#### Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 7, 2024

Company name: KEL CORPORATION

Stock exchange listing: Tokyo

Stock code: 6919 URL https://www.kel.jp/

Representative: President Akira Kasuga

Director

Inquiries: General Manager of Administration Naoki Makita TEL 042-374-5810

Headquarters

Scheduled date to file Quarterly Securities Report: February 8, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |        | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |        |
|-------------------------------------|-----------------|--------|------------------|--------|-----------------|--------|---|--------|
|                                     | Millions of yen | %      | Millions of yen  | %      | Millions of yen | %      | Millions of yen                         | %      |
| Nine months ended December 31, 2023 | 9,303           | (14.3) | 943              | (50.9) | 1,017           | (49.2) | 681                                     | (49.8) |
| Nine months ended December 31, 2022 | 10,856          | 14.7   | 1,920            | 30.5   | 2,002           | 32.8   | 1,358                                   | 33.2   |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Nine months ended December 31, 2023 | 93.80              | =                          |
| Nine months ended December 31, 2022 | 187.02             | =                          |

#### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
|                         | Millions of yen | Millions of yen | %            |
| As of December 31, 2023 | 18,621          | 15,143          | 81.3         |
| As of March 31, 2023    | 19,678          | 15,040          | 76.4         |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share |                 |                 |       |  |  |
|---------------------------------------|-----------------|----------------------------|-----------------|-----------------|-------|--|--|
|                                       | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total |  |  |
|                                       | Yen             | Yen                        | Yen             | Yen             | Yen   |  |  |
| Year ended March 31, 2023             | _               | 40.00                      | _               | 55.00           | 95.00 |  |  |
| Year ending March 31, 2024            | _               | 47.00                      | _               |                 |       |  |  |
| Year ending March 31, 2024 (Forecast) |                 |                            |                 | 48.00           | 95.00 |  |  |

### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

|           |                 |        |                 |        |                 |        | 0                                | ,      | , ,             | 0   |
|-----------|-----------------|--------|-----------------|--------|-----------------|--------|----------------------------------|--------|-----------------|-----|
|           | Net sales       |        | Operating pr    | ofit   | Ordinary pro    | ofit   | Profit attributa<br>owners of pa |        | Earnings per sh | are |
|           | Millions of yen | %      | Millions of yen | %      | Millions of yen | %      | Millions of yen                  | %      | Y               | 'en |
| Full year | 12,000          | (17.2) | 940             | (60.8) | 1,250           | (50.7) | 820                              | (52.5) | 112             | .85 |

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2023 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No Changes in accounting policies due to other reasons: No Changes in accounting estimates: No

Restatement of prior period financial statements:

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of the period (including treasury shares)            |                  |                                     |                  |  |  |  |  |
|---|------------------|-------------------------------------|------------------|--|--|--|--|
| As of December 31, 2023   | 7,743,000 shares | As of March 31, 2023                | 7,743,000 shares |  |  |  |  |
| Number of treasury shares at the end of the   | period           |                                     |                  |  |  |  |  |
| As of December 31, 2023   | 476,457 shares   | As of March 31, 2023                | 476,457 shares   |  |  |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                  |                                     |                  |  |  |  |  |
| Nine months ended December 31, 2023   | 7,266,543 shares | Nine months ended December 31, 2022 | 7,266,543 shares |  |  |  |  |

## **Quarterly consolidated financial statements Consolidated balance sheets**

(Thousands of yen)

|  |   | (Inousands of yen)      |
|--|---|-------------------------|
|  | As of March 31, 2023                    | As of December 31, 2023 |
| Assets   |   |                         |
| Current assets   |   |                         |
| Cash and deposits  | 5,140,192                               | 4,839,089               |
| Notes and accounts receivable - trade                    | 3,380,318                               | 2,879,726               |
| Electronically recorded monetary claims - operating      | 1,942,552                               | 1,399,683               |
| Securities   | 162,994                                 | 177,904                 |
| Merchandise and finished goods                           | 983,438                                 | 741,558                 |
| Work in process  | 48,851                                  | 85,654                  |
| Raw materials and supplies                               | 1,518,593                               | 1,566,553               |
| Other  | 128,598                                 | 191,664                 |
| Allowance for doubtful accounts                          | (5,157)                                 | (4,022                  |
| Total current assets                                     | 13,300,383                              | 11,877,813              |
| Non-current assets                                       |   |                         |
| Property, plant and equipment                            |   |                         |
| Buildings and structures, net                            | 1,348,216                               | 1,371,360               |
| Machinery, equipment and vehicles, net                   | 1,267,980                               | 1,445,831               |
| Tools, furniture and fixtures, net                       | 373,771                                 | 347,122                 |
| Land   | 1,171,754                               | 1,171,754               |
| Construction in progress                                 | 5,500                                   | -                       |
| Total property, plant and equipment                      | 4,167,222                               | 4,336,069               |
| Intangible assets  | 148,975                                 | 171,478                 |
| Investments and other assets                             |   |                         |
| Investment securities                                    | 1,042,011                               | 1,140,217               |
| Other  | 1,019,467                               | 1,095,513               |
| Total investments and other assets                       | 2,061,479                               | 2,235,731               |
| Total non-current assets                                 | 6,377,676                               | 6,743,279               |
| Total assets   | 19,678,059                              | 18,621,093              |
| Liabilities  |   |                         |
| Current liabilities                                      |   |                         |
| Notes and accounts payable - trade                       | 810,319                                 | 622,634                 |
| Electronically recorded obligations - operating          | 1,590,389                               | 1,301,503               |
| Short-term borrowings                                    | 450,000                                 | 450,000                 |
| Income taxes payable                                     | 448,748                                 | 6,013                   |
| Provision for bonuses                                    | 302,375                                 | 182,811                 |
| Provision for bonuses for directors (and other officers) | 74,000                                  | 35,000                  |
| Other  | 471,526                                 | 326,167                 |
| Total current liabilities                                | 4,147,357                               | 2,924,132               |
| Non-current liabilities                                  | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | <i>y- y</i>             |
| Retirement benefit liability                             | 487,090                                 | 487,640                 |
| Other  | 2,650                                   | 65,838                  |
| Total non-current liabilities                            | 489,740                                 | 553,479                 |
| Total liabilities  | 4,637,098                               | 3,477,611               |

