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October 31, 2025

MAX



Consolidated Financial Results for the Six Months Ended September 30, 2025 (Under Japanese GAAP)

Company name: MAX CO.,LTD. Listing: Tokyo Stock Exchange

Securities code: 6454

URL: https://www.max-ltd.co.jp/

Representative: Tatsushi Ogawa, President Inquiries: Nobuo Suda, Executive Officer

Telephone: +81-3-3669-8106

Scheduled date to file semi-annual securities report: November 7, 2025

Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for investment analysts and fund managers)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended September 30, 2025 (from April 1, 2025 to September 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sal	es	Operating	profit	Ordinary	profit	Profit attribution owners of	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2025	48,688	8.5	9,467	27.6	9,755	36.4	7,288	33.7
September 30, 2024	44,881	4.6	7,416	11.5	7,150	(3.8)	5,453	(2.4)

Note: Comprehensive income For the six months ended September 30, 2025: ¥ 8,529 million [66.0%] For the six months ended September 30, 2024: ¥ 5,139 million [(41.4)%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2025	159.34	-
September 30, 2024	117.22	-

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2025	125,367	105,967	84.4	2,335.26
March 31, 2025	124,611	106,034	85.0	2,304.19

Reference: Equity

As of September 30, 2025: $\mbox{$\frac{105,833$ million}{105,906$ million}}$

2. Cash dividends

	Annual dividends per share					
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2025	-	-	-	114.00	114.00	
Fiscal year ending March 31, 2026	-	-				
Fiscal year ending March 31, 2026 (Forecast)			-	132.00	132.00	

Note: Revisions to the forecast of cash dividends most recently announced:

Yes

3. Consolidated financial result forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales	S	Operating profit Ordinary p		rofit	Profit attributable to owners of parent		Basic earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	97,700	6.4	17,200	18.9	17,500	18.2	13,200	17.6	290.90

Note: Revisions to the financial result forecast most recently announced:

Yes

*	N	Λt	6

(1) Significant changes	in the sco	pe of consolidation during the period:	None	
Newly included:	-	companies()
Excluded:	-	companies()

- (2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2025	46,537,426 shares
As of March 31, 2025	46,537,426 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2025	1,217,811 shares
As of March 31, 2025	574,598 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2025	45,744,381 shares
Six months ended September 30, 2024	46,521,306 shares

^{*} Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

Statements on the future of our business in these materials, including the earnings forecast, are based on information available at this moment and certain preconditions which the company judges as rational and appropriate. Therefore, actual results and other achievements may differ from the above forecasts for various reasons.

^{*} Proper use of earnings forecasts, and other special matters

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[Qualitative Information and Financial Statements]

- 1. Qualitative Information on Semi-annual financial Results
- (1) Explanation Concerning Qualitative Information on Operating Results
- 1) Business results of all companies during the semi-annual consolidated accounting period under review

(Millions of yen, %)

	Six Months Ended Six Months Ended		Year-on-year Change		
	September 30, 2025 (Ending March 2026)	September 30, 2024 (Ended March 2025)	Increase (Decrease)	Rate of Increase (Decrease)	
Net Sales	48,688	44,881	+3,806	+8.5	
Operating Profit	9,467	7,416	+2,050	+27.6	
Ordinary Profit	9,755	7,150	+2,605	+36.4	
Profit attributable to owners of parent	7,288	5,453	+1,835	+33.7	
Basic earnings per share	159.34 yen	117.22 yen	+42.12 yen	_	
Operating Margin	19.4	16.5	+2.9 1	points	

During the semi-annual consolidated accounting period under review (from April 1 to September 30, 2025), the global economy continued its moderate recovery trend, despite uncertainties stemming from factors such as policy developments in the United States.

In Japan, the number of new housing construction starts related to the Group's Industrial Equipment segment remained weak, partly due to a reactionary decline following the rush of new housing construction starts in March. Additionally, the floor area of non-residential private building starts decreased. In the United States, housing construction starts remained weak due to persistently high mortgage rates and rising material costs. Additionally, growth in construction investment in the non-residential market, particularly infrastructure, also stagnated. In Europe, the economic recovery trend continued, including an expansion of corporate investment activity against the backdrop of monetary easing.

Under such circumstances, net sales increased 8.5% from the previous corresponding period to \(\frac{\pmathbf{4}}{4}\)8,688 million, and operating profit increased 27.6% from the previous corresponding period to \(\frac{\pmathbf{9}}{9}\),467 million. Ordinary profit increased 36.4% from the previous corresponding period to \(\frac{\pmathbf{9}}{9}\),755 million, and profit attributable to owners of parent also increased 33.7% from the previous corresponding period to \(\frac{\pmathbf{7}}{7}\),288 million.

