May 14, 2025

Consolidated Financial Results for the Nine Months Ended March 31, 2025 (Under Japanese GAAP)

Company name: Suzuki Co., Ltd Listing: Tokyo Stock Exchange

Securities code: 6785

URL: https://www.suzukinet.co.jp

Representative: Noriyoshi Suzuki, Representative Director and President

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Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results: None Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended March 31, 2025 (from July 1, 2024 to March 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| () g (| | | | | | | 8 , | 0) |
|-------------------|-----------------|--|-----------------|------------------|-----------------|-------------------------------|-----------------|-------|
| | Net sale | Net sales Operating profit Ordinary profit | | Operating profit | | Profit attributable to parent | o owners of | |
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 24,535 | 21.8 | 3,193 | 37.6 | 3,143 | 29.8 | 2,044 | 39.8 |
| March 31, 2024 | 20,152 | 1.0 | 2,320 | (6.6) | 2,422 | (0.1) | 1,462 | (2.8) |

Note: Comprehensive income For the nine months ended March 31, 2025: \$\frac{\pmax}{2},059\text{ million}\$ [12.8%]
For the nine months ended March 31, 2024: \$\frac{\pmax}{2},825\text{ million}\$ [12.1%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| March 31, 2025 | 142.51 | - |
| March 31, 2024 | 102.01 | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|----------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| March 31, 2025 | 39,072 | 26,626 | 65.8 |
| June 30, 2024 | 37,063 | 26,064 | 68.0 |

Reference: Equity

As of March 31, 2025: \$\frac{\text{25}}}}}214 million}}}}}

2. Cash dividends

| | | Annual dividends per share | | | | | |
|---|-------------------|----------------------------|-------------------|-----------------|-------|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended June 30, 2024 | - | 0.00 | - | 46.00 | 46.00 | | |
| Fiscal year ending June 30, 2025 | - | 40.00 | - | | | | |
| Fiscal year ending June 30, 2025 (Forecast) | | | | 45.00 | 85.00 | | |

Note: Revisions to the forecast of cash dividends most recently announced: Yes

3. Forecast of consolidated financial results for the fiscal year ending June 30, 2025 (from July 1, 2024 to June 30, 2025)

(Percentages indicate year-on-year changes

| (Fercentages indicate year-on-year changes.) | | | | | | | | | |
|--|-----------------|-------------|-----------------|------------------|-----------------|-----------------|-----------------|--------------------|--------------------------|
| | Net sale | Net sales C | | Operating profit | | Ordinary profit | | table to parent | Basic earnings per share |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Fiscal year ending June 30, 2025 | 32,694 | 17.9 | 4,151 | 23.2 | 4,092 | 11.6 | 2,659 | 17.3 | 185.35 |

Note: Revisions to the earnings forecasts most recently announced: Yes

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2025 | 14,404,400 shares |
|----------------------|-------------------|
| As of June 30, 2024 | 14,404,400 shares |

(ii) Number of treasury shares at the end of the period

| As of March 31, 2025 | 51,543 shares |
|----------------------|---------------|
| As of June 30, 2024 | 58,643 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Nine months ended March 31, 2025 | 14,349,567 shares |
|----------------------------------|-------------------|
| Nine months ended March 31, 2024 | 14,340,840 shares |

- * Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm:nothing
- * Proper use of earnings forecasts, and other special matters

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors. Please refer to "(3) Explanation on consolidated earnings forecasts and other forward-looking statements" of "1. Qualitative Information on Quarterly Financial Results" on page 3 of the attached materials for the conditions that form the assumptions for the earnings forecasts and cautions concerning the use thereof.

| | | (1 nousands of ye | |
|--|---------------------|----------------------|--|
| | As of June 30, 2024 | As of March 31, 2025 | |
| Assets | | | |
| Current assets | | | |
| Cash and deposits | 6,011,227 | 6,317,25 | |
| Notes and accounts receivable - trade, and contract assets | 6,421,815 | 6,729,71 | |
| Merchandise and finished goods | 348,228 | 437,32 | |
| Work in process | 1,625,779 | 2,350,35 | |
| Raw materials and supplies | 1,598,577 | 1,963,74 | |
| Other | 1,099,440 | 1,383,05 | |
| Total current assets | 17,105,068 | 19,181,46 | |
| Non-current assets | | | |
| Property, plant and equipment | | | |
| Buildings and structures, net | 9,563,480 | 9,156,05 | |
| Machinery, equipment and vehicles, net | 4,921,190 | 5,625,19 | |
| Land | 1,908,494 | 1,913,77 | |
| Other, net | 1,021,269 | 964,13 | |
| Total property, plant and equipment | 17,414,435 | 17,659,15 | |
| Intangible assets | 109,089 | 152,62 | |
| Investments and other assets | | | |
| Investment securities | 2,136,790 | 1,606,65 | |
| Other | 299,535 | 474,14 | |
| Allowance for doubtful accounts | (1,060) | (1,060 | |
| Total investments and other assets | 2,435,266 | 2,079,74 | |
| Total non-current assets | 19,958,791 | 19,891,51 | |
| Total assets | 37,063,860 | 39,072,98 | |

