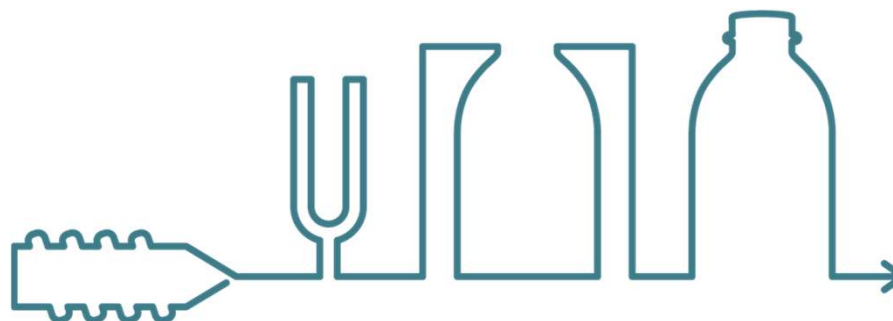




2025年9月期第2四半期 決算説明会
Financial Results for 1st Half of the Year Ending September 2025



May 27, 2025

日精エー・エス・ビー機械株式会社（東証プライム：6284）

Nissei ASB Machine Co., Ltd.(TSE Prime market, 6284)

会社名	Company Name	日精エー・エス・ビー機械株式会社 NISSEI ASB MACHINE CO., LTD.
設立	Established	1978年11月8日 8 November 1978
代表者	Representative	代表取締役会長 青木大一 代表取締役社長 藤原誠 Representative Director, Chairman: Daiichi Aoki Representative Director, President: Makoto Fujiwara
本社所在地	Headquarters	長野県小諸市甲4586番地3 4586-3 Koo, Komoro-shi, Nagano
事業内容	Operations	PETボトルなど、プラスチックボトルの生産機「ストレッチブロー成形機」、金型、付属機器、部品の開発・製造および販売、サービス The development, manufacturing and retail of “stretch blow molding machines” used to make PET and other plastic containers, molds, ancillary equipment and parts as well as after-sales services
従業員数	Employees	連結：2,202名、単体：218名（2025年3月末現在） Consolidated：2,202 Individual：218 (as of 31 March 2025)

連結子会社 (14社)	Consolidated Subsidiaries (14 entities)	NISSEI ASB COMPANY (アメリカ, USA)
		NISSEI ASB CENTRO AMERICA, S.A. DE C.V. (メキシコ, Mexico)
		NISSEI ASB SUDAMERICA LTDA. (ブラジル, Brazil)
		NISSEI ASB GmbH (ドイツ, Germany)
		NISSEI ASB MEDITERRANEA, S.L.U. (スペイン, Spain)
		ASB INTERNATIONAL PVT. LTD. (インド, India)
		NISSEI ASB PTE. LTD. (シンガポール, Singapore)
		NISSEI ASB (THAILAND) CO., LTD. (タイ, Thailand)
		NISSEI ASB SOUTH AFRICA (Pty) LTD. (南アフリカ, South Africa)
		PT. ASB INDONESIA (インドネシア, Indonesia)
		NISSEI ASB FZE (UAE)
		NISSEI ASB AFRICA LTD. (ナイジェリア, Nigeria)
		日東工業株式会社, Nitto Kogyo (長野県, Japan)
		株式会社マシンメイト, Machine Mate (長野県, Japan)



- 浅間山を望み、風光明媚、四季折々の自然に恵まれた環境
- 東京ドーム 2.4個分の敷地内に工場2棟と管理棟を配置
(標高940m <軽井沢駅と同高> 旧軽井沢銀座まで車で約30分)

INDEX

- I. 2025年9月期 上半期業績
Financial results for 1st half of the year ending Sept. 2025
 - II. 2025年9月期 業績見通し
Financial forecast for the year ending Sept. 2025
 - III. マーケット情報
Market Information
 - IV. 成長戦略
Growth Strategy
- 参考資料・データ集
Reference Materials, Data book



I . 2025年9月期 上半期業績

Financial results for 1st half of the year ending Sept. 2025

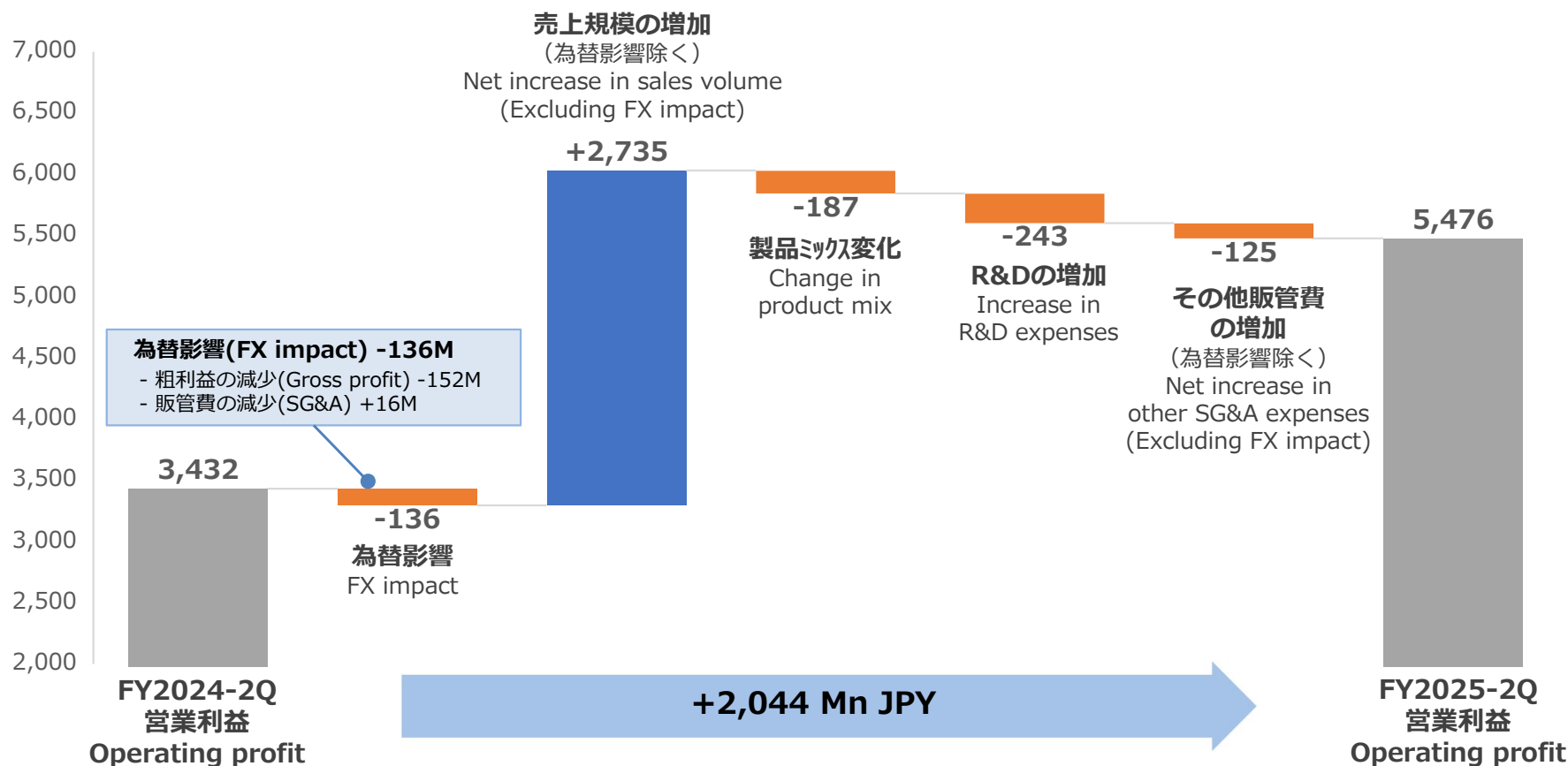
業績好調。受注高・売上高・段階利益ともに上半期として過去最高を記録
Excellent performance: orders, sales and profits reached record highs in 1H.

(Bn JPY)	FY2025 1H Result	前年同期比 YoY		Notes
受注高 Orders	229億円 22.9Bn	+23億円 +2.3Bn	+11.2%	Record high: Orders remained strong thanks to the favorable performance of molds and parts, in addition to the mainstay small and medium-sized machines.
売上高 Sales	219億円 21.9Bn	+52億円 +5.2Bn	+31.6%	Record high: Sales significantly increased due to the large project (PF36 machine), record high for 1 st half.
営業利益 Operating profit	54億円 5.4Bn	+20億円 +2.0Bn	+59.6%	Record high: Operating profit increased significantly, mainly due to the impact of higher revenue.
経常利益 Ordinary profit	57億円 5.7Bn	+22億円 +2.2Bn	+65.4%	Record high: Due to the yen's depreciation against the USD, non-operating foreign exchange valuation turned into a gain, resulting in a significant increase in ordinary profit.
純利益*1 Net income	40億円 4.0Bn	+14億円 +1.4Bn	+54.0%	Record high: As a result, it reached a record high.

(*1: 親会社株主に帰属する当期純利益, Net income : Profit attributable to owners of parent)

売上規模の増加により営業利益は大幅増加 Significant increase in operating profit because of increase in sales volume.

(Mn JPY)



参考：為替レート（期中平均レート）

ブラジルリアルとメキシコペソが大幅な円高に転じた結果、為替影響は若干のマイナスとなった。

Note：FX rate (Average rate)

FX rate impact was slightly negative as the Brazilian Real and Mexican Peso significantly appreciated against the JPY.

Ave. Rate	FY24_2Q	FY25_2Q	change	
USD	148.25	152.52	2.9%	
EUR	160.21	161.55	0.8%	
INR	1.79	1.79	0.0%	
BRL	29.93	26.11	-12.8%	円高
MXN	8.59	7.53	-12.3%	円高

受注は全製品で増加し堅調。地域別でも米・欧・南西アで過去最高
Orders increased across all products, with record highs in many regions.

(Mn JPY)

			FY2024		FY2025		YoY		Notes
			1H Result		1H Result				
			A	%	B	%	B-A	B/A	
製品別 / Product	成形機	Machine	11,069	53.8%	11,268	49.2%	+198	+1.8%	大型機(PF36)反動減を中小型機がカバー
	金型	Molds	5,634	27.4%	7,287	31.8%	+1,652	+29.3%	全地域で好調。特にインド,北米,欧州強い
	付属機器	AUX	1,175	5.7%	1,374	6.0%	+199	+16.9%	成形機に連動
	部品その他	Parts	2,712	13.2%	2,976	13.0%	+264	+9.7%	全地域で好調
	合計	Total	20,592	100.0%	22,906	100.0%	+2,314	+11.2%	

【Note】 **Machine:** Small/Mid sized Machine increased, Large Machine(PF36) decreased. **Mold:** Strong performance worldwide, especially in India, NA and Europe.
AUX: Linked to Machine segment. **Parts:** Strong performance worldwide.