2) Business results by segment for the semi-annual consolidated accounting period under review

(Millions of yen, %)

		Six Months Ended	Six Months Ended	Year-on-year Change	
		September 30, 2025 (Ending March 2026)	September 30, 2024 (Ended March 2025)	Increase (Decrease)	Rate of Increase (Decrease)
Office	Net Sales	10,599	10,661	(62)	(0.6)
	Segment Profit	1,845	2,120	(274)	(12.9)
Equipment	Segment Profit Rate	17.4	19.9	$(2.5)_{1}$	points
T. 1. 4 ! 1	Net Sales	36,581	32,577	+4,003	+12.3
Industrial	Segment Profit	9,996	7,453	+2,543	+34.1
Equipment	Segment Profit Rate	27.3	22.9	+4.4	points
HCD	Net Sales	1,507	1,641	(134)	(8.2)
HCR	Segment Profit	(19)	(45)	+26	_
Equipment	Segment Profit Rate	(1.3)	(2.8)	+1.5]	points
Adjustments (Group-wide Expenses)		(2,355)	(2,111)	(244)	_
Group-wide	Net Sales	48,688	44,881	+3,806	+8.5
	Operating Profit	9,467	7,416	+2,050	+27.6
l	Operating Margin	19.4	16.5	+2.9 1	points

Office Equipment Segment

Business results for the Office Equipment segment were as follows: Net sales of \(\frac{\pmathbf{\frac{4}}}{10,599}\) million (a decrease of 0.6% from the previous corresponding period), segment profit of \(\frac{\pmathbf{\frac{4}}}{1,845}\) million (a decrease of 12.9% from the previous corresponding period), and segment profit rate of 17.4%.

In domestic office equipment business, net sales were \(\frac{1}{2}\)3,491 million (a decrease of 2.2% from the previous corresponding period).

Sales of stationery-related products declined, and sales of the BEPOP sign and label printing machines also decreased due to shortages of certain parts.

In overseas office equipment business, net sales were \(\frac{\pmathbf{43}}{3},075\) million (an increase of 6.5% from the previous corresponding period).

Sales of stationery-related products, primarily in Southeast Asia, showed a recovery trend. Additionally, sales of the BEPOP sign and label printing machines remained steady, driven by factors such as attracting prospective customers through participation in exhibitions in Europe.

In auto stapler equipment business, net sales were \(\frac{\pm}{4}\),032 million (a decrease of 4.1% from the previous corresponding period).

Sales of both Auto Staplers and consumables declined due to the continued stagnation in orders from customers.

Industrial Equipment Segment

Business results for the Industrial Equipment segment were as follows: Net sales of \(\frac{\pmathbf{x}}{36,581}\) million (an increase of 12.3% from the previous corresponding period), segment profit of \(\frac{\pmathbf{y}}{9,996}\) million (an increase of 34.1% from the previous corresponding period), and segment profit rate of 27.3%.

In domestic industrial equipment business, net sales were \\$10,228 million (an increase of 0.4% from the previous corresponding period).

Despite challenging external conditions, such as a decline in the floor area of new construction starts, sales of rebar tying tools and consumables remained on par with the previous year for the first half of this fiscal year, thanks to the expanded sales of the new model of TWINTIER rebar tying tool.

In overseas industrial equipment business, net sales were \(\frac{1}{2}\)20,043 million (an increase of 20.4% from the previous corresponding period).

Sales of rebar tying tools and consumables increased significantly in Europe and the United States, driven by rising demand for mechanization due to labor shortages at construction sites.

In home environment equipment business, net sales were \(\frac{1}{2}6,309\) million (an increase of 9.9% from the previous corresponding period).

Sales of our mainstay heater-ventilator-dryer for bathrooms, DRYFAN, increased in the replacement market for renovation and replacement, which we are focusing on, and also remained steady for some OEM customers.

HCR Equipment Segment

Business results for the HCR Equipment segment were as follows: Net sales of ¥1,507 million (a decrease of 8.2% from the previous corresponding period) and a segment loss of ¥19 million.

Although sales activities for new products were promoted, customer orders remained sluggish due to factors such as a decline in rental demand, leading to decreased revenue.

