

Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026
[Japanese GAAP] (Consolidated)
English translation from the original Japanese-language document



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Scheduled Date of Dividend Payment Start: -
Supplementary materials for the quarterly financial results: Yes
Investor conference for the quarterly financial results: Yes (For Mass Media and Analysts)

January 29, 2026
Stock Listing: Tokyo and Nagoya

(Amounts are rounded down to the nearest one million yen)

1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2026 (April 1, 2025–December 31, 2025)

(1) Consolidated Financial Results (Cumulative) (% of change from the same quarter of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
3Q of FY 2026	1,141,237	-10.9	62,764	39.3	55,008	179.2	30,580	—
3Q of FY 2025	1,280,207	12.2	45,067	865.3	19,699	384.8	-265,366	—

(Note) Comprehensive income: 3Q of FY 2026: ¥ 45,617 million (—%) 3Q of FY 2025: ¥ -260,050 million (—%)

	Profit per share	Diluted profit per share
	Yen	Yen
3Q of FY 2026	53.27	—
3Q of FY 2025	-462.28	—

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
3Q of FY 2026	1,361,305	291,791	15.8
FY 2025	1,478,180	251,020	12.1

(Reference) Equity capital: 3Q of FY 2026: ¥ 215,236 million FY 2025: ¥ 178,468 million

2. Dividends

	Dividends per share				
	1Q	2Q	3Q	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY 2025	—	0.00	—	0.00	0.00
FY 2026	—	0.00	—		
FY 2026 (forecast)				—	—

(Note) Changes from the latest dividend forecast: None

3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2026 (April 1, 2025 – March 31, 2026)

(% of change from FY 2025)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY 2026	1,550,000	-8.7	75,000	30.5	70,000	78.1	75,000	—	130.65

(Note) Changes from the latest financial forecast: Yes

*Notes

(1) Changes in significant subsidiaries (changes of specified subsidiaries resulting in changes in scope of consolidation) during the current term: None

(2) Application of the accounting procedures for producing quarterly consolidated financial statements: None

(3) Changes in accounting policies, accounting estimates and restatements:

- 1) Changes in accounting policies due to revisions of accounting standards: None
- 2) Changes in accounting policies due to reasons other than above 1): None
- 3) Changes in accounting estimates: None
- 4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of outstanding shares (including treasury stock) at end of term	3Q of FY 2026	574,580,850 shares	FY 2025	574,580,850 shares
2) Number of treasury stock at end of term	3Q of FY 2026	536,444 shares	FY 2025	536,216 shares
3) Average number of shares (quarterly consolidated cumulative period)	3Q of FY 2026	574,044,479 shares	3Q of FY 2025	574,034,176 shares

*Summary of financial results is out of scope of audit by Certified Public Accountants or Audit companies.

*Statement regarding the proper use of financial forecasts and other remarks

(Statement regarding the proper use of financial forecasts)

Descriptions regarding the future, including the financial projections contained in this report, are based on certain assumptions currently available to the Company, which are, at the discretion of the Company, deemed reasonable, and the Company gives no guarantees that it will achieve these results. In addition, actual financial results may significantly vary due to various factors.

(Other remarks)

We are scheduled to receive an interim review from certified public accountants and others on Thursday, February 5, 2026. Once the interim review has been finished, we shall disclose quarterly financial results, attaching the interim review report.

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1. Qualitative Information Regarding the Financial Performance for the Current Quarter

(1) Information on Consolidated Operating Results

As for the Japanese domestic truck and bus market during the current third quarter (nine months), the demand for medium and heavy-duty trucks was unchanged from the previous year, but the demand for light-duty trucks declined considerably year on year due to the insufficient supply. In the bus market, the demand for large-sized sightseeing buses grew thanks to the recovery of demand from foreign visitors to Japan, etc., but the demand for small-sized buses dropped due to the insufficient supply, so the total demand for buses decreased. As a result, the total demand decreased to 112.3 thousand units compared to the same quarter in the previous year by 11.2 thousand units (-9.0%).