地域別 / Region	米州	Americas	6,633	32.2%	7,167	31.3%	+533	+8.0%	北米堅調, 2Qの中南米は小休止
	欧州	Europe	3,724	18.1%	4,767	20.8%	+1,042	+28.0%	欧州全域で好調(西欧も上向き)
	南・西アジア	South/West Asia	5,582	27.1%	7,097	31.0%	+1,514	+27.1%	インド、中東、アフリカで好調
	東アジア	East Asia	4,651	22.6%	3,875	16.9%	-776	-16.7%	日本(PF36)反動減, 中国低迷継続
	合計	Total	20,592	100.0%	22,906	100.0%	+2,314	+11.2%	

【Note】 **Americas:** Steady in NA; Latin America took a brief pause in Q2 due to tariff policies. **Europe:** Strong across Europe, with Western Europe also improving.
South/West Asia: Strong performance in India, Middle East and Africa. **East Asia:** PF36 is declining in Japan, and China is still weak.

日本向けPF36の大口出荷で機械売上が大幅増

Machine sales significantly increased because of a large PF36 project for Japan.

(Mn JPY)

			FY2024 1H Result		FY2025 1H Result		YoY		Notes
			A	%	B	%	B-A	B/A	
製品別 / Product	成形機	Machine	7,332	44.1%	11,540	52.7%	+4,207	+57.4%	大型機(PF36)大幅増, 中小型機も増加
	金型	Molds	6,067	36.4%	6,222	28.4%	+155	+2.6%	全地域で堅調
	付属機器	AUX	703	4.2%	1,287	5.9%	+584	+83.1%	成形機に連動
	部品その他	Parts	2,545	15.3%	2,851	13.0%	+306	+12.0%	全地域で好調
	合計	Total	16,648	100.0%	21,902	100.0%	+5,253	+31.6%	

【Note】 **Machine**: Increased both small/med-sized machines and large-size machines. **Mold**: Steady increase in worldwide.

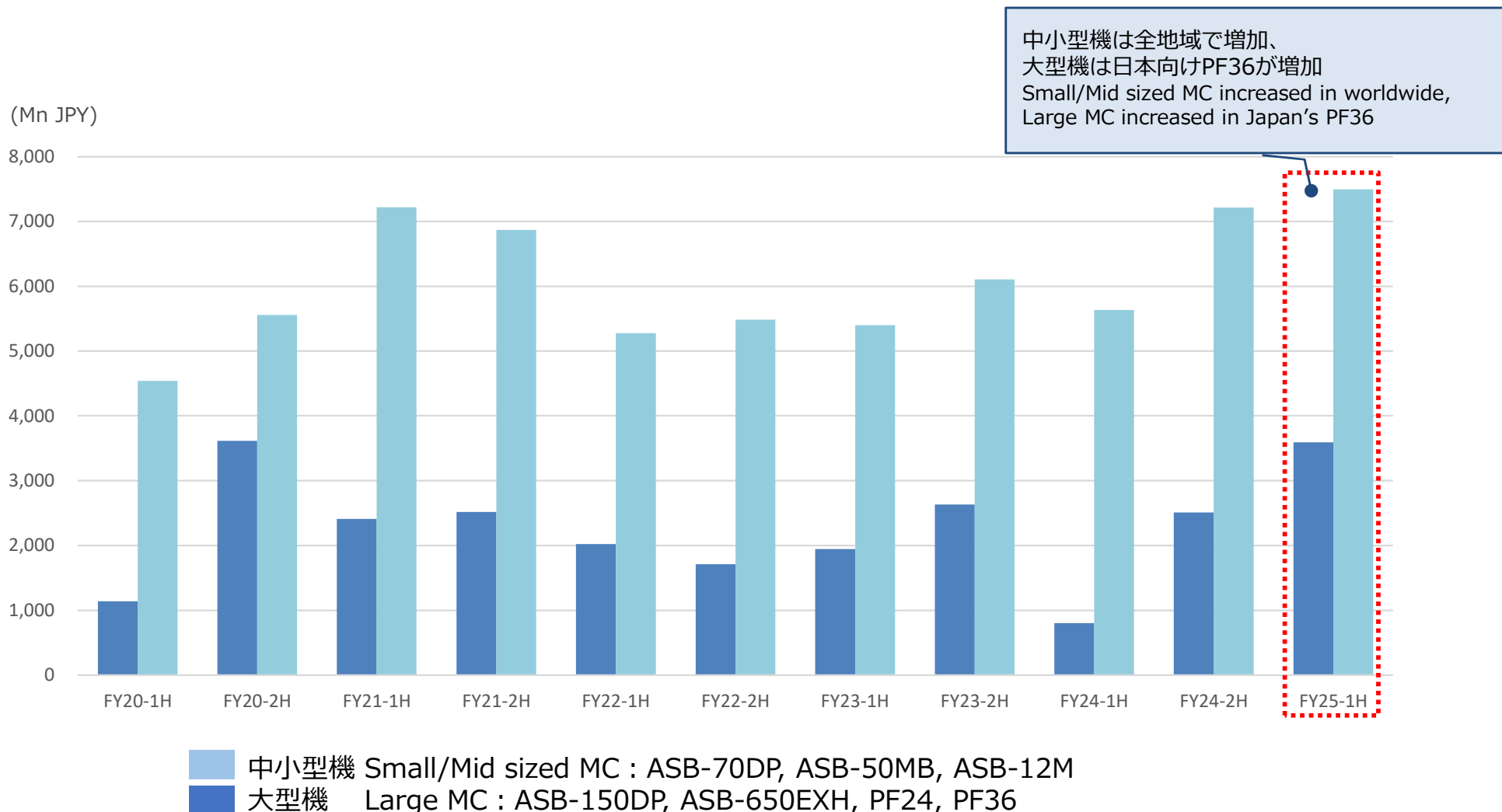
AUX: Linked to machines. **Parts**: Steady increase in worldwide.

地域別 / Region	米州	Americas	5,997	36.0%	6,957	31.8%	+959	+16.0%	米州全域で増加
	欧州	Europe	3,329	20.0%	3,816	17.4%	+486	+14.6%	欧州全域で増加
	南・西アジア	South/West Asia	5,266	31.6%	6,382	29.1%	+1,116	+21.2%	インド, 中東, アフリカで増加
	東アジア	East Asia	2,055	12.4%	4,745	21.7%	+2,690	+130.9%	日本(PF36)で大幅増
	合計	Total	16,648	100.0%	21,902	100.0%	+5,253	+31.6%	

【Note】 **Americas**: Increase across the Americas. **Europe**: Increase across Europe.

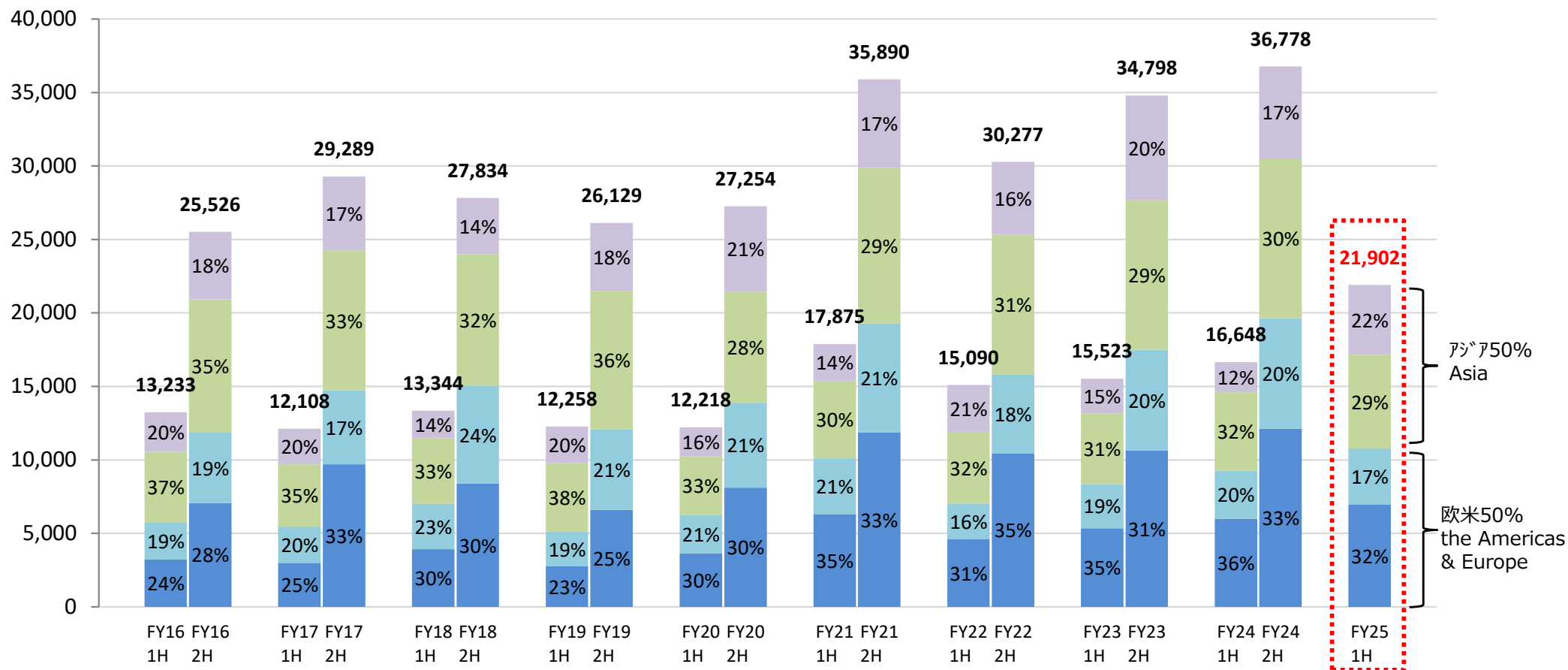
South/West Asia: Increased in India, Middle East, Africa. **East Asia**: Significant increased in PF36 sales in Japan.

機械売上は中小型機・大型機ともに増加。大型機は最高水準
Increased sales of both small/med-sized machines and large-size machines.



