

Note: This document has been translated from a part of the Japanese original for reference purposes only. The translation of the supplementary material on financial results will also be disclosed on November 28, 2025. In the event of any discrepancy between these translated documents and the Japanese original, the original shall prevail.

November 14, 2025

## Consolidated Financial Results for the Nine Months Ended September 30, 2025 (Under Japanese GAAP)



Company name: ISEKI&CO., LTD.

Listing: Tokyo Stock Exchange

Securities code: 6310

URL: <https://www.iseki.co.jp>

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Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes

,President and Representative Director

,General Manager of Financial Department

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended September 30, 2025 (from January 1, 2025 to September 30, 2025)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                                      | Net sales       |       | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |   |
|--------------------------------------|-----------------|-------|------------------|--------|-----------------|--------|-----------------------------------------|---|
|                                      | Millions of yen | %     | Millions of yen  | %      | Millions of yen | %      | Millions of yen                         | % |
| Nine months ended September 30, 2025 | 143,712         | 11.8  | 5,996            | 92.8   | 5,398           | 85.1   | 4,123                                   | - |
| September 30, 2024                   | 128,579         | (3.3) | 3,109            | (14.0) | 2,917           | (24.7) | (530)                                   | - |

Note: Comprehensive income For the nine months ended September 30, 2025: ¥ 6,639 million [ 757.4%]  
For the nine months ended September 30, 2024: ¥ 774 million [ (82.8)%]

|                                      | Basic earnings per share | Diluted earnings per share |
|--------------------------------------|--------------------------|----------------------------|
|                                      | Yen                      | Yen                        |
| Nine months ended September 30, 2025 | 182.24                   | 182.21                     |
| September 30, 2024                   | (23.43)                  | -                          |

#### (2) Consolidated financial position

|                          | Total assets    | Net assets      | Equity-to-asset ratio | Net assets per share |
|--------------------------|-----------------|-----------------|-----------------------|----------------------|
|                          | Millions of yen | Millions of yen | %                     | Yen                  |
| As of September 30, 2025 | 216,211         | 77,944          | 34.0                  | 3,248.60             |
| December 31, 2024        | 206,132         | 71,837          | 32.8                  | 2,986.80             |

Reference: Equity

As of September 30, 2025: ¥ 73,509 million

As of December 31, 2024: ¥ 67,568 million

## 2. Cash dividends

|                                                 | Annual dividends per share |                    |                   |                 |       |
|-------------------------------------------------|----------------------------|--------------------|-------------------|-----------------|-------|
|                                                 | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
|                                                 | Yen                        | Yen                | Yen               | Yen             | Yen   |
| Fiscal year ended December 31, 2024             | -                          | -                  | -                 | 30.00           | 30.00 |
| Fiscal year ending December 31, 2025            | -                          | -                  | -                 |                 |       |
| Fiscal year ending December 31, 2025 (Forecast) |                            |                    |                   | 40.00           | 40.00 |

Note: Revisions to the forecast of cash dividends most recently announced: Yes

## 3. Consolidated financial result forecasts for the fiscal year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

(Percentages indicate year-on-year changes.)

|           | Net sales       |     | Operating profit |       | Ordinary profit |      | Profit attributable to owners of parent |   | Basic earnings per share |
|-----------|-----------------|-----|------------------|-------|-----------------|------|-----------------------------------------|---|--------------------------|
|           | Millions of yen | %   | Millions of yen  | %     | Millions of yen | %    | Millions of yen                         | % | Yen                      |
| Full year | 181,000         | 7.5 | 4,000            | 108.3 | 3,100           | 96.5 | 2,300                                   | - | 101.68                   |

Note: Revisions to the financial result forecast most recently announced: Yes

### \* Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 companies( PREMIUM TURF-CARE LIMITED )  
Excluded: - companies( )

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- (ii) Changes in accounting policies due to other reasons: Yes
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

|                          |                   |
|--------------------------|-------------------|
| As of September 30, 2025 | 22,984,993 shares |
| As of December 31, 2024  | 22,984,993 shares |

