SUMIDA CORPORATION

Consolidated Performance Briefing
<FY2025 3Q ended September 30, 2025>

November 4, 2025

[Note on translation]
This is a translation of the original Japanese document and provided for reference purposes only.
If there are any discrepancies between this and the original, the original Japanese document prevails.

Financial Results (Overall)

Revenue	3Q	36.9	billion yen	(YoY +1.2%)
Operating profit	3Q	2.1	billion yen	(YoY +19.8%)

<u>Increased revenue and profit.</u>

Revenue increased slightly YoY.

Profit increased, partly reflecting the contributions from the radical improvement of our cost structure that we made at the end of last year.

Progress in major initiatives to lower the breakeven point:

- ✓ Business structural reform in Europe was completed as planned.
- ✓ Measures to optimize manufacturing overhead costs in China also progressed as planned.

  (Implemented continuously over three years from FY2024 to FY2026)

<u>About the U.S. tariff policy (hereafter, "Trump tariff policy")</u>

Its direct impact remains limited. On the other hand, its indirect impact, including a decline in demand for finished products, remains a concern.

Financial Results (Revenue by Market / Region / Green Energy-related Revenue)

(billion yen)

By region	FY25.3Q	YoY	By market	FY25.3Q	YoY
Asia	15.4	+4.6%	Automotive	20.9	-7.4%
North America	7.1	+1.2%	Industrial	10.0	+17.0%
Europe	14.2	-2.3%	CE*	5.8	+12.1%
Total	36.9	+1.2%	Total	36.9	+1.2%

Green energy-related revenue	FY25.3Q	YoY
xEV - Automotive	4.4	-19.0%
Industrial - xEV Quick charger, Solar energy, energy storage, etc.	5.3	+24.1%
Total	9.7	-0.0%
Green Energy-related Revenue Ratio	26.5%	-0.3pt

Asia	↘	• In the automotive market, trade volume decreased as a result of a focus on profit in the selection of business. As a result, revenue decreased to 8.7 billion yen (YoY -2.1%). • Revenue in the industrial market increased to 2.8 billion yen (YoY +33.9%), partly reflecting the recovery of the factory automation (FA) market as a whole, in addition to the growth of xEV quick chargers. • Revenue in the consumer electronics (CE) market increased to 3.8 billion yen (YoY +4.2%) as a result of steady demand for mobile-related products and AI PC-related products.
North America	↗	• Revenue in the automotive market dropped to 2.4 billion yen (YoY -28.9%) due in part to production adjustments reflecting the termination of tax break related to xEVs. • In the industrial market, revenue increased to 3.2 billion yen (YoY +18.0%) reflecting brisk demand for battery storage-related products, including products for data center application. • Revenue in the CE market increased to 1.4 billion yen (YoY +70.6%) as a result of steady demand for mobile phones.
Europe	↘	• Revenue dropped to 9.6 billion yen (YoY -4.6%), partly reflecting the weakness in the automotive market as a whole. • Revenue in the industrial market increased to 4.0 billion yen (YoY +6.7%) due in part to the recovery of the industrial application market as a whole, in addition to the contributions of new xEV quick charger projects. • Revenue in the CE market decreased to 0.6 billion yen (YoY -17.3%).

Green energy-related	→	• Revenue remained flat at 9.7 billion yen despite an increase in the industrial market (quick charger, solar power, energy storage, etc.), offset by the slowdown of the automotive market (xEV). • The percentage to revenue remained flat at 26.5% (YoY -0.3 percentage points).

* CE: Consumer Electronics * ICE: Internal Combustion Engine * The above quantitative data are management accounting values. * Revenue by Location of Group Sales Companies.

Business Environment Outlook

The business environment will remain highly uncertain. We will continue to improve the breakeven point to secure profit while monitoring future market trends.

Environment	Uncertainty in the business environment remains high due to the Trump tariff policy and ongoing U.S.-China trade frictions. While the U.S. economy remains relatively resilient, China is showing signs of stagnation. In Europe, where the business sentiment in the manufacturing sector has yet to fully recover, the German government has announced a policy to increase investment in infrastructure and defense-related sectors. * A 500 billion EUR infrastructure fund will be set up over the next decade to invest in key areas such as transportation, energy grids, and housing * Defense and security spending will be excluded from the debt brake
Impacts/ risks	At present, the greatest risk factor is Trump tariff policy. A number of possible impacts are conceivable, although we rarely do customs clearance procedures in our transactions.
Response	✓ Responding flexibly to customers by leveraging the “Made in Market” system that enables design, manufacturing, and sales to be completed within each region Improving the breakeven point further (such as by optimizing indirect personnel in China and further restricting expenses) ✓ Pass-through the increase to customers ✓ Development of growth markets

Category	Details	Impact on the Group
Direct impact	✓ Trades in which the Group directly pays the tariff	Minor
Indirect impact	✓ If additional costs reflecting the tariff are passed on to consumers: Possibility of a decline in final demand ✓ If they are passed on to companies: Pressure to cut prices in each phase of the supply chain	Potential impact exists.
Other	✓ Impact of exchange rate fluctuations on profitability	Potential impact exists.

Consolidated Statement of Profit or Loss

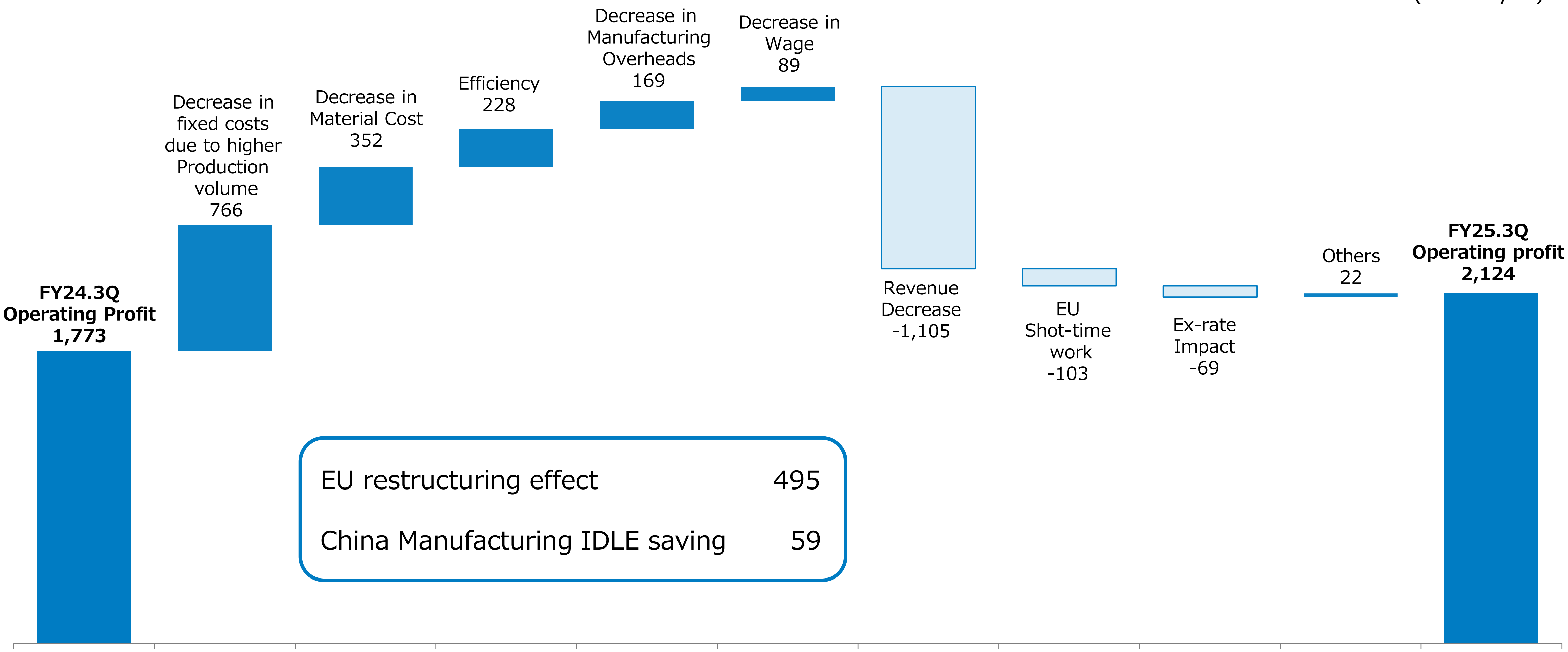
		FY24 3Q Actual (A)	FY25 2Q Actual (B)	3Q Actual (C)	YoY (C/A)	QoQ (C/B)	FY24 1Q-3Q Actual (D)	FY25 1Q-3Q Actual (E)	YoY (E/D)	FY25 Forecast[*1] (F)
Revenue	M.JPY	36,469	35,779	36,906	+1.2%	+3.1%	109,536	108,076	-1.3%	144,000
Operating Profit	M.JPY	1,773	2,128	2,124	+19.8%	-0.2%	4,106	5,489	+33.7%	7,000
Profit before income taxes	M.JPY	951	1,372	1,454	+52.9%	+6.0%	1,684	3,629	+115.4%	4,080
Net profit[*2]	M.JPY	755	1,082	1,009	+33.6%	-6.7%	1,242	2,677	+115.6%	3,200
Earnings per share (EPS)[*3]	JPY	22.88	32.73	30.54	+133.5%	-6.7%	37.82	81.00	+114.2%	96.83
OP margin		4.9%	5.9%	5.8%	+0.9pt	-0.2pt	3.7%	5.1%	+1.3pt	4.9%
Net profit margin		1.9%	3.1%	2.7%	+0.8pt	-0.3pt	1.0%	2.5%	+1.5pt	2.2%

Exchange Rate USD / JPY[*4]	JPY	152.61	145.72	146.79	-3.8%	0.7%	151.37	148.89	-3.8%	145.00
EUR / JPY	JPY	166.14	162.65	170.83	2.8%	5.0%	164.36	164.81	-2.8%	159.50
CNY / JPY	JPY	21.12	20.11	20.49	-3.0%	1.9%	20.96	20.59	-3.0%	20.40
HKD / JPY	JPY	19.55	18.70	18.74	-4.1%	0.2%	19.37	19.09	-4.1%	18.60
Copper Price[*5]	USD/ton	9,204	9,519	9,792	6.4%	2.9%	9,133	9,552	+4.6%	9,500

