



February 5, 2026

To Whom It May Concern

Company Name: Hino Motors, Ltd.
Representative: Satoshi Ogiso, President & CEO,
Member of the Board of Directors
(Code: 7205 TSE, Prime, NSE, Premier)
Contact Person: Makoto Iijima, General Manager,
Corporate Communications Dept, Public Affairs Div.
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Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026 [Japanese GAAP]
(Consolidated)
(Completion of Interim Review by an Independent Auditor)

Hino Motors, Ltd. (the “Company”) hereby announce that the interim review of the Company’s consolidated quarterly financial statements, which the Company disclosed on January 29, 2026 in the Company’s [Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026 [Japanese GAAP] (Consolidated)], has been completed by an independent auditor.

There are no changes to the consolidated quarterly financial statements announced on January 29, 2026.

Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026

[Japanese GAAP] (Consolidated)

English translation from the original Japanese-language document



February 5, 2026

Stock Listing: Tokyo and Nagoya

Name of Listed Company: Hino Motors, Ltd.

Code Number: 7205 URL: <https://www.hino.co.jp/>

Representative: Satoshi Ogiso, President & CEO, Member of the Board of Directors

Contact Point: Makoto Iijima, General Manager, Government & Public Affairs Div.

Phone: (042) 586-5494

Scheduled Date of Dividend Payment Start: -

Supplementary materials for the quarterly financial results: Yes

Investor conference for the quarterly financial results: Yes (For Mass Media and Analysts)

(Amounts are rounded down to the nearest one million yen)

1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026 (April 1, 2025–December 31, 2025)

(1) Consolidated Financial Results (Cumulative) (% of change from the same quarter of the previous year)

| | Net sales | | Operating income | | Ordinary income | | Profit attributable to owners of parent | |
|---------------|-----------------|-------|------------------|-------|-----------------|-------|---|---|
| 3Q of FY 2026 | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| 3Q of FY 2026 | 1,141,237 | -10.9 | 62,764 | 39.3 | 55,008 | 179.2 | 30,580 | — |
| 3Q of FY 2025 | 1,280,207 | 12.2 | 45,067 | 865.3 | 19,699 | 384.8 | -265,366 | — |

(Note) Comprehensive income: 3Q of FY 2026: ¥ 45,617 million (—%) 3Q of FY 2025: ¥ -260,050 million (—%)

| | Profit per share | Diluted profit per share |
|---------------|------------------|--------------------------|
| 3Q of FY 2026 | Yen 53.27 | Yen — |
| 3Q of FY 2025 | Yen -462.28 | Yen — |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|---------------|------------------------------|----------------------------|--------------|
| 3Q of FY 2026 | Millions of yen 1,361,305 | Millions of yen 291,791 | % 15.8 |
| FY 2025 | Millions of yen 1,478,180 | Millions of yen 251,020 | % 12.1 |

(Reference) Equity capital: 3Q of FY 2026: ¥ 215,236 million FY 2025: ¥ 178,468 million

2. Dividends

| | Dividends per share | | | | |
|--------------------|---------------------|-------------|----------|-------------|-------------|
| | 1Q | 2Q | 3Q | Year-end | Annual |
| FY 2025 | Yen — | Yen 0.00 | Yen — | Yen 0.00 | Yen 0.00 |
| | — | 0.00 | — | 0.00 | 0.00 |
| FY 2026 | — | 0.00 | — | — | — |
| FY 2026 (forecast) | — | — | — | — | — |

(Note) Changes from the latest dividend forecast: None

3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

(% of change from FY 2025)

| | Net sales | | Operating income | | Ordinary income | | Profit attributable to owners of parent | | Profit per share |
|---------|------------------------------|-----------|---------------------------|-----------|---------------------------|-----------|---|--------|------------------|
| FY 2026 | Millions of yen 1,550,000 | % -8.7 | Millions of yen 75,000 | % 30.5 | Millions of yen 70,000 | % 78.1 | Millions of yen 75,000 | % — | Yen 130.65 |

(Note) Changes from the latest financial forecast: Yes

*Notes

(1) Changes in significant subsidiaries (changes of specified subsidiaries resulting in changes in scope of consolidation) during the current term: None

