

ORGANO CORPORATION Financial Results for First Half of Fiscal Year Ending March 31, 2025

Securities Code: 6368

November 5, 2024



1. First-Half Results for Fiscal Year Ending March 2025

2. Full-Year Forecast for Fiscal Year Ending March 2025

3. Topics

4. Company Overview and Business Profile

* Figures in these materials are rounded down to the nearest unit of indication. Percentages, year-on-year comparisons, comparisons with the plan, and other presentations are calculated using the units of indication. Percentages are rounded to one digit past the decimal point.



First-Half Results for FY Ending 03/2025: Overview of Orders, Sales, and Operating Profit

(Billions of yen)

8.5

Initial Plan

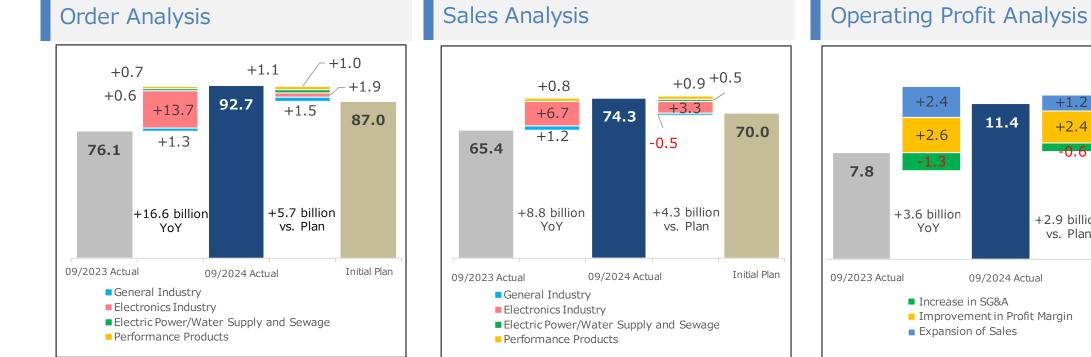
+1.2

+2.4

0.6

+2.9 billion

vs. Plan



[Orders]

In Electronics Industry, orders grew year on year for large-scale projects overseas, including and Taiwan China.

Compared to the plan, in Electronics Industry, overseas project growth covered for the impact of later-than-expected order timing of domestic largescale projects, while orders for General Industry, Electric Power/Water Supply and Sewage, and Performance Products performed strongly.



[Sales] In Electronics Industry, sales grew year on year for Plant and Service Solutions while sales performed strongly for General Industry and Performance Products. Compared to the plan, the progress of sales in the Plant Division was below expectations in Electronics Industry and General Industry, while sales grew for Service Solutions. Sales performed strongly for Performance Products.

[Operating Profit]

In addition to the effects of growing sales, improved Plant Division profitability, growth in Service Solutions, Performance Products, and other factors increased the profit margin year on year and covered our personnel expenses and other SG&A expenses. Compared to the plan, the profit margin increased by more than expected for both Plant and Service Solutions.

11.4

09/2024 Actual

First-Half Results for FY Ending 03/2025: Consolidated Statement of Income

	FY Ended	FY Ending	03/2025		
(Millions of yen)	03/2024 1st Half Actual	1st Half Plan	1st Half Actual	Year-on-Year	Vs. Initial Plan
Orders Received	76,150	87,000	92,755	+16,605 (+21.8%)	+5,755 (+6.6%)
Net Sales	65,469	70,000	74,323	+8,854 (+13.5%)	+4,323 (+6.2%)
Gross Profit	18,129	19,500	23,143	+5,014 (+27.7%)	+3,643 (+18.7%)
(%)	27.7%	27.9%	31.1%	+3.4 pt	+3.2 pt
SG&A	10,274	11,000	11,663	+1,389 (+13.5%)	+663 (+6.0%)
Operating Profit	7,855	8,500	11,480	+3,625 (+46.1%)	+2,980 (+35.1%)
(%)	12.0%	12.1%	15.4%	+3.4 pt	+3.3 pt
Profit Attributable to Owners of Parent	5,538	5,500	8,134	+2,596 (+46.9%)	+2,634 (+47.9%)



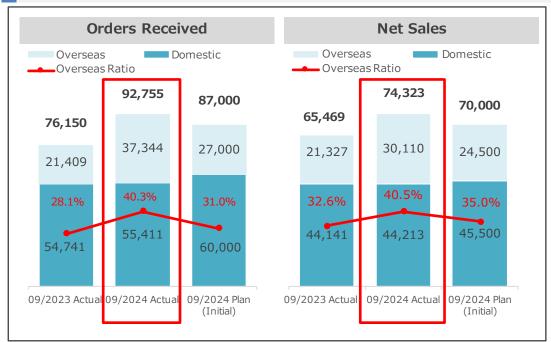
First-Half Results for FY Ending 03/2025: Results by Segment

	(Millions of yen)	FY Ended 03/2024 1st Half Actual	FY 1st Half Plan	Ending 03/2025 Previous Forecast (07/31/2024)	1st Half Actual	Year-on-Year	Vs. Initial Plan	Vs. Previous Forecast
	Orders Received	76,150	87,000	90,000	92,755	+16,605 (+21.8%)	+5,755 (+6.6%)	+2,755 (+3.1%)
Company	Net Sales	65,469	70,000	73,000	74,323	+8,854 (+13.5%)	+4,323 (+6.2%)	+1,323 (+1.8%)
Con	Operating Profit	7,855	8,500	9,500	11,480	+3,625 (+46.1%)	+2,980 (+35.1%)	+1,980 (+20.8%)
	(%)	12.0%	12.1%	13.0%	15.4%	+3.4 pt	+3.3 pt	+2.4 pt
ent	Orders Received	64,324	75,500	78,000	80,166	+15,842 (+24.6%)	+4,666 (+6.2%)	+2,166 (+2.8%)
Treatment	Net Sales	53,890	58,500	61,000	61,885	+7,995 (+14.8%)	+3,385 (+5.8%)	+885 (+1.5%)
Water T	Operating Profit	6,448	7,100	8,000	9,802	+3,354 (+52.0%)	+2,702 (+38.1%)	+1,802 (+22.5%)
5	(%)	12.0%	12.1%	13.1%	15.8%	+3.8 pt	+3.7 pt	+2.7 pt
ducts	Orders Received	11,825	11,500	12,000	12,589	+764 (+6.5%)	+1,089 (+9.5%)	+589 (+4.9%)
ice Pro	Net Sales	11,579	11,500	12,000	12,437	+858 (+7.4%)	+937 (+8.1%)	+437 (+3.6%)
Performance Products	Operating Profit	1,406	1,400	1,500	1,677	+271 (+19.3%)	+277 (+19.8%)	+177 (+11.8%)
Perf	(%)	12.1%	12.2%	12.5%	13.5%	+1.4 pt	+1.3 pt	+1.0 pt

