

To whom it may concern,

Company name	Mitsubishi Kakoki Kaisha, Ltd.
Representative	Toshikazu Tanaka, President
	(Securities code: 6331; Prime of Tokyo Stock Exchange)
Inquiries	Yosuke Miyakoshi,
	General Manager, Planning Department
Contact	ir_team@kakoki.co.jp

#### (Correction) Notice Regarding a Partial Revision to the "Financial Results Briefing FYE 2025/3"

As it was found necessary to partially revise the "Financial Results Briefing FYE 2025/3," which was announced on June 9, 2025, we will make following corrections and hereby attach the revised material.

1) Reason for revision

After the disclosure of the "Financial Results Briefing FYE 2025/3," certain information was found to be incorrect and therefore we issue a revision.

#### 2) Details of correction

The correction is as follows. The corrected part is represented by red frames.

i) P.4

#### [Before correction]

. Summary/Business Overview		* della	I. Summary/Business Overview	·	Addition
Summary			Summary		AV K
Financial Summary		(+) Contribution of the large-scale order backloss in Envirements Business	Financial Summary		(+) Contribution of the large scale order backloss in Engineering Business
		<ul> <li>(+) Positive sales tred for Gl auffess and its concentry, and also exclorent compliant with environmental regulations in Industrial Machinery Business</li> </ul>			<ul> <li>Commount of the area scale order backloss in Linkingenia dustress</li> <li>Positive sales trend for GL aurifies and its components, and ship equilations compliant with environmental regulations in Industrial Machinery Business</li> </ul>
FYE Operating 2025/3 Profit Results	5,684 Mil ten (Yor +29%)	(+) Cross profit increased due to the increase in net sales	FYE Operating 2025/3 Profit	5,694 Mill ren (Yor +29%)	(+) Gross profit increased due to the increase in net sales
Annual Dividend	70 Yen/share (YoY +33 yen)	<ul> <li>Interim dividend 17 Yen, and year-end dividend 53 yen per share        </li></ul>	Annual Dividend	70 Yen/share (Yoy +33 yen)	Interim dividend 17 Yes, and year-end dividend 53 year per share stock split considered basis @annual divided 210 year without stock split considered basis, increased by 100 year from pervicus fiscal year
	84,500 Mil Yen (Yoy +43%)	(+) Contribution of the larve-scale orders in Environment and GX Business (+) Maintains the possible trend for OIL purifiers and components, and altio evaluation compliant with environmental regulations in Industrial Machinery Business (+) High probability based on the order haddops(1037;7 bit yen as of Mar 2025).		84,500 Mil Yen (Yer +43%)	<ul> <li>Contribution of the larve-scale orders in Einsteam and GX Business</li> <li>Maintains the positive trend for OII purifiers and comparents, and also equipment compliant with environmental regulations in Industrial Machinery Business</li> <li>High probability based on the order backlogs(1037 bit years of Nar 2025)</li> </ul>
FYE 2026/3 Operating Forecasts Profit	7,500 Mil Yen (Yoy +32%)	(+) Gross profit will be increase due to the increase in net sales (-) Duerating profit ratio will be decreased by 0.7 point, due to the increase of fixed cost such as table roots	PYE 2026/3 Operating Forecasts Profit	7,500 Mil Yen (vov +32%)	(1) Gross profit will be increase due to the increase in net sales. (-) Oberating profit ratio will be decreased by 0.7 point, due to the increase of fixed cost such as labor cost.
Annual Dividend	80 Yen/share (Yoy +10 yen)	Increase of dividend sevent ratio to 35%, to increase shareholders' return     Establishment of a minimum DOE (Dividend on equity ration) ratio as 3.5%	Annual Dividend	80 Yen/share (Yoy +10 yen)	Increase of dividend payout ratio to 35%, to increase shareholders' return     Establishment of a minimum IDE (Dividend on equity ration) ratio as 3.5%
Non-financial Sum	mary FYE 2025/3		Non-financial Sum	mary FYE 2025/3	
M&A	Consolidation of TOHSOH Corporation (name chanse to MKK TOHOKU in Apr 2025)	<ul> <li>Creation of synerwy with MKK, in product development/production, know-how of manufacturing strategy, quality control and business promotion</li> </ul>	M&A	Consolidation of TOHSOH Corporation (name chanse to MKK TOHOKU in Apr 2025)	<ul> <li>Creation of syneray with MKK. In product development/production. know-how of manufacturing strategy, quality control and business promotion</li> </ul>
Topics Capital Investment	Decision of the restructuring of head office and Kawasaki works	Promotion of product development/anoduction in Stratesic business fields     Profitability increase, by more officient and advanced production process	Topics Capital Investment	Decision of the restructuring of head office and Kawasaki works	Promotion of product development/production in Stratesic business fields     Profitability increase, by more efficient and advanced production process
Mitsubishi Kakoki Kalsha, Ltd. Ali rights rese	Net The original allowers and and the	existence of the annual constraint data. The adjustment constraints for due to exists factors in the fatures of	D Mitsubrithi Kaloki Kaloha, Ltd. Al Hights res	- RNo. Note The performance/involution/onvolution/on-operad based on	and de information as of the annual connect date. The advancement on an effort due to national action in the takens

#### 3) Revised material

The revised material is attached herewith.

#### [After correction]

MITSUBISHI KAKOKI KAISHA, LTD. (Tokyo Stock Exchange : 6331)

## FYE 2025/3 Financial Results Briefing

Jun. 9, 2025

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation. MORE Sustainable, KEEP Innovating for a KINDHEARTED Society

© Mitsubishi Kakoki Kaisha, Ltd. All rights reserved.



I. Summary/Business Overview	P. 3				
II. Financial Results					
Ⅲ. Medium-term Management Plan					
IV. Earnings Forecasts	P. 28				
V. Business Topics / Improvement in corporate value					
Appendix 1. Performance Trends	P. 37				
Appendix 2. Corporate Profile	P. 40				
Appendix 3. Our Strength and Business Model	P. 44				

MITSUBISHI KAKOKI KAISHA

#### MITSUBISHI KAKOKI KAISHA, LTD.

## I. Summary/Business Overview



#### I. Summary/Business Overview

#### Summary

Financial Summary FYE 2025/3							
	Net sales	59,202 Mil Yen	(YoY +24%)	(+) (+)	Contribution of the large-scale order backlogs in Engineering Business Positive sales trend for Oil purifiers and its components, and ship equipment compliant with environmental regulations in Industrial Machinery Business		
FYE 2025/3 Results	Operating Profit	<b>5,694</b> Mil Yen	(YoY +29%)	(+)	Gross profit increased due to the increase in net sales		
	Annual Dividend	70 Yen∕share	(YoY +33 yen)	•	Interim dividend 17 Yen, and year-end dividend 53 yen per share … stock split considered basis ※annual divided 210 yen without stock split considered basis, increased by 100 yen from previous fiscal year		
	Net sales	84,500 Mil Yen	(YoY +43%)	(+) (+) (+)	Contribution of the large-scale orders in Engineering and GX Business Maintains the positive trend for Oil purifiers and components, and ship equipment compliant with environmental regulations in Industrial Machinery Business High probability based on the order backlogs(103.7 bil yen as of Mar 2025)		
FYE 2026/3 Forecasts	Operating Profit	<b>7,500</b> Mil Yen	(YoY +32%)	(+) (-)	Gross profit will be increase due to the increase in net sales Operating profit ratio will be decreased by 0.7 point, due to the increase of fixed cost such as labor cost		
	Annual Dividend	80 Yen⁄share	(YoY $+10$ yen )	•	Increase of dividend payout ratio to 35%, to increase shareholders' return Establishment of a minimum DOE (Dividend on equity ration) ratio as 3.5%		

#### Non-financial Summary FYE 2025/3

	M&A	Consolidation of TOHSOH Corporation (name change to MKK TOHOKU in Apr 2025)	•	Creat manu
Topics	Capital Investment	Decision of the restructuring of head office and Kawasaki works	•	Promo Profit

- Creation of synergy with MKK, in product development/production, know-how of manufacturing strategy, quality control and business promotion
- Promotion of product development/production in Strategic business fields
- Profitability increase, by more efficient and advanced production process

#### I. Summary/Business Overview **Business Overview and Sales Composition**

#### By Segment

#### **Engineering Business**



#### Industrial Machinery Business

- We have developed and manufactured many centrifugal separators and filters using our core technology of "separation and filtration", including oil purifies with the top market share.

Developing businesses in a wide range of industries, such as lifeline infrastructure

Established the top market share in the field of hydrogen production equipment

materials and petrochemicals) and pharmaceutical manufacturing plant.

Actively deploying low-carbon hydrogen utilization from early stage such as

including city gas, hydrogen and sewage systems, chemical plants (e.g. semiconductor

In recent years, we have focused on nanotechnology and precision filtration, aiming for further innovation by utilizing the technology we have cultivated as an "Industry supporting the entire industrial sector."

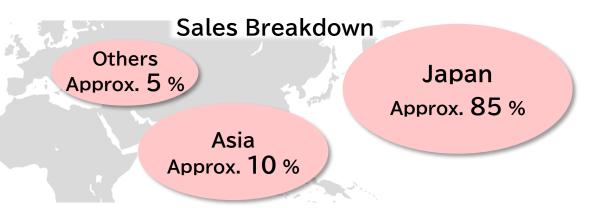
Engineering Approx. 70 % management of hydrogen station which utilizing hydrogen generated from renewable Sales Breakdown Industrial Machinery Approx. 30 %

#### By Region

Since the 1970s, we have accumulated a track record in plant construction, mainly in Southeast Asia, along with the overseas expansion of our client companies.

sewage biogas.

Overseas sales ratio ranges from 10% to 30% along with the amounts of orders of large overseas projects.



MITSUBISHI KAKOKI KAISHA, LTD.

## **II.** Financial Results

MORE Sustainable, KEEP Innovating for a KINDHEARTED Society



#### I. Financial Results Consolidated Statements of Income and Comprehensive Income

- Net sales increased by 23.9%: Order received by previous fiscal year period contributed to increase in sales.
- Operating profit increased by 29.1%: While selling, general and administrative expenses increased, gross profit increased due to the increase in net sales.
- Profit decreased by 9.6%: Special gains slightly decreased from previous fiscal year.

