



KURASHICOM

Results for the Fiscal Year Ended July 31, 2026

September 14, 2026 Kurashicom Inc.

(TOKYO GROWTH MARKET : 7110)

HIGHLIGHTS



Consolidated
Net sales

10.34_b

YoY+21.9%

Consolidated
EBITDA

1.6_b

YoY +37.6%

Annual dividend
per share

55_{yen}

YoY +15%

Share
repurchase
(planned)

141_M

- Consolidated net sales grew by 21.9% to a record high of ¥10.34 billion, surpassing the ¥10 billion mark a year ahead of schedule.
- Driven by revenue growth and cost control, consolidated EBITDA surged by 37.6% to a record high of ¥1.60 billion.
- The annual dividend per share is 55 yen, in line with the forecast.
- Kurashicom plans to conduct future share buybacks using the remaining 141 million yen of the total return amount as the source of funds.

Statements of Income for FY7/2026 vs. the Previous Year



Both consolidated net sales and consolidated EBITDA reached record highs.

The ratio of SG&A expenses to net sales improved, and all profit figures from operating profit down to EBITDA increased significantly.

Consolidated EBITDA rose 37.6% to ¥1.60 billion, and the EBITDA margin reached 15.5%, recovering to the target level as planned.

[¥Million]

	Results FY Jul. 26	Results FY Jul. 25	Change	Change[%]
Net Sales	10,346	8,490	+1,855	+21.9%
Cost of sales	5,697	4,678	+1,019	+21.8%
Gross Profit	4,648	3,812	+836	+21.9%
Gross profit ratio	44.9%	44.9%	-	-
SG&A	3,118	2,721	+396	+14.6%
Operating profit	1,530	1,090	+439	+40.3%
Operating profit ratio	14.8%	12.8%	-	-
Ordinary profit	1,563	1,111	+451	+40.6%
Ordinary profit ratio	15.1%	13.1%	-	-
Profit attributable to owners of parent	1,035	716	+319	+44.6%
EBITDA	1,600	1,163	+437	+37.6%
EBITDA margin	15.5%	13.7%	-	-

Results by segment for FY7/2026 vs. the Previous Year



"Hokuoh, Kurashi no Douguten" saw strong performance in marketing investments, with both net sales and EBITDA reaching record highs.

"foufou" achieved strong sales growth of 68.0%; although it fell short of the ambitious performance forecast, EBITDA turned positive.

[¥Million]

		Results FY Jul. 26	Results FY Jul. 25	Change	Change[%]
Hokuoh Kurashi no Douguten Segment	Net Sales	10,010	8,269	+1,740	+21.1%
	EBITDA	1,593	1,179	+414	+35.2%
	EBITDA margin	15.9%	14.3%	-	-
foufou Segment	Net Sales	382	227	+154	+68.0%
	EBITDA	7	△15	+22	-
	EBITDA margin	1.9%	△6.8%	-	-
elimination	Net Sales	△46	△6		
	EBITDA	△0	0		
Consolidated	Net Sales	10,346	8,490	+1,855	+21.9%
	EBITDA	1,600	1,163	+437	+37.6%
	EBITDA margin	15.5%	13.7%	-	-

※ EBITDA =Operating Profit + Depreciation and amortization +Goodwill amortization



Cash and deposits increased as the business performed well and funds were successfully raised, resulting in a net cash position of ¥5.36 billion—a sufficient level.

The equity ratio stands at 83.7%, maintaining a sound financial position.

Inventory increased by 258 million yen, partly because we procured stock for the upcoming period in advance to prepare for potential supply chain disruptions associated with geopolitical risks.

[¥Million]

	As of July 31, 2026	As of July 31, 2025	Change	Main Reason for change
Total Assets	7,170	6,296	+873	
Current Assets	6,610	5,654	+955	
Cash and deposits	5,427	4,728	+699	• Operating cash flow +1,101M • Dividend payment △353M
Merchandise	805	547	+258	
Non-current assets	559	642	△82	
Goodwill	150	172	△21	Amortization
Liabilities	1,170	979	+191	
Borrowings	63	103	△39	Repayment
Other	1,107	876	+231	• Increase in accounts payable and accrued expenses+47M • Increase in income taxes payable +111M
Net Assets	5,999	5,317	+681	• Profit +1,035M • Dividend payment △353M



We plan continued growth in both sales and profits for FY Jul.27.

Net sales are projected to reach 11.7 billion yen, representing 13.1% growth. This forecast exceeds the sales target for FY Jul.27 originally announced during FY Jul.25 —by 1.7 billion yen.

The EBITDA margin was maintained at 15%, even after absorbing one-off costs associated with preparations for the 20th anniversary of "Hokuoh, Kurashi no Douguten."

[¥Million]

	FY Jul.27 Forecast	FY Jul.26 Results	Change[%]
Net Sales	11,700	10,346	+13.1%
Gross Profit	5,244	4,648	+12.8%
Operating Profit	1,675	1,530	+9.5%
Ordinary Profit	1,710	1,563	+9.4%
Profit attributable to owners of parent	1,112	1,035	+7.4%
EBITDA	1,755	1,600	+9.6%
EBITDA margin	15.0%	15.5%	-

Forecasts by Segment for FY7/2027



"Hokuoh, Kurashi no Douguten" projects a 12.9% sales growth for the current fiscal year, driven by marketing investments and the preparation of appealing products.

"foufou" will continue to grow this fiscal year, aiming for a sales level that ensures solid profitability.

[¥Million]

		FY Jul.27 Forecast	FY Jul.26 Results	Change[%]
Hokuoh Kurashi no Douguten Segment	Net Sales	11,300	10,010	+12.9%
	EBITDA	1,723	1,593	+8.2%
	EBITDA margin	15.3%	15.9%	-
foufou Segment	Net Sales	480	382	+25.4%
	EBITDA	31	7	+330.8%
	EBITDA margin	6.5%	1.9%	-
Consolidated	Net Sales	11,700	10,346	+13.1%
	EBITDA	1,755	1,600	+9.6%
	EBITDA margin	15.0%	15.5%	-