(ii) Number of treasury shares at the end of the period

|                          |                |
|--------------------------|----------------|
| As of September 30, 2025 | 356,866 shares |
| As of December 31, 2024  | 362,784 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

|                                      |                   |
|--------------------------------------|-------------------|
| Nine months ended September 30, 2025 | 22,625,200 shares |
| Nine months ended September 30, 2024 | 22,620,555 shares |

\* The total number of treasury shares at the end of the period includes the Company's shares held by the "Board Benefit Trust" (245,400 shares for the period ended September 30, 2025, 251,500 shares for the period ended December 31, 2024). In addition, the Company's shares held by the "Board Benefit Trust" are included in the number of treasury shares deducted for the calculation of the average number of shares during the period.

\* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes(voluntary)

Quarterly Consolidated Financial Statements and Primary Notes  
Quarterly Consolidated Balance Sheet

(Millions of yen)

|                                                            | As of December 31, 2024 | As of September 30, 2025 |
|------------------------------------------------------------|-------------------------|--------------------------|
| <b>Assets</b>                                              |                         |                          |
| Current assets                                             |                         |                          |
| Cash and deposits                                          | 8,200                   | 10,190                   |
| Notes and accounts receivable - trade, and contract assets | 25,435                  | 40,384                   |
| Merchandise and finished goods                             | 56,389                  | 47,188                   |
| Work in process                                            | 9,155                   | 9,678                    |
| Raw materials and supplies                                 | 1,392                   | 1,402                    |
| Other                                                      | 5,106                   | 4,400                    |
| Allowance for doubtful accounts                            | (60)                    | (82)                     |
| Total current assets                                       | 105,618                 | 113,161                  |
| Non-current assets                                         |                         |                          |
| Property, plant and equipment                              |                         |                          |
| Buildings and structures, net                              | 24,460                  | 23,484                   |
| Land                                                       | 44,271                  | 43,665                   |
| Other, net                                                 | 12,664                  | 14,150                   |
| Total property, plant and equipment                        | 81,396                  | 81,300                   |
| Intangible assets                                          | 2,975                   | 3,251                    |
| Investments and other assets                               |                         |                          |
| Investment securities                                      | 9,864                   | 12,420                   |
| Retirement benefit asset                                   | 4,852                   | 4,920                    |
| Other                                                      | 2,091                   | 1,853                    |
| Allowance for doubtful accounts                            | (667)                   | (697)                    |
| Total investments and other assets                         | 16,141                  | 18,497                   |
| Total non-current assets                                   | 100,513                 | 103,049                  |
| Total assets                                               | 206,132                 | 216,211                  |

(Millions of yen)

|                                                                      | As of December 31, 2024 | As of September 30, 2025 |
|----------------------------------------------------------------------|-------------------------|--------------------------|
| <b>Liabilities</b>                                                   |                         |                          |
| Current liabilities                                                  |                         |                          |
| Notes and accounts payable - trade                                   | 11,245                  | 13,853                   |
| Electronically recorded obligations - operating                      | 14,008                  | 11,856                   |
| Short-term loans payable                                             | 35,068                  | 40,363                   |
| Current portion of long-term loans payable                           | 9,775                   | 9,822                    |
| Income taxes payable                                                 | 1,042                   | 1,632                    |
| Provision for bonuses                                                | 614                     | 1,079                    |
| Accounts payable - other                                             | 10,262                  | 12,070                   |
| Provision for business structure reform                              | 562                     | 611                      |
| Other                                                                | 10,597                  | 11,088                   |
| Total current liabilities                                            | 93,178                  | 102,377                  |
| Non-current liabilities                                              |                         |                          |
| Long-term loans payable                                              | 23,266                  | 18,198                   |
| Deferred tax liabilities for land revaluation                        | 4,003                   | 4,122                    |
| Provision for retirement benefits for directors (and other officers) | 108                     | 120                      |
| Provision for share awards for directors (and other officers)        | 35                      | 38                       |
| Retirement benefit liability                                         | 5,795                   | 5,780                    |
| Asset retirement obligations                                         | 999                     | 997                      |
| Other                                                                | 6,907                   | 6,630                    |
| Total non-current liabilities                                        | 41,116                  | 35,889                   |
| Total liabilities                                                    | 134,294                 | 138,266                  |
| <b>Net assets</b>                                                    |                         |                          |
| Shareholders' equity                                                 |                         |                          |
| Share capital                                                        | 23,344                  | 23,344                   |
| Capital surplus                                                      | 13,249                  | 13,060                   |
| Retained earnings                                                    | 16,643                  | 20,511                   |
| Treasury shares                                                      | (584)                   | (577)                    |
| Total shareholders' equity                                           | 52,653                  | 56,339                   |
| Accumulated other comprehensive income                               |                         |                          |
| Valuation difference on available-for-sale securities                | 3,014                   | 5,243                    |
| Deferred gains or losses on hedges                                   | (26)                    | (26)                     |
| Revaluation reserve for land                                         | 8,621                   | 8,503                    |
| Foreign currency translation adjustment                              | 2,193                   | 2,523                    |
| Remeasurements of defined benefit plans                              | 1,111                   | 927                      |
| Total accumulated other comprehensive income                         | 14,914                  | 17,170                   |
| Subscription rights to shares                                        | 8                       | 8                        |
| Non-controlling interests                                            | 4,261                   | 4,426                    |
| Total net assets                                                     | 71,837                  | 77,944                   |
| Total liabilities and net assets                                     | 206,132                 | 216,211                  |