*1 Disclosed on February 7, FY2025 Forecast
*2 Profit Attributable to Owners of Parent
*3 Basic earnings per share
*4 Average exchange rate during the period
*5 LME prices (simple average of monthly averages for the target period) LME: London Metal Exchange

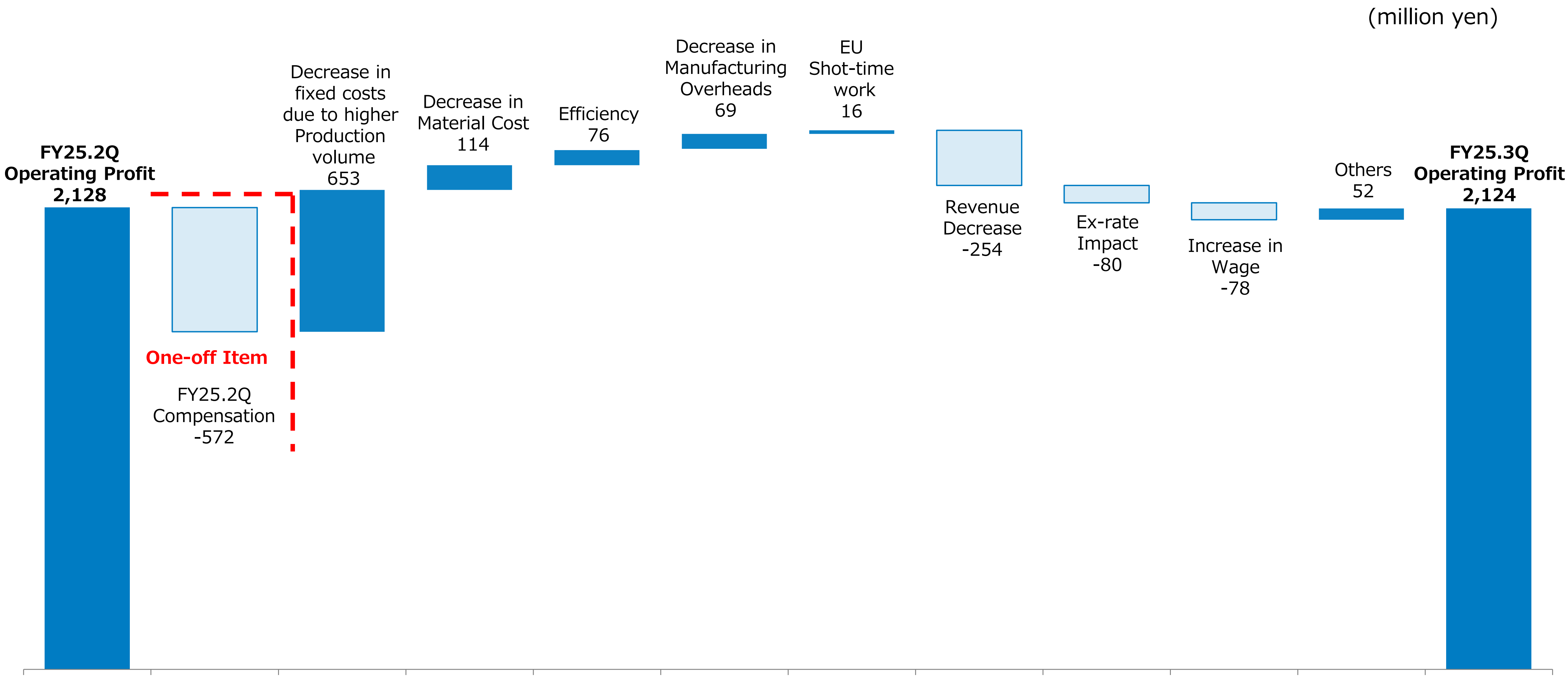
Operating Profit Bridge Analysis - FY2024.3Q vs FY2025.3Q -

(million yen)

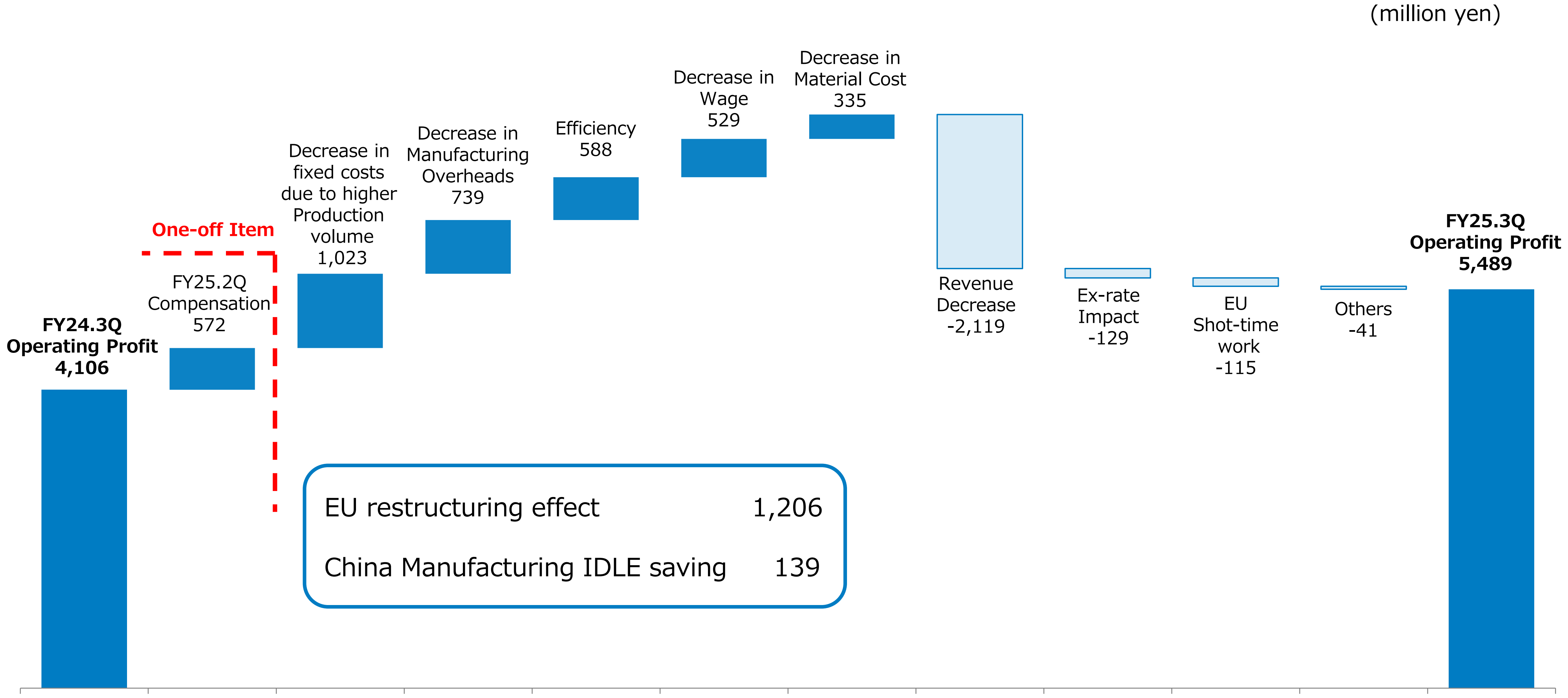


EU restructuring effect	495
China Manufacturing IDLE saving	59

Operating Profit Bridge Analysis - FY2025.2Q vs FY2025.3Q -



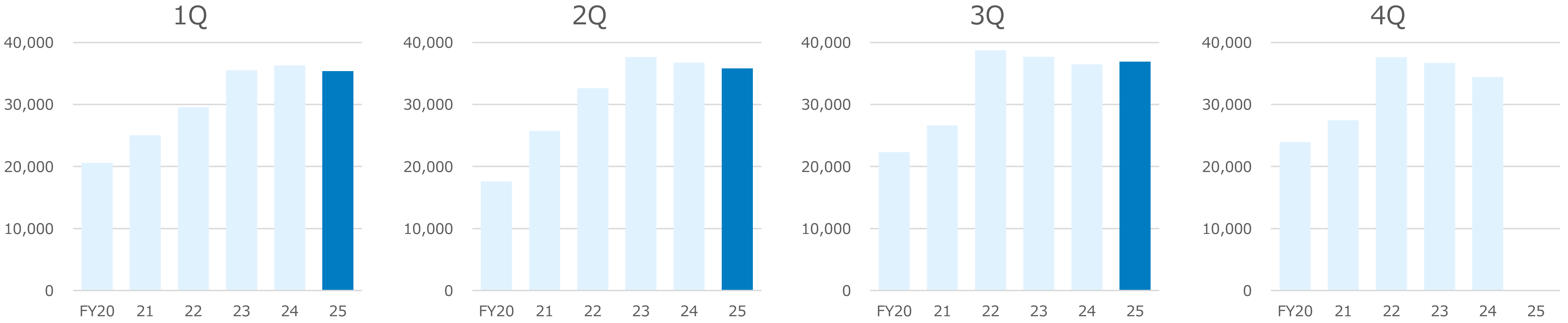
Operating Profit Bridge Analysis - FY2024.1Q～3Q vs FY2025.1Q～3Q -