	FYE 2 (FY 2		FYE 25/3 (FY 2024)					
	Results	Ratio to sales	*Forecasts as Forecasts	s of Jan 2025 Ratio to sales	Results	Ratio to sales	YoY Ch Inc/Dec amount	nange Inc/Dec ratio
Net sales	47,774	_	58,000	-	59,202	-	+11,428	+23.9%
Cost of sales	36,414	76.2%	_	-	45,995	77.7%	+9,580	+26.3%
Selling, general and administrative expenses	6,948	14.5%	_	_	7,511	12.7%	+563	+8.1%
Operating income	4,410	9.2%	4,800	8.3%	5,694	9.6%	+1,284	+29.1%
Ordinary income	4,709	9.9%	4,550	7.8%	5,626	9.5%	+916	+19.5%
Profit attributable to owners of parent	5,397	11.3%	3,200	5.5%	4,879	8.2%	-517	-9.6%
Net income per share (Unit: yen)	236.23	_	140.21	_	213.79	-	-22.44	

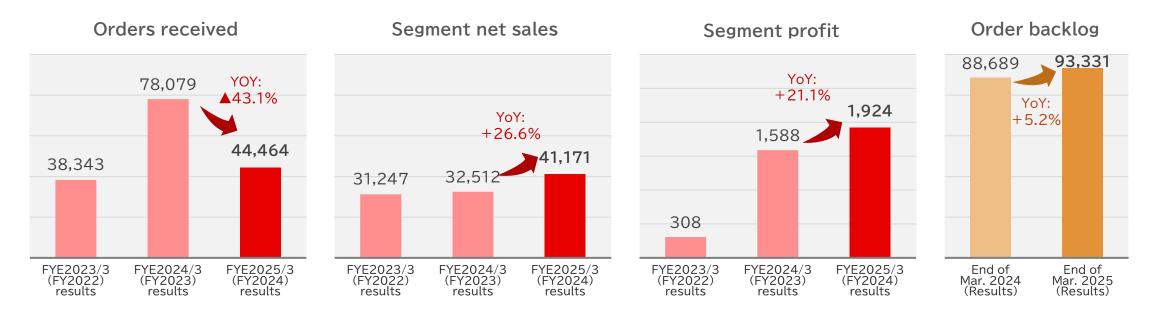
Note: The Company carried out a three-for-one stock split of its common shares effective April 1, 2025. Consequently, net income per share for the current fiscal year have been calculated assuming the stock split was conducted at the beginning of the previous consolidated fiscal year. MITSUBISH

(Unit: Millions of yen)

#### **Points of financial Results**

Orders received	> Orders received is continuously in high level, despite a decrease in large projects orders in the previous fiscal year
Segment net sales	Net sales increased due to the project orders, mainly chemical plant projects in Japan, hydrogen production equipment, and sewage treatment facility, received in previous fiscal year
Segment profit	<ul> <li>Gross profit increased due to the increase in net sales.</li> <li>While segment profit ratio decreased compared to the previous fiscal year due to an increase in fixed costs, such as labor costs, the profit amount increased compared to the previous fiscal year.</li> </ul>

Performance Results (Unit: Millions of yen)

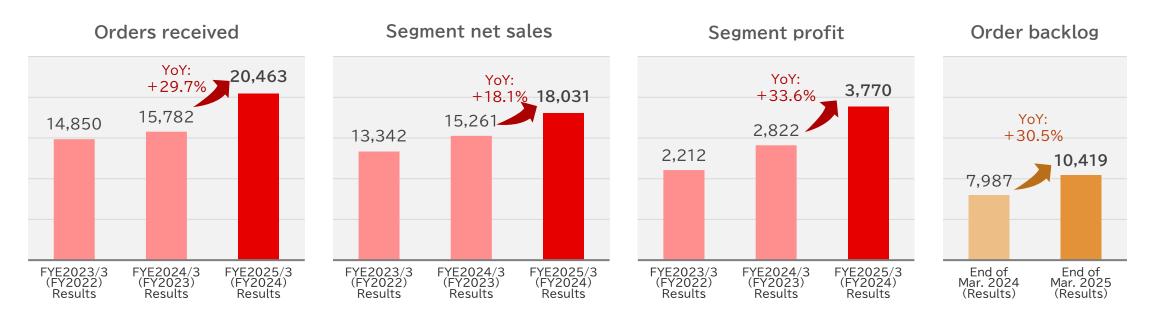


MITSUBISHI KAKOKI KAISHA

#### **Points of financial Results**

Orders received	> Following the previous fiscal year, orders received of oil purifiers and its components, and equipment compliant with ship environmental regulations are increased, due to positive trend in the shipping market.
Segment net sales	Net sales increased due to the orders of oil purifiers and its components, and equipment compliant with ship environmental regulations.
Segment profit	> Segment profit increased significantly due to an increase in gross profit from higher sales, as well as an increase in sales of highly profitable after-sales services.

#### Performance Results (Unit: Millions of yen)



MITSUBISHI KAKOKI KAISHA

#### I. Financial Results Selling, General and Administrative Expenses (Overview)

- 8.1% increased in value terms: While estimation cost and research and development expenses decreased, "other costs" such as labor costs, outsourcing expenses, sales commissions, and advertising expenses increased.
- 1.8 point decreased in net sales ratio: Sales SG&A ratio is decreased to 12.7% from 14.5%.

	FYE 24/3 (FY 2023)			FYE (FY 2		
	Results	Ratio to sales	Results	Ratio to sales	YoY Cł Inc/Dec amount	nange Inc/Dec ratio
Salaries & bonuses	2,524	5.3%	2,674	4.5%	+150	+6.0%
Estimation cost	1,099	2.3%	851	1.4%	-247	-22.5%
Depreciation	140	0.3%	163	0.3%	+23	+16.6%
R&D expenses	598	1.3%	510	0.9%	-87	-14.7%
Other costs	2,585	5.4%	3,311	5.6%	+725	+28.1%
Total SG&A	6,948	14.5%	7,511	12.7%	+563	+8.1%

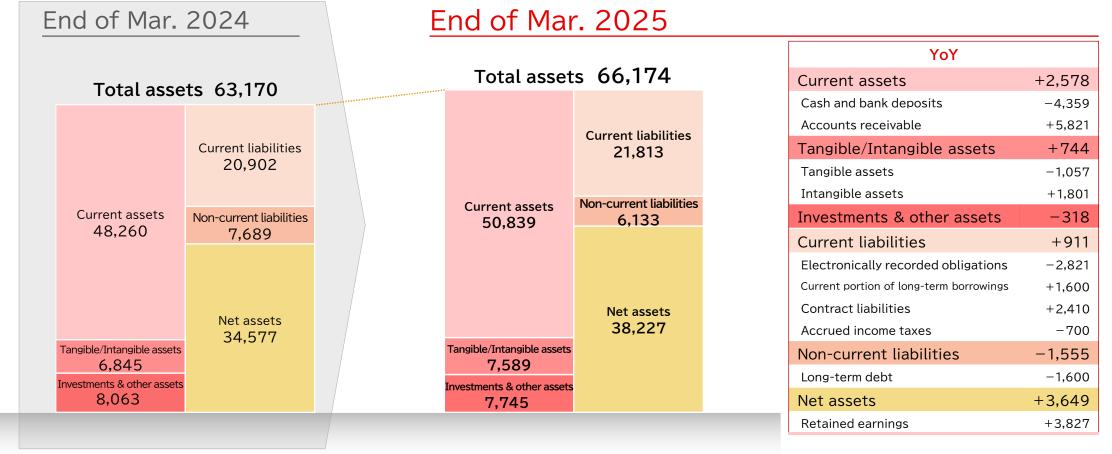
MITSUBISHI

(Unit: Millions of yen)

#### I. Financial Results Consolidated Balance Sheets

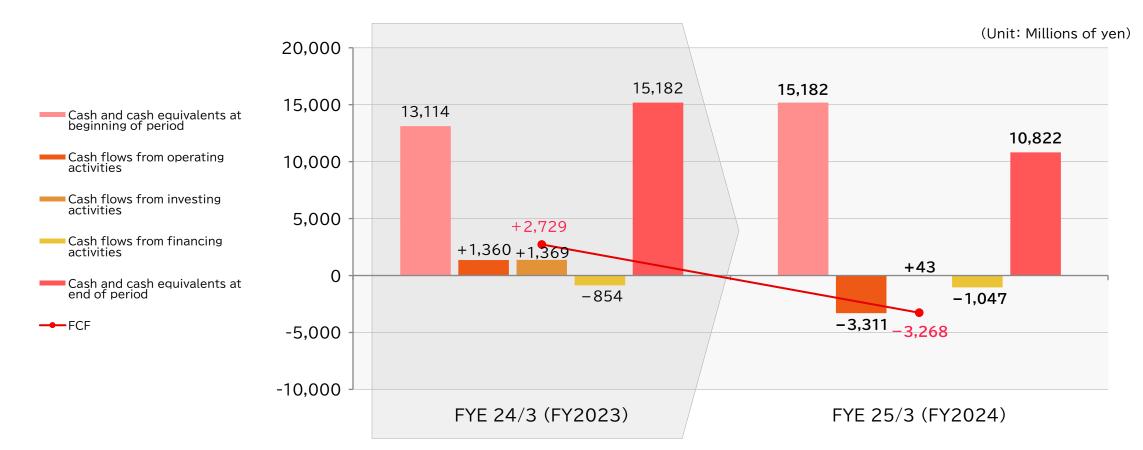
- Total assets increased: While cash and deposits decreased, accounts receivable increased.
- Slightly decreased in liabilities: While contract liabilities increased, accounts payable decreased.
- Equity ratio increased: Equity ratio increased to 57.8% from the end of the previous fiscal year due to an increase in net assets. (54.7% at the end of the previous fiscal year)

(Unit: Millions of yen)



#### I. Financial Results Consolidated Statements of Cash Flows

- Operation cash flow is negative: Increase in account receivable due to an increase in sales, and decrease in accounts payable due to an increase in downpayment and shortening the payment terms.
- Investing cash flow is positive: The difference between the expenditure for M&A and fixed assets acquisitions, and the sales of investment securities is positive.
- Free cash flow is negative: Free cash flow is negative due to the negative operation cash flow.



