Translation

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Summary of Consolidated Financial Results for the Year Ended March 31, 2025 (Based on Japanese GAAP)

May 13, 2025

Company name: MAEZAWA KYUSO INDUSTRIES CO .,LTD.

Stock exchange listing: Tokyo

Stock code: 6485 URL https://www.qso.co.jp/

Headquarters

Representative: President and Representative Director Hiroshi Sugimoto

Managing Director, Chief of Administration
Inquiries:

Yoichiro Taniguchi TEL 03-3716-1512

Scheduled date of ordinary general meeting of shareholders: June 26, 2025
Scheduled date to file Securities Report: June 25, 2025
Scheduled date to commence dividend payments: June 27, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results meeting: Yes (for analysts and institutional investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|---------------------------|-----------------|-------|------------------|------|-----------------|------|---|------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Year ended March 31, 2025 | 31,957 | (0.2) | 3,046 | 23.5 | 3,184 | 22.6 | 2,379 | 41.5 |
| Year ended March 31, 2024 | 32,008 | 3.2 | 2,466 | 12.9 | 2,598 | 14.6 | 1,681 | 17.3 |

| | Earnings per share | Diluted earnings per share | Profit attributable to owners of parent/equity | Ordinary profit/total assets | Operating profit/net sales |
|---------------------------|--------------------|-------------------------------|--|------------------------------|----------------------------|
| | Yen | Yen | % | % | % |
| Year ended March 31, 2025 | 113.58 | - | 6.0 | 6.9 | 9.5 |
| Year ended March 31, 2024 | 78.12 | _ | 4.4 | 5.7 | 7.7 |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2025 | 45,998 | 39,754 | 86.4 | 1,917.02 |
| As of March 31, 2024 | 45,965 | 39,039 | 84.9 | 1,840.77 |

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period | |
|---------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen | |
| Year ended March 31, 2025 | 2,463 | (1,258) | (1,564) | 10,123 | |
| Year ended March 31, 2024 | 2,060 | (273) | (1,783) | 10,486 | |

2. Cash dividends

| | | Annu | ıal dividends per | share | | Total cash | Dividend payout ratio (Consolidated) | Ratio of dividends to net assets (Consolidated) |
|--|-----------------|-----------------|-------------------|-----------------|-------|-------------------|---|---|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | dividends (Total) | | |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Year ended March 31, 2024 | _ | 18.00 | _ | 22.00 | 40.00 | 853 | 51.2 | 2.2 |
| Year ended March 31, 2025 | - | 21.00 | - | 36.00 | 57.00 | 1,187 | 50.2 | 3.0 |
| Year ending March 31, 2026 (Forecast) | _ | 25.00 | - | 25.00 | 50.00 | | 51.8 | |

3. Forecast of consolidated financial results for the year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

Percentages indicate year-on-year changes

| | Net sales | Net sales Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Earnings per share | |
|---|-----------------|----------------------------|-----------------|-----------------|-----------------|---|-----------------|--------------------|-----|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Six months ending September 30, 2025 | _ | - | _ | - | _ | - | _ | - | _ |
| Full year | _ | - | = | _ | = | _ | = | _ | = |

4. Notes

(1) Significant changes in the scope of consolidation during the year ended March 31, 2025: Yes

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes Changes in accounting policies due to other reasons: No Changes in accounting estimates: No Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| 000 -1 |
|--------------|
| 0,000 shares |
| |
| 1,806 shares |
| |
| 5,720 shares |
| |

