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# Supplementary Materials: First-Quarter Financial Results for Fiscal Year 2025, Ending March 31, 2026

(April 1, 2025 - Jun 30, 2025)

August 8, 2025

TOKYO RADIATOR MFG. CO., LTD.  
Code No. 7235 Tokyo Stock Exchange

# Overview of Financial Results for Fiscal 2025 First Quarter

- **Net sales: 8.7 billion yen; operating profit: 0.73 billion yen;**  
**Profit attributable to owners of parent: 0.66 billion yen**
- **Sales and operating profit: +0.13 billion yen and +0.33 billion yen vs. previous year**

The Japanese market drove TRS's performance.

In addition to higher sales, improvements in profitability driven by product mix and cost reductions resulted in an 82% year-on-year increase in operating profit.

| Millions of yen                         |                   |                   |                              |            |
|-----------------------------------------|-------------------|-------------------|------------------------------|------------|
|                                         | FY 2025<br>Actual | FY 2024<br>Actual | Variance (vs. previous year) |            |
|                                         |                   |                   | Difference                   | Percentage |
| Net sales                               | <b>8,714</b>      | 8,583             | +131                         | +2%        |
| Operating profit                        | <b>729</b>        | 401               | +328                         | +82%       |
| Operating profit ratio                  | <b>8.4%</b>       | 4.7%              | +3.7%                        |            |
| Ordinary profit                         | <b>793</b>        | 434               | +359                         | +83%       |
| Profit attributable to owners of parent | <b>661</b>        | 360               | +301                         | +84%       |

Average exchange rates

| Currency  | FY 2025<br>1Q | FY 2024<br>1Q |
|-----------|---------------|---------------|
| CNY       | 20.9          | 20.5          |
| IDR (100) | 0.88          | 0.97          |
| THB       | 4.5           | 4.1           |

# Market Segment Sales and Operating Profit for Fiscal 2025 First Quarter

- Japan** Year-over-year increase in revenue was driven by strong sales in the automotive sector, which more than offset a decline in industrial construction machinery. Higher sales, improved product mix, and cost reductions resulted in a significant increase in profit.
- China** Revenue decreased because of reduced domestic and export demand and the absence of projects delayed in the previous fiscal year. Cost savings, however, including procurement cost reductions and expense controls, offset the impact of the revenue decrease on profit.
- Asia** Revenue declined in Thailand and Indonesia amid continued market stagnation, but profit increased as a result of one-time factors.

