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May 9, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)



Company name: YAMAE GROUP HOLDINGS CO., LTD.
 Listing: Tokyo Stock Exchange and Fukuoka Stock Exchange
 Securities code: 7130
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 Scheduled date of annual general meeting of shareholders: June 20, 2025
 Scheduled date to commence dividend payments: June 23, 2025
 Scheduled date to file annual securities report: June 20, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for institutional investors)

(Amounts less than a million yen are rounded down to the nearest million yen.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	1,006,914	41.3	15,781	13.4	17,569	19.1	8,540	1.0
March 31, 2024	712,717	21.2	13,919	20.2	14,757	21.4	8,456	7.5

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥6,506 million [(57.9%)]
 For the fiscal year ended March 31, 2024: ¥15,471 million [84.6%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	308.19	—	9.5	4.4	1.6
March 31, 2024	347.26	—	10.9	4.7	2.0

Reference: Share of profit (loss) of entities accounted for using equity method
 For the fiscal year ended March 31, 2025: ¥1,204 million
 For the fiscal year ended March 31, 2024: ¥147 million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	399,360	91,654	22.3	3,215.78
March 31, 2024	407,641	94,289	22.2	3,267.30

Reference: Equity
 As of March 31, 2025: ¥89,161 million
 As of March 31, 2024: ¥90,459 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	25,932	(18,977)	(8,379)	43,535
March 31, 2024	23,936	(36,813)	38,178	44,969

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	—	—	—	60.00	60.00	1,661	17.3	2.0
Fiscal year ended March 31, 2025	—	—	—	70.00	70.00	1,940	22.7	2.2
Fiscal year ending March 31, 2026 (Forecast)	—	—	—	70.00	70.00			

3. Consolidated financial result forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	500,000	4.2	6,500	8.2	7,000	(7.5)	3,500	(16.6)	126.23
Full year	1,060,000	5.3	19,000	20.4	20,000	13.8	10,000	17.1	360.67

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None

Newly included: –

Excluded: –

(2) Changes in accounting policies, changes in accounting estimates, and restatements

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

(ii) Changes in accounting policies other than those in (i) above: None

(iii) Changes in accounting estimates: None

(iv) Restatements: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	27,726,852 shares
As of March 31, 2024	27,686,752 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	600 shares
As of March 31, 2024	326 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	27,712,465 shares
Fiscal year ended March 31, 2024	24,353,189 shares

* This consolidated financial report is not subject to review procedures by certified public accountants or an audit firm.

* Explanation of appropriate use of earnings forecasts, and other special notes

The earnings forecasts and other forward-looking statements contained in this report are based on information currently available to us and assumptions for a certain period of time that we believe to be reasonable. Accordingly, please be advised that we do not guarantee the achievement of the forecasts. Actual results may differ significantly from the forecasts due to a variety of factors.

For the assumptions used in the earnings forecasts and notes on the use of the earnings forecasts, please refer to “1. Overview of Operating Results, etc., (5) Future Outlook” on page 5 of the Attachments of this financial report.

Table of Contents - Attachments

1. Overview of Operating Results, etc.	2
(1) Overview of Operating Results for the Fiscal Year under Review	2
(2) Overview of Financial Position for the Fiscal Year under Review	3
(3) Overview of Cash Flows for the Fiscal Year under Review	4
(4) Differences Between Forecasts and Actual Results for the Consolidated Financial Results for the Fiscal Year under Review	5
(5) Future Outlook	5
2. Basic Policy on Selection of Accounting Standards	6
3. Consolidated Financial Statements and Principal Notes	7
(1) Consolidated Balance Sheets	7
(2) Consolidated Statements of Income and Comprehensive Income	9
Consolidated Statements of Income	9
Consolidated Statements of Comprehensive Income	10
(3) Consolidated Statements of Changes in Equity	11
(4) Consolidated Statements of Cash Flows	13
(5) Notes to Consolidated Financial Statements	15
(Notes on changes in accounting policies)	15
(Changes in presentation method)	15
(Notes on going concern assumption)	16
(Segment information, etc.)	16
(Per share information)	19
(Significant subsequent events)	19

1. Overview of Operating Results, etc.

The forward-looking statements contained herein are based on judgments made by management of the Company and its subsidiaries and associates (the “Group”) as of the end of the fiscal year under review.

(1) Overview of Operating Results for the Fiscal Year under Review

During the fiscal year ended March 31, 2025 (the “fiscal year under review”), the Japanese economy has progressively improved, reflecting the buoyant demand, mainly in the restaurant industry, driven by increases in domestic and inbound tourists and the number of sports, music, and other events, as well as the Bank of Japan’s additional interest rate increases following the end of the negative interest rate policy in March 2024. The situation, however, remained uncertain partly owing to the unstable international landscape as seen in the Trump administration’s imposition of reciprocal tariffs, as well as to volatile stock and currency markets, labor shortages, and increased consumer defensive spending patterns and belt-tightening responding to rising prices led by higher raw material and energy prices and the yen depreciation.

