February 6, 2025

Summary of Consolidated Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2025 (FY2024) (Nine Months Ended December 31, 2024)

[Japanese GAAP]

Company name: ZUKEN Inc. Listing: Tokyo Stock Exchange

Stock code: 6947 URL: https://www.zuken.co.jp Representative: Jinya Katsube, President and Representative Director

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Scheduled date of payment of dividend:

Preparation of supplementary materials for financial results:

None
Holding of financial results meeting:

None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Third Quarter Ended December 31, 2024 (April 1, 2024 – December 31, 2024)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

	Net sales	3	Operating profit		Ordinary profit		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Dec. 31, 2024	28,678	5.5	3,499	11.1	3,942	8.3	2,625	11.2
Dec. 31, 2023	27,180	9.8	3,149	4.2	3,639	14.0	2,360	9.6

Note: Comprehensive income (Millions of yen)

Nine months ended Dec. 31, 2024: 3,423 (up 24.1%)

Nine months ended Dec. 31, 2023: 2,759 (up 29.5%)

	Net income per share	Diluted net income per share
Nine months ended	Yen	Yen
Dec. 31, 2024	118.36	-
Dec. 31, 2023	104.07	-

(2) Consolidated financial position

	1		
	Total assets	Net assets	Shareholders' equity ratio
	Millions of yen	Millions of yen	%
As of Dec. 31, 2024	61,164	39,314	64.3
As of Mar. 31, 2024	63,879	41,017	63.3

Reference: Shareholders' equity (Millions of yen) As of Dec. 31, 2024: 39,314 As of Mar. 31, 2024: 40,454

2. Dividends

	Dividend per share						
	1Q-end	1Q-end 2Q-end 3Q-end Year-end Total					
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended Mar. 31, 2024	-	25.00	-	30.00	55.00		
Fiscal year ending Mar. 31, 2025	-	50.00	-				
Fiscal year ending Mar. 31, 2025 (forecast)				50.00	100.00		

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	41,000	6.6	5,500	14.7	5,900	8.5	4,000	3.4	181.39

Note: Revisions to the most recently announced consolidated forecast: None

At the Board of Directors meeting held on November 11, 2024, ZUKEN resolved the purchase of its own shares and the repurchase was completed on January 27, 2025. Net income per share is calculated considering the result of this repurchase of treasury shares.

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements

(a) Changes in accounting policies due to revisions in accounting standards, others:

None

(b) Changes in accounting policies other than (a) above:

(c) Changes in accounting-based estimates: None

(d) Restatements: None

(4) Number of outstanding shares (common stock)

(a) Number of shares outstanding at the end of the period (including treasury shares)

As of Dec. 31, 2024: 22,249,804 shares As of Mar. 31, 2024: 22,249,804 shares

(b) Number of treasury shares at the end of the period

As of Dec. 31, 2024: 404,900 shares As of Mar. 31, 2024: 10 shares

(c) Average number of shares outstanding during the period

Nine months ended Dec. 31, 2024: 22,181,020 shares Nine months ended Dec. 31, 2023: 22,681,763 shares

^{*} Review of the attached quarterly consolidated financial statements by a certified public accountant or auditing firm: None

^{*} Cautionary statement with respect to forward-looking statements and other special items

Forecasts of future performance in this report are based on assumption judged to be valid and information available to the Company's management at the time this report was prepared, but are not promises by the Company regarding future performance. Actual results may differ substantially from the forecasts for a number of reasons.

Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

•		(Thousands of yen)
	FY2023	Third quarter of FY2024
	(As of Mar. 31, 2024)	(As of Dec. 31, 2024)
Assets		
Current assets		
Cash and deposits	28,447,612	26,165,051
Notes and accounts receivable-trade	7,248,491	5,178,584
Securities	6,700,000	6,700,000
Merchandise and finished goods	433,950	798,852
Work in process	184,107	499,176
Raw materials and supplies	1,396	1,651
Other	5,919,228	6,022,782
Allowance for doubtful accounts	(37,848)	(29,595)
Total current assets	48,896,939	45,336,504
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,499,841	2,423,201
Land	3,009,821	3,009,821
Other, net	736,920	697,846
Total property, plant and equipment	6,246,583	6,130,869
Intangible assets		
Goodwill	110,427	69,727
Other	824,617	788,345
Total intangible assets	935,045	858,072
Investments and other assets	7,800,989	8,839,213
Total non-current assets	14,982,617	15,828,155
Total assets	63,879,557	61,164,660

