# Supplemental Financial Summary for the Three Months Ended June 30, 2026

**Securities Code: 6745**

**August 5, 2026**

HOCHIKI

2026
健康経営優良法人
KENKO Investment for Health
大規模法人部門

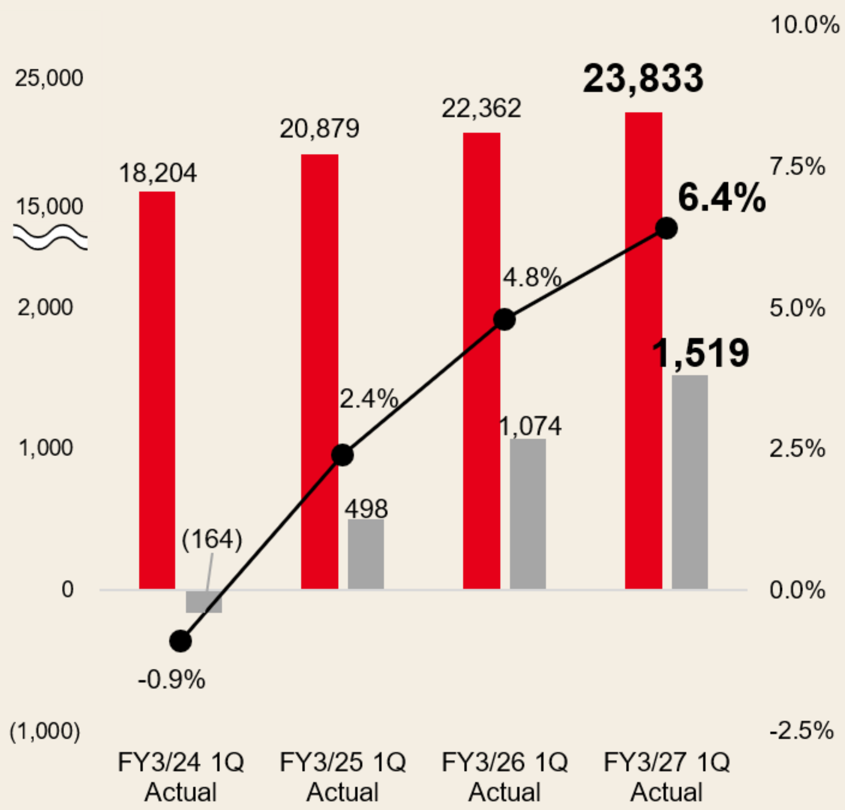
# Overview of Consolidated Financial Results for FY3/27 1Q

# Financial Highlights

**Driven by a higher Recurring-revenue Business (Maintenance + Refurbishment) ratio and the expansion of the Overseas Business, the Company achieved substantial improvements in profitability as well as net sales growth.**

**Net sales and operating profit both reached record highs for a first quarter, sustaining profit growth.**

## Consolidated Net Sales, Operating Profit, and Margin




## Profit and Loss by Segment

| (Millions of yen) | Net Sales | YoY Change | | Profit | YoY Change | |
|---|---|---|---|---|---|---|
| | | Amount | Ratio | | Amount | Ratio |
| Fire Alarm Systems | 15,323 | 1,278 | 9.1% | 2,009 | 664 | 49.3% |
| Maintenance | 4,475 | 265 | 6.3% | 807 | 120 | 17.6% |
| Fire Extinguishing Systems | 2,383 | (430) | -15.3% | 292 | (225) | -43.5% |
| Security Systems | 1,651 | 358 | 27.8% | 229 | 188 | 458.9% |
| Adjustment | – | – | – | (1,820) | (302) | – |
| Consolidated Total | 23,833 | 1,471 | 6.6% | 1,519 | 445 | 41.4% |

## Key Indicators

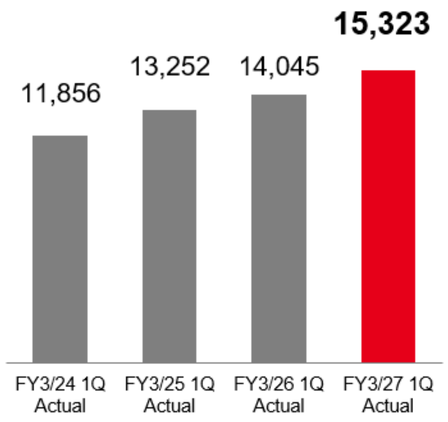
| (Millions of yen) | Net Sales/ Ratio to Net Sales | YoY Change | |
|---|---|---|---|
| | | Amount | Ratio |
| Recurring-revenue Business (Maintenance + Refurbishment/Retrofit) | 9,519 | 1,027 | 12.1% |
| Composition Ratio of Stock-model Business in Domestic Sales | 56.2% | 4.6pp | – |
| Overseas Sales | 6,904 | 1,003 | 17.0% |
| Overseas Ratio in Consolidated Net Sales | 29.0% | 2.6pp | – |

# Results by Segment

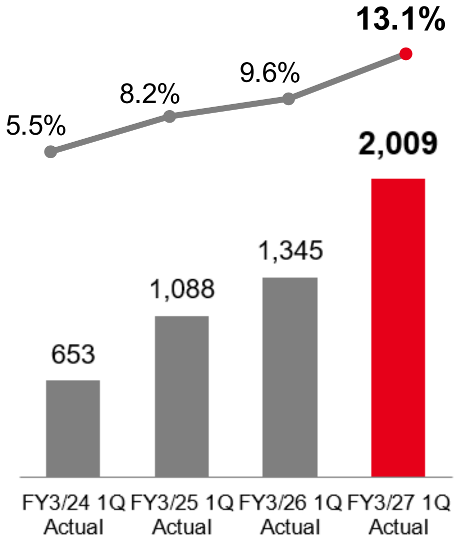
Fire Alarm Systems

## Trend of Business Performance (Millions of yen)

**Net Sales**




**Segment Profit/Margin**

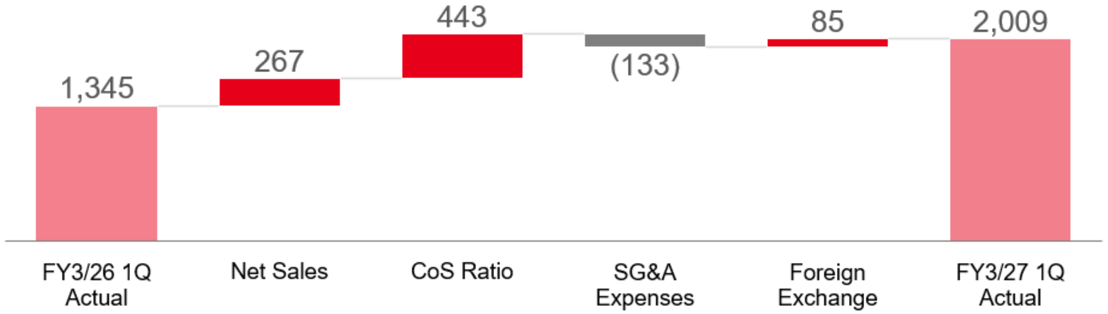



| (Millions of yen) | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change |
|---|---|---|---|---|---|
| Net Sales | 11,856 | 13,252 | 14,045 | 15,323 | 9.1% |
| Domestic | 7,415 | 7,513 | 8,144 | 8,419 | 3.4% |
| Overseas | 4,441 | 5,738 | 5,901 | 6,904 | 17.0% |
| Segment Profit | 653 | 1,088 | 1,345 | 2,009 | 49.3% |