Under such an environment, as a “provider of comprehensive distribution support,” the Group united its efforts to contribute to the development of the entire supply chain. At the same time, as a corporate group that produces businesses from upstream to downstream businesses across all sections of the supply chain, we endeavored to build a sales system that leverages our comprehensive strengths. Furthermore, the Group strived to strengthen its business foundation to achieve sustainable growth by steadily implementing four basic strategies set forth in the Medium-Term Business Plan “Progress Go’25,” namely, “Strategy for Strengthening Group Governance,” “Sustainability Strategy,” “M&A Strategy,” and “Area/Logistics Strategy,” as well as planned investments.

As a result, for the fiscal year under review, the Group posted net sales of 1,006,914 million yen (up 41.3% year-on-year), an increase of 294,196 million yen, exceeding the 1 trillion yen mark for the first time ever.

In terms of profit, despite factors putting downward pressure on profits, such as intensified sales competition with industry peers as well as higher-than-expected rises in utilities and logistics costs due to increased energy prices, we engaged in group-wide efforts to strengthen our management base by working to review its business operations and improve their efficiency. As a result, operating profit came to 15,781 million yen (up 13.4% year-on-year), and ordinary profit came to 17,569 million yen (up 19.1% year-on-year), with profit attributable to owners of parent of 8,540 million yen (up 1.0% year-on-year), all marking a record high.

Operating results by business segment are as follows.

Food Business

In the Food Business, the sales of alcoholic beverages remained robust due to the record-breaking heat and a wide variety of events, as well as strong demand for drinking parties, driven by the year-end and new year’s party seasons, with scale and price range of parties trending upward. Moreover, Confex Holdings Co., Ltd., which joined the Group during the previous fiscal year, and other subsidiaries contributed to the segment’s full-year performance.

Meanwhile, price increases continued, albeit at a restrained pace, as seen in price hikes in a cumulative total of 12,520 food items in 2024, which fell by 60% from the previous year. As consumer defensive spending patterns further increased, sales competition with industry peers has intensified. In addition, factors such as escalated utilities and logistics costs due to rises in energy prices, as well as initial expenses for a plant in Higashi-ku, Fukuoka City, which started operations during the fiscal year under review to manufacture boxed lunches for convenience stores, pushed down profits.

As a result, the business segment posted net sales of 768,669 million yen (up 52.1% year-on-year), with segment operating profit of 10,865 million yen (up 5.1% year-on-year).

Sugar/Flour, Feed, and Livestock Business

The sugar and flour business enjoyed growth in sales of food ingredients, such as sugar, flour, and cooking oil. This is attributable to robust demand for eating out and souvenirs, backed by a rise in domestic tourists and an

increase in inbound tourism, which has reached new record highs in both the number of visitors and spending. In addition, the hike in rice prices remained even after the supply of new rice began.

In the feed and livestock business, Topran Co., Ltd., which came under the Group's umbrella during the previous fiscal year, contributed to the segment's full-year performance. Stagnated chicken egg prices, which had been sluggish until the first half of last year, have turned upward due to a decrease in egg production led by the extreme heat and sharp price hikes in feed, and remained high even this year. In addition, the highly pathogenic avian influenza is raging in farms across Japan, impacting the chicken egg market.

As a result, the business segment posted net sales of 116,028 million yen (up 11.6% year-on-year), with segment operating profit of 3,455 million yen (up 28.8% year-on-year).

Housing and Real Estate Business

In the Housing and Real Estate Business, LUMBER ONE Co., Ltd., which joined the Group during the previous fiscal year, and other subsidiaries contributed to the segment's full-year performance. In addition, FUDOSAN NO OOSAWA CO., LTD., which joined the Group during the fiscal year under review, and other subsidiaries also contributed to the segment's performance. However, a sharp rise in materials and logistics costs was reflected in housing prices, and interest rates on mortgages increased, resulting in a decline in appetite for new homes among prospective homeowners. Consequently, the industry has continued to face a challenging environment, with housing starts in 2024 declining for 2 consecutive years, falling below 800,000 for the first time in 15 years. Under this circumstance, price competition in the industry became increasingly fierce, making it continuously difficult to secure reasonable profits. However, in February 2025, housing starts increased by 2.4% year-on-year, marking the first increase in 10 months, which indicates signs of a bottoming out in the market.

As a result, the business segment posted net sales of 98,700 million yen (up 21.7% year-on-year), with segment operating profit of 2,964 million yen (up 20.7% year-on-year).

