

Tokyo Stock Exchange, Standard Market
Stock code: 6405

Supplementary Information for the Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2025

February 14, 2025



Suzumo Machinery Co., Ltd.

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Overview of Q3 FY03/25

Consolidated Financial Results

Q3 FY03/25 : Performance summary



Millions of yen

	Q3 FY03/24	Q3 FY03/25		FY03/25	
		Amount	YoY change	Plan	progress
Net sales	10,535	12,062	+ 14.5%	15,960	75.6%
Domestic	7,498	8,221	+ 9.6%	10,727	76.6%
Overseas	3,037	3,841	+ 26.5%	5,233	73.4%
Operating profit	945	1,727	+ 82.8%	1,900	90.9%
Ordinary profit	976	1,733	+ 77.5%	1,915	90.5%
Profit attributable to owners of parent	653	1,237	+ 89.3%	1,350	91.7%

Note: Progress rates against the full-year earnings forecast are provided, as we do not disclose quarterly earnings forecasts.

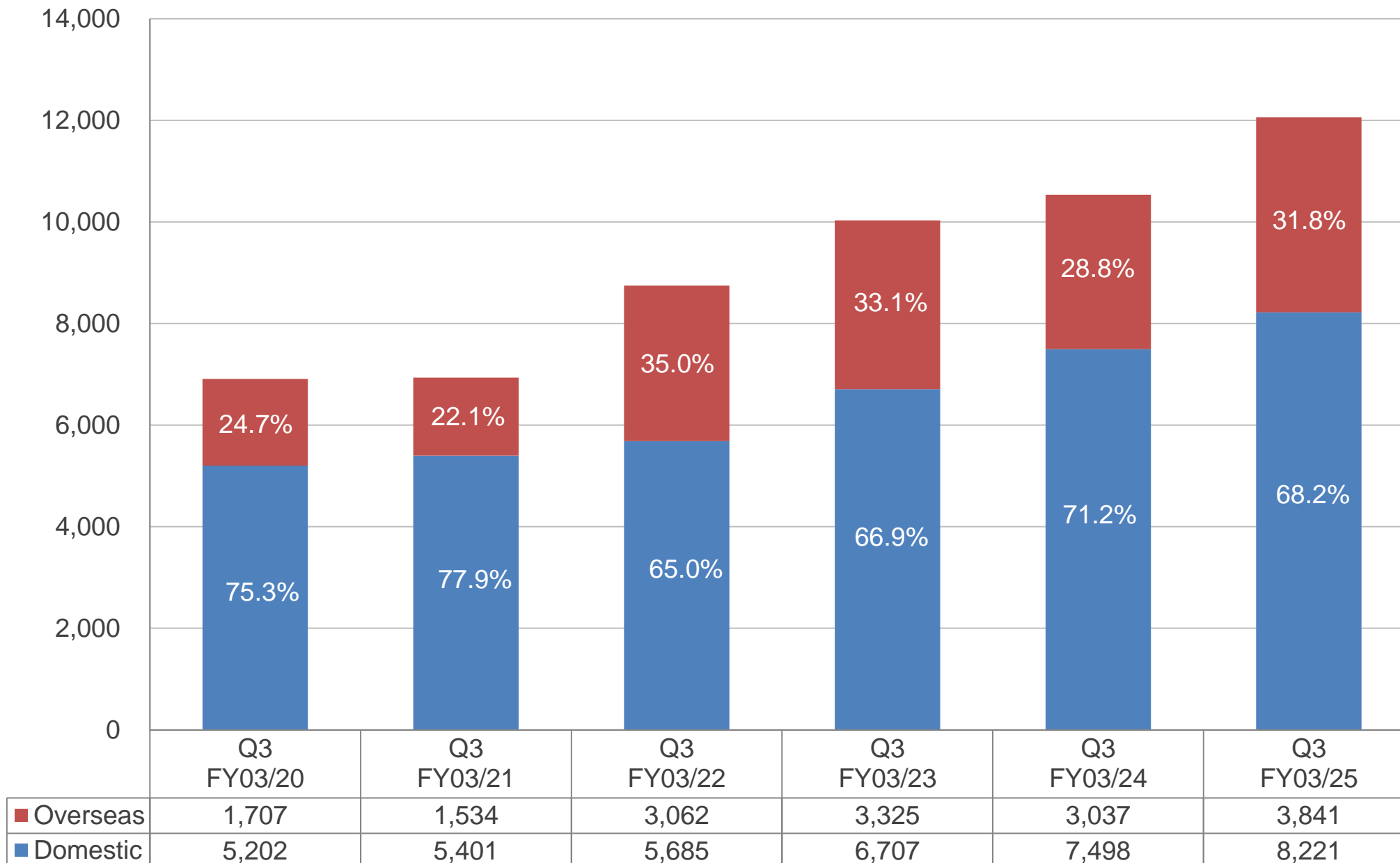
Millions of yen

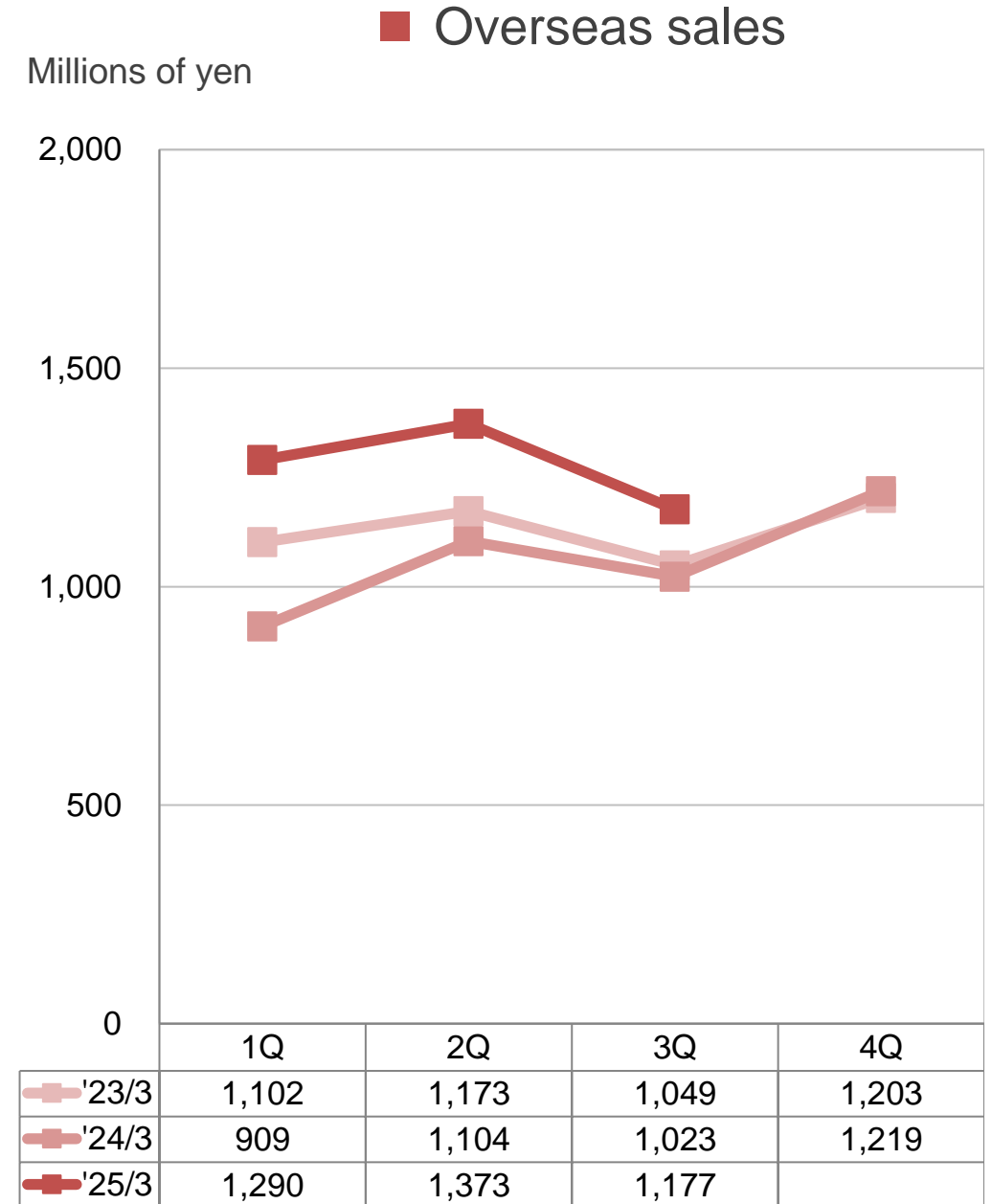
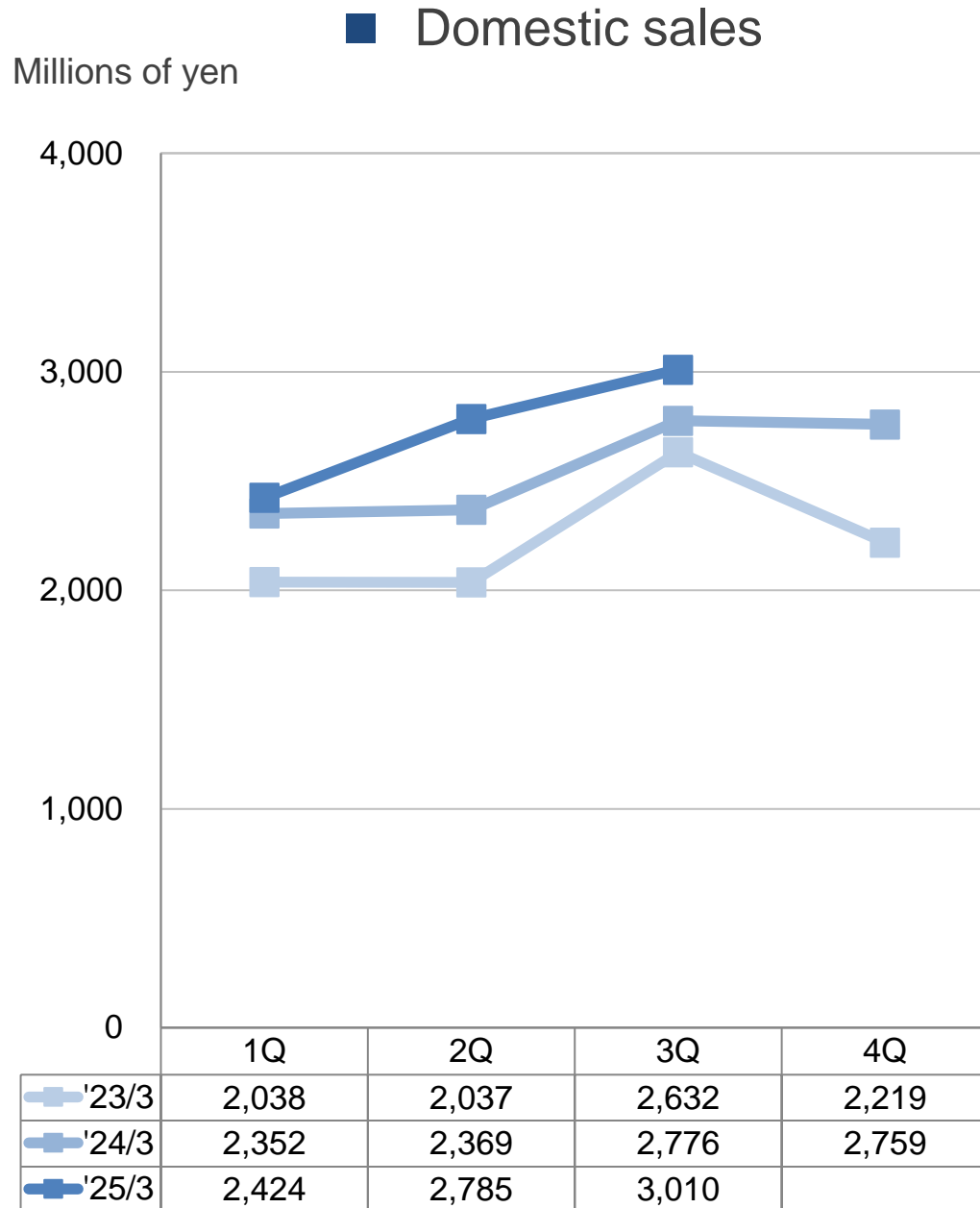
	Q3 FY03/24	Q3 FY03/25		
		Amount	YoY change	YoY change (%)
Net sales	10,535	12,062	+1,527	+14.5%
Cost of sales	5,559	5,906	+347	+6.3%
Gross profit (Profit margin)	4,976 (47.2%)	6,155 (51.0%)	+1,179 (+ 3.8%)	+23.7%
SG&A expenses (SG&A ratio)	4,031 (38.3%)	4,427 (36.7%)	+396 (- 1.6%)	+9.8%
Operating profit (Profit margin)	945 (9.0%)	1,727 (14.3%)	+ 782 (+ 5.4%)	+ 82.8%
Ordinary profit (Profit margin)	976 (9.3%)	1,733 (14.4%)	+ 756 (+ 5.1%)	+ 77.5%
Profit attributable to owners of parent (Profit margin)	653 (6.2%)	1,237 (10.3%)	+ 583 (+ 4.1%)	+ 89.3%

Q3 FY03/25 : Breakdown of domestic and overseas sales



Net sales
(Millions of yen)



