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## Fiscal Year March 2026 Q2 Financial Results



SANKEN ELECTRIC CO., LTD.

#### **Vision**



# Power Electronics for Your Innovation

Drive a focused organization to become a highly profitable company that contributes to the innovation for our society through the development and implementation of unique technologies.

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## Q2 Financial Results



#### **Q2 Financial Results: FY March 2026**



(Billions of Yen)	FY March 2025								FY March 2026			H1 YoY *1		vs.H1 Forecast in May		
	Q1	Q2	H1	Q3	Q4	H2	Full Year	Q1	Q2	H1	Amount	%	Amount	%		
Net Sales	49.8	23.0	72.8	23.3	25.5	48.8	121.6	22.2	18.8	41.0	_	_	(2.8)	(6.4)%		
Sanken Core	22.4	22.4	44.7	21.6	23.7	45.3	90.0	21.0	18.5	39.5	(5.3)	(11.8)%	(3.1)	(7.3)%		
Others	27.5	0.6	28.1	1.7	1.8	3.5	31.6	1.2	0.3	1.5	_	_	0.3	28.4%		
Operating profit (loss)	(4.6)	(1.0)	(5.7)	0.2	1.6	1.9	(3.8)	(0.4)	(0.5)	(0.9)	_	_	0.2	_		
Sanken Core	0.3	(0.1)	0.2	0.4	1.5	1.8	2.0	(0.3)	(0.4)	(0.7)	(0.8)	_	0.0	_		
Consolidated adjustments etc.	(4.9)	(0.9)	(5.8)	(0.1)	0.2	0.0	(5.8)	(0.1)	(0.1)	(0.2)	_	_	0.2	_		
Share of income (losses) of equity method entities and LPS *2	_	(2.0)	(2.0)	1.8	(4.8)	(3.0)	(5.0)	(0.1)	0.9	0.8	_	_	_	_		
Ordinary profit (loss)	(5.7)	(8.6)	(14.2)	3.4	(3.5)	(0.0)	(14.3)	(0.9)	0.1	(8.0)	_	_	0.5	_		
Extraordinary income (losses), net	1.5	63.4	64.9	0.6	(0.7)	(0.1)	64.8	0.3	(0.3)	(0.0)	_	_	_	_		
Profit (loss) attributable to owners of parent	(2.7)	50.7	48.0	3.2	(0.2)	2.9	50.9	(0.9)	(0.5)	(1.4)	_	_	2.7	_		
Basic earnings per share (Unit Yen)			1,987.72				2,119.53			(65.18)	_	_	105.43	_		
FX Cumulative average	155.87	152.79		152.65	152.63			144.62	146.04		*1 As Allegro has been removed from the scope of					

(Yen/USD) 3-month average

155.87 155.87 149.70

152.38 152.57

146.04 144.62 147.47

\*1 As Allegro has been removed from the scope of consolidation from Q2 FY2024, values for year-on-year change are for Sanken Core only

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\*2 Equity in earnings (losses) of affiliates/ Gain (Loss) on investments in investment partnerships

Sanken Core

<H1 FY2025 actuals Comparison with May projections>

**Net Sales** Sharp fall in white goods sales for the Chinese market (Q2)

Operating profit (loss)

Extraordinary profit

Extraordinary losses

Income taxes

(-)Rapid rise in material price (+)Fixed cost reduction and production aligned with the back-end production reorganization

<H1 FY2025 actuals Major factors affecting Non-operating income (losses) and below (billions of yen)> "Monetary amounts are shown as positive or negative, regardless of the line item



Non-operating income and expenses Share of income (losses) of equity method entities and LPS \*2 : + 0.8 (Recording of equity in Allegro's net income -1.2, loss on investments in LPS +1.9) Foreign exchange losses

· Gain on sale of non-current assets

· Gain on change in equity

Severance pay

: + 1.2 (Sale of the Indonesian factory due to withdrawal from legacy unit products)

: + 1.2 (Impact of change in equity due to recognition of Allegro's stock compensation)

: - 2.4 (Ishikawa Sanken -2.1, Sanken Indonesia -0.3) : - 0.5

<sup>\*</sup>Solicitation of applicants for voluntary retirement by Ishikawa Sanken ended in July (Approximately 1.5-billion-yen reduction in fixed costs is expected in FY March 2027)

