Supplemental Financial Summary for the Three Months Ended June 30, 2025

Securities Code: 6745

August 5,2025







Overview of Consolidated Financial Results for FY3/2026 1Q



Financial Highlights

Sales and profits both exceeded the same period

Net sales: +7.1% Operating profit: +115.5%

Operating margin improved by +2.4 pp, driven by order-taking activities focused on profitability.

Net sales of the focus area in domestic operations, the stock-model business, increased by +2.6%

Overseas net sales increased by +2.8%, despite the impact of yen appreciation

Excluding foreign exchange effects, the growth rate was +6.7%

*Stock-model business: Defined as refurbishment / retrofit and maintenance business where business occurs over the long term during the life cycle of buildings.

Executive Summary



Consolidated Financial Results

(¥ million)	FY3/2026	YoY Ch	nange
(# 1111111011)	1Q Actual	Amount	Ratio
Net Sales	22,362	1,482	7.1%
Net Odles	22,002	(1,702)	(8.2%)
Operating Profit	1,074	575	115.5%
Operating Front	1,074	(584)	(117.2%)
Operating Margin	4.8%	2.4pp	-
Quarterly net income	800	232	40.9%
attributable to parent company stock	800	(234)	(41.3%)
Exchange Rate (USD/JPY)	144.59	△ 11.26	-
Exchange Rate (GBP/JPY)	193.00	△ 3.79	-

^{*}Figures in parentheses show those excluding impact amount from foreign exchange rate fluctuation.

 Both domestic and overseas businesses grew, resulting in increased revenue and profits.

Key Indicators

(¥ million)	FY3/2026	YoY C	hange
(+ 111111011)	1Q Actual	Amount	Ratio
Stock-model Business Sales (Maintenance and Refurbishment/Retrofit)	8,491	211	2.6%
Composition ratio of stock-model business as a percentage of domestic business	51.6%	△ 3.1pp	
Overseasa Sales	5,901	162	2.8%
Overseas sales ratio as a percentage of consolidated net sales	26.4%	△ 1.1pp	

- Sales of stock business in the domestic business were favorable for both maintenance and renewal.
- Overseas operations experienced net sales growth despite the negative impact of yen appreciation.

Profit and Loss by Segment

	FY3/20	26 1Q	YoY Change		
(¥ million)	Actual	Ratio to Net Sales/ Profit Margin	Amount	Ratio	
Net Sales	22,362	100.0%	1,482	7.1%	
Fire Alarm Systems	14,045	62.8%	793	6.0%	
Maintenance	4,210	18.8%	238	6.0%	
Fire Extinguishing Systems	2,813	12.6%	484	20.8%	
Security Systems	1,292	5.8%	△ 33	△2.5%	
Reference: Total of 5 overseas group companies	6,767	30.3%	△ 343	△4.8%	
Segment Profit	1,074	4.8%	575	115.5%	
Fire Alarm Systems	1,345	9.6%	257	23.7%	
Maintenance	687	16.3%	70	11.4%	
Fire Extinguishing Systems	518	18.4%	355	217.3%	
Security Systems	41	3.2%	△ 7	△16.0%	
Adjustments	△ 1,517	-	△ 99	-	
Reference: Total of 5 overseas group companies	682	10.1%	△ 184	△21.3%	

^{**}The earnings of overseas group companies are included in the Fire Alarm Systems segment with the figures after consolidated offsetting, but are presented here as a reference for the revenue structure of the overseas business.

Net Sales by Region

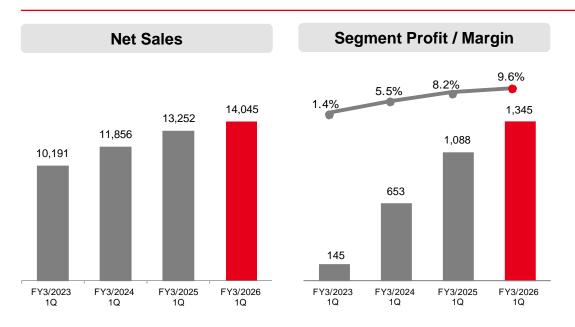
(¥ million)	FY3/20	FY3/2026 1Q		YoY Change	
(1 million)	Actual	Ratio to Net Sales	Amount	Ratio	
Net Sales	22,362	100.0%	1,482	7.1%	
Domestic	16,461	73.6%	1,320	8.7%	
Overseas	5,901	1 26.4%	162	2.8%	
Overseas	5,901 20.478	(381)	(6.7%)		
North America/	606	10.3%	△ 135	△18.3%	
Central and South America	000	10.570	(△ 88)	(△11.9%)	
Asia Pacific	1,764 29.99	20.00/	406	29.9%	
Asia Facilic		29.970	(500)	(36.9%)	
Europe/Middle East/India	3,530	59.8%	△ 108	△3.0%	
Europe/ivilidale Lasvillala	,	39.676	(△ 30)	(6.7%)	

