



# FY2026/3 3<sup>rd</sup> Quarter Financial Results

January 29th, 2026

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STANLEY ELECTRIC CO., LTD.

STANLEY GROUP VISION **Outshining Light**

# Key points of financial results for 9 months ended December 31, 2025

## Net sales

**380.28** billion yen

[Compared to 9 months ended Dec. 31, 2024 : +1.2%]

## Operating income

**28.58** billion yen

[Compared to 9 months ended Dec. 31, 2024 : ▲13.2%]

### Key Points

- ◆ Operating income declined due to the impact of US tariffs, semiconductor shortages, and other factors.
- ◆ Asia-Pacific (two-wheel) remained strong.
- ◆ China experienced a decline in sales due to a harsh operating environment, but its income margin improved as a result of rationalization and other efforts.

# 9 months ended December 31, 2025

## Consolidated results summary

(Hundred million yen) Amounts less than shown are rounded down	9 months ended Dec. 31, 2024 Results	9 months ended Dec. 31, 2025 Results	Compared to 9 months ended Dec. 31, 2024	
			Amount increase or decrease	Percent increase or decrease
Net sales	3,758.9	<b>3,802.8</b>	43.9	1.2%
Operating income	329.4	<b>285.8</b>	-43.6	-13.2%
Operating income to net sales ratio	8.8%	<b>7.5%</b>	-1.3pt	-
Ordinary income	367.5	<b>334.8</b>	-32.6	-8.9%
Net income attributable to owners of parent	189.6	<b>213.6</b>	23.9	12.6%
Net income per share (yen)	120.18	<b>152.08</b>	31.90	26.5%
Exchange rate (yen)      USD	152.90	<b>149.36</b>	-3.54	-2.3%

### ■ Impact of foreign exchange fluctuations

**Net sales**      Down by some 3.60bn yen

**Operating income**      Down by some 0.39bn yen

### ■ Investments

**Capital investments**

Of which strategic  
investments

**Depreciation**

**R&D expenses**

9 months ended  
Dec. 31, 2024  
Results

**40.80**bn yen

**11.87**bn yen

**32.98**bn yen

**17.16**bn yen

9 months ended  
Dec. 31, 2025  
Results

**43.62**bn yen

**15.71**bn yen

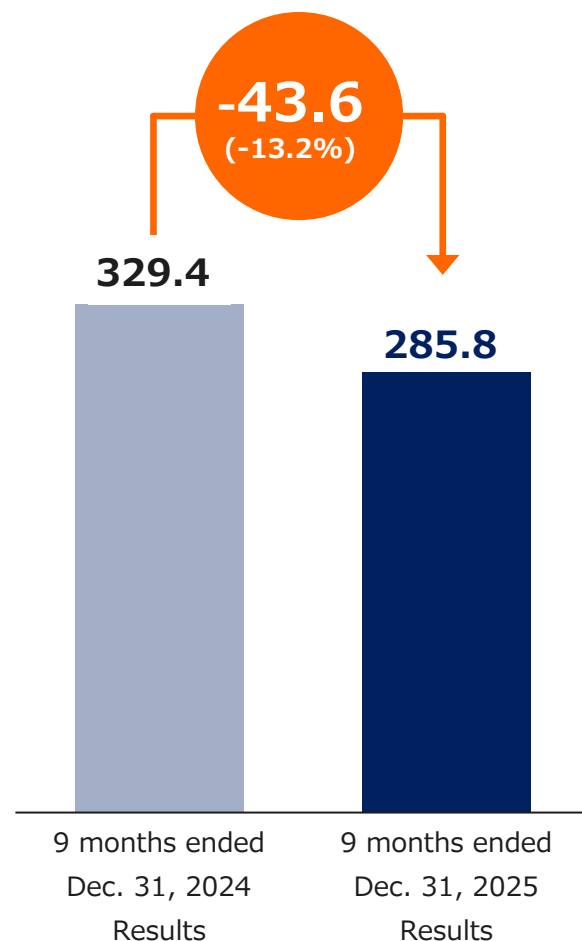
**30.72**bn yen

**20.00**bn yen

Operating income declined, weighed down by the impact of tariffs, semiconductor shortages, higher costs, and other factors.

