

Global Niche Top Company selected by Japanese Ministry of Economy, Trade and Industry

# ASB

## Financial Results for the Year Ending September 2025



Nov 26, 2025

Nissei ASB Machine Co., Ltd.  
(TSE Prime market, 6284)

K2025 (Dusseldorf, Germany)  
World's No.1 Trade Fair for Plastics & Rubber



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# I . Financial results for the year ending Sept. 2025



## Record-High Orders, Sales, and Operating Profit for the full fiscal year

| (Bn JPY)                 | FY2025 Result       | YoY                 |        | Notes                                                                                                                                                                                            |
|--------------------------|---------------------|---------------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 受注高<br>Orders            | 431億円<br>43.1Bn JPY | +20億円<br>+2.0Bn JPY | +5.0%  | <b>Record-High:</b> Despite a decrease in machine orders due to a reactionary decline in large-scale machines, robust performance from molds and parts led to a record-high for the fiscal year. |
| 受注残高<br>Order backlog    | 172億円<br>17.2Bn JPY | -11億円<br>-1.1Bn JPY | -6.4%  | Sales progressed and backlog decreased but remained at a high level of JPY 17.2 billion.                                                                                                         |
| 売上高<br>Sales             | 436億円<br>43.6Bn JPY | +68億円<br>+6.8Bn JPY | +18.7% | <b>Record-High:</b> As a result of increased sales across all products, net sales significantly increased, setting a record-high for the fiscal year.                                            |
| 営業利益<br>Operating profit | 106億円<br>10.6Bn JPY | +27億円<br>+2.7Bn JPY | +34.6% | <b>Record-High:</b> Driven by increased sales, operating profit significantly increased, setting a record-high for the fiscal year.                                                              |



### Excellent Performance: Record Highs in Orders, Sales, and Profits for the Full Fiscal Year

(Mn JPY)

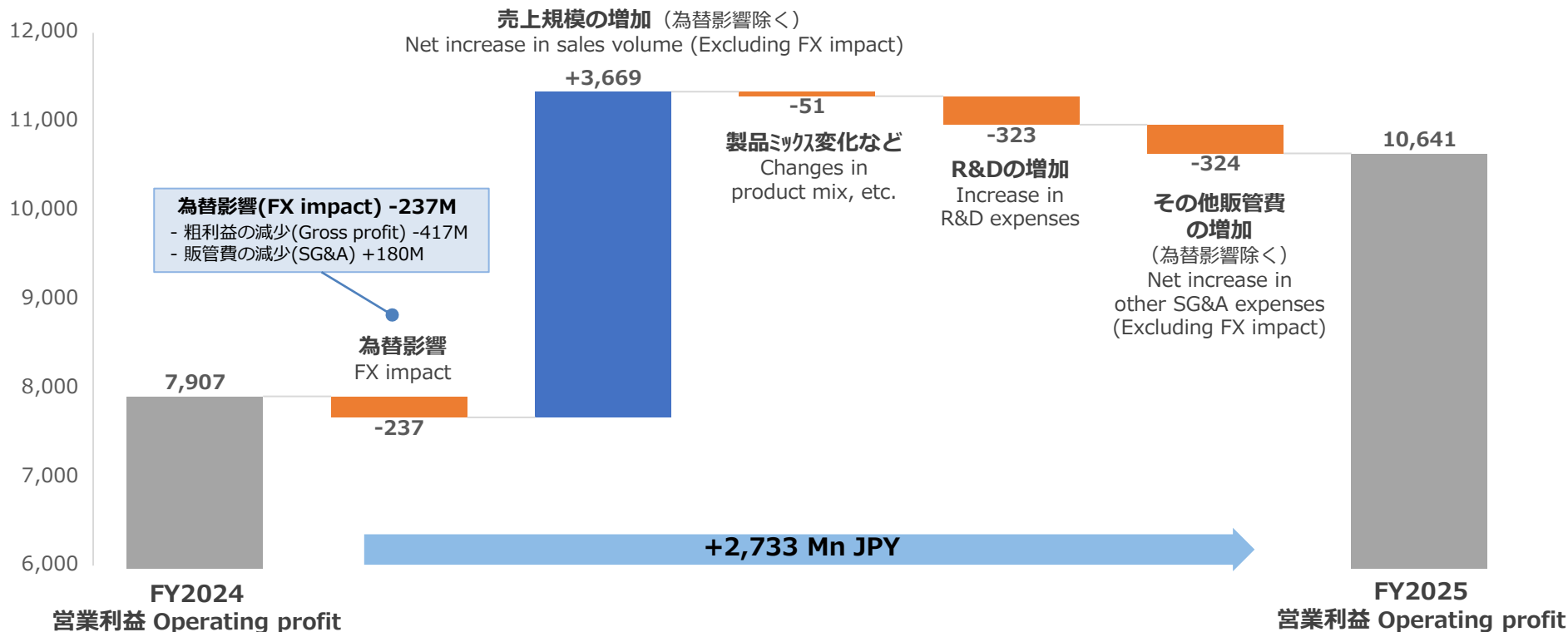
|                                   |                    | FY2024<br>Result |        | FY2025    |        |           |        |        |        | YoY    |        |
|-----------------------------------|--------------------|------------------|--------|-----------|--------|-----------|--------|--------|--------|--------|--------|
|                                   |                    |                  |        | 1H Result |        | 2H Result |        | Result |        |        |        |
|                                   |                    | A                | %      | B         | %      | C         | %      | D=B+C  | %      | D-A    | D/A    |
| 受注高                               | Orders received    | 41,103           | -      | 22,906    | -      | 20,266    | -      | 43,172 | -      | +2,069 | +5.0%  |
| 受注残高                              | Order backlog      | 18,454           | -      | 19,247    | -      | 17,281    | -      | 17,281 | -      | -1,172 | -6.4%  |
| 売上高                               | Net sales          | 36,778           | 100.0% | 21,902    | 100.0% | 21,752    | 100.0% | 43,654 | 100.0% | +6,875 | +18.7% |
| 売上原価                              | Cost of sales      | 19,397           | 52.7%  | 11,637    | 53.1%  | 11,435    | 52.6%  | 23,073 | 52.9%  | +3,675 | +18.9% |
| 売上総利益                             | Gross profit       | 17,381           | 47.3%  | 10,265    | 46.9%  | 10,316    | 47.4%  | 20,581 | 47.1%  | +3,200 | +18.4% |
| 販管費                               | SG&A               | 9,473            | 25.8%  | 4,788     | 21.9%  | 5,151     | 23.7%  | 9,940  | 22.8%  | +466   | +4.9%  |
| 営業利益                              | Operating profit   | 7,907            | 21.5%  | 5,476     | 25.0%  | 5,164     | 23.7%  | 10,641 | 24.4%  | +2,733 | +34.6% |
| 経常利益                              | Ordinary profit    | 8,008            | 21.8%  | 5,745     | 26.2%  | 5,167     | 23.8%  | 10,912 | 25.0%  | +2,903 | +36.3% |
| 純利益 <sup>(※1)</sup>               | Net income         | 5,779            | 15.7%  | 4,008     | 18.3%  | 3,731     | 17.2%  | 7,740  | 17.7%  | +1,961 | +33.9% |
| 設備投資                              | Capital investment | 823              | 2.2%   | 547       | 2.5%   | 526       | 2.4%   | 1,073  | 2.5%   | +250   | +30.4% |
| 減価償却費                             | Depreciation       | 1,873            | 5.1%   | 930       | 4.2%   | 926       | 4.3%   | 1,856  | 4.3%   | -17    | -0.9%  |
| 研究開発費                             | R&D expenses       | 467              | 1.3%   | 458       | 2.1%   | 332       | 1.5%   | 790    | 1.8%   | +323   | +69.2% |
| FX rate<br>(期中平均)<br>Average rate | USD                | 150.44           | -      | 152.52    | -      | 146.04    | -      | 149.28 | -      | -1.16  | -0.8%  |
|                                   | EUR                | 163.08           | -      | 161.55    | -      | 168.06    | -      | 164.80 | -      | +1.72  | +1.1%  |
|                                   | INR                | 1.81             | -      | 1.79      | -      | 1.70      | -      | 1.75   | -      | -0.06  | -3.3%  |

過去最高  
Record high



**Significant increase in operating profit because of increase in sales volume.**

(Mn JPY)



**参考：為替影響（期中平均レート）**

ブラジルレアル、メキシコペソ、インドルピーの円高が進んだ結果、為替のマイナス影響が拡大した。

**Note : FX impact (Average rate)**

Due to the appreciation of JPY against the Brazilian real, Mexican peso, and Indian rupee, the negative impact from FX fluctuations has expanded.

| Ave. Rate | FY24   | FY25   | change |      |
|-----------|--------|--------|--------|------|
| USD       | 150.44 | 149.28 | -0.8%  |      |
| EUR       | 163.08 | 164.80 | 1.1%   |      |
| INR       | 1.81   | 1.75   | -3.3%  | 円高進行 |
| BRL       | 29.17  | 26.21  | -10.1% | 円高進行 |
| MXN       | 8.53   | 7.60   | -10.9% | 円高進行 |



### Machinery decline covered by mold growth. Record-high orders in Americas, Europe and South/West Asia.

(Mn JPY)

|               |       |         | FY2024<br>Result |        | FY2025    |        |           |        |        |        | YoY    |        | Notes                 |
|---------------|-------|---------|------------------|--------|-----------|--------|-----------|--------|--------|--------|--------|--------|-----------------------|
|               |       |         |                  |        | 1H Result |        | 2H Result |        | Result |        |        |        |                       |
|               |       |         | A                | %      | B         | %      | C         | %      | B      | %      | B-A    | B/A    |                       |
| 製品別 / Product | 成形機   | Machine | 22,107           | 53.8%  | 11,268    | 49.2%  | 9,811     | 48.4%  | 21,079 | 48.8%  | -1,028 | -4.7%  | 中小型機は堅調, 大型機(PF36)反動減 |
|               | 金型    | Molds   | 11,183           | 27.2%  | 7,287     | 31.8%  | 6,631     | 32.7%  | 13,918 | 32.2%  | +2,734 | +24.5% | ほぼ全地域で好調              |
|               | 付属機器  | AUX     | 2,478            | 6.0%   | 1,374     | 6.0%   | 1,169     | 5.8%   | 2,544  | 5.9%   | +66    | +2.7%  |                       |
|               | 部品その他 | Parts   | 5,334            | 13.0%  | 2,976     | 13.0%  | 2,653     | 13.1%  | 5,630  | 13.0%  | +296   | +5.6%  | ほぼ全地域で堅調              |
|               | 合計    | Total   | 41,103           | 100.0% | 22,906    | 100.0% | 20,266    | 100.0% | 43,172 | 100.0% | +2,069 | +5.0%  |                       |

【Note】 **Machine:** Small/Mid sized Machine increased, Large Machine(PF36) decreased. **Mold:** Strong performance in almost all regions.  
**Parts:** Solid performance in almost all regions.

|              |        |                 |        |        |        |        |        |        |        |        |        |        |                      |
|--------------|--------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------------|
| 地域別 / Region | 米州     | Americas        | 12,836 | 31.2%  | 7,167  | 31.3%  | 7,304  | 36.0%  | 14,472 | 33.5%  | +1,635 | +12.7% | 北米・南米好調, 中米は関税影響で様子見 |
|              | 欧州     | Europe          | 7,474  | 18.2%  | 4,767  | 20.8%  | 4,947  | 24.4%  | 9,714  | 22.5%  | +2,240 | +30.0% | 欧州全域で好調              |
|              | 南・西アジア | South/West Asia | 11,432 | 27.8%  | 7,097  | 31.0%  | 5,314  | 26.2%  | 12,412 | 28.7%  | +979   | +8.6%  | インド・中東好調, 東南アジア回復待ち  |
|              | 東アジア   | East Asia       | 9,360  | 22.8%  | 3,875  | 16.9%  | 2,698  | 13.3%  | 6,573  | 15.2%  | -2,786 | -29.8% | 日本(PF36)反動減, 中国低迷継続  |
|              | 合計     | Total           | 41,103 | 100.0% | 22,906 | 100.0% | 20,266 | 100.0% | 43,172 | 100.0% | +2,069 | +5.0%  |                      |

【Note】 **Americas:** North and South America are strong, while Central America a wait-and-see approach due to US tariffs policies. **Europe:** Strong across all of Europe.  
**South/West Asia:** Strong performance in India and Middle East. Southeast Asia is awaiting recovery. **East Asia:** PF36 is declining in Japan, and China is still weak.

過去最高  
Record high



Record-high sales were recorded across all products and all regions.

(Mn JPY)

|               |       |         | FY2024<br>Result |        | FY2025    |        |           |        |        |        | YoY    |        | Notes          |
|---------------|-------|---------|------------------|--------|-----------|--------|-----------|--------|--------|--------|--------|--------|----------------|
|               |       |         |                  |        | 1H Result |        | 2H Result |        | Result |        |        |        |                |
|               |       |         | A                | %      | B         | %      | C         | %      | B      | %      | B-A    | B/A    |                |
| 製品別 / Product | 成形機   | Machine | 18,019           | 49.0%  | 11,540    | 52.7%  | 10,995    | 50.5%  | 22,535 | 51.6%  | +4,516 | +25.1% | 中小型機, 大型機ともに増加 |
|               | 金型    | Molds   | 11,718           | 31.9%  | 6,222     | 28.4%  | 6,538     | 30.1%  | 12,760 | 29.2%  | +1,042 | +8.9%  | ほぼ全地域で増加       |
|               | 付属機器  | AUX     | 1,878            | 5.1%   | 1,287     | 5.9%   | 1,419     | 6.5%   | 2,707  | 6.2%   | +828   | +44.1% | 成形機に連動         |
|               | 部品その他 | Parts   | 5,161            | 14.0%  | 2,851     | 13.0%  | 2,798     | 12.9%  | 5,650  | 12.9%  | +488   | +9.5%  | ほぼ全地域で増加       |
|               | 合計    | Total   | 36,778           | 100.0% | 21,902    | 100.0% | 21,752    | 100.0% | 43,654 | 100.0% | +6,875 | +18.7% |                |

【Note】 **Machine:** Increases in both small/mid-sized and large machines. **Mold:** Increases in almost all regions.  
**AUX:** Linked to Machine segment. **Parts:** Increases in almost all regions.

|              |        |                 |        |        |        |        |        |        |        |        |        |        |                          |
|--------------|--------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------------|
| 地域別 / Region | 米州     | Americas        | 12,118 | 32.9%  | 6,957  | 31.8%  | 7,162  | 32.9%  | 14,119 | 32.3%  | +2,000 | +16.5% | 米州全域で増加                  |
|              | 欧州     | Europe          | 7,615  | 20.7%  | 3,816  | 17.4%  | 4,267  | 19.6%  | 8,083  | 18.5%  | +467   | +6.1%  | 欧州全域で増加                  |
|              | 南・西アジア | South/West Asia | 10,774 | 29.3%  | 6,382  | 29.1%  | 6,660  | 30.6%  | 13,042 | 29.9%  | +2,268 | +21.1% | インド, 中東・アフリカ, 東南ア, ともに増加 |
|              | 東アジア   | East Asia       | 6,269  | 15.1%  | 4,745  | 21.7%  | 3,662  | 16.8%  | 8,408  | 19.3%  | +2,138 | +34.1% | 日本で増加                    |
|              | 合計     | Total           | 36,778 | 100.0% | 21,902 | 100.0% | 21,752 | 100.0% | 43,654 | 100.0% | +6,875 | +18.7% |                          |

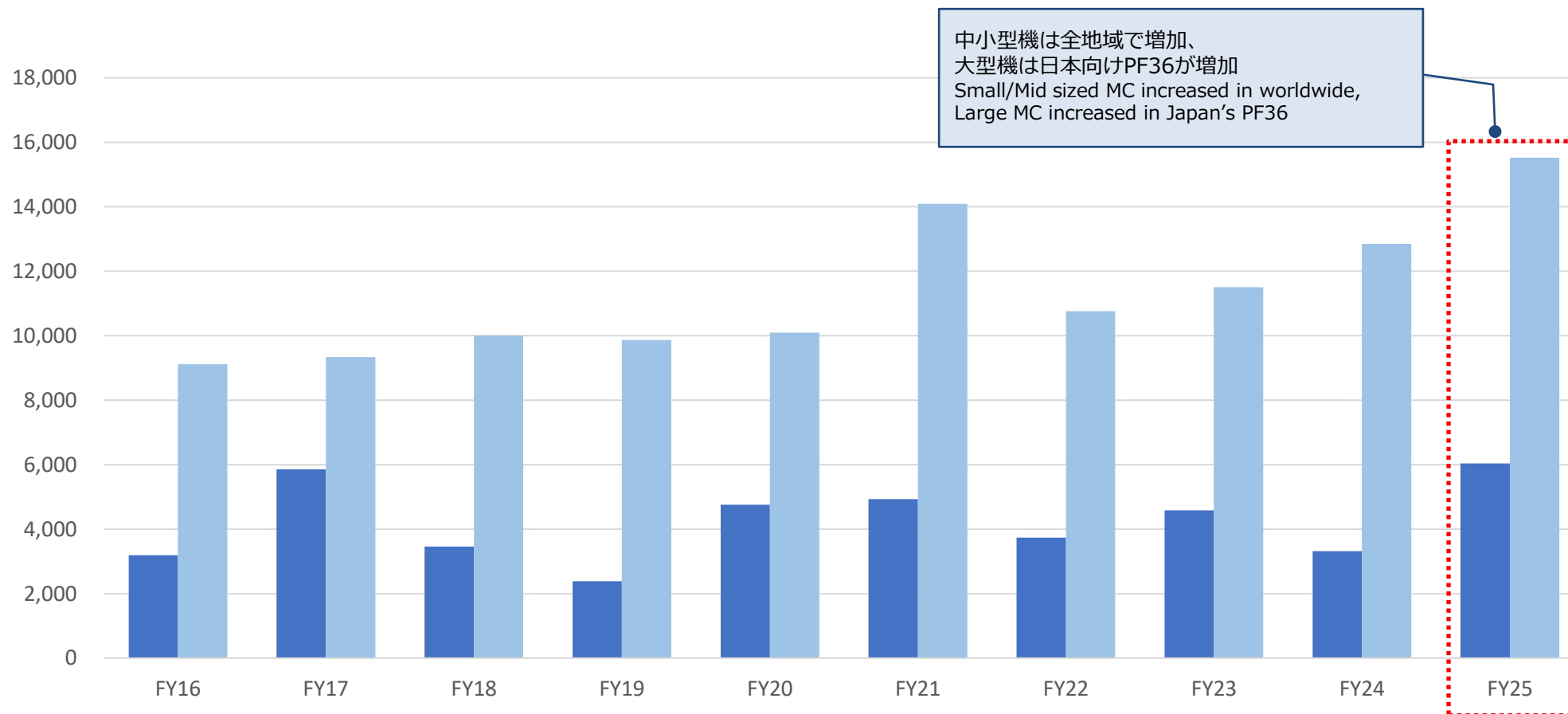
【Note】 **Americas:** Increase across the Americas. **Europe:** : Increase across Europe.  
**South/West Asia:** Increased in India, Middle East, Africa, and Southeast Asia. **East Asia:** Increased in PF36 sales in Japan.