(Thousands of ven)

		(Thousands of yen)
	FY2023	Third quarter of FY2024
	(As of Mar. 31, 2024)	(As of Dec. 31, 2024)
Liabilities		
Current liabilities		
Accounts payable-trade	774,308	845,953
Income taxes payable	818,003	377,706
Advances received	12,888,531	12,534,440
Provision for bonuses	1,198,773	722,666
Other provisions	107,248	86,550
Other	3,000,379	2,770,002
Total current liabilities	18,787,244	17,337,318
Non-current liabilities		
Retirement benefit liability	3,813,933	3,817,852
Other	261,277	695,478
Total non-current liabilities	4,075,210	4,513,331
Total liabilities	22,862,454	21,850,649
Net assets		
Shareholders' equity		
Share capital	10,117,065	10,117,065
Capital surplus	8,662,477	7,625,112
Retained earnings	18,802,945	19,648,287
Treasury shares	(39)	(1,725,397)
Total shareholders' equity	37,582,447	35,665,066
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,080,581	2,865,827
Foreign currency translation adjustment	811,548	798,276
Remeasurements of defined benefit plans	(19,962)	(15,161)
Total accumulated other comprehensive income	2,872,166	3,648,943
Non-controlling interests	562,488	-
Total net assets	41,017,102	39,314,010
Total liabilities and net assets	63,879,557	61,164,660
	-	

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

(For the Nine-month Period)

		(Thousands of yen)
	First nine months of FY2023	First nine months of FY2024
	(Apr. 1, 2023 – Dec. 31, 2023)	(Apr. 1, 2024 – Dec. 31, 2024)
Net sales	27,180,683	28,678,827
Cost of sales	8,550,307	8,759,751
Gross profit	18,630,376	19,919,076
Selling, general and administrative expenses	15,480,647	16,419,591
Operating profit	3,149,728	3,499,485
Non-operating income		
Interest income	52,254	111,029
Dividend income	38,493	43,241
Foreign exchange gains	25,495	-
Share of profit of entities accounted for using equity method	278,852	357,016
Subsidy income	72,218	38,080
Other	37,385	61,586
Total non-operating income	504,699	610,954
Non-operating expenses		
Interest expenses	4,384	2,733
Foreign exchange losses	-	4,732
Commission expenses	-	156,428
Commission for purchase of treasury shares	7,999	3,448
Other	2,243	945
Total non-operating expenses	14,628	168,288
Ordinary profit	3,639,800	3,942,151
Extraordinary income		
Gain on sale of non-current assets	6,614	5,441
Total extraordinary income	6,614	5,441
Extraordinary losses		
Loss on disposal of non-current assets	5,226	397
Extra retirement payments	68,256	-
Total extraordinary losses	73,482	397
Profit before income taxes	3,572,932	3,947,194
Income taxes-current	871,730	991,824
Income taxes-deferred	287,466	308,310
Total income taxes	1,159,197	1,300,134
Profit	2,413,734	2,647,059
Profit attributable to non-controlling interests	53,286	21,742
Profit attributable to owners of parent	2,360,448	2,625,317

Quarterly Consolidated Statement of Comprehensive Income

(For the Nine-month Period)

		(Thousands of yen)
	First nine months of FY2023	First nine months of FY2024
	(Apr. 1, 2023 – Dec. 31, 2023)	(Apr. 1, 2024 – Dec. 31, 2024)
Profit	2,413,734	2,647,059
Other comprehensive income		
Valuation difference on available-for-sale securities	27,473	765,561
Foreign currency translation adjustment	308,891	(13,271)
Remeasurements of defined benefit plans, net of tax	3,959	4,801
Share of other comprehensive income of entities accounted for using equity method	5,321	19,685
Total other comprehensive income	345,645	776,776
Comprehensive income	2,759,379	3,423,836
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,706,093	3,402,094
Comprehensive income attributable to non-controlling interests	53,286	21,742

This financial report is solely a translation of a part of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.