



FY2025/3 Financial Results

April 25th, 2025

Note : This document is an excerpt translation of the original Japanese document and is only for reference purposes.
In the event of any discrepancy between this translated document and the original Japanese document,
the latter shall prevail.

STANLEY ELECTRIC CO., LTD.

STANLEY GROUP VISION **Outshining Light**

**Both net sales and operating income increased year on year.
Net sales reached a record high.**

Net sales

509.56 billion yen
[Compared to FY2024/3 : +7.9%]
(Compared to plan : +1.9%)

Operating income

49.00 billion yen
[Compared to FY2024/3 : +36.7%]
(Compared to plan : -2.0%)

Key Points

- ◆ Both net sales and operating income increased year on year thanks to solid performance in the Americas and Asia (motorcycles) as well as the positive impact of the addition of THS* in the scope of consolidation.
- ◆ Despite the challenging environment, including lackluster sales of Japanese automobiles (four-wheeled vehicles) in China and Asia, the impact was minimized through structural improvements achieved via rationalization efforts.

*Thai Stanley Electric Public Co., Ltd., which had been an equity-method affiliate, was made a consolidated subsidiary in April 2024.

(Hundred million yen)
Amounts less than shown are rounded down

	FY2024/3 Results	FY2025/3 Results	Compared to FY2024/3		FY2025/3 Plan on 2024/4/26	Compared to plan	
			Amount increase or decrease	Percent increase or decrease		Amount	Percent
Net sales	4,723.9	5,095.6	371.7	7.9%	5,000.0	95.6	1.9%
Operating income	358.3	490.0	131.7	36.7%	500.0	-9.9	-2.0%
Operating income to net sales ratio	7.6%	9.6%	2.0pt	-	10.0%	-0.4pt	-
Ordinary income	480.6	554.5	73.9	15.4%	562.0	-7.4	-1.3%
Net income attributable to owners of parent	264.9	320.5	55.6	21.0%	311.0	9.5	3.1%
Net income per share (yen)	162.41	205.73	43.32	26.7%	193.91	11.82	6.1%
Exchange rate (yen) USD	145.31	152.48	7.17	4.9%	140.00	12.48	8.9%

■ Impact of foreign exchange fluctuations

Net sales Up by some **10.0**bn yen

Operating income Up by some **1.1**bn yen

■ Investments

Capital investments **34.45**bn yen

Of which strategic investments **14.94**bn yen

Depreciation **37.01**bn yen

R&D expenses **22.50**bn yen

FY2024/3
Results

FY2025/3
Results

53.52bn yen

Of which strategic investments **22.23**bn yen

43.60bn yen

22.77bn yen

(Hundred million yen)
Amounts less than shown are rounded down

		FY2024/3 Result	FY2025/3 Results	Compared to FY2024/3		FY2025/3 Plan on 2024/4/26	Compared to plan	
				Amount increase or decrease	Percent increase or decrease		Amount	Percent
Net sales	Automotive Equipment Business	3,874.7	4,401.3	526.5	13.6%	4,165.0	236.3	5.7%
	Electronic Components Business	379.6	370.6	-8.9	-2.4%	475.0	-104.3	-22.0%
	Applied Electronic Products Business	1,190.0	1,163.4	-26.5	-2.2%	1,210.0	-46.5	-3.8%
	Others	29.8	31.3	1.5	-	25.0	6.3	-
	Adjustment	-750.2	-871.0	-120.8	-	-875.0	3.9	-
	Total	4,723.9	5,095.6	371.6	7.9%	5,000.0	95.6	1.9%
Operating income	Automotive Equipment Business	260.2	469.6	209.4	80.5%	435.0	34.6	8.0%
	Operating income to net sales ratio	6.7%	10.7%	4.0pt	-	10.4%	0.2pt	-
	Electronic Components Business	42.1	24.9	-17.2	-40.8%	65.0	-40.0	-61.6%
	Operating income to net sales ratio	11.1%	6.7%	-4.4pt	-	13.7%	-7.0pt	-
	Applied Electronic Products Business	134.7	88.1	-46.6	-34.6%	100.0	-11.9	-11.9%
	Operating income to net sales ratio	11.3%	7.6%	-3.8pt	-	8.3%	-0.7pt	-
	Others	0.1	0.6	0.5	-	0.0	0.6	-
	Adjustment	-79.0	-93.3	-14.3	-	-100.0	6.6	-
Total	358.3	490.0	131.6	36.7%	500.0	-9.9	-2.0%	