(2) Application of the accounting procedures for producing quarterly consolidated financial statements: None

(3) Changes in accounting policies, accounting estimates and restatements:

- 1) Changes in accounting policies due to revisions of accounting standards: None
- 2) Changes in accounting policies due to reasons other than above 1): None
- 3) Changes in accounting estimates: None
- 4) Restatements: None

(4) Number of outstanding shares (common stock)

| | | | | |
|---|---------------|--------------------|---------------|--------------------|
| 1) Number of outstanding shares (including treasury stock) at end of term | 3Q of FY 2026 | 574,580,850 shares | FY 2025 | 574,580,850 shares |
| 2) Number of treasury stock at end of term | 3Q of FY 2026 | 536,444 shares | FY 2025 | 536,216 shares |
| 3) Average number of shares (quarterly consolidated cumulative period) | 3Q of FY 2026 | 574,044,479 shares | 3Q of FY 2025 | 574,034,176 shares |

*Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes(voluntary)

*Statement regarding the proper use of financial forecasts and other remarks

(Statement regarding the proper use of financial forecasts)

Descriptions regarding the future, including the financial projections contained in this report, are based on certain assumptions currently available to the Company, which are, at the discretion of the Company, deemed reasonable, and the Company gives no guarantees that it will achieve these results. In addition, actual financial results may significantly vary due to various factors.

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1. Qualitative Information Regarding the Financial Performance for the Current Quarter

(1) Information on Consolidated Operating Results

As for the Japanese domestic truck and bus market during the current third quarter (nine months), the demand for medium and heavy-duty trucks was unchanged from the previous year, but the demand for light-duty trucks declined considerably year on year due to the insufficient supply. In the bus market, the demand for large-sized sightseeing buses grew thanks to the recovery of demand from foreign visitors to Japan, etc., but the demand for small-sized buses dropped due to the insufficient supply, so the total demand for buses decreased. As a result, the total demand decreased to 112.3 thousand units compared to the same quarter in the previous year by 11.2 thousand units (-9.0%).

As for Japanese domestic sales, the total sales volume of trucks and buses was 23.4 thousand units, a decrease of 7.5 thousand units (-24.3%) compared to the same quarter in the previous year as the sales volume of light-duty trucks dropped considerably due to the insufficient supply.

As for overseas trucks and buses market, mainly due to the decline in sales in ASEAN countries, overseas sales volume of trucks and buses was 54.0 thousand units, a decrease of 14.9 thousand units (-21.6%) compared to the same quarter in the previous year.

As a result of the above, total unit sales of Hino Brand trucks and buses were 77.4 thousand units, a decrease of 22.4 thousand units (-22.4%) compared to the same quarter in the previous year.

As for the volume of sales to Toyota Motor Corporation, the sales volume of light-duty trucks decreased due to the insufficient supply, but the sales volume of SUVs increased. As a result, total sales volume was 113.0 thousand units, an increase of 3.4 thousand units (3.1%) compared to the same quarter in the previous year.

As a result of the above, net sales in the current third quarter were ¥1,141,237 million, which is a decrease of ¥138,969 million (-10.9%) as compared to the same quarter in the previous year. As for profit and loss, the sales volumes inside and outside Japan decreased, but thanks to the reduction of fixed costs, etc., operating income was ¥62,764 million which is an increase of ¥17,696 million (39.3%) compared to the same quarter in the previous year, ordinary income was ¥55,008 million which is an increase of ¥35,308 million (179.2%) compared to the same quarter in the previous year, and profit attributable to owners of parent was ¥30,580 million, which is an increase of ¥295,947 million (loss attributable to owners of parent of ¥265,366 million in the same quarter in the previous year) compared to the same quarter in the previous year.

The performance in each segment is as follows:

(Japan)

In the Hino brand business, sales of trucks and buses to the Japanese market decreased mainly due to a decrease in unit sales of light-duty trucks. Overseas sales decreased due to a decline in unit sales to Asia and North America. Furthermore, sales to Toyota decreased due to a decrease in sales of light-duty trucks despite an increase in unit sales of SUV.

As a result, net sales were ¥781,524 million, a decrease of ¥109,887 million (-12.3%) compared to the same quarter in the previous year. In terms of profit and loss, the profit (operating income) in this segment was ¥35,340 million, an increase of ¥5,517 million compared to the same quarter in the previous year.

