Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2026 (Three Months Ended June 30, 2025)

[Japanese GAAP]

Company name: NIHON TRIM CO., LTD. Listing: Tokyo Stock Exchange URL: https://www.nihon-trim.co.jp/ Securities code: 6788

Representative: Norio Tahara, President

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Division

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Scheduled date of dividend payment:

Supplementary materials for financial results: Yes Holding of financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended June 30, 2025 (April 1, 2025 - June 30, 2025)

(1) Consolidated results of operations

Three months ended June 30, 2025

Three months ended June 30, 2024

(Percentages represent year-on-year changes) Profit attributable to Operating profit Ordinary profit owners of parent Million yen Million yen Million yen 576 401 (25.4)627 (22.9)(29.4)772 39.2 814 37.5 568 33.7

Three months ended June 30, 2025: Note: Comprehensive income (million yen) 306 (down 50.8%) Three months ended June 30, 2024: 623 (up 30.1%)

9.0

13.8

Net sales

Million yen

5,949

5,459

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June 30, 2025	52.40	-
Three months ended June 30, 2024	74.18	_

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 30, 2025	34,806	24,546	66.1	3,020.09
As of Mar. 31, 2025	35,353	25,546	67.8	3,125.80

Reference: Shareholders' equity (million yen) As of Jun. 30, 2025: 23,004 As of Mar. 31, 2025: 23,967

2. Dividends

	Dividend per share					
	First quarter-	Second	Third quarter-	Fiscal year-end	Total	
	end	quarter-end	end	riscai year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended Mar. 31, 2025	=	0.00	=	130.00	130.00	
Fiscal year ending Mar. 31, 2026	=					
Fiscal year ending Mar. 31, 2026 (forecasts)		0.00	_	130.00	130.00	

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for the Fiscal Year Ending March 31, 2026 (April 1, 2025 - March 31, 2026)

(Percentages represent year-on-year changes)

	Net sale	es	Operating p	rofit	Ordinary p	profit	Profit attribut owners of p		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	12,500	10.0	1,750	(5.7)	1,830	(6.1)	1,180	(9.7)	156.35
Full year	25,000	11.3	3,540	7.7	3,700	4.7	2,300	2.6	304.74

Note: Revisions to the most recently announced consolidated forecast: None

* Notes

(1) Significant changes in the scope of consolidation during the period: None

Newly added: – Excluded: –

- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting estimates, and restatements
 - (i) Changes in accounting policies due to revisions in accounting standards, others: None
 - (ii) Changes in accounting policies other than (i) above: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatements: None
- (4) Number of outstanding shares (common shares)
 - (i) Number of shares issued at end of period (including treasury shares)

As of Jun. 30, 2025: 8,656,780 shares As of Mar. 31, 2025: 8,656,780 shares

(ii) Number of treasury shares at end of period

As of Jun. 30, 2025: 1,039,456 shares As of Mar. 31, 2025: 989,256 shares

(iii) Average number of shares outstanding during the period

Three months ended Jun. 30, 2025: 7,656,081 shares
Three months ended Jun. 30, 2024: 7,665,020 shares

Note: The Company has adopted the Employee Stock Ownership Plan (J-ESOP) and the Trust-Type Employee Shareholding Incentive Plan (E-Ship). The company shares held by these trusts are included in the number of treasury shares, which are to be deducted from the calculation of the number of treasury shares at end of period and the average number of shares outstanding during the period.

- * Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None
- * Cautionary statement with respect to forward-looking statements, and other special items

Earnings forecasts regarding future performance in this material are based on assumptions judged to be valid and information currently available to the Company, and the Company does not in any way guarantee the achievement of the forecasts. Actual results may differ significantly from these forecasts for a number of factors. Please refer to "1. Overview of Results of Operations, etc., (3) Explanation of the Future Outlook, including Consolidated Performance Forecasts" on page 4 of the attachments for assumptions for forecasts and notes of caution for usage.