Consolidated financial statements Consolidated balance sheets

| | As of March 31, 2024 | As of March 31, 2025 | |
|---|----------------------|----------------------|--|
| Assets | | | |
| Current assets | | | |
| Cash and deposits | 10,845 | 10,123 | |
| Notes receivable - trade | 1,285 | 803 | |
| Accounts receivable - trade | 4,099 | 3,635 | |
| Electronically recorded monetary claims - operating | 6,918 | 6,481 | |
| Securities | , _ | 200 | |
| Merchandise and finished goods | 5,872 | 7,016 | |
| Work in process | 103 | 82 | |
| Raw materials and supplies | 1,336 | 1,263 | |
| Other | 244 | 327 | |
| Total current assets | 30,706 | 29,934 | |
| Non-current assets | | | |
| Property, plant and equipment | | | |
| Buildings and structures | 8,569 | 7,812 | |
| Accumulated depreciation | (6,337) | (5,909 | |
| Buildings and structures, net | 2,231 | 1,902 | |
| Machinery, equipment and vehicles | 7,762 | 8,195 | |
| Accumulated depreciation | (7,097) | (7,285 | |
| Machinery, equipment and vehicles, net | 665 | 910 | |
| Land | 4,622 | 4,614 | |
| Construction in progress | 72 | 238 | |
| Other | 3,824 | 3,879 | |
| Accumulated depreciation | (3,553) | (3,705 | |
| Other, net | 270 | 174 | |
| Total property, plant and equipment | 7,861 | 7,840 | |
| Intangible assets | .,, | ,,,,,,, | |
| Software | 454 | 393 | |
| Goodwill | 237 | 197 | |
| Other | 23 | 2 | |
| Total intangible assets | 714 | 593 | |
| Investments and other assets | | | |
| Investment securities | 5,304 | 5,612 | |
| Long-term loans receivable | 4 | 3 | |
| Insurance funds | 1,260 | 1,650 | |
| Retirement benefit asset | , <u> </u> | 221 | |
| Deferred tax assets | 14 | 5 | |
| Other | 101 | 140 | |
| Allowance for doubtful accounts | (3) | (3 | |
| Total investments and other assets | 6,681 | 7,630 | |
| Total non-current assets | 15,258 | 16,063 | |
| Total assets | 45,965 | 45,998 | |

| | As of March 31, 2024 | As of March 31, 2025 |
|--|----------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 3,052 | 2,653 |
| Electronically recorded obligations - operating | 794 | 732 |
| Income taxes payable | 474 | 539 |
| Provision for bonuses | 259 | 272 |
| Provision for bonuses for directors (and other officers) | 29 | 40 |
| Buy-sell transaction liability | 49 | 67 |
| Other | 1,053 | 700 |
| Total current liabilities | 5,712 | 5,006 |
| Non-current liabilities | | |
| Deferred tax liabilities | 611 | 803 |
| Retirement benefit liability | 534 | 367 |
| Asset retirement obligations | 4 | = |
| Other | 62 | 66 |
| Total non-current liabilities | 1,213 | 1,237 |
| Total liabilities | 6,925 | 6,244 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 3,358 | 3,358 |
| Capital surplus | 3,909 | 3,715 |
| Retained earnings | 29,600 | 31,072 |
| Treasury shares | (312) | (943) |
| Total shareholders' equity | 36,556 | 37,203 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,229 | 2,341 |
| Foreign currency translation adjustment | 281 | _ |
| Remeasurements of defined benefit plans | (28) | 209 |
| Total accumulated other comprehensive income | 2,483 | 2,550 |
| Total net assets | 39,039 | 39,754 |
| Total liabilities and net assets | 45,965 | 45,998 |

Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

| | | (Millions of yen) |
|--|-------------------|-------------------|
| | Fiscal year ended | Fiscal year ended |
| | March 31, 2024 | March 31, 2025 |
| Net sales | 32,008 | 31,957 |
| Cost of sales | 22,668 | 22,160 |
| Gross profit | 9,340 | 9,797 |
| Selling, general and administrative expenses | 6,873 | 6,750 |
| Operating profit | 2,466 | 3,046 |
| Non-operating income | | |
| Interest income | 14 | 15 |
| Dividend income | 114 | 132 |
| Dispatching income | 13 | 12 |
| Other | 49 | 54 |
| Total non-operating income | 191 | 215 |
| Non-operating expenses | | |
| Foreign exchange losses | 42 | 73 |
| Loss on cancellation of insurance policies | 13 | _ |
| Other | 3 | 3 |
| Total non-operating expenses | 60 | 76 |
| Ordinary profit | 2,598 | 3,184 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 0 | _ |
| Gain on sale of investment securities | _ | 1 |
| Gain on sale of investments in capital of subsidiaries and | | 187 |
| associates | _ | 187 |
| Total extraordinary income | 0 | 188 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 3 | 130 |
| Impairment losses | _ | 14 |
| Total extraordinary losses | 3 | 144 |
| Profit before income taxes | 2,595 | 3,228 |
| Income taxes - current | 796 | 851 |
| Income taxes - deferred | 117 | (2) |
| Total income taxes | 914 | 848 |
| Profit | 1,681 | 2,379 |
| Profit attributable to owners of parent | 1,681 | 2,379 |
| 1 | -, | =,5 / > |