#### I. Financial Results - Appendix Cross-held shares reduction policy / Execution of stock split

#### Cross-held shares reduction policy

#### Holding policy

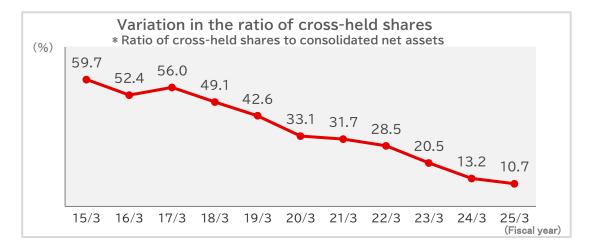
Hold listed shares while comprehensively considering economic rationality and the necessity for business activities, such as maintaining and strengthening business relationships.

#### Reduction policy

- Verify the benefits and risks of holding each individual stock are commensurate with the cost of capital and the objective of holding the shares.
  - ··· Reduce holdings of shares, if not deemed appropriate as a result of the examination.

#### Execution of stock split

- Purpose: Increase liquidity of shares
  - Aim to improve stock liquidity by lowering the minimum purchase amount and increasing the number of shares in circulation.
  - Respect the request from the stock exchange to reduce the investment unit





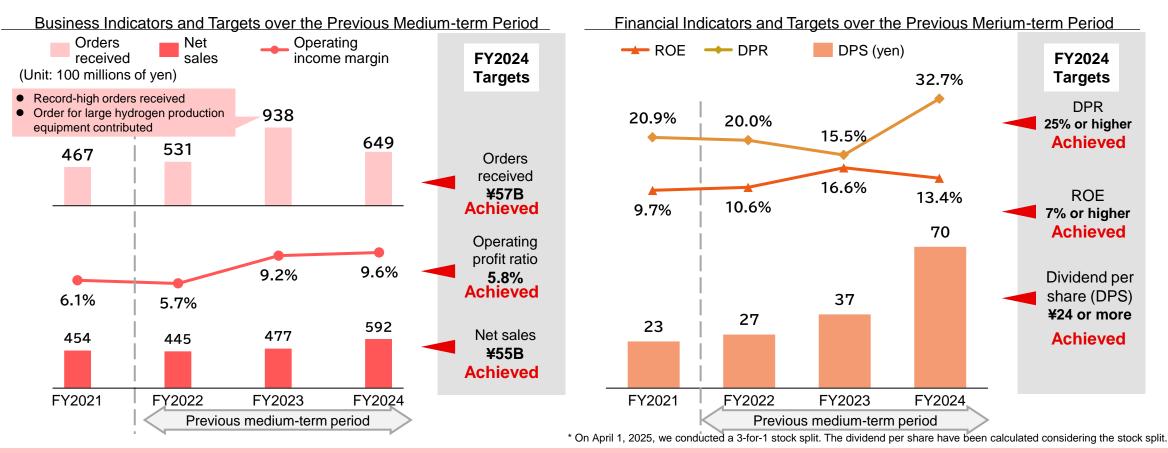
#### MITSUBISHI KAKOKI KAISHA, LTD.

## III. Medium-term Management Plan



#### III. Medium-term Management Plan Review of the previous medium-term management plan 1) Performance trend

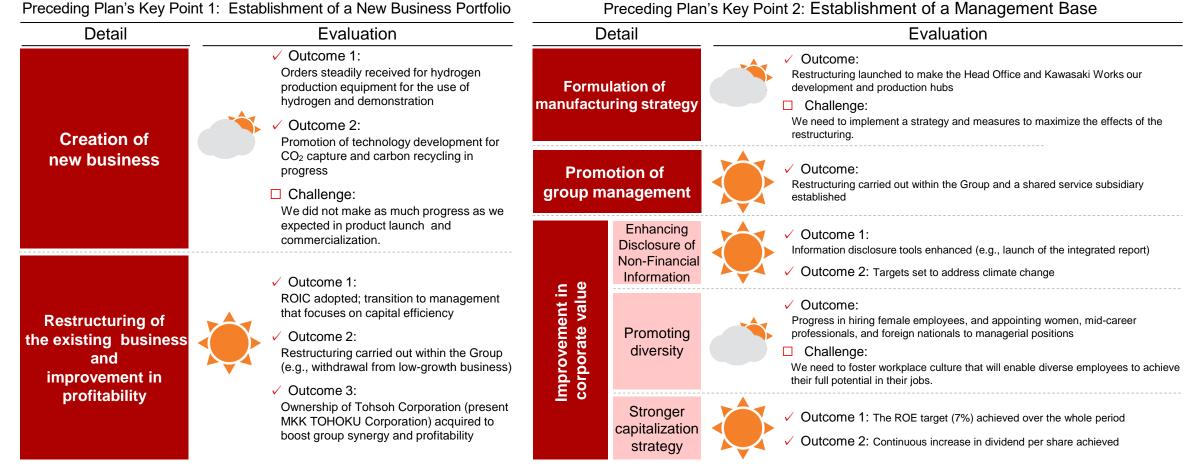
- We achieved the business goals (e.g., net sales and operating income margin) and financial goals (e.g., ROE and dividend payout ratio (DPR)) set for the final year.
- In FY2023, the amount of orders received reached a record high, largely due to an order for large hydrogen production equipment for demonstration of hydrogen reduction-based steelmaking.



Order backlog from orders received in FY2023 and FY2024 are expected to contribute to sales increase during this medium-term management period.

#### III. Medium-term Management Plan Review of the previous medium-term management plan 2) Key points

- We made steady progress in restructuring of the existing business and improvement in profitability, promotion of group management, and improvement in corporate value.
- On the other hand, we had to carry over the creation of new business, and the implementation of a strategy and measures to maximize the effects of plant restructuring into the current medium-term management plan.



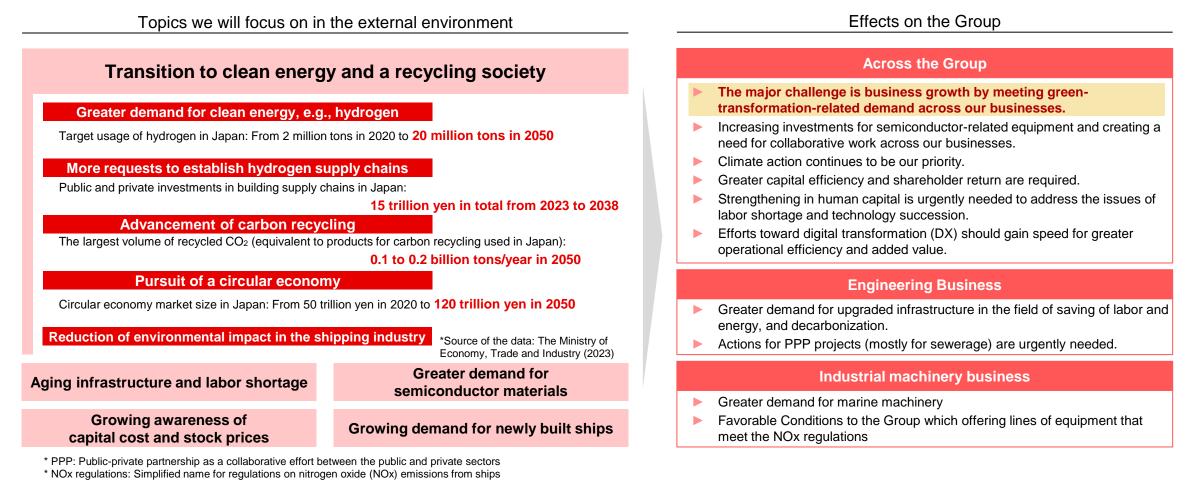
#### Review of the previous medium-term management plan 3) Strategic business fields

		FY2022	FY2023	FY2024
	Recycling waste plastics	Participation in the first project in Japan for extracting synthesis gas from miscellaneous waste plastics and synthesizing methanol	<ul> <li>The first gas reform demonstration test in Japan for extracting synthesis gas from miscellaneous waste plastics and synthesizing methanol</li> </ul>	<ul> <li>Continuing the gas reform demonstration test in Japan for extracting synthesis gas from miscellaneous waste plastics and synthesizing methanol</li> </ul>
Realizing a Sustainable	Biofuels	Cooperating in onboard testing of biodiesel fuel for use on ships by	<ul> <li>Receiving order for Mitsubishi Disc Separator for large-scale demonstration for producing SAF from waste cooking oil</li> <li>Support for the ship demonstration operation using straight vegetable oil (SVO) in Japan</li> </ul>	<ul> <li>Cooperation on project to develop long-term use of biodiesel fuel for marine use has started</li> <li>Started selling oil purifier parts compatible with biodiesel fuel for marine use</li> </ul>
Recycling Society	Biogas	The 1st unit of the thermal sludge solubilizer, which enables the reduction of dehydration sludge and the increase of recovered biogas in sewage treatment facilities, was completed	<ul> <li>Our technology for thermal solubilization of sludge received the Award of the Chairman of New Energy Foundation at New Energy Award in 2023</li> <li>Received order of reconstruction facility work which effectively utilize digestion gas from Japan's largest sewage treatment plant (Morigasaki Water Reclamation Center, Tokyo).</li> </ul>	
	Capturing CO <sub>2</sub>	Conducted adsorbent laboratory evaluation tests for a CO <sub>2</sub> capture system using the PSA method.	<ul> <li>Completed design and started manufacture of a CO<sub>2</sub> recovery demonstration unit using the PSA method.</li> </ul>	<ul> <li>Study on the technology of hydrogen generator which enables CO<sub>2</sub> separation and capture by membrane separation method has been adopted by NEDO</li> <li>Started demonstration of CO<sub>2</sub> capture using PSA method</li> </ul>
	Hydrogen generation	<ul> <li>Joined the council to promote the widespread use of hydrogen made from sewage-derived biogas</li> <li>Improving the generating process of low-carbon hydrogen</li> <li>Increasing number of deliveries to projects aiming for carbon neutrality</li> </ul>	<ul> <li>Delivered hydrogen generators to Toyota Group's biogas-derived hydrogen production project in Thailand</li> <li>Received an order for large-scale hydrogen production equipment for demonstration to reduce CO<sub>2</sub> emission in the steelmaking process</li> </ul>	<ul> <li>Construction of equipment for demonstration to reduce CO<sub>2</sub> emission in the steelmaking process is in progress.</li> </ul>
Clean Energy Business	Hydrogen supply chain	Developing the hydrogen absorbing alloy compressor	<ul> <li>Initiatives underway to contribute to hydrogen transportation</li> <li>Conducted a demonstration of a hydrogen delivery system by hydrogen absorbing alloy</li> <li>Started collaboration on ammonia application development</li> </ul>	Delivered equipment for "SPERA Hydrogen <sup>®</sup> " to Singapore
	Algae	<ul> <li>Demonstrating cultivation and harvesting of algae, and component extraction from algae</li> <li>Joined the "MATSURI" led by CHITOSE GROUP</li> </ul>	<ul> <li>Invested in CHITOSE GROUP to accelerate joint development towards large-scale algae production</li> </ul>	<ul> <li>The subsidiary delivers algae production equipment to research project aiming for stable and mass production of microalgae</li> </ul>
Saving Labor & Energy	Pharmaceutical production		<ul> <li>Completed demonstration of continuous operation of "iFactory®"</li> <li>Succeeded in proving "iFactory®" and won NEDO Chairman's Award of Energy Conservation Technology Development Award as the best business operator</li> </ul>	
Developing Next-GEN Techs	Microfiltration / Measure to water and natural disaster	Invested in WOTA Corp., which pursues solutions to global water Issues	<ul> <li>Developed the World's first filtration Technology using the electric field filtration method (Electric field filter "Ele-Fil<sup>®</sup>")</li> </ul>	<ul> <li>Promoting needs exploration by holding lectures, etc. (Electric field filter "Ele-Fil<sup>®</sup>")</li> </ul>