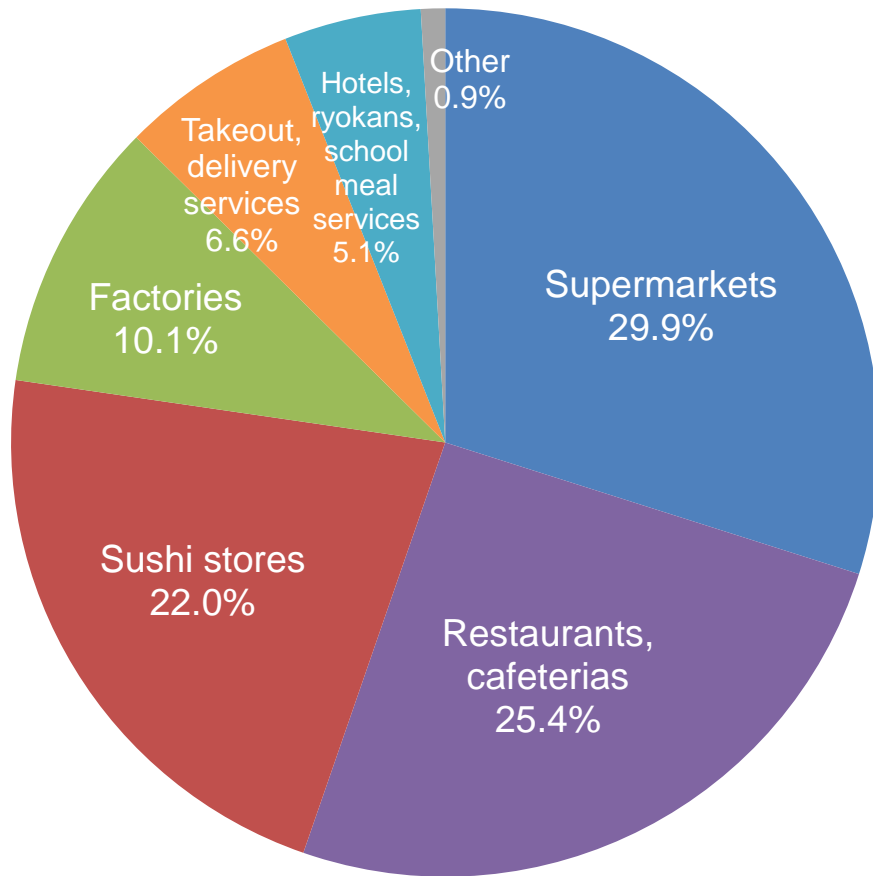


Q3 FY03/25 : Domestic business

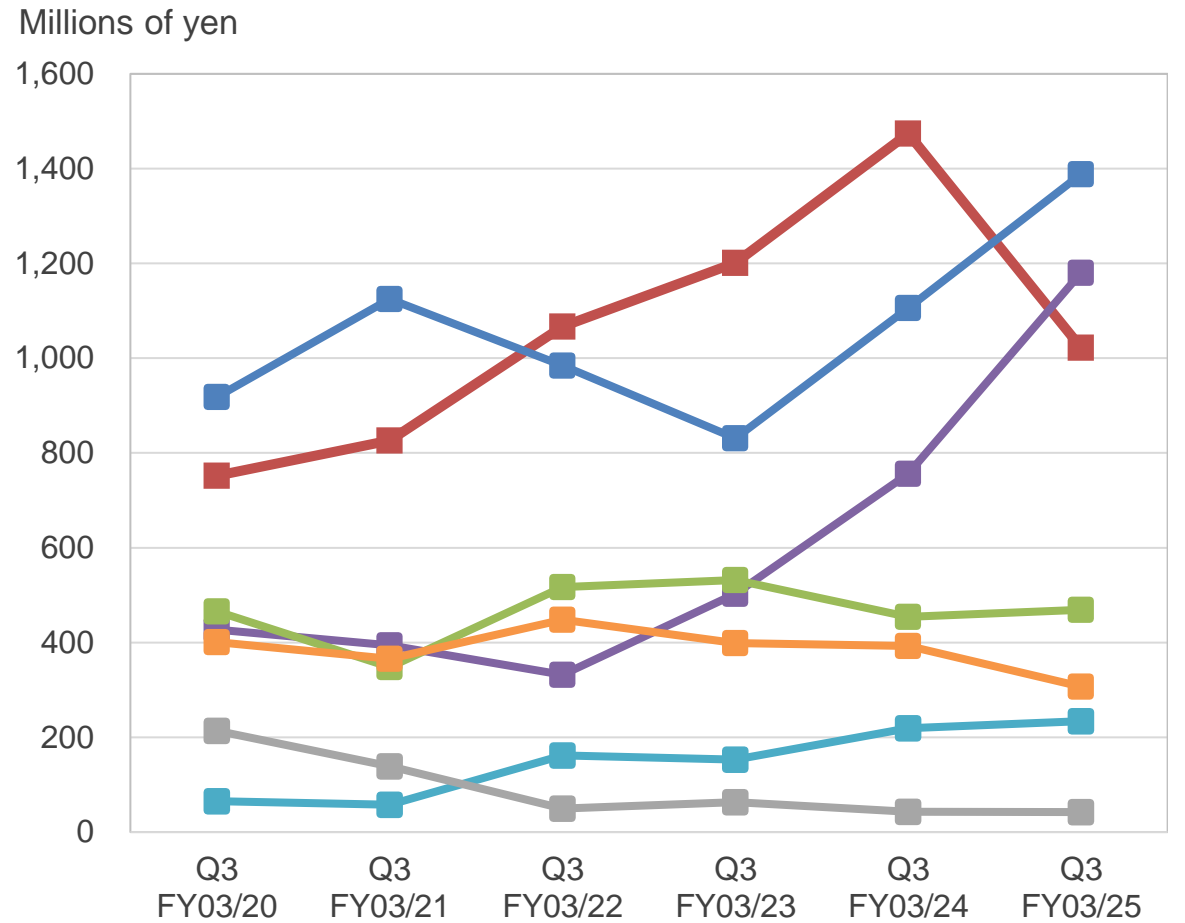
Own-machine sales by customer category



■ Domestic business:
Sales breakdown by customer category