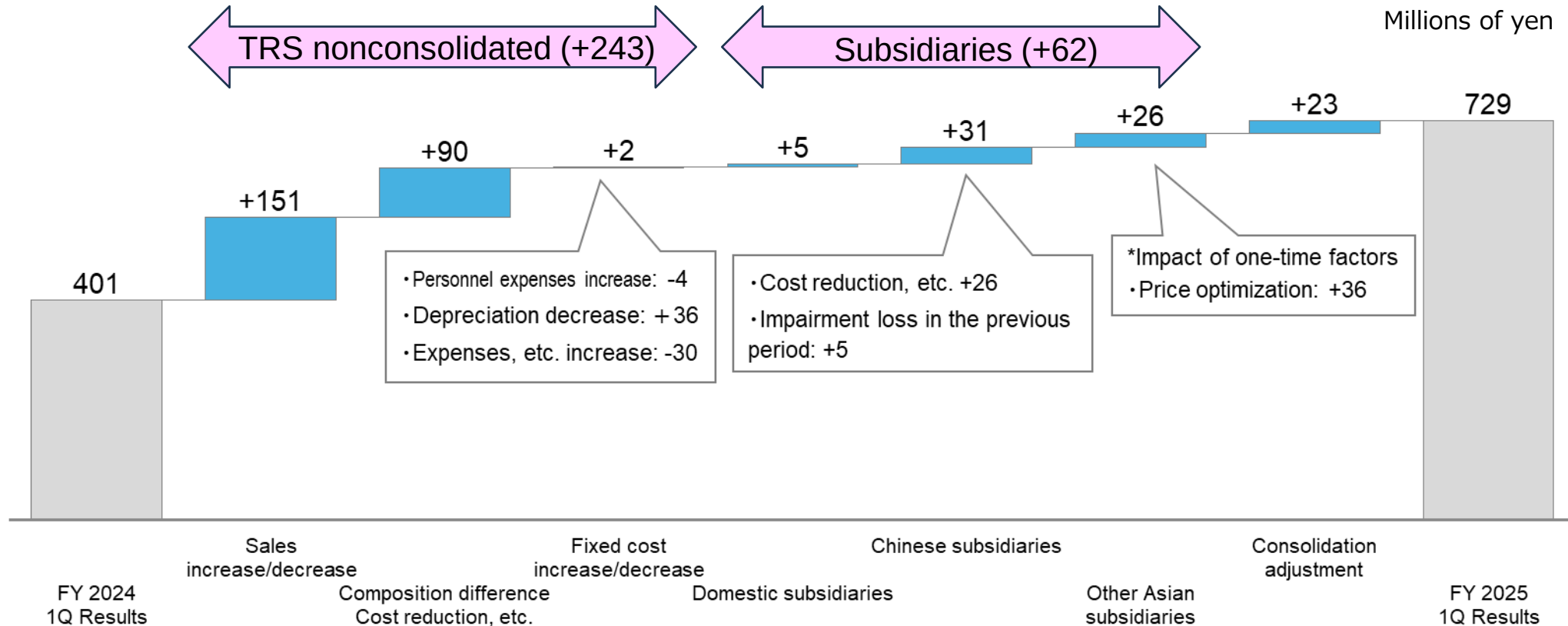
Millions of yen

|                          | FY 2025 results |                  | FY 2024 results |                  | YoY change |                  |
|--------------------------|-----------------|------------------|-----------------|------------------|------------|------------------|
|                          | Net sales       | Operating profit | Net sales       | Operating profit | Net sales  | Operating profit |
| Japan                    | <b>7,073</b>    | <b>414</b>       | 6,644           | 165              | +429       | +249             |
| China                    | <b>1,608</b>    | <b>198</b>       | 1,952           | 167              | (344)      | +31              |
| Asia                     | <b>752</b>      | <b>89</b>        | 859             | 63               | (107)      | +26              |
| Consolidation adjustment | <b>(720)</b>    | <b>26</b>        | (873)           | 5                | +153       | +21              |
| Total                    | <b>8,714</b>    | <b>729</b>       | 8,583           | 401              | +131       | +328             |

# Operating Profit Variance Analysis for Fiscal 2025 First Quarter

**TRS (nonconsolidated):** Increased profit was driven by higher sales, improved product mix, and cost-saving initiatives.

**Chinese and other Asian subsidiaries:** Despite a decline in sales, profit increased because of cost-control measures and one-time factors.



# Financial Position for Fiscal 2025 First Quarter

|                                  | Millions of yen |                |                                                 |
|----------------------------------|-----------------|----------------|-------------------------------------------------|
|                                  | June 30, 2025   | March 31, 2025 | Change from the end of the previous fiscal year |
| Current assets                   | 20,986          | 21,122         | (136)                                           |
| Cash and deposits                | 8,655           | 8,413          | +242                                            |
| Receivables                      | 8,496           | 8,785          | (289)                                           |
| Inventories                      | 3,355           | 3,475          | (120)                                           |
| Fixed assets                     | 11,406          | 11,796         | (390)                                           |
| Assets                           | 32,392          | 32,918         | (526)                                           |
| Current liabilities              | 7,604           | 7,687          | (83)                                            |
| Long-term liabilities            | 1,056           | 1,280          | (224)                                           |
| Liabilities                      | 8,661           | 8,967          | (306)                                           |
| Shareholders' equity             | 21,782          | 21,960         | (178)                                           |
| Other (noncontrolling interest)  | 1,948           | 1,990          | (42)                                            |
| Net assets                       | 23,731          | 23,950         | (219)                                           |
| Total liabilities and net assets | 32,392          | 32,918         | (526)                                           |
| Equity ratio (%)                 | 67.2            | 66.7           | +0.5                                            |