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1. Overview of Results of Operations, etc.

(1) Overview of Results of Operations for the Period under Review

The Nihon Trim Group ("the Group") is committed to "contributing to the creation of healthy and comfortable lives" under its corporate philosophy. To this end, the Group operates its business under the main theme of health and medical care. The Group's mission is to contribute to people's well-being through its businesses including Electrolyzed Hydrogen Water (EHW), electrolyzed water hemodialysis, and regenerative medicine. The Group's EHW apparatus is a controlled medical device that has been approved for its effects on improvement of gastrointestinal conditions, and its water purification cartridge is equipped with a function to remove PFAS (generic name for organic fluorine compounds) (*1), whose environmental impact has become a global issue in recent years, thereby contributing to the creation of an environment where people can live in good health with peace of mind. Under the slogan "Society will always need our products, at any point in time," the Group will contribute to the realization of a sustainable society and achieve sustainable enhancement of its corporate and shareholder value.

(*1) Water purification capacity was tested using the method specified in voluntary standards of Japan Water Purifier Association (JWPAS B). We have confirmed that the removal rate of PFOS and PFOA, which are particularly harmful among PFAS, is 80% or higher for all types of our water purification cartridges (results of JWPAS B.210 test).

During the first three months of the current fiscal year, the Group's net sales increased 9.0% year on year to 5,949 million yen, hitting a record quarterly high. However, operating profit decreased 25.4% to 576 million yen, ordinary profit decreased 22.9% to 627 million yen, and profit attributable to owners of parent decreased 29.4% to 401 million yen resulting in lower profits compared to the same period of the previous fiscal year. This is due to human resource investment for further business expansion, and an increase in advertising expenses for a bottled water business in Indonesia, which are already reflected in the initial plan, and the progress of the first three months of the current fiscal year is in accordance with the plan.

The Group is promoting a medium-term management plan targeting 31,000 million yen in consolidated net sales for the fiscal year ending March 31, 2028, and the current fiscal year is the first year of the plan. While driving the EHW apparatus sales business as our core business, we will also put our energy into the bottled water business, the electrolyzed water hemodialysis business, and the field of regenerative medicine, and thereby achieve the medium-term management plan, aiming to enhance its medium-to long-term corporate value.

Results by business segment were as follows.

Water Healthcare Business

In the EHW apparatus sales business, net sales increased 2.9% year on year to 2,366 million yen.

In the direct sales division, the development of new channels in the sports and beauty care fields, to which the DS Division, which primarily focuses on workplace sales, is committed, progressed favorably, with successful initiatives to enhance sales skills and capabilities. As a result, the number of ordered EHW apparatus reached a record high on a monthly basis in June 2025. The sales revenue of EHW apparatus is to be recorded after the completion of installation, and is therefore reflected in the sales results in and after July. We will continue to make efforts to improve sales efficiency and personnel increase.

In the wholesale and OEM division (MS Division), which covers indirect sales, net sales decreased 29.1% year on year, as a result of a slowdown in shipments to some existing agents. We have already taken action to strengthen sales support for agents, and net sales are expected to recover in the second quarter onward.

With regard to sales of water purification cartridges in Japan, which generate a consistent revenue stream once an EHW apparatus is installed, net sales increased 2.5% to 1,452 million yen, showing strong performance. We will continue to strengthen customer service, including regular information distribution and follow-up calls, aiming to maintain and expand a stable revenue base.

PT. SUPER WAHANA TEHNO, which operates a bottled water business in Indonesia, recorded net sales of

1,074 million yen (up 40.4% year on year). For the purpose of expanding market share, we plan to reinforce marketing measures during the current fiscal year more than in the previous fiscal year. Driven by a launched TV commercial campaign, as well as advertisements on social networking services and enhanced promotional activities, the business continues steadily growing. Although initial costs are required, we feel confident in the potential for significant growth in the next fiscal year onward. In parallel with sales expansion, we are discussing the new construction of our own factories. We will enable reinforced production capacity, aiming to improve management efficiency.