As for Japanese domestic sales, the total sales volume of trucks and buses was 23.4 thousand units, a decrease of 7.5 thousand units (-24.3%) compared to the same quarter in the previous year as the sales volume of light-duty trucks dropped considerably due to the insufficient supply.

As for overseas trucks and buses market, mainly due to the decline in sales in ASEAN countries, overseas sales volume of trucks and buses was 54.0 thousand units, a decrease of 14.9 thousand units (-21.6%) compared to the same quarter in the previous year.

As a result of the above, total unit sales of Hino Brand trucks and buses were 77.4 thousand units, a decrease of 22.4 thousand units (-22.4%) compared to the same quarter in the previous year.

As for the volume of sales to Toyota Motor Corporation, the sales volume of light-duty trucks decreased due to the insufficient supply, but the sales volume of SUVs increased. As a result, total sales volume was 113.0 thousand units, an increase of 3.4 thousand units (3.1%) compared to the same quarter in the previous year.

As a result of the above, net sales in the current third quarter were ¥1,141,237 million, which is a decrease of ¥138,969 million (-10.9%) as compared to the same quarter in the previous year. As for profit and loss, the sales volumes inside and outside Japan decreased, but thanks to the reduction of fixed costs, etc., operating income was ¥62,764 million which is an increase of ¥17,696 million (39.3%) compared to the same quarter in the previous year, ordinary income was ¥55,008 million which is an increase of ¥35,308 million (179.2%) compared to the same quarter in the previous year, and profit attributable to owners of parent was ¥30,580 million, which is an increase of ¥295,947 million (loss attributable to owners of parent of ¥265,366 million in the same quarter in the previous year) compared to the same quarter in the previous year.

The performance in each segment is as follows:

(Japan)

In the Hino brand business, sales of trucks and buses to the Japanese market decreased mainly due to a decrease in unit sales of light-duty trucks. Overseas sales decreased due to a decline in unit sales to Asia and North America. Furthermore, sales to Toyota decreased due to a decrease in sales of light-duty trucks despite an increase in unit sales of SUV.

As a result, net sales were ¥781,524 million, a decrease of ¥109,887 million (-12.3%) compared to the same quarter in the previous year. In terms of profit and loss, the profit (operating income) in this segment was ¥35,340 million, an increase of ¥5,517 million compared to the same quarter in the previous year.

(Asia)

Net sales decreased ¥36,051 million (-11.0%) compared to the same quarter in the previous year to ¥291,642 million, mainly due to a decrease in unit sales in Indonesia. The profit (operating income) in this segment was ¥14,436 million, a decrease of ¥2,736 million (-15.9%) compared to the same quarter in the previous year.

(Other)

Net sales were ¥206,594 million, a decrease of ¥44,854 million (-17.8%) compared to the same quarter in the previous year, due to a decrease in the number of units sold in North America and Latin America. The profit (operating income) in this segment was ¥10,738 million, an increase of ¥9,812 million compared to the same quarter in the previous year (a profit of ¥925 million in the same period of the previous fiscal year).

(2) Information on Consolidated Financial Position

Total assets at the end of the third quarter decreased to ¥1,361,305 million by ¥116,875 million compared to the end of the previous fiscal year. This is mainly because cash and deposits decreased by ¥85,213 million and inventories decreased by ¥16,226 million.

Liabilities decreased to ¥1,069,513 million by ¥157,645 million compared to the end of the previous fiscal year. This is mainly because provision for certification-related loss decreased by ¥99,353 million, accounts payable - other decreased by ¥16,085 million, and long-term accounts payable - other decreased by ¥17,666 million.

The decreases in cash and deposits and provision for certification-related loss are attributable to the payment of part of a criminal penalty and a civil penalty based on the reconciliation with the U.S. authorities regarding the engine certification issue of Hino Motors.

Net assets increased to ¥291,791 million by ¥40,770 million compared to the end of the previous fiscal year. This is mainly because profit attributable to owners of parent of ¥30,580 million was posted.

(3) Information on Forecasts of Consolidated Financial Results

We have revised the full-year consolidated earnings forecast, while considering the yen depreciation, price revisions, the rationalization of fixed costs, the sale of shares held by our company, etc.