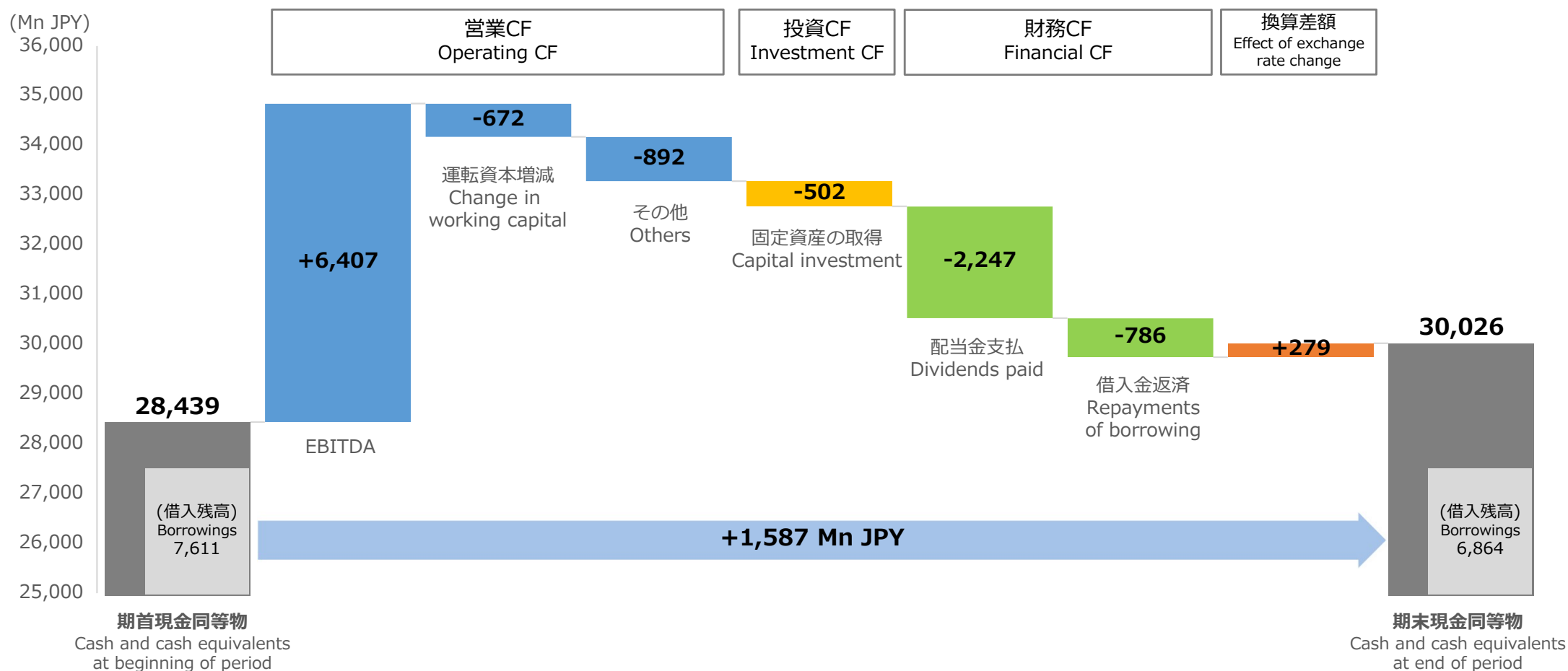
欧米とアジアでバランスの取れた売上構成を堅持
Maintain a balanced sales composition in the West and Asia.

(Mn JPY)



- Americas : 北中南米アメリカ (North, Central, and South America)
- Europe : 欧州全域, ロシア, トルコ, 北部・南部アフリカ (Europe, Russia, Türkiye, Northern & Southern Africa)
- South/West Asia : 東南アジア, オセアニア, インド, 中東, 東部・西部アフリカ (Southeast Asia, Oceania, India, the Middle East, Eastern & Western Africa)
- East Asia : 日本, 中国, 韓国, 台湾 (Japan, China, South Korea, Taiwan)

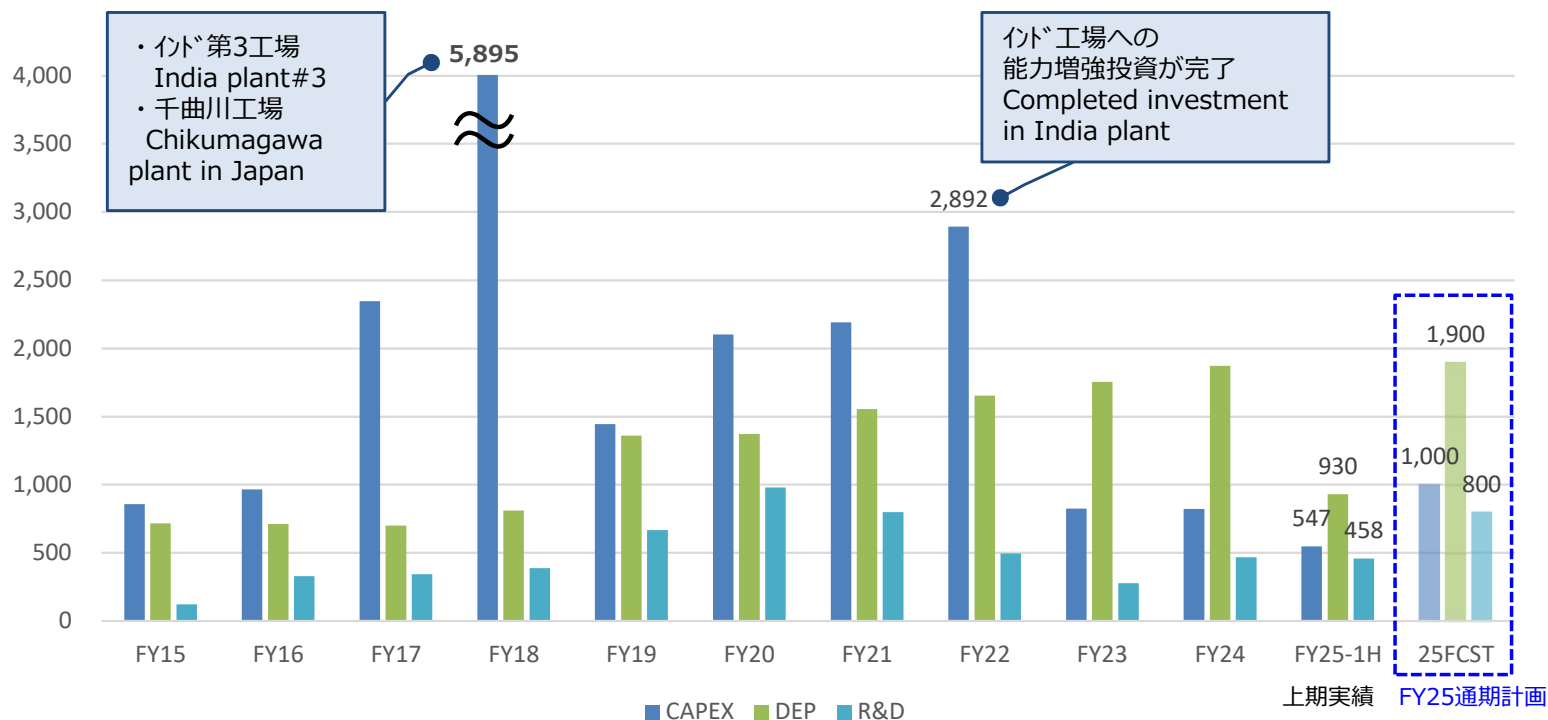
キャッシュは増加、高い資金水準を維持
Cash and cash equivalents increased; maintaining high level of capital




インド工場への設備投資はひと段落、R&DはK展向け開発を順調に消化
Capital investment in the India plant is settled, and R&D for K2025 is progressing smoothly.

(Mn JPY)

		FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	1H result FY25-1H	Full year forecast 25FCST
設備投資	Capital Investment	965	2,348	5,895	1,445	2,103	2,192	2,892	825	823	547	1,000
減価償却費	Depreciation	713	701	810	1,361	1,371	1,556	1,654	1,756	1,873	930	1,900
研究開発費	R&D expenses	328	343	388	668	979	800	495	278	467	458	800





Ⅱ. 2025年9月期 業績見通し

Financial forecast for the year ending Sept. 2025

外部環境が不透明なため、現時点では通期計画の変更なし

Due to uncertain external environment, the full-year forecast remains unchanged.

(Mn JPY)

		FY2024		FY2025				YoY		Progress
		Full year Result		1H Result		Full year Forecast		C-A	C/A	B/C
		A	%	B	%	C	%			
売上高	Net sales	36,778	100.0%	21,902	100.0%	41,000	100.0%	+4,221	+11.5%	53%
営業利益	Operating profit	7,907	21.5%	5,476	25.0%	9,000	22.0%	+1,092	+13.8%	61%
経常利益	Ordinary profit	8,008	21.8%	5,745	26.2%	9,100	22.2%	+1,091	+13.6%	63%
純利益 ^(*1)	Net income	5,779	15.7%	4,008	18.3%	6,350	15.5%	+570	+9.9%	63%
1株純利益	EPS (JPY)	385.52	-	267.42	-	423.58	-	+38.06	+9.9%	63%
1株配当金	DPS (JPY)	150.00	-	-	-	160.00	-	+10.00	+6.7%	-
配当性向	DPR (%)	38.9	-	-	-	37.8	-	-1.14	-	-
ROE	ROE (%)	11.2	-	-	-	11.6	-	+0.4	-	-
ROIC	ROIC (%)	9.1	-	-	-	10.0	-	+0.9	-	-
FX rate (期中平均)	USD	150.44	-	152.52	-	145.00	-	-5.44	-3.6%	-
	EUR	163.08	-	161.55	-	155.00	-	-8.08	-5.0%	-
	INR	1.81	-	1.79	-	1.75	-	-0.06	-3.3%	-

米国関税政策の影響は軽微だが、不確定要素が大きいため当初計画を据え置き

The impact of U.S. tariff policy is minimal, but due to significant uncertainties, we are maintaining the original plan.



Ⅲ. マーケット情報

Market Information

The impact of tariffs on our business is extremely minimal because container demand remains stable as a necessity.

Basic Policy

Tariff costs will be appropriately incorporated into pricing.

Impact on Demand

The direct impact is minimal (assuming a 10% additional tariff from the U.S.)

1. Demand for plastic containers remains stable as they are essential goods.
2. There are no competing machinery manufacturers in the U.S., maintaining our competitive advantage.

Business Opportunities

(If high tariff policies may lead to higher prices and a shift back to U.S. production)

- 1) Price increases → Increased stay-at-home demand
→ Higher consumption of daily goods and condiments → Increased container demand.
- 2) U.S. production shift → Boost in North American investment
→ Labor shortage → Need for support
→ Leverage the strengths of our Technical Support Center (TSC) in Georgia.

There may be a temporary pause in capital investment due to changes in U.S. tariff policy, but the medium-term risk is expected to be minimal.