Other Group Businesses

The rental car business saw a significant increase in the utilization rate of rental cars as a means of transportation to tourist destinations, driven by demand from inbound tourists, against the backdrop of a record-high annual number of foreign visitors to Japan in 2024, and other factors.

In the meantime, the transport business is facing an increasingly challenging business environment, such as addressing the so-called "2024 Problem," and various issues facing the logistics industry coming from a serious labor shortage and higher fuel prices. Nevertheless, the Group made efforts to improve the business' performance by working proactively to improve the quality of logistics services and increase operational efficiency.

As a result, the business segment posted net sales of 23,516 million yen (up 5.8% year-on-year), with segment operating profit of 839 million yen (up 27.4% year-on-year).

(2) Overview of Financial Position for the Fiscal Year under Review

Assets, liabilities, and net assets

1) Assets

As of the end of the fiscal year under review, current assets amounted to 206,280 million yen, a year-on-year decrease of 18,585 million yen from 224,866 million yen. This is primarily attributable to year-on-year decreases of cash and deposits of 3,008 million yen and notes and accounts receivable - trade, and contract assets of 24,053 million yen, partially offset by year-on-year increases in merchandise and finished goods of 2,943 million yen, real estate for sale in process of 3,430 million yen, and accounts receivable - other of 1,213 million yen.

As of the end of the fiscal year under review, non-current assets amounted to 193,079 million yen, a year-on-year increase of 10,304 million yen from 182,774 million yen. This is primarily due to year-on-year increases in buildings and structures, net of 15,005 million yen, land of 6,666 million yen, and leased assets, net of 4,118 million yen, partially offset by year-on-year decreases of construction in progress of 7,457 million yen, goodwill of 4,433 million yen, and investment securities of 4,210 million yen.

As a result, total assets amounted to 399,360 million yen, a year-on-year decrease of 8,280 million yen from 407,641 million yen.

2) Liabilities

As of the end of the fiscal year under review, current liabilities amounted to 208,593 million yen, a year-on-year decrease of 11,570 million yen from 220,164 million yen. This is primarily attributable to year-on-year decreases of notes and accounts payable - trade of 9,717 million yen and other under current liabilities of 3,420 million yen, partially offset by year-on-year increases in short-term borrowings of 2,060 million yen and current portion of long-term borrowings of 1,923 million yen.

As of the end of the fiscal year under review, non-current liabilities amounted to 99,112 million yen, a year-on-year increase of 5,924 million yen from 93,187 million yen. This is primarily attributable to year-on-year increases of long-term borrowings of 3,350 million yen and lease liabilities of 3,896 million yen, partially offset by a year-on-year decrease in deferred tax liabilities of 1,389 million yen.

As a result, total liabilities amounted to 307,705 million yen, a year-on-year decrease of 5,646 million yen from 313,351 million yen.

3) Net assets

As of the end of the fiscal year under review, net assets amounted to 91,654 million yen, a year-on-year decrease of 2,634 million yen from 94,289 million yen. This is primarily attributable to year-on-year decreases of capital surplus of 5,563 million yen, valuation difference on available-for-sale securities of 2,858 million yen, and non-controlling interests of 1,336 million yen, partially offset by a year-on-year increase in retained earnings of 6,879 million yen.

As a result, as of the end of the fiscal year under review, net assets per share stood at 3,215.78 yen, a year-on-year decrease of 51.52 yen from 3,267.30 yen, while the equity ratio increased year-on-year from 22.2% to 22.3%.

(3) Overview of Cash Flows for the Fiscal Year under Review

Cash and cash equivalents ("net cash") at the end of the fiscal year under review decreased 1,433 million yen year-on-year to 43,535 million yen.

The status of cash flows and their contributing factors during the fiscal year under review are as follows.

Cash flows from operating activities

Net cash provided by operating activities increased 1,995 million yen year-on-year to 25,932 million yen (up 8.3% year-on-year). This increase is mainly due to profit before income taxes of 17,372 million yen, decrease in trade receivables of 23,809 million yen, decrease in trade payables of 10,862 million yen, and income taxes paid of 9,017 million yen.

Cash flows from investing activities

Net cash used in investing activities decreased 17,836 million yen year-on-year to 18,977 million yen (down 48.5% year-on-year). This decrease is mainly due to proceeds from withdrawal of time deposits of 2,060 million yen, purchase of property, plant and equipment of 22,349 million yen and purchase of intangible assets of 2,801 million yen and proceeds from liquidation of affiliated companies of 2,025 million yen.

Cash flows from financing activities

Net cash used in financing activities was 8,379 million yen (down 121.9% year-on-year) as a result of a decrease in cash inflow by 46,557 million yen from the net cash provided for the previous fiscal year. This decrease is mainly due to proceeds from long-term borrowings of 22,167 million yen, repayments of long-term borrowings of 17,577 million yen, repayments of lease liabilities of 2,602 million yen, and purchase of treasury shares of consolidated subsidiaries of 7,048 million yen.