## Highlights

| | |
|---|---|
| **Business Environment** | • Demand for fire prevention systems remained solid, supported by ongoing redevelopment projects and large-scale facility development plans, mainly in the Tokyo metropolitan area.<br>• In the domestic refurbishment/retrofit market, steadily expanding demand for equipment renewal continues to generate recurring revenue opportunities.<br>• Overseas markets are expected to see higher growth rates than the domestic market. |
| **Net Sales** | • Both domestic and overseas sales increased, driven by the steady capture of domestic refurbishment/retrofit demand , sales expansion in overseas markets and favorable foreign exchange effects driven by the weaker. |
| **Segment Profit** | • Segment profit increased, driven by improved profitability resulting from growth in domestic refurbishment/retrofit sales and the expansion of overseas sales. |

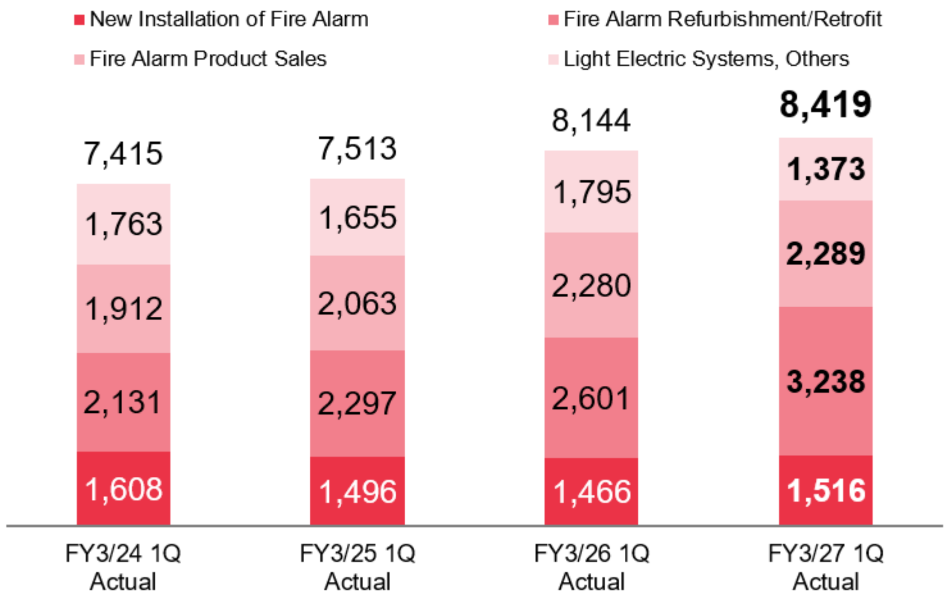
## Analysis of Factors for Changes in Operating Profit



# Results by Segment Fire Alarm Systems: Domestic

## Trend of Business Performance (Millions of yen)

### Net Sales




| (Millions of yen) | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change |
|---|---|---|---|---|---|
| Domestic Sales | 7,415 | 7,513 | 8,144 | 8,419 | 3.4% |
| New Installation of Fire Alarm | 1,608 | 1,496 | 1,466 | 1,516 | 3.4% |
| Fire Alarm Refurbishment/Retrofit | 2,131 | 2,297 | 2,601 | 3,238 | 24.5% |
| Fire Alarm Product Sales | 1,912 | 2,063 | 2,280 | 2,289 | 0.4% |
| Light Electric Systems, Others | 1,763 | 1,655 | 1,795 | 1,373 | -23.5% |
| Fire Alarm Involving Installation Work | | | | | |
| New Installation of Fire Alarm | 43.0% | 39.4% | 36.1% | 31.9% | |
| Fire Alarm Refurbishment/Retrofit | 57.0% | 60.6% | 63.9% | 68.1% | |

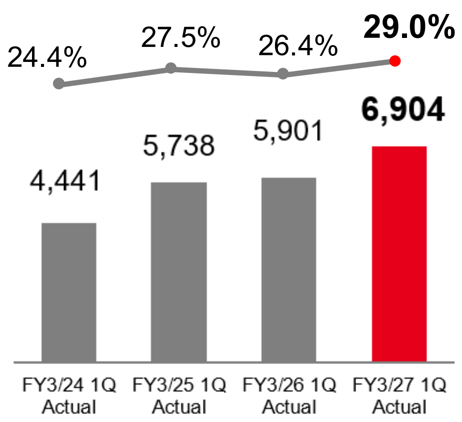
* Regarding the fire alarm refurbishment/retrofit sales, a revision has been made to expand the scope to include consolidated figures from FY3/25. The results for FY3/24 1Q are based on the revised calculation formula.

## Highlights

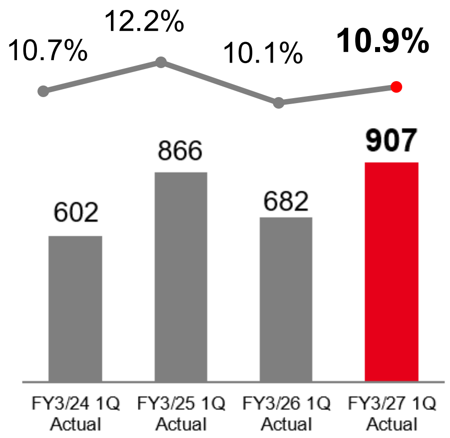
- Sales of refurbishment/retrofit with installation work increased significantly, driven by the steady capture of equipment renewal demand and progress on large-scale projects.
- For new installation projects, we maintained sales volume while pursuing a well-disciplined order strategy that took profitability and installation capacity into account.
- Product sales remained at approximately the same level as in the same period last year but were slightly below plan. We expect to make up the shortfall by strengthening sales activities going forward.

## Trend of Business Performance (Millions of yen)

**Overseas sales and sales composition**




**Combined operating profit and margin of 5 overseas group companies ***




* Overseas group companies are presented on an aggregated basis and at a different level of detail from the Domestic Segment.

| (Millions of yen) | FY3/26 1Q Amount | FY3/26 1Q Ratio to Net Sales | FY3/27 1Q Amount | FY3/27 1Q Ratio to Net Sales | YoY Change |
|---|---|---|---|---|---|
| Total Overseas Sales | 5,901 | 100.0% | 6,904 | 100.0% | 17.0% [ 5.8% ] |
| North America/ Central and South America | 606 | 10.3% | 835 | 12.1% | 37.9% [ 24.9% ] |
| Asia Pacific | 1,764 | 29.9% | 1,908 | 27.6% | 8.2% [ -1.6% ] |
| Europe/Middle East/ India | 3,530 | 59.8% | 4,160 | 60.3% | 17.8% [ 6.3% ] |
| Overseas Sales Ratio | | 26.4% | | 29.0% | 2.6pp |
| Exchange Rate (JPY/USD) | | 144.59 | | 159.57 | – |
| Exchange Rate (JPY/GBP) | | 193.00 | | 213.99 | – |

Figures in square brackets exclude the impact of foreign exchange rate fluctuations.