Consolidated statements of comprehensive income

| | | (infilitelia of join) |
|---|-------------------|-----------------------|
| | Fiscal year ended | Fiscal year ended |
| | March 31, 2024 | March 31, 2025 |
| Profit | 1,681 | 2,379 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 812 | 112 |
| Foreign currency translation adjustment | (103) | (281) |
| Remeasurements of defined benefit plans, net of tax | (17) | 237 |
| Total other comprehensive income | 690 | 67 |
| Comprehensive income | 2,372 | 2,447 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 2,372 | 2,447 |

Consolidated statements of changes in equity Fiscal year ended March 31, 2024

| | Shareholders' equity | | | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at beginning of period | 3,358 | 3,711 | 30,304 | (941) | 36,432 | | |
| Changes during period | | | | | | | |
| Dividends of surplus | | | (782) | | (782) | | |
| Profit attributable to owners of parent | | | 1,681 | | 1,681 | | |
| Purchase of treasury shares | | | | (1,000) | (1,000) | | |
| Cancellation of treasury shares | | (1,605) | | 1,605 | - | | |
| Disposal of treasury shares | | 3 | | 23 | 26 | | |
| Transfer from retained earnings to capital surplus | | 1,602 | (1,602) | | - | | |
| Capital reduction of consolidated subsidiaries | | 198 | | | 198 | | |
| Net changes in items other than shareholders' equity | | | | | | | |
| Total changes during period | - | 198 | (703) | 629 | 123 | | |
| Balance at end of period | 3,358 | 3,909 | 29,600 | (312) | 36,556 | | |

| | Accumulated other comprehensive income | | | | |
|--|---|---|---|--|------------------|
| | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Total net assets |
| Balance at beginning of period | 1,417 | 385 | (10) | 1,792 | 38,225 |
| Changes during period | | | | | |
| Dividends of surplus | | | | | (782) |
| Profit attributable to owners of parent | | | | | 1,681 |
| Purchase of treasury shares | | | | | (1,000) |
| Cancellation of treasury shares | | | | | - |
| Disposal of treasury shares | | | | | 26 |
| Transfer from retained earnings to capital surplus | | | | | _ |
| Capital reduction of consolidated subsidiaries | | | | | 198 |
| Net changes in items other than shareholders' equity | 812 | (103) | (17) | 690 | 690 |
| Total changes during period | 812 | (103) | (17) | 690 | 814 |
| Balance at end of period | 2,229 | 281 | (28) | 2,483 | 39,039 |

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 3,358 | 3,909 | 29,600 | (312) | 36,556 |
| Changes during period | | | | | |
| Dividends of surplus | | | (907) | | (907) |
| Profit attributable to owners of parent | | | 2,379 | | 2,379 |
| Purchase of treasury shares | | | | (655) | (655) |
| Disposal of treasury shares | | 4 | | 24 | 29 |
| Sale of consolidated subsidiaries | | (198) | | | (198) |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | (193) | 1,471 | (631) | 647 |
| Balance at end of period | 3,358 | 3,715 | 31,072 | (943) | 37,203 |

| | Accumulated other comprehensive income | | | | |
|--|---|---|---|--|------------------|
| | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Total net assets |
| Balance at beginning of period | 2,229 | 281 | (28) | 2,483 | 39,039 |
| Changes during period | | | | | |
| Dividends of surplus | | | | | (907) |
| Profit attributable to owners of parent | | | | | 2,379 |
| Purchase of treasury shares | | | | | (655) |
| Disposal of treasury shares | | | | | 29 |
| Sale of consolidated subsidiaries | | 198 | | 198 | - |
| Net changes in items other than shareholders' equity | 112 | (480) | 237 | (130) | (130) |
| Total changes during period | 112 | (281) | 237 | 67 | 714 |
| Balance at end of period | 2,341 | | 209 | 2,550 | 39,754 |