^{**}Figures in parentheses show those excluding impact amount from foreign exchange rate fluctuation.

· Overseas business grew in Asia Pacific.

Increased revenue and profit, excluding Security Systems.

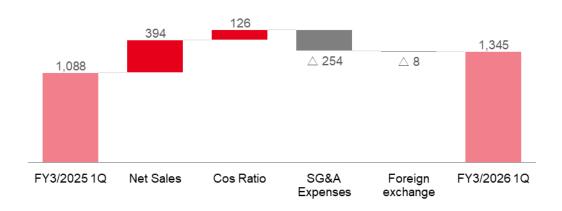




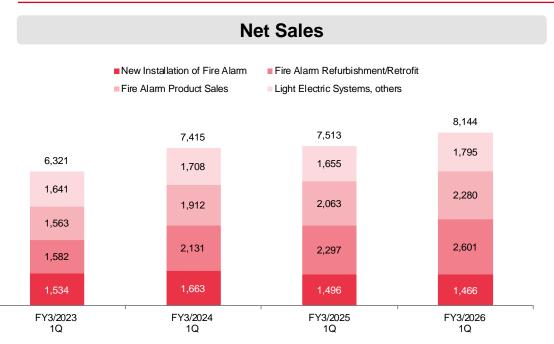
(¥ million)	FY3/2023 1Q	FY3/2024 1Q	FY3/2025 1Q	FY3/2026 1Q	YoY Change
Net Sales	10,191	11,856	13,252	14,045	6.0%
Domestic	6,321	7,415	7,513	8,144	8.4%
Overseas	3,870	4,441	5,738	5,901	2.8%
Segment Profit	145	653	1,088	1,345	23.7%
Orders Received	14,728	16,393	17,473	19,531	11.8%
Domestic	10,858	11,951	11,734	13,630	16.2%
Overseas	3,870	4,441	5,738	5,901	2.8%
Order Backlog	15,806	16,900	16,107	18,209	13.1%

Highlights

Business Environment	 In the domestic market, new installation projects continued to grow steadily, supported by strong redevelopment demand, particularly in the Tokyo metropolitan area. Refurbishment demand also remained robust, driven by the need to update abundant existing products. In the overseas market, especially in Southeast Asia, construction demand expanded in line with economic growth.
Net Sales	 In the domestic market, Refurbishment / Retrofit sales increased due to strong demand for updates to existing building stock. Overseas operations experienced revenue growth despite the negative impact of yen appreciation.
Segment Profit	 In domestic operations, profitability improved through order-taking activities focused on profitability.







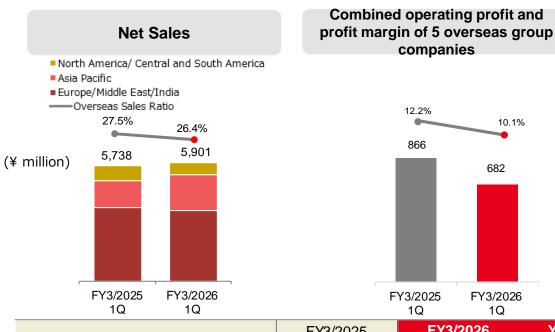
(¥ million)	FY3/2023 1Q	FY3/2024 1Q	FY3/2025 1Q	FY3/2026 1Q	YoY Change
Domestic Net Sales	6,321	7,415	7,513	8,144	8.4%
New Installation of Fire Alarm	1,534	1,663	1,496	1,466	△2.0%
Fire Alarm Refurbishment/Retrofit	1,582	2,131	2,297	2,601	13.2%
Fire Alarm Product Sales	1,563	1,912	2,063	2,280	10.5%
Light Electric Systems, others	1,641	1,708	1,655	1,795	8.5%
Fire Alarm Involving Install	ation Work				
New Installation of Fire Alarm	49.2%	43.8%	39.4%	36.1%	
Fire Alarm Refurbishment/Retrofit	50.8%	56.2%	60.6%	63.9%	