As a result of the above, the water healthcare business recorded net sales of 5,196 million yen (up 9.1% year on year), with segment profit of 548 million yen (down 20.5% year on year). The decrease in segment profit is due to the expansion of human resource investment, and the increase of advertising expenses in the bottled water business in Indonesia, as mentioned above, which have been reflected in the initial plan.

Medical Business

In the electrolyzed water hemodialysis (*2) business, as a result of new introduction at one facility in June 2025, the number of facilities that have adopted electrolyzed water hemodialysis has currently reached 35 facilities with 1,093 beds, and approximately 3,300 people are currently receiving treatments with electrolyzed water hemodialysis. At the 70th Annual Meeting of the Japanese Society for Dialysis Therapy held in June 2025, five titles related to electrolyzed water hemodialysis were presented. Among others, a luncheon seminar "New Possibilities of Electrolyzed Water Hemodialysis" was attended by more than 300 people in total, and recognition of electrolyzed water hemodialysis is steadily increasing. After the meeting, some facilities decided to purchase RO machines for individuals, and others requested estimates. Through setting up a booth at conferences related to hemodialysis and holding seminars, we will strive for the widespread use of electrolyzed water hemodialysis going forward.

(*2) Electrolyzed water hemodialysis offers a next-generation of new dialysis treatment using electrolyzed RO water containing dissolved hydrogen, which is produced by our technology, to dilute dialysate. It is unconventional technology that focuses attention on the functions of water as a solvent for the first time in the world. We obtained data that showed that electrolyzed water hemodialysis reduced the dosage of drugs and the complication rate and annual crude death rate (CDR) of patients compared to traditional hemodialysis, which has drawn attention.

In the field of regenerative medicine, StemCell Institute Inc. (listed on TSE Growth Market, Securities Code: 7096, our share: 70.6%) achieved a new record high in quarterly net sales. The company published its earnings results for the three months ended June 30, 2025, on August 7 this year, the same date as did the Group. For details, please refer to the StemCell Institute's Summary of Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2026.

As a result of the above, the medical business recorded net sales of 753 million yen (up 8.5% year on year) with segment profit of 28 million yen (down 66.0% year on year). The decrease in segment profit is due to the expansion of human resource investment and the restructuring of the sales organization for StemCell Institute Inc., and expenses arising associated with the launch of business in Singapore, which have been reflected in the initial plan.

(2) Overview of Financial Position for the Period under Review

Total assets decreased 547 million yen, or 1.5%, from the end of the previous fiscal year to 34,806 million yen at the end of the first quarter of the current fiscal year on a consolidated basis. The main factor was a decrease in cash and deposits of 1,732 million yen, despite increases in investment securities of 707 million yen and notes and accounts receivable—trade of 472 million yen.

Total liabilities increased 451 million yen, or 4.6%, from the end of the previous fiscal year to 10,259 million yen. The main factors were increases in accounts payable-other of 304 million yen and deposits received of 121 million yen included in other under current liabilities, advances received of 116 million yen and accounts payable-trade of 105 million yen, despite decreases in income taxes payable of 256 million yen and provision for bonuses of 125 million yen.

Net assets decreased 999 million yen, or 3.9%, from the end of the previous fiscal year to 24,546 million yen. The main factors were dividend payments of 1,077 million yen, an increase in treasury shares of 205 million yen and a decrease in foreign currency translation adjustment of 69 million yen, which were partially offset by an increase due to the

recognition of profit attributable to owners of parent of 401 million yen.