過去最高  
Record high



**Machinery sales grew across both small-to-medium and large models. Large model sales, driven by the PF36, hit a record high.**

(Mn JPY)



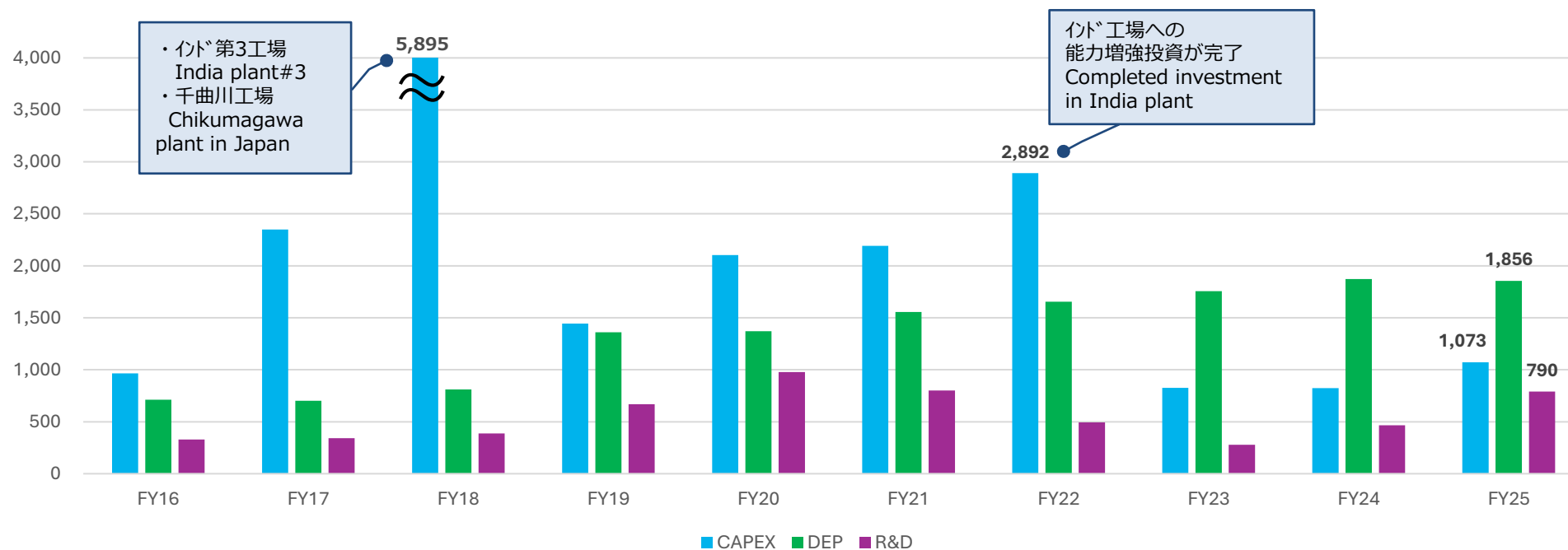
■ 中小型機 Small/Mid sized MC : ASB-70DP, ASB-50MB, ASB-12M  
■ 大型機 Large MC : ASB-150DP, ASB-650EXH, PF24, PF36



**Capital investment mainly consists of maintenance investments for the India plant,  
While R&D expenses are primarily development of new machinery for K2025.**

(Mn JPY)

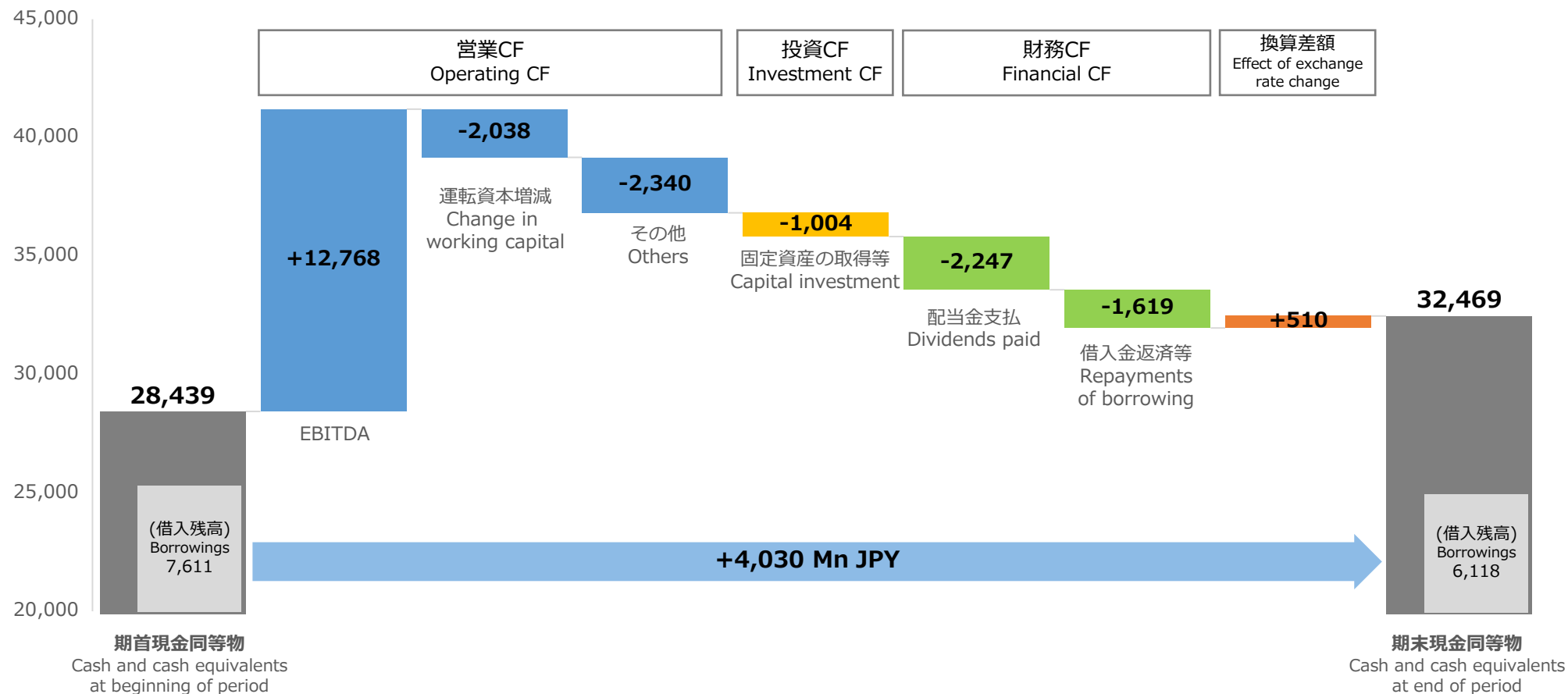
|                         | FY16 | FY17  | FY18  | FY19  | FY20  | FY21  | FY22  | FY23  | FY24  | FY25         |
|-------------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|
| 設備投資 Capital Investment | 965  | 2,348 | 5,895 | 1,445 | 2,103 | 2,192 | 2,892 | 825   | 823   | <b>1,073</b> |
| 減価償却費 Depreciation      | 713  | 701   | 810   | 1,361 | 1,371 | 1,556 | 1,654 | 1,756 | 1,873 | <b>1,856</b> |
| 研究開発費 R&D expenses      | 328  | 343   | 388   | 668   | 979   | 800   | 495   | 278   | 467   | <b>790</b>   |





**The increased cash will be appropriately allocated to shareholder returns and growth investments.**

(Mn JPY)



A light green world map serves as the background for the slide. It shows the outlines of continents and countries. Two horizontal blue lines cross the map, framing the central text.

## **II. Financial forecast for the year ending Sept. 2026**



## Strong Demand. Aiming for Record-High Profits for the Second Consecutive Year.

(Mn JPY)

|                     |                    | FY2025<br>Result |        | FY2026<br>Forecast |               | YoY    |        | Notes                                                                  |
|---------------------|--------------------|------------------|--------|--------------------|---------------|--------|--------|------------------------------------------------------------------------|
|                     |                    | A                | %      | B                  | %             | B-A    | B/A    |                                                                        |
| 売上高                 | Net sales          | 43,654           | 100.0% | <b>46,800</b>      | <b>100.0%</b> | +3,145 | +7.2%  | Seeking revenue growth driven by key models and new launches           |
| 営業利益                | Operating profit   | 10,641           | 24.4%  | <b>11,500</b>      | <b>24.6%</b>  | +858   | +8.1%  | Aiming for record-high profit through the benefit of increased revenue |
| 経常利益                | Ordinary profit    | 10,912           | 25.0%  | <b>11,600</b>      | <b>24.8%</b>  | +687   | +6.3%  |                                                                        |
| 純利益 <sup>(*1)</sup> | Net income         | 7,740            | 17.7%  | <b>8,100</b>       | <b>17.3%</b>  | +359   | +4.6%  |                                                                        |
| 1株純利益               | EPS (JPY)          | 516.36           | -      | <b>540.32</b>      | -             | +23.96 | +4.6%  |                                                                        |
| 1株配当金               | DPS (JPY)          | 200.00           | -      | <b>200.00</b>      | -             | +0.00  | +0.0%  |                                                                        |
| 配当性向                | DPR (%)            | 38.7             | -      | <b>37.0</b>        | -             | -1.72  | -      |                                                                        |
| ROE                 | ROE (%)            | 13.9             | -      | <b>13.2</b>        | -             | -0.7   | -      |                                                                        |
| ROIC                | ROIC (%)           | 11.4             | -      | <b>11.7</b>        | -             | +0.3   | -      |                                                                        |
| 設備投資                | Capital investment | 1,073            | 2.5%   | <b>2,000</b>       | <b>4.3%</b>   | +927   | +86.4% | Mainly the capacity expansion of the India plant                       |
| 減価償却費               | Depreciation       | 1,856            | 4.3%   | <b>2,000</b>       | <b>4.3%</b>   | +144   | +7.8%  |                                                                        |
| 研究開発費               | R&D expenses       | 790              | 1.8%   | <b>600</b>         | <b>1.3%</b>   | -190   | -24.1% | Mainly the development of machinery for beverages                      |
| FX rate<br>(期中平均)   | USD                | 149.28           | -      | <b>145.00</b>      | -             | -4.28  | -2.9%  |                                                                        |
|                     | EUR                | 164.80           | -      | <b>165.00</b>      | -             | +0.20  | +0.1%  |                                                                        |
|                     | INR                | 1.75             | -      | <b>1.65</b>        | -             | -0.10  | -5.7%  |                                                                        |



**Tariff costs will be minimized through price pass-through and the strategic shift of production from India to Japan.**

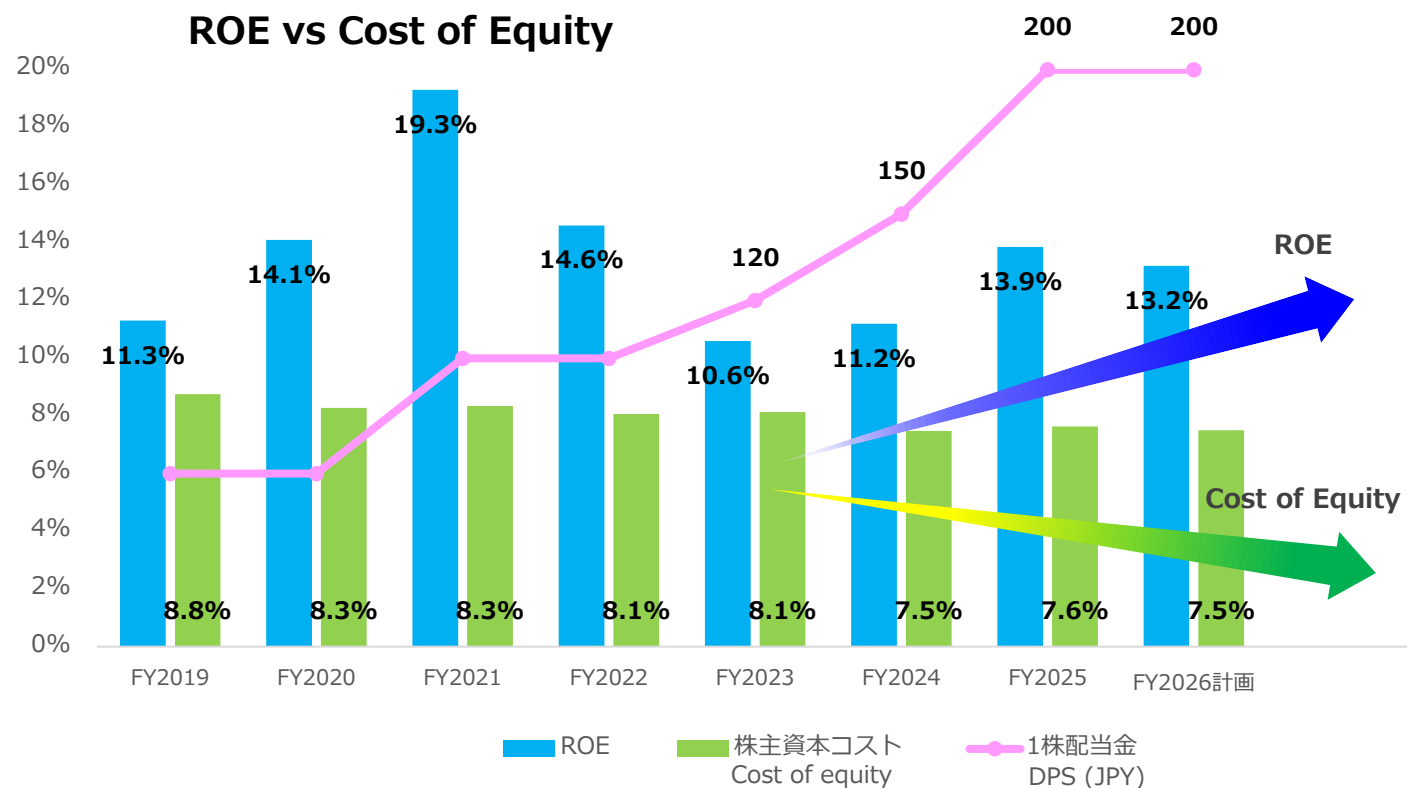
| Product                    | Additional tariff rates                                                                                                                      | Countermeasures                                                                                                    |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|
| <b>Machine (incl. AUX)</b> | <ul style="list-style-type: none"> <li>15%: Shipped from Japan (Large models)</li> <li>50%: Shipped from India (Small/Mid models)</li> </ul> | <ul style="list-style-type: none"> <li>Price pass-through</li> <li>Shift production from India to Japan</li> </ul> |
| <b>Molds</b>               | <ul style="list-style-type: none"> <li>50%: Shipped from India</li> </ul>                                                                    | <ul style="list-style-type: none"> <li>Partial pass-through to price</li> </ul>                                    |
| <b>Parts</b>               | <ul style="list-style-type: none"> <li>15%: Shipped from Japan</li> <li>50%: Shipped from India</li> </ul>                                   | <ul style="list-style-type: none"> <li>Tariff surcharge</li> </ul>                                                 |

**P&L impact of tariff costs is JPY 300 million (approx.), reflected in the FY2026 full-year plan.**



## Action to Implement Management that is Conscious of Cost of Capital and Stock Price

In addition to creating added value, we aim to improve ROE by further enhancing capital efficiency



### Improvement of ROE

- Profit expansion through Project 50:50
- Enhancing shareholder returns (consolidated dividend payout ratio of 40%)
- Improving asset efficiency (reduction of inventory)

### Reduction of capital costs

- Strengthening dialogue with shareholders**
- Enhancement of meetings with analysts and institutional investors
  - Increase in the number of individual investors

Cost of equity is calculated using the CAPM method. The indicators for the previous period are as follows (risk-free rate (1.5%) +  $\beta$  value (1.02)  $\times$  equity risk premium (6%))

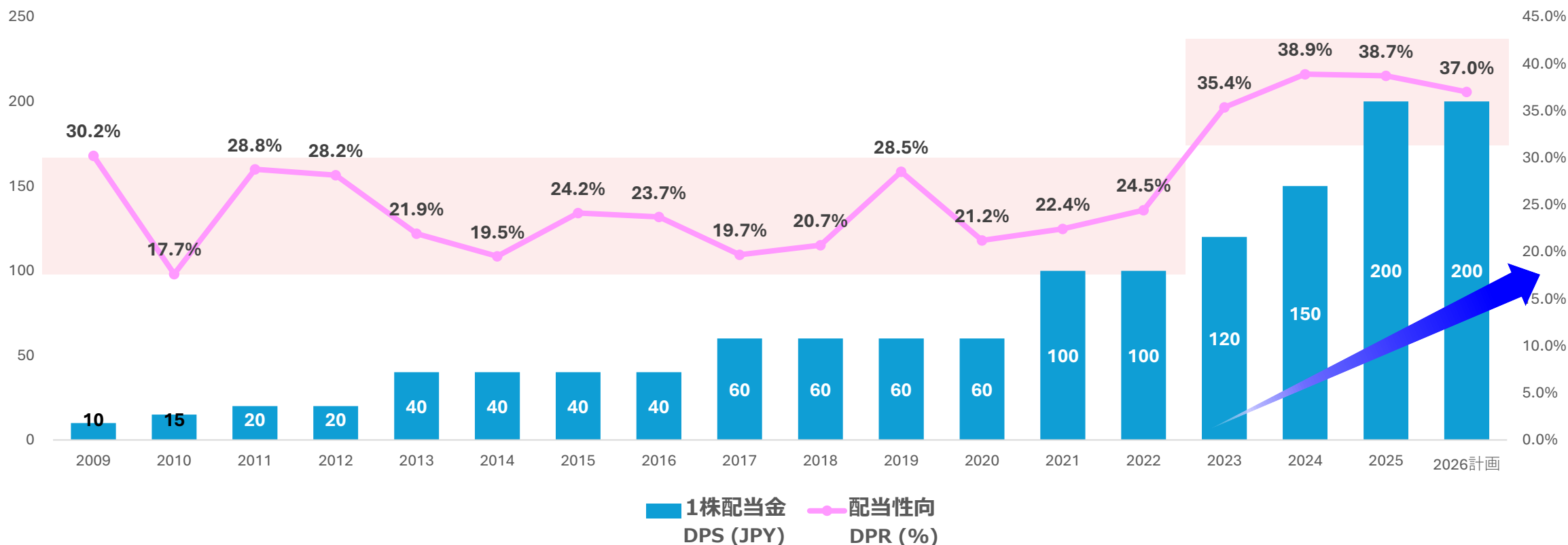


## Dividend Policy:

Striving for continuous and stable dividends, aiming for a consolidated dividend payout ratio of 40%

**DPR:** The policy of aiming for 40% was established in FY2024, and the dividend level was raised

**Continuity:** Maintaining a substantive progressive dividend policy, with no dividend reduction since FY2009, following the Global Financial Crisis





## **III. Market Information**

- 1. Global Plastic Containers Market Trends**
- 2. ASB Market Information**

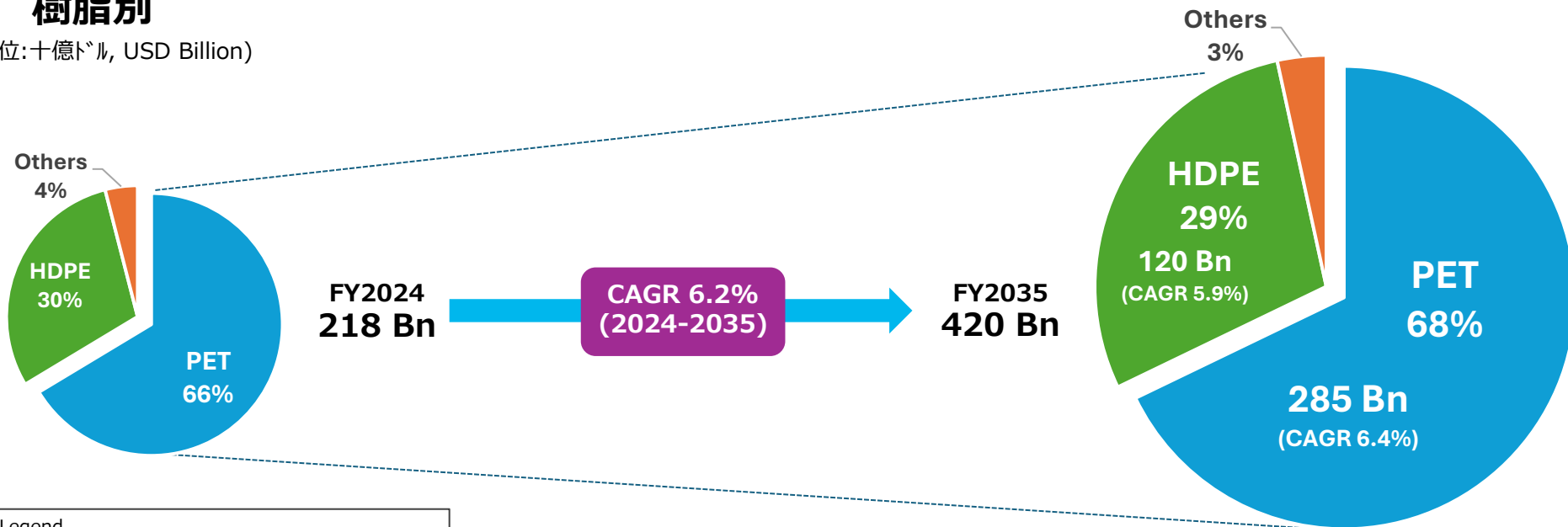


The global plastic container market shows solid growth. PET and HDPE are the key materials

### All Plastics By Material 樹脂別

(単位:十億ドル, USD Billion)

世界のプラスチック容器市場の成長予測 (樹脂別) (2024年~2035年)  
Global Plastic Containers Market **By Material**, 2024 to 2035



【凡例】 Legend  
 PET (Polyethylene Terephthalate)  
 HDPE (High-Density Polyethylene)  
 Others (Polypropylene, LDPE (Low-Density Polyethylene), Others)

(成長率は2024-2035年 CAGR 2024-2035)  
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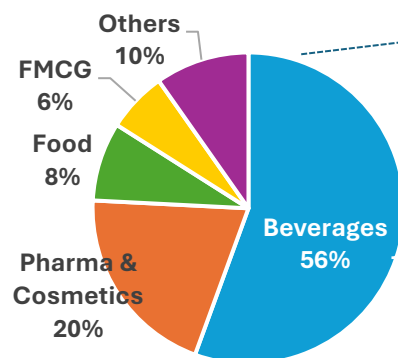


### Beverage Containers Grow the Most By End Use

#### All Plastics By End Use 用途別

(単位:十億ドル, USD Billion)

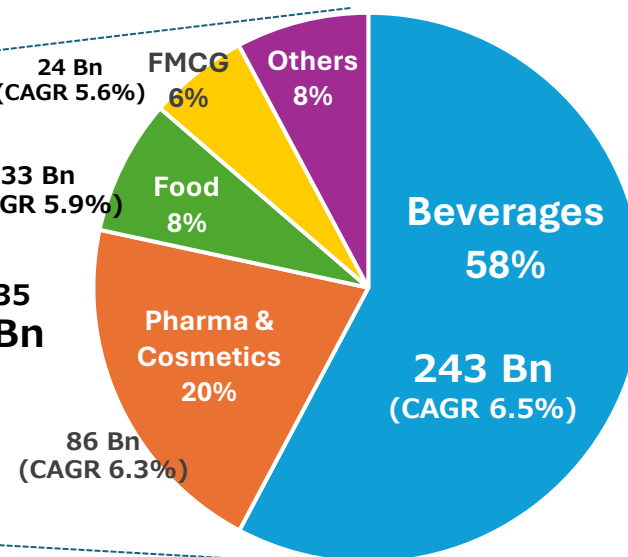
世界のプラスチック容器市場の成長予測 (用途別) (2024年~2035年)  
Global Plastic Containers Market **By End Use**, 2024 to 2035



FY2024  
218 Bn

CAGR 6.2%  
(2024-2035)

FY2035  
420 Bn



【凡例】 Legend  
Beverages (飲料)  
Pharmaceuticals & Cosmetics (医薬品・化粧品)  
Food (食品)  
FMCG (日用消費財)

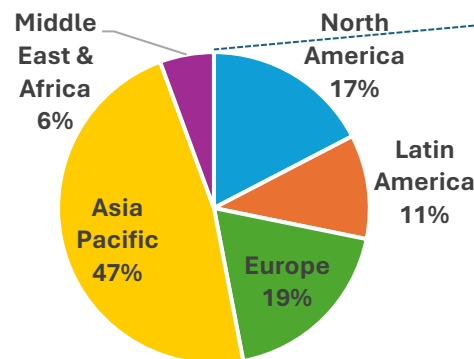
(成長率は2024-2035年 CAGR 2024-2035)  
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### By Region, Asia Pacific Grows the Most.