#### II. Medium-term Management Plan

## **Current External Environment**

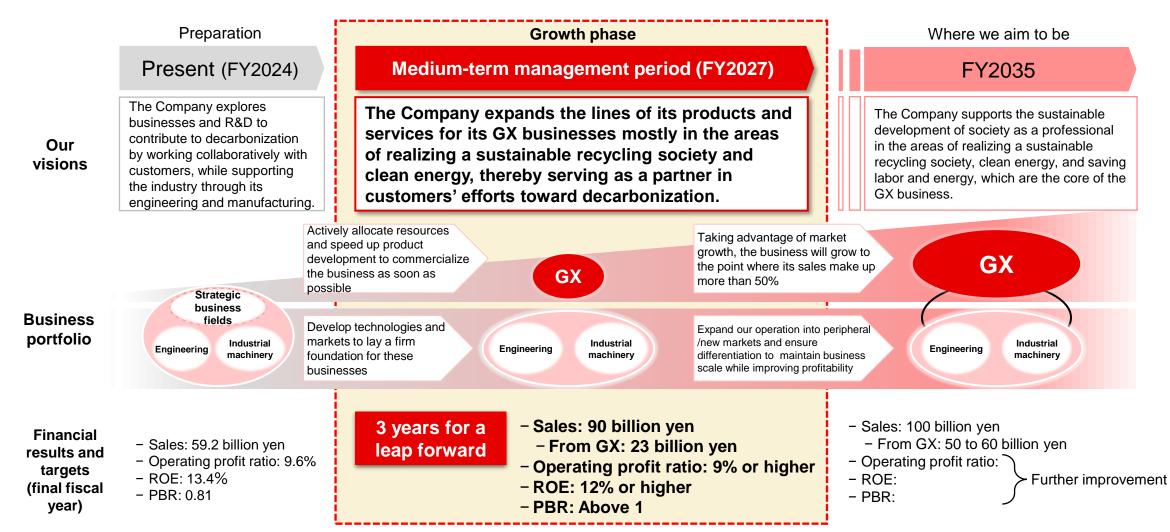
- We anticipate that the movement toward decarbonization will continue, and that the demand will increase in semiconductorrelated market.
- We need to put company-wide efforts into improving capital efficiency and ensuring stronger human capital.



#### III. Medium-term Management Plan

#### The Medium-term Plan on Our Road Map

• The period covered by the medium-term management plan is positioned as the "3 years for a leap forward" to facilitate the growth of our GX business, achieve higher sales, and thereby realize our management vision.



MITSUBISHI

KAKOKI KAISHA

#### III. Medium-term Management Plan Key Points and Measures in the Medium-term Plan

• We will evolve our business portfolio and establish management conscious of the cost of capital and stock prices, which will be supported by a stronger and sustainable management.

Goals

Expand the lines of our products and services for our GX businesses mostly in the areas of realizing a sustainable recycling society and clean energy, thereby serving as a partner in customers' efforts toward decarbonization.

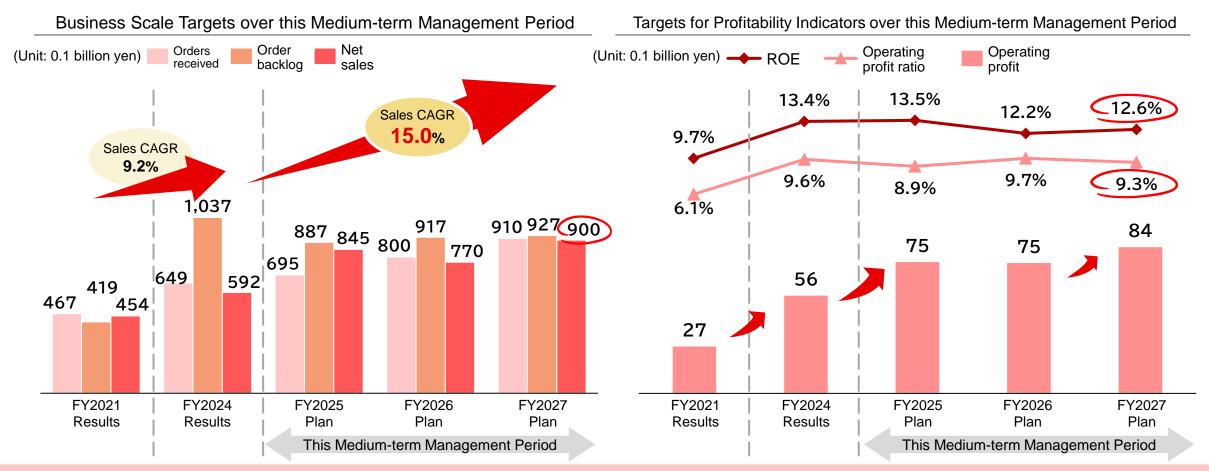
Achieve the sales of 90 billion yen, 9% or higher operating profit ratio, PBR above 1.0 times, and 12% or higher ROE

	Key Point 1 Evolution of our business portfolio	Key Point 2 Establishment of management conscious of cost of capital and stock prices		
Business and financial strategies	<ul> <li>Establishing the GX business</li> <li>Boosting the competitiveness of our fundamental businesses</li> <li>Implementing our business expansion strategies</li> </ul>	<ul> <li>Making growth investments</li> <li>Enhancing capital efficiency</li> <li>Increasing shareholder return / Publishing information that boosts growth expectations</li> </ul>		
Stronger	Key Point 3 Stronger human and technical capital	Key Point 4 Improved transparency of corporate governance		
management base	<ul><li>Pursuing our human capital strategy</li><li>Implementing our manufacturing strategy</li></ul>	<ul> <li>Managing our business portfolio / Practicing ROIC-oriented management</li> <li>Pursuing sustainability</li> </ul>		

### II. Medium-term Management Plan

### Planned Figures in the Medium-term Plan

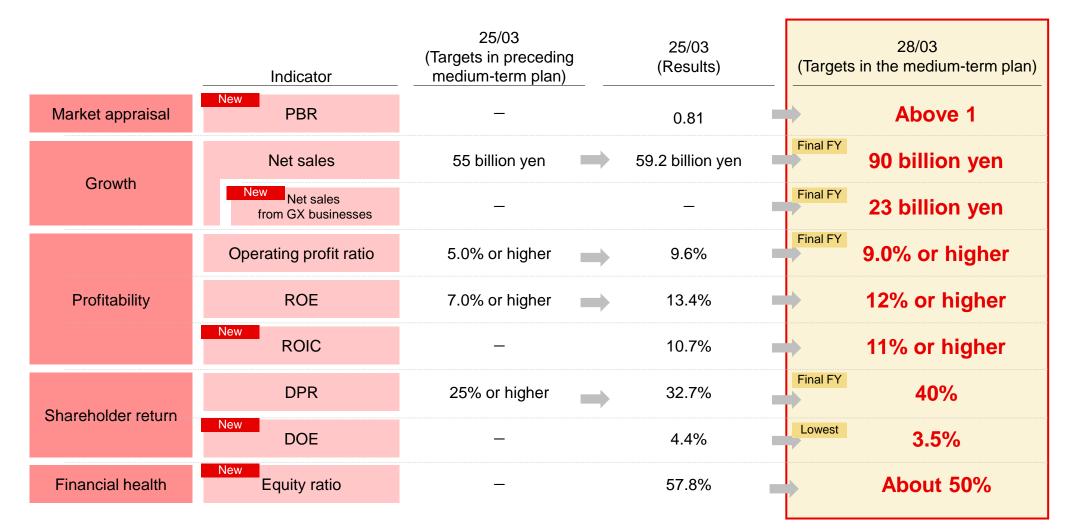
• Based on the order backlog in the final period for the preceding medium-term management plan, we aim to increase net sales exceeding 80 billion yen in FY2025 and then achieve net sales of 90 billion yen, 9% or higher operating profit ratio, and 12% or higher ROE in FY2027.



During this medium-term management period, we aim to increase sales faster than in the previous period and further raise the profit ratio.

