total   |
|--------------------------------|----------------|-------------------------------|--------------------|----------|---------|
| Net sales to outside customers | 40,565         | 43,782                        | 20,049             | 2,960    | 107,357 |

For the nine months ended February 28, 2025 (from June 1, 2024 to February 28, 2025)

(Million yen)

|                                | Semiconductors | General electronic components | Electric equipment | Products | Total   |
|--------------------------------|----------------|-------------------------------|--------------------|----------|---------|
| Net sales to outside customers | 40,946         | 49,023                        | 22,034             | 2,902    | 114,906 |

#### (2) Net Sales by Region

For the nine months ended February 29, 2024 (from June 1, 2023 to February 29, 2024)

(Million yen)

| Japan  | Overseas |        |          |            |       |          | Total   |
|--------|----------|--------|----------|------------|-------|----------|---------|
|        | China    | India  | Thailand | Other Asia | Other | Subtotal |         |
| 47,367 | 25,051   | 11,187 | 8,974    | 10,536     | 4,239 | 59,990   | 107,357 |

(Notes) 1. Net sales are distributed to each country or region based on the actual destinations of the products.

2. In the table above, the region “China” includes Hong Kong.

For the nine months ended February 28, 2025 (from June 1, 2024 to February 28, 2025)

(Million yen)

| Japan  | Overseas |        |          |            |       |          | Total   |
|--------|----------|--------|----------|------------|-------|----------|---------|
|        | China    | India  | Thailand | Other Asia | Other | Subtotal |         |
| 43,661 | 25,295   | 18,276 | 11,554   | 12,375     | 3,743 | 71,244   | 114,906 |

(Notes) 1. Net sales are distributed to each country or region based on the actual destinations of the products.

2. In the table above, the region “China” includes Hong Kong.