#### All Plastics By Region 地域別

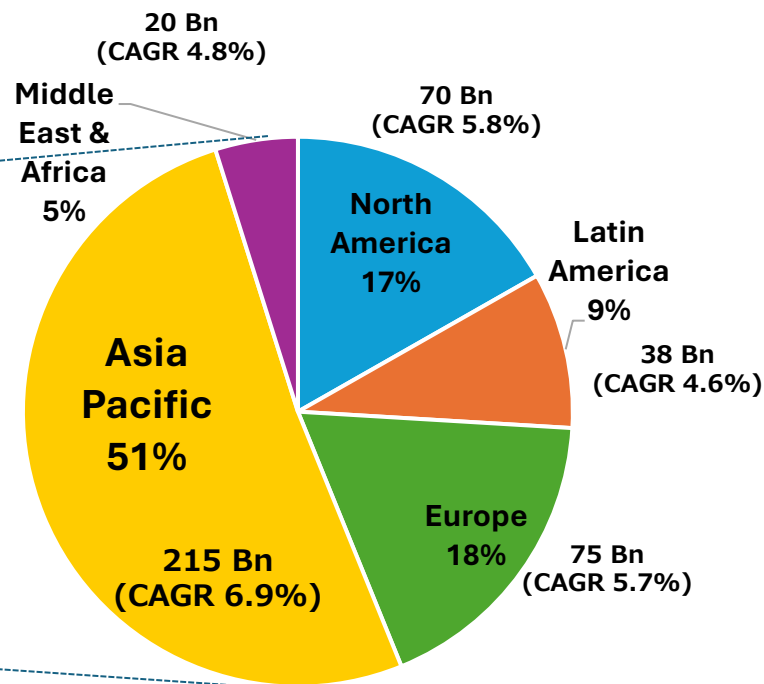
世界のプラスチック容器市場の成長予測（地域別）（2024年～2035年）  
Global Plastic Containers Market **By Region**, 2024 to 2035



FY2024  
218 Bn

CAGR 6.2%  
(2024-2035)

FY2035  
420 Bn



【凡例】 Legend  
North America (北米)  
Latin America (南米)  
Europe (欧州)  
Asia Pacific (アジア太平洋)  
Middle East & Africa (中東・アフリカ)

(成長率は2024-2035年 CAGR 2024-2035)  
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## <Overview of the Global Plastic Containers Market>

1. **Market trends show no significant change since the 2024 survey, with existing trends continuing.**
2. **The global plastic container market is expected to grow at approx. 6% toward 2035.**
3. **PET and HDPE are the major material, accounting for 97% of the market.**
4. **By End Use, beverages account for approx. 60% of the market.**
5. **By material, HDPE is also expected to show stable growth.**
6. **The plastic container market in India is expected to show high growth of approx. 7%.**

(Please refer to the reference materials at the end of this slide for detailed data.)

### All-in-one Sustainable Bottle Solutions



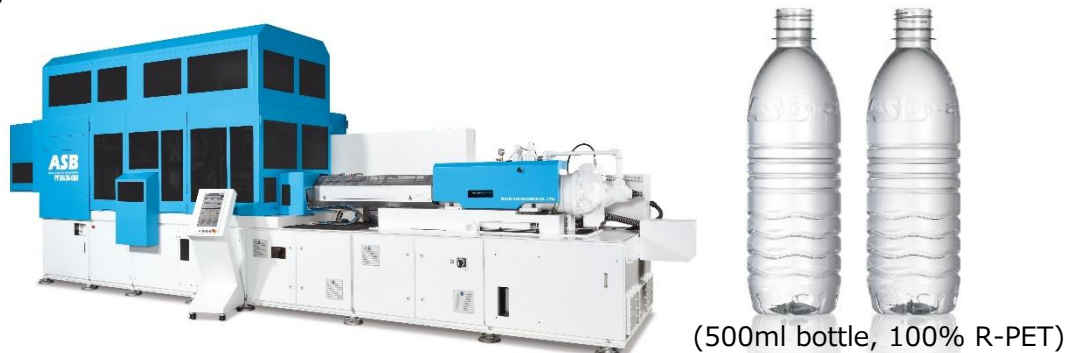


### PF36/36-600

**<Model for Full-Scale Entry into the Beverage Market>**

**Attention Level: No. 3**

Exhibited for the second consecutive month following September's Drinktec Exhibition in Munich, the PF36 model successfully raised its profile overseas as "ASB for beverage bottles."



### ASB-70DPH/50E

**<New Market Development with Polyethylene Containers>**

**Attention Level: No. 2**

The hybrid electric motor for the bestseller 70DPH model. HDPE molding on ISBM machines garnered significant attention from the market.

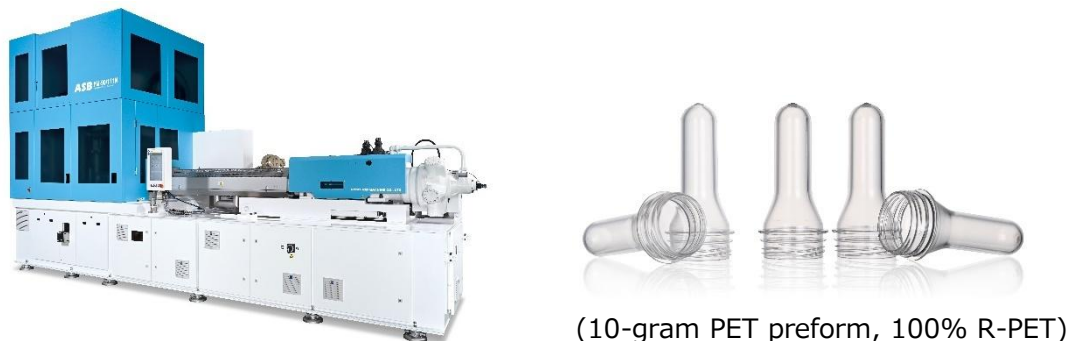


### PM-90/111N

**<Model for Full-Scale Entry into the Beverage Market>**

**Attention Level: No. 1**

Focus was placed on its compact size and high productivity, securing numerous inquiries from customers in emerging markets as well as Europe.



### HSB12-4N/111N

**<Environmentally Friendly Molding Machine / Concept Model>**

**Attention Level: No. 4**

This is the world's first molding machine capable of forming returnable PET bottles on a single unit. Amidst the tailwinds of PPWR (EU - Packaging and Packaging Waste Regulation), it enhanced its presence as a future technology.





### Concept:

Strongly promote "**Beverage Containers**" and "**HDPE Containers**," key pillars of the growth strategy.

### Summary:

#### ➤ Beverage Containers

- PF36: Successfully promoted as "the ASB for beverage bottles." While specification review requires time due to coordination with filling lines, full-scale overseas expansion is expected in the future.
- PM-90: Secured numerous inquiries due to its high competitiveness. Sales realization is expected in the second half of the fiscal year.

#### ➤ HDPE Containers

- Contact with potential customers has increased, leading to a rise in inquiries. Significant future business is anticipated.



|                       |                                                                       |
|-----------------------|-----------------------------------------------------------------------|
| Venue                 | Dusseldorf, Germany                                                   |
| Period                | October 8-15, 2025                                                    |
| Booth Area            | 713m <sup>2</sup> (Same as previous exhibition)                       |
| K Exhibition Visitors | Approx. 175,000 from 160 countries (Previous K 2022: Approx. 177,000) |
| Visitors to ASB Booth | 90 countries (Previous K 2022: 80 countries)                          |
|                       | 1,019 people (Previous K 2022: 458 people) [Based on scan data]       |



**Global container demand remains stable and is expected to stay strong going forward. Expected New Markets Identified by ASB at K2025 are as follows.**

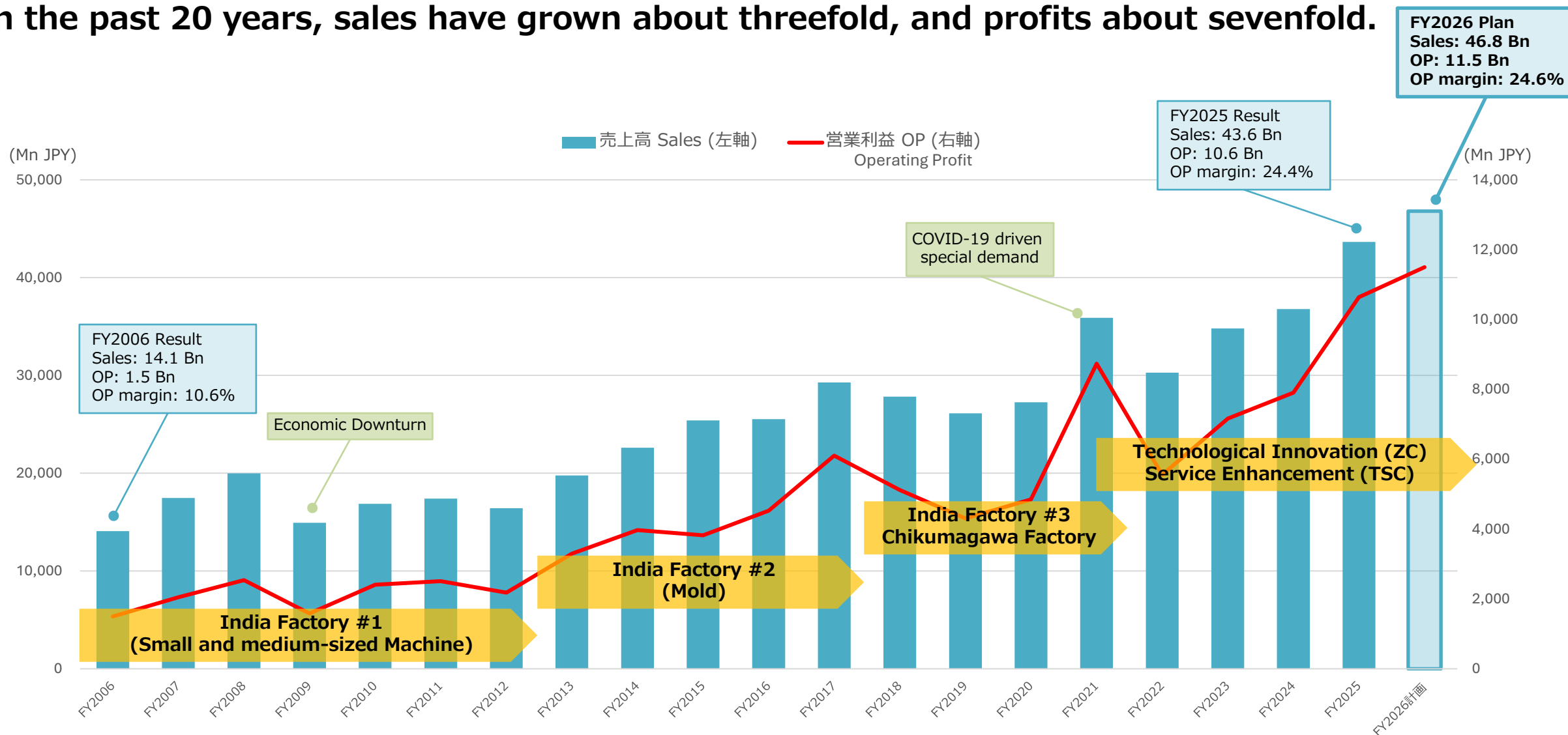
| Region              |                           | Outlook  | Details                                                                                                                                                                                                                                                        | Impact of US tariffs      | Expected New Market |
|---------------------|---------------------------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|---------------------|
| Americas            | North America             | Strong   | Demand for containers remains strong. Molds continue to perform well due to Zero Cooling System effect. HDPE demand also remains robust. Little purchase restraint has been observed due to U.S. tariff policies, and we expect continued high-level inquiries | None                      | HDPE                |
|                     | Central and South America | Steady   | While the Mexican market remains in a wait-and-see state due to the impact of US tariffs policies, Brazil maintains strong performance with robust domestic demand. Other Central and South American markets are also generally expected to remain firm.       | Negative Impact in Mexico | PM-90, PF36         |
| Europe              |                           | Strong   | Strong performance is maintained in both machines and molds. Organic growth in plastic containers, combined with structural changes such as the European Packaging and Packaging Waste Regulation (PPWR), is expected to serve as a tailwind.                  | None                      | HDPE, PM-90         |
| South/<br>West Asia | India                     | Strong   | Container demand remains robust. Value-added containers, including those for pharmaceuticals, alcoholic beverages, and cosmetics, also maintain solid performance. Strong performance is expected to continue.                                                 | None                      | PM-90, PF36         |
|                     | Southeast Asia            | Recovery | Demand for machinery is mixed, while mold demand remains solid. Demand for small-to-mid-sized machines is firmly rooted, with a gradual recovery expected.                                                                                                     | Minor Impact              | HDPE, PM-90, PF36   |
|                     | Middle East & Africa      | Steady   | Market conditions are recovering following the easing of the Middle East conflict. Strong inquiries for small-to-mid-sized machines support solid outlooks across both the Middle East and Africa.                                                             | None                      | PM-90, PF36         |
| East Asia           | Japan                     | Steady   | Demand for small-to-mid-sized machines is stable in both the machine and mold. Inquiries for the PF36 and PM90 models are stable, reflecting an expansion of the customer base.                                                                                | None                      | PM-90, PF36         |
|                     | China                     | Weak     | The market slump continues due to economic stagnation and intensifying competition. Recovery is aimed for by proposing value-added containers (cosmetics, two-layer containers, Bag-in-Box, etc.) and PF36 machine.                                            | Present                   | PF36                |

A light green world map serves as the background for the slide. It shows the outlines of continents and countries. Two horizontal blue lines cross the map, one above and one below the main title.

## **IV. Growth Strategy**



**In the past 20 years, sales have grown about threefold, and profits about sevenfold.**





**1. Non-Beverage** (Area of expertise)  
**Achieving Stable Growth with ASB Series**

**2. Beverage** (Strategic areas)  
**Achieving expanded sales scale with PF36 and PM-90**

**3. New Materials**  
**Achieving entry into competitors' domains through HDPE container development**

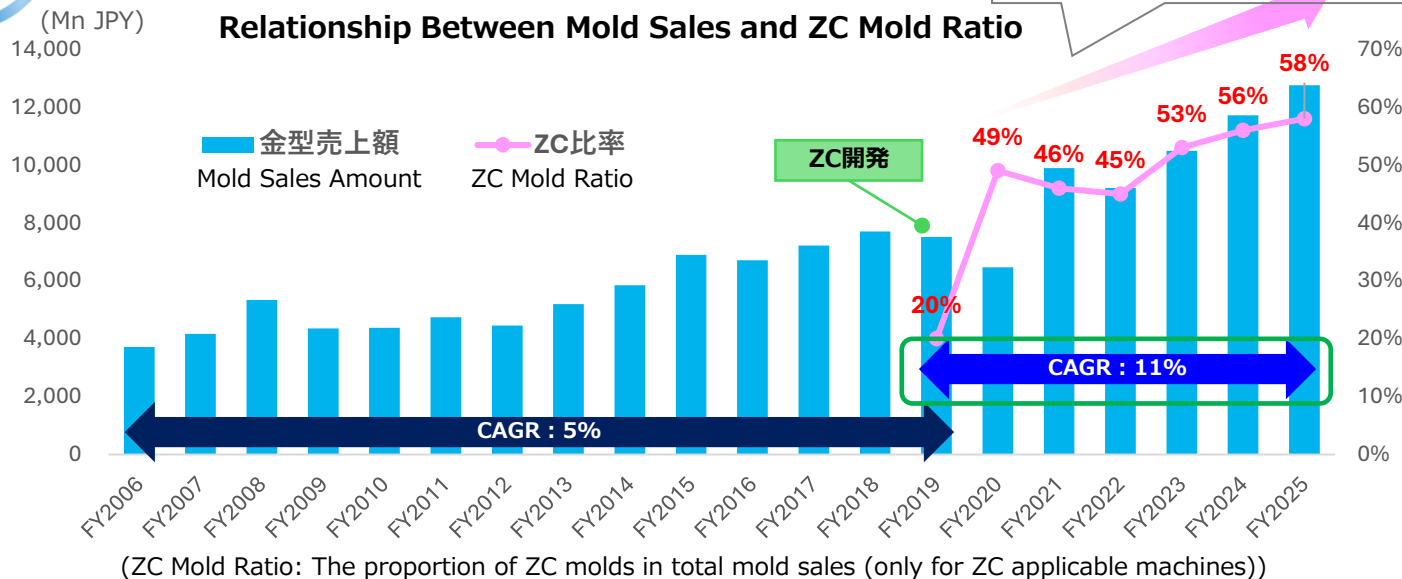
**4. Customer Support**  
**Enhancing customer satisfaction through the expansion of parts and service**

**Maintain company growth through four growth strategies**

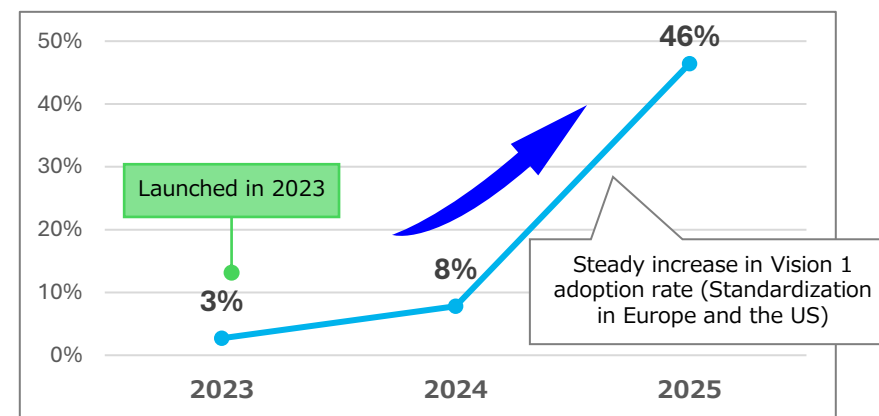


## Achieving stable growth with ASB Series through "ZC Technology" and "Vision 1"

- Zero Cooling system (ZC) is a revolutionary mold technology that aims to achieve both improved productivity and container quality. We have already obtained patents in major countries for this system, and by integrating it with the technology we have cultivated, we aim to realize sustainable growth.
- Vision 1 is ASB's new control system that conforms to the world standard communication protocol, "OPC UA." We build strong partnerships with customers through remote support via the internet.



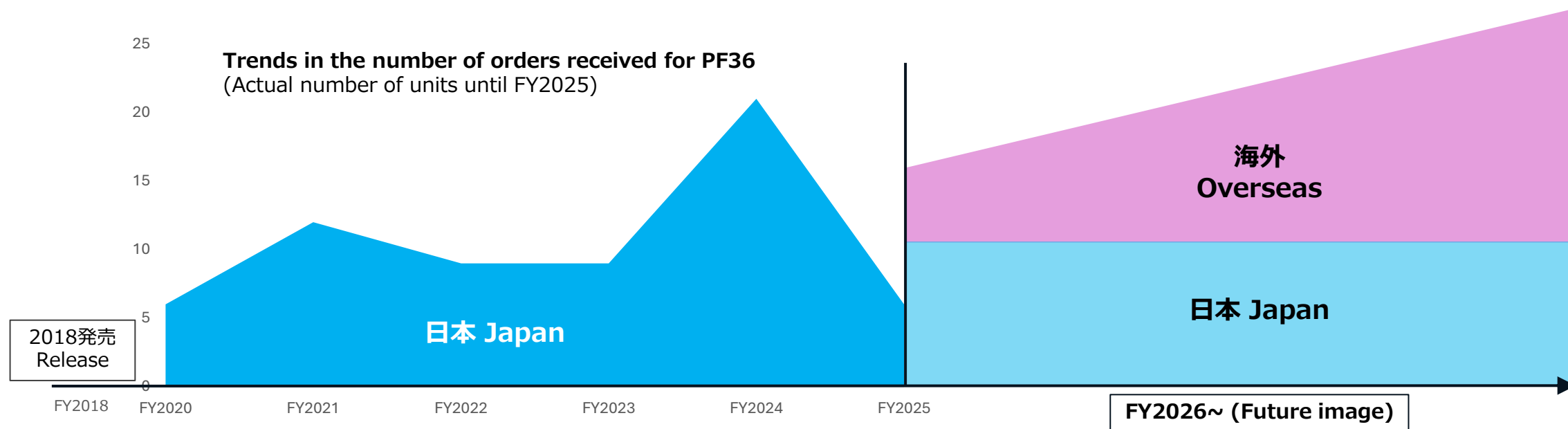
### Adoption Rate of Vision1 for ASB-70DPH





## PF Series: Full Entry into the Beverage Market with PF36

PF36 is a mass production machine for beverage containers.  
Raising awareness at trade shows to secure orders for full-scale overseas expansion.



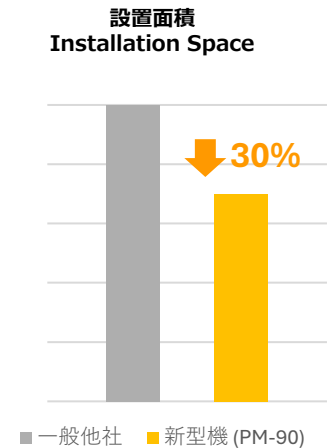
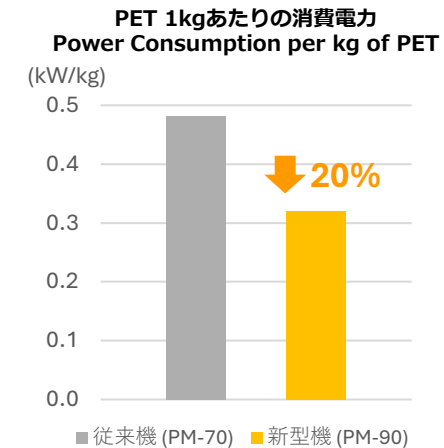
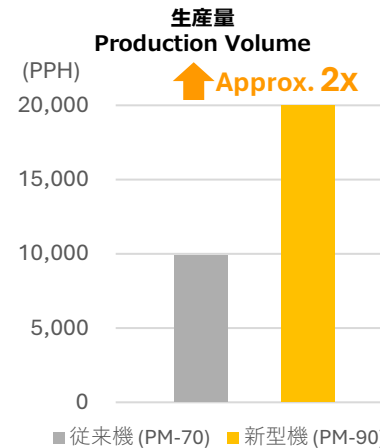
### Feedback from Trade Shows and Business Meetings:

- High number of potential customers in Japan (Domestic market remains promising)
- Strong potential demand in emerging markets

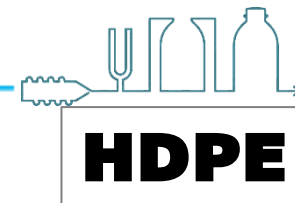


## Full Entry into the Beverage Market with PM-90

### All-in-one **Smart Preform** solutions



- The PM-90 is a preform molding machine that achieves both high productivity and investment efficiency by adopting ASB's proven vertical clamping concept.
- A high volume of inquiries has already been received, and order expansion is expected in the future.
- Sales will commence in 2026.