First-Half Results for FY Ending 03/2025: Orders Received and Net Sales by Region

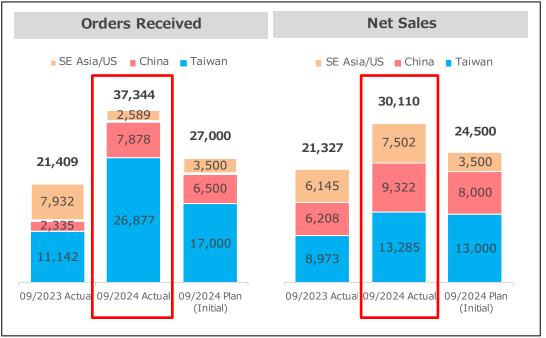
(Millions of yen)

Orders Received and Net Sales by Region



- Orders received expanded overseas, including Taiwan and China, both year on year and versus the plan. Later-than-expected domestic large-scale project orders had an impact but overall orders received maintained a high level.
- Net sales received contribution from growth overseas, including strong progress in construction for large-scale projects both year on year and versus the plan. Domestically, progress in the Plant Division was below expectations, but Service Solutions, etc. performed strongly.

Orders Received and Net Sales by Overseas Region

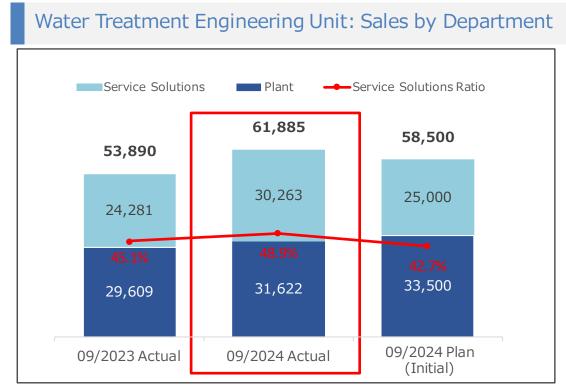


Orders received grew significantly with large-scale investment in cutting-edge semiconductors in Taiwan and large-scale semiconductor projects in China.

Net sales grew year on year and versus the plan mainly due to sales of Plant projects for which orders were received in Taiwan, China, etc. Progress of construction, etc. was better than expected for Plant projects in SE Asia.

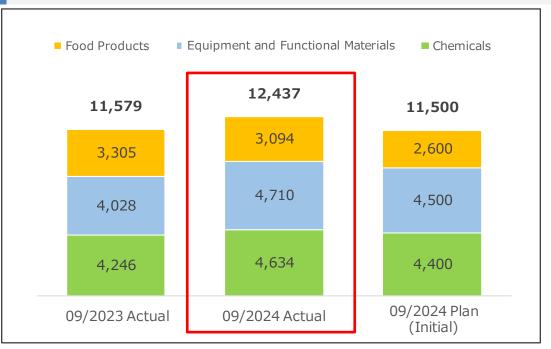
First-Half Results for FY Ending 03/2025: Sales by Business Segment and Department

(Millions of yen)



- Although progress in the Plant Division was below expectations domestically, Plant performance was strong overseas, and sales continued to be maintained at a high level.
- In Service Solutions, factors contributing to sales included growth of facilityowned services and increases in maintenance and projects for modifications.

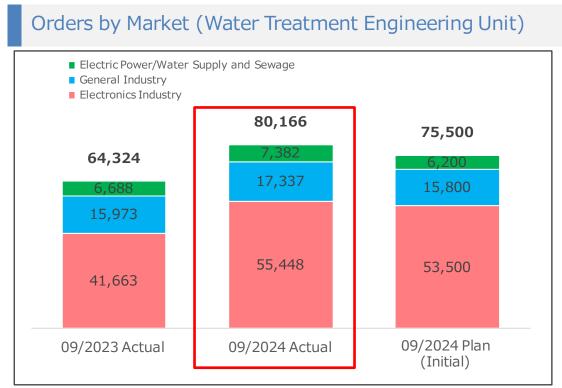
Performance Products Business Unit: Sales by Department



- Sales of water treatment chemicals such as those for RO membrane treatment and wastewater treatment for Electronics Industry, functional materials used in advanced separation and refinement of electronics materials such as chemicals and solvents used in semiconductor manufacturing, among others performed strongly.
 - Separation and refinement business, which had been included in Service Solutions in the Water Treatment Engineering Unit is now included in Equipment and Functional Materials in the Performance Products Business Unit. Graphs reflect the change.

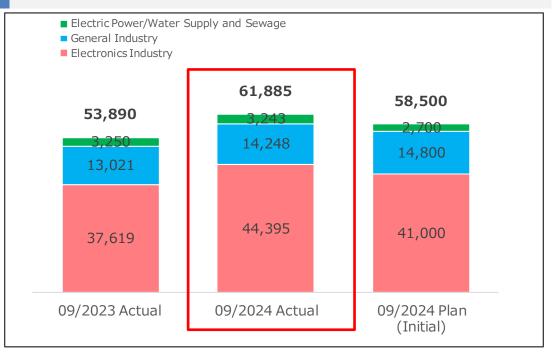
First-Half Results for FY Ending 03/2025: Orders and Sales by Market (Water Treatment Engineering Unit)

(Millions of yen)



- For Electronics Industry, orders grew for large-scale projects in Taiwan and China, while domestically, Service Solutions performed strongly especially in facility-owned service contracts.
- General Industry received an order of an ultrapure water facility for Hyper-Kamiokande, projects associated with electronics, and other projects. Orders for facility renewal products for power plants, etc. were received for Electric Power/Water Supply and Sewage.

Sales by Market (Water Treatment Engineering Unit)



 For Electronics Industry, sales grew mainly due to the progress in construction for Plant projects overseas and expanded Service Solutions, etc. domestically.