#### III. Medium-term Management Plan Financial Targets in the Medium-term Plan

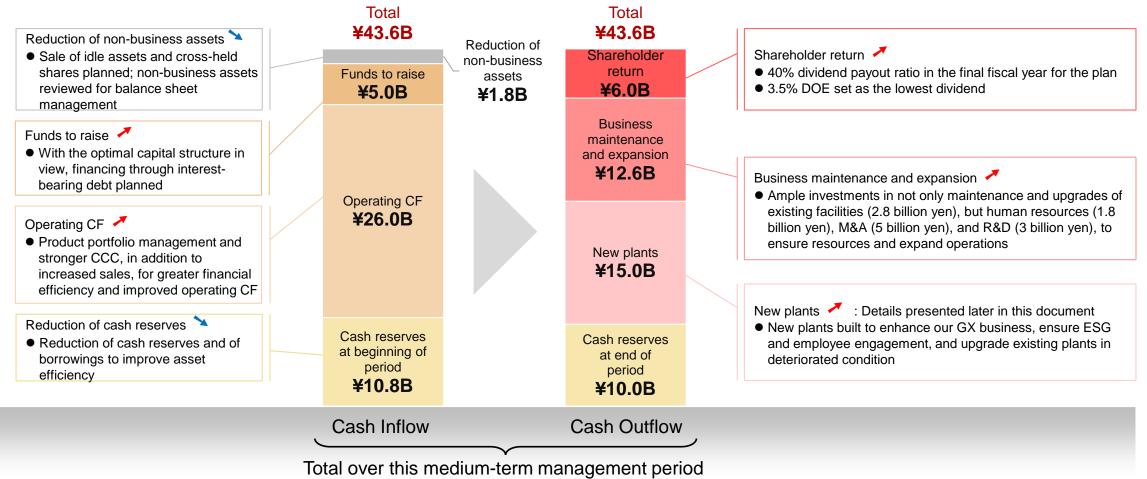
• To achieve PBR above 1 during an early period of the medium-term management plan, we plan to boost net sales to 90 billion yen (out of which 23 billion yen from the GX business, improve profitability and efficiency, and increase shareholder return.





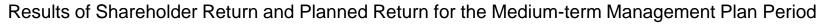
# II. Medium-term Management Plan

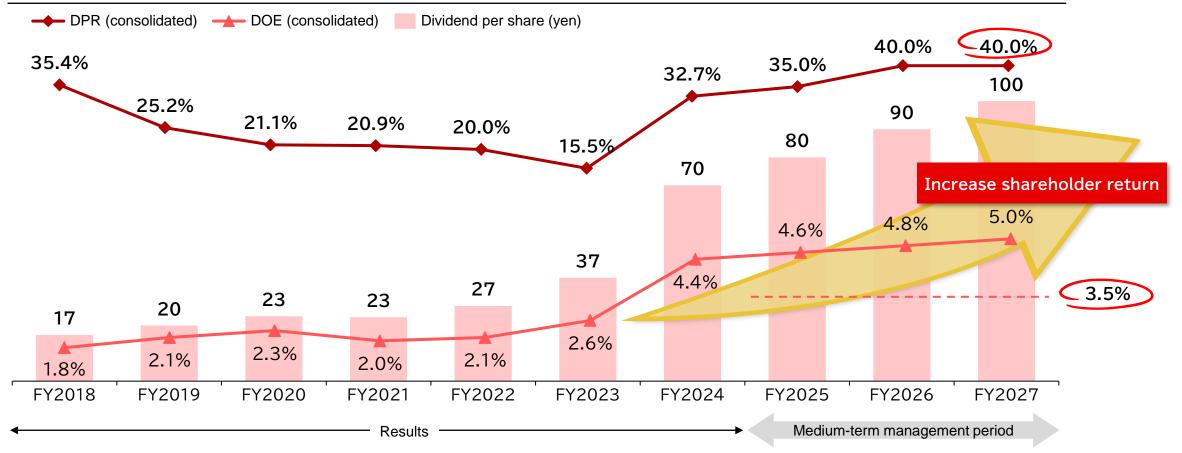
- We plan to invest 15 billion yen in new plants, 5 billion yen in M&A, and 3 billion yen in R&D to enhance our GX business and ensure solid shareholder return.
- We will raise funds for these investments from operating cash flow (CF), and through asset reduction and the use of interestbearing debt.



#### II. Medium-term Management Plan Dividend Trends

- For this medium-term management period, we aim to raise the dividend payout ratio (DPR) to 40%.
- The lowest dividend on equity (DOE) ratio is set at 3.5%.

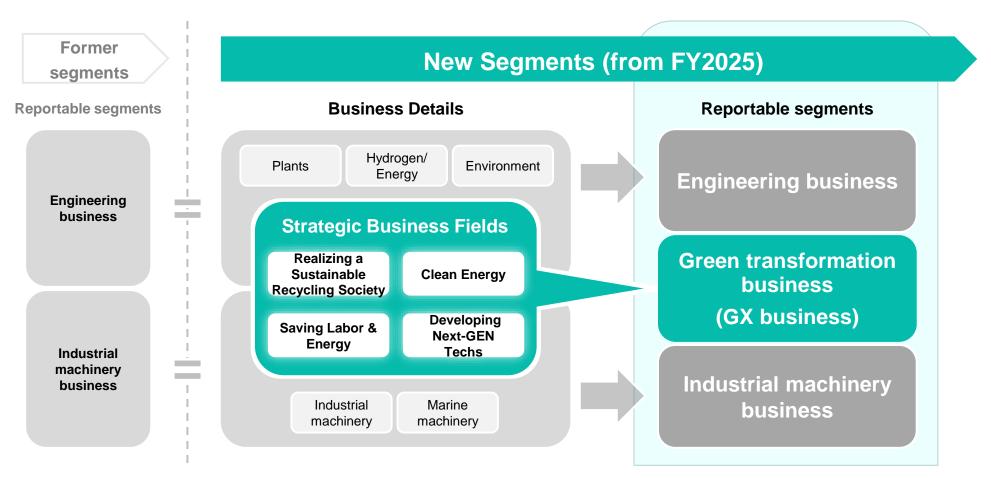




\* On April 1, 2025, we conducted a 3-for-1 stock split. The figures before FY2024 have been calculated considering the stock split.

#### III. Medium-term Management Plan Reportable Segments Changed

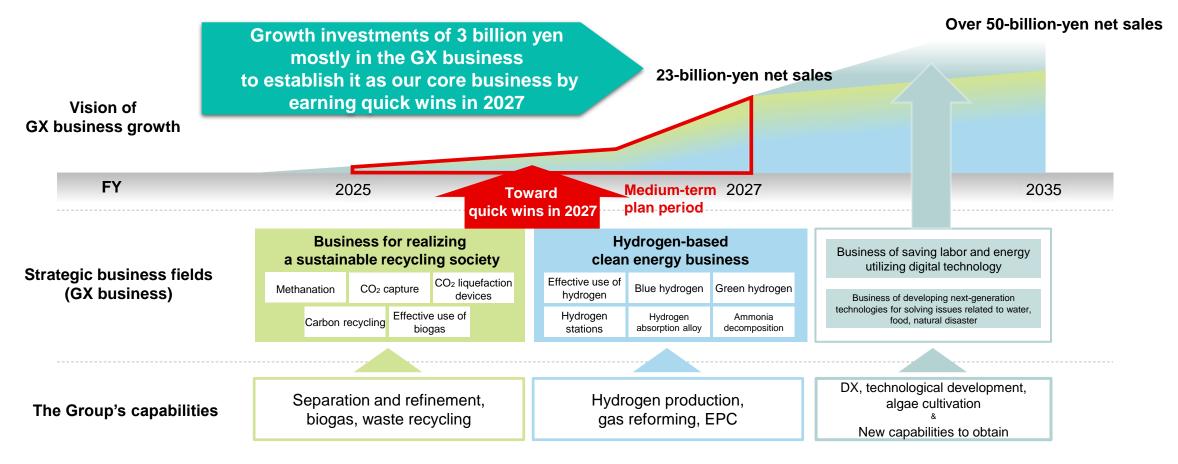
- It is essential that we achieve growth in the strategic business fields in order to make our management vision a reality.
- We set up the GX business as our new reportable segment to transition to a framework for quantitative monitoring so that we will further promote and expand the strategic business fields.



\* The GX business falls into the strategic business fields. It consists of new businesses as well as existing technologies and products that have been developed or refined for specific uses.

#### III. Medium-term Management Plan Sketch of Our Green Transformation Business (GX business)

- Our GX business revolves around the strategic business fields that contribute to the resolution of social issues, which we include in our management vision.
- The medium-term management plan focuses on the "business for realizing a sustainable recycling society" and "hydrogenbased clean energy business" as fields for quick wins.



\* EPC: Outsourcing of engineering, procurement, and construction to one contractor

#### III. Medium-term Management Plan- Appendix Products and Services for GX businesses

- Expand the business by introducing main products such as hydrogen production equipment to meet the recent growth in demand for hydrogen.
- Promote R&D to bring low-carbon hydrogen (blue/green hydrogen), which is expected to grow in the future, and carbon recycling, such as CO<sub>2</sub> capture, to market during the period of this medium-term management plan

#### Sustainable business for realizing a recycling society



#### Hydrogen-based clean energy business



#### Business of developing nextgeneration technologies for solving issues related to water, food, natural disaster

3



Business of saving labor and energy

iFactory<sup>®</sup>

(Energy-efficient

pharmaceuticals manufacturing)

utilizing digital technology



Dev. : Businesses in development stage

© Mitsubishi Kakoki Kaisha, Ltd. All rights reserved.

MITSUBISHI KAKOKI KAISHA MITSUBISHI KAKOKI KAISHA, LTD.