^{**}Regarding the fire alarm refurbishment/retrofit sales, a revision has been made to expand the scope to include consolidated figures from FY 3/2025. The results for FY3/2024 are based on the revised calculation formula

Highlights

- Refurbishment/Retrofit sales increased due to planned order-taking activities.
- New Installation of Fire Alarm Systems continued to be promoted through planned order-taking activities, taking into account profitability and installation capacity. Although net sales slightly declined, full-year performance is expected to remain on par with the previous year.
- Product Sales increased due to increased demand from agents and distributors related to Refurbishment/Retrofit projects.





(¥ million)	FY3/20		FY3/2026 1Q		YoY Change
Total Overseas Sales	5,738	100.0%	5,901	100.0%	2.8% (6.7%)
North America/ Central and South America	741	12.9%	606	10.3%	△18.3% (△11.9%)
Asia Pacific	1,357	23.7%	1,764	29.9%	29.9% (36.9%)
Europe/Middle East/India	3,638	63.4%	3,530	59.8%	△3.0% (△0.8%)
Overseas Sales Ratio		27.5%		26.4%	△ 1.1pp
Exchange Rate (USD/JPY)		155.85		144.59	-
Exchange Rate (GBP/JPY)		196.79		193.00	

Net sales highlights by region

North America/Central and South America

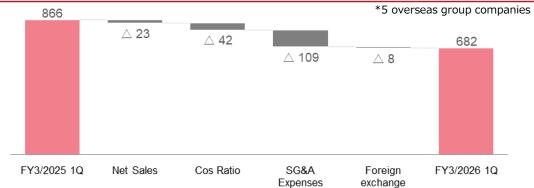
 Although the North American market progresses steadily, some sales are delayed until the 2Q or later due to temporary logistics factors, which results in a decline in revenue.

Asia Pacific

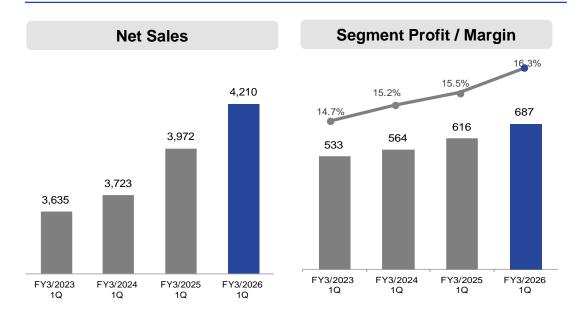
- In Southeast Asia, particularly Vietnam, which is a key market for the company, business remained solid amid rising demand driven by economic growth.
- Increased sales to the battery energy storage system market, where construction demand is growing, also contributed.

Europe/Middle East/India

- In Europe, including the company's major customer base in the United Kingdom, business remained stable.
- In the Middle East, which performed strongly in the previous fiscal year, declined due to a slowdown in new construction investment caused by regional conflicts.



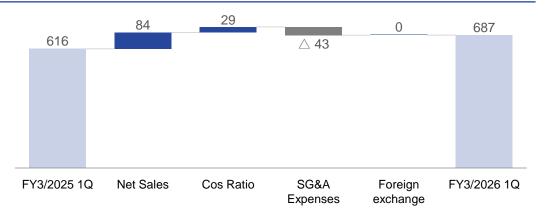




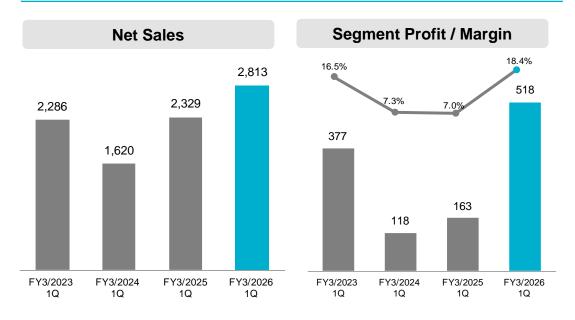
(¥ million)	FY3/2023 1Q	FY3/2024 1Q	FY3/2025 1Q	FY3/2026 1Q	YoY Change
Net Sales	3,635	3,723	3,972	4,210	6.0%
Inspection	2,371	2,254	2,503	2,588	3.4%
Improvement Work	1,264	1,468	1,468	1,621	10.4%
Segment Profit	533	564	616	687	11.4%
Orders Received	8,124	8,785	9,029	10,148	12.4%
Order Backlog	6,974	7,946	8,221	9,137	11.1%