General Industry performs firmly in Plant and Service Solutions associated with pharmaceuticals and electronics, while sales in the Social Infrastructure area were firm for electrical power and other services. 1. First-Half Results for Fiscal Year Ending March 2025

Full-Year Forecast for Fiscal Year Ending March 2025
 Topics

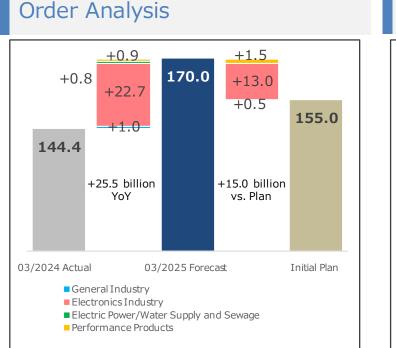
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Full-Year Forecast: Overview of Orders, Sales, and Operating Profit

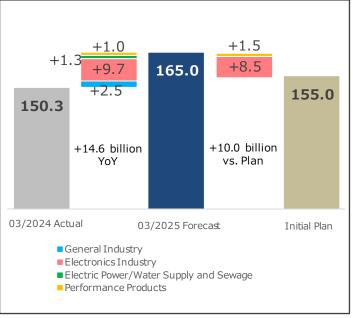
(Billions of yen)



[Orders]

Year on year, and versus the plan, in Electronics Industry, we expect order growth for large-scale projects in Taiwan, China, etc. as well as expansion in Service Solutions especially in Japan. In General Industry and Electric Power/Water Supply and Sewage, orders remain on the initial plan's course, while for Performance Products, orders are strong mainly for water treatment chemicals and functional materials.

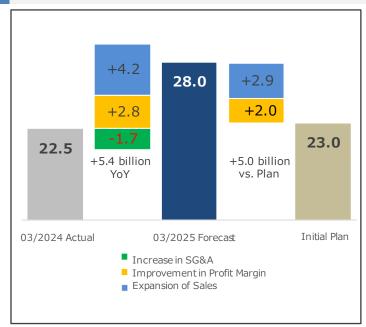
Sales Analysis



[Sales]

Year on year, and versus the plan, in Electronics Industry, we expect sales to grow. Both overseas and domestically we expect expansion, with smooth progress in construction of projects with order backlogs and strong sales in Service Solutions. In General Industry, Electric Power/Water Supply and Sewage, and Performance Products we expect sales to remain firm.

Operating Profit Analysis



[Operating Profit]

Year on year, and versus the plan, in Electronics Industry and other segments, we expect profit boost from expanded sales in Plant and Service Solutions. We expect to improve the profit margin from improved profitability of Plant orders and expansion of highly profitable products and services including those in Service Solutions and Performance Products. We expect to keep SG&A at the initial plan's level.

Full-Year Forecast: Consolidated Statement of Income

	FY Ended	FY Ending	03/2025		
(Millions of yen)	03/2024 Full-year Actual	Initial Plan	Current Forecast	Year-on-Year	Vs. Initial Plan
Orders Received	144,468	155,000	170,000	+25,532 (+17.7%)	+15,000 (+9.7%)
Net Sales	150,356	155,000	165,000	14,644 (+9.7%)	+10,000 (+6.5%)
Gross Profit	43,841	46,000	51,000	+7,159 (+16.3%)	+5,000 (+10.9%)
(%)	29.2%	29.7%	30.9%	+1.7 pt	+1.2 pt
SG&A	21,297	23,000	23,000	+1,703 (+8.0%)	0 (0.0%)
Operating Profit	22,544	23,000	28,000	5,456 (+24.2%)	+5,000 (+21.7%)
(%)	15.0%	14.8%	17.0%	+2.0 pt	+2.2 pt
Profit Attributable to Owners of Parent	17,310	16,100	21,500	+4,190 (+24.2%)	+5,400 (+33.5%)
ROE (%)	18.4%	15.0%	19.6%	+1.2 pt	+4.6 pt



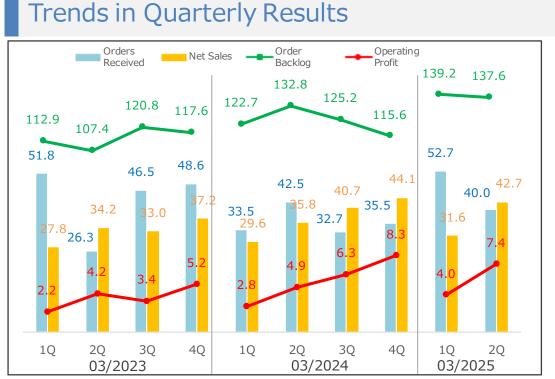
Full-Year Forecast: Results by Segment

		FY Ended	FY I	Ending 03/2025				Vs.
	(Millions of yen)	03/2024 Full-year Actual	Initial Plan	Previous Forecast (07/31/2024)	Current Forecast	Year-on- Year	Vs. Initial Plan	Previous Forecast
	Orders Received	144,468	155,000	165,000	170,000	+25,532 (+17.7%)	+15,000 (+9.7%)	+5,000 (+3.0%)
Company	Net Sales	150,356	155,000	160,000	165,000	+14,644 (+9.7%)	+10,000 (+6.5%)	+5,000 (+3.1%)
Con	Operating Profit	22,544	23,000	24,500	28,000	+5,456 (+24.2%)	+5,000 (+21.7%)	+3,500 (+14.3%)
	(%)	15.0%	14.8%	15.3%	17.0%	+2.0 pt	+2.2 pt	+1.7 pt
ent	Orders Received	120,420	131,500	141,000	145,000	+24,580 (+20.4%)	+13,500 (+10.3%)	+4,000 (+2.8%)
Treatment Deering	Net Sales	126,393	131,500	136,000	140,000	+13,607 (+10.8%)	+8,500 (+6.5%)	+4,000 (+2.9%)
Water T Engir		19,111	19,600	20,900	24,400	+5,289 (+27.7%)	+4,800 (+24.5%)	+3,500 (+16.7%)
5	(%)	15.1%	14.9%	15.4%	17.4%	+2.3 pt	+2.5 pt	+2.0 pt
ducts	Orders Received	24,048	23,500	24,000	25,000	+952 (+4.0%)	1,500 (+6.4%)	+1,000 (+4.2%)
ice Pro	Net Sales	23,962	23,500	24,000	25,000	+1,038 (+4.3%)	+1,500 (+6.4%)	+1,000 (+4.2%)
Performance Products	Operating Profit	3,433	3,400	3,600	3,600	+167 (+4.9%)	+200 (+5.9%)	0 (0.0%)
Perf	(%)	14.3%	14.5%	15.0%	14.4%	+0.1 pt	-0.1 pt	-0.6 pt

RGANO CORPORATION

Full-Year Forecast: Trends in Results and Forecasts (Quarterly, Annual)