(Thousands of yen)

|   | As of March 31, 2023 | As of December 31, 2023 |
|---|----------------------|-------------------------|
| Net assets  |                      |                         |
| Shareholders' equity                                  |                      |                         |
| Share capital   | 1,617,000            | 1,617,000               |
| Capital surplus                                       | 1,440,058            | 1,440,058               |
| Retained earnings                                     | 11,648,041           | 11,588,501              |
| Treasury shares                                       | (246,674)            | (246,674)               |
| Total shareholders' equity                            | 14,458,425           | 14,398,885              |
| Accumulated other comprehensive income                |                      |                         |
| Valuation difference on available-for-sale securities | 405,009              | 473,331                 |
| Foreign currency translation adjustment               | 175,868              | 268,736                 |
| Remeasurements of defined benefit plans               | 1,658                | 2,528                   |
| Total accumulated other comprehensive income          | 582,536              | 744,596                 |
| Total net assets                                      | 15,040,961           | 15,143,481              |
| Total liabilities and net assets                      | 19,678,059           | 18,621,093              |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## **Consolidated statements of income (cumulative)**

|  |                   | (Thousands of yen) |
|--|-------------------|--------------------|
|  | Nine months ended | Nine months ended  |
|  | December 31, 2022 | December 31, 2023  |
| Net sales                                    | 10,856,852        | 9,303,861          |
| Cost of sales                                | 7,307,555         | 6,697,094          |
| Gross profit                                 | 3,549,296         | 2,606,767          |
| Selling, general and administrative expenses | 1,628,356         | 1,662,774          |
| Operating profit                             | 1,920,940         | 943,993            |
| Non-operating income                         |                   |                    |
| Interest income                              | 2,571             | 6,865              |
| Dividend income                              | 23,591            | 42,331             |
| Foreign exchange gains                       | 62,264            | 16,477             |
| Subsidy income                               | 4,488             | 7,590              |
| Other  | 3,555             | 2,895              |
| Total non-operating income                   | 96,470            | 76,159             |
| Non-operating expenses                       |                   |                    |
| Interest expenses                            | 1,742             | 1,891              |
| Loss on cancellation of insurance policies   | 10,485            | _                  |
| Compensation expenses                        | 2,254             | _                  |
| Other  | 200               | 345                |
| Total non-operating expenses                 | 14,681            | 2,236              |
| Ordinary profit                              | 2,002,730         | 1,017,916          |
| Extraordinary income                         |                   |                    |
| Gain on sale of non-current assets           | _                 | 11                 |
| Total extraordinary income                   |                   | 11                 |
| Extraordinary losses                         |                   |                    |
| Loss on retirement of non-current assets     | 98                | 198                |
| Total extraordinary losses                   | 98                | 198                |
| Profit before income taxes                   | 2,002,631         | 1,017,729          |
| Income taxes - current                       | 595,511           | 298,238            |
| Income taxes - deferred                      | 48,127            | 37,843             |
| Total income taxes                           | 643,638           | 336,081            |
| Profit                                       | 1,358,992         | 681,647            |
| Profit attributable to owners of parent      | 1,358,992         | 681,647            |
| 1  |                   |                    |

## Consolidated statements of comprehensive income (cumulative)

|   |                   | (Thousands of yen) |
|---|-------------------|--------------------|
|   | Nine months ended | Nine months ended  |
|   | December 31, 2022 | December 31, 2023  |
| Profit  | 1,358,992         | 681,647            |
| Other comprehensive income                            |                   |                    |
| Valuation difference on available-for-sale securities | 36,395            | 68,322             |
| Foreign currency translation adjustment               | 86,414            | 92,868             |
| Remeasurements of defined benefit plans, net of tax   | 3,756             | 869                |
| Total other comprehensive income                      | 126,567           | 162,060            |
| Comprehensive income                                  | 1,485,560         | 843,707            |
| Comprehensive income attributable to                  |                   |                    |
| Comprehensive income attributable to owners of parent | 1,485,560         | 843,707            |
| Comprehensive income attributable to non-controlling  |                   |                    |
| interests   | _                 | <del>-</del>       |