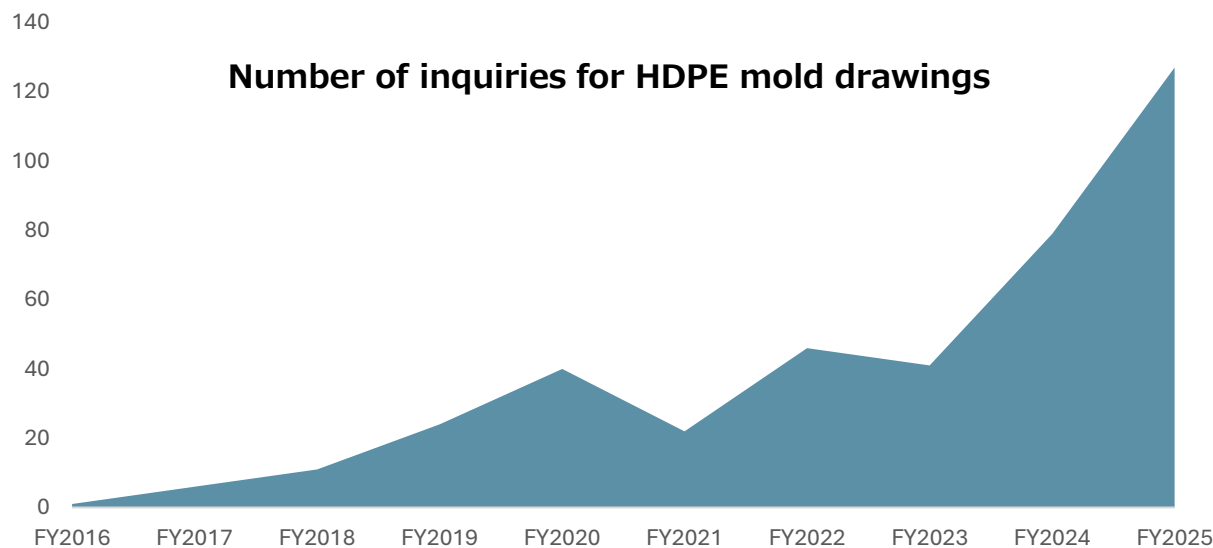


## Entering competitors' domains through HDPE container development

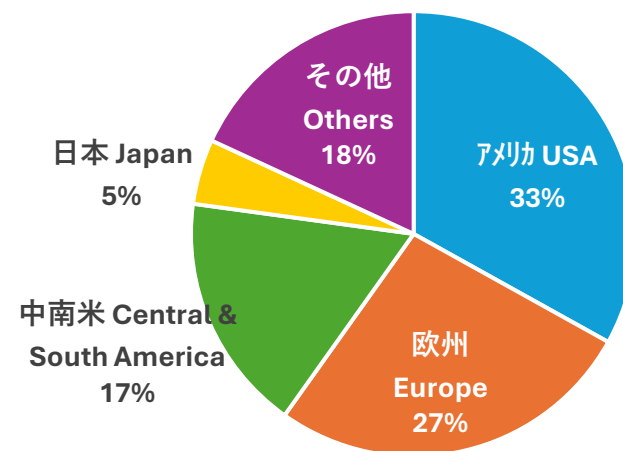
High-density polyethylene (HDPE) is a key material, occupying 30% of the global plastic container market.

HDPE containers are typically molded using Extrusion Blow Molding (EBM) machines. However, ASB has recently garnered significant attention from the market by molding them with Injection Stretch Blow Molding (ISBM) machines.

The recognition of HDPE molding on ISBM machines is growing, and this is expected to become a new business pillar in the future.



**Regional breakdown of HDPE mold drawing inquiries**



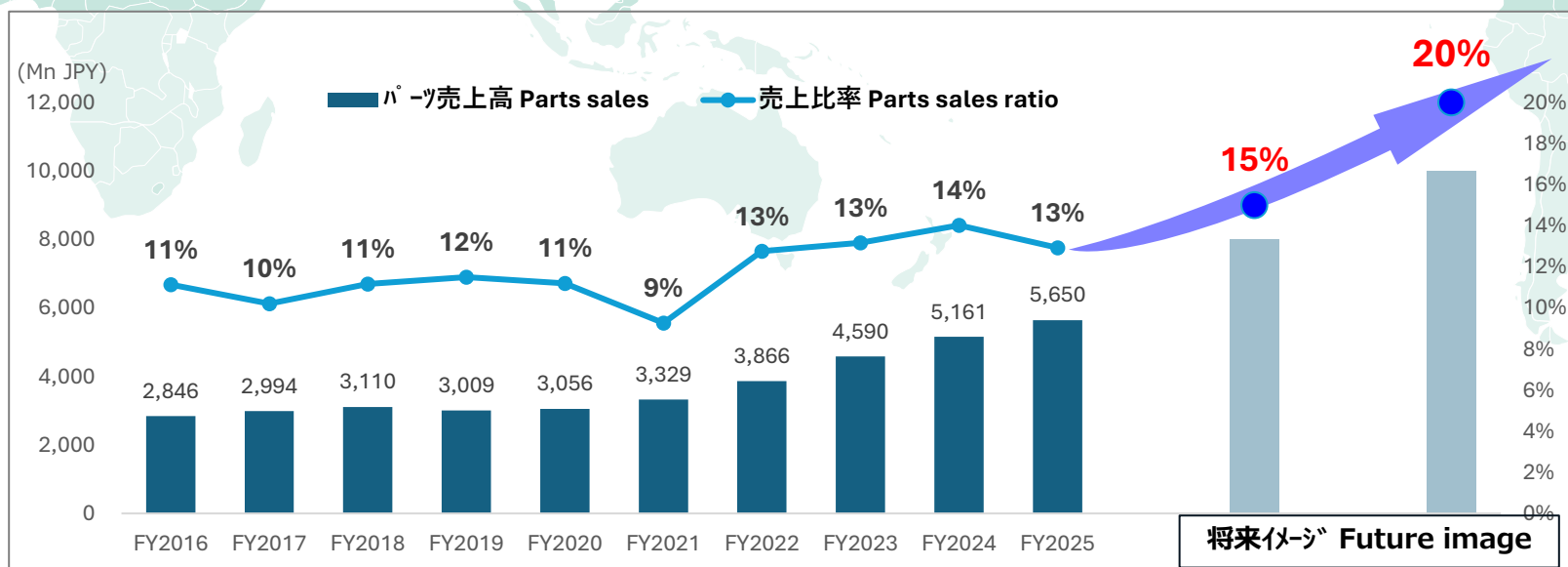
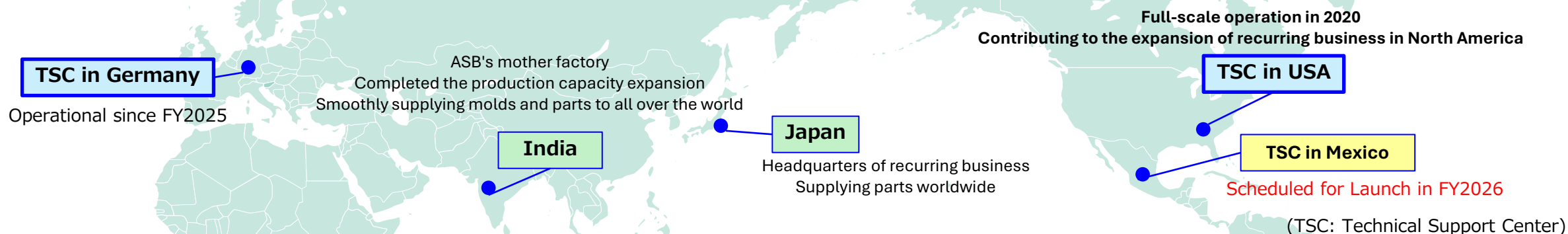
**Benefits of HDPE molding with ASB's 1-step machine:**  
improved container sealing, reduced material waste, enhanced container quality.



## Parts and services business with increasing market value

**Recurring**

The need for the Parts and Service business is growing due to the increasing importance of preventive maintenance and the global shortage of engineers. ASB has grown its Parts and Service business by establishing Technical Support Centers (TSC) worldwide and appropriately addressing customer needs. **ASB aims to grow the Parts and Service business to achieve a sales ratio of 20% in the future.**



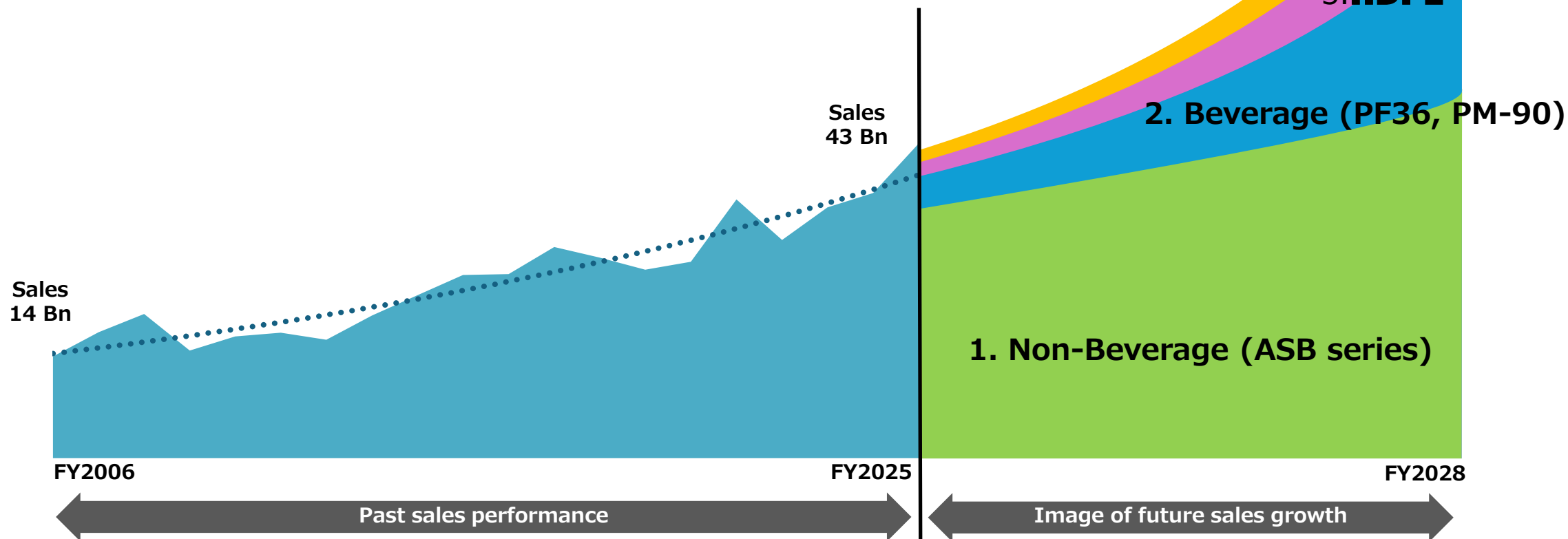


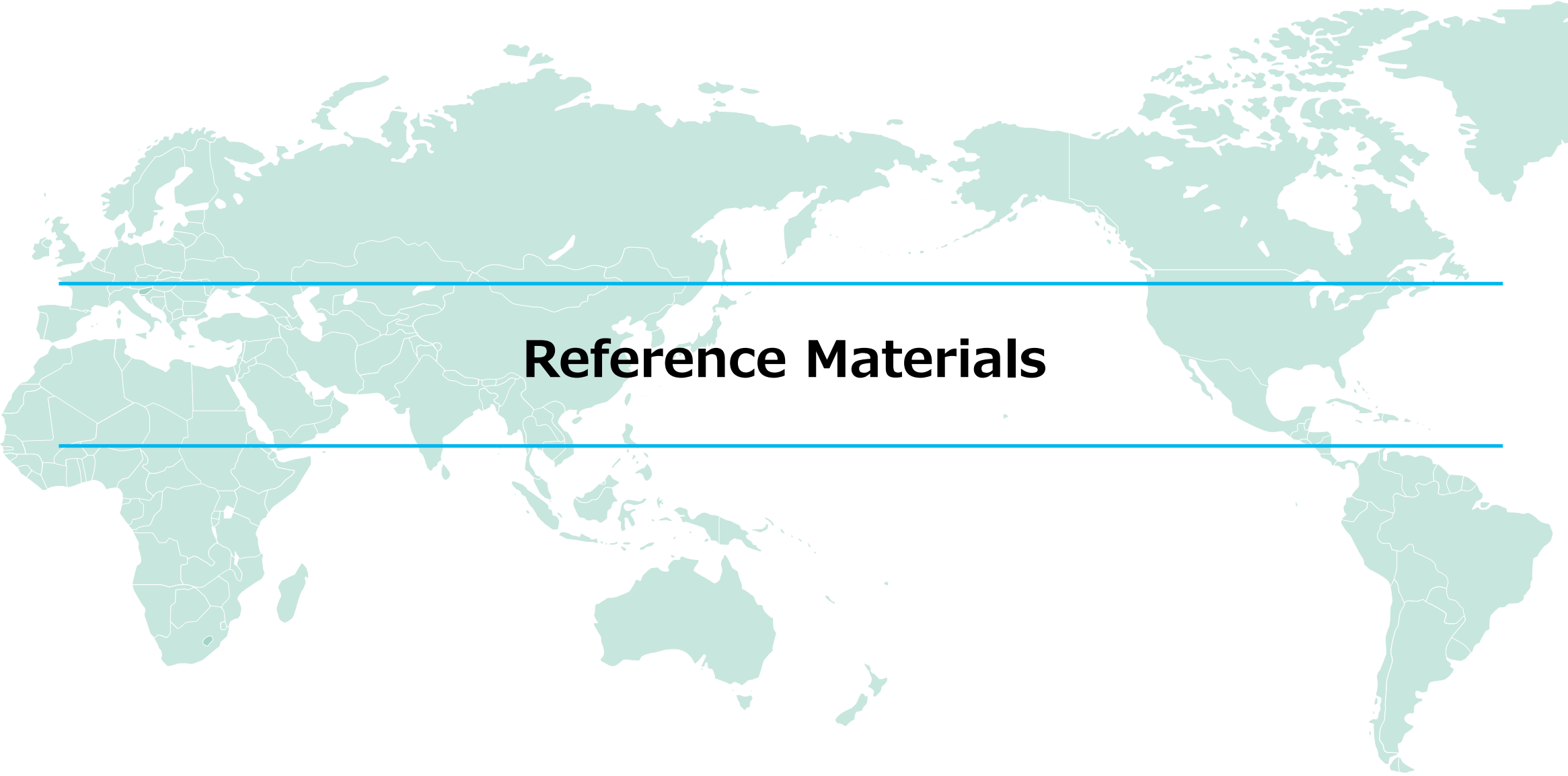
## Project 50:50

**FY2028**  
Sales target: 50 Bn JPY

### Aiming for 50 billion JPY in sales for the 50th anniversary

ASB aims for 50 billion JPY in sales in FY2028, its 50th anniversary year.  
(FY2026 marks the 48th year)



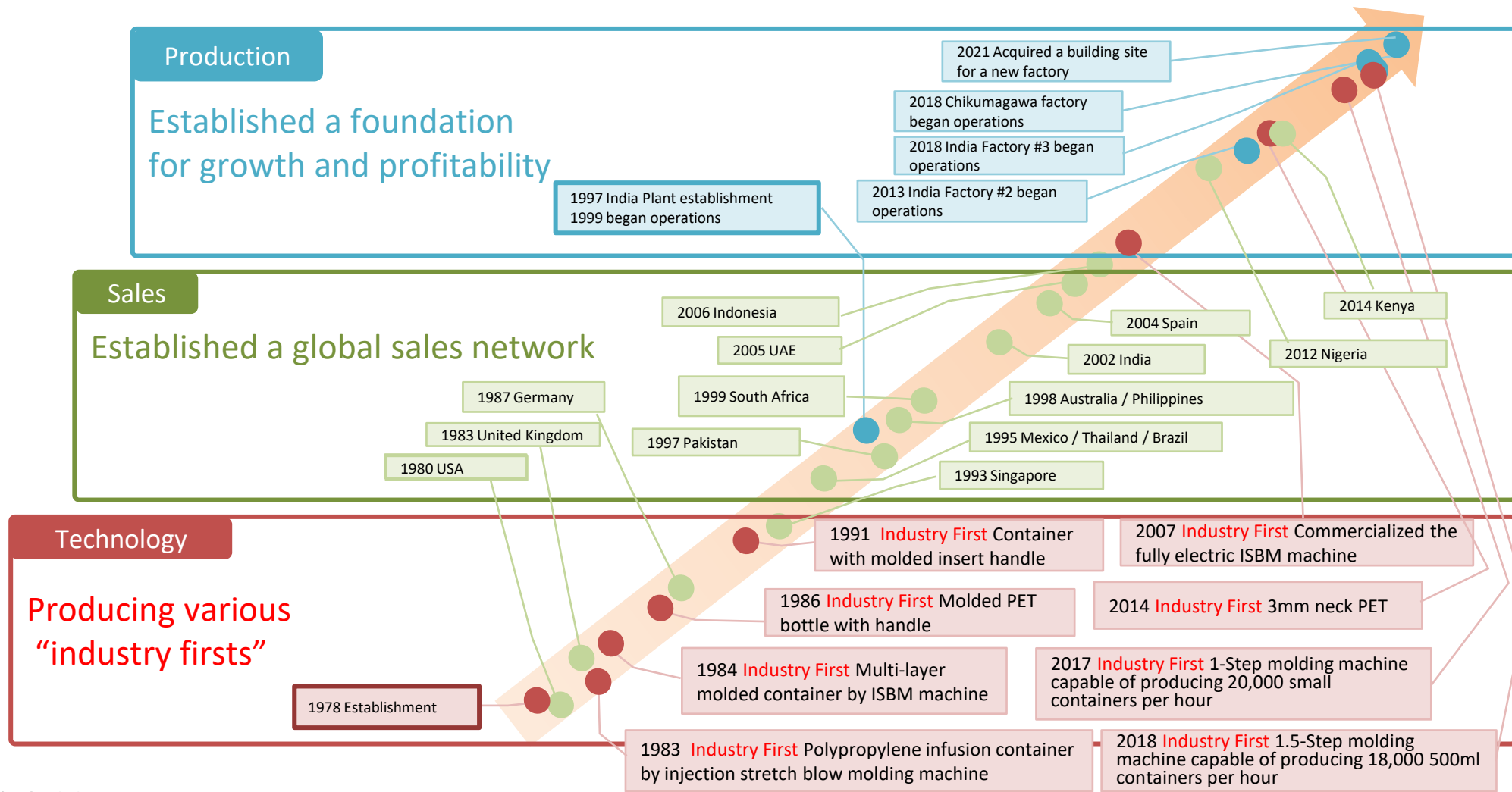
A light green world map with white country borders serves as the background for the slide. Two horizontal blue lines cross the map, framing the central text.

# Reference Materials



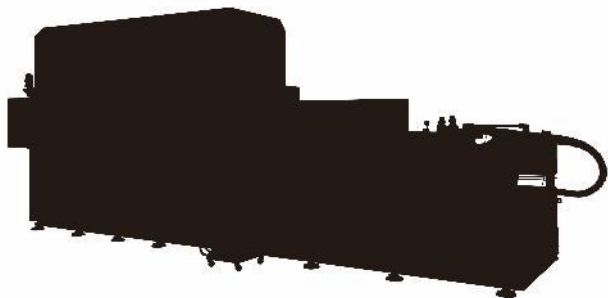
# Produced many industry-first technologies since its establishment

## Constructed a firm business foundation in technology, sales and production





### 1-Step machine (Mainly for non-beverages)



Estimated market scale : 0.5-0.6 billion yen

#### Features of 1-Step machine

- PET container can be produced in one machine
- Small investment cost, manpower/energy/space saving
- Superiority in production of variety of containers in small- to mid-sized lots
- Suitable to produce high value-added containers in various designs, sizes and shapes
- **ASB's area of expertise**

### 2-Step machine (Mainly for beverages)



Preform molding machine

Blow molding machine

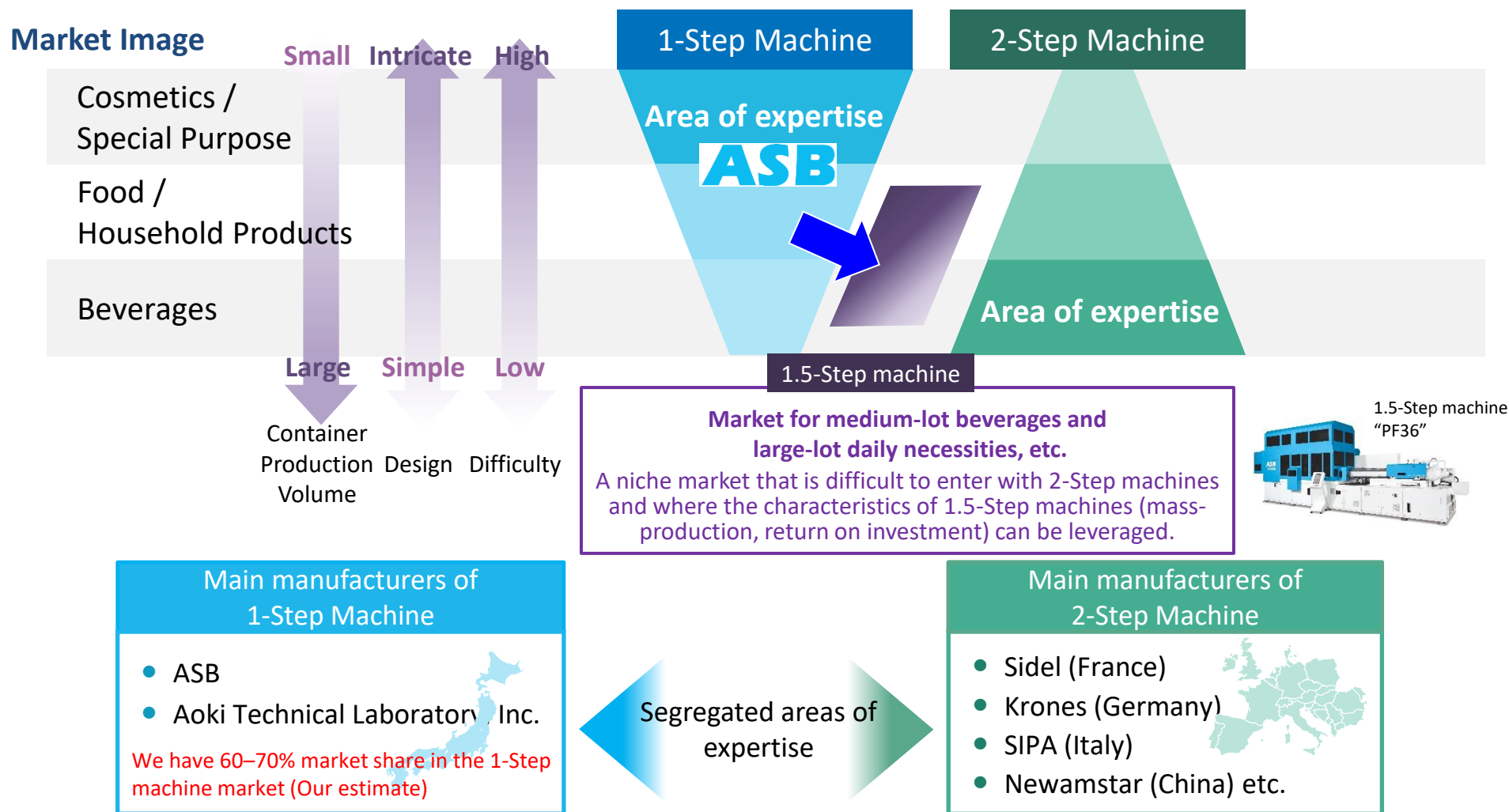
Estimated market scale : 2-2.5 billion yen