(Consolidated Earnings Forecast for the Full Fiscal Year)

Net sales	¥1,550,000 million
Operating income	¥75,000 million
Ordinary income	¥70,000 million
Profit attributable to owners of parent	¥75,000 million
Japan unit sales of trucks and buses	33.0 thousand units
Overseas unit sales of trucks and buses	75.5 thousand units
Unit sales of Toyota brand vehicles	157.0 thousand units

* The above forecasts are created based on the information available to the company and on certain assumptions deemed reasonable and are not guaranteed to be achieved.

2. Quarterly Consolidated Financial Statements and Major Notes

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2025	As of December 31, 2025
Assets		
Current assets		
Cash and deposits	193,603	108,390
Notes and accounts receivable - trade	263,208	254,196
Merchandise and finished goods	197,832	188,903
Work in process	44,951	41,143
Raw materials and supplies	45,464	41,975
Other	94,361	88,839
Allowance for doubtful accounts	-3,245	-3,276
Total current assets	836,177	720,172
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	185,139	182,390
Machinery, equipment and vehicles, net	81,349	84,495
Land	124,201	125,768
Other, net	52,146	38,913
Total property, plant and equipment	442,836	431,568
Intangible assets	34,357	33,279
Investments and other assets		
Investment securities	102,776	109,162
Deferred tax assets	11,694	9,998
Other	53,404	60,276
Allowance for doubtful accounts	-3,067	-3,153
Total investments and other assets	164,808	176,284
Total non-current assets	642,003	641,132
Total assets	1,478,180	1,361,305
Liabilities		
Current liabilities		
Notes and accounts payable - trade	235,221	211,764
Short-term borrowings	365,543	376,301
Current portion of bonds payable	8,418	6,629
Current portion of long-term borrowings	8,511	7,431
Accounts payable - other	※ 50,817	※ 34,732
Income taxes payable	7,209	5,838
Provision for product warranties	105,551	96,289
Provision for certification related loss	125,396	26,043
Other provisions	8,784	4,459
Other	105,913	104,469
Total current liabilities	1,021,370	873,960
Non-current liabilities		
Bonds payable	6,703	3,970
Long-term borrowings	18,351	15,248
Long-term accounts payable - other	※ 58,510	※ 40,843
Deferred tax liabilities	36,777	37,247
Deferred tax liabilities for land revaluation	2,806	2,759
Retirement benefit liability	43,175	43,721
Other provisions	1,559	1,502
Other	37,904	50,259
Total non-current liabilities	205,789	195,552
Total liabilities	1,227,159	1,069,513

(Millions of yen)

	As of March 31, 2025	As of December 31, 2025
Net assets		
Shareholders' equity		
Share capital	72,717	72,717
Capital surplus	66,299	66,034
Retained earnings	-39,243	-8,556
Treasury shares	-201	-201
Total shareholders' equity	99,571	129,993
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	34,938	37,962
Deferred gains or losses on hedges	-20	-131
Revaluation reserve for land	2,290	2,196
Foreign currency translation adjustment	13,948	18,457
Remeasurements of defined benefit plans	27,738	26,756
Total accumulated other comprehensive income	78,896	85,242
Non-controlling interests	72,552	76,555
Total net assets	251,020	291,791
Total liabilities and net assets	1,478,180	1,361,305

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

[Quarterly Consolidated Statements of Income]