<sup>\*</sup>The 30.0-billion-yen share repurchase was completed in September. Repurchased shares (16.6% of total shares outstanding) have already been cancelled

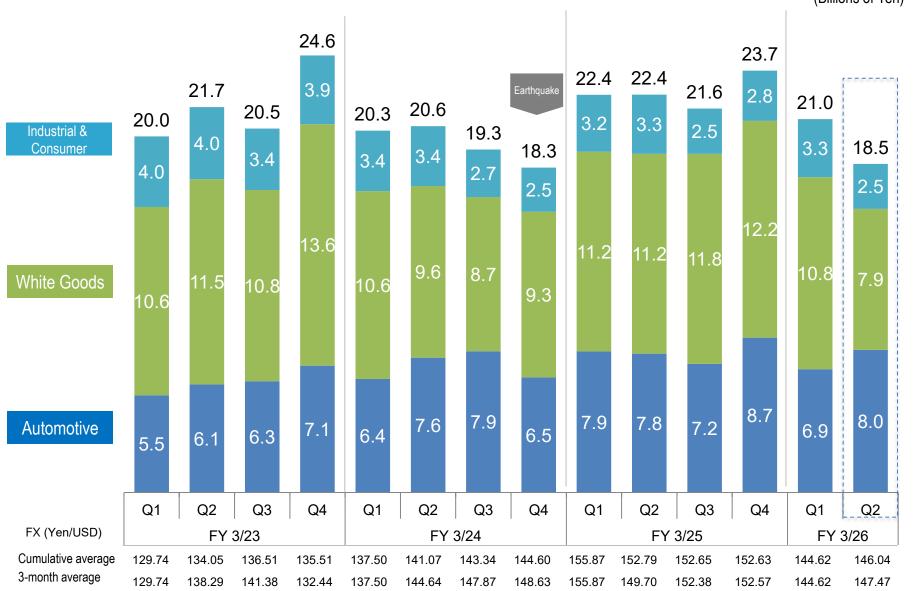


### Sanken Core Sales Trend by Market



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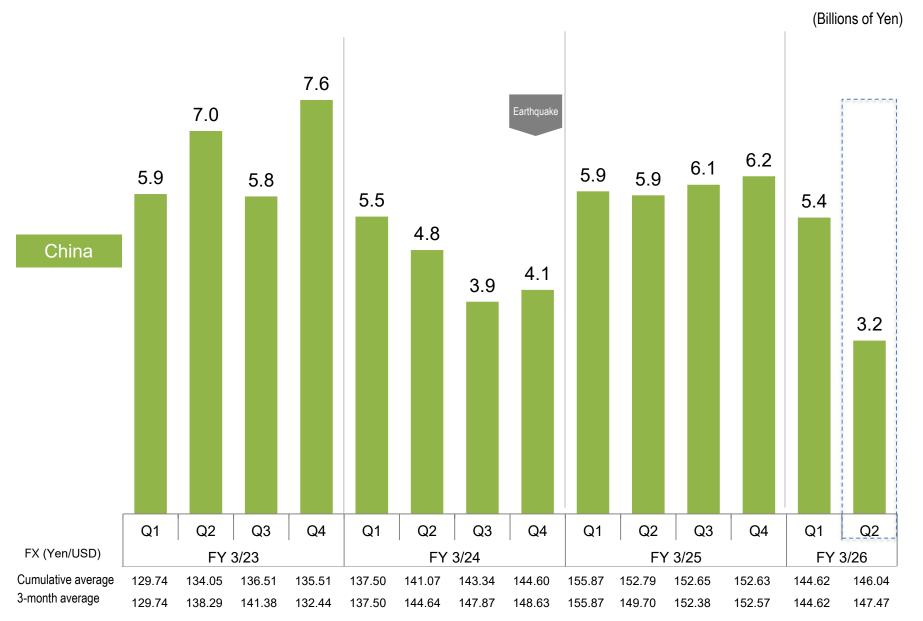