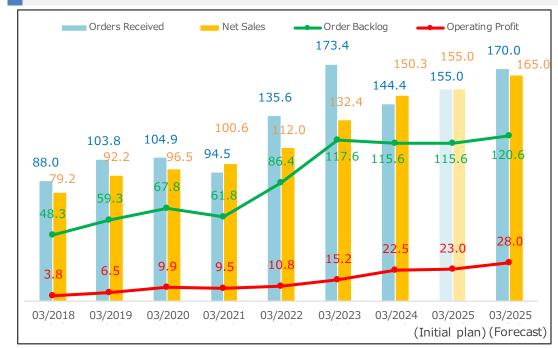
(Billions of yen)



[Trends in quarterly results]

The orders received are affected by the order timing of large projects. Sales are recorded according to the progress in construction, however, there are many projects with deadlines at the end of the fiscal year, and sales tend to gradually increase moving towards the end of March. Operating profit is affected by factors including the status of negotiations concerning additional payments resulting from correction of predicted costs, specification changes, and additional work in a project, however, operating profit tends to increase moving towards the end of the fiscal year.

Trends in Annual Results



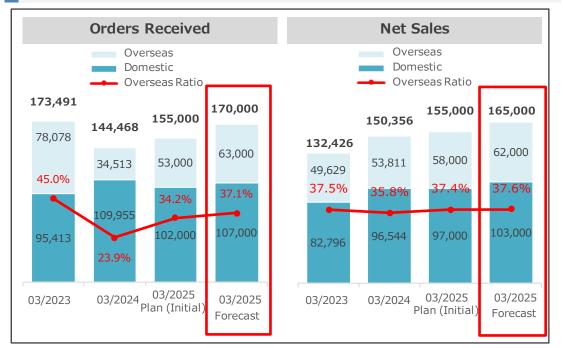
[Trends in annual results]

Results improved beginning from 2018, when semiconductor investment became highly active in Taiwan and other places. The active capital investment continued and the order backlog was maintained at a high level. The improved order environment enabled us to select orders, and we were able to focus on high-value projects. In addition, the growing scale of investment and rising prices of raw materials and construction boosted the rise in order prices and improvements to profitability.

Full-Year Forecast: Orders Received and Net Sales by Region

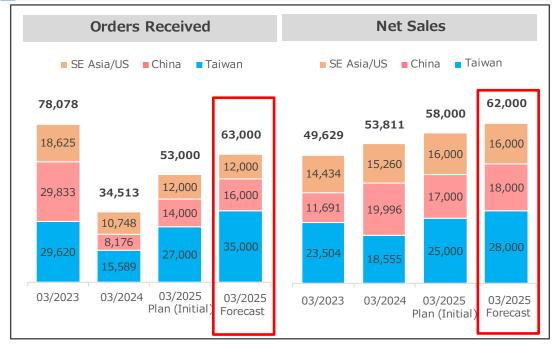
(Millions of yen)

Orders Received and Net Sales by Region



- We expect orders received to expand overseas, boosted by large-scale project orders in Taiwan, China, etc. Domestically, we expect large-scale project orders in the second half, and strong orders for Service Solutions and Performance Products.
- We expect both overseas and domestic net sales to grow, mainly due to an increase in sales in the Plant Division due to orders for large-scale projects and strong performance in Service Solutions and Performance Products.

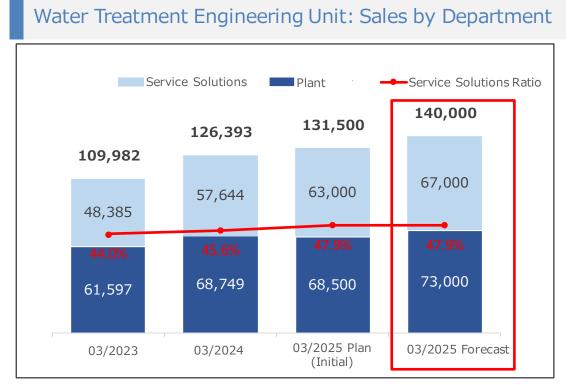
Orders Received and Net Sales by Overseas Region



- For orders received, we expect project orders to exceed the initial plan in Taiwan and China. We expect orders to be at the initial plan level for SE Asia/US.
- We expect net sales to grow compared to the initial plan in Taiwan and China, boosted by increased orders of Plant projects.

Full-Year Forecast: Sales by Business Segment and Department

(Millions of yen)



- In Plant, sales are expected to expand, particularly for large-scale semiconductor projects overseas, including Taiwan and China. Investment is expected to remain at a high level domestically.
- In Service Solutions, sales growth is expected for facility-owned services, and sales expected to expand in maintenance services for delivered facilities, consumable replacement, and facility modification.

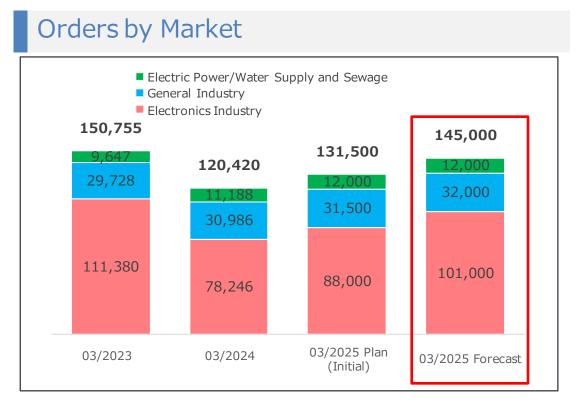
Performance Products Business Unit: Sales by Department



- Sales growth of water treatment chemicals such as those for Electronics Industry is expected to continue from the first half and sales of functional materials used in advanced separation and refinement of electronics materials are expected to grow. Small equipment, filters, food additives, and other products are expected to remain firm.
 - * Separation and refinement business, which had been included in Service Solutions in the Water Treatment Engineering Unit is now included in Equipment and Functional Materials in the Performance Products Business Unit. Graphs reflect the change.