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the nine months ended September 30, 2025

(Millions of yen)

|                                                             | For the nine months<br>ended September 30, 2024 | For the nine months<br>ended September 30, 2025 |
|-------------------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Net sales                                                   | 128,579                                         | 143,712                                         |
| Cost of sales                                               | 89,680                                          | 100,544                                         |
| Gross profit                                                | 38,898                                          | 43,167                                          |
| Selling, general and administrative expenses                | 35,788                                          | 37,171                                          |
| Operating profit                                            | 3,109                                           | 5,996                                           |
| Non-operating income                                        |                                                 |                                                 |
| Interest income                                             | 110                                             | 106                                             |
| Dividend income                                             | 226                                             | 180                                             |
| Foreign exchange gains                                      | 384                                             | 36                                              |
| Other                                                       | 726                                             | 513                                             |
| Total non-operating income                                  | 1,447                                           | 838                                             |
| Non-operating expenses                                      |                                                 |                                                 |
| Interest expenses                                           | 1,055                                           | 1,089                                           |
| Share of loss of entities accounted for using equity method | 371                                             | -                                               |
| Commission for syndicated loans                             | 74                                              | 125                                             |
| Other                                                       | 139                                             | 220                                             |
| Total non-operating expenses                                | 1,640                                           | 1,435                                           |
| Ordinary profit                                             | 2,917                                           | 5,398                                           |
| Extraordinary income                                        |                                                 |                                                 |
| Gain on sale of non-current assets                          | 82                                              | 1,122                                           |
| Other                                                       | -                                               | 6                                               |
| Total extraordinary income                                  | 82                                              | 1,129                                           |
| Extraordinary losses                                        |                                                 |                                                 |
| Loss on sale and retirement of non-current assets           | 112                                             | 204                                             |
| Impairment losses                                           | 2,273                                           | 56                                              |
| Other                                                       | 1                                               | -                                               |
| Total extraordinary losses                                  | 2,387                                           | 260                                             |
| Profit before income taxes                                  | 612                                             | 6,267                                           |
| Income taxes - current                                      | 992                                             | 1,895                                           |
| Income taxes - deferred                                     | (127)                                           | 117                                             |
| Total income taxes                                          | 865                                             | 2,012                                           |
| Profit (loss)                                               | (253)                                           | 4,254                                           |
| Profit attributable to non-controlling interests            | 277                                             | 131                                             |
| Profit (loss) attributable to owners of parent              | (530)                                           | 4,123                                           |

Quarterly Consolidated Statement of Comprehensive Income  
For the nine months ended September 30, 2025