U.S. tariff policies are a concern, but container demand is stable worldwide. **The actual demand outlook remains steady.**

米州 Americas	北米 North America	堅調 Steady	Container demand remains steady. The impact of tariffs poses no competition within the U.S., maintaining our advantage. The chronic shortage of engineers in the U.S. is favorable for TSC. Demand for HDPE ^{*1} also remains strong, with multiple projects underway.
	中南米 Central and South America	不透明 Uncertain	The Mexican market weakened in Q2 due to U.S. tariff policies. To counteract the ongoing uncertainty, we will strengthen sales efforts in Latin American countries with less tariff impact, aiming for offset across the entire region.
欧州 Europe		好調 Strong	Signs of recovery in capital investment , including new investments to meet steady container demand and in-house manufacturing by end-users. The enhanced services provided by the newly operational TSC have contributed to an increase in mold orders.
南西ア South/ West Asia	インド India	好調 Strong	Demand is stable at a high level due to diversification of containers. Strengthening proposals for high-value-added containers in markets such as pharmaceuticals, alcoholic beverages, and lubricants. Additional enhancements to mold production capacity will continue to meet the robust demand.
	東南アジア Southeast Asia	復調 Recovery	With market recovery, molds demand is gradually increasing. Aiming to expand into machinery demand. The demand for switching HDPE containers from EBM ^{*2} to ISBM ^{*3} remains strong, and mold testing is ongoing.
	中東 Middle East	堅調 Steady	Despite regional political conflicts, the demand in the Middle Eastern market is stable. The West African market also has strong potential demand for daily goods and cosmetics, prompting us to enhance market development.
東ア East Asia	日本 Japan	堅調 Steady	In the cosmetics market, mold investments by SMEs are rising. We are exploring machinery demand with ZC's proposals. PF36 inquiries have paused after last period's large orders, but new customer interest remains high, boosting its market presence.
	中国 China	低調 Weak	Market slump continues due to economic downturn. Aim for recovery by proposing value-added containers (cosmetics, two-layer containers, Bag in Box, etc.).

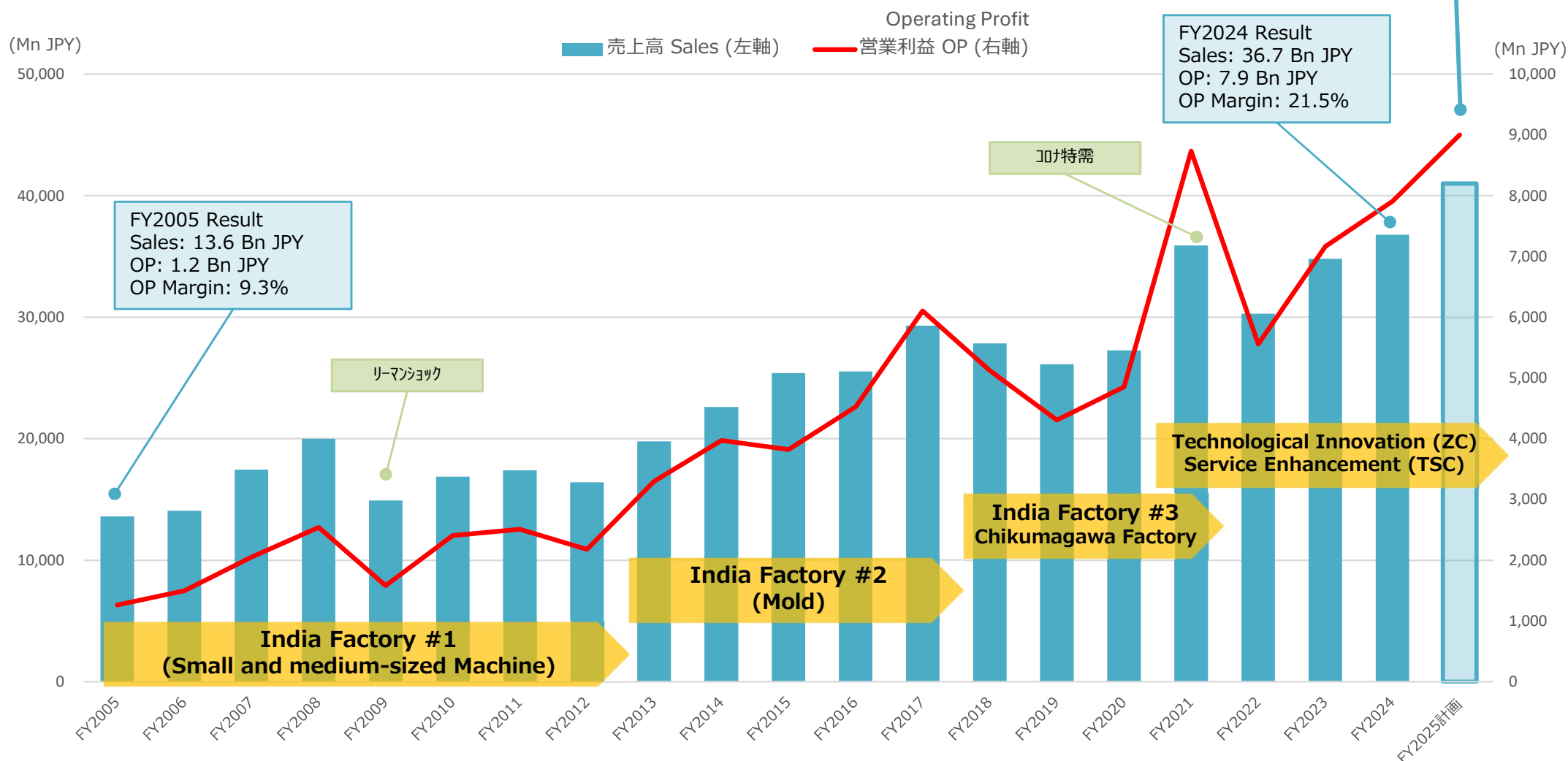
(*1 HDPE: High-density polyethylene, *2 EBM: Extrusion Blow Molding, *3 ISBM: Injection Stretch Blow Molding)



IV. 成長戦略

Growth Strategy

In the past 20 years, sales have grown about threefold, and profits about sixfold.



1. Non-Beverage (Area of expertise)

Achieving Stable Growth through Steady Sales of **ASB Series**



2. Beverage (Strategic areas)

Expanding Sales Scale through Promotion of **PF Series**



3. Others (Handling Different Materials, etc.)

Entering the **HDPE Container** Market to **Explore New Markets**

(HDPE: High-density polyethylene)



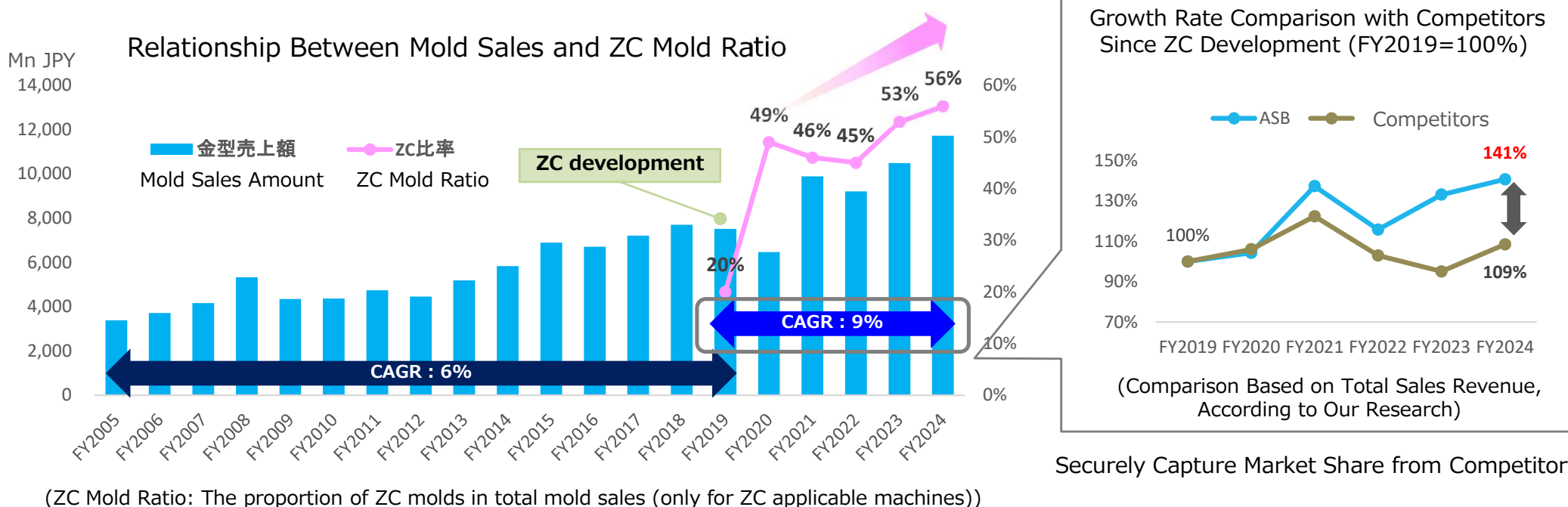
Three-Pillar Growth Strategy



ASB Series: Achieving Stable Growth with ZC Technology

Zero Cooling System (ZC) is a revolutionary molding technique aimed at improving productivity and container quality. With patents obtained in major countries, it contributes to stable growth by advancing production and sales advantageously.

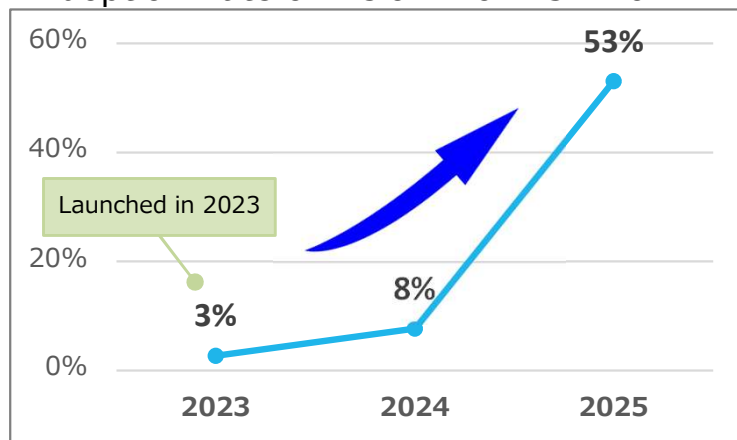
2019: ZC development and commercialization (patented) → Increase in ZC mold orders → Growth rate rose from 6% to 9%



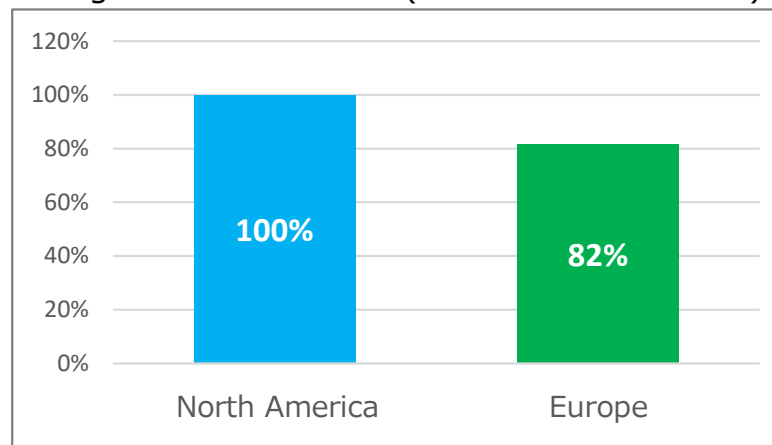
DX Strategy Increase Adoption Rate of the New Controller "Vision1"

The adoption rate of the ASB series' flagship model, "Vision1," is steadily increasing. Particularly in Europe and the US, there is a deep understanding of DX, and "Vision1" is becoming the standard specification in new inquiries.