(Asia)

Net sales decreased ¥36,051 million (-11.0%) compared to the same quarter in the previous year to ¥291,642 million, mainly due to a decrease in unit sales in Indonesia. The profit (operating income) in this segment was ¥14,436 million, a decrease of ¥2,736 million (-15.9%) compared to the same quarter in the previous year.

(Other)

Net sales were ¥206,594 million, a decrease of ¥44,854 million (-17.8%) compared to the same quarter in the previous year, due to a decrease in the number of units sold in North America and Latin America. The profit (operating income) in this segment was ¥10,738 million, an increase of ¥9,812 million compared to the same quarter in the previous year (a profit of ¥925 million in the same period of the previous fiscal year).

(2) Information on Consolidated Financial Position

Total assets at the end of the third quarter decreased to ¥1,361,305 million by ¥116,875 million compared to the end of the previous fiscal year. This is mainly because cash and deposits decreased by ¥85,213 million and inventories decreased by ¥16,226 million.

Liabilities decreased to ¥1,069,513 million by ¥157,645 million compared to the end of the previous fiscal year. This is mainly because provision for certification-related loss decreased by ¥99,353 million, accounts payable - other decreased by ¥16,085 million, and long-term accounts payable - other decreased by ¥17,666 million.

The decreases in cash and deposits and provision for certification-related loss are attributable to the payment of part of a criminal penalty and a civil penalty based on the reconciliation with the U.S. authorities regarding the engine certification issue of Hino Motors.

Net assets increased to ¥291,791 million by ¥40,770 million compared to the end of the previous fiscal year. This is mainly because profit attributable to owners of parent of ¥30,580 million was posted.

(3) Information on Forecasts of Consolidated Financial Results

We have revised the full-year consolidated earnings forecast, while considering the yen depreciation, price revisions, the rationalization of fixed costs, the sale of shares held by our company, etc.

(Consolidated Earnings Forecast for the Full Fiscal Year)

| | |
|---|----------------------|
| Net sales | ¥1,550,000 million |
| Operating income | ¥75,000 million |
| Ordinary income | ¥70,000 million |
| Profit attributable to owners of parent | ¥75,000 million |
| Japan unit sales of trucks and buses | 33.0 thousand units |
| Overseas unit sales of trucks and buses | 75.5 thousand units |
| Unit sales of Toyota brand vehicles | 157.0 thousand units |

* The above forecasts are created based on the information available to the company and on certain assumptions deemed reasonable and are not guaranteed to be achieved.

2. Quarterly Consolidated Financial Statements and Major Notes

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

| | As of March 31, 2025 | As of December 31, 2025 |
|---|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 193,603 | 108,390 |
| Notes and accounts receivable - trade | 263,208 | 254,196 |
| Merchandise and finished goods | 197,832 | 188,903 |
| Work in process | 44,951 | 41,143 |
| Raw materials and supplies | 45,464 | 41,975 |
| Other | 94,361 | 88,839 |
| Allowance for doubtful accounts | -3,245 | -3,276 |
| Total current assets | <u>836,177</u> | <u>720,172</u> |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 185,139 | 182,390 |
| Machinery, equipment and vehicles, net | 81,349 | 84,495 |
| Land | 124,201 | 125,768 |
| Other, net | 52,146 | 38,913 |
| Total property, plant and equipment | <u>442,836</u> | <u>431,568</u> |
| Intangible assets | 34,357 | 33,279 |
| Investments and other assets | | |
| Investment securities | 102,776 | 109,162 |
| Deferred tax assets | 11,694 | 9,998 |
| Other | 53,404 | 60,276 |
| Allowance for doubtful accounts | -3,067 | -3,153 |
| Total investments and other assets | <u>164,808</u> | <u>176,284</u> |
| Total non-current assets | <u>642,003</u> | <u>641,132</u> |
| Total assets | <u>1,478,180</u> | <u>1,361,305</u> |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 235,221 | 211,764 |
| Short-term borrowings | 365,543 | 376,301 |
| Current portion of bonds payable | 8,418 | 6,629 |
| Current portion of long-term borrowings | 8,511 | 7,431 |
| Accounts payable - other | ※ 50,817 | ※ 34,732 |
| Income taxes payable | 7,209 | 5,838 |
| Provision for product warranties | 105,551 | 96,289 |
| Provision for certification related loss | 125,396 | 26,043 |
| Other provisions | 8,784 | 4,459 |
| Other | 105,913 | 104,469 |
| Total current liabilities | <u>1,021,370</u> | <u>873,960</u> |
| Non-current liabilities | | |
| Bonds payable | 6,703 | 3,970 |
| Long-term borrowings | 18,351 | 15,248 |
| Long-term accounts payable - other | ※ 58,510 | ※ 40,843 |
| Deferred tax liabilities | 36,777 | 37,247 |
| Deferred tax liabilities for land revaluation | 2,806 | 2,759 |
| Retirement benefit liability | 43,175 | 43,721 |
| Other provisions | 1,559 | 1,502 |
| Other | 37,904 | 50,259 |
| Total non-current liabilities | <u>205,789</u> | <u>195,552</u> |
| Total liabilities | <u>1,227,159</u> | <u>1,069,513</u> |