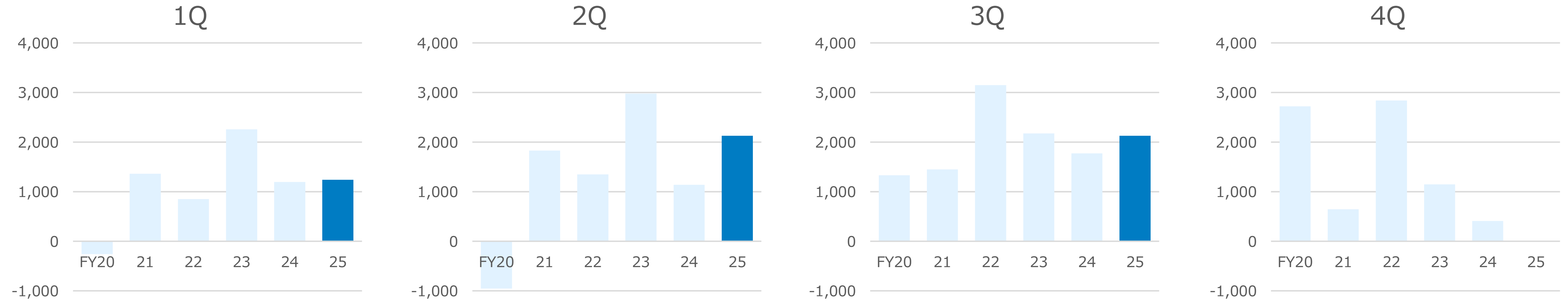
Quarterly Revenue/Operating Profit

Revenue

(million yen)



Operating Profit



Consolidated Statements of Financial Position

		FY24 Dec.31	FY25 Sep.30	Change
Cash & Cash Equivalents	M.JPY	4,286	12,256	7,970
Trade & Other Receivables	M.JPY	30,167	31,621	1,454
Inventories	M.JPY	29,350	26,944	-2,406
Others	M.JPY	5,867	5,607	-260
Current Assets	M.JPY	69,672	76,429	6,757
Tangible Assets	M.JPY	54,906	52,886	-2,020
Goodwill	M.JPY	5,730	5,701	-29
Intangible Assets	M.JPY	7,722	7,353	-369
Others	M.JPY	9,734	8,937	-796
Non-current Assets	M.JPY	78,094	74,878	-3,216
TOTAL ASSETS	M.JPY	147,766	151,308	3,541

		FY24 Dec.31	FY25 Sep.30	Change
Trade and other payables	M.JPY	14,960	15,158	198
Interest-bearing liabilities	M.JPY	30,964	40,424	9,460
Current portion of long-term debt	M.JPY	5,459	2,898	-2,560
Others	M.JPY	10,285	8,675	-1,609
Current Liabilities	M.JPY	61,669	67,158	5,488
Long-term debt	M.JPY	16,004	14,107	-1,896
Others	M.JPY	9,177	8,918	-258
Non-current Liabilities	M.JPY	25,181	23,026	-2,155
TOTAL LIABILITIES	M.JPY	86,851	90,184	3,332
TOTAL NET EQUITY	M.JPY	60,915	61,123	208
TOTAL LIABILITIES & EQUITY	M.JPY	147,766	151,308	3,541

Current Ratio		1.13	1.14
Net D/E Ratio *1		0.82	0.77
CCC	Days	95	94

Exchange Rate	USD / JPY *2	156.15	148.05
	EUR / JPY	162.70	173.84
	CNY / JPY	21.34	20.77
	HKD / JPY	20.11	19.03

*1 Net DE Ratio: (Interest-bearing liabilities + Current Portion of Long-term Loans + Long-term debt − Cash & Cash Equivalent)) / Equity Attributable To Equity Holders of Parent

*2 Closing Exchange Rate

Consolidated Statement of Cash Flows

		FY24 1Q-3Q	FY25 1Q-3Q	Change
Profit before Taxes	M.JPY	1,684	3,629	1,944
Depreciation and Amortization	M.JPY	8,275	8,526	250
Net Working Capital	M.JPY	1,074	1,553	479
Provision for business restructuring expenses	M.JPY	-	-911	-911
Others	M.JPY	-538	-1,641	-1,102
Cash flows from Operating Activities	M.JPY	10,495	11,155	660
Capital Investments	M.JPY	-6,080	-4,558	1,521
Others	M.JPY	-547	-658	-110
Cash flow from Investing Activities	M.JPY	-6,627	-5,216	1,410

Free Cash Flow	M.JPY	3,868	5,939	2,070

		FY24 1Q-3Q	FY25 1Q-3Q	Change
Net Interest-bearing Debts	M.JPY	459	4,949	4,490
Proceeds from issuance of shares	M.JPY	0	0	0
Dividends Paid	M.JPY	-1,770	-1,749	21
Others	M.JPY	-986	-1,040	-53
Cash flow from Financing Activities	M.JPY	-2,298	-2,159	4,457
Effect of exchange rate change on cash and cash equivalents	M.JPY	71	-128	-200
Cash and cash equivalents as of January 1	M.JPY	3,107	4,286	1,178
Cash and cash equivalents as of June 30	M.JPY	4,750	12,256	7,506

		FY24 Sep.30	FY25 Sep.30	Change
DSO (Days Sales Outstanding)	Days	67	80	13
DIO (Days Inventory Outstanding)	Days	79	79	-
DPO (Days Payable Outstanding)	Days	57	65	8
CCC	Days	89	94	5

1. FY2025.3Q Performance Results & Business Environment Outlook

2. M&A of Schmidbauer

3. Appendices

M&A of Schmidbauer

Repost

Perceived Business Environment and Our Response

We see environmental changes as opportunities, and we will cater meticulously to diverse needs* in different regions through customization.*

* Worldwide: renewal and expansion of energy infrastructure
North America: shift back to fossil fuels
China: infrastructure investment to expand domestic demand

Perception of the Business Environment

Global warming

Generative AI

Nationalism

- Decarbonization applications (xEVs, etc.)
- Diversification of energy sources
- Increase in energy consumption
- Economic decoupling
- Deterrent for national security

Our Response

- Transportation means of all kinds, including automobiles, motorcycles, special-purpose vehicles, and ships
- Solar and wind power generation
- Infrastructure for stable, high-efficiency power supply infrastructure (grid) with large-capacity power and energy storage
- "Made in Market" -- A self-contained supply chain

Schmidbauer's M&A is a strategic lever to speed up "Our Response."

Link to disclosure

About Schmidbauer

The company has great growth potential in areas with high barriers to entry, such as drive technology, renewable energy, railway, and defense.

Drive technology

Renewable Energy

Railway

Testing Equipment (Battery, simulation)

Industrial application

Non-Road Mobile Machinery

Power Electronics

Defense

M&A of Schmidbauer（Background and Synergy ）

SUMIDA	Schmidbauer
In addition to improving the break-even point, SUMIDA is working on diversifying its revenue sources. SUMIDA is looking for a partner with no overlap in customers, markets, and products.	Existing customers have been requesting that it build production capacity in outside Europe, including China and the United States. Schmidbauer faced challenges in expanding its manufacturing sites and was seeking a partner with a global manufacturing footprint.

Synergy

1. Manufacture of Schmidbauer products at SUMIDA’s global footprint.
2. Mutually utilizing our technology and sales channels to expand into untapped markets.

SUMIDA's Business Model (1)

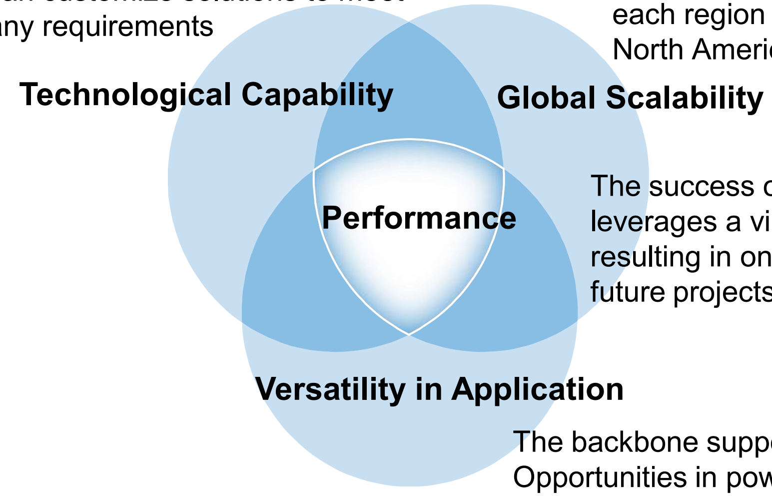
Our company has consistently developed new applications for coils since its founding, honing our technical expertise and expanding globally. We have established strong relationships with leading customers in various regions and markets, resulting in continuous inquiries and business opportunities.

SUMIDA's strengths

Coil is a part with unlimited applications, which is essential for electronic parts of all kinds.

With our extensive expertise in winding technology at the core, we can customize solutions to meet any requirements

A "Made in Market" system that enables design, manufacturing, and sales to be completed within each region in Asia, Europe, and North America.

