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February 3, 2026

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Notice Concerning Revision to Full-Year Financial Results Forecasts

AIPHONE CO., LTD. (the “Company”) hereby announces that it has revised the consolidated financial results forecast for the fiscal year ending March 31, 2026, which was announced on May 8, 2025 as described below.

● 1. Revision to Full-Year Consolidated Financial Results Forecasts (April 1, 2025 to March 31, 2026)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen	Yen
Previous forecast (A)	65,400	4,500	5,000	3,700	226.08
Revised forecast (B)	62,500	2,800	3,100	2,500	152.75
Change (B-A)	(2,900)	(1,700)	(1,900)	(1,200)	—
Change (%)	(4.4)	(37.8)	(38.0)	(32.4)	—
(Reference)					
Previous Fiscal Year Results (Fiscal Year ended March 31, 2025)	63,316	3,814	4,162	3,619	221.18

● 2. Reason for Revision

Regarding our earnings forecasts for the fiscal year ending March 2026, on the net sales side, sales in domestic market are expected to increase due to proactive sales activities and the effects of price revisions. However, Sales in overseas markets are projected to decrease significantly on a local currency basis. This is because purchases of our products are expected to be restrained by inventory adjustments at distributors, despite price revisions implemented amid an uncertain U.S. economy primarily due to tariffs. As a result, net sales are expected to fall below the previously announced forecast.

On the profit side, although the effects of the sales price revisions, which have been pursued since the beginning of the fiscal year, have begun to materialize substantially from the middle of the second half, the ratio of overseas sales—which carry relatively higher profit margins—is expected to decline. In addition, a further depreciation of the yen is expected to significantly increase costs and expenses denominated in foreign currencies. Consequently, each profit level from operating profit downward is projected to fall substantially below the previously announced forecast. Accordingly, the Company has revised our full-year consolidated earnings forecasts.

There are no changes to the year-end dividend forecast for the fiscal year ending March 31, 2026, following this revision to the consolidated financial results forecast. The assumed annual exchange rates are 150.95 JPY to the US dollar and 4.69 JPY to the Thai baht. (Reference: Initial exchange rate assumptions: 148 JPY to the US dollar and 4.3 JPY to the Thai baht)

(NOTE)

The above forecasts are based on information available as of the date of publication of this document. Actual results may differ from these forecasts due to various factors in the future.