(3) Explanation of the Future Outlook, including Consolidated Performance Forecasts

There are no revisions to the full-year consolidated forecast for the fiscal year ending March 31, 2026, which was announced in the "Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2025," dated May 13, 2025.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

		(Thousands of yen
	FY3/25 (As of Mar. 31, 2025)	First quarter of FY3/26 (As of Jun. 30, 2025)
Assets	(As 01 Wai. 31, 2023)	(As 01 Juli. 50, 2025)
Current assets		
Cash and deposits	15,394,490	13,662,418
Notes and accounts receivable-trade	6,343,591	6,815,634
Securities	1,001,865	1,001,865
Finished goods	627,719	647,299
Raw materials and supplies	1,104,771	1,030,554
Other	304,347	307,861
Allowance for doubtful accounts	(26,437)	(27,051
Total current assets	24,750,348	23,438,582
Non-current assets	24,730,340	23,730,302
Property, plant and equipment		
Land	2,983,117	2,979,695
Other, net		
-	2,004,225	1,950,623
Total property, plant and equipment	4,987,342	4,930,318
Intangible assets	211.701	202.511
Goodwill	311,791	302,511
Other	318,356	317,698
Total intangible assets	630,147	620,209
Investments and other assets		
Investment securities	1,306,584	2,013,674
Long-term time deposits	1,500,000	1,500,000
Other	2,228,856	2,353,224
Allowance for doubtful accounts	(49,500)	(49,500
Total investments and other assets	4,985,940	5,817,398
Total non-current assets	10,603,431	11,367,926
Total assets	35,353,779	34,806,508
iabilities		
Current liabilities		
Accounts payable-trade	589,774	694,838
Income taxes payable	532,132	275,341
Advances received	4,072,488	4,188,853
Provision for bonuses	200,425	75,080
Provision for product warranties	85,000	90,000
Other	1,675,210	2,184,098
Total current liabilities	7,155,031	7,508,212
Non-current liabilities		
Long-term borrowings	1,131,089	1,115,747
Provision for share-based payments	177,454	200,261
Provision for retirement benefits for directors (and other officers)	260,406	270,289
Retirement benefit liability	367,842	375,592
Other	715,786	789,459
Total non-current liabilities	2,652,578	2,751,349
Total liabilities	9,807,610	10,259,561

		(Thousands of yen)
	FY3/25	First quarter of FY3/26
	(As of Mar. 31, 2025)	(As of Jun. 30, 2025)
Net assets		
Shareholders' equity		
Share capital	992,597	992,597
Capital surplus	1,864,182	1,852,072
Retained earnings	24,391,935	23,715,767
Treasury shares	(3,408,285)	(3,614,099)
Total shareholders' equity	23,840,429	22,946,338
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(14,881)	(9,850)
Foreign currency translation adjustment	108,612	38,749
Remeasurements of defined benefit plans	33,004	29,740
Total accumulated other comprehensive income	126,735	58,638
Non-controlling interests	1,579,004	1,541,969
Total net assets	25,546,169	24,546,946
Total liabilities and net assets	35,353,779	34,806,508

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income (For the Three-month Period)

,		(Thousands of yen)
	First three months of FY3/25	First three months of FY3/26
	(Apr. 1, 2024 - June. 30, 2024)	(Apr. 1, 2025 - June. 30, 2025)
Net sales	5,459,216	5,949,878
Cost of sales	1,636,913	1,905,168
Gross profit	3,822,303	4,044,709
Selling, general and administrative expenses	3,050,157	3,468,315
Operating profit	772,145	576,394
Non-operating income		
Interest and dividend income	12,856	23,703
Share of profit of entities accounted for using equity method	1,374	_
Rental income from real estate	21,004	21,004
Foreign exchange gains	362	_
Gain on sale of non-current assets	9,710	7,761
Other	2,249	7,162
Total non-operating income	47,556	59,631
Non-operating expenses		
Interest expenses	286	1,358
Share of loss of entities accounted for using equity method	_	664
Depreciation of assets for rent	3,664	3,485
Foreign exchange losses	_	24
Provision of allowance for doubtful accounts	300	_
Other	1,099	2,811
Total non-operating expenses	5,351	8,344
Ordinary profit	814,351	627,681
Extraordinary income		
Gain on sale of non-current assets	_	487
Gain on sale of investment securities	149,274	_
Total extraordinary income	149,274	487
Profit before income taxes	963,625	628,169
Income taxes-current	237,587	220,136
Income taxes-deferred	62,343	(19,476)
Total income taxes	299,930	200,659
Profit	663,694	427,509
Profit attributable to non-controlling interests	95,123	26,299
Profit attributable to owners of parent	568,571	401,210
•		