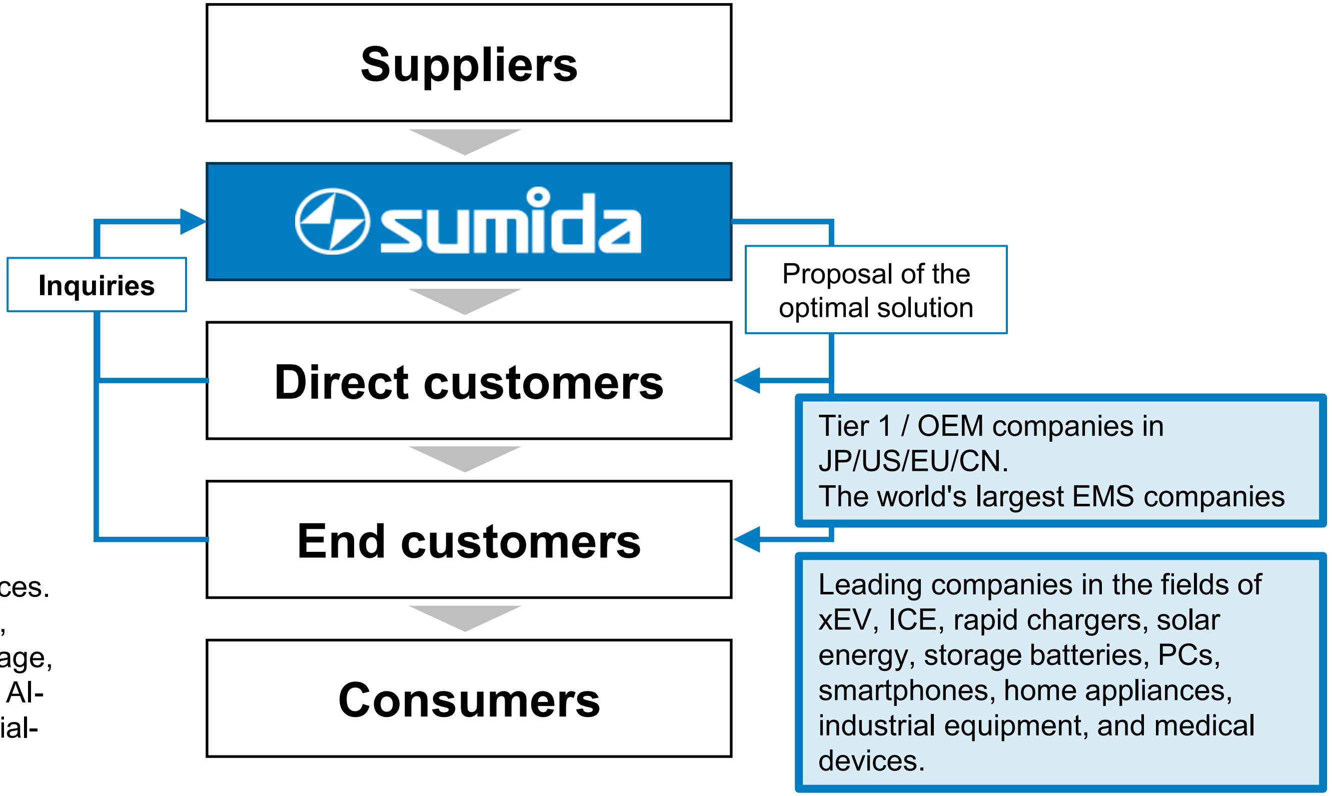


The success of our past projects leverages a virtuous cycle, resulting in ongoing inquiries for future projects.

The backbone supporting all electronic devices. Opportunities in power supply infrastructure, transportations, quick chargers, energy storage, medical care, defense, space development, AI-related, data centers, wind power, and special-purpose vehicles.

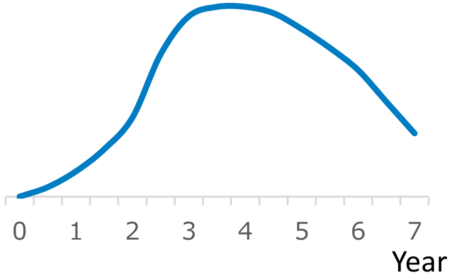
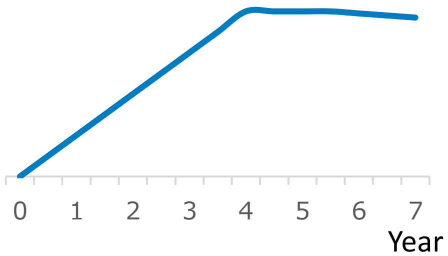
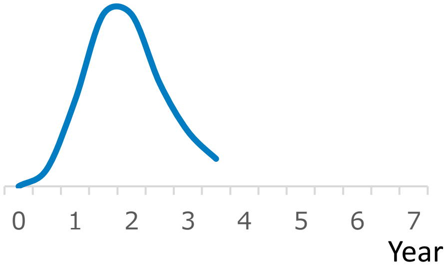
SUMIDA's business flow

Track record of transactions with leading customers in various regions and markets.



SUMIDA's Business Model (2)

In the custom projects we handle, revenue is generally recorded on the following time axis, by market.

	Automotive	Industrial	CE
The time axis from project acquisition to revenue recognition	**2~3 years**	**2~3 years** GREEN **1~2years**	**1~2 years**
Chart of revenue trends after production begins (Image)			
Product Life Cycle (Image)	**Over 5 years**	**Over 7 years**	**Over 3 years**

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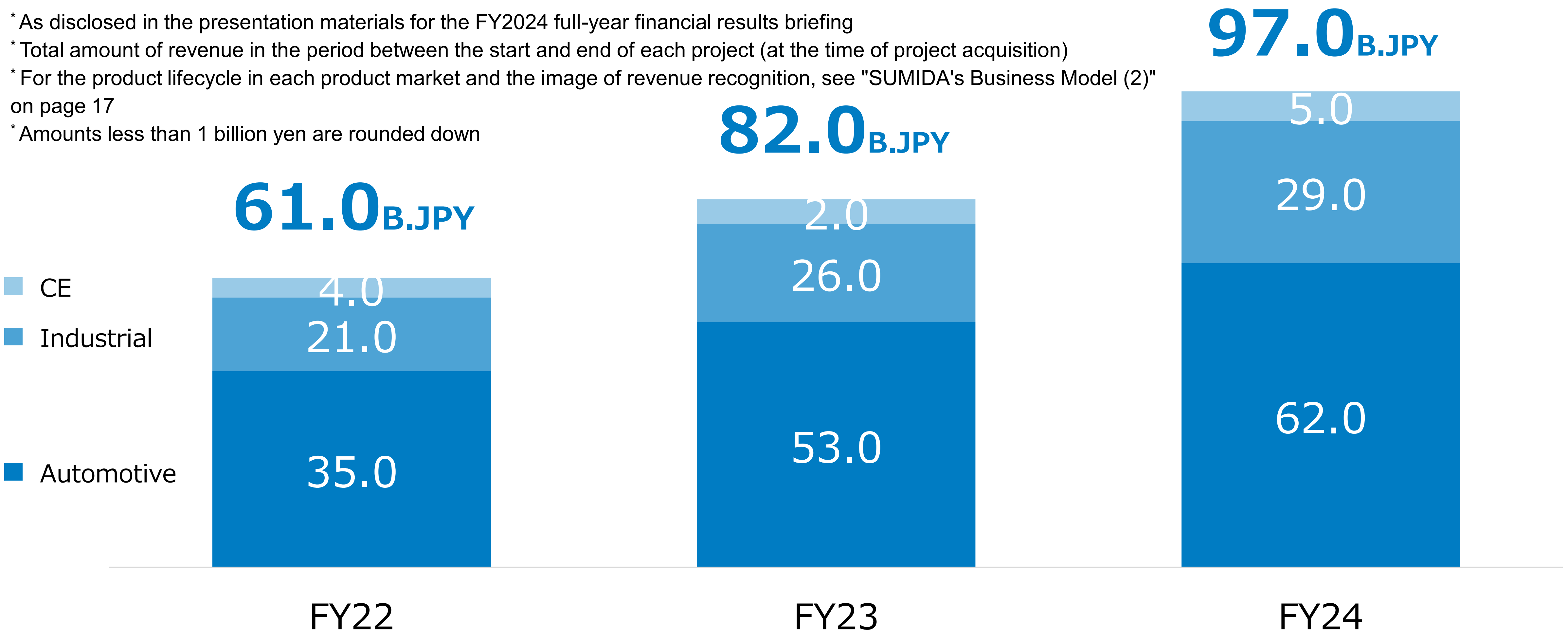
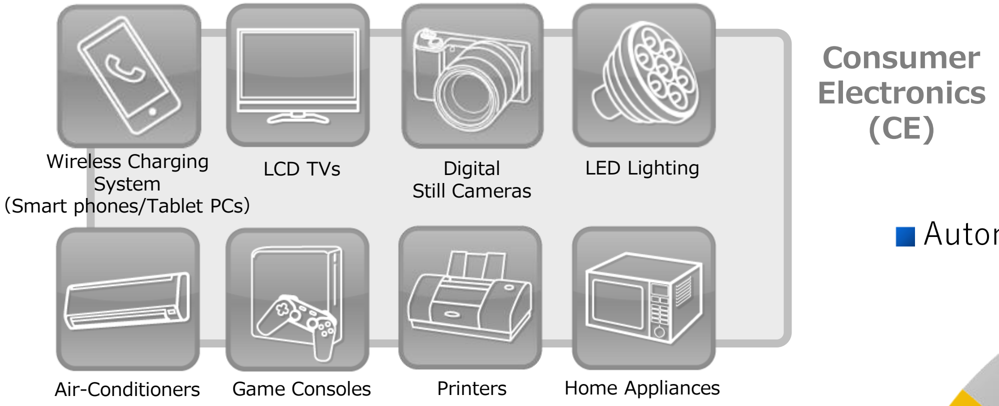
FY2024 Overview of Sales Pipeline: New Intake

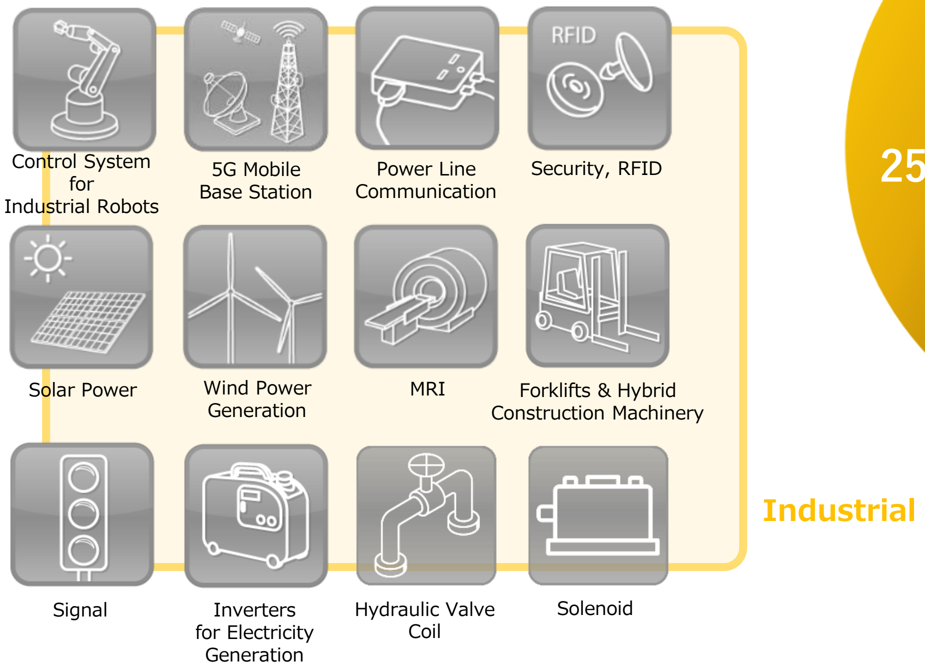
Sales pipeline New intake of Life Time turnover* is approx. 97 billion yen in FY2024. The large-scale sales pipeline of green energy-related projects contributed greatly.