(4) Differences Between Forecasts and Actual Results for the Consolidated Financial Results for the Fiscal Year under Review

The differences between the consolidated financial results forecasts for the fiscal year under review announced on May 10, 2024, and the actual results announced today are as follows.

1) Difference between forecasts and actual results for consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share (Yen)
Previous forecasts (A)	900,000	17,000	18,000	9,000	324.60
Actual results (B)	1,006,914	15,781	17,569	8,540	308.19
Difference (B-A)	106,914	(1,218)	(430)	(459)	—
Difference (%)	11.9	(7.2)	(2.4)	(5.1)	—
(Reference) Results for the fiscal year ended March 31, 2024	712,717	13,919	14,757	8,456	347.26

(Millions of yen)

2) Reasons for the differences

Regarding the consolidated financial results for the fiscal year under review, net sales exceeded the 1 trillion yen mark for the first time ever, reaching 1,006,914 million yen, significantly surpassing the initial forecast. This was due to major contributions by companies which came under the Group's umbrella during the previous fiscal year, as well as strong sales of alcoholic beverages in the Food Business resulting from food price increases and the record-breaking heat, along with strong demand for drinking parties, driven by the year-end and new year's party seasons, with scale and price range of parties trending upward. However, in terms of profits, the actual results were lower than the initial forecasts due primarily to the sharp hike of raw material prices and escalated logistic costs.

(5) Future Outlook

Regarding the future economic environment, inbound tourism demand, which reached a record high in 2024, is expected to grow further. In addition, with the spread of wage increases driven by various policy measures, including the wage increase tax credit incentive, income levels are anticipated to improve, leading to a further recovery in personal consumption and overall economic conditions. On the other hand, the unstable international landscape persists, and trade tensions appear to be escalating, with some countries hinting at retaliatory measures in response to the Trump administration's imposition of reciprocal tariffs on imports from countries around the world. These, coupled with downward risks to the domestic economy, such as labor shortages, inflation driven by surging raw material and energy prices and the yen depreciation, etc., causing the outlook to remain uncertain.

In these circumstances, the Group is entering the final year of the Medium-Term Business Plan "Progress Go'25," and based on the Group Philosophy "The Yamae Group will continue to contribute to the development of local communities and the realization of a sustainable society by connecting people, companies, and society to provide our customers with diverse abundance and lifestyles," we will create businesses across all sections of the supply chain, from upstream to downstream business, and achieve sustainable growth by being a one-stop supplier that offers a wide range of products and providing unique support functions, including "retail support," "fixed-temperature delivery and joint delivery," "quality control and product development," and "single-family home orders" as a "provider of comprehensive distribution support."

For the fiscal year ending March 31, 2026, the Group expects to post consolidated net sales of 1,060,000 million yen, consolidated operating profit of 19,000 million yen, consolidated ordinary profit of 20,000 million yen, and profit attributable to owners of parent of 10,000 million yen.

2. Basic Policy on Selection of Accounting Standards

For the time being, the Group intends to continue preparing its consolidated financial statements in accordance with Japanese generally accepted accounting principles (Japanese GAAP), taking into account comparability of consolidated financial statements between different accounting periods and different companies.

The Group will work on the adoption of the International Financial Reporting Standards (IFRS) in an appropriate manner, taking into consideration various domestic and international circumstances.

3. Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	47,001	43,992
Notes and accounts receivable - trade, and contract assets	118,041	93,988
Electronically recorded monetary claims - operating	2,047	2,288
Merchandise and finished goods	23,394	26,337
Work in process	877	1,059
Costs on uncompleted construction contracts	99	153
Raw materials and supplies	2,959	3,233
Real estate for sale	4,444	4,466
Real estate for sale in process	6,196	9,626
Accounts receivable - other	17,715	18,928
Other	3,344	3,348
Allowance for doubtful accounts	(1,254)	(1,144)
Total current assets	224,866	206,280
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	31,976	46,982
Machinery, equipment and vehicles, net	3,665	3,225
Tools, furniture and fixtures, net	1,517	1,649
Vessels, net	63	73
Land	42,254	48,920
Leased assets, net	7,325	11,443
Construction in progress	11,668	4,210
Other, net	22	20
Total property, plant and equipment	98,493	116,526
Intangible assets		
Software	1,447	1,798
Goodwill	41,557	37,123
Other	2,363	3,943
Total intangible assets	45,368	42,866
Investments and other assets		
Investment securities	24,448	20,238
Long-term loans receivable	1,262	37
Retirement benefit asset	1,745	2,547
Deferred tax assets	2,092	2,013
Other	9,935	9,450
Allowance for doubtful accounts	(571)	(600)
Total investments and other assets	38,913	33,687
Total non-current assets	182,774	193,079
Total assets	407,641	399,360