## Operating income

(Hundred million yen)  
Amounts less than shown are rounded down

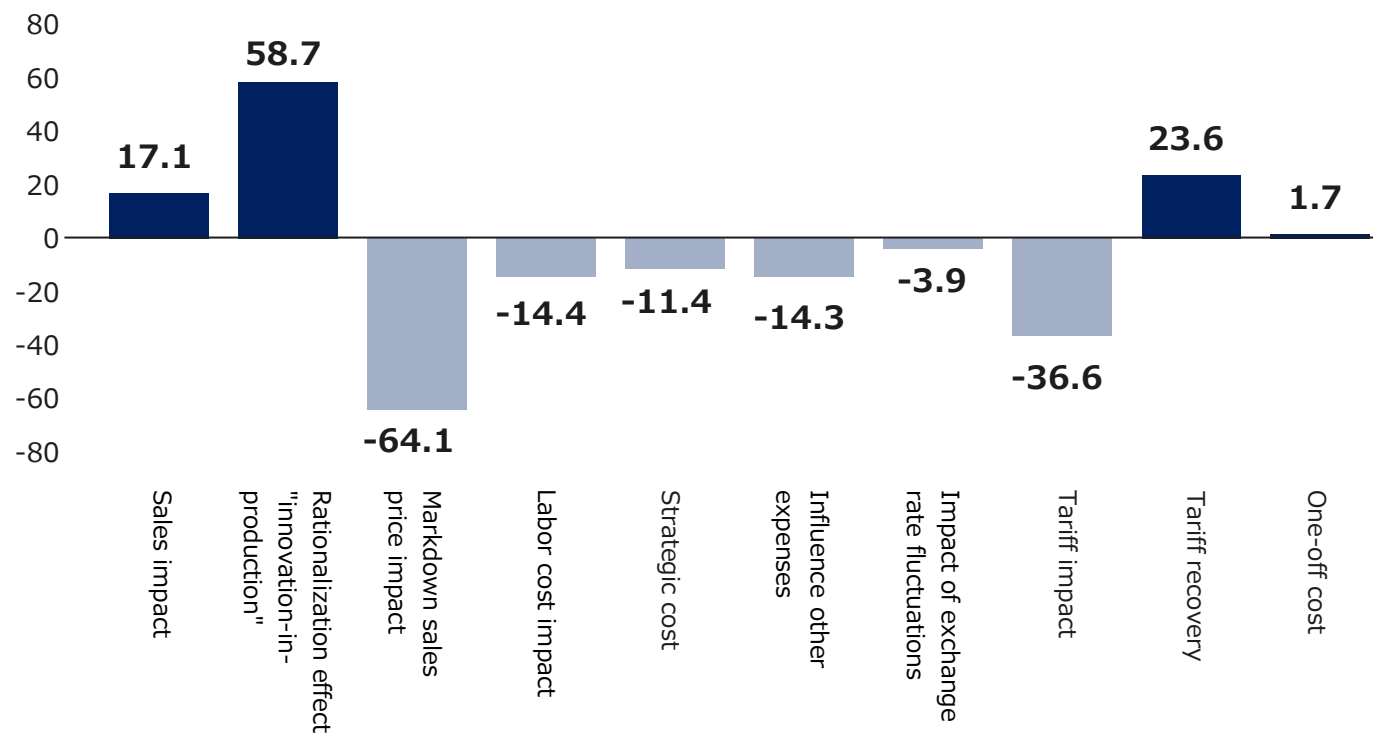


### Impact of operating income growth

Total operating income growth effects

**101.1**

(Hundred million yen)



### Impact of operating income decrease

Decrease in total operating income effects

**144.7**

# 9 months ended December 31, 2025

## Consolidated results by Segment

(Hundred million yen)  
Amounts less than shown are rounded down

		9 months ended Dec. 31, 2024 Results	9 months ended Dec. 31, 2025 Results	Compared to 9 months ended Dec. 31, 2024	
				Amount increase or Decrease	Percent increase or decrease
Net sales	Automotive Equipment Business	3,241.3	3,289.8	48.5	1.5%
	Electronic Components Business	276.2	286.6	10.3	3.7%
	Applied Electronic Products Business	871.6	831.9	-39.6	-4.6%
	Others	23.2	24.8	1.6	-
	Adjustment	-653.5	-630.4	23.0	-
	Total	3,758.9	3,802.8	43.9	1.2%
Operating income	Automotive Equipment Business	316.4	294.8	-21.5	-6.8%
		9.8%	9.0%	-0.8pt	-
	Electronic Components Business	21.7	28.4	6.7	30.9%
		7.9%	9.9%	2.0pt	-
	Applied Electronic Products Business	63.6	66.7	3.0	4.8%
		7.3%	8.0%	0.7pt	-
	Others	0.2	0.8	0.6	-
	Adjustment	-72.5	-105.1	-32.5	-
	Total	329.4	285.8	-43.6	-13.2%
		8.8%	7.5%	-1.3pt	-