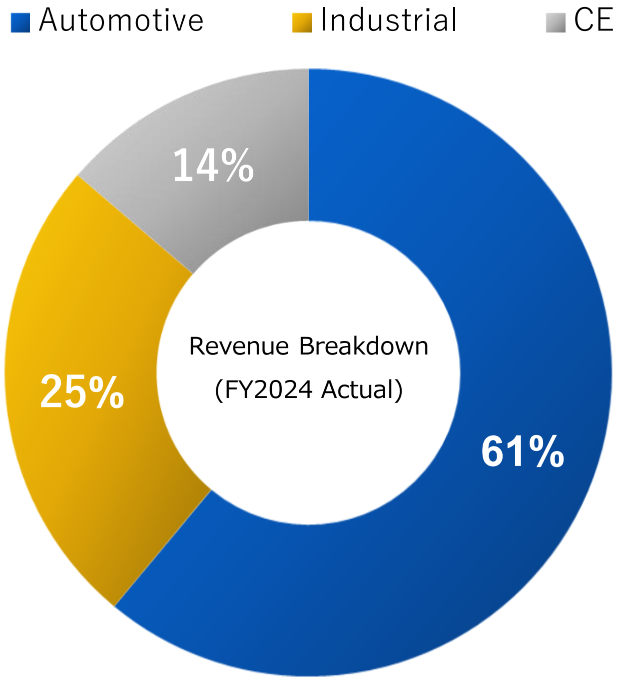
* As disclosed in the presentation materials for the FY2024 full-year financial results briefing
* Total amount of revenue in the period between the start and end of each project (at the time of project acquisition)
* For the product lifecycle in each product market and the image of revenue recognition, see "SUMIDA's Business Model (2)" on page 17
* Amounts less than 1 billion yen are rounded down

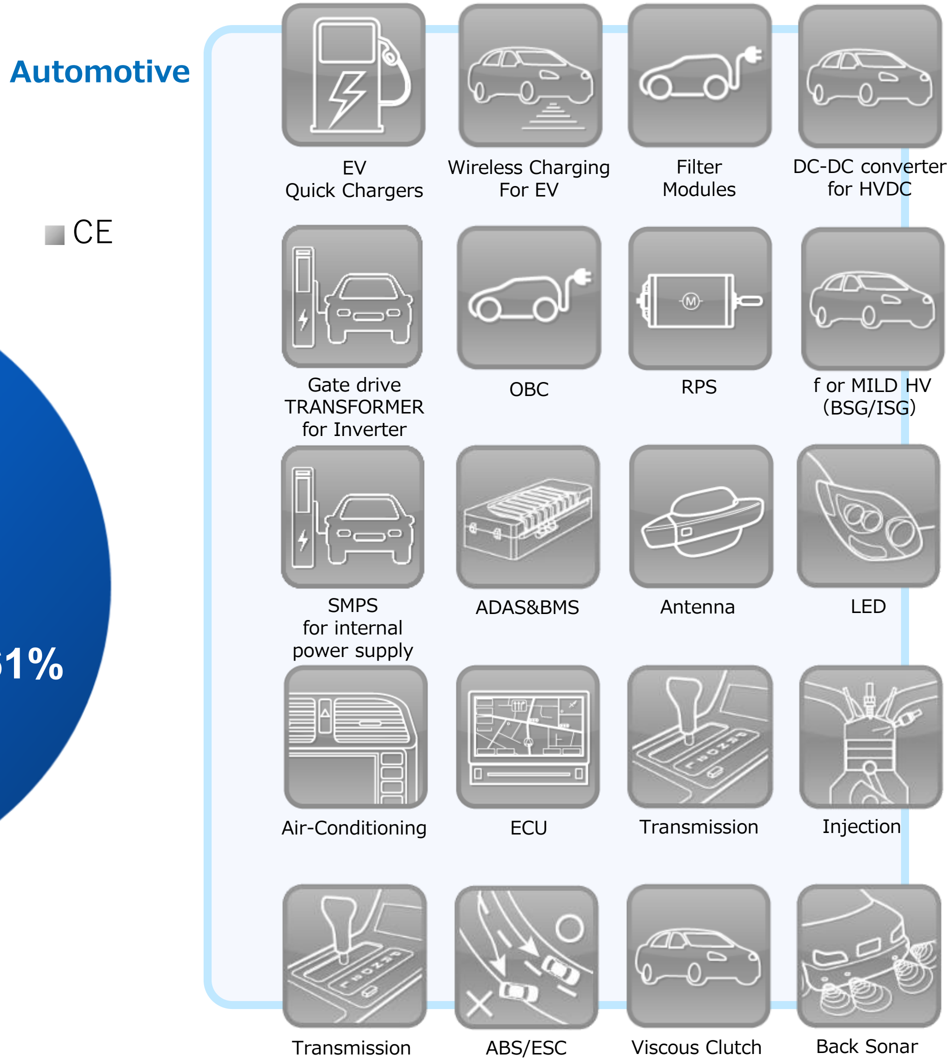


Business Portfolio







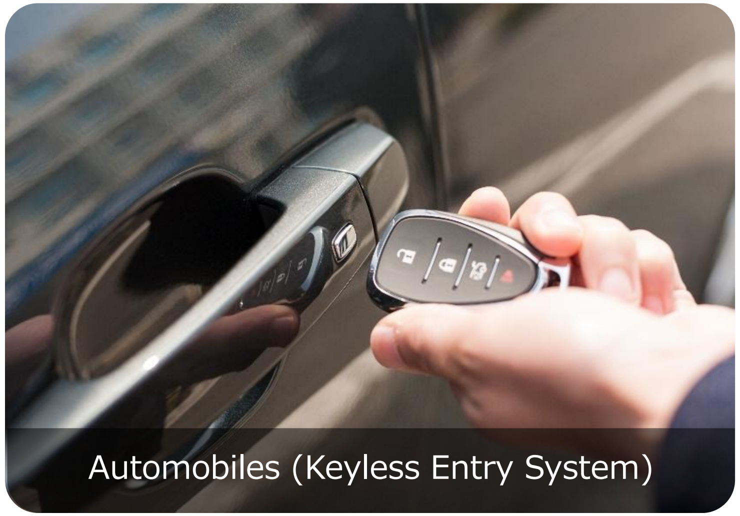


SUMIDA products around you


Mobile phone chargers

AED (automated external defibrillator)


Solar energy


Automobiles (Keyless Entry System)


Automobiles
(ABS: anti-lock braking system)

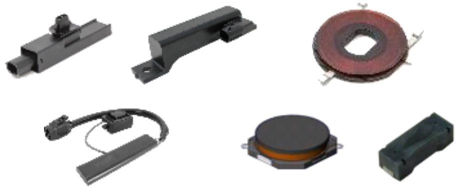

Automobiles (xEV powertrains)

Key Applications: Automotive Electronics

ANTENNA

Immobilizer

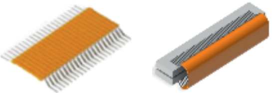
Passive entry passive start



LF TX Antennas

LF RX Antennas

Panta SMD

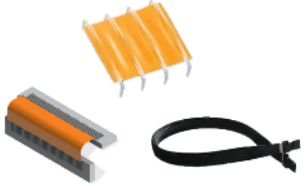


LED

Common mode choke for electric source of head light driving circuit

Common Mode Chokes

Panta SMD, FIX Jumpers

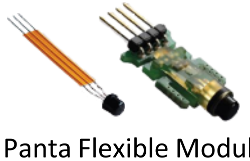


Power Inductors

Transformers

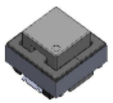
AIR-CONDITIONING

High withstand voltage transformers



Panta Flexible Modules

HV input inductor

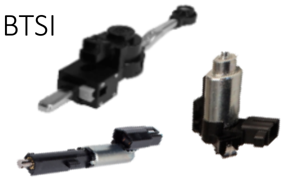


Actuator mold coil for variable compressor to drive valves

EMC chokes

SHIFTER INHIBITORS

BTSI



AIRBAG

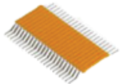
Panta FFC Jumper

ECU

Power Inductors

RF Chip Inductors

Panta ZIF Jumper, Panta SMD



Battery Choke

Rod Core Chokes

INJECTION

Direct-injection engine coil
Diesel stators

TRANSMISSION

Actuator mold coils for CVT transmission’s oil-pressure control

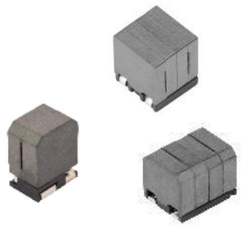
VISCOUS CLUTCH

AWD Engine Fan

INFOTAINMENT

Haptic Actuator

Power Inductors



LPF coil for Class-D AMP

ABS/ESC

BACK SONAR

Step-up transformer for driving a Back Sonar’s ultrasonic-waves

CAN BUS

Common Mode Chokes

Key Applications: Automotive Electronics xEV

FILTER MODULES

Customized designs
Voltage up to 800 V
Amperage up to 300 A
Comply with safety standards

Boost Inductors

GATE DRIVE TRANSFORMER FOR INVERTER

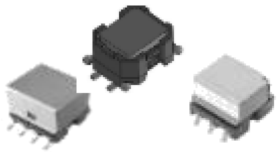
IGBT & SIC driver power supply transformers