(Millions of yen)

| | As of March 31, 2025 | As of December 31, 2025 |
|---|----------------------|-------------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 72,717 | 72,717 |
| Capital surplus | 66,299 | 66,034 |
| Retained earnings | -39,243 | -8,556 |
| Treasury shares | -201 | -201 |
| Total shareholders' equity | 99,571 | 129,993 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 34,938 | 37,962 |
| Deferred gains or losses on hedges | -20 | -131 |
| Revaluation reserve for land | 2,290 | 2,196 |
| Foreign currency translation adjustment | 13,948 | 18,457 |
| Remeasurements of defined benefit plans | 27,738 | 26,756 |
| Total accumulated other comprehensive income | 78,896 | 85,242 |
| Non-controlling interests | 72,552 | 76,555 |
| Total net assets | 251,020 | 291,791 |
| Total liabilities and net assets | 1,478,180 | 1,361,305 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

[Quarterly Consolidated Statements of Income]

[Consolidated Quarterly of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

| | Nine months ended December 31, 2024 | Nine months ended December 31, 2025 |
|--|--|--|
| Net sales | 1,280,207 | 1,141,237 |
| Cost of sales | 1,057,120 | 931,914 |
| Gross profit | 223,086 | 209,323 |
| Selling, general and administrative expenses | | |
| Salaries and allowances | 43,132 | 42,347 |
| Provision for bonuses | 2,252 | 2,661 |
| Retirement benefit expenses | 2,089 | 1,817 |
| Other | 130,544 | 99,731 |
| Total selling, general and administrative expenses | 178,018 | 146,558 |
| Operating profit | 45,067 | 62,764 |
| Non-operating income | | |
| Interest income | 1,797 | 1,607 |
| Dividend income | 3,719 | 3,230 |
| Share of profit of entities accounted for using equity method | 1,730 | 1,227 |
| Miscellaneous income | 2,547 | 3,556 |
| Total non-operating income | 9,793 | 9,620 |
| Non-operating expenses | | |
| Interest expenses | 10,139 | 10,508 |
| Foreign exchange losses | 22,276 | 4,407 |
| Miscellaneous expenses | 2,746 | 2,461 |
| Total non-operating expenses | 35,162 | 17,377 |
| Ordinary profit | 19,699 | 55,008 |
| Extraordinary income | | |
| Gain on sale of investment securities | 9,222 | 1,171 |
| Gain on sale of non-current assets | 451 | 3,906 |
| Reversal of provision for North America certification related loss | — | 409 |
| Reversal of provision for domestic certification related loss | 4,779 | 200 |
| Other | 1,369 | 209 |
| Total extraordinary income | 15,821 | 5,897 |
| Extraordinary losses | | |
| Loss on sale and retirement of non-current assets | 1,779 | 1,168 |
| Impairment losses | 4,895 | — |
| Loss related to North American certification | 258,413 | 4,206 |
| Settlement payment - product liability | — | 888 |
| New Zealand litigation settlement | — | 959 |
| Loss on liquidation of subsidiaries and associates | 9,441 | 2,263 |
| Other | 9,995 | 1,662 |
| Total extraordinary losses | 284,524 | 11,148 |
| Profit (loss) before income taxes | -249,003 | 49,757 |
| Income taxes - current | 14,013 | 12,333 |
| Income taxes - deferred | -307 | 891 |
| Total income taxes | 13,705 | 13,225 |
| Profit (loss) | -262,709 | 36,532 |
| Profit attributable to non-controlling interests | 2,657 | 5,951 |
| Profit (loss) attributable to owners of parent | -265,366 | 30,580 |