Consolidated statements of cash flows

| | Eignal room and all | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Cash flows from operating activities | Widicii 31, 2024 | Widicii 51, 2025 |
| Profit before income taxes | 2,595 | 3.228 |
| Depreciation | 672 | 667 |
| Amortization of goodwill | 39 | 39 |
| Insurance claim income | (2) | - - |
| Increase (decrease) in provision for bonuses | 8 | 13 |
| Increase (decrease) in provision for bonuses for directors | | |
| (and other officers) | 9 | 11 |
| Increase (decrease) in allowance for doubtful accounts | _ | ((|
| Increase (decrease) in retirement benefit liability | 43 | (44 |
| Share-based payment expenses | 26 | 28 |
| Interest and dividend income | (128) | (148 |
| Foreign exchange losses (gains) | 42 | 7. |
| Loss (gain) on cancellation of insurance policies | 13 | (4 |
| Loss (gain) on sale of investment securities | _ | (|
| Decrease (increase) in trade receivables | (1,034) | 1,290 |
| Decrease (increase) in inventories | 6 | (1,14 |
| Decrease (increase) in accounts receivable - other | 190 | (2 |
| Increase (decrease) in trade payables | (27) | (45 |
| Increase/decrease in consumption taxes | 95 | (6 |
| payable/consumption taxes refund receivable | 93 | (6. |
| Loss on retirement of non-current assets | 3 | 130 |
| Impairment losses | _ | 14 |
| Loss (gain) on sale of investments in capital of | | (19) |
| subsidiaries and associates | _ | (18) |
| Other, net | 167 | (299 |
| Subtotal | 2,721 | 3,119 |
| Interest and dividends received | 137 | 151 |
| Proceeds from insurance income | 2 | - |
| Interest paid | (0) | (1 |
| Income taxes paid | (801) | (803) |
| Net cash provided by (used in) operating activities | 2,060 | 2,463 |

| | F' 1 1 1 | (Millions of yen) |
|---|-------------------|-------------------|
| | Fiscal year ended | Fiscal year ended |
| | March 31, 2024 | March 31, 2025 |
| Cash flows from investing activities | (1.50) | (4.00) |
| Payments into time deposits | (159) | (100) |
| Proceeds from withdrawal of time deposits | 574 | 416 |
| Proceeds from redemption of securities | 400 | _ |
| Purchase of investment securities | (301) | (301) |
| Proceeds from sale of investment securities | _ | 2 |
| Purchase of property, plant and equipment | (727) | (1,051) |
| Payments for retirement of property, plant and equipment | _ | (57) |
| Proceeds from sale of property, plant and equipment | 2 | _ |
| Purchase of intangible assets | (28) | (55) |
| Payments for asset retirement obligations | _ | (4) |
| Proceeds from sale of investments in capital of | | |
| subsidiaries and associates resulting in change in scope of | _ | 277 |
| consolidation | | |
| Repayments of insurance funds contract | (376) | (441) |
| Proceeds from cancellation of insurance funds | 336 | 49 |
| Proceeds from maturity of insurance funds | 6 | 6 |
| Long-term loan advances | (0) | = |
| Proceeds from collection of long-term loans receivable | 0 | 0 |
| Net cash provided by (used in) investing activities | (273) | (1,258) |
| Cash flows from financing activities | | |
| Repayments of lease liabilities | (1) | (1) |
| Dividends paid | (782) | (908) |
| Purchase of treasury shares | (1,000) | (655) |
| Net cash provided by (used in) financing activities | (1,783) | (1,564) |
| Effect of exchange rate change on cash and cash equivalents | (14) | (3) |
| Net increase (decrease) in cash and cash equivalents | (11) | (362) |
| Cash and cash equivalents at beginning of period | 10,498 | 10,486 |
| Cash and cash equivalents at end of period | 10,486 | 10,123 |
| | | |