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February 14, 2024

Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Under Japanese GAAP)

Company name: Foodison, Inc.

Listing: Tokyo Stock Exchange

Securities code: 7114

URL: https://foodison.jp

Representative: Tohru Yamamoto, Representative Director and CEO

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Telephone: +81-50-1754-1990

Scheduled date to file quarterly securities report: February 14, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales | S | Operating p | rofit | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|------|-----------------|-------|-----------------|------|---|------|
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2023 | 4,743 | 21.8 | 150 | 23.4 | 151 | 24.8 | 138 | 86.5 |
| December 31, 2022 | 3,894 | _ | 122 | _ | 121 | _ | 74 | _ |

Note: Comprehensive income For the nine months ended December 31, 2023: 138 million yen[86.5%] For the nine months ended December 31, 2022: 74 million yen[-%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|-------------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2023 | 31.23 | 29.70 |
| December 31, 2022 | 19.92 | 18.37 |

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| December 31, 2023 | 3,361 | 2,115 | 62.9 |
| March 31, 2023 | 3,017 | 1,943 | 64.4 |

Reference: Equity

As of December 31, 2023: 2,115 million yen As of March 31, 2023: 1,943 million yen

2. Cash dividends

| | Annual dividends per share | | | | | |
|--|----------------------------|--------------------|-------------------|-----------------|-------|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| Fiscal year ended March 31, 2023 | _ | 0.00 | _ | 0.00 | 0.00 | |
| Fiscal year ending March 31, 2024 | _ | 0.00 | ı | | | |
| Fiscal year ending March 31, 2024 (Forecast) | | | | 0.00 | 0.00 | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

| | Net sales | s | Operating profit Ordinary profit | | Profit attributable to owners of parent | | Earnings per share | | |
|-----------|-----------------|------|----------------------------------|------|---|------|--------------------|------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 6,541 | 23.9 | 164 | 20.4 | 167 | 19.8 | 172 | 70.6 | 39.08 |

Note: Revisions to the forecast of consolidated financial results most recently announced: None

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of December 31, 2023 | 4,464,640 shares |
|-------------------------|------------------|
| As of March 31, 2023 | 4,405,440 shares |

(ii) Number of treasury shares at the end of the period

| As of December 31, 2023 | 59 shares |
|-------------------------|-----------|
| As of March 31, 2023 | 59 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Nine months ended December 31, 2023 | 4,427,401 shares |
|-------------------------------------|------------------|
| Nine months ended December 31, 2022 | 3,721,255 shares |

^{*} Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

The forecasts above are based on the judgments made in accordance with information currently available. Forecasts therefore include risks and uncertainties. Actual figures may differ from these forecasts due to subsequent changes in the circumstances.