(Millions of yen)

|                                                                                      | For the nine months<br>ended September 30, 2024 | For the nine months<br>ended September 30, 2025 |
|--------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Profit (loss)                                                                        | (253)                                           | 4,254                                           |
| Other comprehensive income                                                           |                                                 |                                                 |
| Valuation difference on available-for-sale securities                                | 954                                             | 2,230                                           |
| Deferred gains or losses on hedges                                                   | 15                                              | 0                                               |
| Revaluation reserve for land                                                         | -                                               | (118)                                           |
| Foreign currency translation adjustment                                              | 202                                             | 454                                             |
| Remeasurements of defined benefit plans, net of tax                                  | (142)                                           | (184)                                           |
| Share of other comprehensive income of entities<br>accounted for using equity method | (3)                                             | -                                               |
| Total other comprehensive income                                                     | 1,027                                           | 2,384                                           |
| Comprehensive income                                                                 | 774                                             | 6,639                                           |
| Comprehensive income attributable to                                                 |                                                 |                                                 |
| Comprehensive income attributable to owners of<br>parent                             | 434                                             | 6,310                                           |
| Comprehensive income attributable to non-controlling<br>interests                    | 339                                             | 328                                             |

# Quarterly Consolidated Statement of Cash Flows

(Millions of yen)

|                                                                                                    | For the nine months<br>ended September 30, 2025 |
|----------------------------------------------------------------------------------------------------|-------------------------------------------------|
| Cash flows from operating activities                                                               |                                                 |
| Profit before income taxes                                                                         | 6,267                                           |
| Depreciation                                                                                       | 3,855                                           |
| Impairment losses                                                                                  | 56                                              |
| Decrease (increase) in retirement benefit asset                                                    | (68)                                            |
| Increase (decrease) in retirement benefit liability                                                | (18)                                            |
| Interest and dividend income                                                                       | (287)                                           |
| Interest expenses                                                                                  | 1,089                                           |
| Foreign exchange losses (gains)                                                                    | (229)                                           |
| Loss (gain) on sale of property, plant and equipment<br>and intangible assets                      | (917)                                           |
| Decrease (increase) in trade receivables                                                           | (15,791)                                        |
| Decrease (increase) in inventories                                                                 | 10,240                                          |
| Increase (decrease) in trade payables                                                              | 830                                             |
| Increase (decrease) in accounts payable - other                                                    | 1,703                                           |
| Other, net                                                                                         | 530                                             |
| Subtotal                                                                                           | 7,259                                           |
| Interest and dividends received                                                                    | 285                                             |
| Interest paid                                                                                      | (1,108)                                         |
| Income taxes paid                                                                                  | (1,421)                                         |
| Net cash provided by (used in) operating activities                                                | 5,015                                           |
| Cash flows from investing activities                                                               |                                                 |
| Purchase of property, plant and equipment and<br>intangible assets                                 | (4,618)                                         |
| Proceeds from sale of property, plant and equipment<br>and intangible assets                       | 1,845                                           |
| Purchase of investment securities                                                                  | (0)                                             |
| Proceeds from sale of investment securities                                                        | 16                                              |
| Decrease (increase) in time deposits                                                               | (199)                                           |
| Other, net                                                                                         | 165                                             |
| Net cash provided by (used in) investing activities                                                | (2,790)                                         |
| Cash flows from financing activities                                                               |                                                 |
| Net increase (decrease) in short-term loans payable                                                | 5,434                                           |
| Proceeds from long-term loans payable                                                              | 3,140                                           |
| Repayments of long-term loans payable                                                              | (8,078)                                         |
| Proceeds from sale and leaseback transactions                                                      | 361                                             |
| Repayments of lease liabilities                                                                    | (1,288)                                         |
| Purchase of treasury shares                                                                        | (0)                                             |
| Dividends paid                                                                                     | (685)                                           |
| Other, net                                                                                         | (163)                                           |
| Net cash provided by (used in) financing activities                                                | (1,280)                                         |
| Effect of exchange rate change on cash and cash<br>equivalents                                     | 280                                             |
| Net increase (decrease) in cash and cash equivalents                                               | 1,226                                           |
| Cash and cash equivalents at beginning of period                                                   | 8,150                                           |
| Increase in cash and cash equivalents resulting from<br>inclusion of subsidiaries in consolidation | 564                                             |
| Cash and cash equivalents at end of period                                                         | 9,941                                           |