(2) Explanation Concerning Financial Position

1) Summary of Consolidated Balance Sheets

(Millions of yen, %)

	Semi-annual / FY 2025 (As of September 30, 2025)	FY 2024	Comparison with Position at End of Previous Consolidated Fiscal Year	
		(As of March 31, 2025)	Increase (Decrease)	Rate of Increase (Decrease)
Total Assets	125,367	124,611	+755	+0.6
Net Assets	105,967	106,034	(66)	(0.1)
Equity-to-asset ratio	84.4	85.0	(0.6) points	

Assets increased ¥755 million compared to the end of the previous consolidated fiscal year, to ¥125,367 million. Current assets decreased ¥2,597 million, due to factors such as a decrease ¥4,754 million of cash and deposits, despite an increase of ¥105 million in notes and accounts receivable - trade, ¥177 million in work in process, ¥207 million in electronically recorded monetary claims - operating and ¥577 million in merchandise and finished goods. Non-current assets increased ¥3,352 million due to factors such as a rise of ¥3,625 million in investment securities.

Liabilities increased ¥822 million compared to the end of the previous consolidated fiscal year, to ¥19,400 million. Current liabilities increased ¥1,483 million due to an increase of ¥906 million in provision for bonuses.

Non-current liabilities decreased ¥661 million due to factors such as a decline of ¥634 million in retirement benefit liability.

Net assets decreased ¥66 million compared to the end of the previous consolidated fiscal year, to ¥105,967 million. Shareholders' equity decreased by ¥1,306 million, mainly due to the distribution of ¥5,239 million in dividends from surplus and ¥3,411 million for the acquisition of own shares, despite profit attributable to owners of parent of ¥7,288 million

Accumulated other comprehensive income increased ¥1,232 million due to an increase of ¥855 million in the foreign currency translation adjustment account and an increase of ¥620 million in the valuation difference on available-for-sale securities.

2) Analysis of Consolidated Cash Flow

The balance of cash and cash equivalents ("funds") at the end of the consolidated cumulative period under review decreased \(\frac{4}{3}\),569 million compared to the end of the previous consolidated fiscal year, to \(\frac{4}{3}\)30,013 million.

Factors in the status of each type of cash flow in the consolidated cumulative period under review were as follows.

Cash flows from operating activities

Funds obtained from operating activities in the consolidated cumulative period under review increased by \$7,610 million. The main increases were \$9,938 million in profit before income taxes and \$1,684 million in depreciation. The main decreases were \$966 million in retirement benefit liability and \$2,400 million paid as income taxes.

Cash flows from investment activities

Funds used in investment activities in the consolidated cumulative period under review decreased by ¥3,797 million. The main decreases were ¥6,145 million in payments into time deposits, ¥4,501 million in purchase of short-term and long-term investment securities. The main increases were ¥6,333 million proceeds from withdrawal of time deposits.

Cash flows from financing activities

Funds used in financing activities in the consolidated cumulative period under review decreased by ¥8,810 million. The main decrease was ¥5,236 million in cash dividends paid and ¥3,411 million for the acquisition of own shares.

(3) Explanation Concerning Forward-looking Statements Such as Forecasts of Consolidated Operating Results

The company now predict that it will surpass the forecast of operating results announced on July 31, 2025 thanks to steady business performance through the second quarter. Therefore, the company has revised the business forecast for the full year for the fiscal year ending March 31, 2026.

For details, please refer to the "Announcement of Revision of Full-Year Consolidated Earnings Forecast and Dividend Forecast" that was announced on October 31, 2025.

Dividends

Our dividend policy is a "guideline of a ratio of dividends to net assets of 5.0% and a dividend payout ratio of 50%, based on consolidated financial results."

During the current period, although uncertainty persists due to factors such as U.S. policy trends, our business performance remains steady.

Based on the above dividend policy and earnings forecast, the company has revised the dividend forecast to an annual dividend of \(\frac{\pmathbf{4}}{132}\) per share, an increase of \(\frac{\pmathbf{4}}{18}\) from the previous period's \(\frac{\pmathbf{4}}{14}\).

For details, please refer to the "Announcement of Revision of Full-Year Consolidated Earnings Forecast and Dividend Forecast" that was announced on October 31, 2025.