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	134,864	125,146
Electronically recorded obligations - operating	9,017	8,151
Short-term borrowings	20,474	22,534
Current portion of bonds payable	300	303
Current portion of long-term borrowings	14,314	16,237
Lease liabilities	2,206	2,601
Accounts payable - other	6,418	5,341
Income taxes payable	5,159	4,674
Accrued consumption taxes	1,800	1,453
Contract liabilities	748	555
Provision for bonuses	2,904	3,056
Other	21,955	18,535
Total current liabilities	220,164	208,593
Non-current liabilities		
Bonds	403	369
Long-term borrowings	71,194	74,544
Lease liabilities	6,504	10,400
Deferred tax liabilities	6,597	5,208
Provision for retirement benefits for directors (and other officers)	910	793
Retirement benefit liability	1,608	1,752
Asset retirement obligations	1,053	1,035
Long-term leasehold deposits received	652	676
Long-term deposits received	3,107	3,135
Other	1,155	1,195
Total non-current liabilities	93,187	99,112
Total liabilities	313,351	307,705
Net assets		
Shareholders' equity		
Share capital	9,175	9,224
Capital surplus	7,144	1,581
Retained earnings	64,378	71,258
Treasury shares	(0)	(1)
Total shareholders' equity	80,698	82,063
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	9,437	6,579
Foreign currency translation adjustment	(170)	(180)
Remeasurements of defined benefit plans	494	698
Total accumulated other comprehensive income	9,761	7,098
Non-controlling interests	3,829	2,493
Total net assets	94,289	91,654
Total liabilities and net assets	407,641	399,360

(2) Consolidated Statements of Income and Comprehensive Income
Consolidated Statements of Income

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Net sales	712,717	1,006,914
Cost of sales	623,182	881,177
Gross profit	89,535	125,737
Selling, general and administrative expenses		
Employees' salaries and bonuses	14,101	18,050
Provision for bonuses	1,806	1,995
Retirement benefit expenses	602	553
Provision for retirement benefits for directors (and other officers)	127	146
Welfare expenses	3,027	3,897
Packing and transportation costs	22,547	39,484
Taxes and dues	917	1,417
Depreciation	1,502	2,045
Other	30,982	42,364
Total selling, general and administrative expenses	75,615	109,955
Operating profit	13,919	15,781
Non-operating income		
Interest and dividend income	262	367
Purchase discounts	84	84
Share of profit of entities accounted for using equity method	147	1,204
Government grant income	249	197
Other	1,063	1,772
Total non-operating income	1,807	3,626
Non-operating expenses		
Interest expenses	480	1,009
Provision of allowance for doubtful accounts	84	134
Share issuance costs	70	—
Other	333	694
Total non-operating expenses	968	1,838
Ordinary profit	14,757	17,569
Extraordinary income		
Gain on sale of non-current assets	928	97
Gain on sale of investment securities	312	886
Gain on bargain purchase	—	95
Subsidy income	180	—
Surrender value of insurance policies	91	—
Total extraordinary income	1,512	1,079
Extraordinary losses		
Loss on sale and retirement of non-current assets	222	188
Impairment losses	320	1,087
Total extraordinary losses	542	1,276
Profit before income taxes	15,727	17,372
Income taxes - current	7,041	8,491
Income taxes - deferred	(728)	(265)
Total income taxes	6,313	8,226
Profit	9,414	9,145
Profit attributable to non-controlling interests	957	605
Profit attributable to owners of parent	8,456	8,540

Consolidated Statements of Comprehensive Income

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Profit	9,414	9,145
Other comprehensive income		
Valuation difference on available-for-sale securities	5,543	(2,819)
Foreign currency translation adjustment	(51)	25
Remeasurements of defined benefit plans, net of tax	511	204
Share of other comprehensive income of entities accounted for using equity method	53	(50)
Total other comprehensive income	6,057	(2,639)
Comprehensive income	15,471	6,506
Comprehensive income attributable to:		
Comprehensive income attributable to owners of parent	14,414	5,877
Comprehensive income attributable to non-controlling interests	1,056	628

(3) Consolidated Statements of Changes in Equity

Fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,974	542	57,106	(0)	60,623
Changes during period					
Issuance of new shares	6,201	6,201			12,402
Dividends of surplus			(1,184)		(1,184)
Profit attributable to owners of parent			8,456		8,456
Purchase of treasury shares				(0)	(0)
Change in ownership interest of parent due to transactions with non-controlling interests		401			401
Net changes in items other than shareholders' equity					
Total changes during period	6,201	6,602	7,272	(0)	20,075
Balance at end of period	9,175	7,144	64,378	(0)	80,698