## Net Sales Highlights by Region

### North America/Central and South America

- System sales performed strongly, resulting in higher sales. We also pursued a multi-brand strategy to capture demand related to battery energy storage systems (BESS).

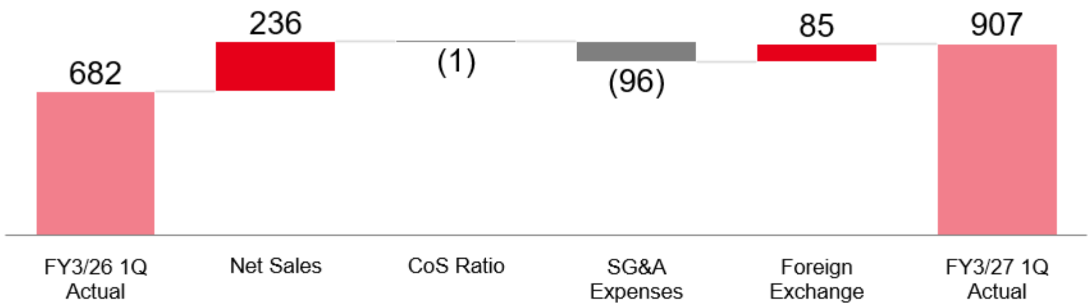
### Asia Pacific

- Despite a temporary decline in sales due to the impact of administrative procedures in Vietnam, net sales increased, supported by the steady capture of BESS-related demand and favorable foreign exchange effects.

### Europe/Middle East/India

- In overseas markets, Europe remained solid, led by the U.K., which is the Company's key sales region.
- Despite the situation in the Middle East, its impact on business performance was limited, and we secured an increase in net sales.

## Analysis of Factors for Changes in Operating Profit



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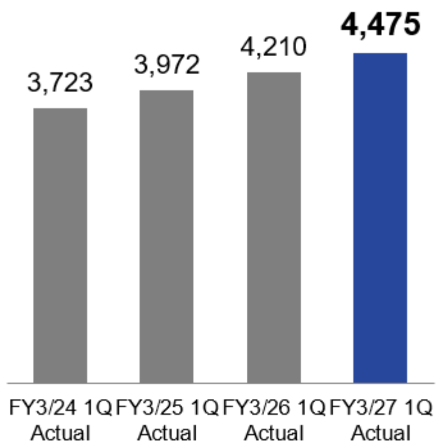
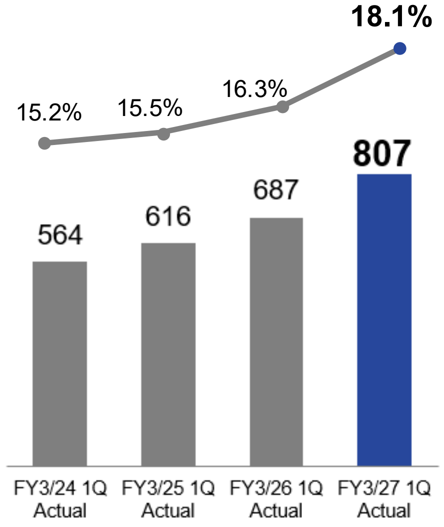
## Trend of Business Performance (Millions of yen)

### Net Sales




### Segment Profit/Margin

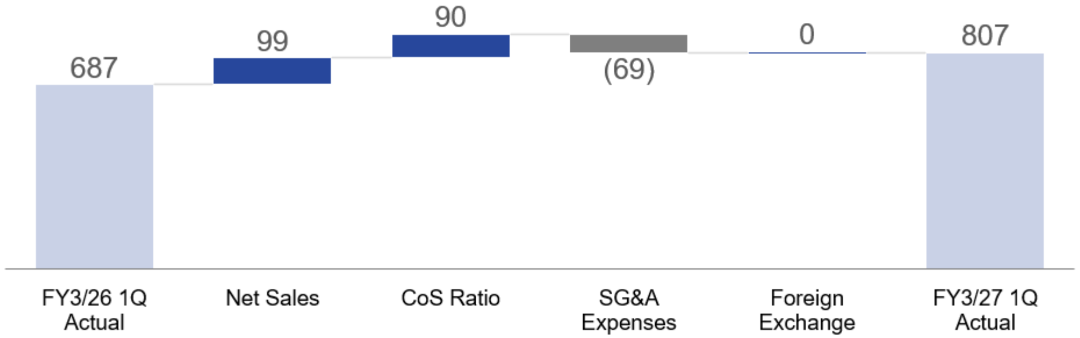



| (Millions of yen) | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change |
|---|---|---|---|---|---|
| Net Sales | 3,723 | 3,972 | 4,210 | 4,475 | 6.3% |
| Inspections | 2,458 | 2,503 | 2,588 | 2,603 | 0.6% |
| Improvement Work | 1,264 | 1,468 | 1,621 | 1,871 | 15.4% |
| Segment Profit | 564 | 616 | 687 | 807 | 17.6% |

## Highlights

| | |
|---|---|
| **Business Environment** | • The number of fire prevention properties subject to maintenance sales has been increasing every year.<br>• As buildings become larger and system functionality becomes more advanced, demand is increasing for manufacturer-led inspections requiring specialized expertise. |
| **Net Sales** | • Although the number of contracts decreased due to the continued review of certain contracts based on profitability criteria, the contract revenue was maintained, supported by higher contract unit prices and a higher new contract acquisition rate.<br>• Improvement work sales expanded, driven by proactive proposals for periodic replacement, with improvement work for fire extinguishing systems making a particular contribution. |
| **Segment Profit** | • The profit margin improved significantly, reflecting sales growth in improvement work and the results of profitability-focused order-taking activities. |

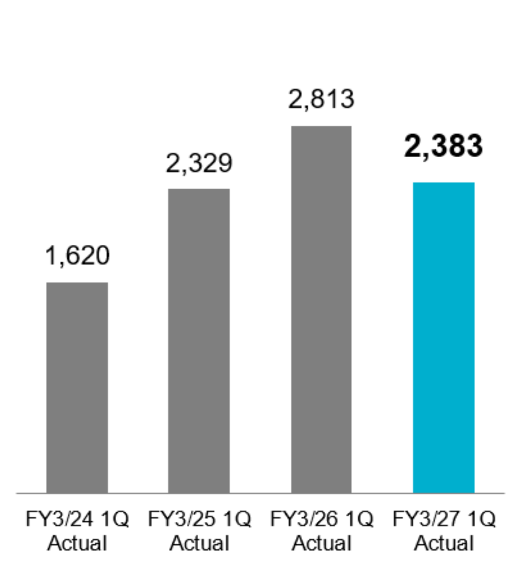
## Analysis of Factors for Changes in Operating Profit