Adoption Rate of Vision1 for ASB-70DPH



Regional Vision1 Ratio (2025 Data for 70DPH)

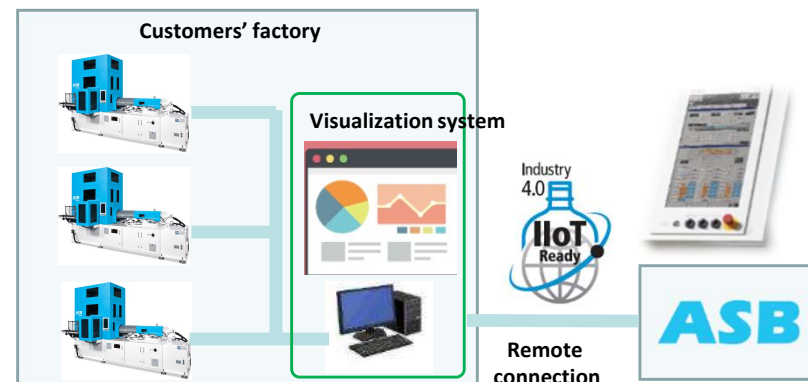


(Vision1 can be installed on our major models : ASB-12M, ASB-70DP series, ASB-150DP series, PF36 series)



DX Strategy: Promoting the spread of Vision 1

- Vision1 is ASB's new control system.
- Conforms to the world standard communication protocol, "OPC UA".
- Strengthen connections with customers using the molding machine control/monitoring system "Vision1" via the Internet.
- By collecting and analyzing operational data, we will strengthen proposals from the customer's perspective and further improve customer satisfaction.



PF Series: Full Entry into the Beverage Market with PF36



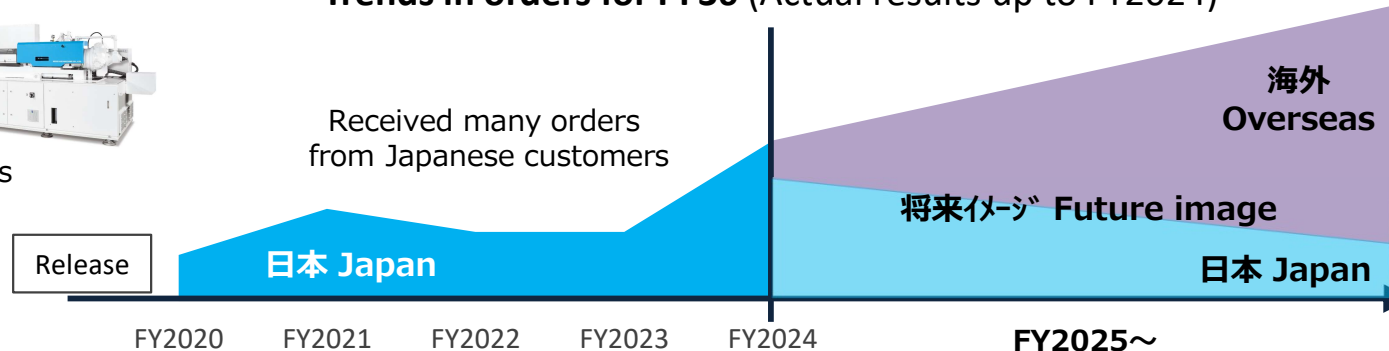
PF36 is a mass production machine for beverage containers.
It has received many orders from Japanese customers due to its high productivity and 1.5-step convenience.
Currently, it is in the process of expanding overseas, aiming to gain orders by increasing awareness at exhibitions.

Progress in Overseas Expansion:
Image Strategy of "ASB for Beverage Containers," Training of Overseas Sales Staff, Development of Peripheral Equipment, etc.

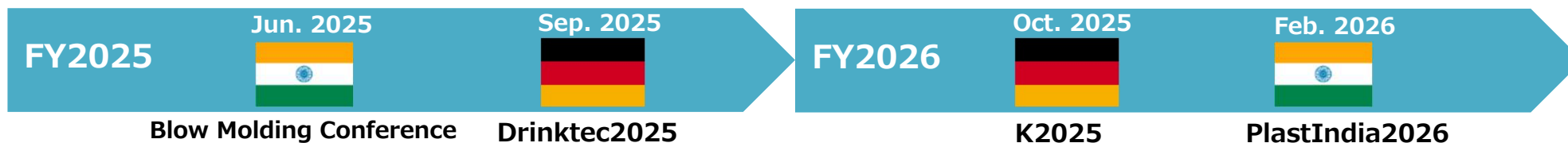


PF36 series

Trends in orders for PF36 (Actual results up to FY2024)



Schedule for Overseas Exhibitions



K 2025

World's No. 1 Trade Fair
for Plastics & Rubber
8-15 Oct. 2025
Dusseldorf, Germany



**All-in-one
Sustainable
Bottle solutions**

Beverages



Vision 1™

1,5 Step Injection Stretch Blow Molding Machines
PF 36 Series

All-in-one Smart Bottle solutions

Preform Injection Molding Machine
PM-90/111N

All-in-one Smart Preform solutions



A smart PET bottle molding machine with excellent investment efficiency for beverages.



A preform molding machine for beverages that combines high productivity and investment efficiency (photo shows a prototype).

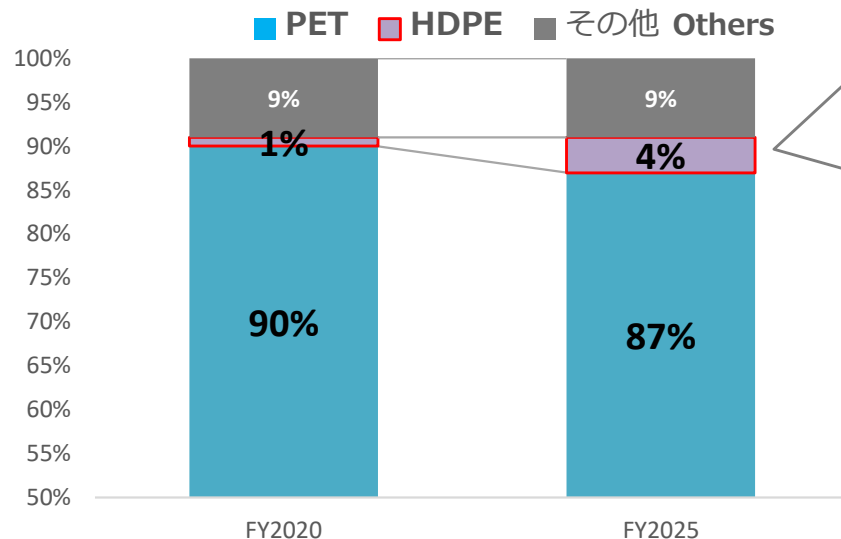
Entering a new market with polyethylene containers

HDPE

High-density polyethylene (HDPE) is a key material, occupying 30% of the global plastic container market. At ASB, both inquiries and orders for molds are increasing because of research and development efforts.

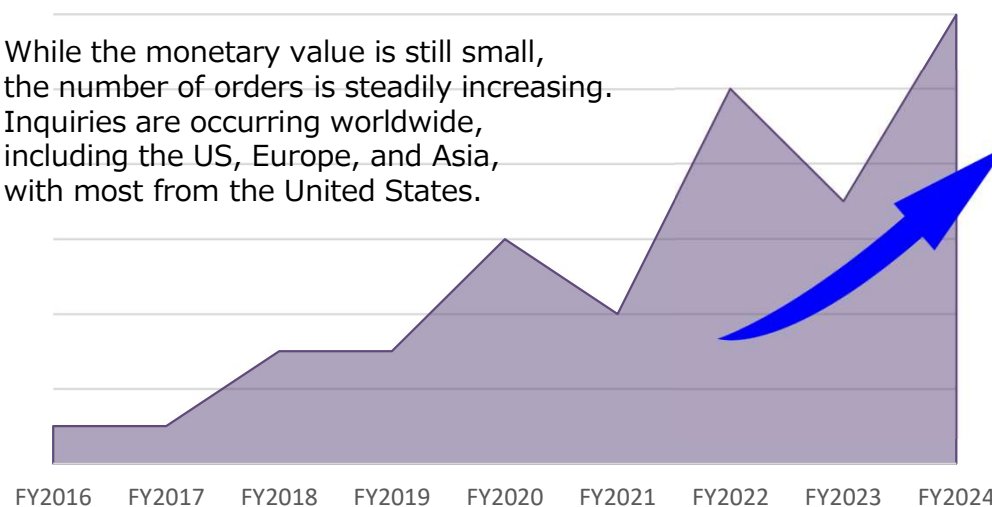
Benefits of HDPE molding with ASB's 1-step machine:
improved container sealing, reduced material waste, enhanced container quality.