#### Features of 2-Step machine

- Requires two or more machines including preform molding machine, preform handling and blow molding machine
- Large investment cost, large footprint
- Superiority in mass-production of simple-shaped bottles
- Suitable to produce a singular shape of bottles such as for beverages



## Main market for 1-Step and developing the market for 1.5-Step machines





## Integrated Technological Expertise for Total Plastic Container Solutions

**Development of Highly Unique Machinery Tailored to Customer Needs as an Industry Leader.**

### Machine Development



**Co-creation of Value with Customers through Proposals for New Containers and Adaptations to New Materials.**

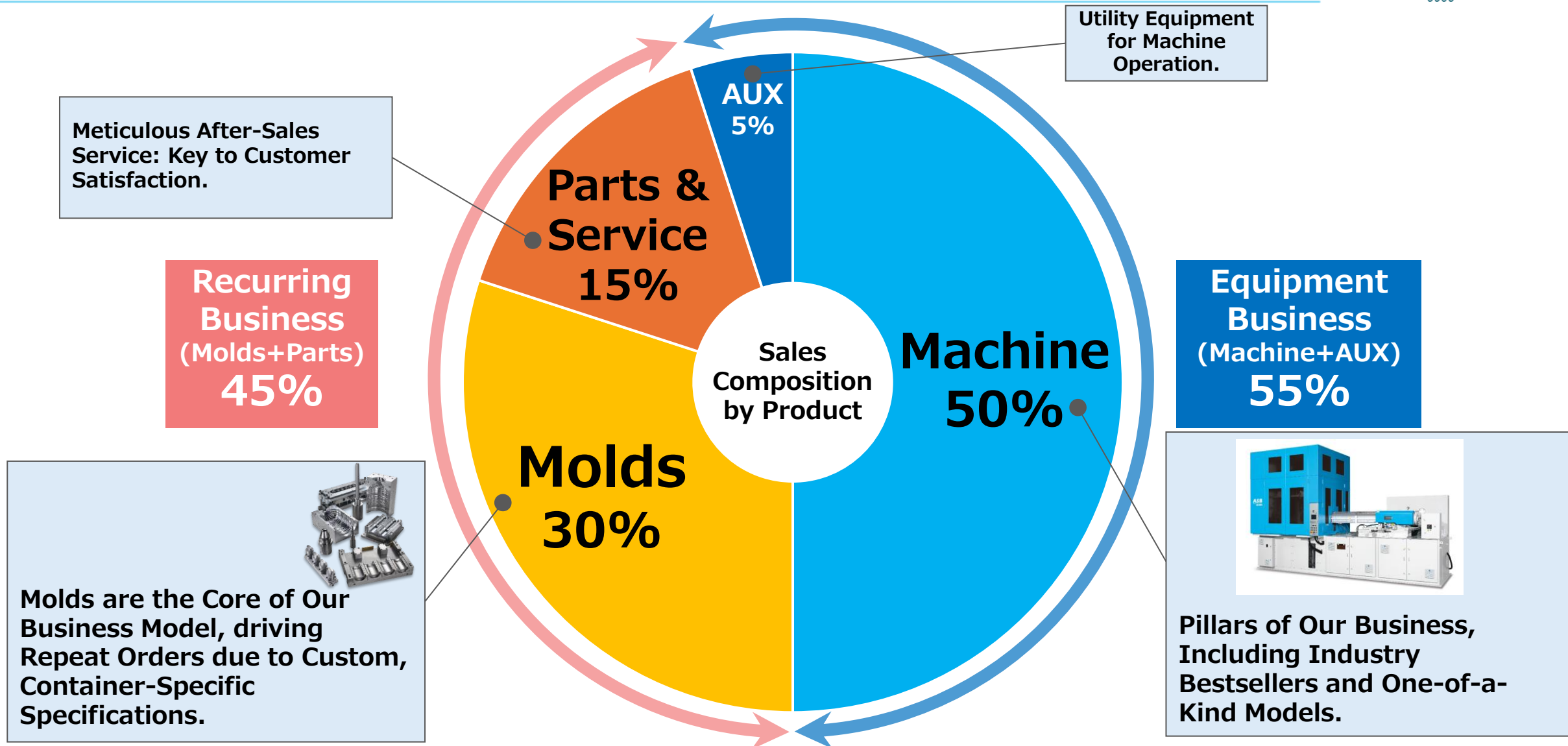
### Mold and Container Development



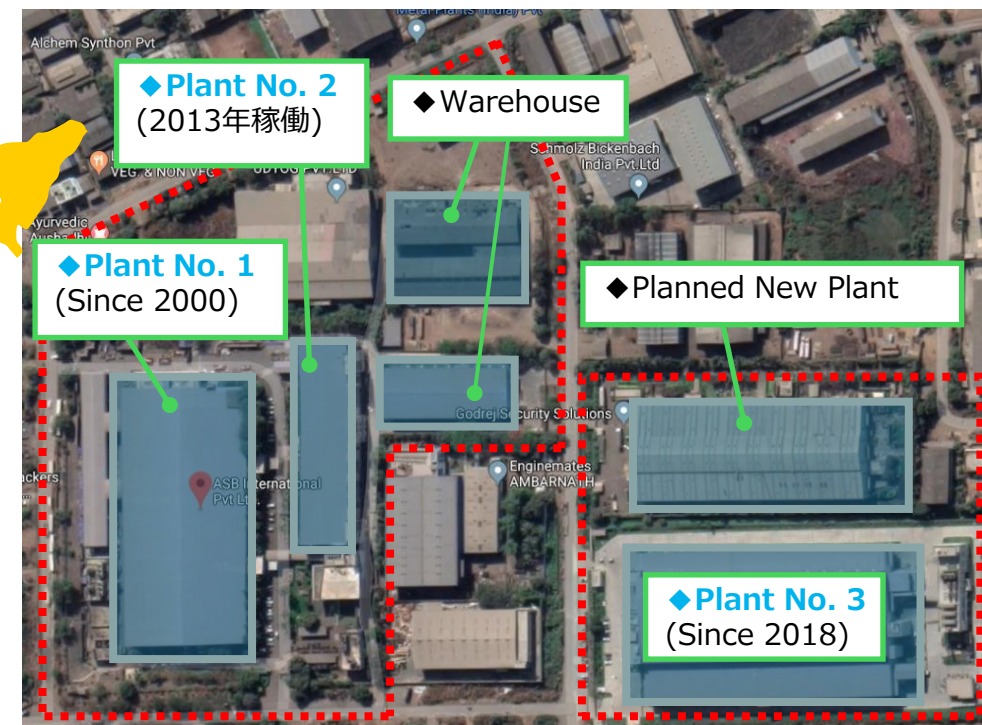
### Molding Technology & Engineering Services



**Solving Customer Issues Through a Global Service Network and Thorough Molding Support.**



**ASB's Strength Lies in the High Ratio of Stable Recurring Revenue.**



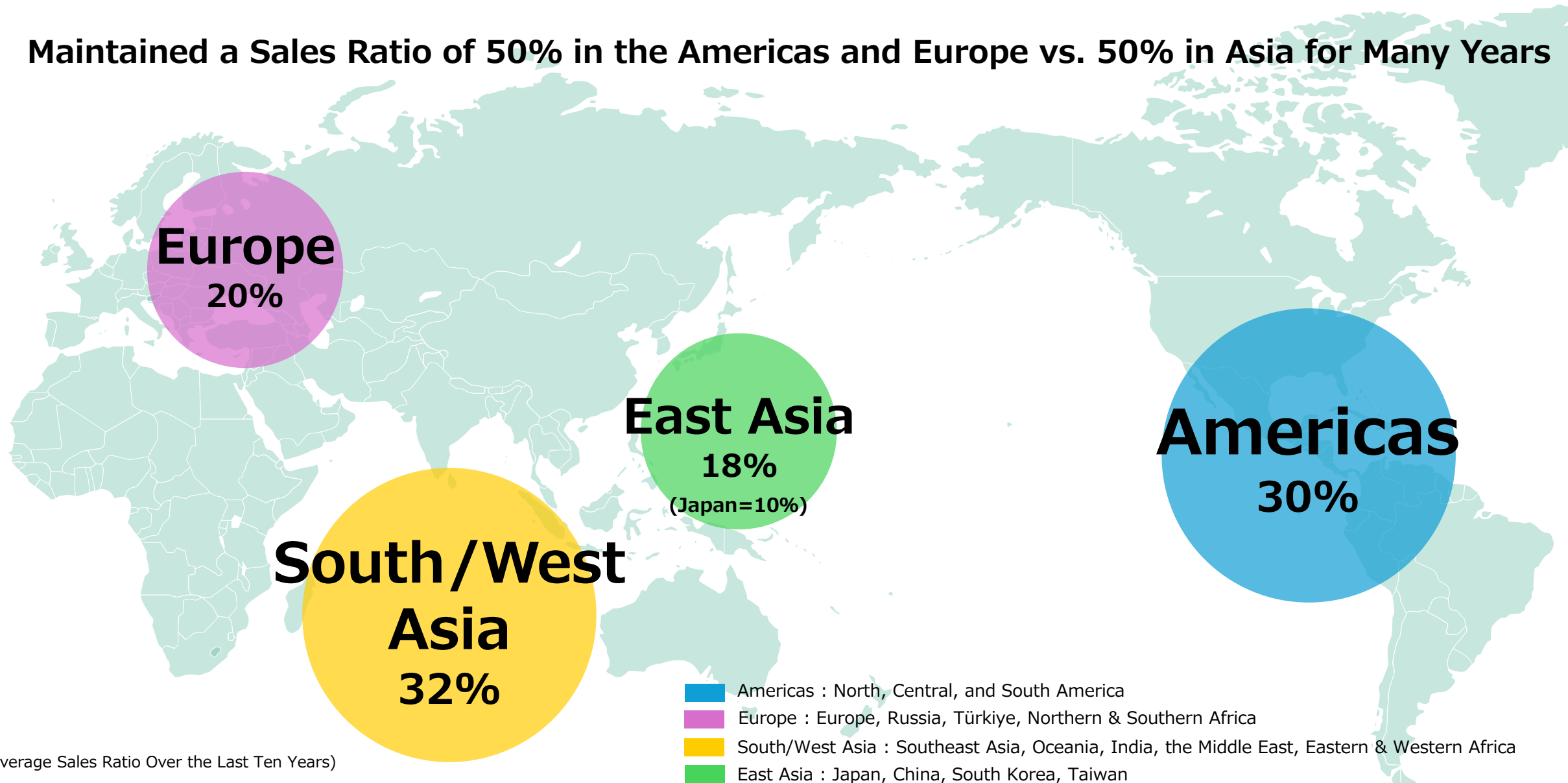
Wholly Owned Indian Subsidiary  
**ASB INTERNATIONAL PVT. LTD.**  
Ambarnath, Maharashtra  
Established: February 1997  
Capital: 937 million rupees  
Number of Employees: 1,727  
(As of end of September 2025)

**Established a Mother Plant in India Ahead of Other Japanese Companies,  
Benefiting from the Growth Market in Both Manufacturing and Sales.**

**Increasing Production Capacity + Cost Reduction + Developing the Indian Market**



**Maintained a Sales Ratio of 50% in the Americas and Europe vs. 50% in Asia for Many Years**



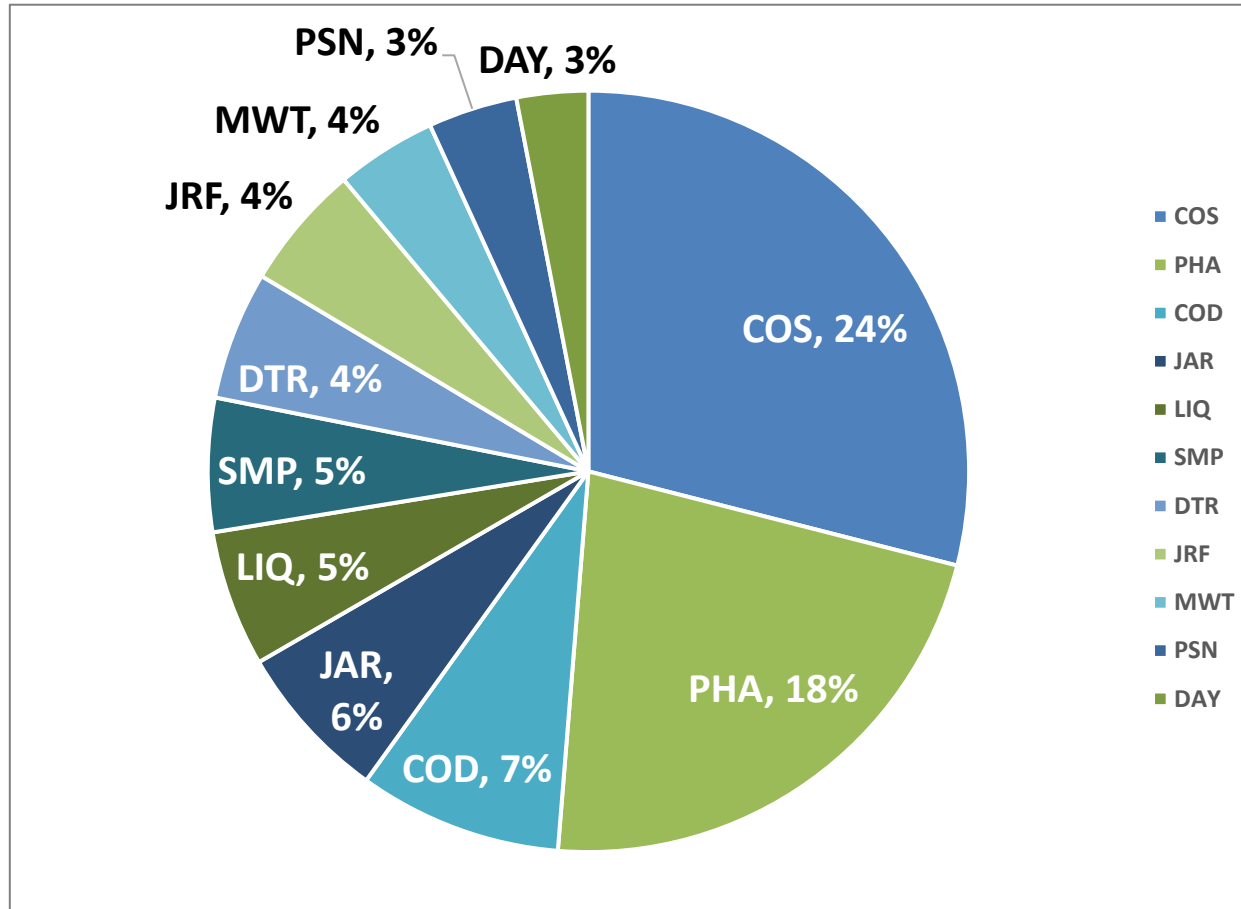


## A variety of containers indispensable for daily necessities

|                                                                                     | Category                  | Examples                                                                                                                                              |
|-------------------------------------------------------------------------------------|---------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | <b>Cosmetics</b>          | Beauty lotion, milky lotion, moisturizing lotion, perfume, mascara, hair-care and skin-care products, etc.                                            |
|    | <b>Foodstuffs</b>         | Soy-sauce, sauce, ketchup, mustard, dressing, seasonings, spices, edible oil, instant coffee granules, dried foods, pickles, supplement tablets, etc. |
|    | <b>Household products</b> | Shampoo, hair conditioner, liquid hand soap, antiseptics, mouthwash, dishwashing detergents, laundry detergents, air freshener, engine oil, etc.      |
|   | <b>Beverages</b>          | Mineral water, bottles for water dispenser, juice, tea, carbonated soft drinks, milk beverages, liquors, etc.                                         |
|  | <b>Special containers</b> | Pharmaceuticals (infusion), baby feeding bottles, toner containers, etc.                                                                              |



## Specializes in molding high-value containers for cosmetics and pharmaceuticals



|     |                      |        |
|-----|----------------------|--------|
| COS | Cosmetic             | 化粧品    |
| PHA | Pharmaceutical       | 医薬品    |
| COD | Condiment            | 調味料    |
| JAR | Wide mouth jar       | 汎用広口容器 |
| LIQ | Liquor               | 酒      |
| SMP | Shampoo              | シャンプー  |
| DTR | Detergent            | 洗剤     |
| JRF | JAR for food         | 食品広口容器 |
| MWT | Water                | 飲料水    |
| PSN | Poison, Agrochemical | 農薬     |
| DAY | Dairy product, Milk  | 乳製品    |

(Creation ratio of container drawings from 2018 to 2025 (Ratio of the number of inquiry container drawings, not order amount))



### 1-Step Machine



**Main product series having superiority in production of variety of containers in small to mid-sized lots**

Achieved the World's Number One Market Share in Non-Beverage Container Molding Machines for Many Years.



(ASB-70DPH v4 Vision1)

|                    |               |                                                        |
|--------------------|---------------|--------------------------------------------------------|
| Small machines     | ASB-50MB, 12M | Small containers                                       |
| Mid-sized machines | ASB-70DPH/W   | Small containers, wide versatility                     |
| Large machines     | ASB-150DP/W/X | Mass-production of wide-mouth / narrow-neck containers |
| Large machines     | ASB-650EXHS/D | Extra large containers such as 5-Gallon bottles        |
| Special machine    | ASB-12M-2INJ  | Double-layer containers                                |

### 1.5-Step Machine



**An innovative concept machine which has advantages of both 1-Step and 2-Step machines**

ASB's Proprietary Products



(PF36 series)

|                    |                |                                                                                                     |
|--------------------|----------------|-----------------------------------------------------------------------------------------------------|
| Mid-sized machines | PF6-2B, 8-4B   | Small to mid-sized containers                                                                       |
| Mid-sized machines | PF3-1BH, 4-1BH | Large containers                                                                                    |
| Mid-sized machines | PF3-1BHLL      | Large containers with handle                                                                        |
| Large machines     | PF36 series    | Mass-production, wide variety of containers<br>From 500ml bottles to large bottles for water server |

### Others



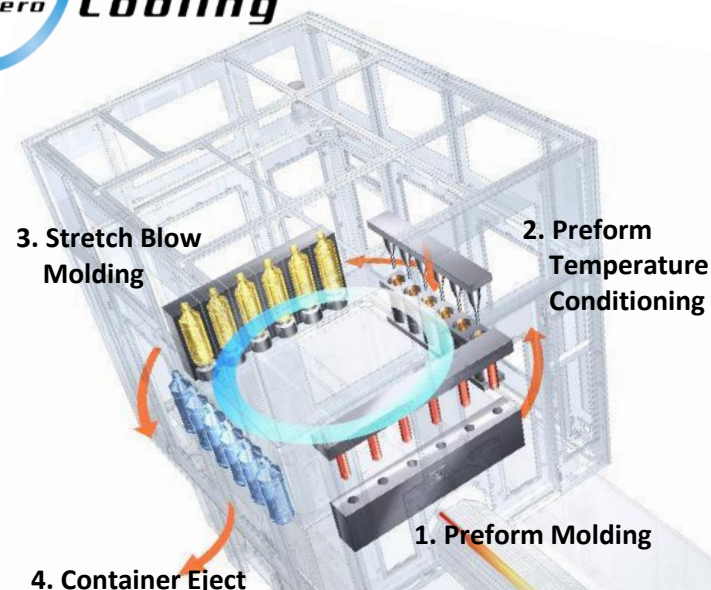
High-performance preform molding machine in small footprint



Double-blow heat-set molding machine to produce high-quality returnable containers



## Zero Cooling System, technology that improves productivity and container quality



(\* Image of the internal process of the ASB series)



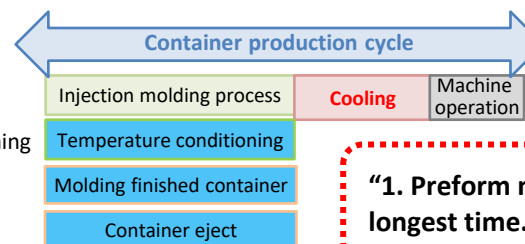
### ASB series 4 station (4 process) structure

- 1<sup>st</sup> process : Preform Molding
- 2<sup>nd</sup> process : Preform Temperature Conditioning
- 3<sup>rd</sup> process : Stretch Blow Molding
- 4<sup>th</sup> process : Container Eject

\* Zero Cooling System (Patent registered)

### Conventional production process

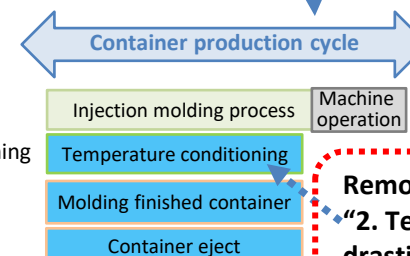
1. Preform molding
2. Temperature conditioning
3. Stretch blow molding
4. Container eject



“1. Preform molding” process requires the longest time.