HV input Inductors

SMPS FOR INTERNAL POWER SUPPLY

High withstand voltage transformers

ADAS & BMS

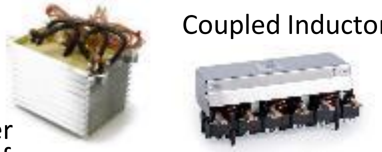


Isolation transformers For Li-battery monitors

Power Inductors

SW solenoid as rush current protection for Li-battery

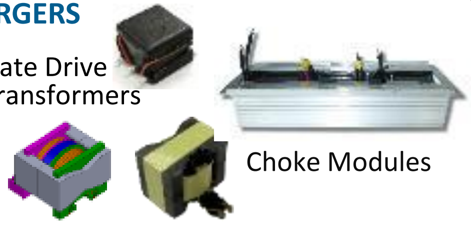
DC-DC converter for HVDC



Power Transformers

Coupled Inductors

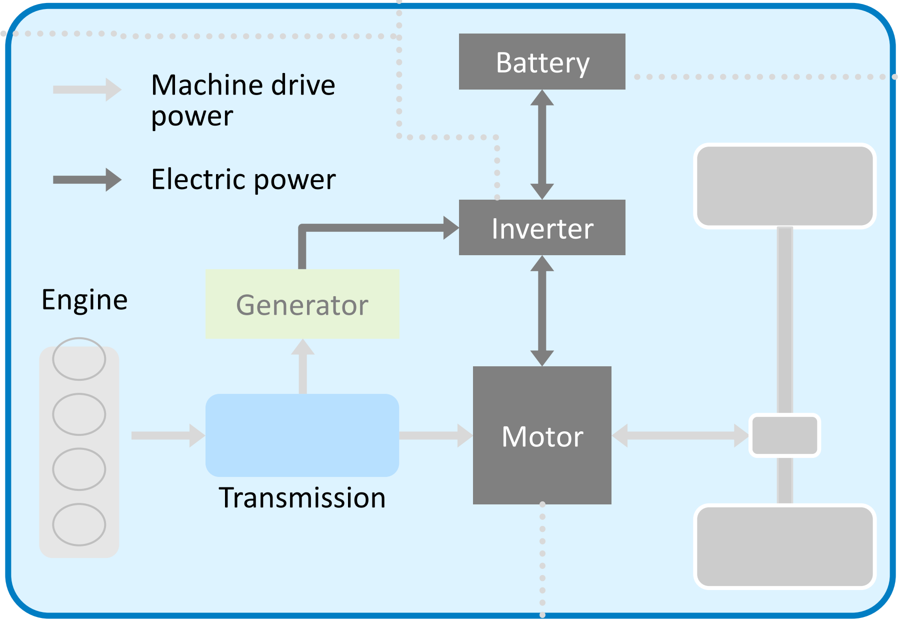
EV QUICK CHARGERS



Gate Drive Transformers

Choke Modules

Power Transformers



ON BOARD CHARGER (OBC)

Power Transformers

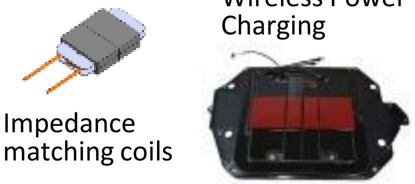
Power Inductors

Panta FIX Crimp

Current Transformers

PFC Module

WIRELESS CHARGING FOR EV



Wireless Power Charging

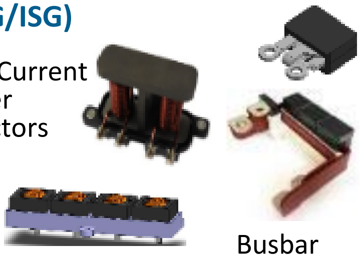
Impedance matching coils

RPS

Rotor position sensor for HEV/EV motor control

SMD-R

FOR MILD HV (BSG/ISG)



High Current Power Inductors

Busbar

Key Applications: Industrial Electronics

Key Applications: Consumer Electronics

SUMIDA Products in AI Data Center Domain

AI Data Center Image

HV (High Voltage) Power Distribution

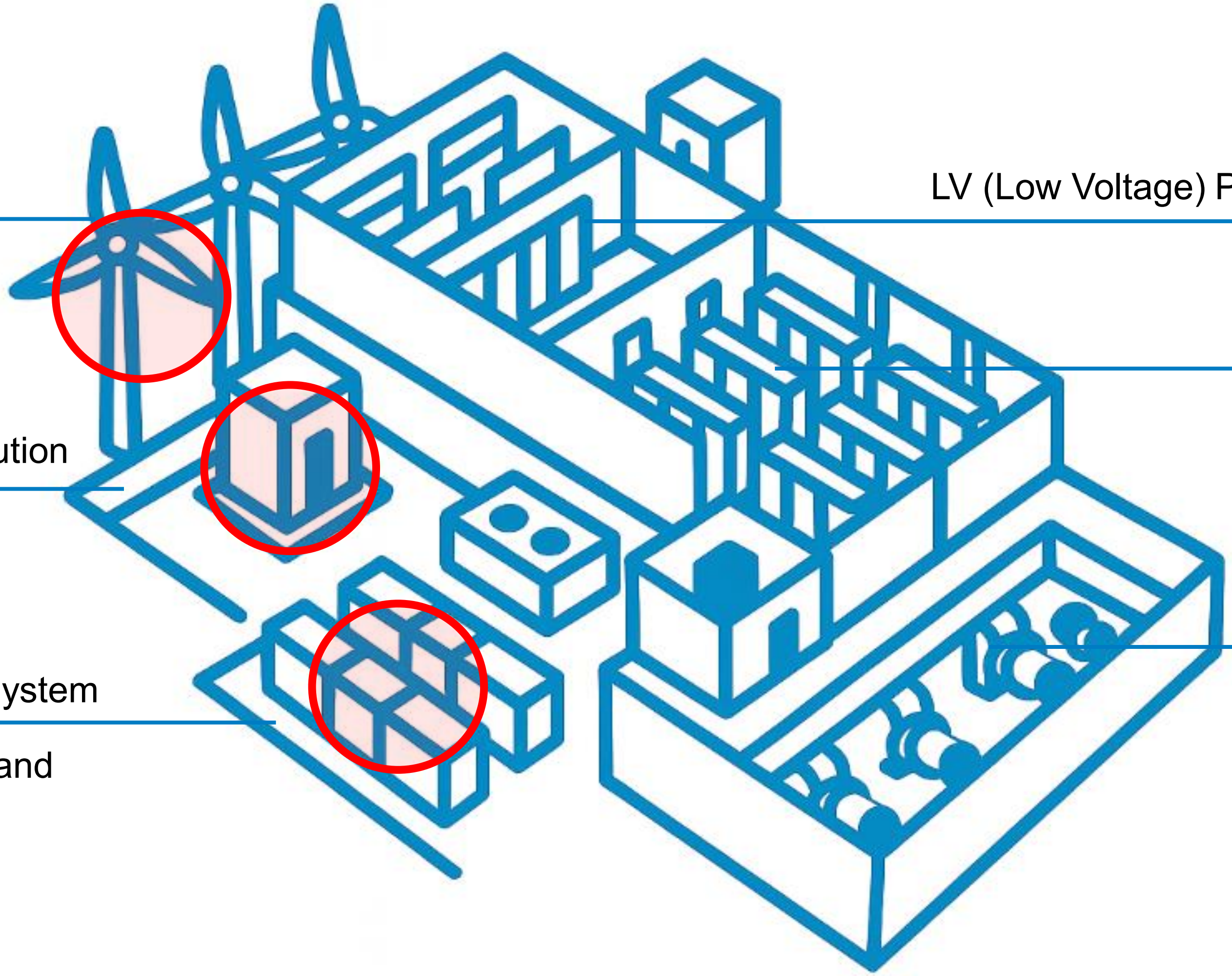
Highly Customized Extra-Large Transformers and Chokes