Full-Year Forecast: Orders and Sales by Market (Water Treatment Engineering Unit)

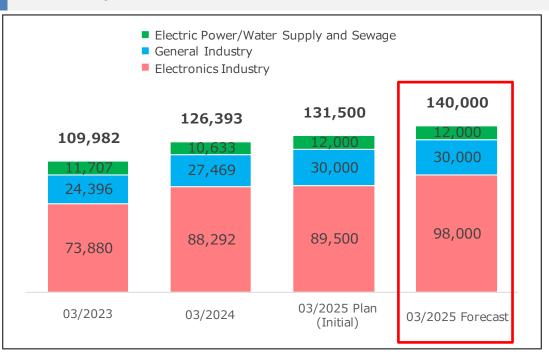
(Millions of yen)



- In Electronics Industry, orders are expected to grow in large-scale Plant projects overseas, including Taiwan and China. Service Solutions is expected to perform strongly.
- General Industry is expected to grow steadily in areas associated with pharmaceuticals and electronics. In Electric Power/Water Supply and Sewage, orders are expected for maintenance related to power plants such as nuclear plants.

ORGANO CORPORATION

Sales by Market

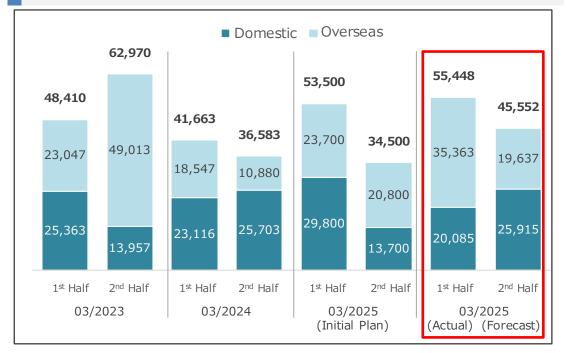


- In Electronics Industry, along with the progress in the construction of Plant projects, sales are expected to grow in Service Solutions, including facilityowned services.
- In General Industry, sales are expected in Plant and Service Solutions associated with pharmaceuticals and electronics, while in Electric Power/Water Supply and Sewage, maintenance service sales are expected in relation to power plants.

Full-Year Forecast: Orders and Sales for the Electronics Industry

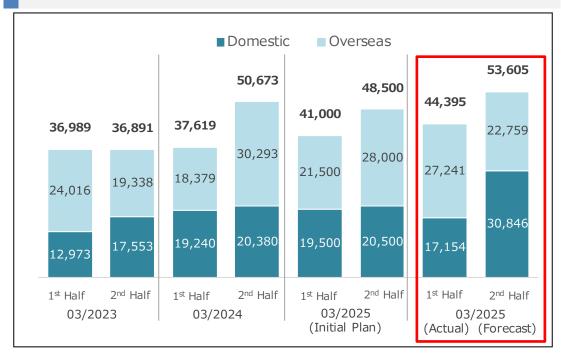
(Millions of yen)

Electronics Industry: Orders by Region



- In the first half, orders for Plant projects overseas, including Taiwan and China, proceeded above plan levels. Domestically, there was the impact of projects that had been expected getting carried forward.
- In the second half, overseas, despite some decreases, orders are expected to continue at a high level. Domestically, we expect to receive large-scale project orders that had been expected in the first half.

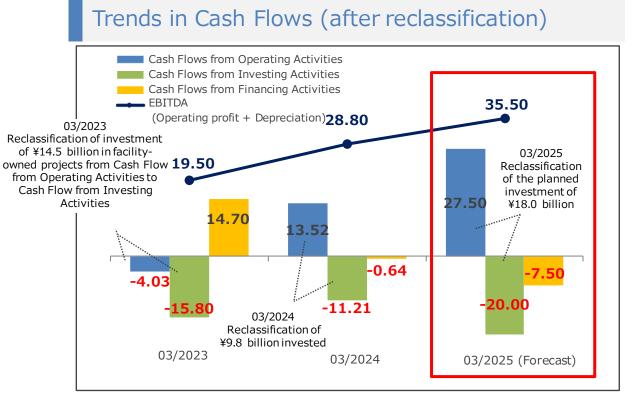
Electronics Industry: Sales by Region



- In the first half, sales grew overseas, including Taiwan and China, mostly for Plant. Domestically, the results were below the plan for Plant, but Service Solutions sales expanded.
- In the second half, overseas, sales are expected to proceed at a high level in Taiwan. Domestically, we expect sales growth including sales from the progress in construction for Plant projects and expansion of Service Solutions.

Full-Year Forecast: Trends in Cash Flows

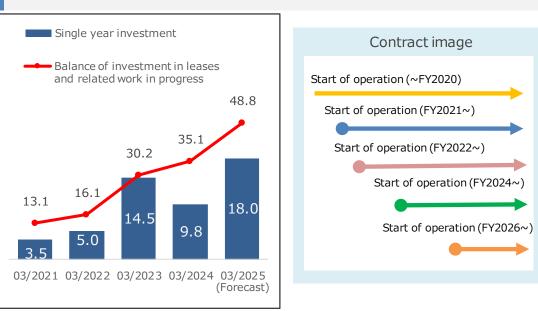
(Billions of yen)



- On top of trends in business performance, our cash flow is significantly impacted by progress on the construction of large-scale projects and the collection of payments for them.
- In the FY ending 03/2025, we are achieving improvements in Cash Flows from Operating Activities from the collection of payments for projects that were recorded as sales in the period up until the end of the FY ended 03/2024. Investments in facility-owned projects are also expanding.

ORGANO CORPORATION

Trends in Investment in Facility-owned Services



Investments in facility-owned services are recorded in Investments in leases (work in progress during construction) in the balance sheet, and depreciation is performed according to the contract period. Amounts of investment are included in current assets, so the statement of cash

flow indicates the investment as Cash Flow from Operating Activities.

The graph of cash flows (after reclassification) at left indicates investments in facility-owned services reclassified as Cash Flows from Investing Activities.

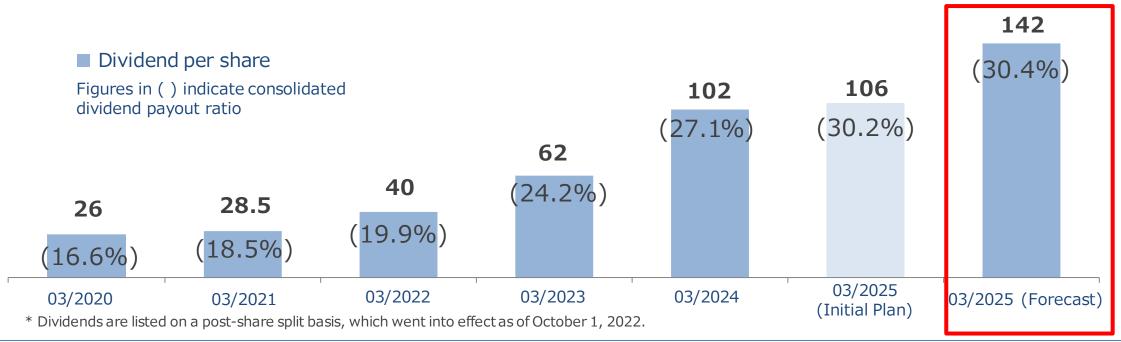
Full-Year Forecast: Key Indicators

(Millions of yen)	FY Ended 03/2024	FY Ending	03/2025
	Full-year Actual	Initial Plan	Forecast
Capital Expenditures	1,855	2,500	2,500
R&D Expenses	2,829	3,400	3,400
Depreciation	2,010	2,000	2,000
Interest-bearing Debt	36,465	37,000	35,000
No. of Employees	2,512	2,600	2,600