Highlights

Business Environment	 The number of fire prevention objects subject to maintenance sales has been increasing every year. The increasing number of large-scale buildings, including redevelopment projects, is driving greater demand for inspections by manufacturers with specialized capabilities.
Net Sales	 While the number of inspection contracts declined due to a review of certain contracts based on profitability, net sales were maintained as the contract value per case increased. Improvement work significantly increased due to the effectiveness of proactive proposals for regular replacements.
Segment Profit	Profit increased due to growth in improvement work sales.







(¥ million)	FY3/2023 1Q	FY3/2024 1Q	FY3/2025 1Q	FY3/2026 1Q	YoY Change
Net Sales	2,286	1,620	2,329	2,813	20.8%
For general buildings	2,026	1,508	1,632	2,481	52.0%
For tunnels	259	112	696	332	△52.3%
Segment Profit	377	118	163	518	217.3%
Orders Received	2,502	2,923	3,278	2,777	△15.3%
Order Backlog	7,763	11,310	11,990	10,015	△16.5%

Highlights

Business Environment

 Fire Extinguishing Systems for general buildings remained stable, supported by solid construction demand, particularly in the Tokyo metropolitan area. However, due to the increasing scale of projects, earnings tend to fluctuate significantly over each period.

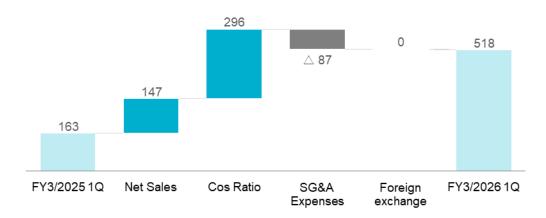
 Emergency systems for tunnels continue to see stable refurbishment demand. However, as multiple tunnels are often grouped into a single project, earnings tend to fluctuate significantly over each period.

Net Sales

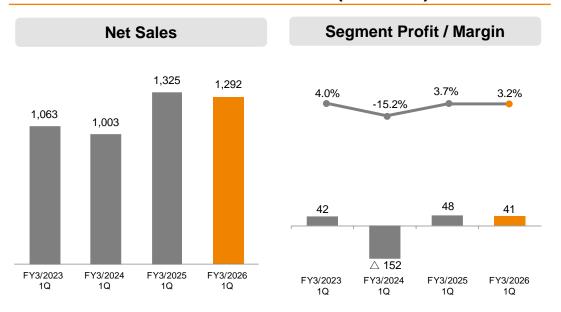
- Net sales increased due to growth of fire extinguishing systems for general buildings.
- Net sales for tunnel emergency equipment decreased compared to previous fiscal year, which recorded revenue from large-scale project.

Segment Profit

In general buildings, the booking of several highly profitable projects contributed positively to segment profit.







(¥ million)	FY3/2023 1Q	FY3/2024 1Q	FY3/2025 1Q	FY3/2026 1Q	YoY Change
Net Sales	1,063	1,003	1,325	1,292	△2.5%
Segment Profit	42	△ 152	48	41	△16.0%
Orders Received	1,356	1,644	1,861	2,004	7.7%
Order Backlog	1,744	2,176	2,076	2,166	4.4%

Trend of Business Performance (¥million)

Business Environment	 With the normalization of socio-economic activities following the COVID-19 pandemic, the shift back to office-based work is progressing, leading to increased demand. While demand for biometric authentication emphasizing security and convenience is increasing, demand for conventional IC card authentication remains steady.
Net Sales	 Compared to the same period of the previous year, which saw progress in large-scale projects, net sales declined in the current period.
Segment Profit	 In addition to the impact of lower net sales, increased manufacturing costs led to a slight decline in profit.



