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November 7, 2025

Consolidated Financial Results for the Nine Months Ended September 30, 2025 (Under Japanese GAAP)



Company name: TADANO LTD. Listing: Tokyo Stock Exchange

Securities code: 6395

URL: https://www.tadano.com

Representative: Toshiaki Ujiie , President, CEO, and Representative Director

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Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

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1. Consolidated financial results for the nine months ended September 30, 2025 (from January 1, 2025 to September 30, 2025)

| (1) Consolidated operating r | (Percentages indicate year-on-year changes | | | | | | | |
|------------------------------|--|------|------------------|--------|-----------------|--------|------------------------|------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to | |
| | INCI Said | 28 | Operating profit | | Ordinary profit | | owners of parent | |
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2025 | 240,547 | 13.1 | 11,008 | (43.3) | 7,857 | (54.1) | 13,088 | 49.1 |
| September 30, 2024 | 212,689 | 4.3 | 19,408 | 47.1 | 17,136 | 46.7 | 8,779 | 77.8 |

Note: Comprehensive income For the nine months ended September 30, 2025: ¥ 12,920 million [32.5%] For the nine months ended September 30, 2024: ¥ 9,749 million [(20.0)%]

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| September 30, 2025 | 103.55 | - |
| September 30, 2024 | 69.13 | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|--------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| September 30, 2025 | 454,350 | 196,709 | 43.3 |
| December 31, 2024 | 403,422 | 188,897 | 46.8 |

Reference: Equity

As of September 30, 2025: $\mbox{$\sharp$}$ 196,631 million As of December 31, 2024: $\mbox{$\sharp$}$ 188,790 million

2. Cash dividends

| | Annual dividends per share | | | | | | | | |
|---|----------------------------|--------------------|-------------------|-----------------|-------|--|--|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | | |
| Fiscal year ended December 31, 2024 | - | 10.00 | - | 13.00 | 23.00 | | | | |
| Fiscal year ending December 31, 2025 | - | 18.00 | - | | | | | | |
| Fiscal year ending December 31, 2025 (Forecast) | | | | 18.00 | 36.00 | | | | |

Note: Revisions to the forecast of cash dividends most recently announced:

None

3. Consolidated financial result forecasts for the fiscal year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

(Percentages indicate year-on-year changes.)

| (referringes maleute feur on feur enanges.) | | | | | | | | | |
|---|-----------------|------------|------------------|------------------|-----------------|-----------------|------------------------|------------------|----------------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to | | Basic earnings |
| | Net sale | inci sales | | Operating profit | | Ordinary profit | | owners of parent | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 355,000 | 21.8 | 18,000 | (24.3) | 14,000 | (33.6) | 15,000 | 125.8 | 118.88 |

Note: Revisions to the financial result forecast most recently announced:

None

* Notes

| (1) Significant changes | in t | he scope of consolidation during the period: Yes | |
|-------------------------|------|---|---|
| Newly included: | 4 | companies(Tadano Infrastructure Solutions Ltd. , PM Oil & Steel S.p.A. , Manitex International, Inc. , Manitex, Inc. |) |
| Excluded: | - | companies(|) |

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| F (- | |
|--------------------------|--------------------|
| As of September 30, 2025 | 129,500,355 shares |
| As of December 31, 2024 | 129,500,355 shares |

ii) Number of treasury shares at the end of the period

| As of September 30, 2025 | 3,247,992 shares |
|--------------------------|------------------|
| As of December 31, 2024 | 2,361,793 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Nine months ended September 30, 2025 | 126,398,682 shares |
|--------------------------------------|--------------------|
| Nine months ended September 30, 2024 | 126,991,839 shares |

(Note) The Company has introduced a trust-type Employee Shareholding Incentive Plan (E-Ship). The number of treasury shares at the end of the period includes the following number of shares of the Company held by the Tadano Employee Stock Ownership Trust Account, a dedicated account for E-Ship set up with The Nomura Trust and Banking Co., Ltd. (1,143,800 shares as of September 30, 2025). Also, the following number of shares of the Company is included in the treasury shares that are deducted in the calculation of the average number of shares during the period (868,760 shares for the nine months ended September 30, 2025).

- * Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: None
- * Proper use of earnings forecasts, and other special matters

 Forward-looking statements in these materials are based on information available to the management at the time of preparation of this report and on assumptions that management believes are reasonable, and actual business performance, etc. may differ significantly due to various factors.