# 9 months ended December 31, 2025

## Information by geographical locations

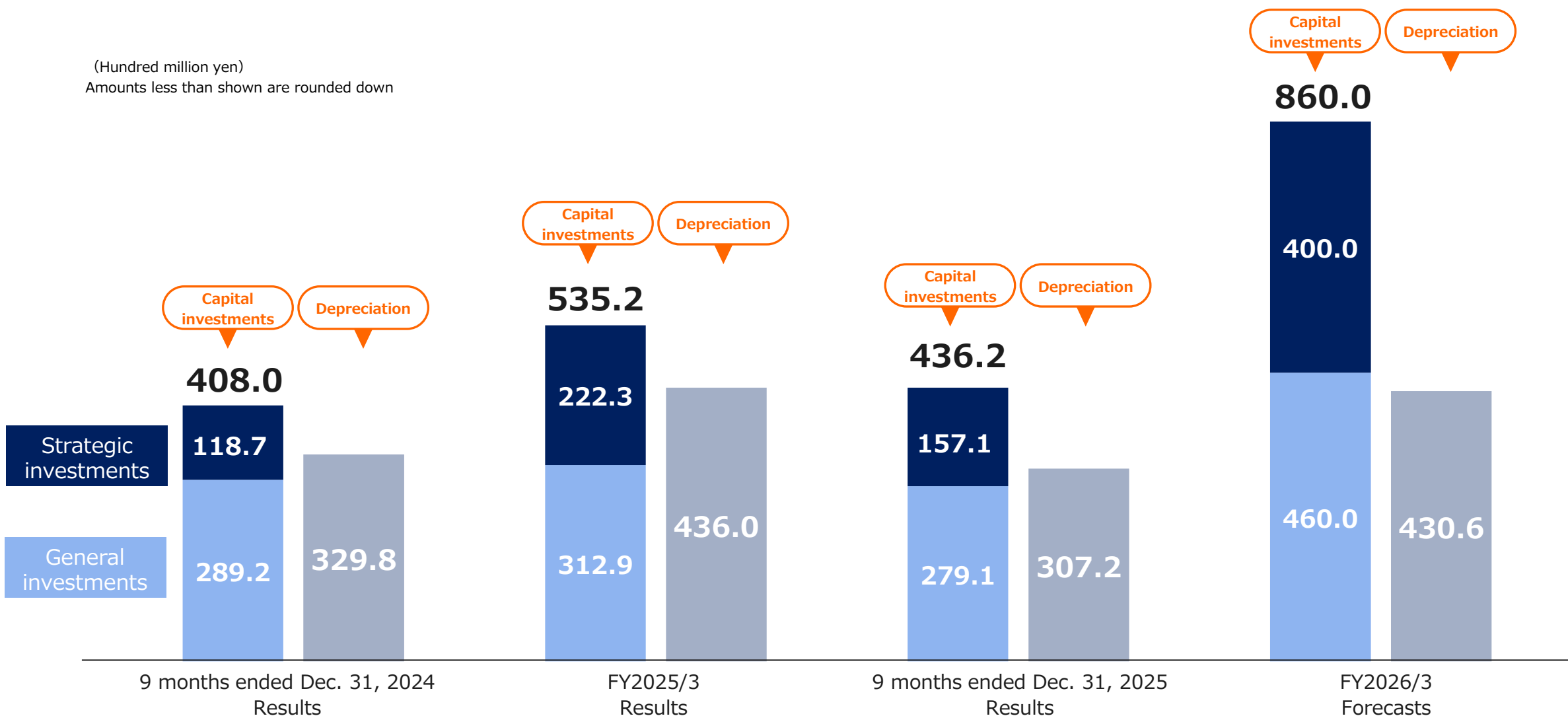
The Americas saw a decline in operating income due to the impact of tariffs and semiconductor shortages. Asia-Pacific's two-wheel vehicles remained solid. In China, streamlining led to improved operating income.