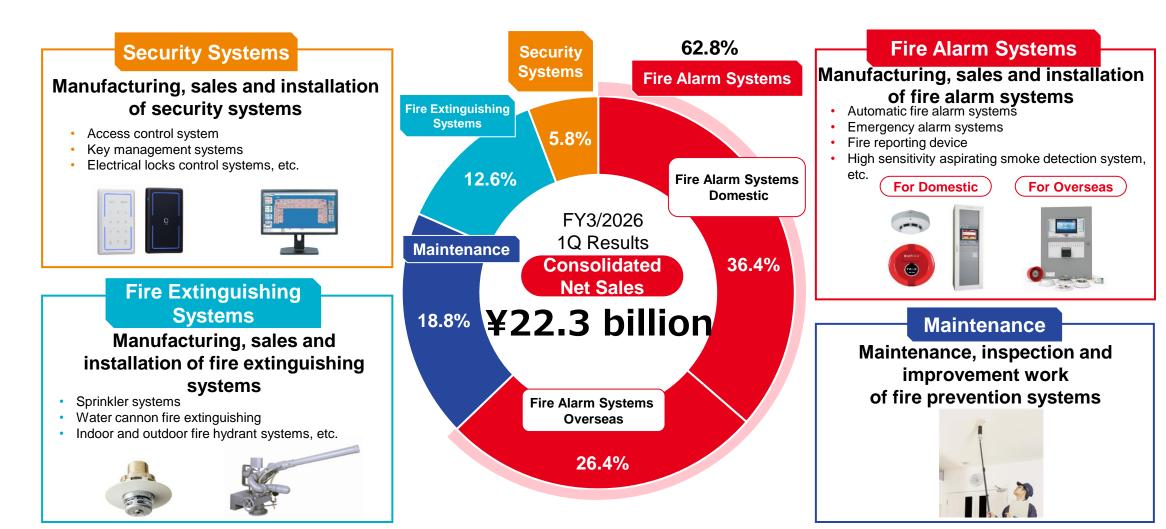


Appendix

Business Summary



Providing total solutions that contribute to safety and security in buildings, centered on fire alarm systems. Net sales from overseas business accounted for 26.4% of total net sales.



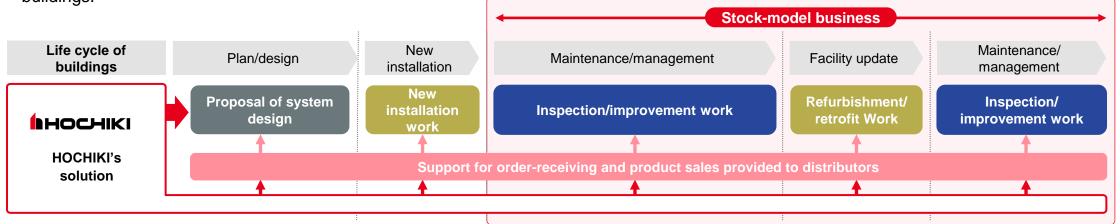
HOCHIKI's Business Types



HOCHIKI deploys three business types **Product sales New installation work Overseas** Sales of systems including installation and test adjustment of products Involving 18.7% for new installation and refurbishment/retrofit work **Installation work** 26.4% **Involving Installation Product sales** FY3/2026 Maintenance Inspection and improvement work of fire work 1Q Results 43.4% defense equipment 37.8% Consolidated **Net Sales** 19.1% Product sales to distributors, etc. ¥22.3 billion Product sales **Product sales** Domestic For Overseas markets, only product sales are 17.0% Refurbishment/ retrofit Work conducted 18.8% Maintenance

HOCHIKI's value offering throughout the life cycle of buildings

Long-term relationships with customers are established through the provision of solutions adapted to the life cycle of buildings.