[Quarterly Consolidated Statements of Comprehensive Income]
 [Consolidated Quarterly of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

| | Nine months ended December 31, 2024 | Nine months ended December 31, 2025 |
|--|--|--|
| Profit (loss) | -262,709 | 36,532 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | -5,034 | 2,341 |
| Deferred gains or losses on hedges | -22 | -237 |
| Foreign currency translation adjustment | 7,349 | 6,854 |
| Remeasurements of defined benefit plans, net of tax | -615 | -1,044 |
| Share of other comprehensive income of entities accounted for using equity method | 982 | 1,170 |
| Total other comprehensive income | 2,659 | 9,085 |
| Comprehensive income | -260,050 | 45,617 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | -265,949 | 37,020 |
| Comprehensive income attributable to non-controlling interests | 5,898 | 8,596 |

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no related information.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There is no related information.

(Notes on Quarterly Consolidated Balance Sheets)

1. Guaranteed liabilities

The company provides guarantees for loans from financial institutions other than consolidated companies.

| | FY 2025 (Mar. 31, 2025) | 3Q of FY 2026 (Dec. 31, 2025) |
|-----------------------------|----------------------------|----------------------------------|
| Auto Loans | ¥1 million | ¥0 million |
| Housing Loans for Employees | ¥104 million | ¥70 million |
| Total | ¥105 million | ¥71 million |

2. *Long-term accounts payable - other

The accounts payable – other and long-term accounts payable – other in the cumulative third quarter of the current consolidated fiscal year include the payables of a criminal penalty attributable to the engine certification issue of Hino Motors.

| | FY 2025 (Mar. 31, 2025) | 3Q of FY 2026 (Dec. 31, 2025) |
|------------------------------------|----------------------------|----------------------------------|
| Accounts payable - other | ¥19,503 million | ¥20,421 million |
| Long-term accounts payable - other | ¥58,510 million | ¥40,843 million |

3. * With regard to accounting for notes matured at the end of a quarter of the consolidated fiscal year, these notes are settled on their clearance days.

As the end of the cumulative third quarter of the consolidated fiscal year fell on a day on which financial institutions were closed, the notes to be matured at the end of the next quarter of the consolidated fiscal year are included in the quarterly balance.

| | FY 2025 (Mar. 31, 2025) | 3Q of FY 2026 (Dec. 31, 2025) |
|------------------|----------------------------|----------------------------------|
| Notes receivable | ¥— million | ¥949 million |
| Notes payable | ¥— million | ¥45 million |

(Notes on Quarterly Consolidated Statements of Income)

* The Hino Group does not post the income taxes for the international minimum taxable amount for the fiscal year under review, including the cumulative third quarter of the current fiscal year, in accordance with Paragraph 7 of "Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules, etc." (The Practical Solution No.46, March 22, 2024).

(Notes on Quarterly Consolidated Statements of Cash Flows)

We have not produced a quarterly consolidated statement of cash flows for the cumulative third quarter of the current fiscal year.

Depreciation expenses incurred in the cumulative third quarter of the current fiscal year (including depreciation expenses for intangible assets, excluding goodwill) and expenses for amortization of goodwill are stated below.

| | 3Q of FY 2025 (From April 1, 2024 to December 31, 2024) | 3Q of FY 2026 (From April 1, 2025 to December 31, 2025) |
|--------------------------|--|--|
| Depreciation expenses | 43,855 million yen | 44,103 million yen |
| Amortization of goodwill | 1 million yen | — |

(Regarding Shareholders' Equity, etc.)

I Third Quarter of the Previous Fiscal Year (From April 1, 2024 to December 31, 2024)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current third quarter but with an effective date after the end of the current third quarter

There is no related information.