| | | (Thousands of yen) |
|---|----------------------|-------------------------|
| | As of March 31, 2023 | As of December 31, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 2,235,418 | 2,175,016 |
| Accounts receivable - trade | 490,641 | 689,531 |
| Merchandise | 96,778 | 131,633 |
| Supplies | 1,102 | 1,253 |
| Accounts receivable - other | 10,159 | 17,440 |
| Other | 23,897 | 28,566 |
| Allowance for doubtful accounts | (305) | (429) |
| Total current assets | 2,857,692 | 3,043,013 |
| Non-current assets | | |
| Property, plant and equipment | 82,144 | 227,813 |
| Intangible assets | | |
| Other | 1,938 | 1,429 |
| Total intangible assets | 1,938 | 1,429 |
| Investments and other assets | | |
| Deferred tax assets | 14,506 | - |
| Other | 64,366 | 92,665 |
| Allowance for doubtful accounts | (3,233) | (3,233) |
| Total investments and other assets | 75,639 | 89,431 |
| Total non-current assets | 159,722 | 318,675 |
| Total assets | 3,017,414 | 3,361,688 |
| Liabilities | 2,00.,,10. | 2,002,000 |
| Current liabilities | | |
| Accounts payable - trade | 254,662 | 364,060 |
| Current portion of long-term borrowings | 38,520 | 285,400 |
| Lease liabilities | 3,595 | 3,718 |
| Accounts payable - other | 86,444 | 92,512 |
| Accrued expenses | 64,863 | 74,699 |
| Income taxes payable | 53,383 | 22,001 |
| Contract liabilities | 17,166 | 8,293 |
| Provision for loss on store closings | ´ - | 764 |
| Provision for bonuses | - | 450 |
| Refund liabilities | 4,399 | 3,798 |
| Other | 40,722 | 43,296 |
| Total current liabilities | 563,758 | 898,996 |
| Non-current liabilities | | • |
| Long-term borrowings | 467,920 | 195,060 |
| Lease liabilities | 13,671 | 10,864 |
| Deferred tax liabilities | 667 | 5,225 |
| Asset retirement obligations | 27,767 | 135,331 |
| Other | ´ - | 522 |
| Total non-current liabilities | 510,026 | 347,003 |
| Total liabilities | 1,073,784 | 1,245,999 |
| Net assets | 1,073,701 | 1,2 13,555 |
| Shareholders' equity | | |
| Share capital | 826,762 | 843,657 |
| Capital surplus | 1,613,861 | 1,630,756 |
| Retained earnings | (496,845) | (358,575) |
| Treasury shares | (149) | (149) |
| Total shareholders' equity | 1,943,629 | 2,115,689 |
| Total net assets | 1,943,629 | 2,115,689 |
| Total liabilities and net assets | 3,017,414 | 3,361,688 |
| Total natifices and het assets | 5,017,414 | 3,301,088 |

Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

| consondated statements of income | | (Thousands of yen |
|---|--|--|
| | Nine months ended December 31, 2022 | Nine months ended December 31, 2023 |
| Net sales | 3,894,133 | 4,743,979 |
| Cost of sales | 2,472,802 | 3,035,199 |
| Gross profit | 1,421,330 | 1,708,779 |
| Selling, general and administrative expenses | 1,299,049 | 1,557,881 |
| Operating profit | 122,280 | 150,897 |
| Non-operating income | , | • |
| Interest income | 4 | 11 |
| Subsidy income | 16,161 | |
| Insurance claim income | - | 424 |
| Lecture's fee income | - | 166 |
| Penalty income | - | 2,000 |
| Other | 597 | 359 |
| Total non-operating income | 16,763 | 2,960 |
| Non-operating expenses | | |
| Interest expenses | 3,213 | 2,580 |
| Share issuance costs | 7,305 | |
| Listing expenses | 7,123 | |
| Other | 208 | 50 |
| Total non-operating expenses | 17,850 | 2,630 |
| Ordinary profit | 121,193 | 151,222 |
| Extraordinary income | · | |
| Gain on receipt of donated non-current assets | - | 41,122 |
| Total extraordinary income | - | 41,122 |
| Extraordinary losses | | , |
| Loss on retirement of non-current assets | - | 93 |
| Impairment losses | 18,462 | 1,143 |
| Provision for loss on store closings | _ · | 2,19 |
| Loss on retirement of treasury subscription | C 24C | |
| rights to shares | 6,346 | |
| Total extraordinary losses | 24,808 | 3,433 |
| Profit before income taxes | 96,384 | 188,911 |
| Income taxes - current | 23,291 | 31,570 |
| Income taxes - deferred | (1,051) | 19,064 |
| Total income taxes | 22,240 | 50,64 |
| Profit | 74,144 | 138,269 |
| Profit attributable to owners of parent | 74,144 | 138,269 |
| | / 1,177 | 150,20 |

Consolidated statements of comprehensive income

(Thousands of yen)

| | Nine months ended December 31, 2022 | Nine months ended December 31, 2023 |
|---|--|--|
| Profit | 74,144 | 138,269 |
| Comprehensive income | 74,144 | 138,269 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 74,144 | 138,269 |