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Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

May 13, 2025

Company name Japan Elevator Service Holdings Co., Ltd. Stock Exchange listing: Tokyo
 Securities code 6544 URL <https://www.jes24.co.jp/en/>
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Scheduled date of Annual General Meeting of Shareholders June 24, 2025 Scheduled date of dividend payment June 25, 2025
 Scheduled date of filling of Annual Securities Report June 23, 2025
 Preparation of supplementary materials for the financial results: Yes
 Financial results meeting: Yes (for institutional investors and analysts)

(Millions of yen, rounded down to the nearest million)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated Operating Results

(Percentage figures represent changes from the same period of the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2025	49,375	17.0	8,624	26.4	8,621	25.8	5,530	22.5
Year ended March 31, 2024	42,216	20.9	6,821	36.1	6,851	34.3	4,515	43.2

(Note) Comprehensive income Year ended March 31, 2025 5,758 million yen (25.9%) Year ended March 31, 2024 4,573 million yen (43.7%)

	Earnings per share	Diluted earnings per share	Return on equity	Ordinary profit to total assets	Operating profit margin
	Yen	Yen	%	%	%
Year ended March 31, 2025	62.10	61.88	30.3	25.4	17.5
Year ended March 31, 2024	50.71	50.53	30.1	22.3	16.2

(Reference) Equity in earnings of affiliates: Year ended March 31, 2025: 3 million yen Year ended March 31, 2024: (1) million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Year ended March 31, 2025	35,407	20,315	56.4	224.13
Year ended March 31, 2024	32,539	16,789	50.8	185.67

(Reference) Shareholders' equity Year ended March 31, 2025 19,960 million yen Year ended March 31, 2024 16,534 million yen

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents Balance at end of year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2025	5,643	(1,521)	(3,962)	2,063
Year ended March 31, 2024	5,280	(2,841)	(2,529)	1,875

2. Dividends

	Annual dividend per share					Total dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividend to net assets (Consolidated)
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of fiscal year	Total amount			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2024	-	-	-	25.00	25.00	2,226	49.3	14.8
Year ended March 31, 2025	-	-	-	31.00	31.00	2,760	49.9	15.1
Year ending March 31, 2026 (forecast)	-	-	-	-	-	-	-	-

(Note) 1. The year-end dividend per share for the fiscal year ended March 31, 2025 has been changed from 30 yen to 31 yen. For details, please refer to the "Notice of Revision to the Dividend Forecast (Dividend Increase)" released today (May 13, 2025).

2. The year-end dividend for the fiscal year ending March 31, 2026 is undecided at this time.

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentage figures represent changes from the same period of the previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
Full Year	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
	55,000	11.4	10,000	15.9	10,000	16.0	6,000	8.5	67.37

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None

Newly added: -, Excluded: -

(2) Changes in accounting policies, changes in accounting estimates, and restatements

- (i) Changes in accounting policies due to revision of accounting standards : None
- (ii) Changes in accounting policies other than (i) : None
- (iii) Changes in accounting estimates : None
- (iv) Restatement : None

(3) Number of shares issued and outstanding (common stock)

- (i) Number of shares outstanding at end of period (including treasury shares)
- (ii) Treasury shares at the end of the period
- (iii) Average number of shares during the period

Year ended March 2025	89,067,200shares	Year ended March 2024	89,067,200shares
Year ended March 2025	9,981shares	Year ended March 2024	9,477shares
Year ended March 2025	89,057,498shares	Year ended March 2024	89,058,051shares

(Reference) Summary of Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2025
(from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results (Percentages represent changes from the previous year)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2025	8,371	9.5	2,907	13.9	2,831	16.2	2,450	3.0
Year ended March 31, 2024	7,643	11.1	2,552	10.8	2,436	5.8	2,379	15.2

	Earnings per share	Diluted earnings per share
	Yen	Yen
Year ended March 31, 2025	27.52	27.42
Year ended March 31, 2024	26.72	26.63

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Year ended March 31, 2025	23,857	10,520	44.1	118.13
Year ended March 31, 2024	22,867	10,295	45.0	115.61

(Reference) Shareholders' equity: 10,520 million yen as of March 31, 2025

10,295 million yen as of March 31, 2024

The financial results report is not subject to review by a certified public accountant or auditing firm.