## **IV. Earnings Forecasts**

MORE Sustainable, KEEP Innovating for a KINDHEARTED Society

#### IV. Earnings Forecasts Consolidated P/L forecast for FYE 2026/3

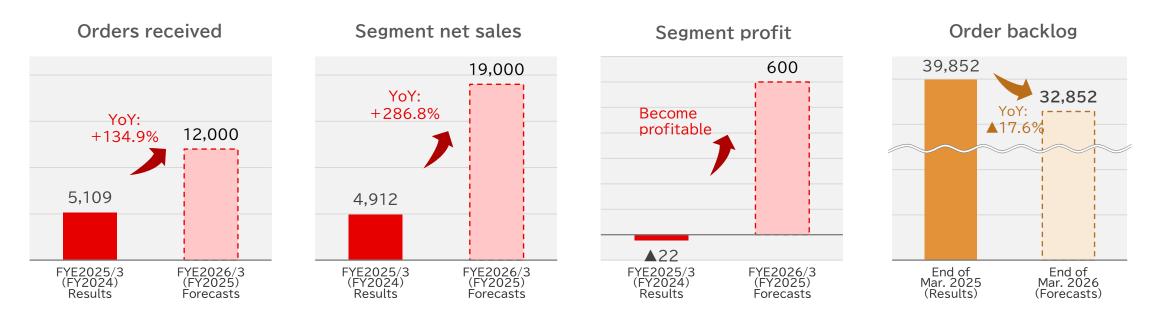
- Net sales increased by 42.7%: Contribution of high order backlogs
- Profit attributable to owners of parent increased by 9.8%: The lower increase ratio compared to Net sales or Operating profit, will be due to the decrease of special profit realized in FYE 2025/3

FYE 25/3 FYE 26/3 (FY 2025) \*Forecasts as of May 2025 (FY 2024) YoY Change Forecasts Ratio Ratio Ratio Forecasts Results Inc/Dec Inc/Dec to sales to sales (Full year) to sales (6 months ending) amount ratio Net sales 59,202 37,500 84,500 +25.297+42.7%— \_ Cost of sales 77.7% 45,995 \_ \_ \_ Selling, general and 7,511 12.7% administrative expenses **Operating income** 3,000 8.0% 7,500 +1.8055,694 9.6% 8.9% +31.7%Ordinary income 5,626 9.5% 3.100 8.3% 7.500 8.9% +1.873+33.3%Profit attributable to owners of 4,879 8.2% 2,150 5.7% 5,360 6.3% +9.8%+480parent Net income per share (unit: yen) 213.79 94.20 234.84 +21.05+9.8% \_ —

(Unit: Millions of yen)

Poi	nts of forecast	
	Orders received	Expect to acquire orders relevant to the hydrogen utilization and biogas plant, based on the continuation of decarbonization momentum
	Segment net sales	> Expect to significantly increase, contributed by the order backlogs in previous fiscal years
	Segment profit	> Expect to become profitable, as a result of net sales and gross profit increase

Performance outlook (Forecasts) (Unit: Millions of yen)

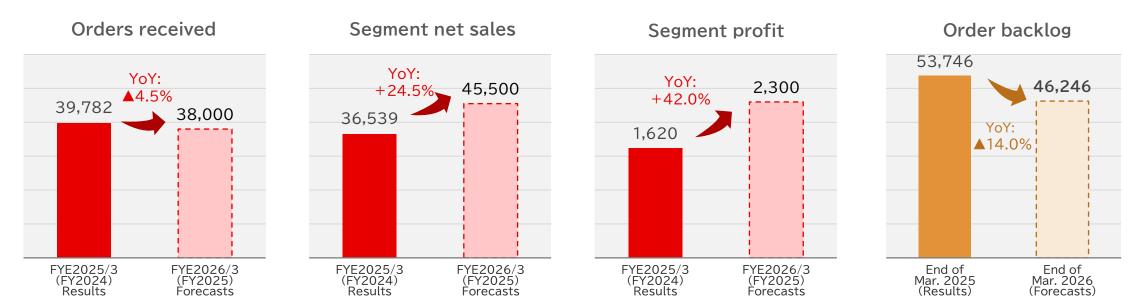


Segment business forecast for FYE 2026/3 2) Engineering Business
--

Orders received	> Expect to continuously acquire high level of orders mainly in domestic chemical business
Segment net sales	> Expect to significantly increase, contributed by the order backlogs in previous fiscal years
Segment profit	> Expect a significant profit increase, as a result of net sales and gross profit increase

#### Performance outlook (Forecasts) (Unit: Millions of yen)

**IV. Earnings Forecasts** 



MITSUBISHI KAKOKI KAISHA

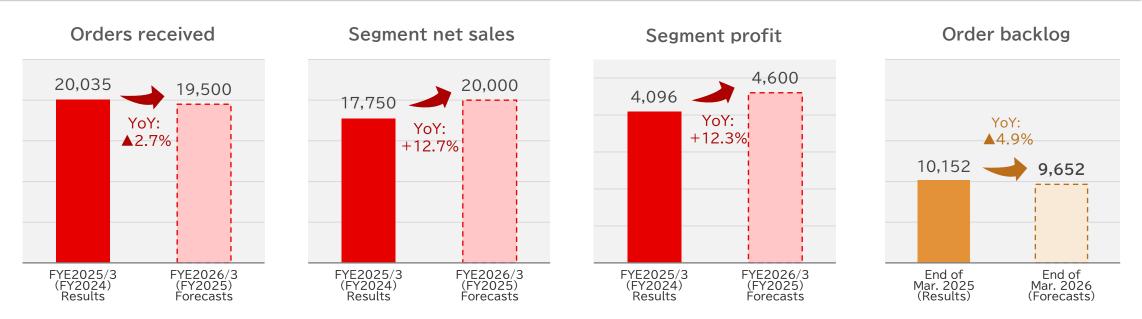
## Segment business forecast for FYE 2026/3 3) Industrial Machinery Business



# Points of forecast Orders received > Expected to continuously acquire high level of orders, based on the robust shipping market Segment net sales > Expect to increase, by steadily acquiring orders for Oil purifiers and its components, and ship equipment compliant with ship environmental regulations

**Segment profit** > Expect a profit increase, as a result of net sales and gross profit increase

Performance outlook (Forecasts) (Unit: Millions of yen)



## V. Business Topics / Improvement in corporate value

MORE Sustainable, KEEP Innovating for a KINDHEARTED Society

#### V. Business Topics / Improvement in corporate value Business Topics 1)



#### Topics

#### Major achievements and progresses

#### Main reporting segments

CV

#### Hydrogen generator



HyGeia-A : Small-Scale On-Site Hydrogen Generator

#### Shipment of the on-site hydrogen generator "HyGeia" series remain steadily

> For the use in the semiconductor, electronic materials, and carbon neutral fields.

FY2022 FY2023 FY2024 FY2025
F12022 F12023 F12024 (forecast)
2 units 6 units 11 units 4 units

#### Oil purifier



Oil purifier, Mitsubishi Selfjector (SJ) series

#### Strong orders received

High demand for new buildings against a backdrop of demand for ships operating at reduced speed for decarbonization and demand for dual fuel-fired ships fueled by LNG, methanol, and heavy oil

#### In the medium to long term, a continued demand of oil purifiers for processing fuel oil is expected

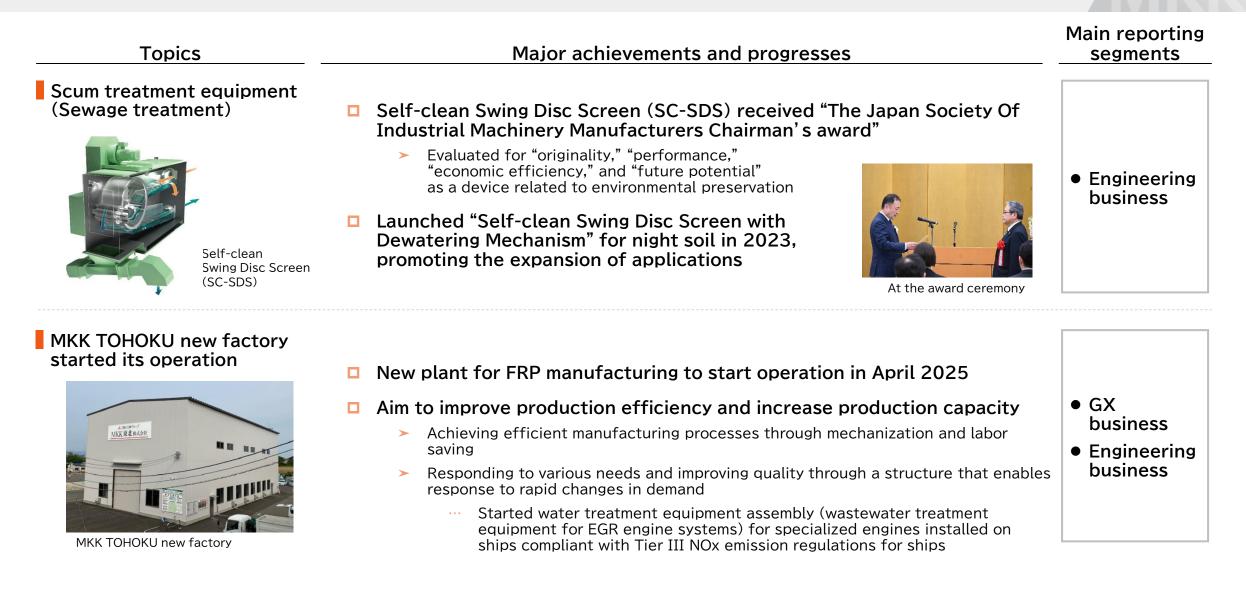
- Although there is a trend toward the widespread use of engines that are compatible with decarbonized fuels (ammonia, hydrogen, etc.), dual-fuel engines are expected to remain the mainstream for the time being, and demand for processing fuel oil is also expected to continue
- Aiming to expand market share in China while maintaining the top share in Japan
- Donation oil purifiers to Japan agency of Maritime Education and Training for Seafarers; contributing to enhance and strengthen the seafarer education business

• GX business

 Industrial Machinery business

#### **Business Topics 2)**







### Invested "Hydrogen Fund" for supporting hydrogen supply chain building

#### Invested in Japan Hydrogen Fund, L.P., a fund specializing in investments in hydrogen-related fields

- > The hydrogen fund established by the Japan Hydrogen Value Chain Association (JH2A), of which we are a member of the board.
- Aim to contribute to the establishment of a global hydrogen value chain by providing business capital for the entire hydrogen value chain, including production, transportation, storage, and utilization.