Dividend Trends

- The dividend forecast for FY03/2025 has been revised upward due to the improvement in the full-year earnings forecast. The annual dividend forecast has been increased to ¥142 per share, maintaining the originally planned payout ratio.
- Targeting the continuation of a dividend payout ratio of 30% or more and continued dividend increases, we aim to balance and expand both shareholder return and growth investment.
 (Yen)



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3. Topics

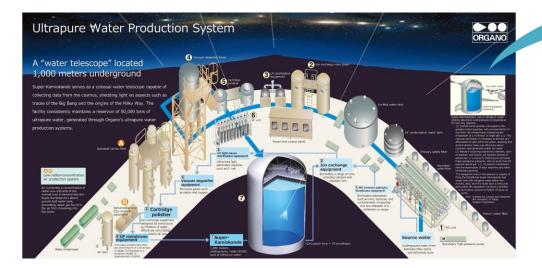
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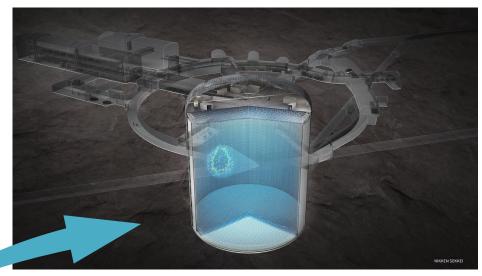


TOPICS: Received an Order of Ultrapure Water Production System for Hyper-Kamiokande

In June 2024, Organo received an order of an ultrapure water facility for Hyper-Kamiokande to be completed in 2027. This follows after the successful Super-Kamiokande project. The facility we are providing is planned to supply Hyper-Kamiokande with 260,000 tons of ultrapure water.



General configuration of the system for Super-Kamiokande



Hyper-Kamiokande Project

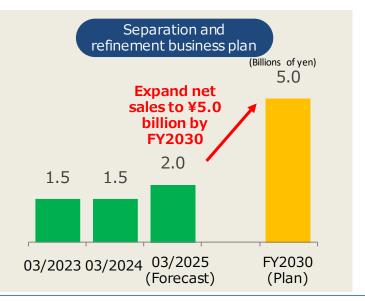
Image provided by Kamioka Observatory, ICRR, the University of Tokyo

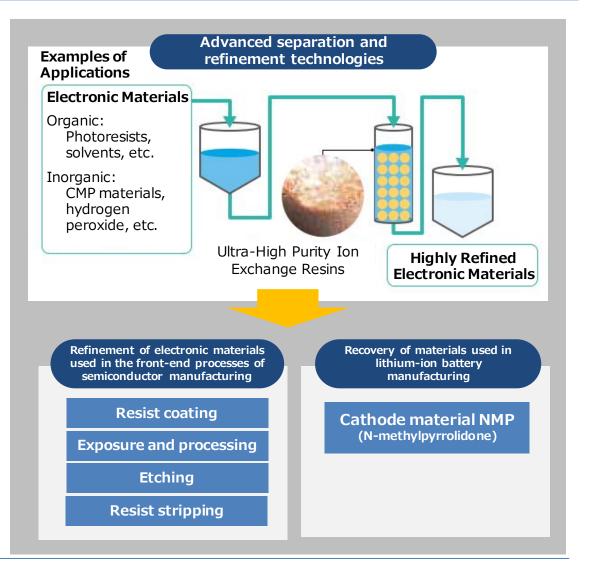
These projects are leading the world in neutrino research, with Masatoshi Koshiba and Takaaki Kajita winning a Nobel prize in 2002 and 2015, respectively. In order to measure neutrinos, ultrapure water that has undergone processing to extreme limits using our technology is used to accurately measure faint Cherenkov light.

TOPICS: Our Advanced Separation and Refinement Business for Electronic Materials Is Performing Strongly

Overview of the advanced separation and refinement business

We adapt our technologies such as ion exchange and filtration used in water treatment for advanced separation, refinement, analysis, etc. of non-aqueous solutions such as chemicals and solvents for such applications as manufacturing semiconductors and lithium-ion batteries. Our long-term plan is to expand sales to ¥5.0 billion by FY2030.







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Company Overview: Management Philosophy and Vision

Management Philosophy

Organo serves as a valuable partner company by leveraging its leading-edge technologies cultivated through long experience with water treatment, by contributing to the industries that create the future, and by playing a key role in the development of societal infrastructure.

Long-term Management Vision

At Organo, we seek to expand our business through high value-added separation and refinement as well as analysis and manufacturing technologies, and by providing products and services that promote the creation of value and which resolve the challenges that confront industry and society. We proactively contribute to a better tomorrow by cultivating people today who will improve upon the way things were done yesterday, as a company where all employees are energetic and passionate about their work.

Sustainability Policy

Together with its stakeholders, Organo aims to realize a sustainable society for the future and improve our corporate value.



Leveraging its leading-edge technologies cultivated through long experience with water treatment*, Organo provides environmentally-friendly products and services that contribute to water environment conservation and prevention of global warming.

We will respect human rights, diverse values, and individuality while promoting the creation of a workplace where each and every employee can grow and flourish.

We will carry out our corporate activities with integrity and fairness, emphasizing dialogue and cooperation with all stakeholders.

* Leveraging its leading-edge technologies cultivated through long experience with water treatment refers to our pursuit of water treatment-related separation and refinement, analysis, and engineering technologies, and our provision of optimal systems and services that meet the needs of society through a combination of these technologies.