Consolidated Financial Results Summary by Segment for FY3/2026 1Q



		FY3/2025	FY3/2026	YoY Change		
(¥ million)		1Q Actual	1Q Actual	Amount	Ratio	
	Net Sales	13,252	14,045	793	6.0%	
Fire Alarm Systems	Operating Profit	1,088	1,345	257	23.7%	
	Operating Margin	8.2%	9.6%	1.4pp	-	
	Net Sales	3,972	4,210	238	6.0%	
Maintenance	Operating Profit	616	687	70	11.4%	
	Operating Margin	15.5%	16.3%	0.8pp	-	
	Net Sales	2,329	2,813	484	20.8%	
Fire Extinguishing Systems	Operating Profit	163	518	355	217.3%	
Cyclemo	Operating Margin	7.0%	18.4%	11.4pp	-	
	Net Sales	1,325	1,292	△ 33	△2.5%	
Security Systems	Operating Profit	48	41	△ 7	△16.0%	
	Operating Margin	3.7%	3.2%	△ 0.5pp	-	
	Net Sales	20,879	22,362	1,482	7.1%	
Total	Operating Profit	498	1,074	575	115.5%	
	Operating Margin	2.4%	4.8%	2.4pp	-	
*Referrence Simple Total	Net Sales	7,111	6,767	△ 343	△4.8%	
of 5 Overseas Group	Operating Profit	866	682	△ 184	△21.3%	
Companies	Operating Margin	12.2%	10.1%	△ 2.1pp		

^{**}The earnings of overseas group companies are included in the Fire Alarm Systems segment with the figures after consolidated offsetting, but are presented here as a reference for the revenue structure of the overseas business.

Orders Received/Order Backlog for FY3/2026 1Q



() / , ; !!!; -,)	FY3/2	025 1Q	FY3/2	026 1Q	YoY Change		
(¥ million)	Actual	Ratio to Net Sales	Actual	Ratio to Net Sales	Amount	Ratio	
Orders Received	31,642	100.0%	34,462	100.0%	2,819	8.9%	
Fire Alarm Systems	17,473	55.2%	19,531	56.7%	2,057	11.8%	
(of which, Overseas)	(5,738)	(18.1%)	(5,901)	(17.1%)	(162)	(2.8%)	
Maintenance	9,029	28.5%	10,148	29.4%	1,119	12.4%	
Fire Extinguishing Systems	3,278	10.4%	2,777	8.1%	△ 500	△15.3%	
Security Systems	1,861	5.9%	2,004	5.8%	142	7.7%	
Orders Backlog	38,396	100.0%	39,529	100.0%	1,133	3.0%	
Fire Alarm Systems	16,107	42.0%	18,209	46.1%	2,102	13.1%	
(of which, Overseas)	(-)	(-)	(-)	(-)	(-)	(-)	
Maintenance	8,221	21.4%	9,137	23.1%	915	11.1%	
Fire Extinguishing Systems	11,990	31.2%	10,015	25.3%	△ 1,975	△16.5%	
Security Systems	2,076	5.4%	2,166	5.5%	90	4.4%	

Trends in FY3/2026 1Q Consolidated Net Sales by Business Type × Market



(¥ million)	FY3/20	025 1Q	FY3/2	026 1Q	YoY Change		
(¥ million)	Actual	Ratio to Net Sales	Actual	Ratio to Net Sales	Amount	Ratio	
Total of Domestic Business	15,140	72.5%	16,461	73.6%	1,320	8.7%	
Installation Work Sales	7,701	50.9%	8,447	51.3%	745	9.7%	
New Installation Sales	3,394	44.1%	4,166	49.3%	772	22.7%	
(of which, New Installation of Fire Alarm Sales)	(1,496)	(19.4%)	(1,466)	(17.4%)	(△30)	(△2.0%)	
Refurbishment/Retrofit Sales	4,307	55.9%	4,281	50.7%	△ 26	△0.6%	
(of which, Fire Alarm Refurbishment/Retrofit Sales)	(2,297)	(29.8%)	(2,601)	(30.8%)	(303)	(13.2%)	
Maintenance Sales	3,972	26.2%	4,210	25.6%	238	6.0%	
Stock-model Business Sales (Refurbishment/Retrofit + Maintenance)	8,279	54.7%	8,491	51.6%	211	2.6%	
Product Sales	3,466	22.9%	3,802	23.1%	336	9.7%	
Total of Overseas Business	5,738	27.5%	5,901	26.4%	162	2.8%	
Total of Consolidated Net Sales	20,879	-	22,362	-	1,482	7.1%	
Installation Work Sales	7,701	36.9%	8,447	37.8%	745	9.7%	
Maintenance Sales	3,972	19.0%	4,210	18.8%	238	6.0%	
Product Sales	9,204	44.1%	9,703	43.4%	498	5.4%	