### Production process by ZC

1. Preform molding
2. Temperature conditioning
3. Stretch blow molding
4. Container eject



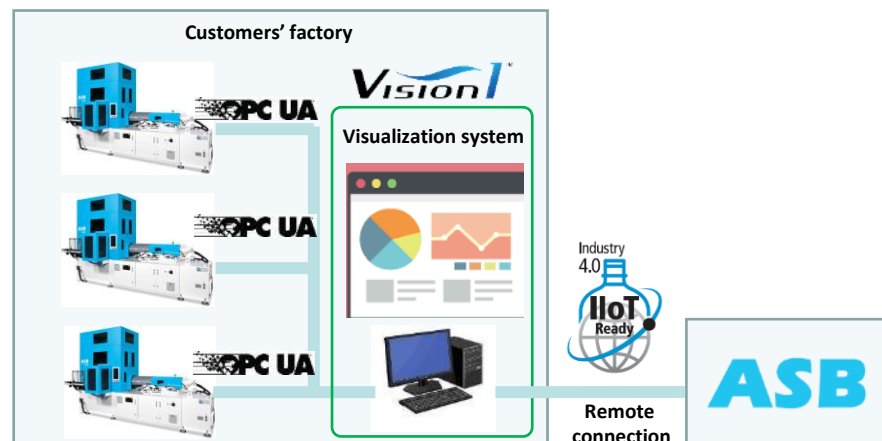
Removing cooling process and combining it to “2. Temperature conditioning” process enables drastically shorter cycle time of container production.

### Improved productivity and container quality by Zero Cooling System

1. Increase in productivity (by 50%) by shorter molding cycle time
2. Increase in physical strength (by 15%)
3. Scope for light-weighting (reduction by 5-10%)
4. Improved appearance and visual quality  
Improvement in visual defects such as “fisheye”(teardrop-shaped prism), “body ring”(uneven stretch), “orange peel”(rough orange-peel-like surface), etc.



# Vision1 (new control system) supports customer DX



# Vision1™



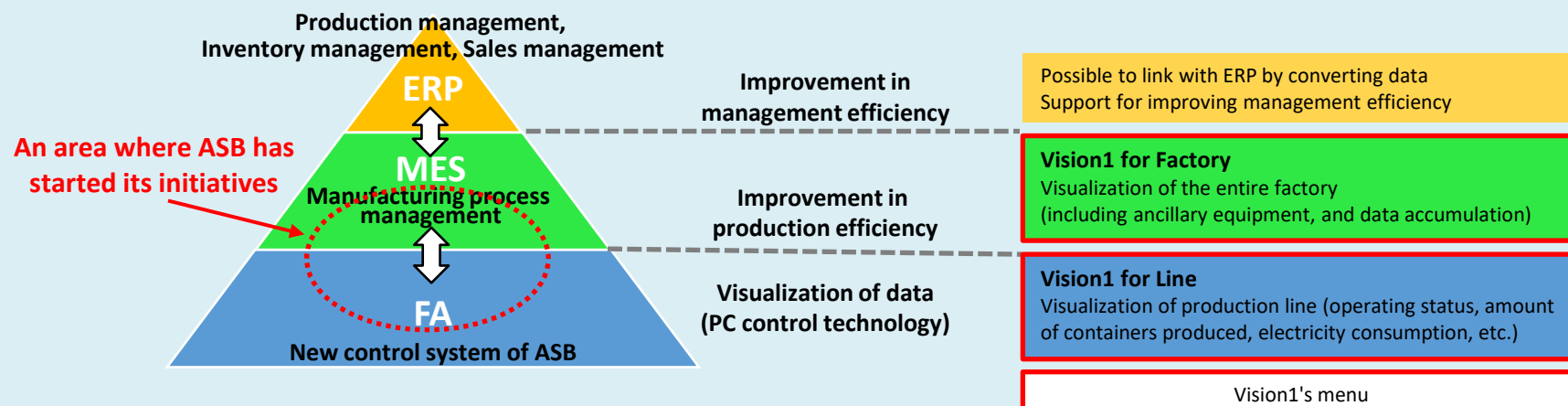
- **Vision1 is ASB's new control system**
- **Conforms to the world standard communication protocol, "OPC UA"**
- Realizes a link between molding machines, ancillary equipment, and the entire production line
- Realizes productivity improvements by visualizing, accumulating, analyzing, and utilizing information from the entire manufacturing process
- **Vision1 can be installed on our major models**

ASB-12M, ASB-70DP series, ASB-150DP series, PF36 series, PM-90

## ASB's DX strategy

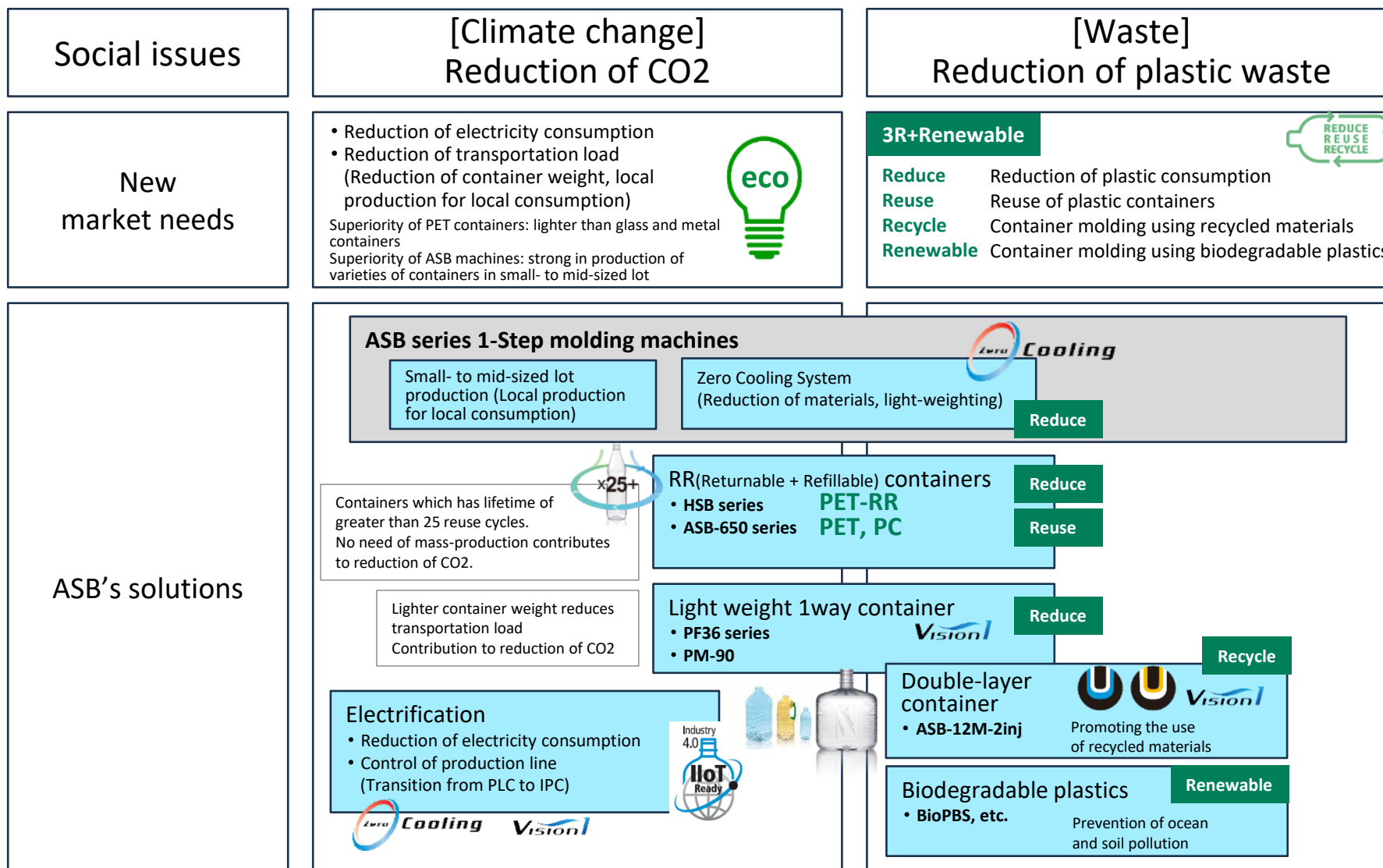
Improve customer productivity by **developing and providing inexpensive and easy-to-use DX services in-house**

Growing together with our customers to build lasting relationships





## Environmentally friendly with two axes: CO2 reduction and plastic waste reduction





## Leading the industry with efforts to environment-conscious technologies since its establishment

- **Our molding machines are applicable to many kinds of plastic materials**
- Promoting technological development for the “3R + Renewable” concept and supplying a wide range of container options
- Participating in the ecology enlightenment activities led by industry associations and governmental organizations, and actively promoting publication of the environment-conscious technologies

|                  | [Initiatives]                                              | [Specific examples]                                                                                                                          |
|------------------|------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Reduce</b>    | Reduced material consumption                               | <b>Zero Cooling System</b> enables further reduction of container weight (reduction of material) by 5-10%                                    |
| <b>Reuse</b>     | Proposal of molding reusable containers                    | Participated in the first test of reusable PET bottles in Japan.<br>Deployed <b>bottles for water server</b> to the worldwide market.        |
| <b>Recycle</b>   | Molding various recycled materials including PET           | 30 years of recycled PET molding experience.<br><b>Promoting container molding using recycled materials by double layer molding process.</b> |
| <b>Renewable</b> | Challenges to new materials such as biodegradable plastics | Promoting molding of new materials collaborating with material makers.<br>First successful <b>BioPBS</b> bottle molding in the world.        |



## Trends addressing plastic issues by countries

### Japan

#### Resource Circulation Strategy for Plastics (abstract)

- Suppress use of single-use plastics **by 25%** in accumulation **by 2030**
- Reuse or recycle **60%** of plastics packaging **by 2030**
- Effectively utilize **100%** of used plastics by reuse or recycle **by 2035**
- Introduce **approx. 2 million tons** of biomass plastics **by 2030**

### EU

#### Single-Use Plastics Directive

- Single-use plastics such as trays, cutlery, straws, etc. were banned from 2021 (**excluding bottles for beverages**)
- Collect **90%** of used bottles for beverages **by 2029**
- Utilization ratio of recycled material to PET bottles is to be **25% by 2025**, and **30% by 2030**

### India

#### Ban on Single-Use Plastics

- Stepwisely abolish plastic products that cannot be recycled, or its energy cannot be recovered
- Setting targets for producers to collect, recycle and reuse plastic waste



### <ASB's areas of strategic focus> Global market size and growth rate of Beverage PET bottles by region

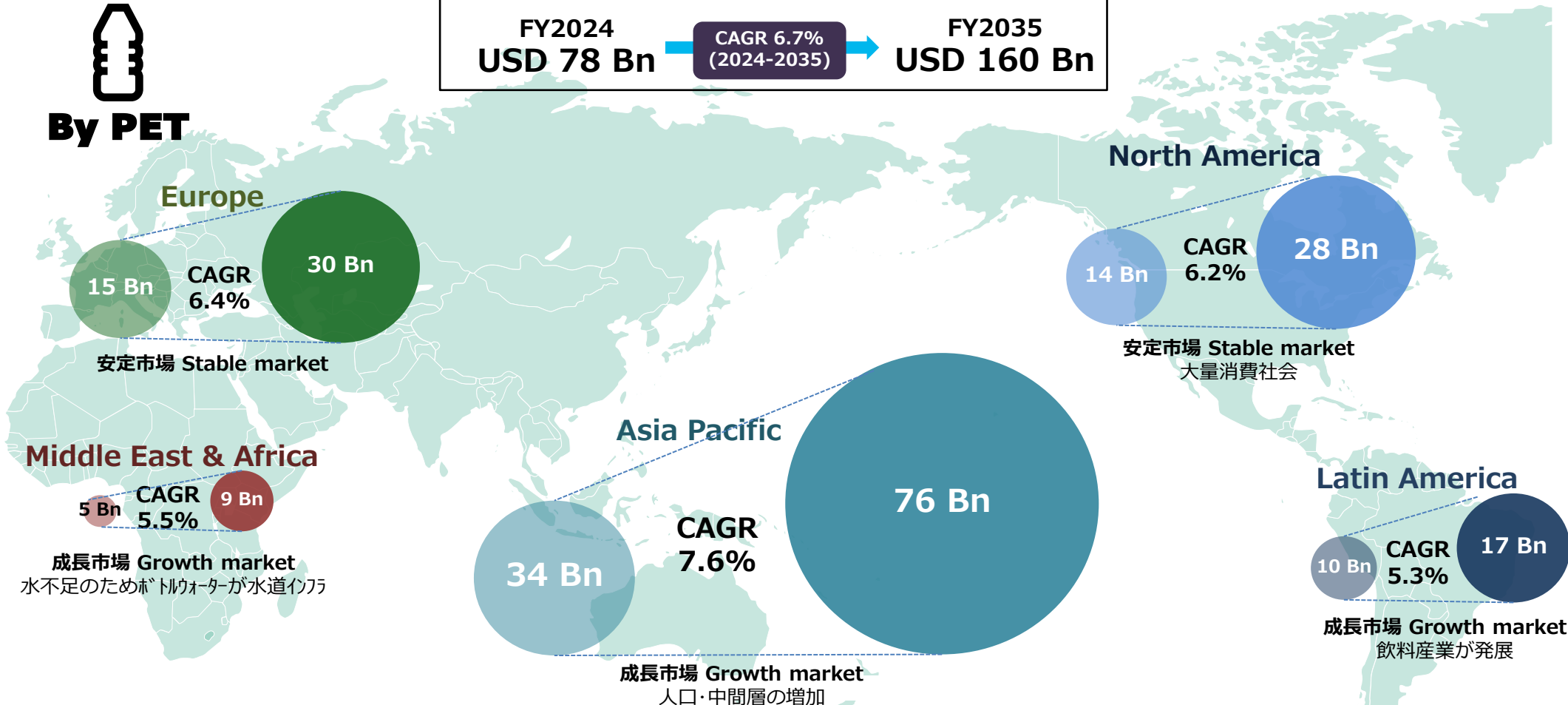
#### Beverages



#### By PET

#### Global market **by Beverages by PET**

FY2024 **USD 78 Bn** → CAGR 6.7% (2024-2035) → FY2035 **USD 160 Bn**



(単位:十億ドル, USD Billion)

(成長率は2024-2035年 CAGR 2024-2035)  
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### <ASB's key Areas of Strength>

Global market size and growth rate of Non-Beverage PET bottles by region

#### Non-Beverages



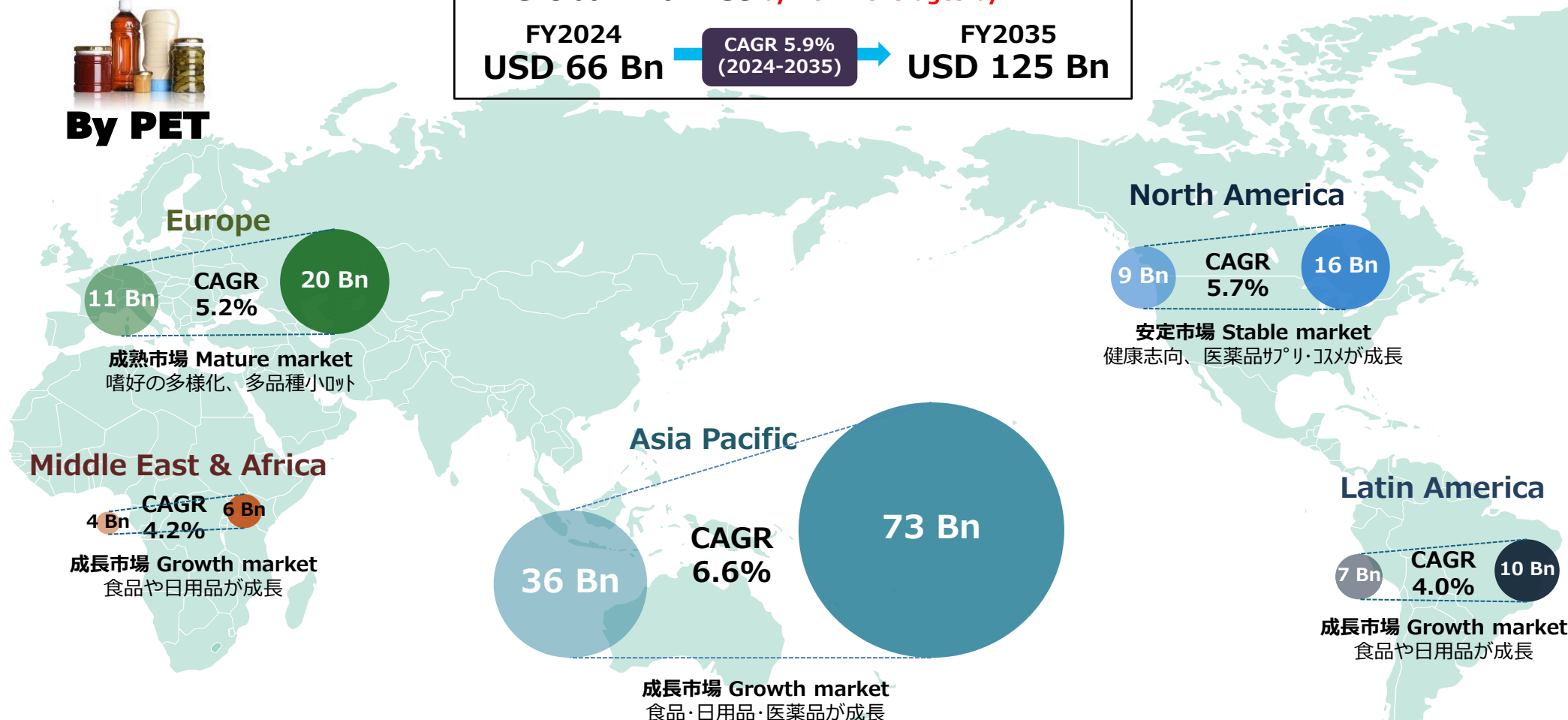
#### By PET

#### Global market by Non-Beverages by PET

FY2024  
USD 66 Bn

CAGR 5.9%  
(2024-2035)

FY2035  
USD 125 Bn



(単位:十億ドル, USD Billion)

(成長率は2024-2035年 CAGR 2024-2035)

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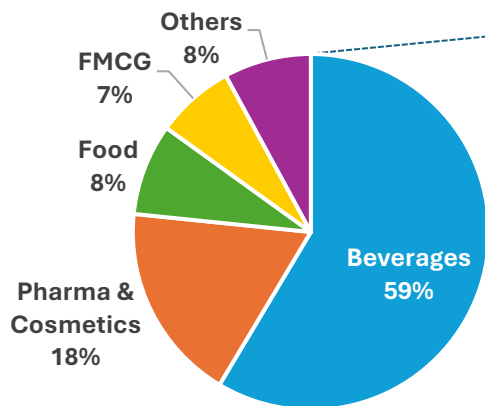
### Global HDPE Containers Market Size and Growth Rate: Expected High Growth Rate of Approximately 6%

## By HDPE

(単位:十億ドル, USD Billion)



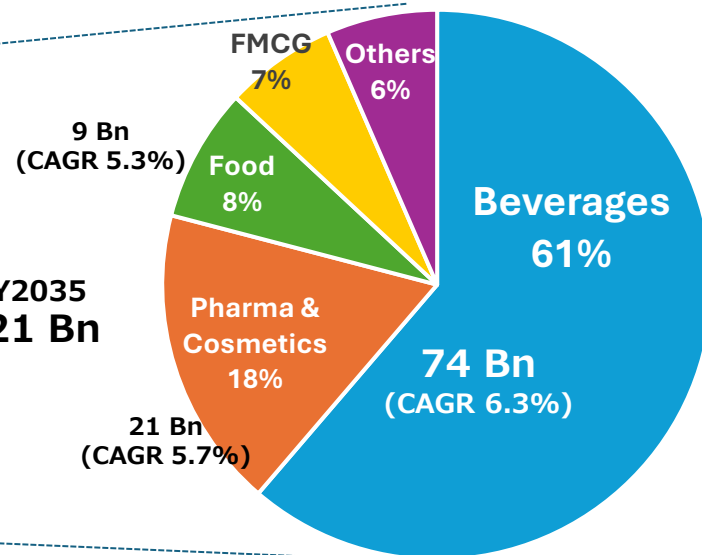
世界のHDPE容器市場の成長予測（用途別）（2024年～2035年）  
Global HDPE Containers Market By End Use, 2024 to 2035



FY2024  
64 Bn

CAGR 5.9%  
(2024-2035)

FY2035  
121 Bn



【凡例】 Legend  
Beverages (飲料)  
Pharmaceuticals & Cosmetics (医薬品・化粧品)  
Food (食品)  
FMCG (日用消費財)

(成長率は2024-2035年 CAGR 2024-2035)  
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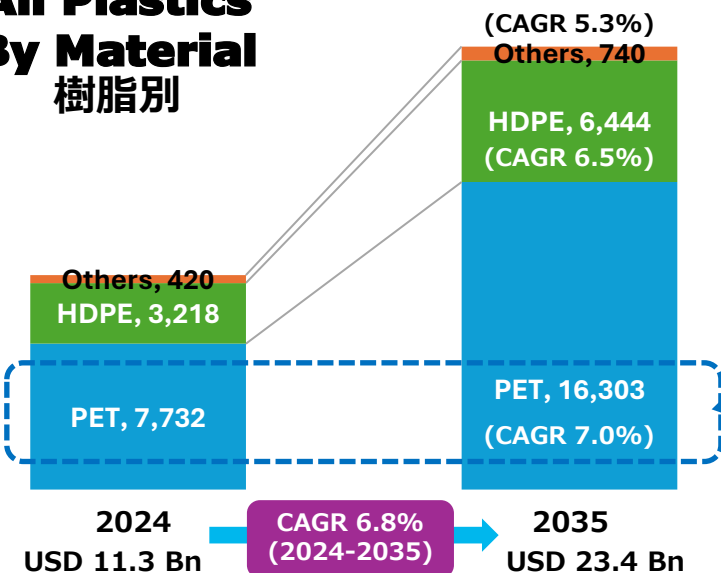