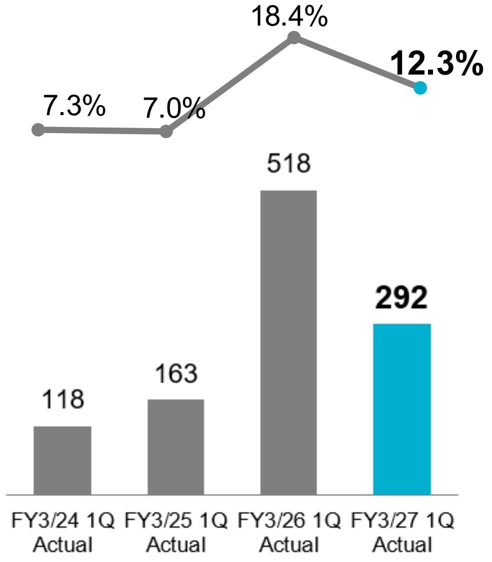


# Results by Segment

## Fire Extinguishing Systems

### Trend of Business Performance (Millions of yen)



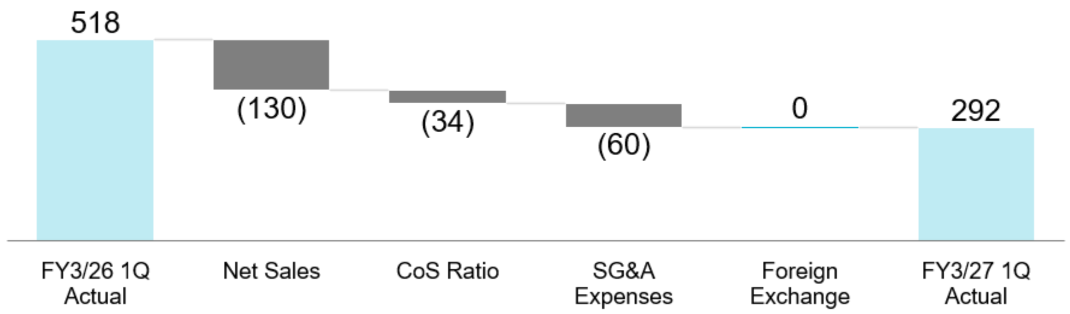




| (Millions of yen) | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change |
|---|---|---|---|---|---|
| Net Sales | 1,620 | 2,329 | 2,813 | 2,383 | -15.3% |
| General Fire Extinguishing | 1,508 | 1,632 | 2,481 | 2,065 | -16.8% |
| Tunnel Fire Prevention | 112 | 696 | 332 | 317 | -4.4% |
| Segment Profit | 118 | 163 | 518 | 292 | -43.5% |

### Highlights

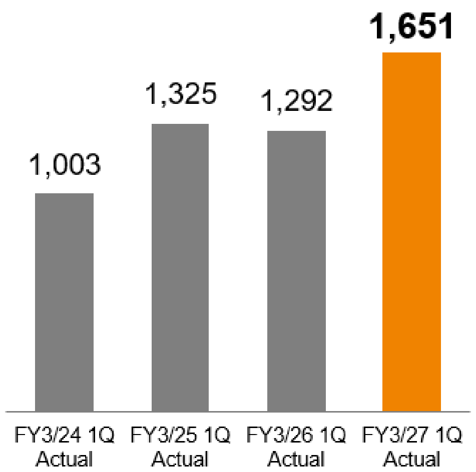
| | |
|---|---|
| **Business Environment** | • The Fire Extinguishing Systems Business focuses on large-scale building and infrastructure projects, making it susceptible to larger project sizes and the timing of orders.<br>• Demand for new installations of general fire extinguishing systems remains solid over the medium to long term, while demand for the replacement and refurbishment/retrofit of tunnel fire prevention systems also continues. |
| **Net Sales** | • Although net sales decreased year on year due to the prolonged construction periods of large-scale projects and the impact of the order cycle, they remained within the range initially expected. |
| **Segment Profit** | • Segment profit decreased due to the absence of the highly profitable projects recorded in the same period last year but remained in line with the initial plan. |

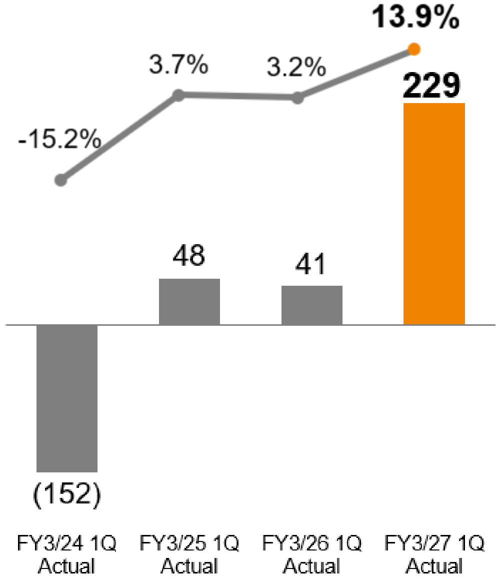
### Analysis of Factors for Changes in Operating Profit



## Results by Segment **Security Systems**

### Trend of Business Performance (Millions of yen)



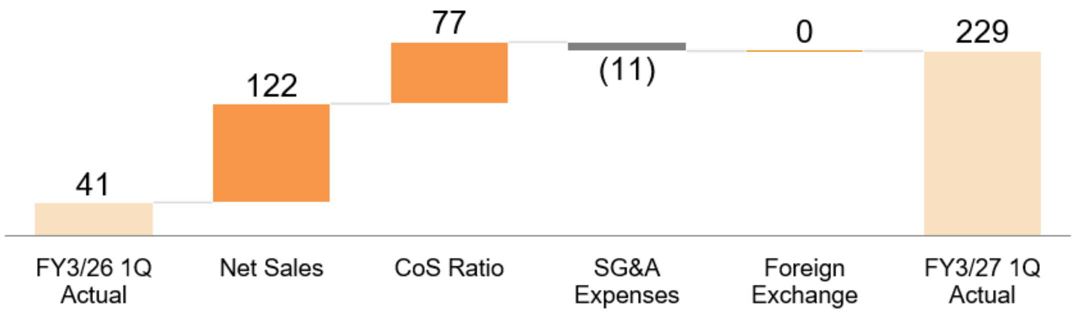




| (Millions of yen) | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change |
|---|---|---|---|---|---|
| Net Sales | 1,003 | 1,325 | 1,292 | 1,651 | 27.8% |
| Access | 595 | 836 | 853 | 1,174 | 37.6% |
| Security OEM | 407 | 488 | 439 | 477 | 8.6% |
| Segment Profit | (152) | 48 | 41 | 229 | 458.9% |

### Highlights

| | |
|---|---|
| **Business Environment** | • The market remained solid, driven primarily by equipment renewal demand, supported by growing awareness of crime prevention and the upgrading of facilities.<br>• Advancements in systems, including integration with facial recognition and security cameras, supported continued steady market growth. |
| **Net Sales** | • Access control system sales grew steadily, as initiatives to expand orders proved effective. |
| **Segment Profit** | • The margin increased significantly, driven by growth in net sales and a higher proportion of highly profitable projects. |