Quarterly Consolidated Statement of Comprehensive Income (For the Three-month Period)

		(Thousands of yen)
	First three months of FY3/25	First three months of FY3/26
	(Apr. 1, 2024 - June. 30, 2024)	(Apr. 1, 2025 - June. 30, 2025)
Profit	663,694	427,509
Other comprehensive income		
Valuation difference on available-for-sale securities	(103,348)	6,684
Foreign currency translation adjustment	61,944	(122,953)
Remeasurements of defined benefit plans, net of tax	586	(3,795)
Share of other comprehensive income of entities accounted for using equity method	358	(1,036)
Total other comprehensive income	(40,457)	(121,102)
Comprehensive income	623,236	306,407
Comprehensive income attributable to:		
Owners of parent	531,714	332,797
Non-controlling interests	91,522	(26,389)

(3) Notes to Quarterly Consolidated Financial Statements

Segment and Other Information

1. Overview of reportable segment

The Group's reportable segment is a component for which discrete financial information is available and which is regularly reviewed by the Group's highest decision-making body in order to determine management resources to be allocated to the segment and assess its performance.

There are two reportable operating segments: the water healthcare business and the medical business.

The water healthcare business includes EHW apparatus sales and associated operations. The medical business includes business operations in the fields of medical and preventive healthcare and regenerative medicine.

2. Information related to net sales and profit or loss of each reportable segment

I. First three months of FY3/25 (Apr. 1, 2024 - Jun. 30, 2024)

(Thousands of yen)

	R	eportable segme		Amounts recorded	
			Subtotal		in quarterly
	XX7 4			Adjustments	consolidated
	Water Healthcare	Medical		Aujustinents	financial
					statement of
					income (Note)
Net sales					
Net sales to external customers	4,765,007	694,208	5,459,216	_	5,459,216
Inter-segment net sales and					
transfers	_	ı	ı	ı	_
Total	4,765,007	694,208	5,459,216		5,459,216
Segment profit	689,423	82,722	772,145	_	772,145

Note: The segment profit subtotal is consistent with the operating profit of the quarterly consolidated statement of income.

II. First three months of FY3/26 (Apr. 1, 2025 - Jun. 30, 2025)

(Thousands of yen)

		Amounts recorded			
	Water Healthcare	Medical	Subtotal	Adjustments	in quarterly consolidated financial statement of income (Note)
Net sales Net sales to external customers Inter-segment net sales and transfers	5,196,829	753,049 -	5,949,878 -	_ _	5,949,878 -
Total	5,196,829	753,049	5,949,878	_	5,949,878
Segment profit	548,269	28,125	576,394	_	576,394

Note: The segment profit subtotal is consistent with the operating profit of the quarterly consolidated statement of income.

Significant Changes in Shareholders' Equity

Not applicable.

Assumption for Going Concern

Not applicable.

Statement of Cash Flows

Quarterly consolidated statement of cash flows for the first three months of the current fiscal year have not been prepared. Depreciation (including depreciation related to intangible assets excluding goodwill) and amortization of goodwill for the first three months of the current fiscal year are as follows.

-	First three months of FY3/25 (Apr. 1, 2024 - Jun. 30, 2024)	First three months of FY3/26 (Apr. 1, 2025 - Jun. 30, 2025)
Depreciation	73,243 thousand yen	73,101 thousand yen
Amortization of goodwill	9,279 thousand yen	9,279 thousand yen

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.