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	3,920	(100)	(17)	3,803	2,519	66,946
Changes during period						
Issuance of new shares						12,402
Dividends of surplus						(1,184)
Profit attributable to owners of parent						8,456
Purchase of treasury shares						(0)
Change in ownership interest of parent due to transactions with non-controlling interests						401
Net changes in items other than shareholders' equity	5,516	(70)	511	5,958	1,309	7,267
Total changes during period	5,516	(70)	511	5,958	1,309	27,343
Balance at end of period	9,437	(170)	494	9,761	3,829	94,289

Fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	9,175	7,144	64,378	(0)	80,698
Changes during period					
Issuance of new shares - restricted stock	48	48			97
Dividends of surplus			(1,661)		(1,661)
Profit attributable to owners of parent			8,540		8,540
Purchase of treasury shares				(0)	(0)
Change in ownership interest of parent due to transactions with non-controlling interests		(5,612)			(5,612)
Net changes in items other than shareholders' equity					
Total changes during period	48	(5,563)	6,879	(0)	1,364
Balance at end of period	9,224	1,581	71,258	(1)	82,063

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	9,437	(170)	494	9,761	3,829	94,289
Changes during period						
Issuance of new shares - restricted stock						97
Dividends of surplus						(1,661)
Profit attributable to owners of parent						8,540
Purchase of treasury shares						(0)
Change in ownership interest of parent due to transactions with non-controlling interests						(5,612)
Net changes in items other than shareholders' equity	(2,858)	(9)	204	(2,662)	(1,336)	(3,999)
Total changes during period	(2,858)	(9)	204	(2,662)	(1,336)	(2,634)
Balance at end of period	6,579	(180)	698	7,098	2,493	91,654

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	15,727	17,372
Depreciation	5,952	7,617
Impairment losses	320	1,087
Amortization of goodwill	3,550	5,022
Increase (decrease) in allowance for doubtful accounts	(72)	(81)
Increase (decrease) in provision for bonuses	164	120
Increase (decrease) in retirement benefit liability	(908)	(673)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(35)	(131)
Interest and dividend income	(262)	(367)
Share of loss (profit) of entities accounted for using equity method	(147)	(1,204)
Government grant income	(249)	(197)
Interest expenses	480	1,009
Share issuance costs	70	—
Loss (gain) on sale and retirement of non-current assets	(706)	91
Loss (gain) on sale of investment securities	(312)	(886)
Surrender value of insurance policies	(91)	—
Gain on bargain purchase	—	(95)
Subsidy income	(180)	—
Decrease (increase) in trade receivables	(6,131)	23,809
Decrease (increase) in inventories	2,412	(2,544)
Increase (decrease) in trade payables	7,236	(10,862)
Increase (decrease) in accounts payable - other	697	(785)
Increase (decrease) in refund liabilities	1,109	(364)
Increase (decrease) in accrued consumption taxes	359	(362)
Other, net	329	(3,383)
Subtotal	29,313	34,191
Interest and dividends received	272	366
Interest paid	(478)	(1,000)
Government grants received	249	197
Income taxes refund	720	1,194
Income taxes paid	(6,140)	(9,017)
Net cash provided by (used in) operating activities	23,936	25,932

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from investing activities		
Proceeds from withdrawal of time deposits	269	2,060
Purchase of property, plant and equipment	(14,872)	(22,349)
Proceeds from sale of property, plant and equipment	1,953	456
Purchase of intangible assets	(1,784)	(2,801)
Purchase of investment securities	(2,193)	(411)
Proceeds from sale of investment securities	864	1,548
Proceeds from liquidation of affiliated companies	–	2,025
Loan advances	(1,406)	(142)
Proceeds from collection of loans receivable	314	1,245
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(19,780)	(100)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	530	141
Other, net	(708)	(649)
Net cash provided by (used in) investing activities	(36,813)	(18,977)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	237	(256)
Proceeds from long-term borrowings	61,112	22,167
Repayments of long-term borrowings	(32,372)	(17,577)
Proceeds from issuance of shares	12,332	–
Repayments of lease liabilities	(1,983)	(2,602)
Purchase of treasury shares of consolidated subsidiaries	–	(7,048)
Dividends paid	(1,184)	(1,662)
Other, net	37	(1,399)
Net cash provided by (used in) financing activities	38,178	(8,379)
Effect of exchange rate change on cash and cash equivalents	(70)	(9)
Net increase (decrease) in cash and cash equivalents	25,230	(1,433)
Cash and cash equivalents at beginning of period	19,738	44,969
Cash and cash equivalents at end of period	44,969	43,535

(5) Notes to Consolidated Financial Statements

(Notes on changes in accounting policies)

(Application of the Accounting Standard for Current Income Taxes, etc.)