Total non-current assets

Total assets

130,721

454,350

111,035

403,422

| Liabilities Current liabilities Notes and accounts payable - trade Electronically recorded obligations - operating | 34,551 7,094 | |
|---|-----------------|---------|
| Notes and accounts payable - trade Electronically recorded obligations - operating | | |
| Electronically recorded obligations - operating | | |
| | 7,094 | 37,952 |
| C1 4.4 1 ' | | 6,303 |
| Short-term borrowings | 49,261 | 58,299 |
| Current portion of bonds payable | 10,000 | - |
| Lease liabilities | 1,317 | 2,013 |
| Accounts payable - other | 7,848 | 6,737 |
| Income taxes payable | 4,631 | 2,608 |
| Provision for product warranties | 5,340 | 6,755 |
| Other | 18,327 | 25,158 |
| Total current liabilities | 138,372 | 145,827 |
| Non-current liabilities | | |
| Bonds payable | 30,000 | 30,000 |
| Long-term borrowings | 28,950 | 58,064 |
| Lease liabilities | 2,944 | 3,542 |
| Deferred tax liabilities | 1,162 | 3,004 |
| Deferred tax liabilities for land revaluation | 2,109 | 2,173 |
| Retirement benefit liability | 9,754 | 13,206 |
| Other | 1,231 | 1,822 |
| Total non-current liabilities | 76,152 | 111,813 |
| Total liabilities | 214,524 | 257,641 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,021 | 13,021 |
| Capital surplus | 17,506 | 17,510 |
| Retained earnings | 138,922 | 148,065 |
| Treasury shares | (2,172) | (3,267) |
| Total shareholders' equity | 167,277 | 175,330 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 4,116 | 4,699 |
| Deferred gains or losses on hedges | - | (82) |
| Revaluation reserve for land | 3,096 | 3,033 |
| Foreign currency translation adjustment | 14,468 | 13,786 |
| Remeasurements of defined benefit plans | (168) | (134) |
| Total accumulated other comprehensive income | 21,513 | 21,301 |
| Non-controlling interests | 106 | 77 |
| Total net assets | 188,897 | 196,709 |
| Total liabilities and net assets | 403,422 | 454,350 |

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the nine months ended September 30, 2025

| | For the nine months | (Millions of yen) For the nine months |
|---|--------------------------|--|
| | ended September 30, 2024 | ended September 30, 2025 |
| Net sales | 212,689 | 240,547 |
| Cost of sales | 149,732 | 175,127 |
| Gross profit | 62,956 | 65,420 |
| Selling, general and administrative expenses | 43,548 | 54,412 |
| Operating profit | 19,408 | 11,008 |
| Non-operating income | | |
| Interest income | 264 | 290 |
| Dividend income | 89 | 135 |
| Insurance claim income | 147 | 260 |
| Other | 145 | 262 |
| Total non-operating income | 646 | 949 |
| Non-operating expenses | | |
| Interest expenses | 1,511 | 2,087 |
| Foreign exchange losses | 1,161 | 1,489 |
| Other | 245 | 522 |
| Total non-operating expenses | 2,919 | 4,099 |
| Ordinary profit | 17,136 | 7,857 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 29 | 8,129 |
| Gain on liquidation of subsidiaries and associates | 357 | - |
| Gain on sale of investment securities | 0 | - |
| Gain on sale of shares of subsidiaries and associates | 16 | 929 |
| Gain on step acquisitions | - | 1,372 |
| Total extraordinary income | 404 | 10,431 |
| Extraordinary losses | | |
| Loss on sale and retirement of non-current assets | 14 | 19 |
| Factory restructuring expenses | 1,034 | 498 |
| Total extraordinary losses | 1,048 | 518 |
| Profit before income taxes | 16,492 | 17,770 |
| Income taxes - current | 8,424 | 5,937 |
| Income taxes - deferred | (700) | (1,301) |
| Total income taxes | 7,724 | 4,636 |
| Profit | 8,768 | 13,134 |
| Profit (loss) attributable to non-controlling interests | (11) | 45 |
| Profit attributable to owners of parent | 8,779 | 13,088 |

Quarterly Consolidated Statement of Comprehensive Income For the nine months ended September 30, 2025

| | | (Millions of yen) |
|--|--|--|
| | For the nine months ended September 30, 2024 | For the nine months ended September 30, 2025 |
| Profit | 8,768 | 13,134 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (351) | 582 |
| Deferred gains or losses on hedges | - | (82) |
| Revaluation reserve for land | - | (63) |
| Foreign currency translation adjustment | 1,274 | (683) |
| Remeasurements of defined benefit plans, net of tax | 58 | 34 |
| Total other comprehensive income | 981 | (213) |
| Comprehensive income | 9,749 | 12,920 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 9,750 | 12,876 |
| Comprehensive income attributable to non-controlling interests | (0) | 44 |