Main Power - MV (Medium Voltage) Distribution

Highly Customized Large Transformers and Chokes

Back-up Power – Battery Energy Storage System

Highly Customized Transformers, Chokes, and Power Inductors

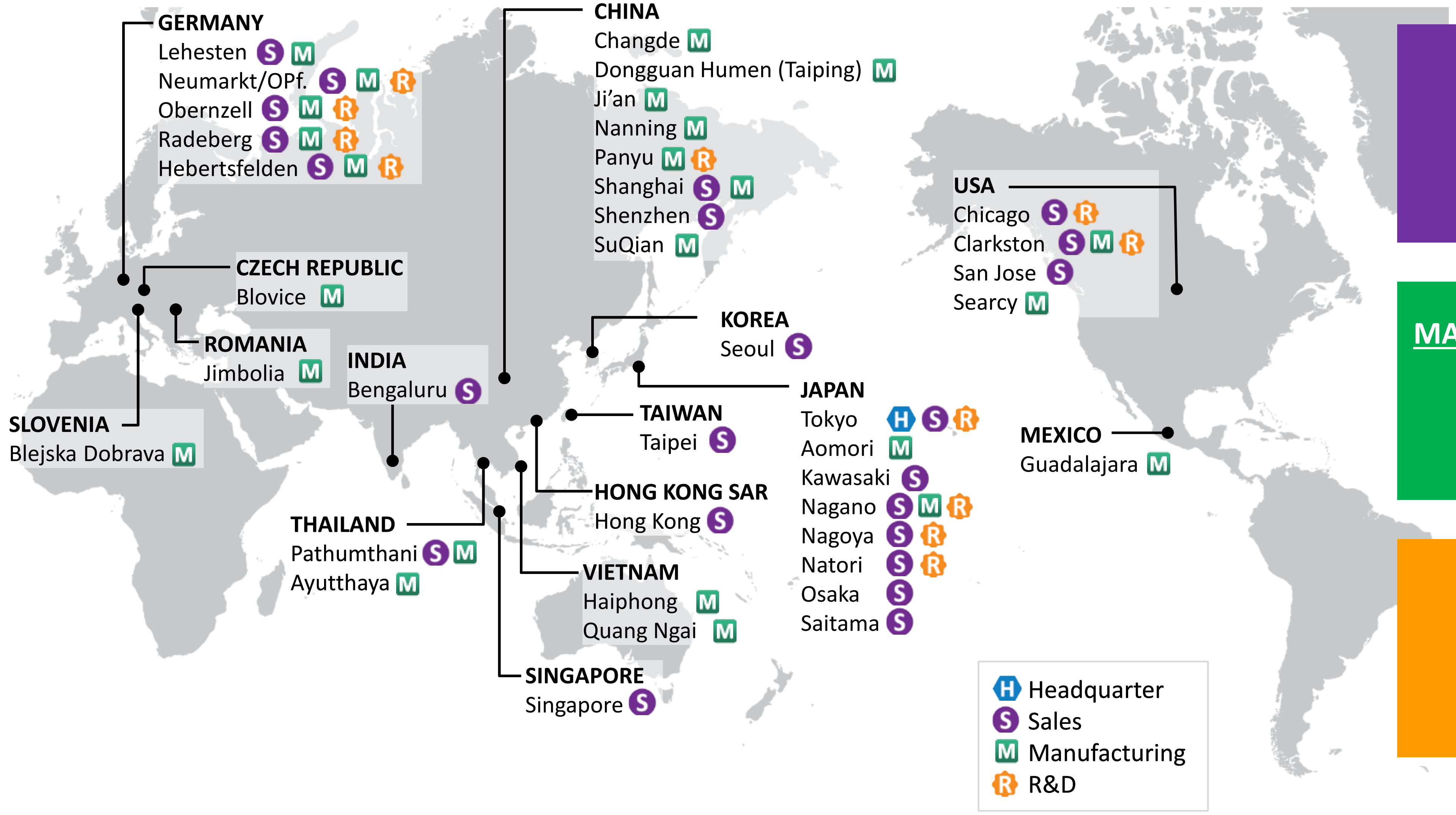


LV (Low Voltage) Power Distribution

Server Cabinets

Cooling Units for Entire System

Global Footprint



SALES (23 offices)
15 Asia
5 Europe
3 North America

MANUFACTURING (24 offices)
13 Asia
8 Europe
3 North America

R&D (11 offices)
5 Asia
4 Europe
2 North America

ESG（Environment）

Mid-Term Business Plan 2024-2026

Priorities to achieve this:

1. Targeting specific markets with innovative products/solutions that help in reducing carbon emission
2. Operational, energy and waste efficiency - optimizing efficiency, utilizing green energy & recycled materials where possible
3. Working together with our stakeholders to support the 17 UN Sustainable Development Goals

We aim to reduce greenhouse gas emissions (Scope 1 & 2)in FY2030 by 42% from the FY2022 level.

2024 Implementation Items

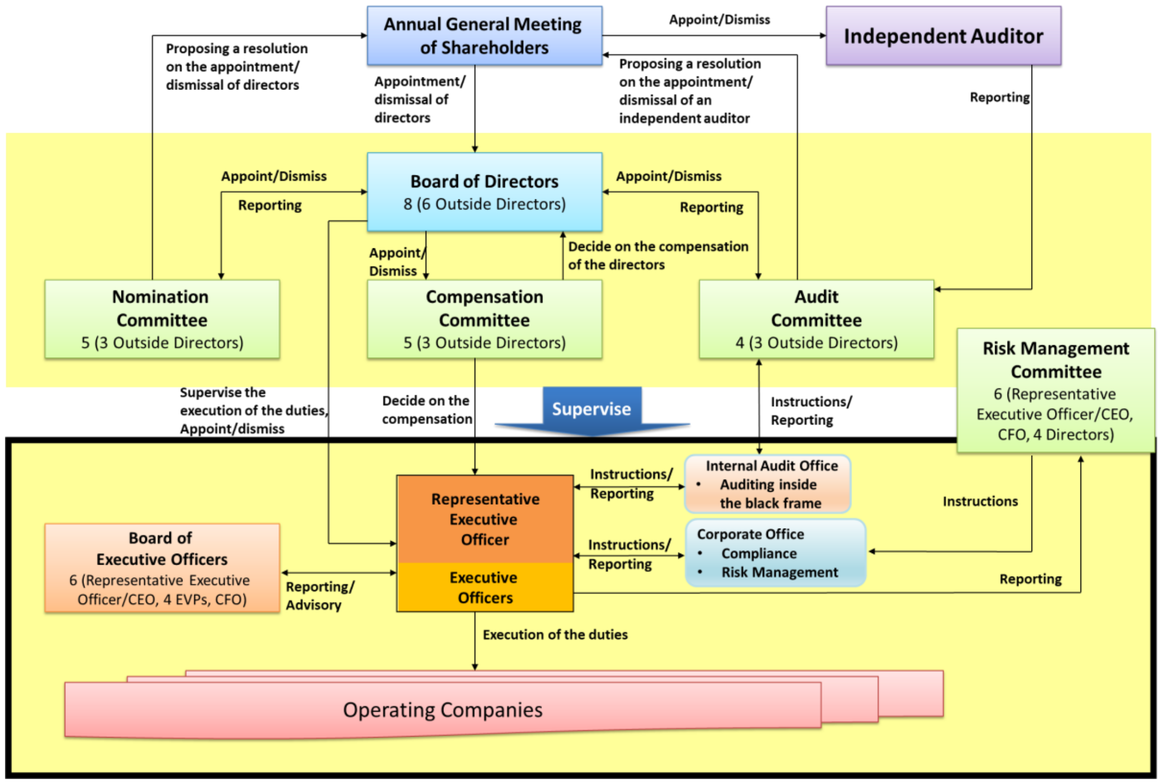
✓ At each site, we implemented an action plan to reduce Scope 1 and 2 emissions by 42% by 2030.
✓ We regularly held the global design4sustainability workshop for discussing the method of measuring product carbon footprint (PCF) and plan to reduce PCF (held two times in 2024).

For details, please refer to the 'SUMIDA ESG Report 2024' disclosed on April 15, 2025.

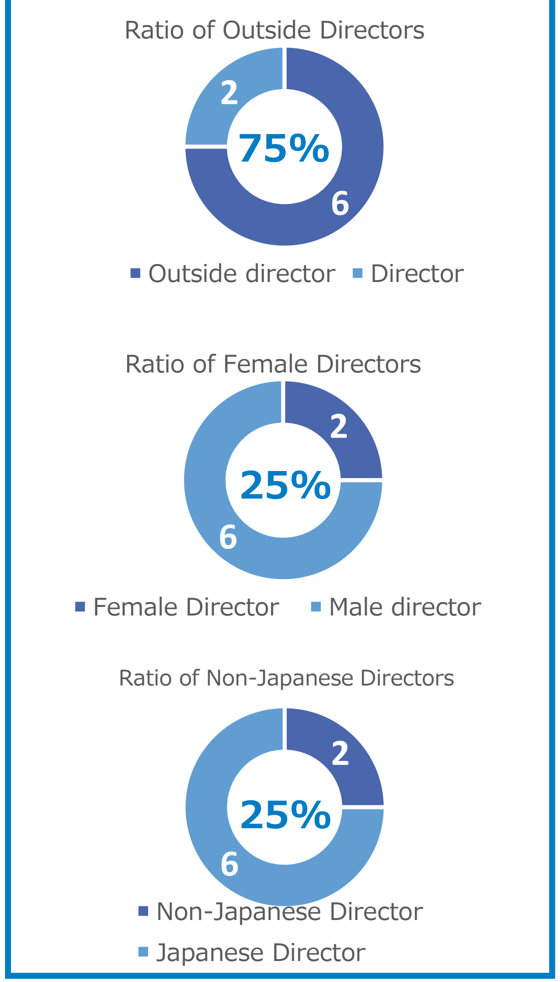
ESG（Governance)

- ✓ SUMIDA was the first among listed companies in Japan to adopt the institutional design of a company with nomination committee, etc.
- ✓ The three statutory committees (Nomination, Audit, and Compensation Committees) are chaired by independent outside directors, and the majority of members of each are independent outside directors.
- ✓ Meetings of the Board of Directors (hereinafter called “BoD”), Nomination Committee, and Compensation Committee are all held in English.