#### Procurement guidelines

- Our commitment to responsible procurement
  - Establishment of "Mitsubishi Kakoki Kaisha Group Procurement guidelines"
    - The guidelines outlining items that the Group and its business partners should work on together to fulfill social responsibilities.
    - Fulfill social responsibility in procurement activities and develop a sustainable procurement network through due diligence and ESG risk reduction for each supplier.



### Collaboration of Sumo and cutting-edge technology

- Promoting the Potential and Familiarity of Hydrogen Energy to Local Communities by sustainable "Hydrogen chanko (chicken soup)" event
  - Cooking meals using electricity generated at the venue by the "Hydrogen Absorption Alloy Delivery System" jointly developed with NASU DENKI-TEKKO and NIPPON FILCON
  - Enhancing engagement for local communities

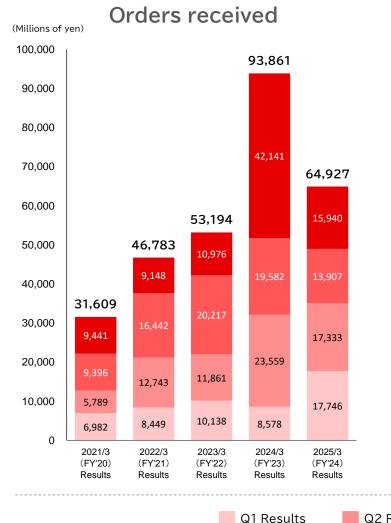


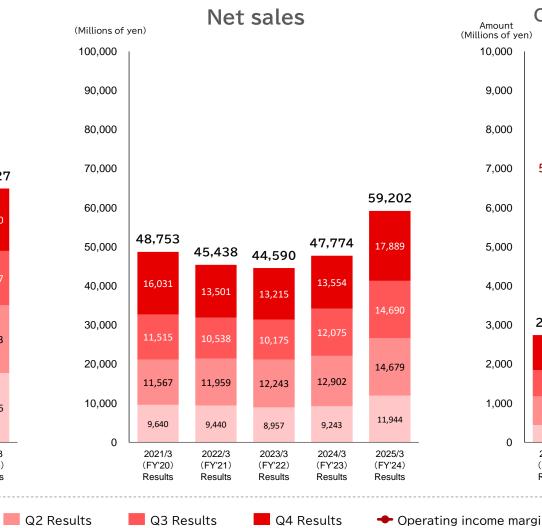
A sumo wrestler serving food at the event 📈

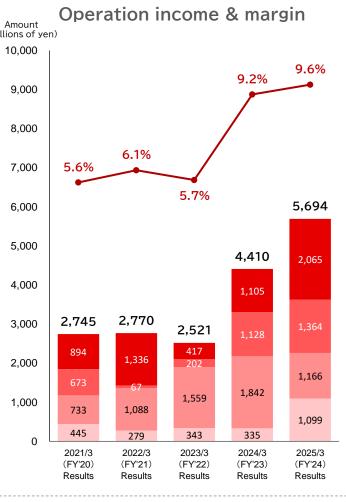
# **Appendix 1. Performance Trends**



## **Appendix 1. Performance Trends Performance Trends**

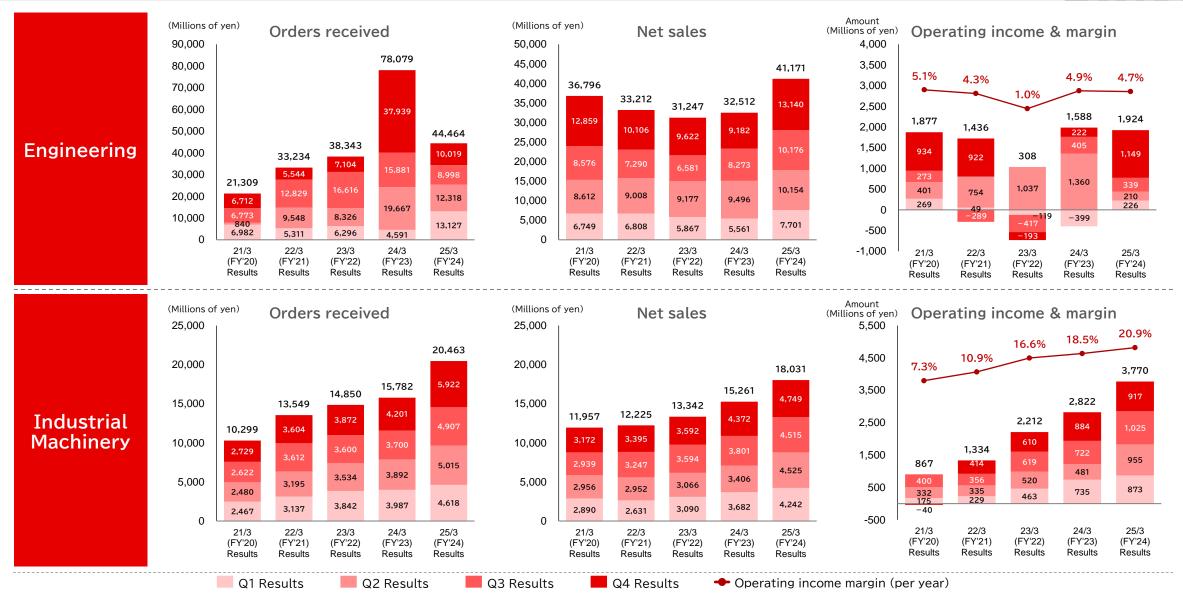






Operating income margin (per year)

## Appendix 1. Performance Trends Performance Trends (by Segment)



# Appendix 2. Corporate Profile



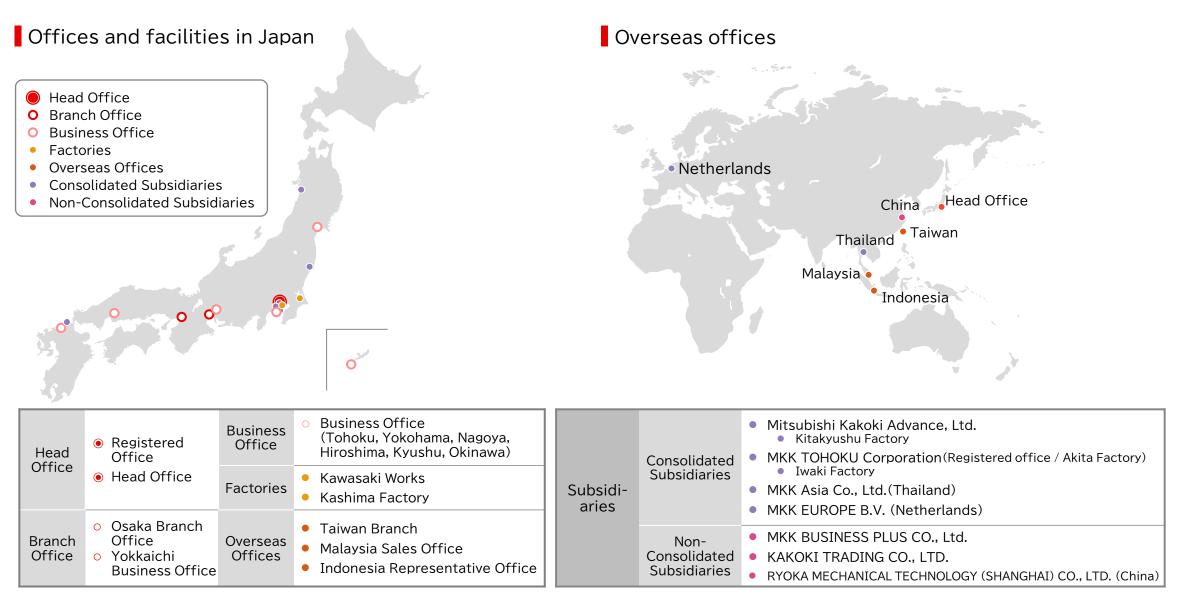
#### Appendix 2. Corporate Profile

# Company Overview (As of March 31, 2025)



Company Name	Mitsubishi Kakoki Kaisha, Ltd.	Listing category	Tokyo Stock Exchange Prime Market		
Representative Director	Toshikazu Tanaka President and Representative Director Masahiko Saito	Security code	6331		
	Managing Director and Representative Director	Industry	Machinery		
	Registered Office:	classification			
Head Office	2-1, Ohkawa-cho, Kawasaki-ku, Kawasaki, Kanagawa 210-8560, Japan	Total Number of Shares Authorized to be issued	<b>48,000,000 shares</b> * The stock split effective April 1, 2025 is taken into account		
	Head Office:	Total Number of Shares issued	23,741,850 shares ** The stock split effective April 1, 2025 is taken into account		
	Solid Square East tower 580 Horikawa-cho, Saiwai-ku, Kawasaki, Kanagawa 212-0013, Japan	Number of shares per unit	100 shares		
Established	September of 1949 (Founded: May of 1935)		The Master Trust Bank of Japan, Ltd. (Trust Account) Meiji Yasuda Life Insurance Company		
Capital	3,956,975,000 yen		Custody Bank of Japan, Ltd. (Trust Account) Mitsubishi Kakoki Client Stock Ownership		
Number of Employees (Consolidated)	1,017	Major shareholders	Mitsubishi Kakoki Employee Stock Ownership NOMURA PB NOMINESS LIMITED OMNIBUS-MARGIN (CASH		
Business area	<ul> <li>Engineering, procurement and construction of industrial and chemical plants and environmental control facilities.</li> <li>Manufacturing and sales of industrial machineries and equipments.</li> </ul>		MSIP CLIENT SECURITIES BNY GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC) The Bank of Yokohama, Ltd. DFA INTL SMALL CAP VALUE PORTFOLIO		