Explanation of appropriate use of earnings forecasts and other special notes

(Cautionary statement regarding forward-looking statements, etc.)

The forward-looking statements in this document are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and are not intended as a promise by the Company that they will be achieved. Actual results may differ significantly due to various factors. Please refer to "1. Qualitative information on the financial results for the current fiscal year (4) Explanation of consolidated earnings forecasts and other forward-looking information" on page 3 of the attached materials for the assumptions used in forecasting business results and precautions regarding the use of business results forecasts.

(Changes in the display units for amounts)

The amounts for items listed in the consolidated financial statements and other items have hitherto been displayed in units of thousands of yen. Beginning in the current fiscal year, this was changed to units of millions of yen.

For fair comparison, the amounts reported for the entire previous fiscal year have been restated in units of millions of yen.

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1. Qualitative information on the financial results for the current fiscal year

(1) Explanation of results of operation for the current fiscal year

During the current consolidated fiscal year, the economic trends in Japan showed a moderate recovery along with the improvement of employment and compensation conditions. However, the outlook remained uncertain due to the effects of rising prices and companies' needs for cost reduction were expected to increase more than ever.

In the maintenance for elevator and other equipment industry, the market was on a gradual expansion trend due to the steady increase in the number of condominium units in stock and the increase in the supply of office buildings.

In this market environment, the Group had been working to respond to the cost reduction needs of companies by switching contracts to independent maintenance companies, improving its nationwide network, acquiring and training personnel to strengthen quality and safety, and reinforcing its sales structure. JES Innovation Center Kansai (JIK) was completed in Takarazuka City, Hyogo in the previous fiscal year. With the completion of JIK, the Group was able to improve the quality of our services in the western Japan area by establishing a system that would enable us to supply parts quickly and stably and increase our modernization capacity.

As for maintenance and repair services, the number of maintenance contracts remained steady, and net sales of maintenance and repair services for the current fiscal year amounted to 30,538 million yen (up 15.1% YoY). In modernization services, net sales of modernization services for the current fiscal year were 17,325 million yen (up 21.5% YoY), thanks to a strengthened sales structure in preparation for business expansion and stronger proposals for properties where parts supply has been suspended.

As a result of the above, for the current consolidated fiscal year the Company recorded net sales of 49,375 million yen (up 17.0% YoY), operating profit of 8,624 million yen (up 26.4% YoY), ordinary profit of 8,621 million yen (up 25.8% YoY), and profit attributable to owners of parent of 5,530 million yen (up 22.5% YoY).

Our group has a single segment, "Maintenance Business", and sales by type of sales (maintenance and repair services, modernization services, and others) are shown below.

(Unit: millions of yen)

Sales type	Year ended March 31, 2025			Year ended March 31, 2024	
	Amount	Percentage of total	Percentage change from the previous period	Amount	Percentage of total
Maintenance and repair services	30,538	61.8%	15.1%	26,531	62.8%
Modernization services	17,325	35.1%	21.5%	14,255	33.8%
Other	1,511	3.1%	5.7%	1,429	3.4%
Total amount	49,375	100.0%	17.0%	42,216	100.0%

(2) Explanation of financial position for the current fiscal year

(Assets)

Total assets at the end of the current fiscal year increased 2,868 million yen from the end of the previous fiscal year to 35,407 million yen. This was mainly due to a 2,016 million yen increase in raw materials and supplies and a 838 million yen increase in accounts receivable - trade.

(Liabilities)

Liabilities decreased 657 million yen from the end of the previous fiscal year to 15,091 million yen. This was mainly due to a decrease of 1,315 million yen short-term borrowings, while accounts payable - trade increased by 401 million yen and income taxes payables increased by 241 million yen.

(Net assets)

Net assets increased 3,526 million yen from the end of the previous fiscal year to 20,315 million yen. This was mainly due to an increase in retained earnings due to the recording of 5,530 million yen in profit attributable to owners of parent, and a decrease of 2,226 million yen due to the payment of dividends.

(3) Explanation of cash flows for the current fiscal year

Cash and cash equivalents (hereinafter referred to as "cash") at the end of the current fiscal year increased 187 million yen from the end of the previous consolidated fiscal year to 2,063 million yen. The status of each cash flow and their factors during the current fiscal year are as follows.