FY3/2026 1Q Overseas Sales by Region



(V million)	FY3/2025	FY3/2026	YoY Change			
(¥ million)	1Q Actual	1Q Actual	Amount	Ratio		
North America/Central and South America	741	606	△ 135	△18.3%		
North America	609	486	△ 123	△20.2%		
Others	132	119	△ 12	△9.5%		
Asia Pacific	1,357	1,764	406	29.9%		
Vietnam	648	707	58	9.0%		
Philippine	89	32	△ 56	△63.8%		
Bangladesh	87	73	△ 13	△15.6%		
East Asia (excl. Japan)	53	304	251	472.9%		
Others Others	479	646	167	34.9%		
Europe/Middle East/India	3,638	3,530	△ 108	△3.0%		
United Kingdom	1,840	1,889	48	2.7%		
Europe (excl. UK)	990	1,026	36	3.7%		
Middle East	647	471	△ 176	△27.2%		
Others Others	160	142	△ 17	△11.1%		
Total	5,738	5,901	162	2.8%		

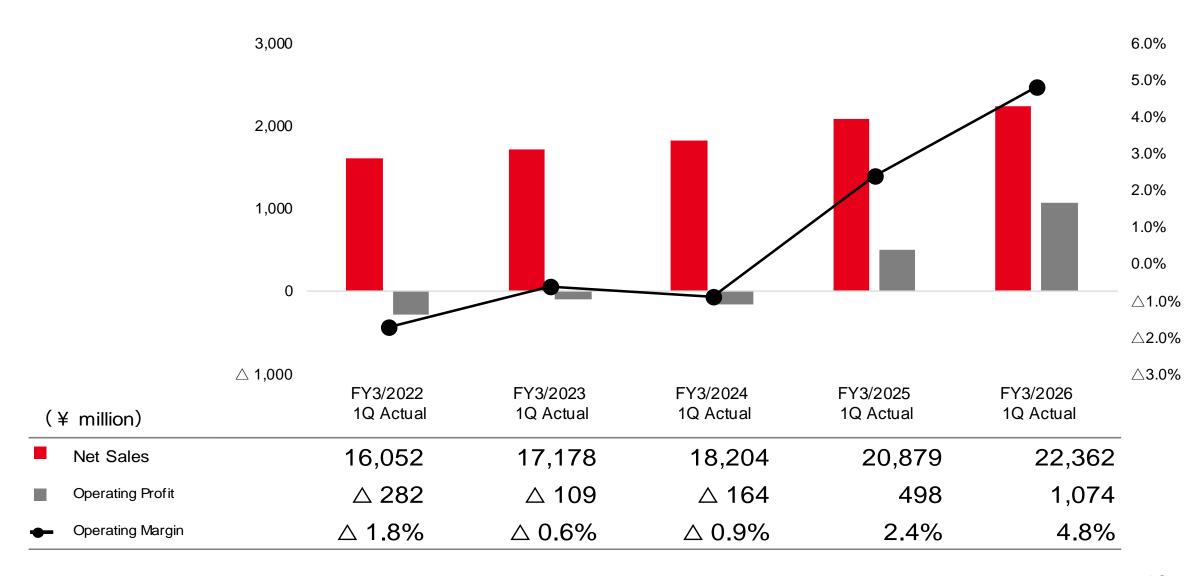
Overview of Consolidated Balance Sheet for FY3/2026 1Q