### Analysis of Factors for Changes in Operating Profit



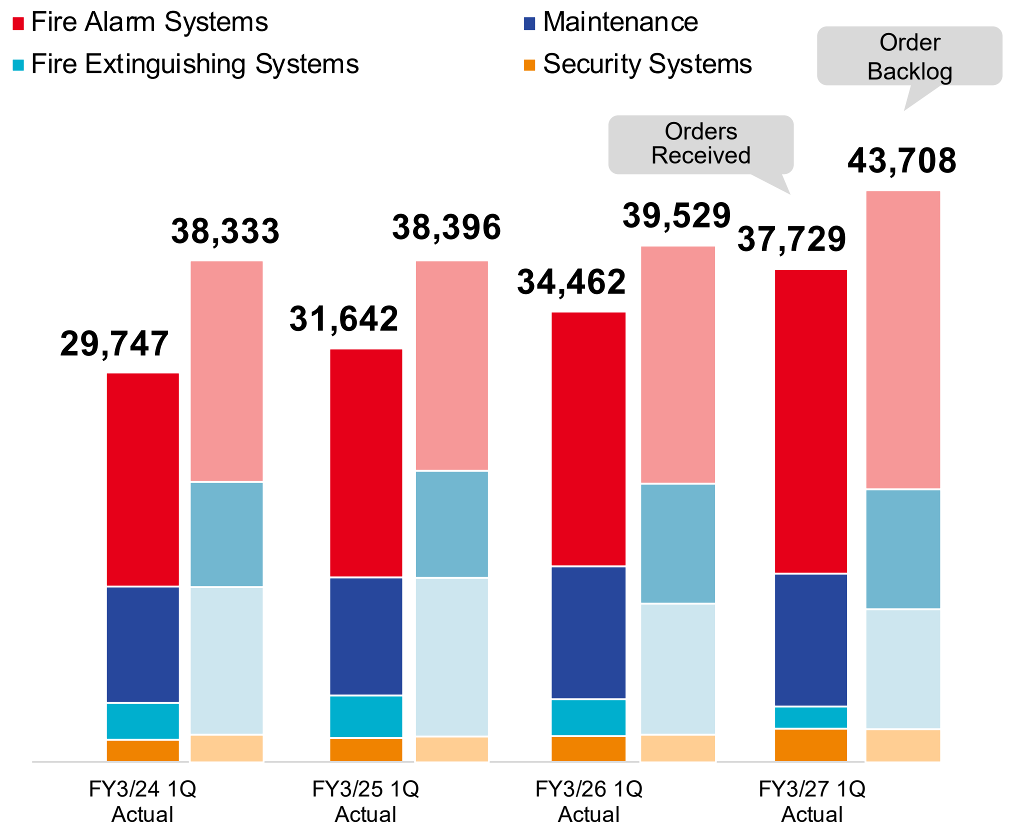
# FY3/27 1Q Orders Received/Order Backlog

**Orders received for Fire Alarm Systems, including the Overseas Business, increased. Although orders received for Fire Extinguishing Systems decreased, they remained in line with the plan.**

**A strong order backlog is being maintained and is expected to support future net sales growth.**

| (Millions of yen) | FY3/26 1Q Actual | | FY3/27 1Q Actual | | YoY Change | |
|---|---|---|---|---|---|---|
| | Amount | Composition Ratio | Amount | Composition Ratio | Amount | Ratio |
| Orders Received | 34,462 | 100.0% | 37,729 | 100.0% | 3,267 | 9.5% |
| Fire Alarm Systems | 19,531 | 56.7% | 23,377 | 62.0% | 3,846 | 19.7% |
| [of which, Overseas] | 5,901 | [ 17.1% ] | 6,904 | [ 18.3% ] | 1,003 | [ 17.0% ] |
| Maintenance | 10,148 | 29.4% | 10,110 | 26.8% | (38) | -0.4% |
| Fire Extinguishing Systems | 2,777 | 8.1% | 1,735 | 4.6% | (1,041) | -37.5% |
| Security Systems | 2,004 | 5.8% | 2,506 | 6.6% | 501 | 25.0% |
| Order Backlog | 39,529 | 100.0% | 43,708 | 100.0% | 4,179 | 10.6% |
| Fire Alarm Systems | 18,209 | 46.1% | 22,786 | 52.1% | 4,576 | 25.1% |
| [of which, Overseas] | ( - ) | ( - ) | ( - ) | ( - ) | ( - ) | ( - ) |
| Maintenance | 9,137 | 23.1% | 9,179 | 21.0% | 42 | 0.5% |
| Fire Extinguishing Systems | 10,015 | 25.3% | 9,213 | 21.1% | (801) | -8.0% |
| Security Systems | 2,166 | 5.5% | 2,528 | 5.8% | 361 | 16.7% |

(millions of yen)



# Appendix

**Providing total solutions that contribute to safety and security in buildings, centered on fire alarm systems.**

**Overseas sales accounted for 29.0% of total net sales, and the ratio has continued to increase.**

## Security Systems

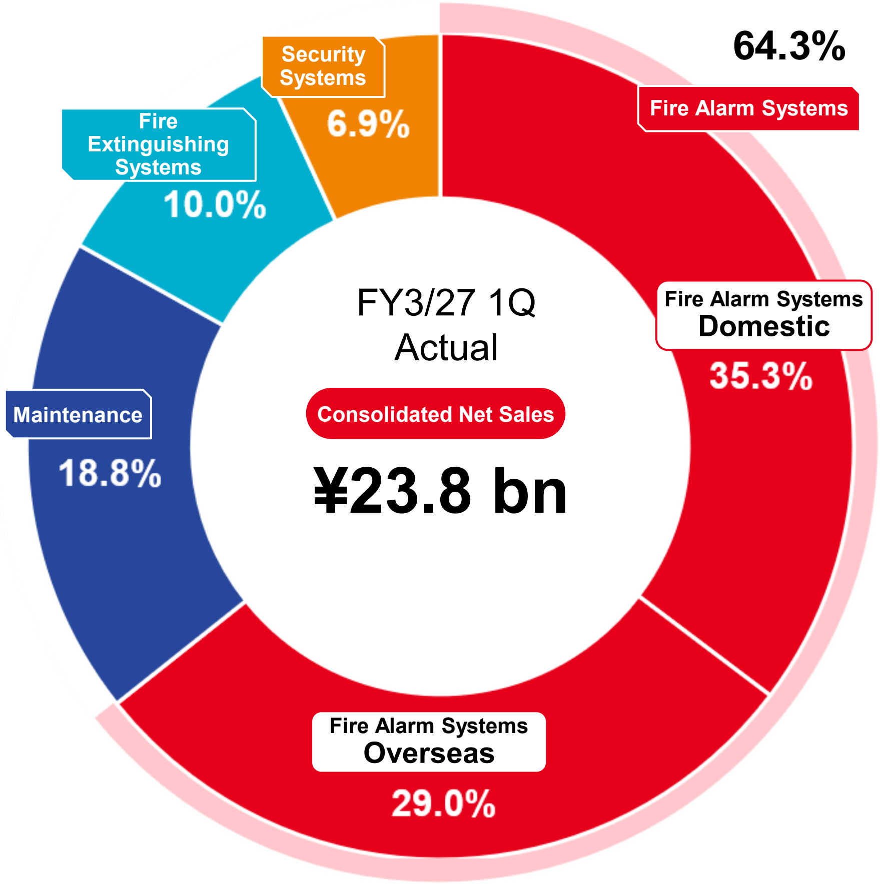
**Manufacturing, sales, and installation of security systems**

- Access control systems
- Key management systems
- Electric lock control systems, etc.