The Company has applied the Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the “Revised Accounting Standard 2022”) and other standards from the beginning of the fiscal year under review.

Regarding the amendment related to the classification of current income taxes (taxation on other comprehensive income), the Company follows the transitional treatment prescribed in the proviso to Paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso to Paragraph 65-2 (2) of the Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the “Revised Guidance 2022”). These changes in accounting policies have no impact on the consolidated financial statements.

In addition, for the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares in subsidiaries, etc., resulting from transactions between consolidated companies were deferred for tax purposes, the Company has applied the Revised Guidance 2022 from the beginning of the fiscal year under review. This change in accounting policies has been applied retroactively, and the consolidated financial statements for the previous fiscal year have been prepared on a retrospective basis. This change in accounting policies has no impact on the consolidated financial statements for the previous fiscal year.

(Changes in presentation method)

(Consolidated statements of cash flows)

“Payments into time deposits,” “Proceeds from sale of intangible assets,” “Subsidies received,” “Proceeds from cancellation of insurance funds,” and “Purchase of investments in non-consolidated subsidiary,” which were separately presented under “Cash flows from investing activities” in the fiscal year ended March 31, 2024, have been included in “Other, net” from the fiscal year ended March 31, 2025 as these amounts were no longer material. To reflect this change in presentation method, the consolidated financial statements for the fiscal year ended March 31, 2024 have been reclassified.

As a result, “Payments into time deposits” presented as a cash outflow of 490 million yen, “Proceeds from sale of intangible assets” presented as a cash inflow of 36 million yen, “Subsidies received” presented as a cash inflow of 180 million yen, “Proceeds from cancellation of insurance funds” presented as a cash inflow of 222 million yen, and “Purchase of investments in non-consolidated subsidiary” presented as a cash outflow of 10 million yen, which were presented under “Cash flows from investing activities” in the consolidated statements of cash flows for the fiscal year ended March 31, 2024, have been reclassified as “other, net,” which is presented as a cash outflow of 708 million yen.

“Purchase of treasury shares,” “Proceeds from sale and leaseback transactions,” and “Purchase of shares of subsidiaries not resulting in change in scope of consolidation,” which were separately presented under “Cash flows from financing activities” in the fiscal year ended March 31, 2024, have been included in “Other, net” from the fiscal year ended March 31, 2025 as these amount were no longer material. To reflect this change in presentation method, the consolidated financial statements for the fiscal year ended March 31, 2024 have been reclassified.

As a result, “Purchase of treasury shares” presented as a cash outflow of 0 million yen, “Proceeds from sale and leaseback transactions” presented as a cash inflow of 563 million yen, and “Purchase of shares of subsidiaries not resulting in change in scope of consolidation” presented as a cash outflow of 288 million yen, which were presented under “Cash flows from financing activities” in the consolidated statements of cash flows for the fiscal year ended March 31, 2024, have been reclassified as “Other, net,” which is presented as a cash inflow of 37 million yen.

(Notes on going concern assumption)

Not applicable.

(Segment information, etc.)

Segment information

1. Overview of reportable segments

The Group's reportable segments are components of the Group for which separate financial information is available and which are regularly reviewed by the Board of Directors to determine the allocation of management resources and evaluate financial results.

The Group has business units grouped by products and services, and each business unit trades goods, manufactures and sells various products, and provides services.

Accordingly, the Group is comprised of segments grouped by business units based on products and services, and has three reportable segments: Food Business, Sugar/Flour, Feed, and Livestock Business, and Housing and Real Estate Business.

The Food Business mainly sells processed foods for general consumer use, confectioneries, alcoholic beverages, frozen foods, etc., produces shochu, produces boxed meals, produces, processes and sells agricultural and marine products, and provides food and beverage delivery service. The Sugar/Flour, Feed, and Livestock Business mainly sells food ingredients, feed, livestock products, and marine products, and operates livestock farming. The Housing and Real Estate Business mainly sells housing construction materials, housing equipment, lumber, etc., undertakes construction, and sells and leases real estate.

2. Calculation of net sales, profit (loss), assets, and other items by reportable segment

The profit of the reportable segments is based on operating profit. Intersegment sales and transfers are based on prevailing market prices.