Inquiry ratio for container drawings by resin type



Number of orders for HDPE molds

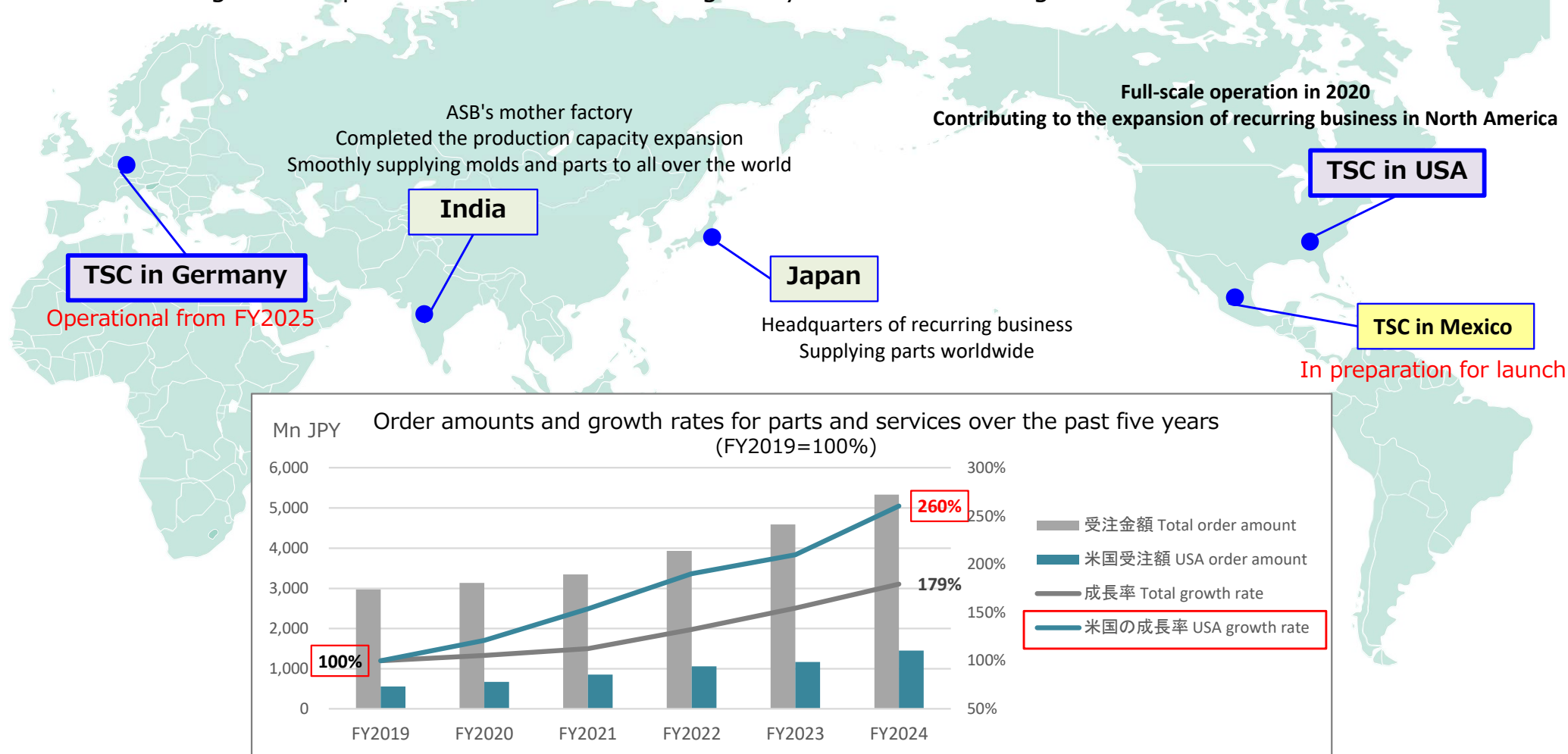
While the monetary value is still small, the number of orders is steadily increasing. Inquiries are occurring worldwide, including the US, Europe, and Asia, with most from the United States.



Parts and services business with increasing market value

Recurring

Since the full-scale operation of the US TSC in 2020, the parts and services business has grown significantly in the North American market. By establishing TSCs in key locations such as Germany and Mexico, we aim to strengthen the parts and services business globally for further stable growth.

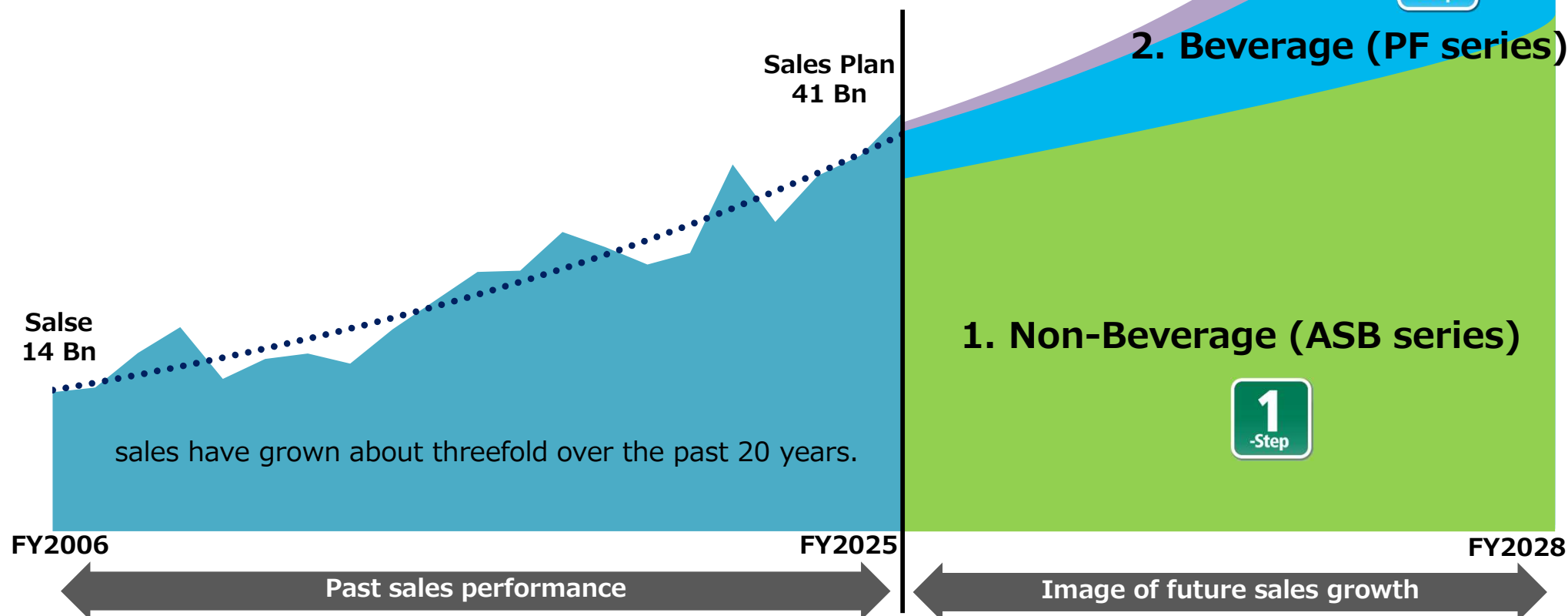


Project 50:50

Aiming for 50 billion yen in sales for the 50th anniversary

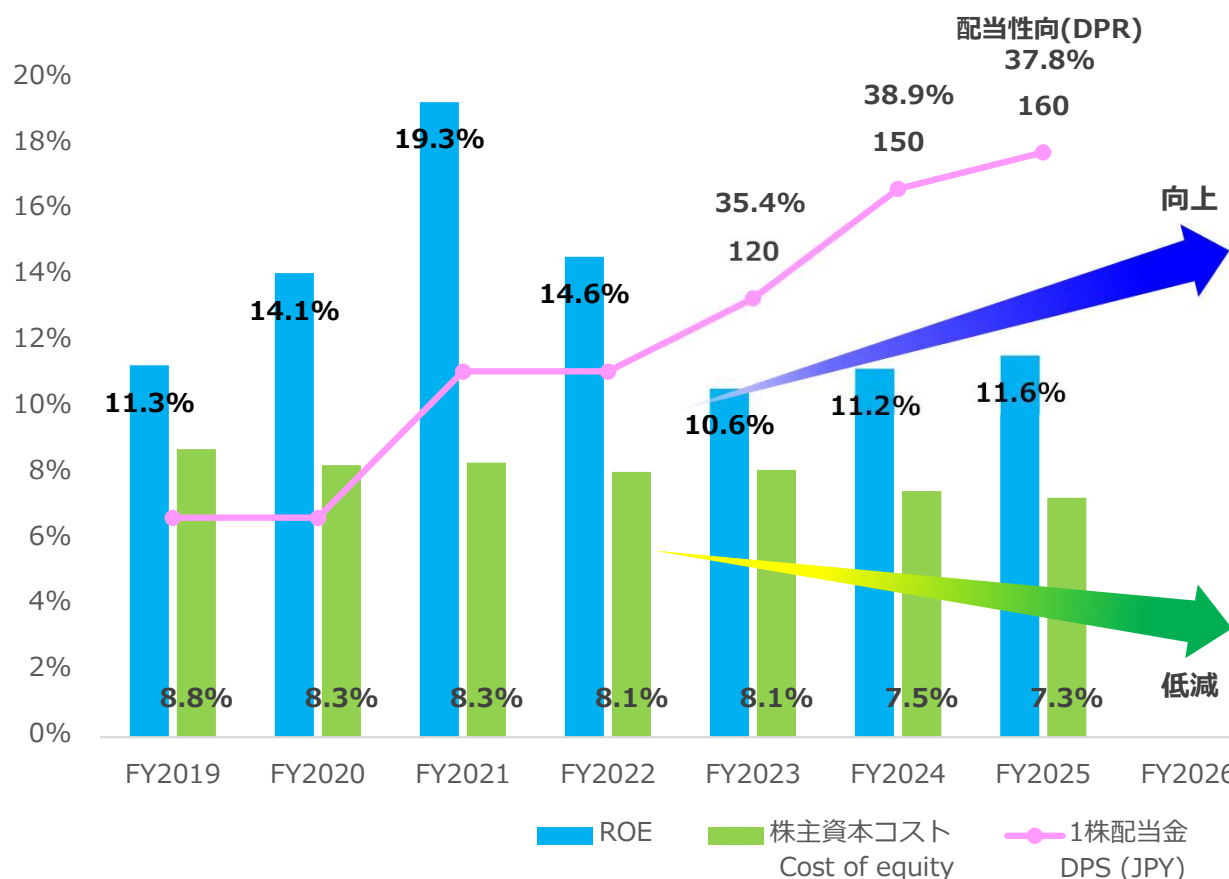
ASB aims for 50 billion yen in sales in FY2028, its 50th anniversary year.
(FY2025 marks the 47th year)

FY2028
Sales target: 50 Bn JPY



Action to Implement Management that is Conscious of Cost of Capital and Stock Price

In addition to creating added value, we aim to improve ROE by further enhancing capital efficiency



Improvement of ROE

- Profit expansion through Project 50:50
- Enhancing shareholder returns
(consolidated dividend payout ratio of 40%)
- Improving asset efficiency
(reduction of inventory)

Reduction of capital costs

- Strengthening dialogue with shareholders**
- Enhancement of meetings with analysts and institutional investors
 - Increase in the number of individual investors

Cost of equity is calculated using the CAPM method. The indicators for the previous period are as follows (risk-free rate (1.5%) + β value (0.96) \times equity risk premium (6%))



参考資料

Reference Materials

創業以来、数多の業界初を産出

Produced many industry-first technologies since its establishment

Constructed a firm business foundation in technology, sales and production

Production

Established a foundation
for growth and profitability

1997 India Plant establishment
1999 began operations

2013 India Factory #2 began
operations

2018 Chikumagawa factory
began operations
2018 India Factory #3 began
operations

2021 Acquired a building site
for a new factory

Sales

Established a global sales network

1980 USA

1983 United Kingdom

1987 Germany

1997 Pakistan

1999 South Africa

2005 UAE

2006 Indonesia

1993 Singapore

1995 Mexico / Thailand / Brazil

1998 Australia / Philippines

2002 India

2004 Spain

2012 Nigeria

2014 Kenya

Technology

Producing various
“industry firsts”