(Net cash provided by (used in) operating activities)

Net cash provided by operating activities amounted to 5,643 million yen (5,280 million yen in the same period of the previous year). This was mainly due to such positive factors as profit before income taxes of 8,267 million yen and depreciation of 1,562 million yen, while there were such negative factors as an increase in inventories of 2,097 million yen and income taxes paid 2,643 million yen.

(Net cash provided by (used in) investing activities)

Net cash used in investing activities amounted to 1,521 million yen (2,841 million yen used in the same period of the previous year). This was mainly due to purchase of property, plant and equipment of 1,015 million yen and purchase of intangible assets of 571 million yen.

(Net cash provided by (used in) financing activities)

Net cash used in financing activities amounted to 3,962 million yen (2,529 million yen used in the same period of the previous year). This was mainly due to such cash outflows as repayment of long-term borrowings of 2,995 million yen, cash dividends paid 2,226 million yen, and a net decrease in short-term borrowings of 1,315 million yen, against such cash inflows as proceeds from proceeds from long-term borrowings of 2,600 million yen.

(4) Explanation of consolidated earnings forecasts and other forward-looking information

With regard to the future economic outlook, the Japanese economy has been recovering moderately along with the improvement of employment and compensation conditions. However, the outlook remains uncertain due to the effects of rising prices resulting from the yen's depreciation and other factors, and companies' needs for cost reduction are expected to increase more than ever.

In the maintenance for elevator and other equipment industry, the market is on a gradual expansion trend due to the steady increase in the number of condominium units in stock and the increase in the supply of office buildings.

In this business environment, our group will continue to aim for sustainable growth by improving maintenance quality based on our corporate philosophies of "Safety above anything else," "No cutting corners," and "Building on trust," as well as by setting the goal of "achieving reasonable prices" by reviewing manufacturer-led price systems. We will continue to aim for sustainable growth.

Based on the above, we forecast the following results for the following fiscal year.

Forecast for fiscal year ending March 31, 2026 (April 1, 2025 - March 31, 2026)

Net sales	55,000 million yen
Operating profit	10,000 million yen
Ordinary profit	10,000 million yen
Profit attributable to owners of parent	6,000 million yen

2. Basic approach to the selection of accounting standards

For the time being, the Group's policy is to prepare its consolidated financial statements in accordance with Japanese GAAP, taking into consideration the comparability of the consolidated financial statements from period to period and the comparability among companies.

The Company's policy is to apply IFRS as appropriate, taking into consideration various conditions in Japan and overseas.

3. Consolidated financial statements and major notes

(1) Consolidated balance sheets

(Unit: millions of yen)

	Previous fiscal year (As of March 31, 2024)	Current fiscal year (As of March 31, 2025)
Assets		
Current assets		
Cash and deposits	2,184	2,344
Notes receivable - trade	53	34
Accounts receivable - trade	6,386	7,224
Work in process	164	245
Raw materials and supplies	4,243	6,260
Other	558	616
Allowance for doubtful accounts	(16)	(10)
Total current assets	13,575	16,717
Non-current assets		
Property, plant and equipment		
Buildings and structures	7,706	7,807
Tools, furniture and fixtures	7,477	8,381
Land	1,621	1,629
Other	322	293
Accumulated depreciation and impairment	(4,516)	(5,763)
Total property, plant and equipment	12,612	12,348
Intangible assets		
Goodwill	2,093	1,835
Software	1,233	1,189
Other	1,097	1,207
Total intangible assets	4,424	4,232
Investments and other assets		
Investment securities	50	63
Leasehold and guarantee deposits	617	603
Deferred tax assets	1,119	1,336
Other	183	144
Allowance for doubtful accounts	(43)	(38)
Total investments and other assets	1,926	2,109
Total non-current assets	18,963	18,690
Total assets	32,539	35,407

(Unit: Millions of yen)