3. Net sales, profit (loss), assets, and other items by reportable segment
For the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

	Reportable segments				Other Group Businesses (Note 1)	Total	Adjustments (Note 2)	Amount recorded in Consolidated Statements of Income (Note 3)
	Food Business	Sugar/Flour, Feed, and Livestock Business	Housing and Real Estate Business	Subtotal				
Net sales								
Sales to external customers	505,412	103,949	81,134	690,496	22,221	712,717	—	712,717
Intersegment sales or transfers	232	1,014	498	1,745	7,459	9,205	(9,205)	—
Total	505,644	104,963	81,632	692,241	29,681	721,922	(9,205)	712,717
Segment profit	10,340	2,683	2,455	15,478	659	16,138	(2,218)	13,919
Segment assets	227,788	33,837	117,476	379,102	17,451	396,553	11,088	407,641
Other items								
Depreciation	2,538	334	1,195	4,068	1,839	5,907	44	5,952
Amortization of goodwill	2,097	244	970	3,313	237	3,550	—	3,550
Impairment losses	320	—	—	320	—	320	—	320
Unamortized balance of goodwill	28,041	4,843	7,187	40,071	1,485	41,557	—	41,557
Increase in property, plant and equipment and intangible assets	4,858	103	13,343	18,306	2,011	20,317	1,340	21,657

For the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Millions of yen)

	Reportable segments				Other Group Businesses (Note 1)	Total	Adjustments (Note 2)	Amount recorded in Consolidated Statements of Income (Note 3)
	Food Business	Sugar/Flour, Feed, and Livestock Business	Housing and Real Estate Business	Subtotal				
Net sales								
Sales to external customers	768,669	116,028	98,700	983,397	23,516	1,006,914	–	1,006,914
Intersegment sales or transfers	252	1,078	1,165	2,496	7,681	10,177	(10,177)	–
Total	768,922	117,106	99,866	985,894	31,197	1,017,092	(10,177)	1,006,914
Segment profit	10,865	3,455	2,964	17,285	839	18,125	(2,343)	15,781
Segment assets	224,605	32,127	133,903	390,636	18,329	408,965	(9,605)	399,360
Other items								
Depreciation	3,328	511	1,896	5,736	1,810	7,547	70	7,617
Amortization of goodwill	3,112	503	1,168	4,784	237	5,022	–	5,022
Impairment losses	1,076	–	10	1,087	–	1,087	–	1,087
Unamortized balance of goodwill	25,517	4,340	6,018	35,876	1,247	37,123	–	37,123
Increase in property, plant and equipment and intangible assets	8,185	576	18,328	27,090	1,842	28,933	2,213	31,146

- Notes:
- The “Other Group Businesses” category is a business segment not included in the reportable segments and includes Transport Business, Fuel Business, Rental Car Business, and Information Processing Service Business.
 - Adjustments are as follows.
 - Adjustments of segment profit of negative 2,218 million yen and negative 2,343 million yen for the fiscal years ended March 31, 2024 and 2025, respectively, include the elimination of intersegment transactions of 2,191 million yen and 2,681 million yen, and corporate expenses of negative 4,410 million yen and negative 5,025 million yen that are not allocated to any reportable segments. Corporate expenses are mainly general and administrative expenses that are not attributable to any reportable segments.
 - Adjustments of segment assets of 11,088 million yen and negative 9,605 million yen for the fiscal years ended March 31, 2024 and 2025, respectively, include elimination of intersegment receivables and payables of negative 36,588 million yen and negative 62,865 million yen, and corporate assets of 47,676 million yen and 53,260 million yen that are not allocated to any reportable segments. Corporate assets mainly include cash and deposits, investment securities, and assets related to administrative departments (e.g., human resources, general affairs, and accounting), all of which are not attributable to any reportable segments.
 - Adjustments of increase in property, plant and equipment and intangible assets of 1,340 million yen and 2,213 million yen for the fiscal years ended March 31, 2024 and 2025, respectively, are capital investment in administrative departments.
 - Segment profit is adjusted with operating profit in the Consolidated Statements of Income.

(Per share information)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Net assets per share (Yen)	3,267.30	3,215.78
Basic earnings per share (Yen)	347.26	308.19

Notes: 1. Diluted earnings per share is not presented because no potential shares exist.

2. Basis for calculation of basic earnings per share is as follows.

(Millions of yen, unless otherwise indicated)

Item	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Profit attributable to owners of parent	8,456	8,540
Amount not attributable to common shareholders	—	—
Profit attributable to owners of parent relating to common shares	8,456	8,540
Average number of common shares outstanding during the period (Shares)	24,353,189	27,712,465

3. Basis for calculation of net assets per share is as follows.

(Millions of yen, unless otherwise indicated)

Item	As of March 31, 2024	As of March 31, 2025
Total net assets	94,289	91,654
Deductions from total net assets	3,829	2,493
(of which, non-controlling interests)	(3,829)	(2,493)
Net assets applicable to common shares at end of period	90,459	89,161
Number of common shares at end of period used for the calculation of net assets per share (Shares)	27,686,426	27,726,252

(Significant subsequent events)

Not applicable.