2. Semi-annual Consolidated Financial Statements and Primary Notes

(1) Semi-annual Consolidated Balance Sheet

. ,		(Millions of yen)
	As of March 31, 2025	As of September 30, 2025
Assets		
Current assets		
Cash and deposits	40,175	35,420
Notes and accounts receivable - trade	14,079	14,185
Electronically recorded monetary claims - operating	1,482	1,690
Securities	3,487	3,587
Merchandise and finished goods	10,219	10,796
Work in process	1,121	1,299
Raw materials	2,014	2,090
Other	1,674	2,602
Allowance for doubtful accounts	(9)	(23)
Total current assets	74,246	71,649
Non-current assets		
Property, plant and equipment	26,632	26,812
Intangible assets	566	671
Investments and other assets		
Investment securities	20,448	24,073
Other	2,728	2,171
Allowance for doubtful accounts	(9)	(9)
Total investments and other assets	23,167	26,235
Total non-current assets	50,365	53,718
Total assets	124,611	125,367
Liabilities		
Current liabilities		
Accounts payable - trade	3,726	3,800
Short-term borrowings	750	750
Income taxes payable	1,938	1,902
Provision for bonuses	2,881	3,788
Provision for bonuses for directors (and other officers)	104	68
Provision for product warranties	237	203
Other	4,982	5,592
Total current liabilities	14,622	16,105
Non-current liabilities		
Long-term borrowings	125	125
Provision for product warranties	248	210
Retirement benefit liability	2,321	1,687
Asset retirement obligations	135	136
Other	1,123	1,135
Total non-current liabilities	3,955	3,294
Total liabilities	18,577	19,400

	As of March 31, 2025	As of September 30, 2025	
Net assets			
Shareholders' equity			
Share capital	12,367	12,367	
Capital surplus	10,517	10,524	
Retained earnings	74,210	76,259	
Treasury shares	(2,322)	(5,684)	
Total shareholders' equity	94,773	93,467	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	2,825	3,446	
Revaluation reserve for land	(353)	(353)	
Foreign currency translation adjustment	5,856	6,712	
Remeasurements of defined benefit plans	2,804	2,560	
Total accumulated other comprehensive income	11,133	12,365	
Non-controlling interests	127	134	
Total net assets	106,034	105,967	
Total liabilities and net assets	124,611	125,367	

(2) Semi-annual Consolidated Statements of Income and Comprehensive Income Semi-annual Consolidated Statement of Income

(Millions of yen) For the six months For the six months ended September 30, 2024 ended September 30, 2025 Net sales 44,881 48,688 Cost of sales 23,231 24,218 Gross profit 21,650 24,469 Selling, general and administrative expenses Salaries 3,301 3,436 Provision for bonuses 1,841 2,263 Provision for bonuses for directors (and other officers) 53 68 Retirement benefit expenses 168 (36)2,003 1,992 Packing and shipping expenses 792 Promotion expenses 682 Depreciation 632 660 Provision of allowance for doubtful accounts (0)10 5,439 5,923 Total selling, general and administrative expenses 14,233 15,002 7,416 Operating profit 9,467 Non-operating income Interest income 123 196 101 Dividend income 128 111 Other 60 Total non-operating income 336 386 Non-operating expenses 12 12 Interest expenses Foreign exchange losses 569 57 Other 20 27 Total non-operating expenses 602 97 Ordinary profit 7,150 9,755 Extraordinary income 55 Gain on sale of non-current assets 1 Gain on sale of investment securities 477 145 Total extraordinary income 479 201 Extraordinary losses Loss on sale of non-current assets 0 18 Loss on abandonment of non-current assets 4 Loss on valuation of investment securities 0 Total extraordinary losses 5 18 7,624 9,938 Profit before income taxes Income taxes 2,170 2,647 Profit 5,453 7,290 Profit attributable to non-controlling interests 0 1 Profit attributable to owners of parent 5,453 7,288

Semi-annual Consolidated Statement of Comprehensive Income

		(Millions of yen)
	For the six months ended September 30, 2024	For the six months ended September 30, 2025
Profit	5,453	7,290
Other comprehensive income		
Valuation difference on available-for-sale securities	(403)	620
Foreign currency translation adjustment	148	862
Remeasurements of defined benefit plans, net of tax	(59)	(244)
Total other comprehensive income	(314)	1,238
Comprehensive income	5,139	8,529
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,128	8,521
Comprehensive income attributable to non-controlling interests	10	8