(Q3 FY03/25)



■ Domestic business:
Sales by customer category



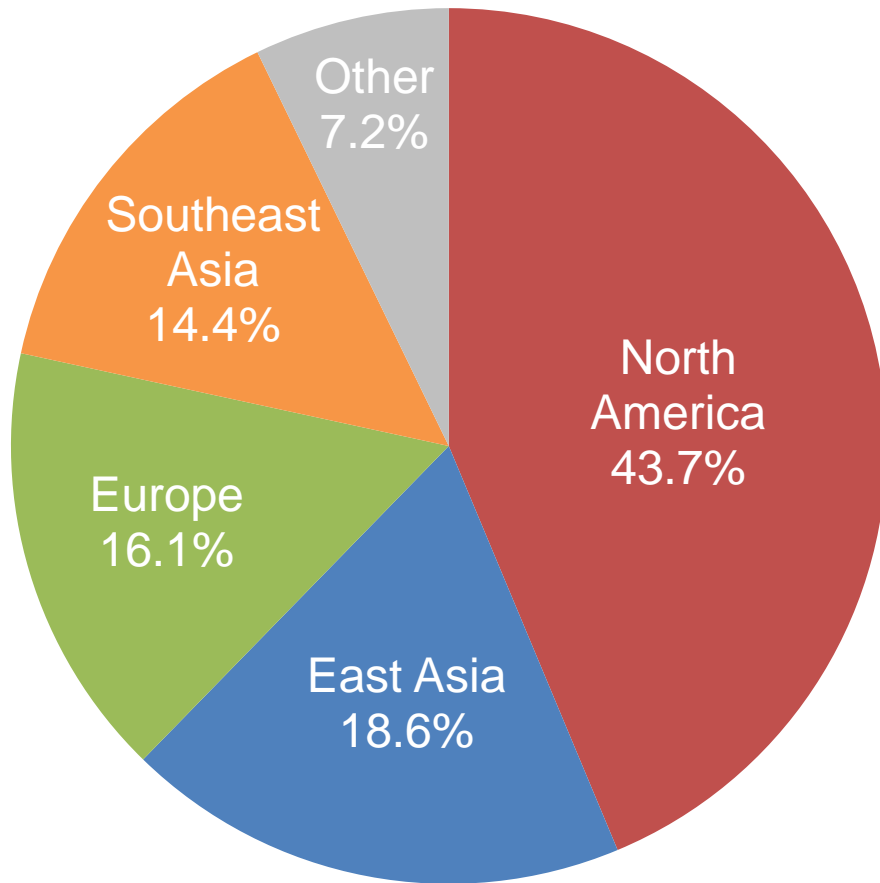
* Calculation of sales breakdown (%) by customer category is based on domestic own-machine sales.