II Third Quarter of the Current Fiscal Year (From April 1, 2025 to December 31, 2025)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current third quarter but with an effective date after the end of the current third quarter

There is no related information.

(Notes on Segment Information, etc.)

【Segment Information】

I Third Quarter of the Previous Fiscal Year (From April 1, 2024 to December 31, 2024)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

| | Report Segment | | | Other *1 | Total | Adjusted Amount*2 | Consolidated financial statements amount *3 |
|-----------------------------------|----------------|---------|-----------|----------|-----------|-------------------|---|
| | Japan | Asia | Total | | | | |
| Net Sales | | | | | | | |
| Trucks and buses | 370,041 | 184,469 | 554,510 | 143,999 | 698,510 | — | 698,510 |
| Vehicles for Toyota | 90,517 | 198 | 90,715 | — | 90,715 | — | 90,715 |
| Spare parts | 61,137 | 26,569 | 87,707 | 38,873 | 126,580 | — | 126,580 |
| Other | 188,471 | 109,793 | 298,265 | 66,134 | 364,399 | — | 364,399 |
| Sales to External Customers | 710,169 | 321,030 | 1,031,200 | 249,007 | 1,280,207 | — | 1,280,207 |
| Inter-Segment Sales and Transfers | 181,242 | 6,663 | 187,906 | 2,442 | 190,349 | -190,349 | — |
| Total | 891,412 | 327,694 | 1,219,106 | 251,449 | 1,470,556 | -190,349 | 1,280,207 |
| Segment Earnings | 29,823 | 17,172 | 46,995 | 925 | 47,921 | -2,853 | 45,067 |

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of segment earnings of ¥-2,853 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment earnings are adjusted with operating income in the quarterly consolidated statement of income.

2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment

(Significant impairment losses on non-current assets)

In the “Other” segment, an impairment loss was posted for machinery, equipment, etc. whose profitability dropped and are no longer recoupable.

The amount of said impairment losses recorded was ¥4,895 million in the cumulative third quarter of the current fiscal year.

II Third Quarter of the Current Fiscal Year (From April 1, 2025 to December 31, 2025)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

| | Report Segment | | | Other *1 | Total | Adjusted Amount*2 | Consolidated financial statements amount *3 |
|-----------------------------------|----------------|---------|-----------|----------|-----------|-------------------|---|
| | Japan | Asia | Total | | | | |
| Net Sales | | | | | | | |
| Trucks and buses | 329,558 | 139,761 | 469,320 | 91,991 | 561,311 | — | 561,311 |
| Vehicles for Toyota | 67,245 | 135 | 67,380 | — | 67,380 | — | 67,380 |
| Spare parts | 65,106 | 23,692 | 88,799 | 37,981 | 126,780 | — | 126,780 |
| Other | 187,162 | 123,058 | 310,220 | 75,543 | 385,764 | — | 385,764 |
| Sales to External Customers | 649,073 | 286,647 | 935,721 | 205,516 | 1,141,237 | — | 1,141,237 |
| Inter-Segment Sales and Transfers | 132,450 | 4,995 | 137,445 | 1,078 | 138,524 | -138,524 | — |
| Total | 781,524 | 291,642 | 1,073,167 | 206,594 | 1,279,762 | -138,524 | 1,141,237 |
| Segment Earnings | 35,340 | 14,436 | 49,776 | 10,738 | 60,514 | 2,249 | 62,764 |

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of segment earnings of ¥2,249 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment earnings are adjusted with operating income in the quarterly consolidated statement of income.

(Regarding Revenue Recognition)

The breakdown of revenues from contracts with clients is as shown in "Notes (Segment Information, etc.)."

(Per share Information)

The quarterly profit (loss) per share and the basis for calculating it are as follows.

| Item | 3Q of FY 2025 (From April 1, 2024 to December 31, 2024) | 3Q of FY 2026 (From April 1, 2025 to December 31, 2025) |
|---|---|---|
| Quarterly profit (loss) per share | ¥-462.28 | ¥53.27 |
| (Basis of calculation) | | |
| Quarterly profit (loss) attributable to owners of parent (Millions of yen) | -265,366 | 30,580 |
| Amount not attributable to common shareholders (Millions of yen) | — | — |
| Quarterly profit (loss) attributable to owners of parent associated with common shares (Millions of yen) | -265,366 | 30,580 |
| Average number of common shares (Shares) | 574,034,176 | 574,044,479 |

(Note) Diluted quarterly net income per share is not written, because there are no dilutive shares.