[Consolidated Quarterly of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

	Nine months ended December 31, 2024	Nine months ended December 31, 2025
Net sales	1,280,207	1,141,237
Cost of sales	1,057,120	931,914
Gross profit	223,086	209,323
Selling, general and administrative expenses		
Salaries and allowances	43,132	42,347
Provision for bonuses	2,252	2,661
Retirement benefit expenses	2,089	1,817
Other	130,544	99,731
Total selling, general and administrative expenses	178,018	146,558
Operating profit	45,067	62,764
Non-operating income		
Interest income	1,797	1,607
Dividend income	3,719	3,230
Share of profit of entities accounted for using equity method	1,730	1,227
Miscellaneous income	2,547	3,556
Total non-operating income	9,793	9,620
Non-operating expenses		
Interest expenses	10,139	10,508
Foreign exchange losses	22,276	4,407
Miscellaneous expenses	2,746	2,461
Total non-operating expenses	35,162	17,377
Ordinary profit	19,699	55,008
Extraordinary income		
Gain on sale of investment securities	9,222	1,171
Gain on sale of non-current assets	451	3,906
Reversal of provision for North America certification related loss	—	409
Reversal of provision for domestic certification related loss	4,779	200
Other	1,369	209
Total extraordinary income	15,821	5,897
Extraordinary losses		
Loss on sale and retirement of non-current assets	1,779	1,168
Impairment losses	4,895	—
Loss related to North American certification	258,413	4,206
Settlement payment - product liability	—	888
New Zealand litigation settlement	—	959
Loss on liquidation of subsidiaries and associates	9,441	2,263
Other	9,995	1,662
Total extraordinary losses	284,524	11,148
Profit (loss) before income taxes	-249,003	49,757
Income taxes - current	14,013	12,333
Income taxes - deferred	-307	891
Total income taxes	13,705	13,225
Profit (loss)	-262,709	36,532
Profit attributable to non-controlling interests	2,657	5,951
Profit (loss) attributable to owners of parent	-265,366	30,580

[Quarterly Consolidated Statements of Comprehensive Income]
 [Consolidated Quarterly of FY 2026 and FY 2025 (Cumulative)]

(Millions of yen)

	Nine months ended December 31, 2024	Nine months ended December 31, 2025
Profit (loss)	-262,709	36,532
Other comprehensive income		
Valuation difference on available-for-sale securities	-5,034	2,341
Deferred gains or losses on hedges	-22	-237
Foreign currency translation adjustment	7,349	6,854
Remeasurements of defined benefit plans, net of tax	-615	-1,044
Share of other comprehensive income of entities accounted for using equity method	982	1,170
Total other comprehensive income	2,659	9,085
Comprehensive income	-260,050	45,617
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	-265,949	37,020
Comprehensive income attributable to non-controlling interests	5,898	8,596

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no related information.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There is no related information.

(Notes on Quarterly Consolidated Balance Sheets)

1. Guaranteed liabilities

The company provides guarantees for loans from financial institutions other than consolidated companies.

	FY 2025 (Mar. 31, 2025)	3Q of FY 2026 (Dec. 31, 2025)
Auto Loans	¥1 million	¥0 million
Housing Loans for Employees	¥104 million	¥70 million
Total	¥105 million	¥71 million

2. *Long-term accounts payable - other

The accounts payable – other and long-term accounts payable – other in the cumulative third quarter of the current consolidated fiscal year include the payables of a criminal penalty attributable to the engine certification issue of Hino Motors.

	FY 2025 (Mar. 31, 2025)	3Q of FY 2026 (Dec. 31, 2025)
Accounts payable - other	¥19,503 million	¥20,421 million
Long-term accounts payable - other	¥58,510 million	¥40,843 million

3. * With regard to accounting for notes matured at the end of a quarter of the consolidated fiscal year, these notes are settled on their clearance days.

As the end of the cumulative third quarter of the consolidated fiscal year fell on a day on which financial institutions were closed, the notes to be matured at the end of the next quarter of the consolidated fiscal year are included in the quarterly balance.

	FY 2025 (Mar. 31, 2025)	3Q of FY 2026 (Dec. 31, 2025)
Notes receivable	¥— million	¥949 million
Notes payable	¥— million	¥45 million

(Notes on Quarterly Consolidated Statements of Income)

* The Hino Group does not post the income taxes for the international minimum taxable amount for the fiscal year under review, including the cumulative third quarter of the current fiscal year, in accordance with Paragraph 7 of “Accounting for and Disclosure of Current Taxes Related to the Global Minimum Tax Rules, etc.” (The Practical Solution No.46, March 22, 2024).

(Notes on Quarterly Consolidated Statements of Cash Flows)

We have not produced a quarterly consolidated statement of cash flows for the cumulative third quarter of the current fiscal year.