1978 Establishment

1983 **Industry First** Polypropylene infusion container
by injection stretch blow molding machine

1984 **Industry First** Multi-layer
molded container by ISBM machine

1986 **Industry First** Molded PET
bottle with handle

1991 **Industry First** Container
with molded insert handle

2014 **Industry First** 3mm neck PET

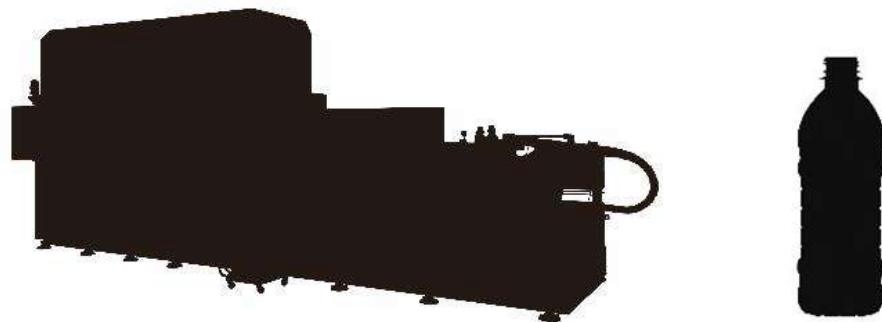
2017 **Industry First** 1-Step molding machine
capable of producing 20,000 small
containers per hour

2018 **Industry First** 1.5-Step molding
machine capable of producing 18,000 500ml
containers per hour

2007 **Industry First** Commercialized the
fully electric ISBM machine

1-Step machine (Mainly for non-beverages)

Estimated market scale : 0.5-0.6 billion yen

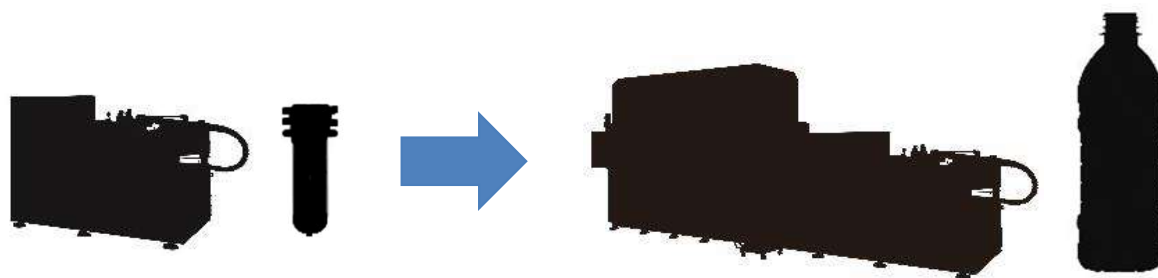


Features of 1-Step machine

- PET container can be produced in one machine
- Small investment cost, manpower/energy/space saving
- Superiority in production of variety of containers in small- to mid-sized lots
- Suitable to produce high value-added containers in various designs, sizes and shapes
- **ASB's area of expertise**

2-Step machine (Mainly for beverages)

Estimated market scale : 2-2.5 billion yen



Preform molding machine

Blow molding machine

Features of 2-Step machine

- Requires two or more machines including preform molding machine, preform handling and blow molding machine
- Large investment cost, large footprint
- Superiority in mass-production of simple-shaped bottles
- Suitable to produce a singular shape of bottles such as for beverages

1Step機をメイン市場とし、1.5Step機の市場を開拓 Main market for 1-Step and developing the market for 1.5-Step machines

Market Image



1.5-Step machine

Market for medium-lot beverages and large-lot daily necessities, etc.

A niche market that is difficult to enter with 2-Step machines and where the characteristics of 1.5-Step machines (mass-production, return on investment) can be leveraged.



Main manufacturers of 1-Step Machine

- ASB
- Aoki Technical Laboratory Inc.

We have 60–70% market share in the 1-Step machine market (Our estimate)

Main manufacturers of 2-Step Machine

- Sidel (France)
- Krones (Germany)
- SIPA (Italy)
- CHUMPOWER (Taiwan) etc.

Segregated areas of expertise

生活必需品として欠かせない容器の数々

A variety of containers indispensable for daily necessities

Category

Examples



Cosmetics

Beauty lotion, milky lotion, moisturizing lotion, perfume, mascara, hair-care and skin-care products, etc.



Foodstuffs

Soy-sauce, sauce, ketchup, mustard, dressing, seasonings, spices, edible oil, instant coffee granules, dried foods, pickles, supplement tablets, etc.



Household products

Shampoo, hair conditioner, liquid hand soap, antiseptics, mouthwash, dishwashing detergents, laundry detergents, air freshener, engine oil, etc.



Beverages

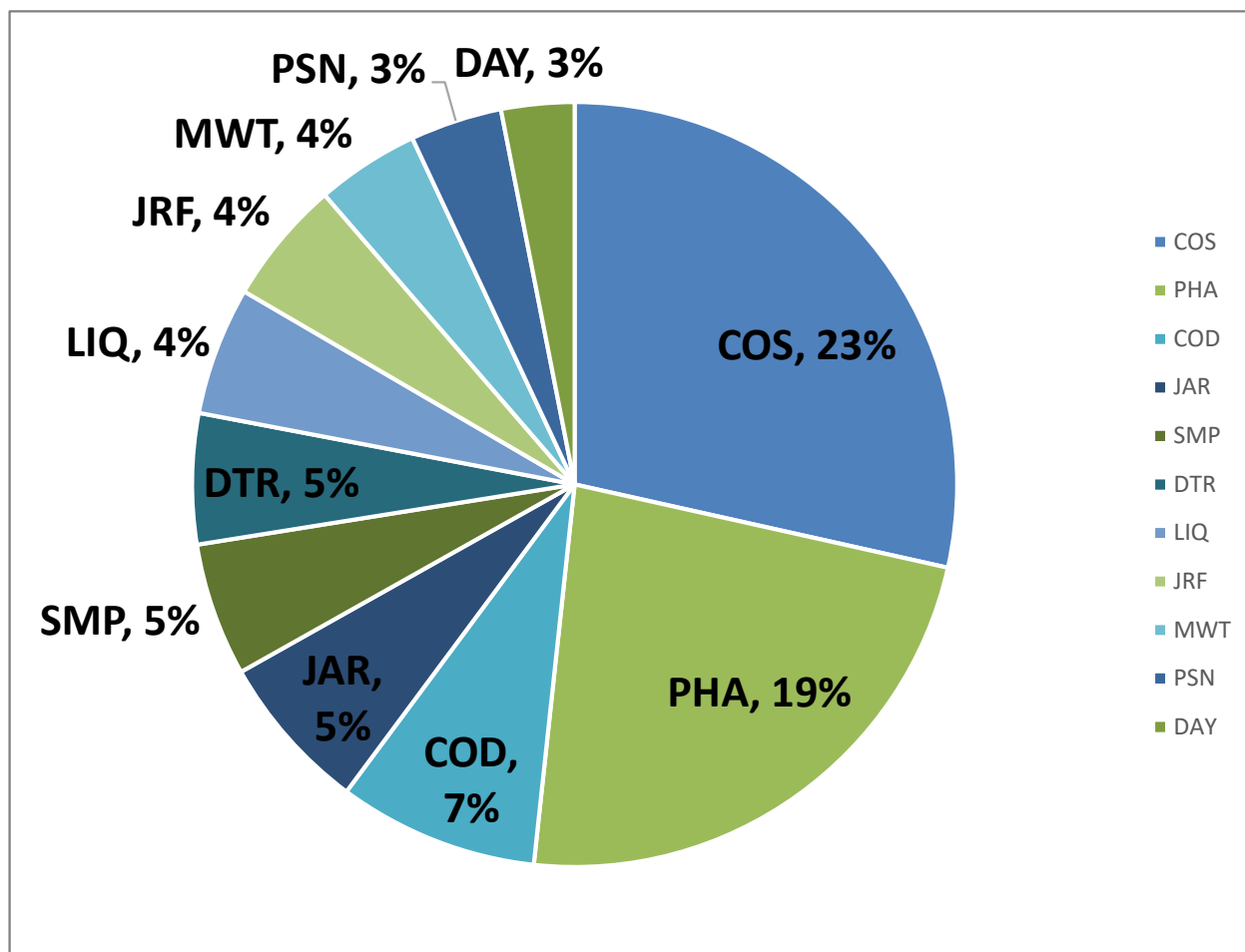
Mineral water, bottles for water dispenser, juice, tea, carbonated soft drinks, milk beverages, liquors, etc.



Special containers

Pharmaceuticals (infusion), baby feeding bottles, toner containers, etc.

化粧品や医薬品などの高付加価値容器が得意分野
Specializes in molding high-value containers for cosmetics and pharmaceuticals



COS	Cosmetic	化粧品
PHA	Pharmaceutical	医薬品
COD	Condiment	調味料
JAR	Wide mouth jar	汎用広口容器
SMP	Shampoo	シャンプー
DTR	Detergent	洗剤
LIQ	Liquor	酒
JRF	JAR for food	食品広口容器
MWT	Water	飲料水
PSN	Poison, Agrochemical	農薬
DAY	Dairy product, Milk	乳製品

(2018-2025年 引き合い容器の割合 (受注金額ではなく、引き合い容器の図面比率))

(Creation ratio of container drawings from 2018 to 2025 (Ratio of the number of inquiry container drawings, not order amount))

マーケットニーズに応える多彩な製品ラインナップ A diverse product lineup that meets market needs

1-Step



Main product series having superiority in production of variety of containers in small- to mid-sized lots



Small machines	ASB-50MB, 12M	Small containers
Mid-sized machines	ASB-70DPH/W	Small containers, wide versatility
Large machines	ASB-150DP/W/X	Mass-production of wide-mouth / narrow-neck containers
Large machines	ASB-650EXHS/D	Extra large containers such as 5-Gallon bottles
Special machine	ASB-12M-2INJ	Double-layer containers

1.5-Step



An innovative concept machine which has advantages of both 1-Step and 2-Step machines



Mid-sized machines	PF6-2B, 8-4B	Small to mid-sized containers
Mid-sized machines	PF3-1BH, 4-1BH	Large containers
Mid-sized machines	PF3-1BHLL	Large containers with handle
Large machines	PF36 series	Mass-production, wide variety of containers From 500ml bottles to large bottles for water server