	Previous fiscal year (As of March 31, 2024)	Current fiscal year (As of March 31, 2025)
Liabilities		
Current liabilities		
Accounts payable - trade	1,616	2,017
Short-term borrowings	3,535	2,220
Current portion of long-term borrowings	2,274	1,768
Accounts payable - other	968	1,111
Income taxes payable	1,788	2,029
Accrued consumption taxes	571	662
Provision for bonuses	948	1,079
Other	1,272	1,378
Total current liabilities	12,974	12,268
Non-current liabilities		
Long-term borrowings	903	1,015
Retirement benefit liability	1,287	1,224
Asset retirement obligations	445	460
Other	138	123
Total non-current liabilities	2,774	2,823
Total liabilities	15,749	15,091
Net assets		
Shareholders' equity		
Share capital	2,493	2,493
Capital surplus	2,576	2,570
Retained earnings	11,591	14,894
Treasury shares	(13)	(13)
Total shareholders' equity	16,647	19,944
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2	1
Foreign currency translation adjustment	(69)	(39)
Remeasurements of defined benefit plans	(44)	53
Total accumulated other comprehensive income	(112)	15
Non-controlling interests	254	355
Total net assets	16,789	20,315
Total liabilities and net assets	32,539	35,407

(2) Consolidated statements of income and comprehensive income
(Consolidated statements of income)

(Unit: millions of yen)

	Previous fiscal year (from April 1, 2023 to March 31, 2024)	Current fiscal year (from April 1, 2024 to March 31, 2025)
Net sales	42,216	49,375
Cost of sales	26,263	30,613
Gross profit	15,952	18,762
Selling, general and administrative expenses	9,131	10,137
Operating profit	6,821	8,624
Non-operating income		
Surrender value of insurance policies	22	26
Rental income	26	33
Gain on sale of scraps	9	13
Other	39	42
Total non-operating income	97	115
Non-operating expenses		
Interest expenses	22	39
Foreign exchange losses	13	15
Depreciation	14	14
Compensation expenses	—	16
Other	17	33
Total non-operating expenses	67	118
Ordinary profit	6,851	8,621
Extraordinary income		
Gain on sale of non-current assets	3	5
Gain on bargain purchase	2	—
Total extraordinary income	6	5
Extraordinary losses		
Impairment losses	—	342
Other	14	16
Total extraordinary losses	14	358
Profit before income taxes	6,843	8,267
Income taxes - current	2,438	2,905
Income taxes - deferred	(142)	(252)
Total income taxes	2,295	2,653
Profit	4,548	5,614
Profit attributable to non-controlling interests	32	84
Profit attributable to owners of parent	4,515	5,530

(Consolidated statements of comprehensive income)

(Unit: millions of yen)

	Previous fiscal year (from April 1, 2023 to March 31, 2024)	Current fiscal year (from April 1, 2024 to March 31, 2025)
Profit	4,548	5,614
Other comprehensive income		
Valuation difference on available-for-sale securities	1	(0)
Foreign currency translation adjustment	10	46
Remeasurements of defined benefit plans, net of tax	12	98
Total other comprehensive income	24	144
Comprehensive income	4,573	5,758
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,535	5,658
Comprehensive income attributable to non-controlling interests	37	100

(3) Consolidated statements of change in net assets
Previous fiscal year (from April 1, 2023 to March 31, 2024)

(Unit: millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,493	2,576	8,589	(13)	13,645
Changes during period					
Dividends of surplus			(1,513)		(1,513)
Profit attributable to owners of parent			4,515		4,515
Purchase of treasury shares				(0)	(0)
Purchase of shares of consolidated subsidiaries					
Net changes in items other than shareholders' equity					
Total changes during period	—	—	3,001	(0)	3,001
Balance at end of period	2,493	2,576	11,591	(13)	16,647

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	0	(75)	(57)	(131)	164	13,678
Changes during period						
Dividends of surplus						(1,513)
Profit attributable to owners of parent						4,515
Purchase of treasury shares						(0)
Purchase of shares of consolidated subsidiaries						—
Net changes in items other than shareholders' equity	1	5	12	19	89	109
Total changes during period	1	5	12	19	89	3,110
Balance at end of period	2	(69)	(44)	(112)	254	16,789

Current fiscal year (from April 1, 2024 to March 31, 2025)

(Unit: millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,493	2,576	11,591	(13)	16,647
Changes during period					
Dividends of surplus			(2,226)		(2,226)
Profit attributable to owners of parent			5,530		5,530
Purchase of treasury shares				(0)	(0)
Purchase of shares of consolidated subsidiaries		(6)			(6)
Net changes in items other than shareholders' equity					
Total changes during period	—	(6)	3,303	(0)	3,297
Balance at end of period	2,493	2,570	14,894	(13)	19,944