## Appendix 2. Corporate Profile Office Locations (As of May 2025)



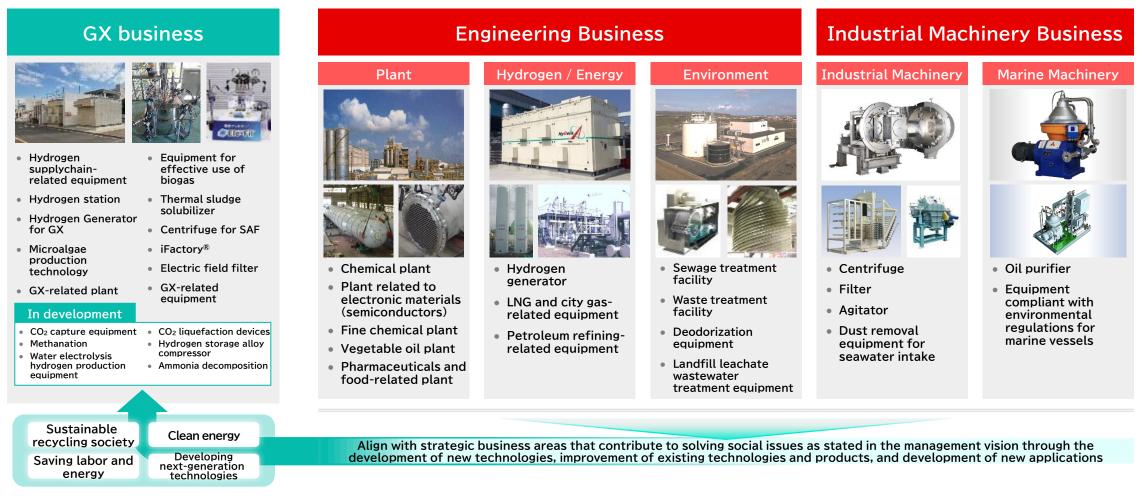
			Main Reporting Segments			
	Business segment / Subsidiaries	Business Activities	GX Business	Engineering business	Industrial Machinery Business	
Mitsubishi Kakoki Kaisha, Ltd.	Plant / Hydrogen and Energy / Environment	Petrochemical, semiconductor, electronic materials, pharmaceutical and food-related plant construction / Hydrogen generator, hydrogen stations, city gas-related plants / Various water treatment facilities, waste treatment facilities, biogas plants				
L	Industrial Machinery / Marine machinery	Centrifuges, filters, agitators, dust removal equipment, environmental regulation-compliant equipment for marine vessels				
Consolidated Subsidiaries	– Mitsubishi Kakoki Advance, Ltd.	Planning, designing, manufacturing, constructing, after-sales service, maintenance and management of plants and sewage treatment facilities, environmental measurement, temporary staffing, etc.				
_	MKK TOHOKU Corporation	Manufacture and sales of products using FRP(Fiber-Reinforced Plastic) / Maintenance and management of sewage facilities				
_	MKK Asia Co., Ltd (Thailand)	Design and EPC for plants and facilities and maintenance, conversions of existing plant in Southeast Asia.				
	MKK EUROPE B. V. (Netherlands)	Sales, maintenance, repair and other services for marine equipment and parts in Europe				
Major Non-consolidated Subsidiaries	MKK BUSINESS PLUS CO., Ltd.	Internal business service for companies in Mitsubishi Kakoki Kaisha Group				
L	RYOKA MECHANICAL TECHNOLOGY (SHANGHAI) CO., LTD.	Sales of and technical support, maintenance, repairs and other after- sales services for oil purifiers marine equipment and centrifuges and filter including supply of spare parts in China region				

# Appendix 3. Our Strength and Business Model

MORE Sustainable, KEEP Innovating for a KINDHEARTED Society

# Appendix 3. Our Strength and Business Model Business Overview

- Engineering business: EPC (Engineering, Procurement and Construction) of chemical and electronic material plants, hydrogen and energy plants, and environmental facilities
- Industrial Machinery business: Manufactures various types of equipment such as centrifuges and filtration equipment using our core separation and filtration technologies
- GX business: Contributing to solving the social issues of "CO<sub>2</sub> emissions and climate change," "Circulation of resources," "water and food," "Shortage of manpower," and "Natural disaster," as stated in our management vision.



MITSUBISHI

# History of Top Share Products and Core Technologies

 Along with the development of Japan's chemical industry, we have corresponded to the social issues and needs of the times in the fields such as environmental, energy, marine and industrial machinery fields and more, by combining new technologies from Japan and abroad with our expertise.

		1930~40s	1950~60s	1970~80s	1990~2000s	2010s~			
Segment / Business Division		Main Products / Service Areas	Responding to requests for adoption of overseas technologies in Japan	Responded to the demand for equipment associated with a rapid increase in consumer demand	Promoting overseas business development while responding to pollution prevention needs due to worsening pollution	Support for clean energy facilities	Contributing to the realization of a sustainable society through technology and product development		
Engineering		Chemical Plant Construction							
	Plant	Overseas Plant Construction							
	Hydrogen	Hydrogen Generator				Established the top	market share		
	and Eneregy	LNG Facility				Dn-Site Hydrogen Gener	rator · HyGeia series		
	Environment	Sewage Treatment Facility				CH4 + 2H2O - Separatio	→ 4H2 + CO2		
		Industrial Wastewater Treatment Facility			HyGena Hy	gas reformin	g method		
		Air Pollution Control Technology				(e.g., methane gas)	ia Hydrogen		
Industrial Machinery	Machinery	Filtration Equipment			in c	Dil purifier : "Mitsubishi	Selfjector (SJ) series"		
		Centrifugal Separator				hydraulic fluid	hydraulic fluid Crean Oil		
		Screening Equipments and mixers				Crude Oil	Separ- ation Water		
	Marine Machinery	Equipment for compliance with ship environmental Regulations							
		Oil Purifier			Estat	olished the top market s	share		

Through the accumulation of these achievements, we have developed our core technology for "separating solids, liquids, and gases."

MITSUBISH

# Business model overview 1) Engineering



# Mitsubishi Kakoki Kaisha Group

# Engineering





 Chemical plant construction



Hydrogen generator



Biogas systems

#### For example,

- Hydrogen production systems,
- LNG-related facilities,
- Electronic material (semiconductor) related plants,
- Sewage treatment facility
- Waste treatment facilities,

…etc.



Clients



Energy companies

Chemical companies





Food companies ma

Semiconductor manufacturers



Sewage plants

# Business model overview 2) Industrial Machinery



#### Mitsubishi Kakoki Kaisha Group Clients Industrial Machinery **Product development** Chemical **Proposals** Shipyards companies Inquiries Quotations Marine machinery Industrial machinery Order receive Pharmaceutical Design For example, Food companies companies Oil purifiers Material procurement • Centrifugal separators Filtration machines Dust collectors Manufacturing Equipment compliant with ship environmental Inspections, shipping In-house factory regulations (Kawasaki Works) …etc. Maintenance Non-ferrous metal Energy companies companies

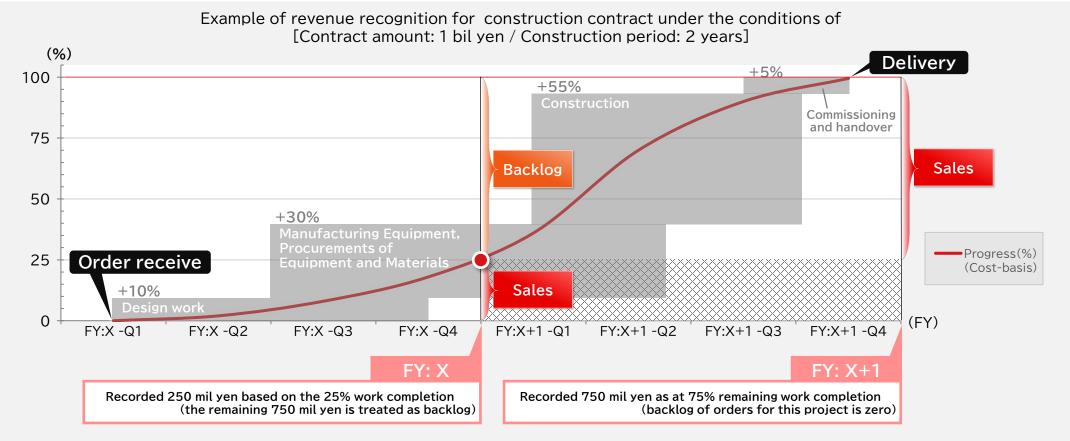
© Mitsubishi Kakoki Kaisha, Ltd. All rights reserved.

#### Appendix 3. Our Strength and Business Model

# **Recognition Criteria for Revenue and Expenses**

- Most of plant engineering construction contract's revenue are recognized based on the percentage of work completed (as shown in the diagram below).
- Various equipment's revenue is recognized at the time of goods delivered

## Image of Revenue Recognition for Construction Projects (Percentage of Completion method)



MITSUBISHI

MITSUBISHI KAKOKI KAISHA



### Inquiries related to IR

# Planning Department, Mitsubishi Kakoki Kaisha, Ltd.

Contact: ir\_team@kakoki.co.jp

#### **Forward Looking Statements**

Any information provided in this material of Mitsubishi Kakoki Kaisha, Ltd. and its affiliated companies (hereinafter referred to as the Corporate Group) does not solicit purchase or sale of the shares of our company. While the information for shareholders and investors contained in this website is intended to offer such items as financial and management information of the Corporate Group, the company does not offer any guarantee on any content thereof.

The company requests you to make sure that you refer to the financial material issued by the company, such as securities reports, before making investment and make the final decision by yourselves. The company shall not be responsible for any loss or damage incurred due to the information provided in this material, including errors in the information contained herein and data falsified by third parties.

The statements regarding the numerical forecasts and future outlooks contained in this material are based on the judgements, evaluations, fact recognition, and policy formulation conducted on the basis of the information that the Corporate Group's management currently possesses.

In light of risks and uncertainty intrinsic in the statements regarding future forecasts and outlooks, and variability due to such matters as the future business operations, economies and stock markets in Japan and overseas, and other changes in the situations, the actual values, results, and achievements in the company's business performance may vary significantly from the statements about the numerical forecasts and future outlooks contained in this material.

While the company pays close attention to the content of this material, we may change or delete any of the content without notice. Please note that the company shall not be responsible for any loss or damage arising from errors in the information provided in this website, data falsified by third parties, data download, or for any other reason whatsoever.

MORE Sustainable, KEEP Innovating for a KINDHEARTED Society

© Mitsubishi Kakoki Kaisha, Ltd. All rights reserved.