#### Sanken Core White Goods Sales Trend in the Chinese Market





## Forecast for FY March 2026



average

#### Forecast for FY March 2026



(Billions of Yen)	FY March 2025								FY March 2026					YoY		vs. H2 Forecast in May	
	Q1	Q2	H1	Q3	Q4	H2	Full Year	Q1	Q2	H1	H2	Full Year	Amount	%	Amount	%	
Net Sales	49.8	23.0	72.8	23.3	25.5	48.8	121.6	22.2	18.8	41.0	37.8	78.8	_	_	_	-	
Sanken Core	22.4	22.4	44.7	21.6	23.7	45.3	90.0	21.0	18.5	39.5	37.8	77.2	(12.8)	(14.2)%	(7.8)	(17.0) <sup>c</sup>	
Others	27.5	0.6	28.1	1.7	1.8	3.5	31.6	1.2	0.3	1.5	0.0	1.5	_	_	_	-	
Operating profit (loss)	(4.6)	(1.0)	(5.7)	0.2	1.6	1.9	(3.8)	(0.4)	(0.5)	(0.9)	(5.1)	(6.0)	_	_	_	-	
Sanken Core	0.3	(0.1)	0.2	0.4	1.5	1.8	2.0	(0.3)	(0.4)	(0.7)	(5.1)	(5.8)	(7.8)	_	(7.0)		
Consolidated adjustments etc.	(4.9)	(0.9)	(5.8)	(0.1)	0.2	0.0	(5.8)	(0.1)	(0.1)	(0.2)	0.0	(0.2)	_	_	_	-	
Share of income (losses) of equity method entities and LPS *	-	(2.0)	(2.0)	1.8	(4.8)	(3.0)	(5.0)	(0.1)	0.9	0.8			_	_	_	-	
Ordinary profit (loss)	(5.7)	(8.6)	(14.2)	3.4	(3.5)	(0.0)	(14.3)	(0.9)	0.1	(8.0)	(7.5)	(8.3)	_	_	(7.6)	-	
Extraordinary income (losses), net	1.5	63.4	64.9	0.6	(0.7)	(0.1)	64.8	0.3	(0.3)	(0.0)			_	_	_	-	
Profit (loss) attributable to owners of parent	(2.7)	50.7	48.0	3.2	(0.2)	2.9	50.9	(0.9)	(0.5)	(1.4)	(8.3)	(9.7)	-	_	(9.4)	-	
Basic earnings per share (Unit Yen)	'		1,987.72	'			2,119.53			(65.18)		(452.29)	-	_	_		
FX Cumulative average (Yen/USD) 3-month	155.87 155.87	152.79 149.70		152.65 152.38	152.63 152.57			144.62 144.62	146.04 147.47		- 145.00		Equity in earnings (losses) of affiliates/ Gain (Loss) n investments in investment partnerships				

FY3/2026 assumed exchange rage impact vs. USD (per ¥1 annual fluctuation): Approx. ¥0.4bn in net sales and ¥0.2bn in operating profit (positive impact from yen depreciation and negative impact from yen appreciation)

Net Sales : We have shifted the sales forecast to a decline forecast taking into consideration a sharp fall of white goods sales in China in H2

Operating profit (loss) : Due to the sales decline, we project a significant profit decrease taking into consideration production adjustments to reduce the buildup of

inventory aligned with the back-end process reorganization plan

Extraordinary losses : Earthquake-related cost for Ishikawa Sanken Total of 0.9 billion yen



### **Forecast Assumptions: Market Environment**



#### **Macroeconomic Trends**

- Global economic direction remains uncertain
- The policy shift in BEV incentives across the U.S. and Europe has resulted in global spread of the EV chasm
- The U.S.-China trade tensions have triggered a rapid increase of local production and consumption in China using domestically produced semiconductors
- We are closely studying each country's economy and business conditions as well as the tariffs impact

#### **Automotive Market**

- CY2025 OEM production 92.2M
  - → Product sales for ICE vehicles have been strong due to the recent EV chasm
- The shift to BEVs will remain constant over the long term, but the rise in demand, which was expected to be in H2 FY March 2027, is predicted to appear in FY March 2028 or later
- Demand growth for high voltage auxiliary motor systems for applicable BEV models is projected to temporarily plateau at its peak