(¥ million)	EV2/2025 40	EV2/2025 End	EV2/2026 4.0	YoY Cha	inge	vs FY3/202	25-End
(‡ [[FY3/2025 1Q	FY3/2025-End	FY3/2026 1Q	Amount	Ratio	Amount	Ratio
Total Assets	77,363	89,655	83,112	5,748	7.4%	△ 6,542	△ 7.3%
Current Assets	53,520	66,087	59,379	5,858	10.9%	△ 6,708	△ 10.2%
Non-Current Assets	23,842	23,567	23,733	△ 109	△ 0.5%	165	0.7%
Property, Plant and Equipment	12,548	12,663	12,685	137	1.1%	22	0.2%
Intangible Assets	843	1,060	1,095	252	30.0%	35	3.4%
Investments and Other Assets	10,450	9,844	9,951	△ 499	△ 4.8%	107	1.1%
Total Liabilities	23,956	30,333	23,924	△ 32	△ 0.1%	△ 6,409	△ 21.1 %
Current Liabilities	16,673	23,055	16,686	13	0.1%	△ 6,368	△ 27.6%
Non-Current Liabilities	7,283	7,278	7,237	△ 46	△ 0.6%	△ 40	△ 0.6%
Total Net Assets	53,406	59,321	59,188	5,781	10.8%	△ 133	△ 0.2%
Shareholders' Equity	47,947	54,373	53,894	5,946	12.4%	△ 478	△ 0.9%
Share Capital	3,798	3,798	3,798	-	-	-	-
Capital Surplus	2,728	2,728	2,728	-	-	-	-
Retained Earnings	45,936	49,681	49,202	3,266	7.1%	△ 478	△ 1.0%
Treasury Shares	△ 4,515	△ 1,835	△ 1,835	2,680	-	0	-
Accumulated Other Comprehensive Income	5,293	4,743	5,111	△ 182	△ 3.5%	367	7.7%
Non-Controlling Interests	165	204	182	17	10.5%	△ 21	△ 10.7%
Total Liabilities and Net Assets	77,363	89,655	83,112	5,748	7.4%	△ 6,542	△ 7.3%
Equity Ratio (%)	68.8%	65.9%	71.0%	2.2pp	-	5.1pp	-

Trends of Consolidated Financial Results





Reference Indicators



Domestic Private Non-Residential Construction Investment

(¥ trillion)	2017	2018	2019	2020	2021	2022	2023	2024	2025	CAGR (17-24)
	Actual	Actual	Actual	Actual	Actual	Estimate	Estimate	Forecast	Forecast	CAGR (17-24)
Construction investment amount	11.5	11.5	11.6	9.0	9.5	10.2	10.2	10.6	11.1	△1.2%

Source: Prepared by the Company based on ""QUARTERLY OUTLOOK OF CONSTRUCTION AND MACRO ECONOMY (April 2025)"" (Research Institute of Construction and Economy)

Number of Domestic Fire Prevention Properties

(thousand objects)	2017	2018	2019	2020	2021	2022	2023	2024	CAGR (17-24)
(thousand objects)	Actual	CAGR (17-24)							
Number of fire prevention objects	4,089	4,119	4,185	4,215	4,228	4,247	4,265	4,280	0.7%
Of which, multiple-use	625	630	645	655	663	667	669	671	1.0%

Source: Prepared by the Company based on ""White Paper on Fire Service"" (Fire and Disaster Management Agency)

Global market size of fire alarm systems

(\$m)	2021	2022	2023	2024	2025	2026	2027	2028	CAGR (23-28)
	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forecast	CAGN (23-20)
Total	5,553	5,860	6,161	6,425	6,698	7,020	7,377	7,763	4.7%
America	1,621	1,686	1,787	1,884	1,938	2,002	2,094	2,202	4.3%
EMEA	2,028	2,144	2,244	2,306	2,408	2,536	2,662	2,792	4.5%
Asia & Oceania	1,904	2,030	2,130	2,235	2,351	2,483	2,620	2,769	5.4%

Source: Prepared by the Company based on ""Fire Detection & Suppression Equipment Report -2024 Analysis"" (Omdia)

Disclaimer



This document contains descriptions of future forecasts.

The Group's future growth plans include these forecasts as well as other information and assumptions.

The description of future forecasts should be contained of the future growth plans in our Groups in conjunction with other information. The future forecast is based on information currently available to us and merely describes our current outlook, expectations and plans for future events. We will inform you of the future forecast with information about new results and future events. However, we are not obligated to update or correct the latest information. We are not liable or responsible to update or revise this forward-looking statement, either with information about new results or future events.

In addition, the predicted future events discussed in this material may not happen for real or may differ materially from what was expected, and these differences can be attributed to many factors.

The trademarks used in this material are registered trademarks or trademarks applied for by Group companies.

Contact

Management Planning Division
HOCHIKI CORPORATION

Phone +81-3-3444-4115

E-mail team_ir@hochiki.co.jp