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	For the six months ended September 30, 2024	For the six months ended September 30, 2025
Cash flows from operating activities		
Profit before income taxes	7,624	9,938
Depreciation	1,621	1,684
Increase (decrease) in allowance for doubtful accounts	(0)	14
Increase (decrease) in provision for bonuses	263	900
Increase (decrease) in provision for bonuses for directors (and other officers)	(49)	(35
Increase (decrease) in provision for product warranties	10	(72
Increase (decrease) in retirement benefit liability	(927)	(966
Interest and dividend income	(224)	(325
Interest expenses	12	12
Foreign exchange losses (gains)	468	49
Loss on abandonment of non-current assets	4	18
Loss (gain) on sale of non-current assets	(1)	(55
Loss (gain) on sale of investment securities	(477)	(145
Loss (gain) on valuation of investment securities	0	-
Increase decrease in employee deposits	(85)	(9
Decrease (increase) in trade receivables	914	(162
Decrease (increase) in inventories	144	(798
Increase (decrease) in trade payables	(234)	43
Decrease (increase) in consumption taxes refund receivable	-	(115
Increase (decrease) in accrued consumption taxes	(248)	31
Decrease (increase) in other assets	62	(675
Increase (decrease) in other liabilities	(52)	364
Subtotal	8,825	9,696
Interest and dividends received	225	322
Interest paid	(12)	(7
Income taxes paid	(1,603)	(2,400
Net cash provided by (used in) operating activities	7,435	7,610
Cash flows from investing activities		
Payments into time deposits	(5,937)	(6,145
Proceeds from withdrawal of time deposits	2,754	6,333
Purchase of short-term and long-term investment securities	(531)	(4,501
Proceeds from sale and redemption of short-term and long-term investment securities	4,069	1,917
Purchase of property, plant and equipment	(1,287)	(1,257
Payments for retirement of property, plant and equipment	(0)	(4
Proceeds from sale of property, plant and equipment	1	112
Purchase of intangible assets	(81)	(199
Loan advances	(62)	(60
Proceeds from collection of loans receivable	9	6
Net cash provided by (used in) investing activities	(1,064)	(3,797

	For the six months ended September 30, 2024	For the six months ended September 30, 2025
Cash flows from financing activities		
Purchase of treasury shares	(0)	(3,411)
Dividends paid	(4,687)	(5,236)
Dividends paid to non-controlling interests	(0)	(1)
Repayments of lease liabilities	(157)	(161)
Net cash provided by (used in) financing activities	(4,846)	(8,810)
Effect of exchange rate change on cash and cash equivalents	(299)	427
Net increase (decrease) in cash and cash equivalents	1,224	(4,569)
Cash and cash equivalents at beginning of period	29,579	34,582
Cash and cash equivalents at end of period	30,803	30,013

(4) Notes Relating to the Semi-annual Consolidated Financial Statements (Notes Relating to the Assumption of Going Concern)

None.

(Notes on Significant Changes in the Amount of Shareholders' Equity) None.

(Application of Specific Accounting Procedures for the Preparation of Semi-annual Consolidated Financial Statements)

(Calculation of Tax Expenses)

Tax expenses are calculated by multiplying pre-tax current net income for the consolidated fiscal year, including the current interim period, by an effective tax rate reasonably estimated by applying tax effect accounting to estimated income before income taxes.

(Segment Information)

- I. Semi-annual of FY 2024 (From April 1, 2024 to September 30, 2024)
- 1. Information on the amount of sales, profit and losses for each reported segment

(Millions of yen)

	Reported segments				
	Office Equipment	Industrial Equipment	HCR Equipment	Adjustments	Total
Net sales					
Net sales to outside customers	10,661	32,577	1,641	_	44,881
Inter-segment sales or transfers	_	_	_	_	
Total	10,661	32,577	1,641	_	44,881
Segment profit (loss)	2,120	7,453	(45)	(2,111)	7,416

- Notes) 1. Segment profit (loss) is consistent with operating profit in the semi-annual consolidated statement of profit.
 - 2. The segment profit (loss) adjustment of negative ¥2,111 million includes the negative ¥2,111 million of the Group-wide expenses, which are not allocated to the individual reported segments. Group-wide expenses are mainly comprised of general and administrative expenses not attributable to the reported segment.
 - II. Semi-annual of FY 2025 (From April 1, 2025 to September 30, 2025)
 - 1. Information on the amount of sales, profit and losses for each reported segment

(Millions of yen)

	Reported segments				
	Office Equipment	Industrial Equipment	HCR Equipment	Adjustments	Total
Net sales					
Net sales to outside customers	10,599	36,581	1,507	_	48,688
Inter-segment sales or transfers	_	_	_	_	_
Total	10,599	36,581	1,507		48,688
Segment profit (loss)	1,845	9,996	(19)	(2,355)	9,467

(Notes) 1. Segment profit (loss) is consistent with operating profit in the semi-annual consolidated statement of profit.

2. The segment profit (loss) adjustment of negative \(\frac{\pmathbf{\text{2}}}{2,355}\) million includes the negative \(\frac{\pmathbf{\text{2}}}{2,355}\) million of the Group-wide expenses, which are not allocated to the individual reported segments. Group-wide expenses are mainly comprised of general and administrative expenses not attributable to the reported segment.