### India's Plastic Containers Market: Strong Growth Driven by Beverages and PET



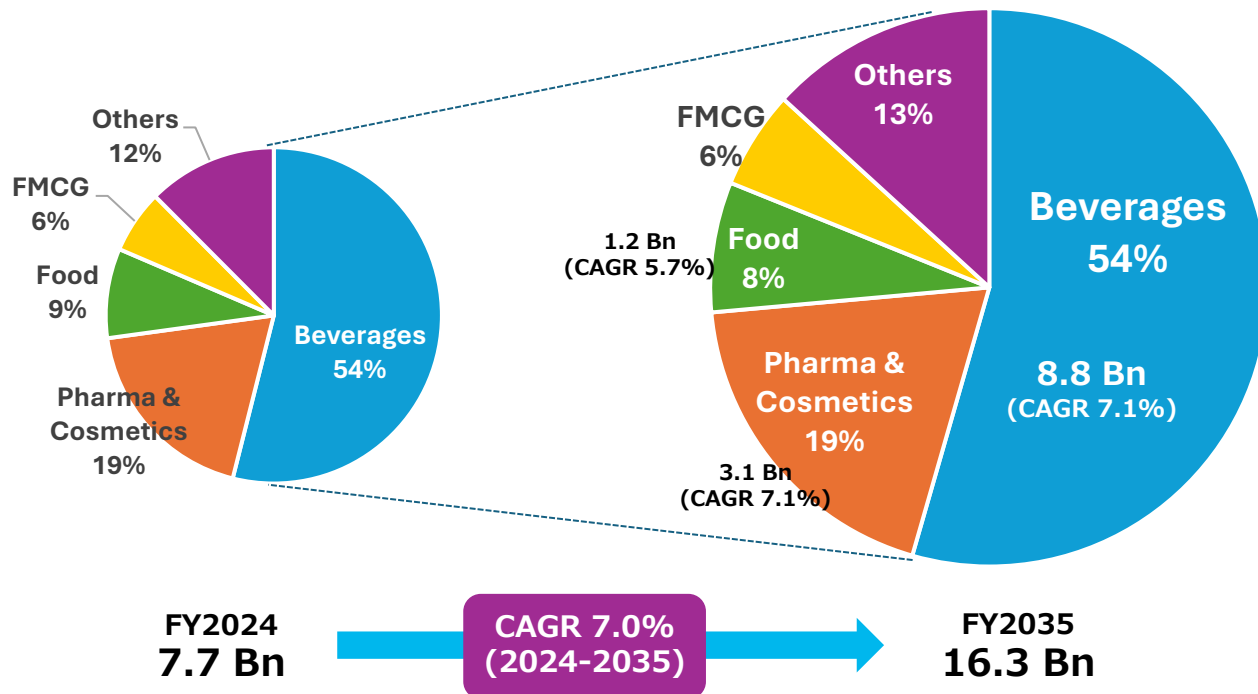
インドのプラスチック容器市場の成長予測(2024年～2035年)  
India's **Plastic Containers** market By Material, 2024 to 2035  
(USD Million)

#### All Plastics By Material 樹脂別

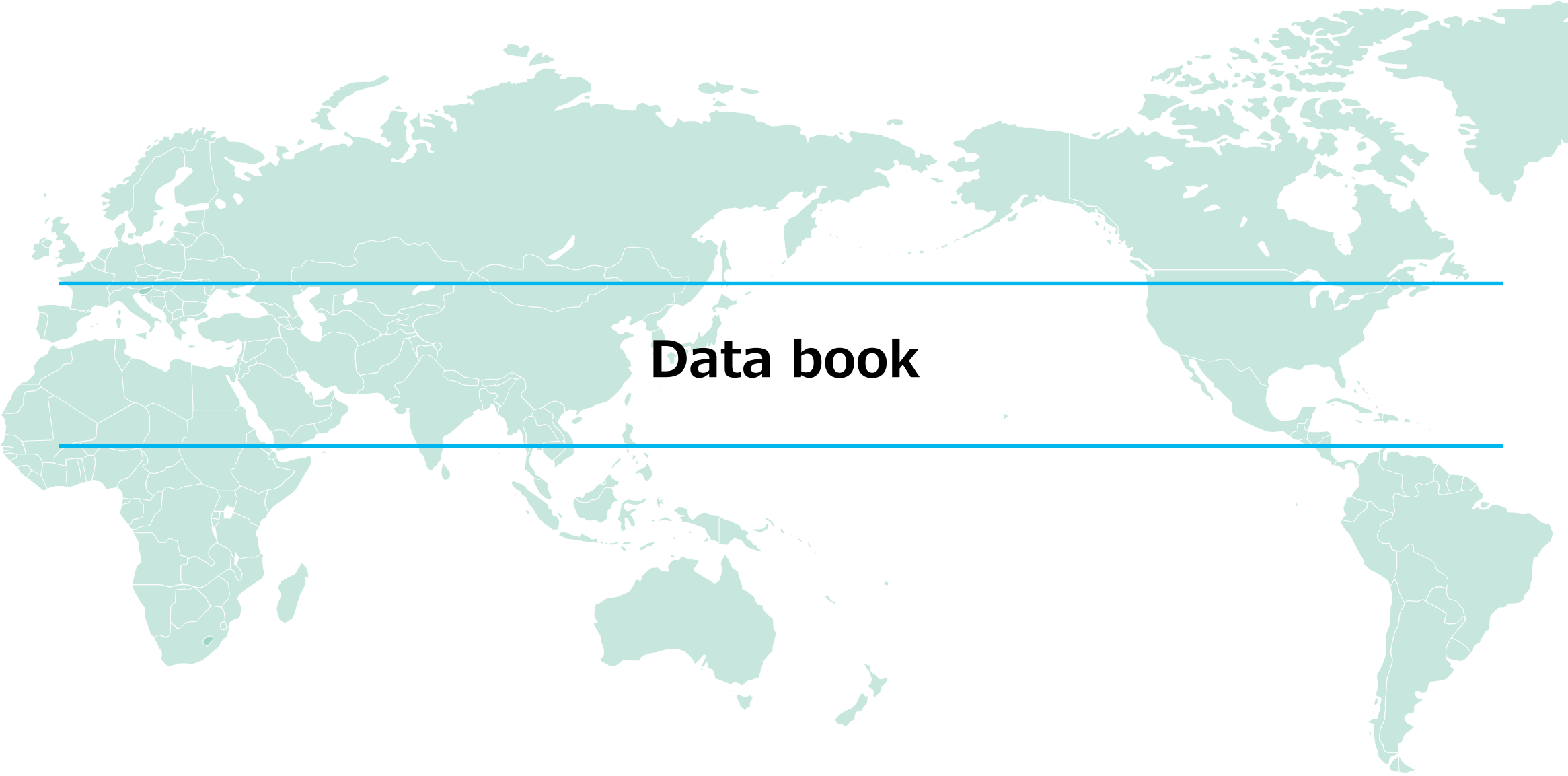


#### PET By End Use PET用途別

インドのPET容器市場の用途別の成長予測(2024年～2035年)  
India's **PET Containers** market By End Use, 2024 to 2035  
(USD Billion)



(成長率は2024-2035年 CAGR 2024-2035)  
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# Data book

# 連結貸借対照表（概要） Consolidated Balance Sheets (Overview)



将来の成長投資を見据え、高い手元流動性を確保  
Securing high levels of cash liquidity for future growth investments.

(Mn JPY)

|           |                                     | FY2024  | FY2025  | YoY      | Notes                                              |
|-----------|-------------------------------------|---------|---------|----------|----------------------------------------------------|
| 現金及び預金    | Cash and deposits                   | 28,439  | 32,469  | +4,029   |                                                    |
| 受取手形及び売掛金 | Notes and accounts receivable-trade | 7,072   | 9,430   | +2,357   | 売上の増加<br>Because of the increase in sales          |
| 商品及び製品    | Merchandise and finished goods      | 2,604   | 2,643   | +38      |                                                    |
| 仕掛品       | Work in process                     | 8,012   | 7,542   | -469     | 売上伸長により棚卸資産は減少<br>Because of the increase in sales |
| 原材料及び貯蔵品  | Raw materials and supplies          | 7,561   | 7,528   | -32      |                                                    |
| 棚卸資産      | Inventories                         | 18,177  | 17,714  | -463     |                                                    |
| その他流動資産   | Other                               | 1,416   | 1,863   | +446     |                                                    |
| 流動資産      | Current Assets                      | 55,106  | 61,477  | +6,370   |                                                    |
| 固定資産      | Non-Current Assets                  | 17,654  | 16,908  | -745     |                                                    |
| 資産合計      | Total Assets                        | 72,761  | 78,386  | +5,624   |                                                    |
| 契約負債      | Contract liabilities                | 4,889   | 4,764   | -124     |                                                    |
| 流動負債      | Current liabilities                 | 11,862  | 12,891  | +1,028   | 未払法人税の増加<br>Increase in Income taxes payable       |
| 固定負債      | Non-current liabilities             | 8,050   | 6,548   | -1,501   | 長期借入金の減少<br>Decrease in long-term borrowings       |
| (内、借入金残高) | (Borrowings)                        | (7,611) | (6,118) | (-1,493) | 同上, As above                                       |
| 負債合計      | Total Liabilities                   | 19,912  | 19,439  | -472     |                                                    |
| 純資産合計     | Total Net Assets                    | 52,848  | 58,946  | +6,097   |                                                    |
| 負債純資産合計   | Total Liabilities and Net Assets    | 72,761  | 78,386  | +5,624   |                                                    |



(Mn JPY)

|                       |                  | FY2016   | FY2017   | FY2018   | FY2019   | FY2020   | FY2021   | FY2022   | FY2023   | FY2024   | FY2025   |
|-----------------------|------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 受注高                   | Orders received  | 23,010   | 30,694   | 28,854   | 26,056   | 34,248   | 32,959   | 33,223   | 35,181   | 41,103   | 43,172   |
| 受注残高                  | Order backlog    | 7,656    | 9,060    | 10,080   | 9,508    | 15,471   | 12,451   | 15,048   | 14,716   | 18,454   | 17,281   |
| 売上高                   | Net sales        | 25,526   | 29,289   | 27,834   | 26,129   | 27,254   | 35,890   | 30,277   | 34,798   | 36,778   | 43,654   |
| 営業利益                  | Operating profit | 4,525    | 6,104    | 5,120    | 4,304    | 4,850    | 8,735    | 5,556    | 7,166    | 7,907    | 10,641   |
| (%)                   |                  | 17.7%    | 20.8%    | 18.4%    | 16.5%    | 17.8%    | 24.3%    | 18.4%    | 20.6%    | 21.5%    | 24.4%    |
| 経常利益                  | Ordinary profit  | 4,123    | 6,954    | 5,281    | 4,193    | 4,669    | 9,576    | 8,927    | 6,953    | 8,008    | 10,912   |
| (%)                   |                  | 16.2%    | 23.7%    | 19.0%    | 16.0%    | 17.1%    | 26.7%    | 29.5%    | 20.0%    | 21.8%    | 25.0%    |
| 純利益 <sup>(*1)</sup>   | Net income       | 2,532    | 4,571    | 4,349    | 3,154    | 4,239    | 6,680    | 6,130    | 5,085    | 5,779    | 7,740    |
| (%)                   |                  | 9.9%     | 15.6%    | 15.6%    | 12.1%    | 15.6%    | 18.6%    | 20.2%    | 14.6%    | 15.7%    | 17.7%    |
| 総資産額                  | Total assets     | 32,296   | 42,066   | 47,699   | 45,852   | 57,899   | 64,276   | 68,956   | 70,195   | 72,761   | 78,386   |
| 純資産額                  | Net assets       | 19,502   | 25,413   | 27,237   | 28,829   | 31,384   | 37,901   | 45,903   | 50,384   | 52,848   | 58,946   |
| 1株純利益 <sup>(*2)</sup> | EPS              | 168.66   | 304.42   | 289.61   | 210.34   | 282.80   | 445.60   | 408.97   | 339.23   | 385.52   | 516.36   |
| 1株純資産 <sup>(*2)</sup> | BPS              | 1,298.65 | 1,692.32 | 1,813.41 | 1,922.00 | 2,092.08 | 2,526.30 | 3,059.44 | 3,358.21 | 3,522.27 | 3,928.27 |
| 1株配当金 <sup>(*2)</sup> | DPS              | 40       | 60       | 60       | 60       | 60       | 100      | 100      | 120      | 150      | 200      |
| 配当性向                  | DPR              | 23.7%    | 19.7%    | 20.7%    | 28.5%    | 21.2%    | 22.4%    | 24.5%    | 35.4%    | 38.9%    | 38.7%    |
| 純資産配当率                | DOE              | 3.1%     | 4.0%     | 3.4%     | 3.2%     | 3.0%     | 4.3%     | 3.6%     | 3.7%     | 4.4%     | 5.4%     |
| ROE                   |                  | 13.0%    | 20.4%    | 16.5%    | 11.3%    | 14.1%    | 19.3%    | 14.6%    | 10.6%    | 11.2%    | 13.9%    |
| ROIC                  |                  | 12.3%    | 14.0%    | 9.7%     | 7.8%     | 7.2%     | 11.9%    | 6.8%     | 8.3%     | 9.1%     | 11.4%    |
| ROA                   |                  | 7.7%     | 12.3%    | 9.7%     | 6.7%     | 8.2%     | 10.9%    | 9.2%     | 7.3%     | 8.1%     | 10.2%    |

(\*1: 親会社株主に帰属する当期純利益, Net income : Profit attributable to owners of parent \*2: 1株あたり(単位: 1円, Unit : 1 JPY))

# 四半期連結業績推移 Quarterly Consolidated Financial Results



(Mn JPY)

| 四半期推移<br>Quarterly  |                  | FY2024 |        |        |        |        |        |        |        | FY2025 |        |        |        |        |        |        |        |
|---------------------|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                     |                  | 1Q     |        | 2Q     |        | 3Q     |        | 4Q     |        | 1Q     |        | 2Q     |        | 3Q     |        | 4Q     |        |
| 受注高                 | Orders received  | 10,913 | -      | 9,679  | -      | 11,331 | -      | 9,179  | -      | 12,475 | -      | 10,430 | -      | 9,831  | -      | 10,434 | -      |
| 受注残高                | Order backlog    | 17,518 | -      | 18,330 | -      | 19,726 | -      | 18,454 | -      | 21,400 | -      | 19,247 | -      | 17,962 | -      | 17,281 | -      |
| 売上高                 | Net sales        | 8,043  | 100.0% | 8,605  | 100.0% | 9,810  | 100.0% | 10,319 | 100.0% | 9,440  | 100.0% | 12,462 | 100.0% | 10,852 | 100.0% | 10,900 | 100.0% |
| 売上原価                | Cost of sales    | 4,192  | 52.1%  | 4,586  | 53.3%  | 5,388  | 54.9%  | 5,229  | 50.7%  | 5,017  | 53.2%  | 6,619  | 53.1%  | 5,400  | 49.8%  | 6,035  | 55.4%  |
| 売上総利益               | Gross profit     | 3,850  | 47.9%  | 4,018  | 46.7%  | 4,422  | 45.1%  | 5,089  | 49.3%  | 4,422  | 46.8%  | 5,843  | 46.9%  | 5,452  | 50.2%  | 4,864  | 44.6%  |
| 販管費                 | SG&A             | 2,219  | 27.6%  | 2,217  | 25.8%  | 2,672  | 27.2%  | 2,364  | 22.9%  | 2,364  | 25.0%  | 2,423  | 19.4%  | 2,470  | 22.8%  | 2,681  | 24.6%  |
| 営業利益                | Operating profit | 1,631  | 20.3%  | 1,801  | 20.9%  | 1,749  | 17.8%  | 2,725  | 26.4%  | 2,057  | 21.8%  | 3,419  | 27.4%  | 2,981  | 27.5%  | 2,183  | 20.0%  |
| 経常利益                | Ordinary profit  | 1,209  | 15.0%  | 2,263  | 26.3%  | 2,333  | 23.8%  | 2,201  | 21.3%  | 2,459  | 26.1%  | 3,285  | 26.4%  | 2,899  | 26.7%  | 2,268  | 20.8%  |
| 純利益 <sup>(*1)</sup> | Net income       | 875    | 10.9%  | 1,727  | 20.1%  | 1,520  | 15.5%  | 1,656  | 16.0%  | 1,711  | 18.1%  | 2,297  | 18.4%  | 2,037  | 18.8%  | 1,694  | 15.5%  |

| 四半期累計<br>Cumulative |                  | FY2024 |        |        |        |        |        |        |        | FY2025 |        |        |        |        |        |        |        |
|---------------------|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                     |                  | 1Q     |        | 1Q-2Q  |        | 1Q-3Q  |        | 1Q-4Q  |        | 1Q     |        | 1Q-2Q  |        | 1Q-3Q  |        | 1Q-4Q  |        |
| 受注高                 | Orders received  | 10,913 | -      | 20,592 | -      | 31,924 | -      | 41,103 | -      | 12,475 | -      | 22,906 | -      | 32,738 | -      | 43,172 | -      |
| 受注残高                | Order backlog    | 17,518 | -      | 18,330 | -      | 19,726 | -      | 18,454 | -      | 21,400 | -      | 19,247 | -      | 17,962 | -      | 17,281 | -      |
| 売上高                 | Net sales        | 8,043  | 100.0% | 16,648 | 100.0% | 26,459 | 100.0% | 36,778 | 100.0% | 9,440  | 100.0% | 21,902 | 100.0% | 32,754 | 100.0% | 43,654 | 100.0% |
| 売上原価                | Cost of sales    | 4,192  | 52.1%  | 8,779  | 52.7%  | 14,167 | 53.5%  | 19,397 | 52.7%  | 5,017  | 53.2%  | 11,637 | 53.1%  | 17,037 | 52.0%  | 23,073 | 52.9%  |
| 売上総利益               | Gross profit     | 3,850  | 47.9%  | 7,869  | 47.3%  | 12,291 | 46.5%  | 17,381 | 47.3%  | 4,422  | 46.8%  | 10,265 | 46.9%  | 15,717 | 48.0%  | 20,581 | 47.1%  |
| 販管費                 | SG&A             | 2,219  | 27.6%  | 4,436  | 26.6%  | 7,109  | 26.9%  | 9,473  | 25.8%  | 2,364  | 25.0%  | 4,788  | 21.9%  | 7,259  | 22.2%  | 9,940  | 22.8%  |
| 営業利益                | Operating profit | 1,631  | 20.3%  | 3,432  | 20.6%  | 5,182  | 19.6%  | 7,907  | 21.5%  | 2,057  | 21.8%  | 5,476  | 25.0%  | 8,457  | 25.8%  | 10,641 | 24.4%  |
| 経常利益                | Ordinary profit  | 1,209  | 15.0%  | 3,473  | 20.9%  | 5,806  | 21.9%  | 8,008  | 21.8%  | 2,459  | 26.1%  | 5,745  | 26.2%  | 8,644  | 26.4%  | 10,912 | 25.0%  |
| 純利益 <sup>(*1)</sup> | Net income       | 875    | 10.9%  | 2,603  | 15.6%  | 4,123  | 15.6%  | 5,779  | 15.7%  | 1,711  | 18.1%  | 4,008  | 18.3%  | 6,046  | 18.5%  | 7,740  | 17.7%  |



(Mn JPY)

| 製品別 四半期推移                   |       |         | FY2023 |        |        |        | FY2024 |        |        |        | FY2025 |        |        |        |
|-----------------------------|-------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Quarterly Trends by Product |       |         | 1Q     | 2Q     | 3Q     | 4Q     | 1Q     | 2Q     | 3Q     | 4Q     | 1Q     | 2Q     | 3Q     | 4Q     |
| 受注<br>Order                 | 成形機   | Machine | 4,571  | 3,516  | 3,737  | 5,222  | 5,907  | 5,162  | 6,208  | 4,829  | 6,098  | 5,169  | 4,856  | 4,954  |
|                             | 金型    | Molds   | 2,317  | 3,178  | 3,095  | 3,234  | 2,957  | 2,677  | 3,018  | 2,530  | 4,202  | 3,084  | 3,169  | 3,461  |
|                             | 付属機器  | AUX     | 426    | 311    | 491    | 489    | 676    | 498    | 799    | 503    | 693    | 680    | 558    | 610    |
|                             | 部品その他 | Parts   | 1,000  | 1,118  | 1,280  | 1,195  | 1,372  | 1,340  | 1,305  | 1,315  | 1,480  | 1,496  | 1,247  | 1,406  |
|                             | 合計    | Total   | 8,316  | 8,123  | 8,603  | 10,139 | 10,913 | 9,679  | 11,331 | 9,179  | 12,475 | 10,430 | 9,831  | 10,434 |
| 売上<br>Sales                 | 成形機   | Machine | 3,446  | 4,388  | 3,979  | 5,919  | 3,516  | 3,815  | 5,352  | 5,334  | 4,570  | 6,970  | 5,528  | 5,467  |
|                             | 金型    | Molds   | 2,062  | 2,448  | 2,977  | 3,001  | 2,947  | 3,119  | 2,522  | 3,128  | 2,881  | 3,341  | 3,322  | 3,216  |
|                             | 付属機器  | AUX     | 449    | 587    | 375    | 575    | 350    | 353    | 652    | 523    | 559    | 728    | 703    | 716    |
|                             | 部品その他 | Parts   | 974    | 1,168  | 1,267  | 1,181  | 1,228  | 1,316  | 1,283  | 1,333  | 1,429  | 1,422  | 1,298  | 1,500  |
|                             | 合計    | Total   | 6,933  | 8,590  | 8,598  | 10,677 | 8,043  | 8,605  | 9,810  | 10,319 | 9,440  | 12,462 | 10,852 | 10,900 |
| 注残<br>Backlog               | 成形機   | Machine | 9,293  | 8,421  | 8,086  | 7,191  | 9,556  | 10,680 | 11,451 | 10,863 | 12,349 | 10,504 | 9,675  | 8,997  |
|                             | 金型    | Molds   | 5,500  | 6,195  | 6,305  | 6,449  | 6,432  | 5,952  | 6,416  | 5,771  | 7,051  | 6,717  | 6,471  | 6,679  |
|                             | 付属機器  | AUX     | 1,153  | 877    | 992    | 897    | 1,209  | 1,353  | 1,499  | 1,477  | 1,607  | 1,559  | 1,405  | 1,290  |
|                             | 部品その他 | Parts   | 221    | 173    | 184    | 177    | 321    | 343    | 359    | 342    | 392    | 465    | 409    | 314    |
|                             | 合計    | Total   | 16,168 | 15,666 | 15,569 | 14,716 | 17,518 | 18,330 | 19,726 | 18,454 | 21,400 | 19,247 | 17,962 | 17,281 |



(Mn JPY)