Representative Director and President 山田正幸

Company Overview: Major Shareholders and Shareholder Composition

(As of September 30, 2024)

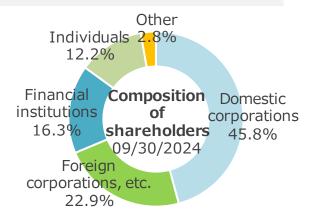
Major Shareholders (top ten)

(, ,	s of September	50, 2024)
Name of Shareholder	Number of Shares Held (Thousands of shares)	Holding Ratio (%)
Tosoh Corporation	20,379	44.28
The Master Trust Bank of Japan, Ltd. (Trust Account)	3,727	8.10
Custody Bank of Japan, Ltd. (Trust Account)	1,911	4.15
KBC BANK NV – UCITS CLIENTS NON TREATY	690	1.50
STATE STREET BANK AND TRUST COMPANY 505001	526	1.14
The Nomura Trust and Banking Co., Ltd. (Trust Account)	520	1.13
Mizuho Bank, Ltd.	464	1.01
KIA FUND 147-TOKIO MARINE	427	0.93
STATE STREET BANK WEST CLIENT – TREATY 505234	388	0.84
THE BANK OF NEW YORK MELLON 140044	384	0.83

* The treasury shares (338 thousand shares) are excluded in the calculation of the holding ratio shown above.

Shareholder Composition

- Total number of authorized shares: 101,568 thousand shares
- Total number of issued shares: 46,359 thousand shares (including treasury shares of 338 thousand shares)
- Number of shareholders: 11,728 shareholders



• Relationship with parent company

We have maintained a relationship with our parent company Tosoh Corporation since accepting capital participation in 1955.

The business relationship between Organo and Tosoh includes the purchase of some raw materials and sale of water treatment facilities, chemicals, and other products. However the level of dependence is negligible, and clear segregation is maintained in terms of the products sold by both companies and their business partners. Therefore Organo recognizes that as a listed company, it has secured a certain degree of management independence in its business activities and management decisions.

In addition, in order to monitor and supervise issues regarding conflicts of interest between the parent company group and minority shareholders, Organo has established a Special Committee composed only of Independent Outside Directors. Since the 78th Ordinary General Meeting of Shareholders held in June 2023, Independent Outside Directors have also composed a majority of the Board of Directors.

Company Overview: The Organo Group's Business Structure

Water Treatment Engineering Business Unit

Performance Products Business Unit

Plant Division



Pure and ultrapure water facilities Wastewater treatment and recovery facilities Valuable material recovery facilities Production processing-related facilities

Service Solution Division



Facilities maintenance Operational support services and comprehensive maintenance Facility enhancements, renovation, and reconditioning Contract water treatment

Sales by Segment

¥57.6 billion (46%)¥68.7 billion (54%)[Service Solutions][Plant]Sales by Market¥27.4 billion ¥10.6 billion (22%)[Electronics Industry][General [Electric Power/Water Industry] Supply and Sewage]							4
Sales by Market ¥88.2 billion (70%) ¥27.4 billion ¥10.6 billion (22%) [General [General [Electric Power/Water							
¥88.2 billion (70%)¥27.4 billion (22%)¥10.6 billion (8%)[General[General[Electric Power/Water		[Service Solutions]	[Plant]			
(70%) (22%) (8%) [General [Electric Power/Water	5	ales by Market					
			on ¥2		¥1(
		[Electronics Indu	istry]		[Ele Sup	ctric Power/Wate ply and Sewage]	r

¥23.9 billion ¥126.3 billion

¥150.3 billion

(FYE March 2024)

(84.1%)

(15.9%)**Equipment and Filters Division** Consolidated net sales

cleaning and RO membranes, boiler waters, etc. Standard Water Treatment

Treatment chemicals for

wastewater, cooling water,

Water Treatment Chemicals Division

Pure and ultrapure water systems Water purification filters

Food Products Division



Food additives and processing agents Food ingredients

Sales by Segment





Company Overview: Overview of the Plant and Service Solutions Divisions

Plant Construction

Comprehensive service solutions Manufacturing and Installation and Commissioning **Design and Procurement** Various maintenance, provision of Fabrication Construction and Handover consumables, etc.

Recording of Orders and Sales

- Orders are recorded at the conclusion of contract
- <u>Sales</u> are recorded according to the progress of construction

Facility Scale

• The scale of a single water treatment facility is from tens of millions of yen to over 10 billion yen

Construction Period

Construction period for large facilities ranges from approx. 12 to 24 months

Profitability Management and Trends

- A certain risk of additional costs (contingency costs) is incorporated into the construction budget and managed.
- Profitability is also affected by the level of market capital expenditures, and changes in the prices of raw materials, construction, and other supplies.

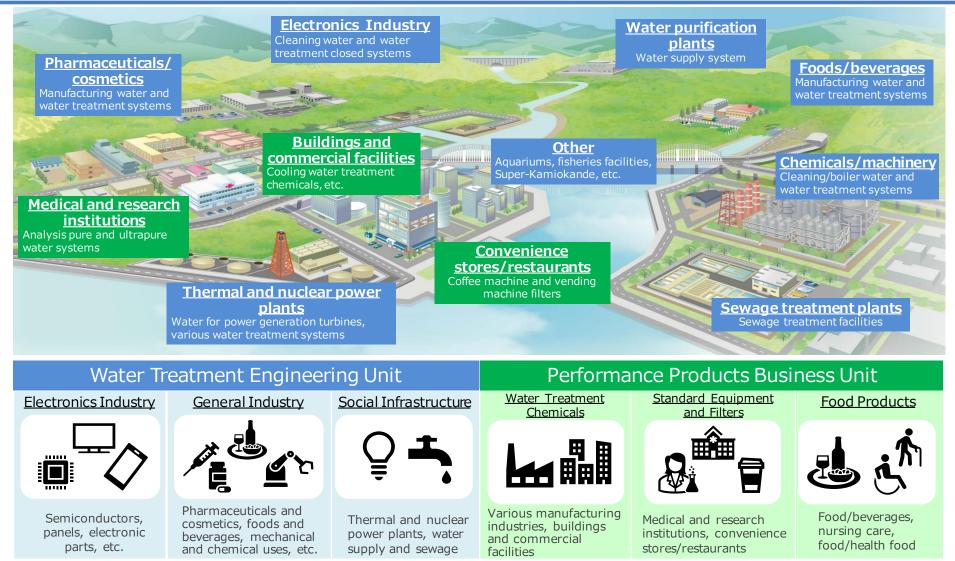
Service Solutions

Facilities Maintenance

- Maintenance services for delivered facilities have a high repeat rate.
- Service Solutions include facility-owned services, operational support services, and comprehensive maintenance contracts.
- We also sell water treatment chemicals and other Performance Products.