Q3 FY03/25 : Overseas business Sales by region

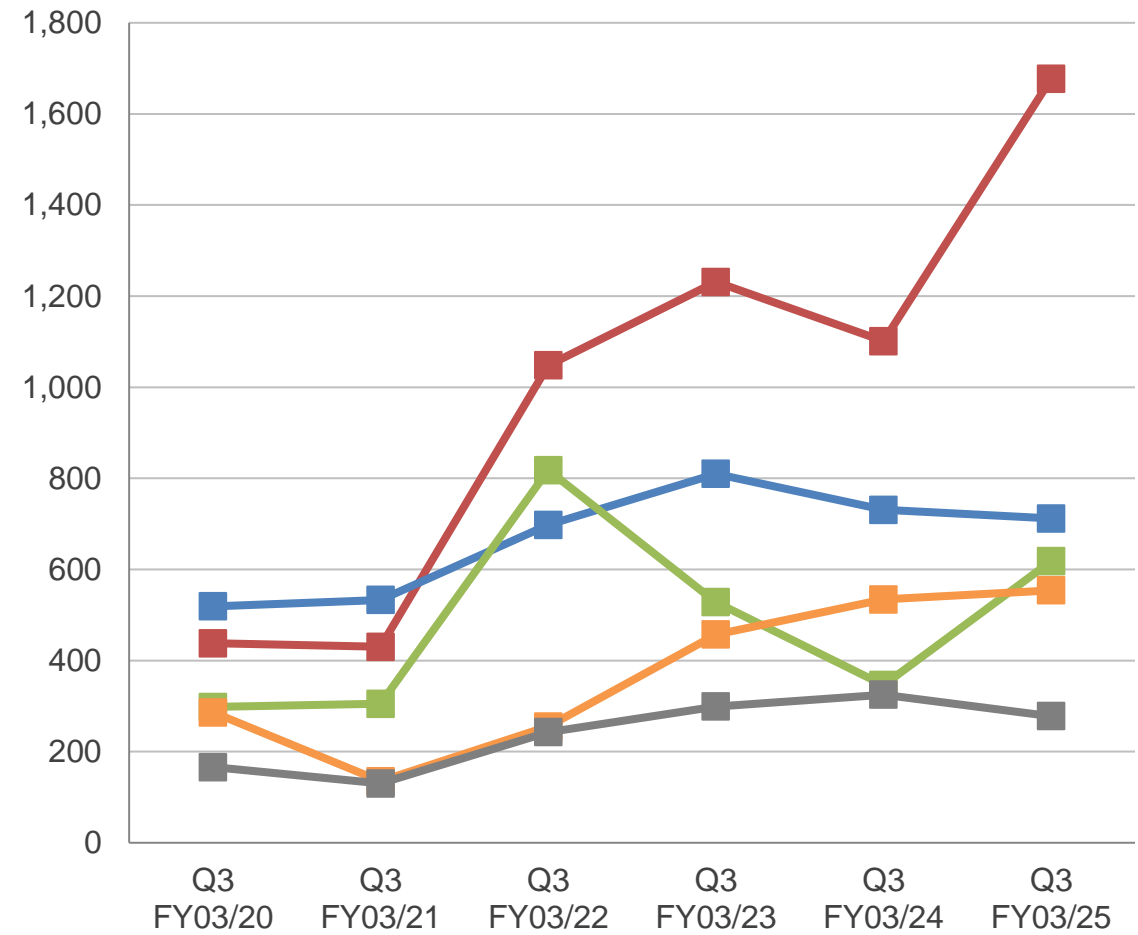


Overseas business:
Sales breakdown by region
(Q3 FY03/25)