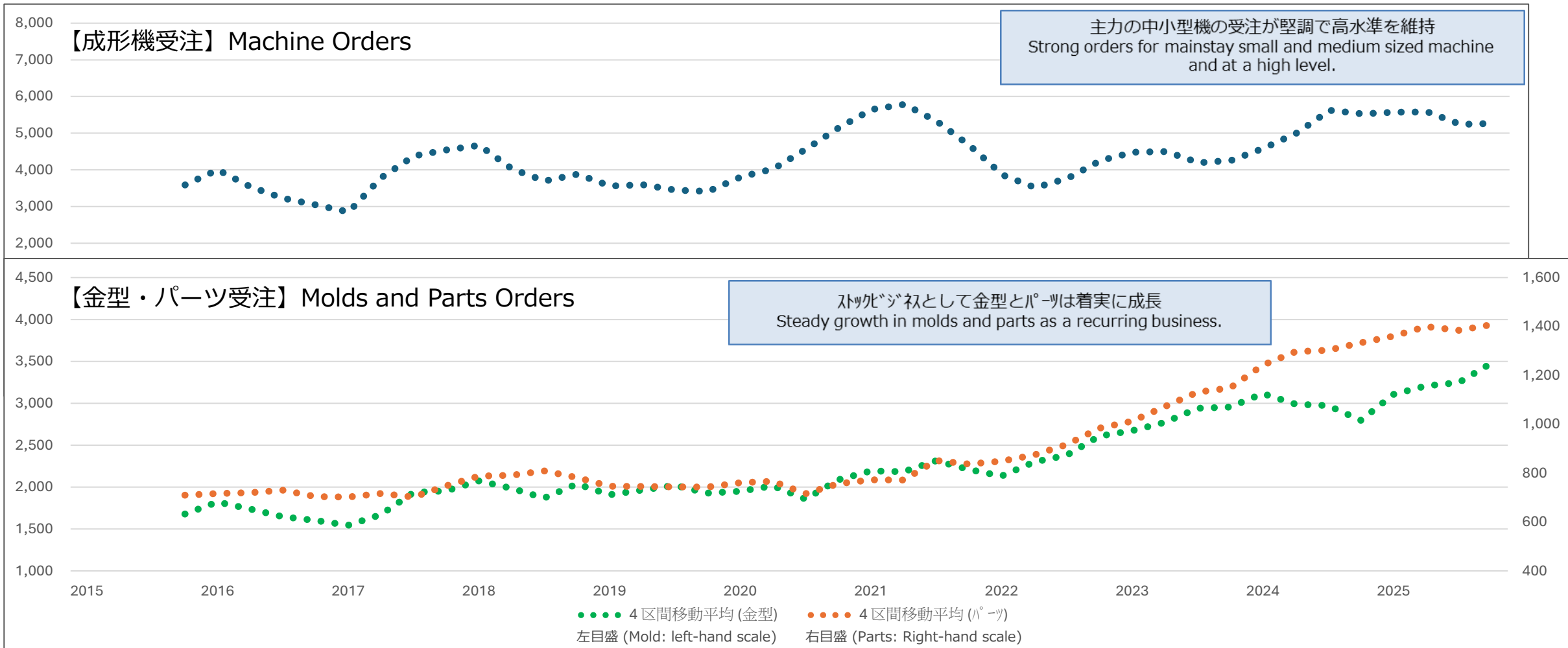
| 地域別 四半期推移                  |        |                 | FY2023 |        |        |        | FY2024 |        |        |        | FY2025 |        |        |        |
|----------------------------|--------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Quarterly Trends by Region |        |                 | 1Q     | 2Q     | 3Q     | 4Q     | 1Q     | 2Q     | 3Q     | 4Q     | 1Q     | 2Q     | 3Q     | 4Q     |
| 受注<br>Order                | 米州     | Americas        | 2,272  | 2,348  | 2,744  | 3,453  | 3,516  | 3,117  | 3,214  | 2,987  | 4,237  | 2,930  | 3,203  | 4,101  |
|                            | 欧州     | Europe          | 1,844  | 1,857  | 2,098  | 1,592  | 1,802  | 1,922  | 1,939  | 1,809  | 2,401  | 2,365  | 2,467  | 2,480  |
|                            | 南・西アジア | South/West Asia | 2,955  | 2,379  | 3,018  | 2,729  | 2,920  | 2,662  | 3,064  | 2,786  | 3,914  | 3,182  | 2,770  | 2,544  |
|                            | 東アジア   | East Asia       | 1,243  | 1,539  | 743    | 2,366  | 2,674  | 1,976  | 3,112  | 1,595  | 1,922  | 1,952  | 1,390  | 1,308  |
|                            | 合計     | Total           | 8,316  | 8,123  | 8,603  | 10,139 | 10,913 | 9,679  | 11,331 | 9,179  | 12,475 | 10,430 | 9,831  | 10,434 |
| 売上<br>Sales                | 米州     | Americas        | 2,907  | 2,445  | 2,561  | 2,730  | 2,988  | 3,009  | 3,365  | 2,755  | 2,990  | 3,966  | 4,215  | 2,946  |
|                            | 欧州     | Europe          | 787    | 2,230  | 1,541  | 2,292  | 1,680  | 1,649  | 2,055  | 2,230  | 1,610  | 2,206  | 2,045  | 2,221  |
|                            | 南・西アジア | South/West Asia | 2,237  | 2,546  | 2,717  | 2,692  | 2,484  | 2,781  | 2,434  | 3,073  | 2,940  | 3,441  | 3,205  | 3,454  |
|                            | 東アジア   | East Asia       | 1,002  | 1,367  | 1,780  | 2,962  | 890    | 1,164  | 1,955  | 2,259  | 1,898  | 2,847  | 1,385  | 2,277  |
|                            | 合計     | Total           | 6,933  | 8,590  | 8,598  | 10,677 | 8,043  | 8,605  | 9,810  | 10,319 | 9,440  | 12,462 | 10,852 | 10,900 |
| 注残<br>Backlog              | 米州     | Americas        | 3,975  | 3,878  | 4,003  | 4,726  | 5,239  | 5,346  | 5,195  | 5,427  | 6,671  | 5,574  | 4,498  | 5,652  |
|                            | 欧州     | Europe          | 3,421  | 3,043  | 3,145  | 2,137  | 2,258  | 2,531  | 2,416  | 1,995  | 2,786  | 2,944  | 3,366  | 3,625  |
|                            | 南・西アジア | South/West Asia | 4,677  | 4,479  | 4,752  | 4,782  | 5,165  | 4,785  | 5,383  | 4,964  | 5,903  | 5,585  | 5,015  | 4,035  |
|                            | 東アジア   | East Asia       | 4,093  | 4,265  | 3,667  | 3,070  | 4,854  | 5,666  | 6,730  | 6,067  | 6,038  | 5,142  | 5,082  | 3,967  |
|                            | 合計     | Total           | 16,168 | 15,666 | 15,569 | 14,716 | 17,518 | 18,330 | 19,726 | 18,454 | 21,400 | 19,247 | 17,962 | 17,281 |



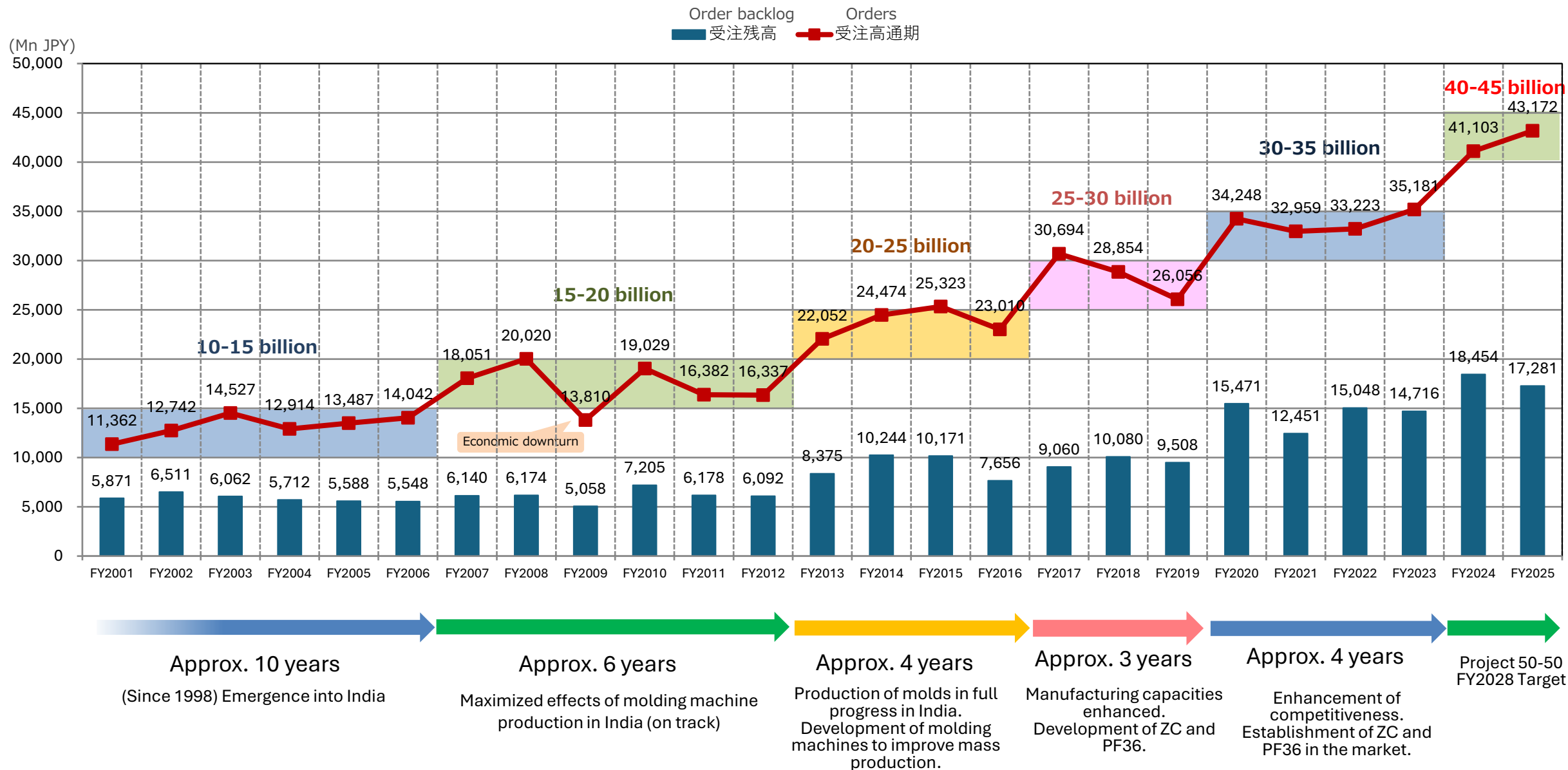
Orders for machines remained at a high level, and molds and parts are growing steadily

[四半期受注高の4区間移動平均グラフ Graph: 4 point moving averages for quarterly figures]

(Mn JPY)



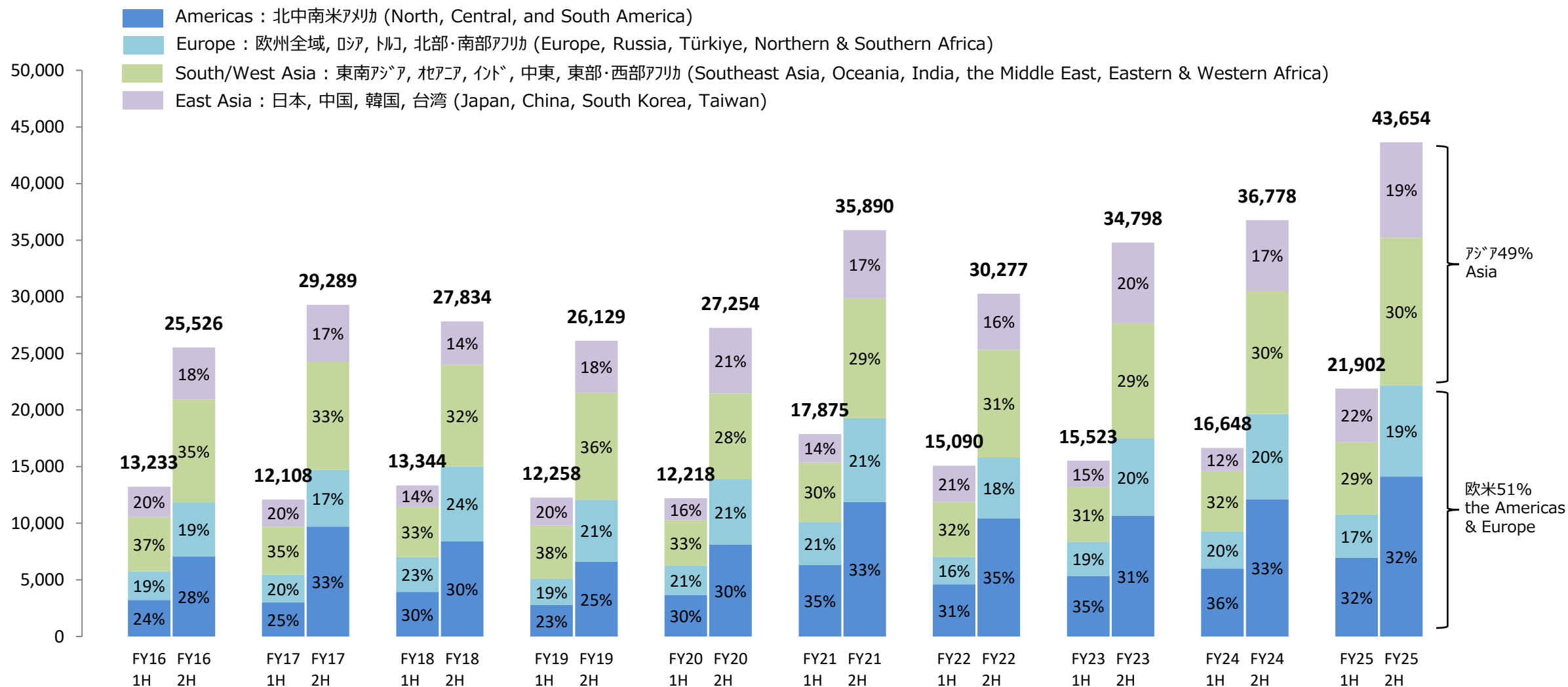
# 受注高・受注残高の長期推移 Long-Term Changes in Orders Received and Backlog





## Maintain a balanced sales composition in the West and Asia

(Mn JPY)





Order backlog has decreased due to increased sales; it remains at a high level

(Mn JPY)

|               |       |         | FY2024 |        | FY2025 |        | YoY    |        | Notes        |
|---------------|-------|---------|--------|--------|--------|--------|--------|--------|--------------|
|               |       |         | A      | %      | B      | %      | B-A    | B/A    |              |
| 製品別 / Product | 成形機   | Machine | 10,863 | 58.9%  | 8,997  | 52.1%  | -1,866 | -17.2% | 中小型機増加、大型機減少 |
|               | 金型    | Molds   | 5,771  | 31.3%  | 6,679  | 38.6%  | +907   | +15.7% |              |
|               | 付属機器  | AUX     | 1,477  | 8.0%   | 1,290  | 7.5%   | -186   | -12.6% |              |
|               | 部品その他 | Parts   | 342    | 1.9%   | 314    | 1.8%   | -27    | -8.0%  |              |
|               | 合計    | Total   | 18,454 | 100.0% | 17,281 | 100.0% | -1,172 | -6.4%  |              |

【Note】 **Machine**: Increase in small and medium-sized machine, decrease in large machine.

|              |        |                 |        |        |        |        |        |        |                    |
|--------------|--------|-----------------|--------|--------|--------|--------|--------|--------|--------------------|
| 地域別 / Region | 米州     | Americas        | 5,427  | 29.4%  | 5,652  | 32.7%  | +225   | +4.1%  | 北米・南米増加、中米は減少      |
|              | 欧州     | Europe          | 1,995  | 10.8%  | 3,625  | 21.0%  | +1,629 | +81.7% | ほぼ全域で増加            |
|              | 南・西アジア | South/West Asia | 4,964  | 26.9%  | 4,035  | 23.4%  | -928   | -18.7% | 中東・アフリカ増加、その他地域は減少 |
|              | 東アジア   | East Asia       | 6,067  | 32.9%  | 3,967  | 23.0%  | -2,099 | -34.6% | ほぼ全域で減少            |
|              | 合計     | Total           | 18,454 | 100.0% | 17,281 | 100.0% | -1,172 | -6.4%  |                    |

【Note】 **Americas**: Increase in North and South America, decrease in Central America. **Europe**: Strong across all of Europe.

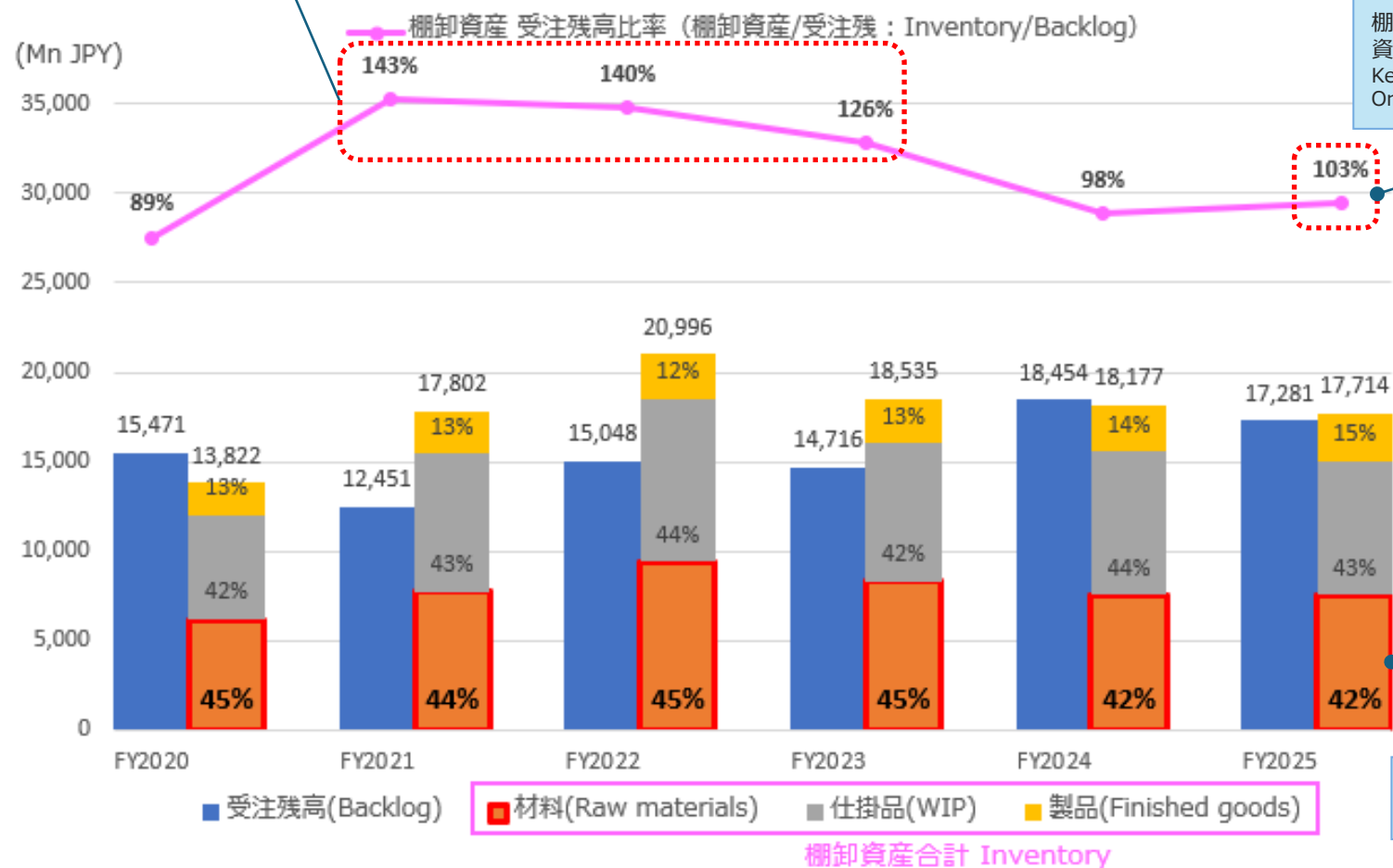
**South/West Asia**: Increase in the Middle East and Africa, decrease in other regions. **East Asia**: Decreases in almost all regions.



### Optimize material inventory to reduce stock and improve asset efficiency

30ヶ供給混乱対策のため棚卸資産を意図的に増強  
Intentionally increased inventory to address supply chain disruptions.

(Mn JPY)



棚卸資産総額を受注残高並みに抑え、  
資産効率の向上を図る  
Keep Inventory Level Comparable to  
Order Backlog to Improve Asset Efficiency.

材料在庫を適正管理  
Optimized material inventory.



|       |                |                                                                                                                                                                                                  |                                                     |
|-------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| 会社名   | Company Name   | NISSEI ASB MACHINE CO., LTD.                                                                                                                                                                     |                                                     |
| 設立    | Established    | 8 November 1978                                                                                                                                                                                  |                                                     |
| 代表者   | Representative | Representative Director, Chairman: Daiichi Aoki                                                                                                                                                  | Representative Director, President: Makoto Fujiwara |
| 本社所在地 | Headquarters   | 4586-3 Koo, Komoro-shi, Nagano, Japan                                                                                                                                                            |                                                     |
| 事業内容  | Operations     | The development, manufacturing and retail of “stretch blow molding machines” used to make PET and other plastic containers, molds, ancillary equipment and parts as well as after-sales services |                                                     |
| 従業員数  | Employees      | Consolidated : 2,177 Individual : 216 (as of 30 September 2025)                                                                                                                                  |                                                     |

### 連結子会社 (14社)

#### Consolidated Subsidiaries (14 entities)

NISSEI ASB COMPANY (アメリカ, USA)  
 NISSEI ASB CENTRO AMERICA, S.A. DE C.V. (メキシコ, Mexico)  
 NISSEI ASB SUDAMERICA LTDA. (ブラジル, Brazil)  
 NISSEI ASB GmbH (ドイツ, Germany)  
 NISSEI ASB MEDITERRANEA, S.L.U. (スペイン, Spain)  
 ASB INTERNATIONAL PVT. LTD. (インド, India)  
 NISSEI ASB PTE. LTD. (シンガポール, Singapore)  
 NISSEI ASB (THAILAND) CO., LTD. (タイ, Thailand)  
 NISSEI ASB SOUTH AFRICA (Pty) LTD. (南アフリカ, South Africa)  
 PT. ASB INDONESIA (インドネシア, Indonesia)  
 NISSEI ASB FZE (UAE)  
 NISSEI ASB AFRICA LTD. (ナイジェリア, Nigeria)  
 日東工業株式会社, Nitto Kogyo (長野県, Japan)  
 株式会社マシンメイト, Machien Mate (長野県, Japan)



- Facing Mount Asama, it is a scenic environment rich in nature through all seasons.
- Two factories and an administrative building are positioned on property 2.4 times the size of Tokyo Dome. (Altitude 940 m)



# ASB

Form Your Vision

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