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	2	(69)	(44)	(112)	254	16,789
Changes during period						
Dividends of surplus						(2,226)
Profit attributable to owners of parent						5,530
Purchase of treasury shares						(0)
Purchase of shares of consolidated subsidiaries						(6)
Net changes in items other than shareholders' equity	(0)	30	98	128	100	228
Total changes during period	(0)	30	98	128	100	3,526
Balance at end of period	1	(39)	53	15	355	20,315

(4) Consolidated statements of cash flows

(Unit: millions of yen)

	Previous fiscal year (from April 1, 2023 to March 31, 2024)	Current fiscal year (from April 1, 2024 to March 31, 2025)
Cash flows from operating activities		
Profit before income taxes	6,843	8,267
Depreciation	1,403	1,562
Amortization of goodwill	269	276
Increase (decrease) in allowance for doubtful accounts	12	(7)
Increase (decrease) in provision for bonuses	136	128
Increase (decrease) in retirement benefit liability	76	79
Interest expenses	22	39
Gain on bargain purchase	(2)	—
Gain on sale of non-current assets	(3)	(5)
Impairment losses	—	342
Surrender value of insurance policies	(22)	(26)
Decrease (increase) in trade receivables	(1,567)	(798)
Decrease (increase) in inventories	(1,333)	(2,097)
Decrease (increase) in accounts receivable - other	397	24
Increase (decrease) in trade payables	278	400
Increase (decrease) in accrued consumption taxes	195	88
Other, net	415	39
Subtotal	7,121	8,315
Interest and dividends received	7	11
Interest paid	(22)	(39)
Income taxes paid	(1,825)	(2,643)
Net cash provided by (used in) operating activities	5,280	5,643
Cash flows from investing activities		
Purchase of investment securities	—	(10)
Purchase of property, plant and equipment	(1,958)	(1,015)
Purchase of intangible assets	(670)	(571)
Proceeds from cancellation of insurance funds	55	54
Payments of leasehold and guarantee deposits	(76)	(28)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(165)	(13)
Other, net	(26)	62
Net cash provided by (used in) investing activities	(2,841)	(1,521)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(990)	(1,315)
Proceeds from long-term borrowings	2,400	2,600
Repayments of long-term borrowings	(2,422)	(2,995)
Purchase of treasury shares	(0)	(0)
Dividends paid	(1,513)	(2,226)
Other, net	(2)	(24)
Net cash provided by (used in) financing activities	(2,529)	(3,962)
Effect of exchange rate change on cash and cash equivalents	10	28
Net increase (decrease) in cash and cash equivalents	(79)	187
Cash and cash equivalents at beginning of period	1,955	1,875
Cash and cash equivalents at end of period	1,875	2,063

(5) Notes to consolidated financial statements

(Notes on going concern assumption)

Not applicable.

(Significant changes in scope of consolidation during the current fiscal year)

Not applicable.

Although not applicable to changes in significant subsidiaries, the Company acquired shares of Showa Yusoki Tohoku Co., Ltd. during the current fiscal year and making it consolidated subsidiaries.

(Notes on segment information)

This information is omitted because the Group has only one segment, the maintenance business.

(Per share information)

	Previous fiscal year (from April 1, 2023 to March 31, 2024)	Current fiscal year (from April 1, 2024 to March 31, 2025)
Net assets per share	185.67 yen	224.13 yen
Earnings per share	50.71 yen	62.10 yen
Diluted earnings per share	50.53 yen	61.88 yen

(Note) The basis for calculation of earnings per share and diluted earnings per share is as follows.

	Previous fiscal year (from April 1, 2023 to March 31, 2024)	Current fiscal year (from April 1, 2024 to March 31, 2025)
Earnings per share		
Profit attributable to owners of parent (millions of yen)	4,515	5,530
Amount not attributable to common shareholders (millions of yen)	—	—
Net income attributable to owners of the parent for common stock Profit (millions of yen)	4,515	5,530
Average number of shares of common stock during the period (shares)	89,058,051	89,057,498
Diluted earnings per share		
Adjustments to profit attributable to owners of parent (millions of yen)	—	—
Increase in common stock (shares)	312,117	315,066
(of which stock acquisition rights (shares))	(312,117)	(315,066)
Summary of potential shares not included in the calculation of diluted earnings per share as they have no dilutive effect	—	—

(Significant subsequent events)

Not applicable.