#### **White Goods Market**

- While inventories of finished air conditioners in China have peaked, adjustment of product demand for seasonality began earlier than usual, starting from the July–September period. In addition, the shift toward semiconductors produced by domestic Chinese manufacturers has been accelerating
- CY2026 production at Korean customers is expected to grow from this year's level. The future increase is expected due to the new adoption of IPMs for air conditioners
- Demand for Japanese customers to the Chinese market has decreased
- We are seeking further sales expansion to U.S., European, and Indian customers

#### **Industrial & Consumer Market**

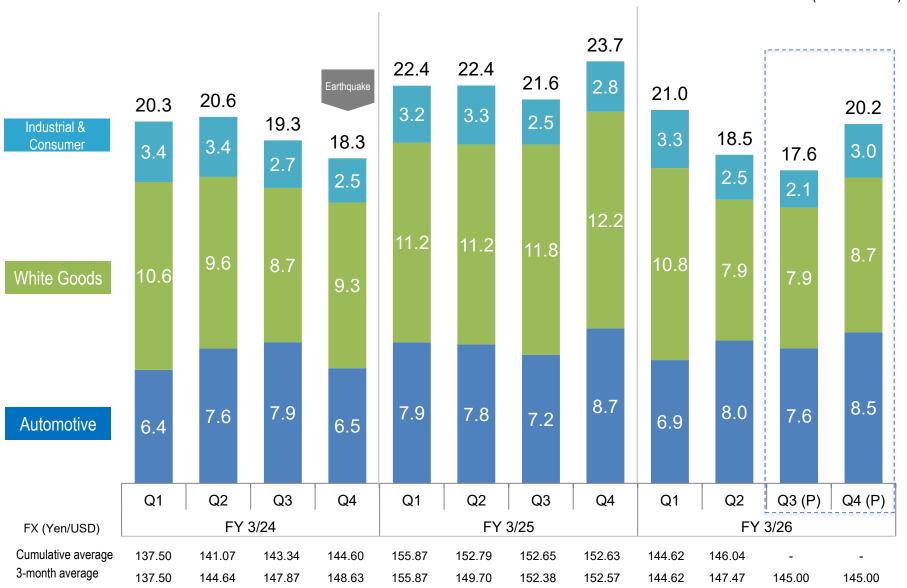
- Semiconductors for industrial applications have not seen a general recovery in demand
- Demand for global TV production remains flat
- We plan to expand sales of our IPMs for air conditioning and liquid cooling systems for AI data centers



### Sanken Core Sales Trend by Market



(Billions of Yen)



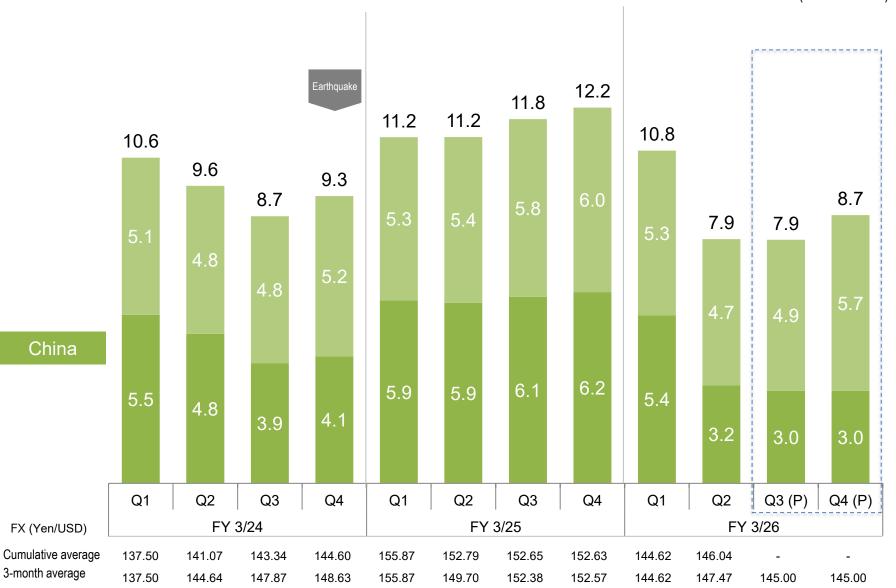


#### Sanken Core White Goods Sales Trend in the Chinese Market



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(Billions of Yen)



### **Financial Status: FY March 2026**



#### Continue to maintain the strengthened financial structure

Change from March 31, 2024



\*As of March 31, 2025: Changes are due to partial sale of Allegro shares

## Progress on the 24 MTP

#### **Progress on the 2024 Medium-Term Management Plan (24 MTP)**



#### 24 MTP Outline

#### **Product Strategy**

 Achieving growth with both standard and custom products on the SPP platform.