Overseas business:
Sales by region

Millions of yen

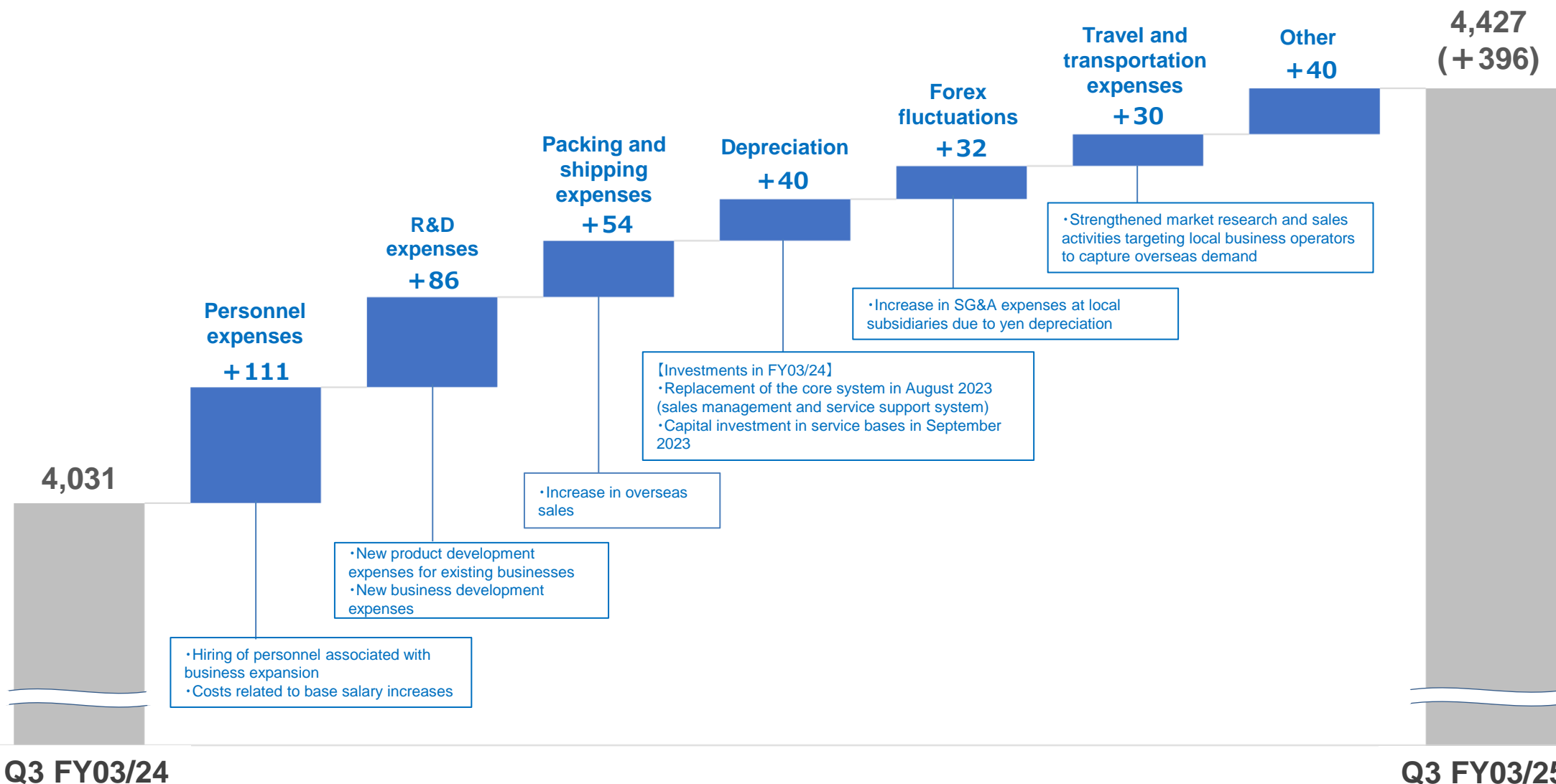


■ North America ■ East Asia ■ Europe
■ Southeast Asia ■ Other

Q3 FY03/25 : Year-on-year change in SG&A expenses

Millions of yen

■ Increase ■ Decrease ■ Total



Q3 FY03/24

Q3 FY03/25

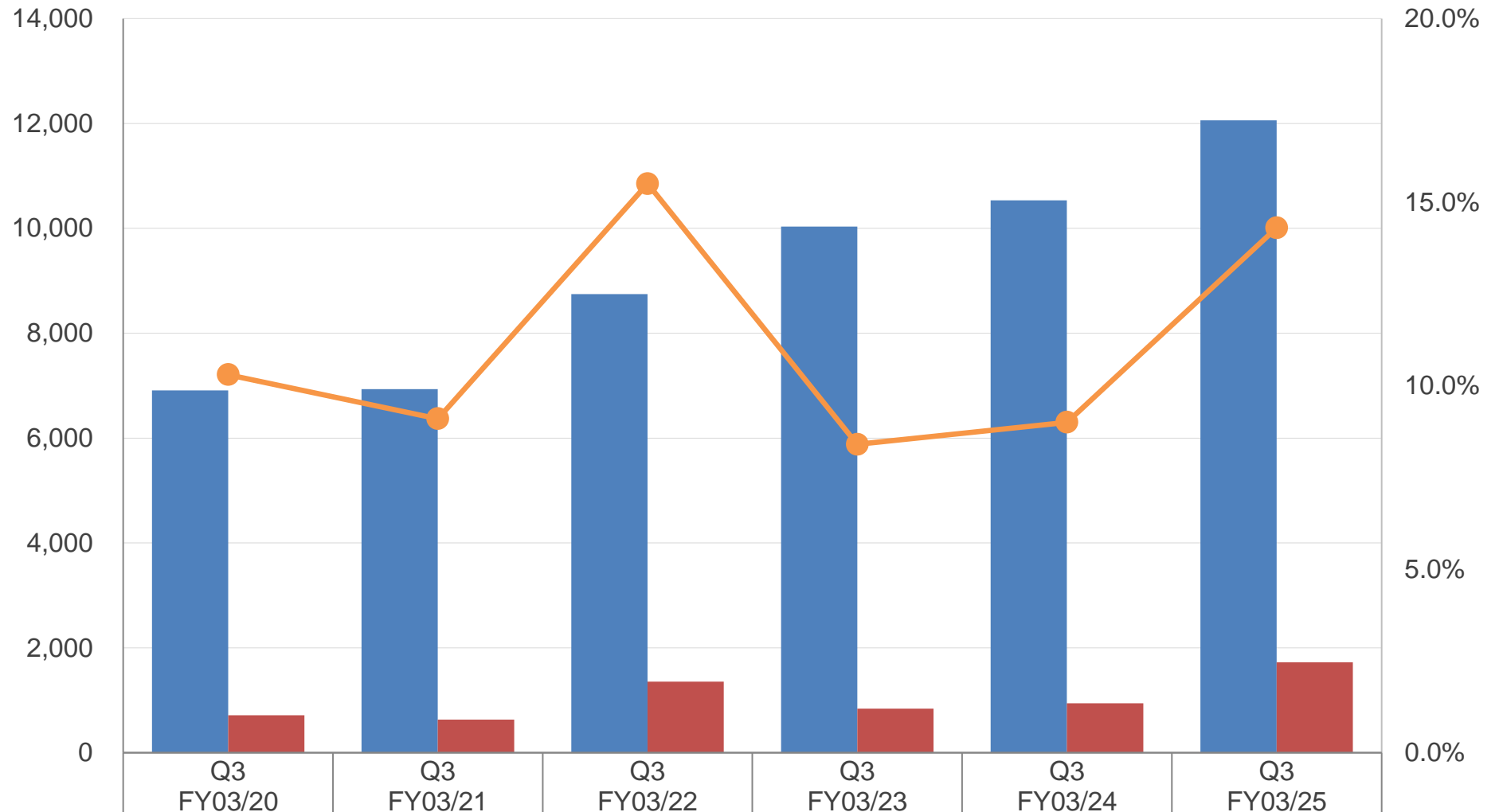
Q3 FY03/25 : Net sales and operating profit



Net sales, operating profit

(Millions of yen)

Operating profit margin (OPM)



Net sales	6,909	6,935	8,747	10,033	10,535	12,062
Operating profit	712	634	1,358	842	945	1,727
OPM	10.3%	9.1%	15.5%	8.4%	9.0%	14.3%

Millions of yen

	As of March 31, 2024		As of December 31, 2024		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Current assets	10,692	58.7%	10,887	55.9%	+194	+1.8%
Cash and deposits	6,017	33.1%	5,373	27.6%	-643	-10.7%
Trade receivables	1,853	10.2%	2,326	11.9%	+472	+25.5%
Inventories	2,562	14.1%	2,750	14.1%	+188	+7.3%
Other	258	1.4%	436	2.2%	+177	+68.5%
Non-current assets	7,509	41.3%	8,594	44.1%	+1,085	+14.5%
Property, plant and equipment	5,984	32.9%	7,064	36.3%	+1,079	+18.0%
Intangible assets	539	3.0%	495	2.5%	-43	-8.1%
Investments and other assets	985	5.4%	1,034	5.3%	+49	+5.4%
Total assets	18,201	100.0%	19,481	100.0%	+1,280	+7.0%

Q3 FY03/25 : consolidated balance sheet: Liabilities and net assets



Millions of yen

	As of March 31, 2024		As of December 31, 2024		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Total liabilities	3,620	19.9%	4,030	20.7%	+409	+11.3%
Current liabilities	2,006	11.0%	2,367	12.2%	+361	+18.0%
Non-current liabilities	1,614	8.9%	1,662	8.5%	+48	+3.0%
Total net assets	14,580	80.1%	15,451	79.3%	+870	+6.0%
Shareholders' equity	14,356	78.9%	15,198	78.0%	+841	+5.9%
Total accumulated other comprehensive income	189	1.0%	214	1.1%	+24	+13.1%
Non-controlling interests	34	0.2%	38	0.2%	+4	+11.8%
Total liabilities and net assets	18,201	100.0%	19,481	100.0%	+1,280	+7.0%



**For inquiries regarding investor relations, media appointments, etc.,
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Forward-looking statements in this document, including outlook on future performance and other projections, reflect the Company's assessment based on currently available information, and may be affected by latent risks and uncertainties. Therefore, actual results may differ significantly due to changes in various factors.