(Hundred million yen)  
Amounts less than shown are rounded down

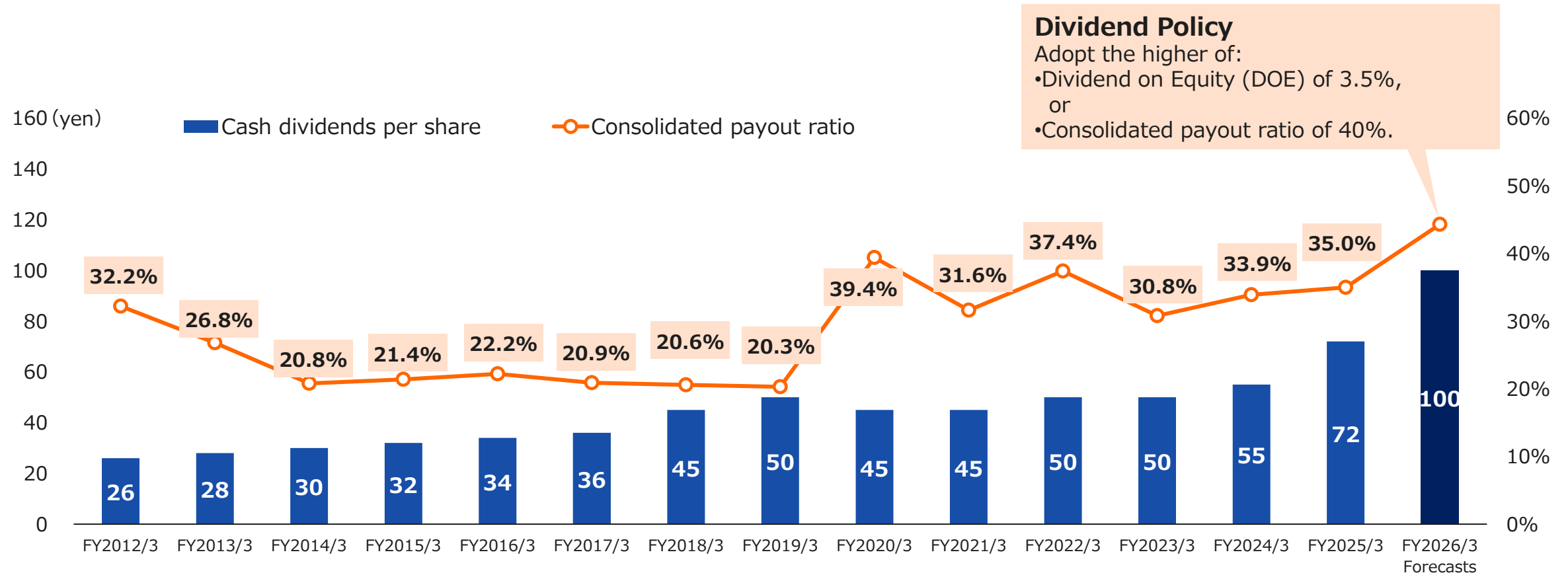
		9 months ended Dec. 31, 2024 Results	9 months ended Dec. 31, 2025 Results	Compared to 9 months ended Dec. 31, 2024	
				Amount increase or decrease	Percent increase or decrease
Net Sales	Japan	910.5	<b>934.6</b>	24.1	2.6%
	The Americas	1,011.3	<b>1,093.1</b>	81.8	8.1%
	Asia-Pacific	1,193.1	<b>1,210.4</b>	17.2	1.4%
	China	590.8	<b>505.4</b>	-85.3	-14.4%
	Europe	53.0	<b>59.0</b>	6.0	11.4%
	Total	3,758.9	<b>3,802.8</b>	43.9	1.2%
Operating income	Japan	26.6 2.9%	<b>-1.9</b> <b>-0.2%</b>	-28.5 <b>-3.1pt</b>	- -
	The Americas	56.0 5.5%	<b>35.3</b> <b>3.2%</b>	-20.7 <b>-2.3pt</b>	-37.0% -
	Asia-Pacific	217.3 18.2%	<b>218.8</b> <b>18.1%</b>	1.4 <b>-0.1pt</b>	0.7% -
	China	47.7 8.1%	<b>45.2</b> <b>9.0%</b>	-2.4 <b>0.9pt</b>	-5.2% -
	Europe	-2.9 <b>-5.5%</b>	<b>-2.9</b> <b>-5.1%</b>	0.0 <b>0.4pt</b>	- -
	Total	329.4 8.8%	<b>285.8</b> <b>7.5%</b>	-43.6 <b>-1.3pt</b>	-13.2% -