Depreciation expenses incurred in the cumulative third quarter of the current fiscal year (including depreciation expenses for intangible assets, excluding goodwill) and expenses for amortization of goodwill are stated below.

	3Q of FY 2025 (From April 1, 2024 to December 31, 2024)	3Q of FY 2026 (From April 1, 2025 to December 31, 2025)
Depreciation expenses	43,855 million yen	44,103 million yen
Amortization of goodwill	1 million yen	—

(Regarding Shareholders' Equity, etc.)

I Third Quarter of the Previous Fiscal Year (From April 1, 2024 to December 31, 2024)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current third quarter but with an effective date after the end of the current third quarter

There is no related information.

II Third Quarter of the Current Fiscal Year (From April 1, 2025 to December 31, 2025)

1. Dividend payment amount

There is no related information.

2. Dividends with a record date in the current third quarter but with an effective date after the end of the current third quarter

There is no related information.

(Notes on Segment Information, etc.)

【Segment Information】

I Third Quarter of the Previous Fiscal Year (From April 1, 2024 to December 31, 2024)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

	Report Segment			Other *1	Total	Adjusted Amount*2	Consolidated financial statements amount *3
	Japan	Asia	Total				
Net Sales							
Trucks and buses	370,041	184,469	554,510	143,999	698,510	—	698,510
Vehicles for Toyota	90,517	198	90,715	—	90,715	—	90,715
Spare parts	61,137	26,569	87,707	38,873	126,580	—	126,580
Other	188,471	109,793	298,265	66,134	364,399	—	364,399
Sales to External Customers	710,169	321,030	1,031,200	249,007	1,280,207	—	1,280,207
Inter-Segment Sales and Transfers	181,242	6,663	187,906	2,442	190,349	-190,349	—
Total	891,412	327,694	1,219,106	251,449	1,470,556	-190,349	1,280,207
Segment Earnings	29,823	17,172	46,995	925	47,921	-2,853	45,067

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of segment earnings of ¥-2,853 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment earnings are adjusted with operating income in the quarterly consolidated statement of income.

2. Impairment losses on non-current assets and information concerning goodwill, etc., for each reporting segment
(Significant impairment losses on non-current assets)

In the “Other” segment, an impairment loss was posted for machinery, equipment, etc. whose profitability dropped and are no longer recoupable.

The amount of said impairment losses recorded was ¥4,895 million in the cumulative third quarter of the current fiscal year.

II Third Quarter of the Current Fiscal Year (From April 1, 2025 to December 31, 2025)

1. Information on Amounts for Sales and Profits or Losses for Each Reporting Segment and Breakdown of Revenue

(Millions of yen)

	Report Segment			Other *1	Total	Adjusted Amount*2	Consolidated financial statements amount *3
	Japan	Asia	Total				
Net Sales							
Trucks and buses	329,558	139,761	469,320	91,991	561,311	—	561,311
Vehicles for Toyota	67,245	135	67,380	—	67,380	—	67,380
Spare parts	65,106	23,692	88,799	37,981	126,780	—	126,780
Other	187,162	123,058	310,220	75,543	385,764	—	385,764
Sales to External Customers	649,073	286,647	935,721	205,516	1,141,237	—	1,141,237
Inter-Segment Sales and Transfers	132,450	4,995	137,445	1,078	138,524	-138,524	—
Total	781,524	291,642	1,073,167	206,594	1,279,762	-138,524	1,141,237
Segment Earnings	35,340	14,436	49,776	10,738	60,514	2,249	62,764

*1 The “other” section is the regions not included in the reporting segments, and includes North America and Oceania etc.

*2 The adjusted amount of segment earnings of ¥2,249 million includes inter-segment eliminations and adjustments for inventory assets.

*3 Segment earnings are adjusted with operating income in the quarterly consolidated statement of income.

(Regarding Revenue Recognition)

The breakdown of revenues from contracts with clients is as shown in “Notes (Segment Information, etc.).”

(Per share Information)

The quarterly profit (loss) per share and the basis for calculating it are as follows.