#### Sales Expansion Strategy

 Driving initiatives in automotive, home appliance, and industrial equipment markets in line with segment-based growth strategies

#### Profitability improvement drivers

- Increase new product ratio
- Improve earnings from existing products
- Reduce COGS

#### **Priority Tasks**

Sales building strategy
[Sales expansion to many regions and new markets]

#### Cost reduction:

[Fixed cost reduction and optimization of expense control]

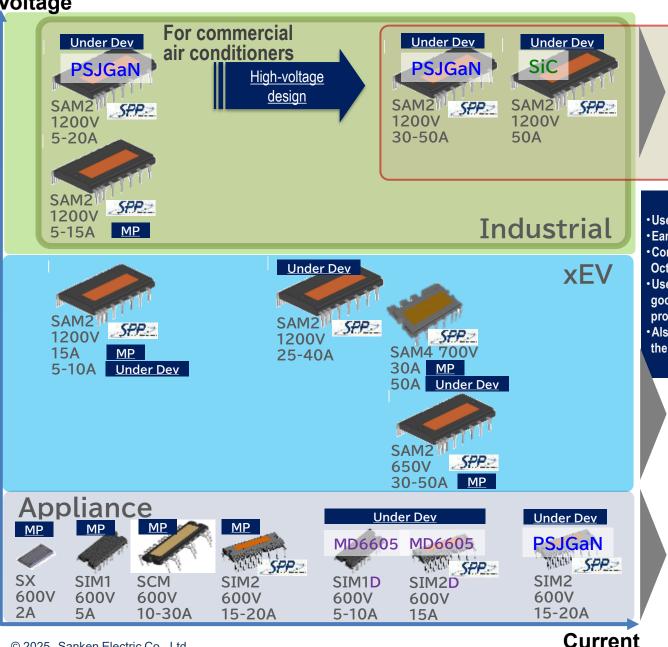
#### Cost reduction:

[Variable cost reduction: material change, expansion of the range of platform-based development]

## **IPM Focus Areas and Lineup**







Air conditioning and liquid cooling systems · Compressors Cooling pumps · Fan motors

**☆Compatible with 800V power supply** For Al data centers

- Use of SPP concept for platform-based development
- Early products launch for Al data centers
- Completion of absorption-type merger of POWDEC in October
- ·Use of PSJGaN-equipped IPMs, starting with white goods applications and expanding into high-voltage product areas
- · Also sequential launch of digital IPMs equipped with the 22nmMCU

**Electric compressors Battery coolant pumps** 

☆Compatible with 800V BEVs

Compressors Fan motors **Direct drive motors** 

\*MP: Mass production Under Dev: Under Development

#### **Market Position**

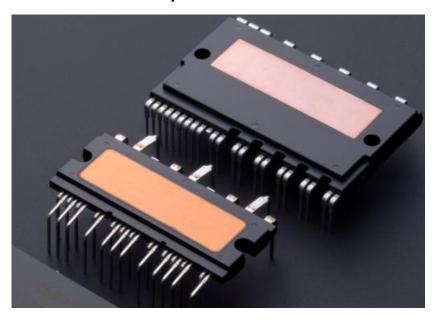


#### Establishing a global position in the power semiconductor market

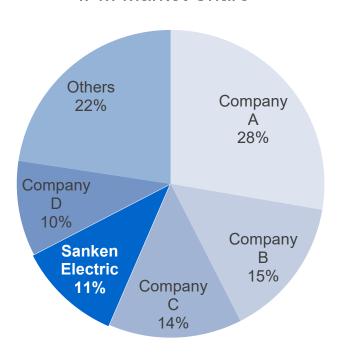
#### Intelligent power modules (IPM) \*

No. 4 globally

No. 3 in Japan



#### **IPM Market Share**



<sup>\*</sup>Fuji Keizai "Current status and future outlook of markets for next-generation power devices and power electronics-related equipment – 2025 edition"



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