# FY2026/3 Consolidated capital investments: Results of 9 months ended December 31, 2025 and full-year forecast

(Hundred million yen)  
Amounts less than shown are rounded down



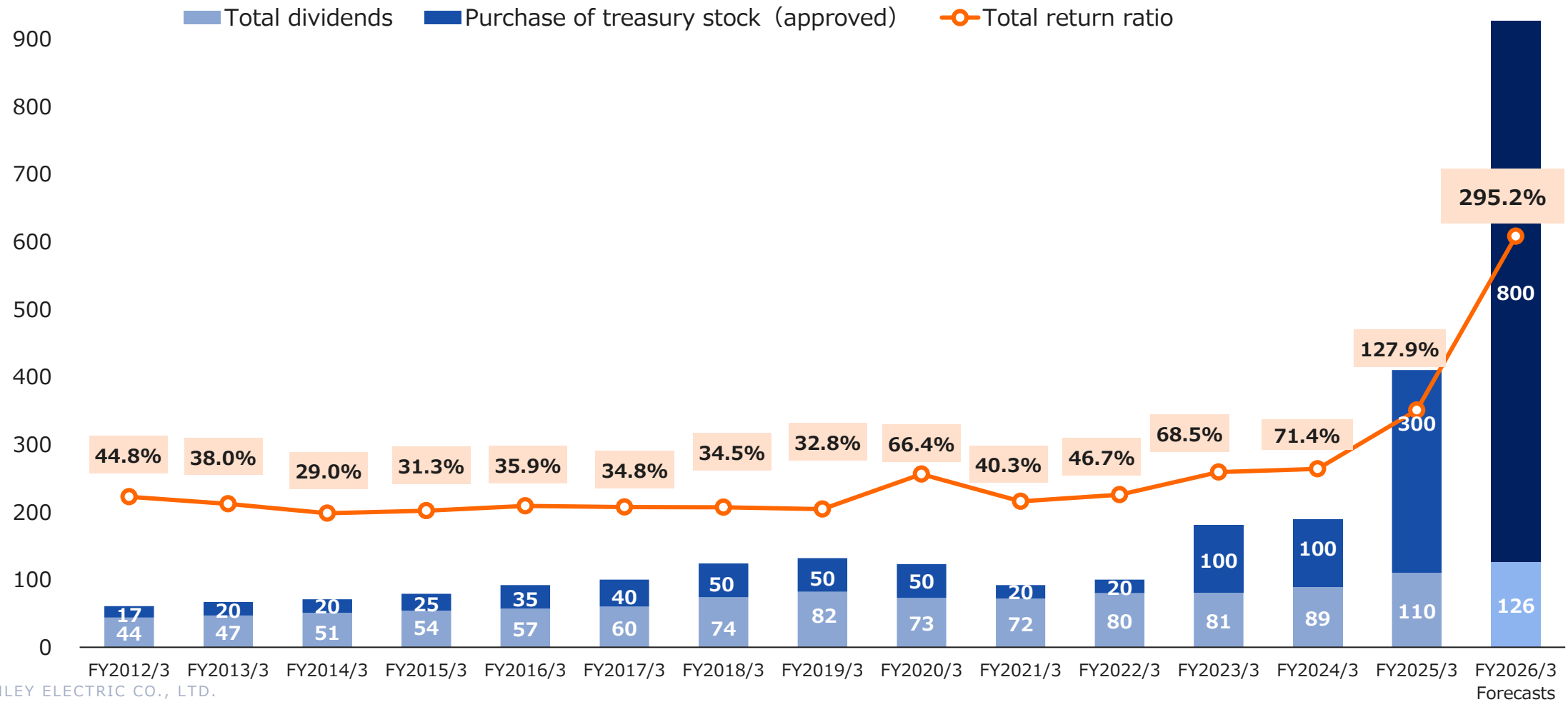
\*Capital investments includes SaaS-related software investments.





(Hundred million yen)

1,000



	Average rate			
	9 months ended Dec. 31, 2024 Results	9 months ended Dec. 31, 2025 Results	FY2025/3 Results	FY2026/3 Forecasts
USD/Yen	152.90	149.36	152.48	145.58
EUR/Yen	164.97	172.96	163.57	169.33
Indonesia Rupiah/Yen	0.0096	0.0091	0.0095	0.0089
Vietnam 100 Dong/Yen	0.60	0.57	0.60	0.55
Thai Baht/Yen	4.37	4.61	4.39	4.49
Chinese Yuan/Yen	21.23	20.91	21.11	20.34

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