## Fire Extinguishing Systems

**Manufacturing, sales, and installation of fire extinguishing systems**

- Sprinkler systems
- Water cannon fire extinguishing systems
- Indoor and outdoor fire hydrant systems, etc.


## Fire Alarm Systems

**Manufacturing, sales and installation of fire alarm systems**

- Automatic fire alarm systems
- Emergency alarm systems
- Fire reporting devices
- Ultra-high sensitivity smoke monitoring systems, etc.

For domestic

For overseas

## Maintenance

**Maintenance, inspection, and improvement work of fire prevention systems**

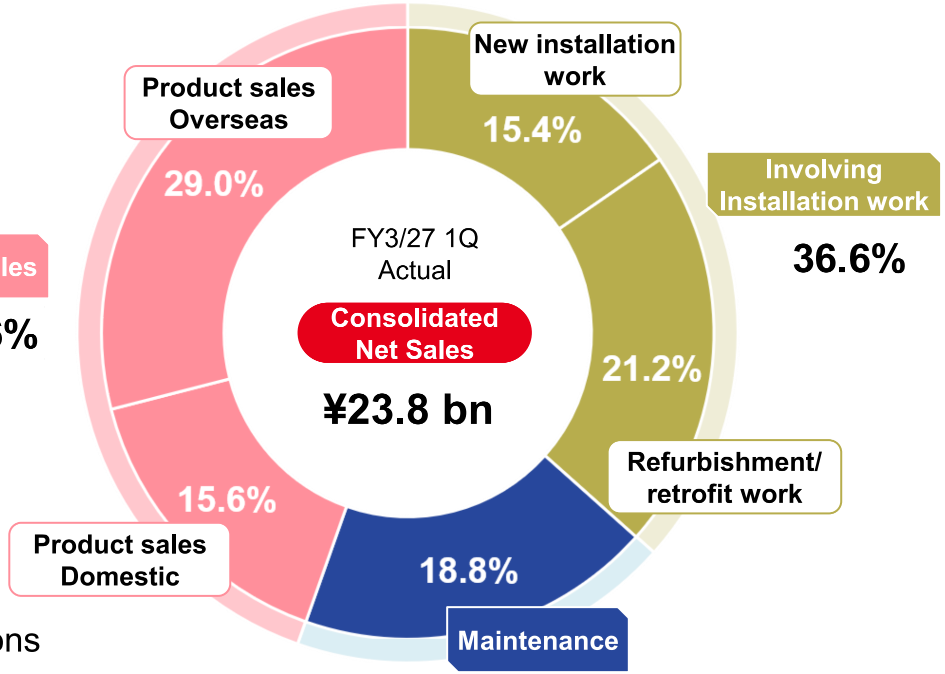
# HOCHIKI's Business Types

## HOCHIKI operates three business types

**Involving Installation work**
- Sales of systems, including the installation, testing, and commissioning of products for new installation and refurbishment/retrofit work

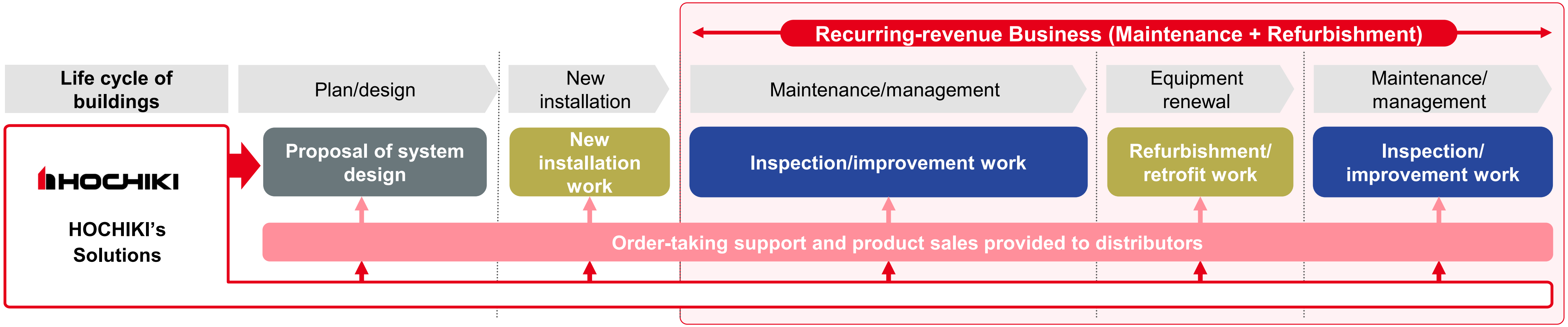
**Maintenance**
- Inspection and improvement work of fire defense equipment

**Product sales**
- Product sales to distributors, etc.
- Overseas markets: product sales only




## HOCHIKI's value offering throughout the life cycle of buildings

- Long-term relationships with customers are established through the provision of solutions adapted to the life cycle of buildings.



# Overview of FY3/27 1Q Financial Results

| (Millions of yen) | FY3/26 1Q Actual | | FY3/27 1Q Actual | | YoY Change | | YoY Change (Excl. foreign exchange impact) | |
|---|---|---|---|---|---|---|---|---|
| | Amount | Profit Margin | Amount | Profit Margin | Amount | Ratio | Amount | Ratio |
| Net Sales | 22,362 | | **23,833** | | 1,471 | 6.6% | 812 | 3.6% |
| Operating Profit | 1,074 | 4.8% | **1,519** | 6.4% | 445 | 41.4% | 359 | 33.5% |
| Ordinary Profit | 1,069 | 4.8% | **1,652** | 6.9% | 582 | 54.4% | 496 | 46.4% |
| Profit Attributable to Owners of Parent | 800 | 3.6% | **1,180** | 5.0% | 380 | 47.5% | 318 | 39.8% |
| R&D Expenses | 860 | | **948** | | 87 | 10.2% | – | – |
| Exchange Rate (JPY/USD) | 144.59 | | **159.57** | | 14.98 | | | |
| Exchange Rate (JPY/GBP) | 193.00 | | **213.99** | | 20.99 | | | |