Item	3Q of FY 2025 (From April 1, 2024 to December 31, 2024)	3Q of FY 2026 (From April 1, 2025 to December 31, 2025)
Quarterly profit (loss) per share	¥-462.28	¥53.27
(Basis of calculation)		
Quarterly profit (loss) attributable to owners of parent (Millions of yen)	-265,366	30,580
Amount not attributable to common shareholders (Millions of yen)	—	—
Quarterly profit (loss) attributable to owners of parent associated with common shares (Millions of yen)	-265,366	30,580
Average number of common shares (Shares)	574,034,176	574,044,479

(Note) Diluted quarterly net income per share is not written, because there are no dilutive shares.

(Contingent Liabilities)

- Certification issues

Regarding the falsification for engine certification, we have continued communication with relevant institutions. The amounts that can be estimated reasonably have been reflected in consolidated financial statements for the cumulative third quarter of the current fiscal year, based on the costs of compensation for gas mileage to customers regarding engine certification issues in the Japanese market, etc., and the agreement through the settlement with the U.S. authorities regarding the falsification for engine certification in the U.S. market.

Meanwhile, expenses stemming from settlements related to certification issues with government authorities in countries other than the U.S. have not been reflected on consolidated financial statements for the cumulative third quarter of the current fiscal year as it is difficult to reasonably calculate the amount of impact at this point in time.

- Litigation against our company and subsidiaries outside Japan

Class action lawsuit in New Zealand

On March 3, 2025 (local time), our company was sued in the Palmerston North High Court, New Zealand (Then, on August 5, 2025, the case was transferred from that court to Oakland Branch).

The plaintiffs sued our company as a class action on behalf of all persons who between March 4, 2010 and March 3, 2025 acquired vehicles equipped with diesel engines manufactured by our company between January 1, 2010 and August 22, 2022. The plaintiffs claim, among other things, to have suffered damage as a result of fraudulent and other acts related to violations of emission performance standards and fuel economy standards for our company's engines.

We decided to fully settle the class action in New Zealand, while comprehensively considering the impact of prolongation of this lawsuit on the management of our company and so on. On December 25, 2025, the board of directors of our company approved a contract for settlement with the plaintiffs. A proposal for this settlement will be submitted to Oakland Branch of the High Court of New Zealand, and after approval procedures, the settlement will be officially confirmed.

Through this settlement, an extraordinary loss of 959 million yen was posted as settlement money for the lawsuit in New Zealand in the cumulative third quarter of the current consolidated fiscal year.

3. Supplementary Information

(1) Actual Production (Consolidated)

Category	FY 2025 (From April 1, 2024 to December 31, 2024)	FY 2026 (From April 1, 2025 to December 31, 2025)	Change
Trucks and buses	94,012 units	72,293 units	-21,719 units
Toyota brand vehicles	109,573 units	112,959 units	3,386 units

(2) Actual Sales (Consolidated)

Category		FY 2025 (From April 1, 2024 to December 31, 2024)		FY 2026 (From April 1, 2025 to December 31, 2025)		Change	
		Volume (Units)	Amount (Millions of yen)	Volume (Units)	Amount (Millions of yen)	Volume (Units)	Amount (Millions of yen)
	Japan	30,870	264,342	23,367	250,854	-7,503	-13,487
	Overseas	68,872	434,077	53,996	310,439	-14,876	-123,638
	Supplies of parts for overseas production	—	90	—	17	—	-72
Total trucks and buses		99,742	698,510	77,363	561,311	-22,379	-137,198
Total Toyota brand		109,573	90,715	112,959	67,380	3,386	-23,334
	Japan	—	58,147	—	60,396	—	2,248
	Overseas	—	68,432	—	66,384	—	-2,048
Total service parts		—	126,580	—	126,780	—	199
	Japan	—	157,184	—	168,071	—	10,886
	Overseas	—	20,739	—	14,792	—	-5,946
	Toyota	—	186,475	—	202,899	—	16,424
Total others		—	364,399	—	385,764	—	21,364
Total net sales		—	1,280,207	—	1,141,237	—	-138,969

(Note) Amounts are rounded down to the nearest one million yen.