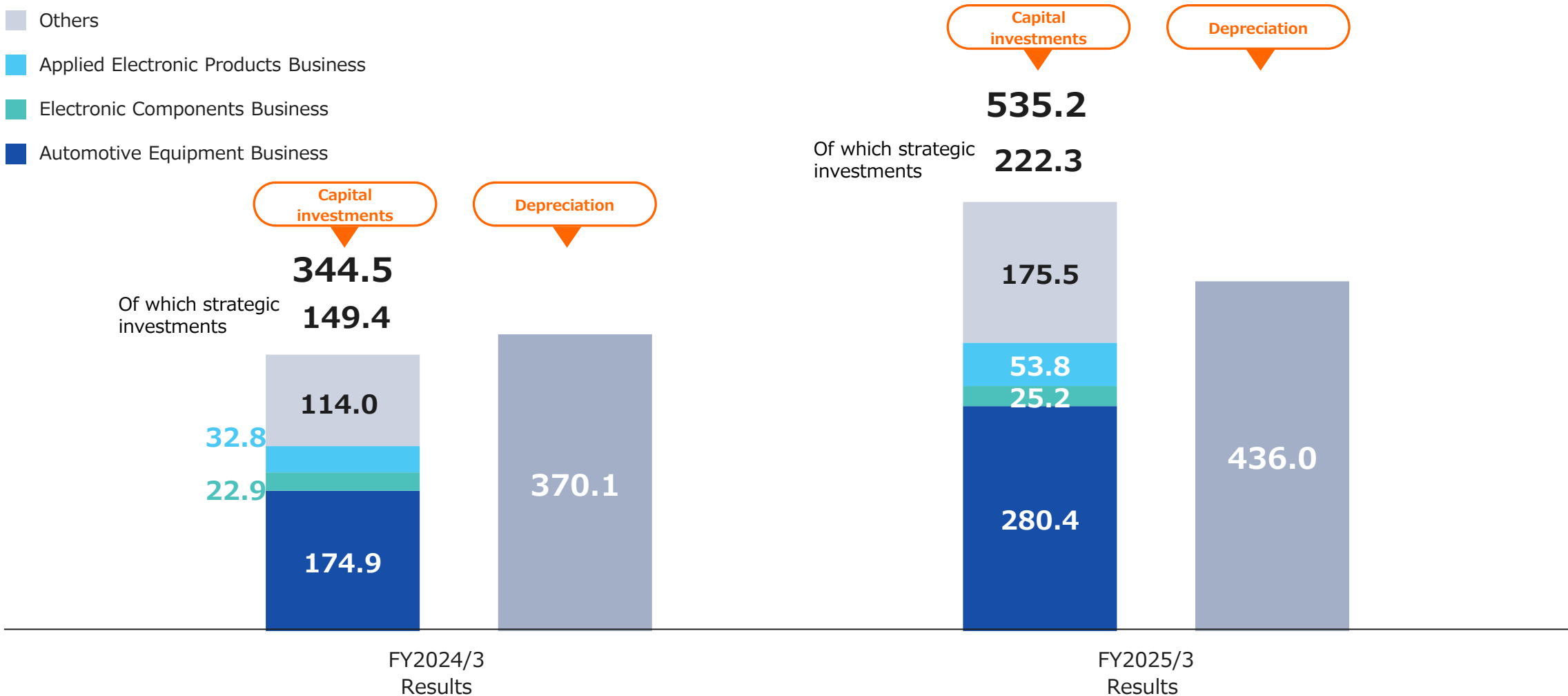
Upper row : Net Sales
Lower row : Operating income

(Hundred million yen)
Amounts less than shown are rounded down

	FY2024/3 Results	FY2025/3 Results	Compared to FY2024/3		FY2025/3 Plan on 2024/10/28	Compared to plan	
			Amount increase or decrease	Percent increase or decrease		Amount	Percent
Japan	1,299.7	1,242.6	-57.1	-4.4%	1,270.0	-27.3	-2.2%
	33.6	45.6	11.9	35.6%	67.0	-21.3	-31.9%
The Americas	1,330.2	1,422.6	92.4	6.9%	1,370.0	52.6	3.8%
	64.8	97.4	32.6	50.3%	102.0	-4.5	-4.5%
Europe	92.3	74.1	-18.2	-19.8%	80.0	-5.9	-7.4%
	1.6	-1.5	-3.2	-	1.0	-2.5	-
Asia-Pacific	1,083.9	1,594.0	510.1	47.1%	1,560.0	34.0	2.2%
	204.8	300.4	95.5	46.6%	286.0	14.4	5.0%
China	917.6	762.1	-155.5	-16.9%	720.0	42.1	5.9%
	70.1	72.5	2.3	3.4%	59.0	13.5	22.9%
Total	4,723.9	5,095.6	371.6	7.9%	5,000.0	95.6	1.9%
	358.3	490.0	131.6	36.7%	500.0	-9.9	-2.0%

(Hundred million yen)
Amounts less than shown are rounded down

- Others
- Applied Electronic Products Business
- Electronic Components Business
- Automotive Equipment Business



※Capital investments includes SaaS-related software investments.

All forward-looking statements in this document regarding Stanley Electric's plans, forecasts, strategies and other future developments are based on the company's current judgments in light of the information available as of the respective announcement dates and include known or unknown risks and uncertainties. Please be aware that the actual results may differ materially due to various factors, including economic conditions, exchange rates, and market trends. Also note that such information is subject to change without notice. Therefore, please use this document and material at your own discretion.

Moreover, this document and material have been prepared for the purpose of providing a better understanding of Stanley Electric and are not intended as a solicitation to invest or for any similar purpose. Stanley Electric is not liable for any other damages resulting from the use of this document and material.

This material has been filed with the Tokyo Stock Exchange for disclosure and is also available on our website.

<Contact>

IR Department

E-mail : stanley.ir@stanley-electric.com