# Overview of FY3/27 1Q Consolidated Segment Performance

| (Millions of yen) | | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change | |
|---|---|---|---|---|---|
| | | | | Amount | Ratio |
| Fire Alarm Systems | Net Sales | 14,045 | 15,323 | 1,278 | 9.1% |
| | Operating Profit | 1,345 | 2,009 | 664 | 49.3% |
| | Operating Margin | 9.6% | 13.1% | 3.5pp | – |
| Maintenance | Net Sales | 4,210 | 4,475 | 265 | 6.3% |
| | Operating Profit | 687 | 807 | 120 | 17.6% |
| | Operating Margin | 16.3% | 18.1% | 1.7pp | – |
| Fire Extinguishing Systems | Net Sales | 2,813 | 2,383 | (430) | -15.3% |
| | Operating Profit | 518 | 292 | (225) | -43.5% |
| | Operating Margin | 18.4% | 12.3% | -6.1pp | – |
| Security Systems | Net Sales | 1,292 | 1,651 | 358 | 27.8% |
| | Operating Profit | 41 | 229 | 188 | 458.9% |
| | Operating Margin | 3.2% | 13.9% | 10.7pp | – |
| Adjustment | Operating Profit | (1,517) | (1,820) | (302) | – |
| **Total** | **Net Sales** | **22,362** | **23,833** | **1,471** | **6.6%** |
| | **Operating Profit** | **1,074** | **1,519** | **445** | **41.4%** |
| | **Operating Margin** | **4.8%** | **6.4%** | **1.6pp** | – |
| * Reference: Simple Sum of 5 Overseas Group Companies | Net Sales | 6,767 | 8,283 | 1,516 | 22.4% |
| | Operating Profit | 682 | 907 | 224 | 32.9% |
| | Operating Margin | 10.1% | 10.9% | 0.8pp | – |

* Revenue from overseas group companies is included in the Fire Alarm Systems segment after consolidation eliminations and is presented here as reference information on the earnings structure of the Overseas Business.

pp: percentage points

# Trends in FY3/27 1Q Consolidated Net Sales by Business Type and Market

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| (Millions of yen) | FY3/26 1Q Actual | | FY3/27 1Q Actual | | YoY Change | |
|---|---|---|---|---|---|---|
| | Amount | Ratio to Net Sales | Amount | Ratio to Net Sales | Amount | Ratio |
| **Total of Domestic Business** | 16,461 | 73.6% | 16,929 | 71.0% | 468 | 2.8% |
| **Installation Work Sales** | 8,447 | 51.3% | 8,741 | 51.7% | 293 | 3.5% |
| New Installation Sales | 4,166 | 49.3% | 3,697 | 42.3% | (469) | -11.3% |
| [of which, new installation of fire alarm sales] | [ 1,466 ] | [ 17.4% ] | [ 1,516 ] | [ 17.4% ] | [ 50 ] | [ 3.4% ] |
| Refurbishment/Retrofit Sales | 4,281 | 50.7% | 5,043 | 57.7% | 762 | 17.8% |
| [of which, fire alarm refurbishment/retrofit sales] | [ 2,601 ] | [ 30.8% ] | [ 3,238 ] | [ 37.1% ] | [ 637 ] | [ 24.5% ] |
| **Maintenance Sales** | 4,210 | 25.6% | 4,475 | 26.4% | 265 | 6.3% |
| **Stock-model Business Sales (Refurbishment/Retrofit + Maintenance)** | 8,491 | 51.6% | 9,519 | 56.2% | 1,027 | 12.1% |
| **Product Sales** | 3,802 | 23.1% | 3,712 | 21.9% | (90) | -2.4% |
| **Total of Overseas Business** | 5,901 | 26.4% | 6,904 | 29.0% | 1,003 | 17.0% |
| **Total Consolidated Net Sales** | 22,362 | – | 23,833 | – | 1,471 | 6.6% |
| **Installation Work Sales** | 8,447 | 37.8% | 8,741 | 36.7% | 293 | 3.5% |
| **Maintenance Sales** | 4,210 | 18.8% | 4,475 | 18.8% | 265 | 6.3% |
| **Product Sales** | 9,703 | 43.4% | 10,616 | 44.5% | 912 | 9.4% |