Billions of yen

As of June 30, 2025 (vs. March 31, 2025)

|                |               |
|----------------|---------------|
| Total assets   | 32.4 (-0.5)   |
| Equity capital | 21.8 (-0.2)   |
| Equity ratio   | 67.2% (+0.5%) |

- No significant change in assets, liabilities, and capital structure

# Quarterly Results

Millions of yen

|                           |                         | Fiscal Year 2024 |              |              |              |               | FY 2025      |
|---------------------------|-------------------------|------------------|--------------|--------------|--------------|---------------|--------------|
|                           |                         | 1Q               | 2Q           | 3Q           | 4Q           | Full year     | 1Q           |
| Japan                     | Net sales               | 6,644            | 6,494        | 6,886        | 7,049        | 27,073        | 7,073        |
|                           | Operating profit        | 165              | 188          | 377          | 328          | 1,058         | 414          |
| China                     | Net sales               | 1,952            | 1,666        | 1,606        | 1,814        | 7,038         | 1,608        |
|                           | Operating profit        | 167              | 104          | 69           | 78           | 418           | 198          |
| Asia                      | Net sales               | 859              | 737          | 737          | 926          | 3,259         | 752          |
|                           | Operating profit        | 63               | 38           | 40           | 98           | 239           | 89           |
| Consolidation adjustment  | Net sales               | (873)            | (744)        | (857)        | (837)        | (3,311)       | (720)        |
|                           | Operating profit (loss) | 5                | 11           | (24)         | +7           | (1)           | 26           |
| <b>Consolidated total</b> | <b>Net sales</b>        | <b>8,583</b>     | <b>8,152</b> | <b>8,373</b> | <b>8,952</b> | <b>34,060</b> | <b>8,714</b> |
|                           | <b>Operating profit</b> | <b>401</b>       | <b>341</b>   | <b>461</b>   | <b>511</b>   | <b>1,714</b>  | <b>729</b>   |

# External Sales by Market for Fiscal 2025 First Quarter

Millions of yen

| Market                            | Segment      | FY 2025 results |                   | FY 2024 results |                   | YoY change        |                   |
|-----------------------------------|--------------|-----------------|-------------------|-----------------|-------------------|-------------------|-------------------|
|                                   |              | Net sales       | Composition ratio | Net sales       | Composition ratio | Increase/decrease | Percentage change |
| Automobile                        | Japan        | 5,730           | 65.8%             | 5,200           | 60.6%             | +530              | +10.2%            |
|                                   | China        | 1,006           | 11.5%             | 1,201           | 14.0%             | (195)             | (16.2%)           |
|                                   | Asia         | 692             | 7.9%              | 796             | 9.3%              | (104)             | (13.1%)           |
|                                   | <b>Total</b> | 7,428           | 85.2%             | 7,197           | 83.9%             | +231              | +3.2%             |
| Industrial construction machinery | Japan        | 1,171           | 13.4%             | 1,299           | 15.1%             | (128)             | (9.9%)            |
|                                   | China        | 54              | 0.6%              | 23              | 0.3%              | +31               | +134.8%           |
|                                   | Asia         | 61              | 0.7%              | 64              | 0.7%              | (3)               | (4.7%)            |
|                                   | <b>Total</b> | 1,286           | 14.8%             | 1,386           | 16.1%             | (100)             | (7.2%)            |
| <b>Total</b>                      |              | 8,714           | 100.0%            | 8,583           | 100.0%            | +131              | +1.5%             |

# Disclaimer

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