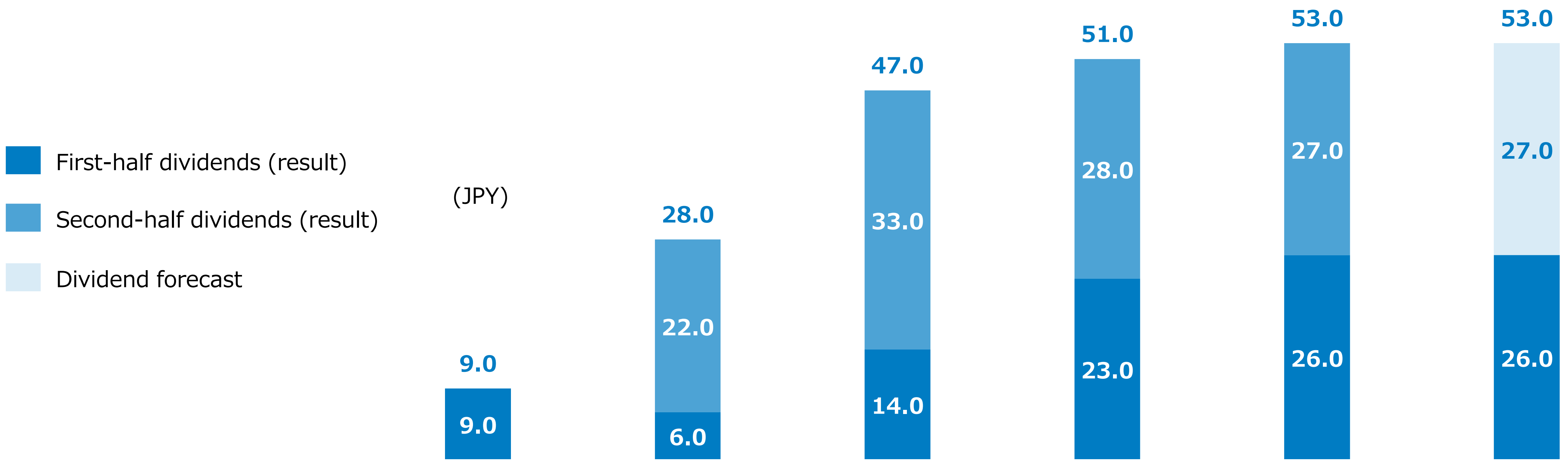
Corporate Governance Structure



Composition of the BoD



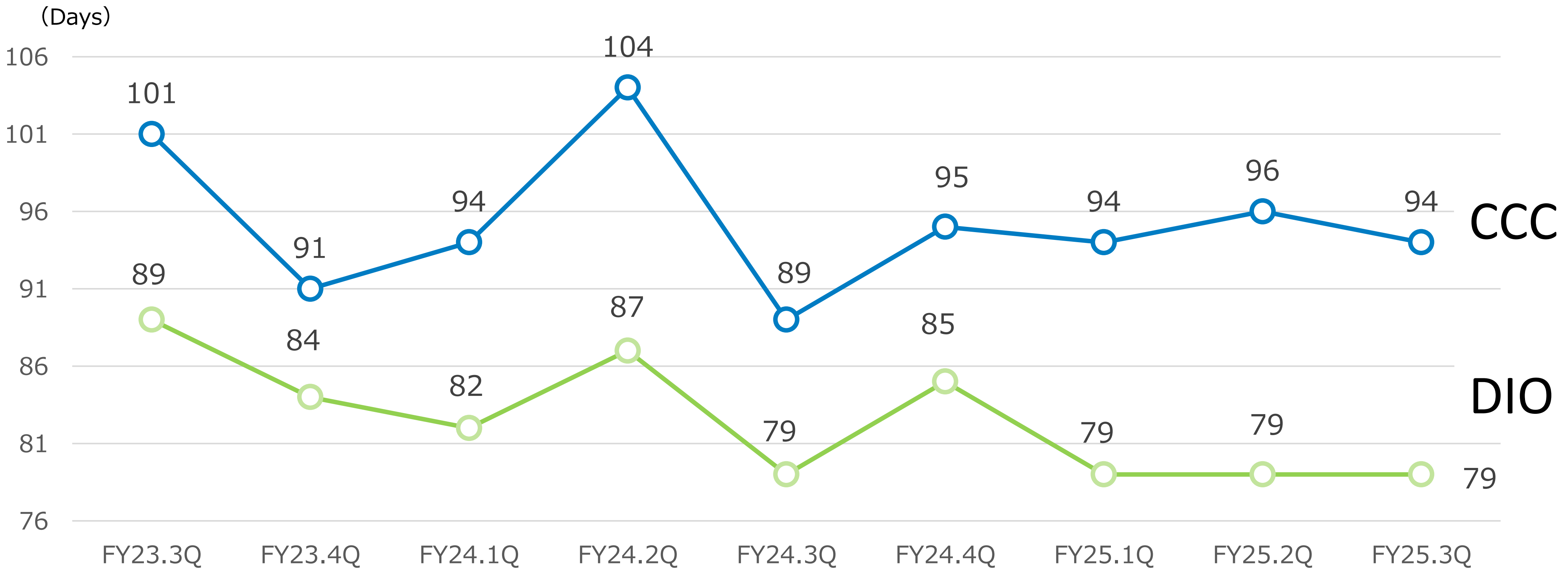
FY2025 Dividend Forecast



		FY20	FY21	FY22	FY23	FY24	FY25
Total	JPY/Share	9.0	28.0	47.0	51.0	53.0	(53.0)
EPS	JPY	30.50	96.68	187.54	167.46	17.96	(96.83)
Dividend payout ratio	-	29.5%	29.0%	25.1%	30.5%	295.1%	(54.7%)
Total Dividends Paid	M.JPY	244	761	1,278	1,664	1,750	(1,751)
DOE	-	0.7%	2.1%	3.0%	3.0%	3.1%	(3.0%)

* Disclosed on February 7, FY2025 Forecast
* Figures in parentheses are estimates.

CCC / Days Inventory Outstanding（DIO）



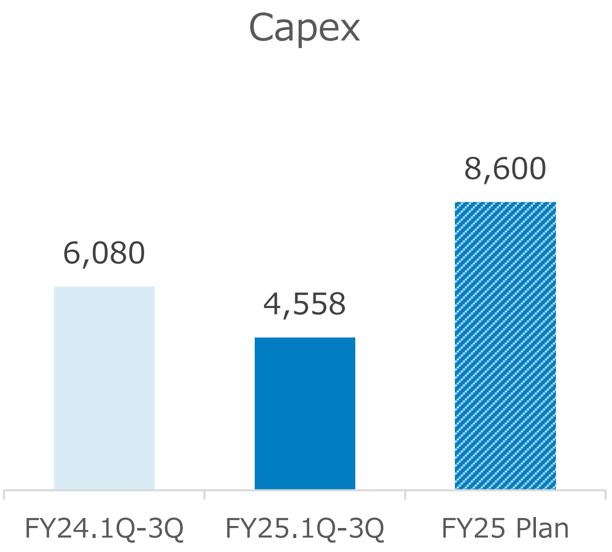
Closing Exchange Rate

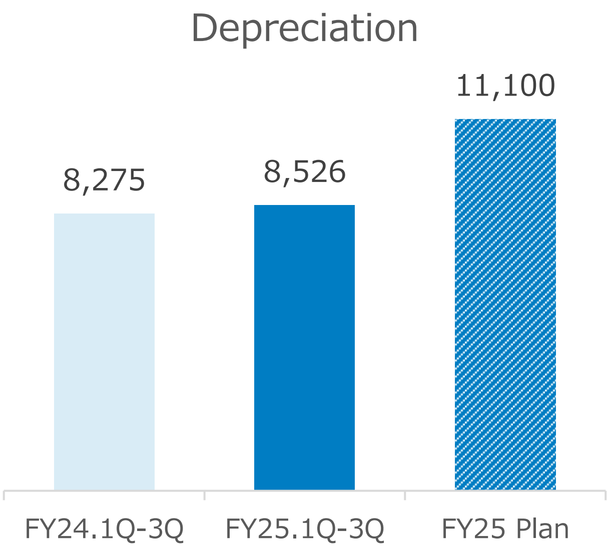
USD / JPY	148.77	141.51	151.43	160.93	142.36	156.15	149.14	144.11	148.05
EUR / JPY	157.97	156.54	163.36	172.14	159.05	162.70	161.55	168.98	173.84
CNY / JPY	20.40	19.90	20.86	22.03	20.42	21.34	20.52	20.11	20.77
HKD / JPY	19.00	18.12	19.35	20.61	18.33	20.11	19.17	18.36	19.03

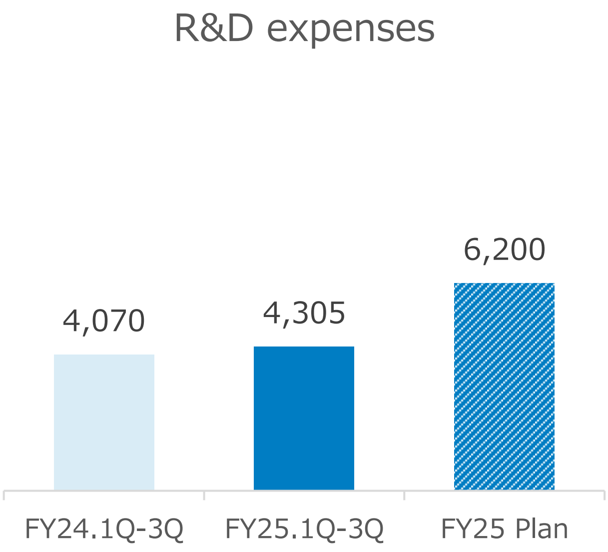
Capex, Depreciation, R&D Expenses

(million yen)

	FY24 1Q-3Q Actual	FY25 1Q-3Q Actual	FY25 Plan
Capex	6,080	4,598	8,600
Depreciation	8,275	8,526	11,100
R&D expenses	4,070	4,305	6,200







Exchange Rate Sensitivity

Calculation period: 3 months (July to Sep 2025)

Currency	FY25.3Q Exchange Rate*1	Fluctuation	Sensitivity for Operating profit	(Reference) FY2025 Forecast Exchange Rate*2
	JPY	-	M.JPY	JPY
USD	146.79	1 yen (weak)	+62	145.00
EUR	170.83	1 yen (weak)	+10	159.50
CNY*3	20.49	0.1 yen (weak)	-35	20.40
HKD*3	18.74	0.1 yen (weak)	-7	18.60

*1 Average exchange rate during the period
*2 Disclosed on February 7, FY2025 Forecast
*3 Because China and Hong Kong are cost centers, the exchange rate sensitivity of each is indicated as a negative value.

Links

Updates in the quarter under review are as follows.

IRライブラリー	IR Document Archive	JP	EN
中期経営計画説明資料	Mid-Term Business Plan	JP	EN
個人投資家向け会社説明会資料	Briefing Session for Individual Investors	JP	EN
Factbook	Factbook	JP	EN
スミダESGレポート	SUMIDA ESG Report	JP	EN
ESG Data	ESG Data	JP	EN
TCFDに基づく情報開示	Climate-related Financial Disclosure based on TCFD	JP	EN
コーポレートガバナンス報告書	Corporate Governance Report	JP	EN
スポンサード・リサーチレポート	Sponsored Research Report	JP	EN
会社案内ビデオ（270秒）	Corporate Video (270 sec)	JP	EN

Disclaimer Regarding Forward-Looking Statements

The statements contained in this document include forward-looking statements about the Company. These forward-looking statements are based on information currently available to the Company. Please note that actual results may differ from these forward-looking statements due to unforeseen events, changes in the business environment (including changes in global economic conditions, business structure, competitive conditions, technological trends, public regulations, social and labor environment, etc.) and other factors. We have no obligation to update any forward-looking statements, even if actual results may differ from those in such forward-looking statements. We shall not be liable for any loss or damage arising from or in connection with such forward-looking statements.

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In some cases, the original figures in this material, which are managed in millions of yen, are shown in hundreds of millions of yen, and the total amount, difference, etc. may be inaccurate. If you need detailed figures, please refer to the Financial Statements.


Global | Speed | Focus