| | As of June 30, 2024 | As of March 31, 2025 |
|--|---------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 4,495,396 | 5,830,993 |
| Short-term borrowings | 1,139,519 | 1,884,366 |
| Current portion of long-term borrowings | 601,200 | 601,200 |
| Income taxes payable | 553,075 | 546,963 |
| Provision for bonuses | 140,975 | 501,503 |
| Provision for bonuses for directors (and other officers) | 49,650 | 38,250 |
| Other | 1,492,900 | 1,018,129 |
| Total current liabilities | 8,472,718 | 10,421,407 |
| Non-current liabilities | | |
| Long-term borrowings | 1,179,700 | 728,800 |
| Long-term accounts payable - other | 327,520 | 327,520 |
| Deferred tax liabilities | 72,340 | |
| Retirement benefit liability | 939,389 | 961,377 |
| Other | 7,514 | 7,550 |
| Total non-current liabilities | 2,526,464 | 2,025,247 |
| Total liabilities | 10,999,182 | 12,446,654 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 2,442,450 | 2,442,450 |
| Capital surplus | 2,217,000 | 2,222,134 |
| Retained earnings | 19,280,430 | 20,091,391 |
| Treasury shares | (56,700) | (49,835) |
| Total shareholders' equity | 23,883,181 | 24,706,141 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,208,888 | 836,913 |
| Foreign currency translation adjustment | 110,285 | 163,73 |
| Remeasurements of defined benefit plans | 12,607 | 13,939 |
| Total accumulated other comprehensive income | 1,331,781 | 1,014,585 |
| Non-controlling interests | 849,714 | 905,598 |
| Total net assets | 26,064,677 | 26,626,325 |
| Total liabilities and net assets | 37,063,860 | 39,072,980 |

| | Nine months ended March 31, 2024 | Nine months ended March 31, 2025 |
|---|-------------------------------------|-------------------------------------|
| Net sales | 20,152,362 | 24,535,722 |
| Cost of sales | 16,086,781 | 19,353,475 |
| Gross profit | 4,065,580 | 5,182,247 |
| Selling, general and administrative expenses | 1,744,699 | 1,988,703 |
| Operating profit | 2,320,881 | 3,193,544 |
| Non-operating income | | |
| Interest income | 4,252 | 10,893 |
| Dividend income | 2,172 | 6,514 |
| Rental income | 7,333 | 8,351 |
| Gain on sale of scraps | 8,797 | 9,405 |
| Foreign exchange gains | 104,818 | - |
| Other | 10,858 | 12,282 |
| Total non-operating income | 138,233 | 47,447 |
| Non-operating expenses | | |
| Interest expenses | 36,831 | 38,530 |
| Foreign exchange losses | - | 58,618 |
| Total non-operating expenses | 36,831 | 97,148 |
| Ordinary profit | 2,422,283 | 3,143,843 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 5,077 | 16,448 |
| Gain on sale of investment securities | 97,773 | 33,568 |
| Subsidy income | 120,098 | 60,030 |
| Total extraordinary income | 222,948 | 110,047 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 11,764 | 5,381 |
| Loss on retirement of non-current assets | 5,311 | 1,572 |
| Loss on tax purpose reduction entry of non-current assets | 120,000 | 49,666 |
| Loss on sale of investment securities | - | 588 |
| Total extraordinary losses | 137,075 | 57,209 |
| Profit before income taxes | 2,508,156 | 3,196,680 |
| Income taxes - current | 849,620 | 965,466 |
| Income taxes - deferred | (110,048) | (136,574) |
| Total income taxes | 739,571 | 828,892 |
| Profit | 1,768,585 | 2,367,788 |
| Profit attributable to non-controlling interests | 305,682 | 322,808 |
| Profit attributable to owners of parent | 1,462,902 | 2,044,979 |

Quarterly consolidated statement of comprehensive income

(Thousands of yen)

| | | (Thousands of yen) |
|--|-------------------------------------|-------------------------------------|
| | Nine months ended March 31, 2024 | Nine months ended March 31, 2025 |
| Profit | 1,768,585 | 2,367,788 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 61,449 | (371,974) |
| Foreign currency translation adjustment | (5,611) | 62,392 |
| Remeasurements of defined benefit plans, net of tax | 1,084 | 1,332 |
| Total other comprehensive income | 56,922 | (308,250) |
| Comprehensive income | 1,825,507 | 2,059,538 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 1,522,101 | 1,727,783 |
| Comprehensive income attributable to non-controlling interests | 303,405 | 331,754 |

(Notes on segment information, etc.)