(Contingent Liabilities)

• Certification issues

Regarding the falsification for engine certification, we have continued communication with relevant institutions. The amounts that can be estimated reasonably have been reflected in consolidated financial statements for the cumulative third quarter of the current fiscal year, based on the costs of compensation for gas mileage to customers regarding engine certification issues in the Japanese market, etc., and the agreement through the settlement with the U.S. authorities regarding the falsification for engine certification in the U.S. market.

Meanwhile, expenses stemming from settlements related to certification issues with government authorities in countries other than the U.S. have not been reflected on consolidated financial statements for the cumulative third quarter of the current fiscal year as it is difficult to reasonably calculate the amount of impact at this point in time.

• Litigation against our company and subsidiaries outside Japan

Class action lawsuit in New Zealand

On March 3, 2025 (local time), our company was sued in the Palmerston North High Court, New Zealand (Then, on August 5, 2025, the case was transferred from that court to Oakland Branch).

The plaintiffs sued our company as a class action on behalf of all persons who between March 4, 2010 and March 3, 2025 acquired vehicles equipped with diesel engines manufactured by our company between January 1, 2010 and August 22, 2022. The plaintiffs claim, among other things, to have suffered damage as a result of fraudulent and other acts related to violations of emission performance standards and fuel economy standards for our company's engines.

We decided to fully settle the class action in New Zealand, while comprehensively considering the impact of prolongation of this lawsuit on the management of our company and so on. On December 25, 2025, the board of directors of our company approved a contract for settlement with the plaintiffs. A proposal for this settlement will be submitted to Oakland Branch of the High Court of New Zealand, and after approval procedures, the settlement will be officially confirmed.

Through this settlement, an extraordinary loss of 959 million yen was posted as settlement money for the lawsuit in New Zealand in the cumulative third quarter of the current consolidated fiscal year.

3. Supplementary Information

(1) Actual Production (Consolidated)

| Category | FY 2025 (From April 1, 2024 to December 31, 2024) | FY 2026 (From April 1, 2025 to December 31, 2025) | Change |
|-----------------------|---|---|---------------|
| Trucks and buses | 94,012 units | 72,293 units | -21,719 units |
| Toyota brand vehicles | 109,573 units | 112,959 units | 3,386 units |

(2) Actual Sales (Consolidated)

| Category | FY 2025 (From April 1, 2024 to December 31, 2024) | | FY 2026 (From April 1, 2025 to December 31, 2025) | | Change | |
|------------------------|---|-----------------------------|---|-----------------------------|-------------------|-----------------------------|
| | Volume (Units) | Amount (Millions of yen) | Volume (Units) | Amount (Millions of yen) | Volume (Units) | Amount (Millions of yen) |
| Japan | 30,870 | 264,342 | 23,367 | 250,854 | -7,503 | -13,487 |
| | Overseas | 68,872 | 434,077 | 53,996 | 310,439 | -14,876 |
| | Supplies of parts for overseas production | — | 90 | — | 17 | — |
| Total trucks and buses | 99,742 | 698,510 | 77,363 | 561,311 | -22,379 | -137,198 |
| Total Toyota brand | 109,573 | 90,715 | 112,959 | 67,380 | 3,386 | -23,334 |
| Overseas | Japan | — | 58,147 | — | 60,396 | — |
| | Overseas | — | 68,432 | — | 66,384 | — |
| Total service parts | — | 126,580 | — | 126,780 | — | 199 |
| Others | Japan | — | 157,184 | — | 168,071 | — |
| | Overseas | — | 20,739 | — | 14,792 | — |
| | Toyota | — | 186,475 | — | 202,899 | — |
| Total others | — | 364,399 | — | 385,764 | — | 21,364 |
| Total net sales | — | 1,280,207 | — | 1,141,237 | — | -138,969 |

(Note) Amounts are rounded down to the nearest one million yen.