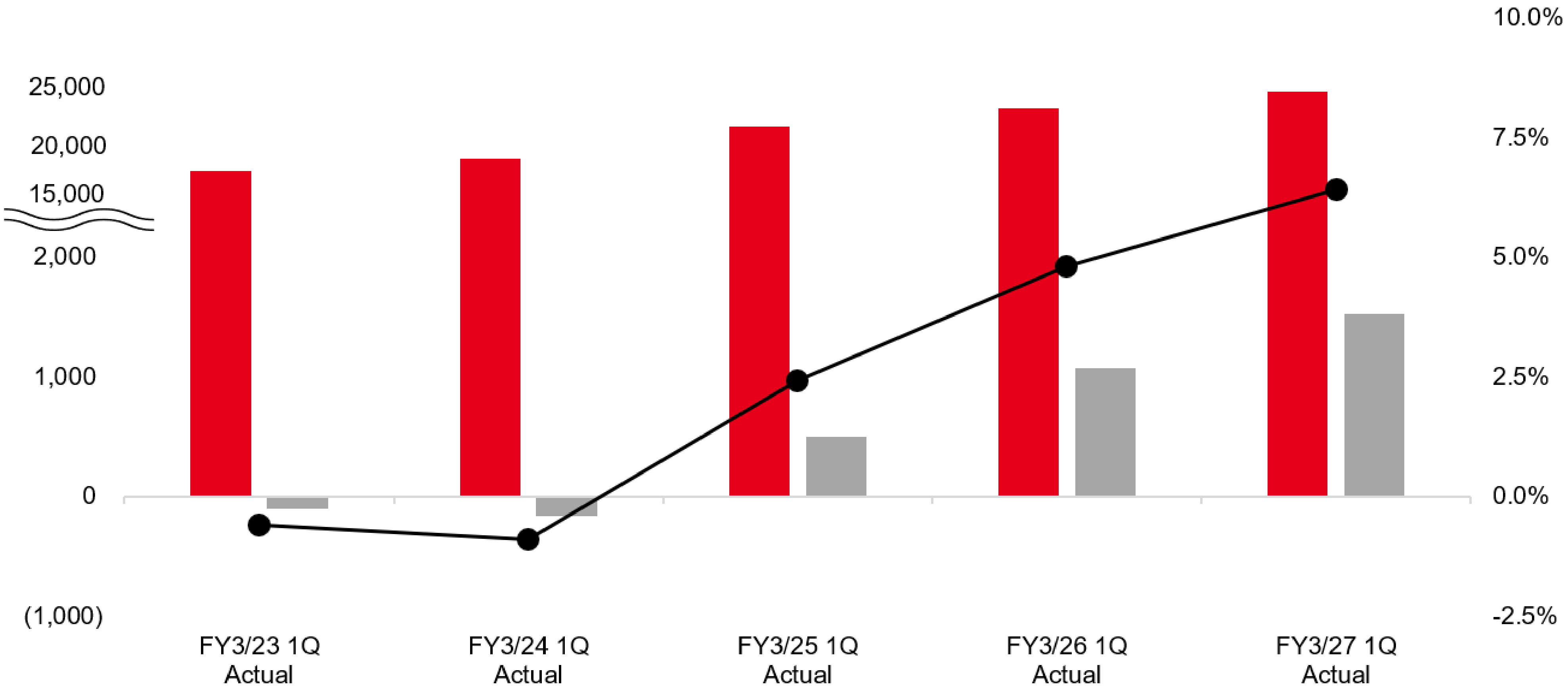
# FY3/27 1Q Overseas Sales by Region

| (Millions of yen) | FY3/26 1Q Actual | FY3/27 1Q Actual | YoY Change | |
|---|---|---|---|---|
| | | | Amount | Ratio |
| North America/Central and South America | 606 | 835 | 229 | 37.9% |
| North America | 486 | 730 | 243 | 50.1% |
| Others | 119 | 105 | (14) | -11.8% |
| Asia Pacific | 1,764 | 1,908 | 143 | 8.2% |
| Vietnam | 707 | 623 | (83) | -11.8% |
| Philippines | 32 | 50 | 18 | 57.9% |
| Bangladesh | 73 | 81 | 7 | 10.5% |
| East Asia (excl. Japan) | 599 | 721 | 121 | 20.2% |
| Australia | 179 | 162 | (17) | -9.9% |
| Others | 171 | 269 | 97 | 56.8% |
| Europe/Middle East/India | 3,530 | 4,160 | 629 | 17.8% |
| United Kingdom | 1,889 | 2,280 | 390 | 20.7% |
| Europe (excl. U.K.) | 1,026 | 1,148 | 122 | 11.9% |
| Middle East | 471 | 543 | 72 | 15.5% |
| Others | 142 | 186 | 43 | 30.5% |
| **Total** | 5,901 | 6,904 | 1,003 | 17.0% |

# FY3/27 1Q Consolidated Balance Sheet Summary

| (Millions of yen) | FY3/26 1Q | FY3/26 Year-End | FY3/27 1Q | YoY Change | | vs FY3/26 Year-End | |
|---|---|---|---|---|---|---|---|
| | | | | Amount | Ratio | Amount | Ratio |
| **Total Assets** | **83,112** | **97,936** | **91,805** | **8,693** | **10.5%** | **(6,130)** | **-6.3%** |
| Current Assets | 59,379 | 72,721 | 66,523 | 7,143 | 12.0% | (6,198) | -8.5% |
| Non-current Assets | 23,733 | 25,214 | 25,282 | 1,549 | 6.5% | 68 | 0.3% |
| Property, Plant and Equipment | 12,685 | 12,842 | 13,015 | 330 | 2.6% | 173 | 1.3% |
| Intangible Assets | 1,095 | 1,467 | 1,508 | 412 | 37.6% | 40 | 2.7% |
| Investments and Other Assets | 9,951 | 10,904 | 10,758 | 807 | 8.1% | (145) | -1.3% |
| **Total Liabilities** | **23,924** | **29,467** | **23,872** | **(51)** | **-0.2%** | **(5,594)** | **-19.0%** |
| Current Liabilities | 16,686 | 22,160 | 16,612 | (74) | -0.4% | (5,548) | -25.0% |
| Non-current Liabilities | 7,237 | 7,306 | 7,259 | 22 | 0.3% | (46) | -0.6% |
| **Total Net Assets** | **59,188** | **68,469** | **67,933** | **8,745** | **14.8%** | **(535)** | **-0.8%** |
| Shareholders' Equity | 53,894 | 61,438 | 60,607 | 6,713 | 12.5% | (830) | -1.4% |
| Share Capital | 3,798 | 3,798 | 3,798 | – | – | – | – |
| Capital Surplus | 2,728 | 2,700 | 2,695 | (33) | -1.2% | (5) | -0.2% |
| Retained Earnings | 49,202 | 56,775 | 55,949 | 6,747 | 13.7% | (825) | -1.5% |
| Treasury Stock | (1,835) | (1,835) | (1,835) | 0 | – | 0 | – |
| Accumulated Other Comprehensive Income | 5,111 | 6,964 | 7,288 | 2,177 | 42.6% | 323 | 4.6% |
| Non-Controlling Interests | 182 | 66 | 37 | (145) | -79.5% | (28) | -43.2% |
| **Total Liabilities and Net Assets** | **83,112** | **97,936** | **91,805** | **8,693** | **10.5%** | **(6,130)** | **-6.3%** |
| Equity Ratio | 71.0% | 69.8% | 74.0% | 3.0pp | – | 4.2pp | – |

# Trends in Consolidated Financial Results




(Millions of yen)

| | FY3/23 1Q Actual | FY3/24 1Q Actual | FY3/25 1Q Actual | FY3/26 1Q Actual | FY3/27 1Q Actual |
|---|---|---|---|---|---|
| Net Sales | 17,178 | 18,204 | 20,879 | 22,362 | 23,833 |
| Operating Profit | (109) | (164) | 498 | 1,074 | 1,519 |
| Operating Margin | -0.6% | -0.9% | 2.4% | 4.8% | 6.4% |

# Reference Indicators

## Domestic Private Non-Residential Construction Investment

| (Trillions of yen) | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | 2023 Estimate | 2024 Estimate | 2025 Forecast | 2026 Forecast | 2027 Forecast | CAGR (19–27) |
|---|---|---|---|---|---|---|---|---|---|---|
| Construction investment amount | 11.6 | 9.1 | 9.5 | 10.2 | 10.8 | 10.9 | 11.1 | 11.9 | 12.8 | 0.4% |

Source: Prepared by the Company based on “QUARTERLY OUTLOOK OF CONSTRUCTION AND MACRO ECONOMY (July 2026)” (Research Institute of Construction and Economy)

## Number of Domestic Fire Prevention Properties

| (Thousands of properties) | 2018 Actual | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | 2023 Actual | 2024 Actual | 2025 Actual | CAGR (18–25) |
|---|---|---|---|---|---|---|---|---|---|
| Number of fire prevention properties | 4,119 | 4,185 | 4,215 | 4,228 | 4,247 | 4,265 | 4,280 | 4,300 | 0.6% |
| Of which, mixed-use properties | 630 | 645 | 655 | 663 | 667 | 669 | 671 | 674 | 1.0% |

Source: Prepared by the Company based on “White Paper on Fire Service for FY2025” (Fire and Disaster Management Agency)

## Global Market Size of Fire Alarm Systems

| (Millions of dollars) | 2021 Actual | 2022 Actual | 2023 Actual | 2024 Forecast | 2025 Forecast | 2026 Forecast | 2027 Forecast | 2028 Forecast | CAGR (23–28) |
|---|---|---|---|---|---|---|---|---|---|
| Total | 5,553 | 5,860 | 6,161 | 6,425 | 6,698 | 7,020 | 7,377 | 7,763 | 4.7% |
| America | 1,621 | 1,686 | 1,787 | 1,884 | 1,938 | 2,002 | 2,094 | 2,202 | 4.3% |
| EMEA | 2,028 | 2,144 | 2,244 | 2,306 | 2,408 | 2,536 | 2,662 | 2,792 | 4.5% |
| Asia & Oceania | 1,904 | 2,030 | 2,130 | 2,235 | 2,351 | 2,483 | 2,620 | 2,769 | 5.4% |

Source: Prepared by the Company based on “Fire Detection & Suppression Equipment Report -2024 Analysis” (Omdia)

# Disclaimer

This document contains forward-looking statements.

These forward-looking statements include the Group's future growth plans in addition to other information. They are based on information currently available to the Company and merely reflect the Company's current outlook, expectations, and plans regarding future events. The Company assumes no obligation to update or revise such statements as a result of new information or future events.

Actual future events may not occur as anticipated and may differ materially from those described herein due to various factors.

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