Segment Information

In the nine months of the previous fiscal year (July 1, 2023 to March 31, 2024)

Information on sales and the amount of profit or loss for each reported segment, as well as revenue breakdown information

(Unit: 1 thousand yen)

| | | | Reportable segments | | | Adjustment amount (Note) 1 | Quarterly Consolidated Statements of Income (Note)2 |
|---|-----------|------------|--------------------------|---------|------------|-------------------------------|---|
| | Die | Parts | Machinery and appliances | Rental | Total | | |
| Net sales (Note)3 | | | | | | | |
| Japan | 1,076,184 | 8,595,269 | 4,086,057 | 4,955 | 13,762,467 | - | 13,762,467 |
| China | - | 3,527,410 | 1,040 | - | 3,528,451 | - | 3,528,451 |
| Thailand | - | 2,090,122 | - | - | 2,090,122 | - | 2,090,122 |
| other | 540 | 768,618 | 2,163 | - | 771,321 | 1 | 771,321 |
| Revenue generated from customer contracts | 1,076,724 | 14,981,420 | 4,089,261 | 3,605 | 20,151,012 | - | 20,151,012 |
| Other Earnings | - | - | - | 1,350 | 1,350 | - | 1,350 |
| Revenues from external customers | 1,076,724 | 14,981,420 | 4,089,261 | 4,955 | 20,152,362 | - | 20,152,362 |
| Transactions with other segments | 641,130 | (784,155) | 258,555 | 252,300 | 367,831 | (367,831) | - |
| Total | 1,717,855 | 14,197,265 | 4,347,817 | 257,255 | 20,520,193 | (367,831) | 20,152,362 |
| Segment Profit | 405,357 | 2,417,103 | 423,811 | 63,884 | 3,310,157 | (989,276) | 2,320,881 |

Note: 1. Segment profit adjustment of (989,276) thousand yen includes 1,174 thousand yen of inter-segment transaction elimination, (962,481) thousand yen of corporate expenses not allocated to each reporting segment, (26,578) thousand yen of inventory adjustment and other impacts of (1,391) thousand yen. Corporate expenses are general and administrative expenses and research and development expenses that are not primarily attributable to the reporting segment.

- 2. Segment profit is adjusted to operating income in the quarterly consolidated statements of income
- 3. Sales are based on the location of the customer and are categorized by country or region.

II. the nine months of the current fiscal year (July 1, 2024 to March 31, 2025)

Information on sales and the amount of profit or loss for each reported segment, as well as revenue breakdown information

(Unit: 1 thousand yen)

| | | | Reportable segments | | | Adjustment amount (Note) 1 | Quarterly Consolidated Statements of Income (Note)2 |
|---|-----------|------------|--------------------------|---------|------------|-------------------------------|---|
| | Die | Parts | Machinery and appliances | Rental | Total | | |
| Net sales (Note)3 | | | | | | | |
| Japan | 837,091 | 10,423,209 | 4,725,532 | 3,876 | 15,989,710 | - | 15,989,710 |
| China | - | 4,398,508 | 2,823 | - | 4,401,332 | - | 4,401,332 |
| Thailand | 12,320 | 3,279,509 | - | - | 3,291,829 | - | 3,291,829 |
| other | - | 832,388 | 19,112 | - | 851,500 | 1 | 851,500 |
| Revenue generated from customer contracts | 849,412 | 18,933,615 | 4,747,468 | 3,876 | 24,534,372 | - | 24,534,372 |
| Other Earnings | - | - | - | 1,350 | 1,350 | - | 1,350 |
| Revenues from external customers | 849,412 | 18,933,615 | 4,747,468 | 5,226 | 24,535,722 | - | 24,535,722 |
| Transactions with other segments | 746,236 | (601,772) | 259,374 | 267,000 | 670,837 | (670,837) | - |
| Total | 1,595,648 | 18,331,843 | 5,006,842 | 272,226 | 25,206,560 | (670,837) | 24,535,722 |
| Segment Profit | 174,212 | 3,634,664 | 549,359 | 64,798 | 4,423,035 | (1,229,490) | 3,193,544 |

Note: 1. Segment profit adjustment of (1,229,490) thousand yen includes inter-segment transaction elimination (44,685) thousand yen, company-wide expenses (1,118,295) thousand yen not allocated to each reporting segment, inventory adjustment (31,204) thousand yen, and other impacts (35,306) thousand yen. Corporate expenses are general and administrative expenses and research and development expenses that are not primarily attributable to the reporting segment.

2. Segment profit is adjusted to operating income in the quarterly consolidated statements of income.

- 3. Sales are based on the location of the customer and are categorized by country or region.