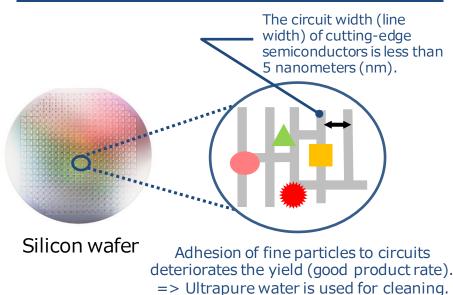
Company Overview: Organo's Water Treatment Technologies that Support Industry and Daily Life



Company Overview: Semiconductors and Water

Of the many processes required in the semiconductor manufacturing operations, the cleaning process is said to account for about 30%. Ultrapure water is used in the cleaning process, which is repeated before and after wafer fabrication, film deposition, etching, resist, etc.

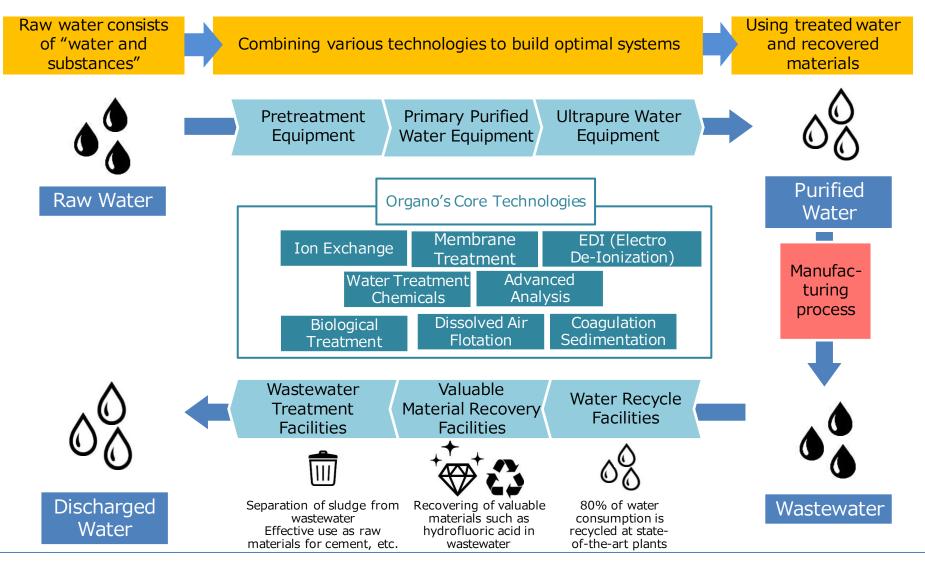
Ultrapure water contributes to yield improvement.



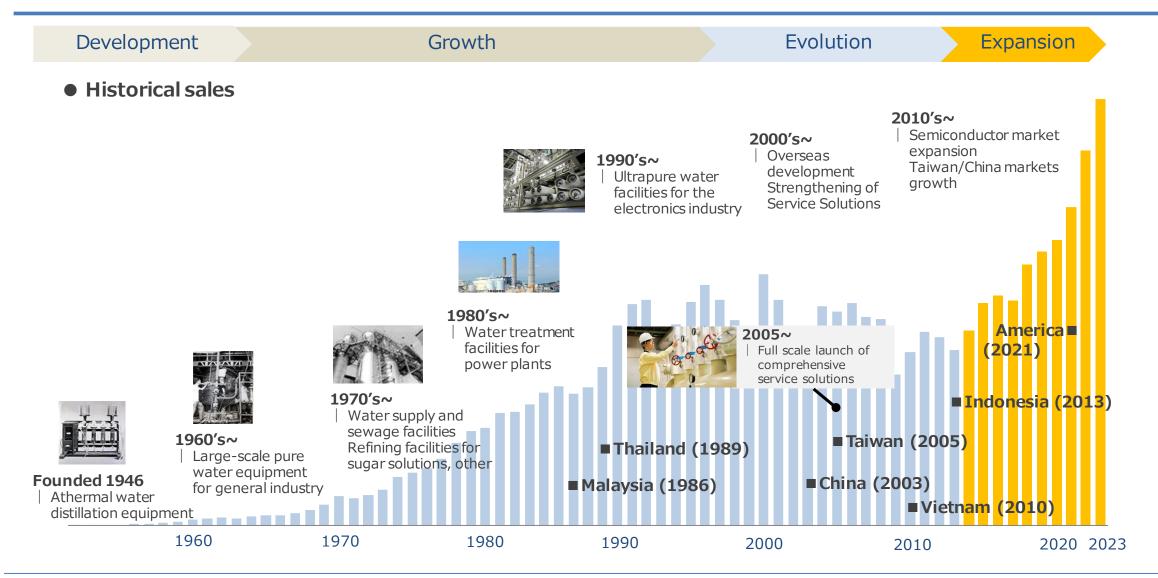
What	How Much	Excellent Technology and Value
Impurity Concentration	1 ppt or less	The mass concentration is one trillionth of a trillionth. The amount of impurities dissolved in ultrapure water in an Olympic 50-m swimming pool (2,500 m ³) is equivalent to a teaspoon (2.5 mg) of an earpick.
Volume of Water Produced	1000 ton/hour	Large-capacity high-performance pumps and large-diameter piping are used. Filled an Olympic 50-m swimming pool (2,500 m ³) in 2.5 hours.
Water Recovery Rate	80%	Semiconductor plants use a large amount of water for cleaning and other purposes, but at cutting-edge plants, more than 80% of water is recovered and reused, utilizing technology that not only recycles water but also recovers valuables contained in wastewater.

Organo provides ultrapure water supply facilities for cleaning wafers and chips, treatment facilities to render wastewater from cleaning and other manufacturing processes harmless and reduce waste, water recycling systems, and systems to recover and recycle fluorine, rare metals, and other valuable materials from wastewater.

Company Overview: Water Treatment Facilities for the Electronics Industry



Company Overview: Organo's History (Changes in Sales)







Website: https://www.organo.co.jp/english/

Inquiries: https://www.organo.co.jp/english/contact/input/

Registering to receive the IR email newsletter: https://www.organo.co.jp/english/ir/mail-news/

NEW Released the Organo Group Report 2024 (integrated report): <u>https://www.organo.co.jp/ir/integrated_report/</u> (in Japanese)

The forecasts in this document regarding business are based on information available at the time of preparation and are therefore subject to risk and uncertainty. Actual performance may differ from these projections.