2-Step



High-performance preform molding machine in small footprint



PM series	Suitable for high-quality preform production in small- to mid-sized lots with ZC specification
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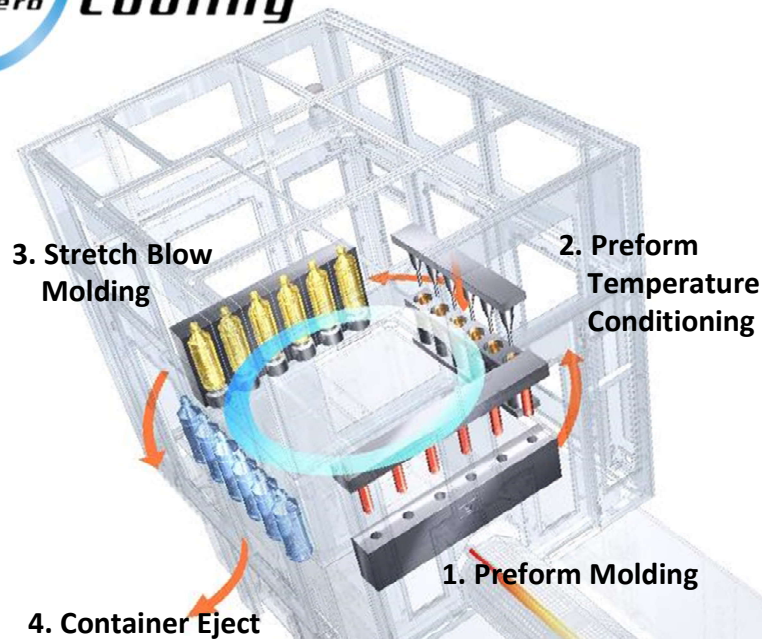
Double-blow heat-set molding machine to produce high-quality returnable containers



HSB series	Returnable containers that can be reused greater than 25 times
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生産性と容器品質を向上させる画期的成形手法

Zero Cooling System, a technology that improves productivity and container quality



(* Image of the internal process of the ASB series)

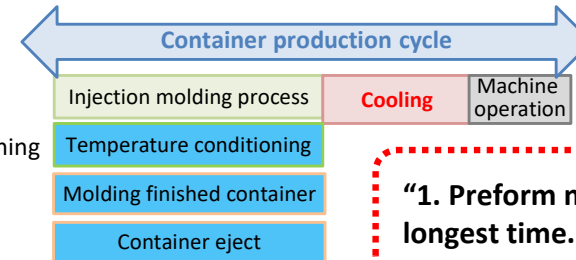


ASB series 4 station (4 process) structure

- 1st process : Preform Molding
- 2nd process : Preform Temperature Conditioning
- 3rd process : Stretch Blow Molding
- 4th process : Container Eject

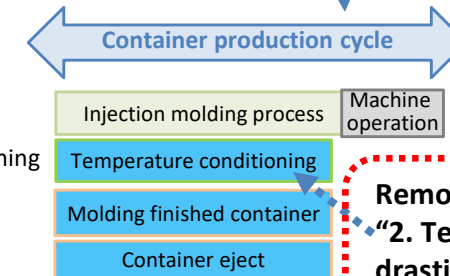
Conventional production process

1. Preform molding
2. Temperature conditioning
3. Stretch blow molding
4. Container eject



Production process by ZC

1. Preform molding
2. Temperature conditioning
3. Stretch blow molding
4. Container eject

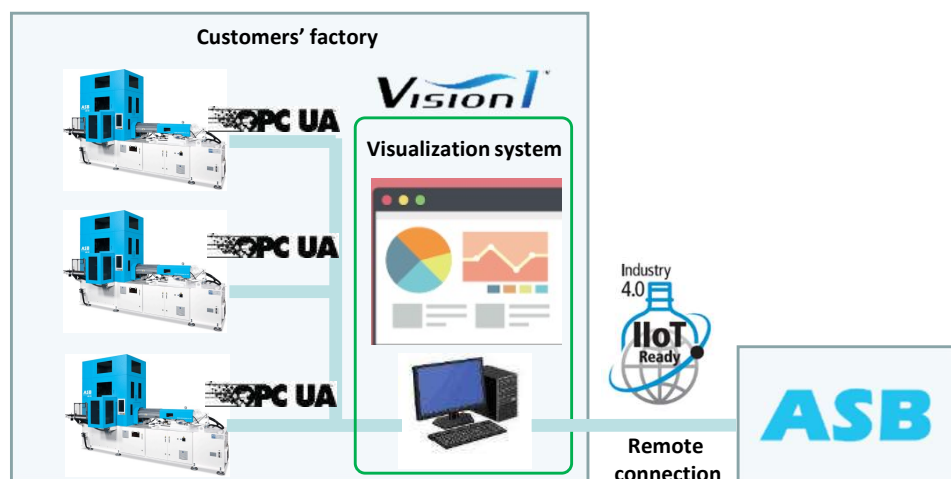


Improved productivity and container quality by Zero Cooling System

1. Increase in productivity (by 50%) by shorter molding cycle time
2. Increase in physical strength (by 15%)
3. Scope for light-weighting (reduction by 5-10%)
4. Improved appearance and visual quality
Improvement in visual defects such as "fisheye"(teardrop-shaped prism), "body ring"(uneven stretch), "orange peel"(rough orange-peel-like surface), etc.

Vision1(新制御システム)で顧客のDX化をサポート

Vision1 (new control system) supports customer DX



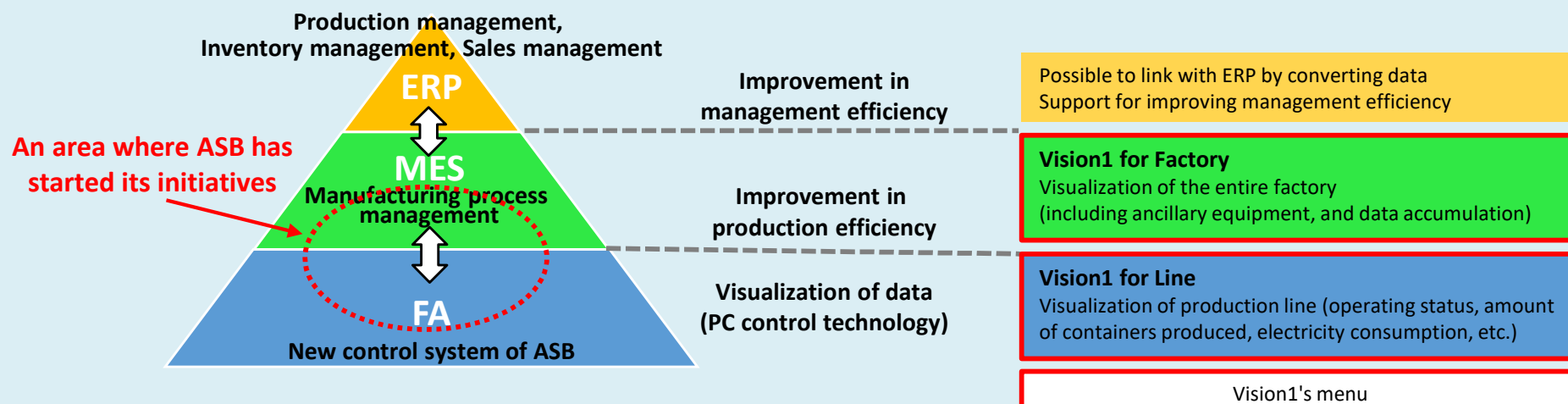
Vision1™



- **Vision1 is ASB's new control system**
- **Conforms to the world standard communication protocol, "OPC UA"**
- Realizes a link between molding machines, ancillary equipment, and the entire production line
- Realizes productivity improvements by visualizing, accumulating, analyzing, and utilizing information from the entire manufacturing process
- **Vision1 can be installed on our major models**
ASB-12M, ASB-70DP series, ASB-150DP series, PF36 series

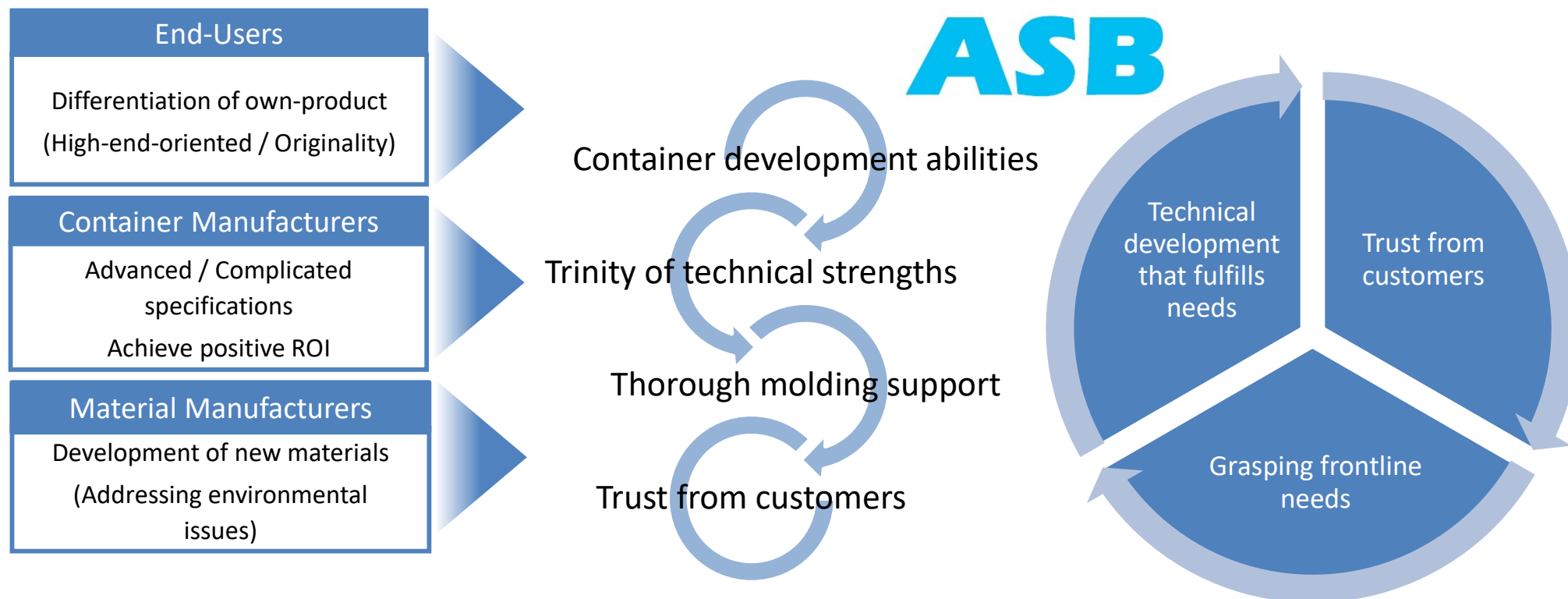
ASB's DX strategy

Improve customer productivity by **developing and providing inexpensive and easy-to-use DX services in-house**
Growing together with our customers to build lasting relationships



40年の業歴で、顧客から信頼される「鉄壁のサイクル」を構築

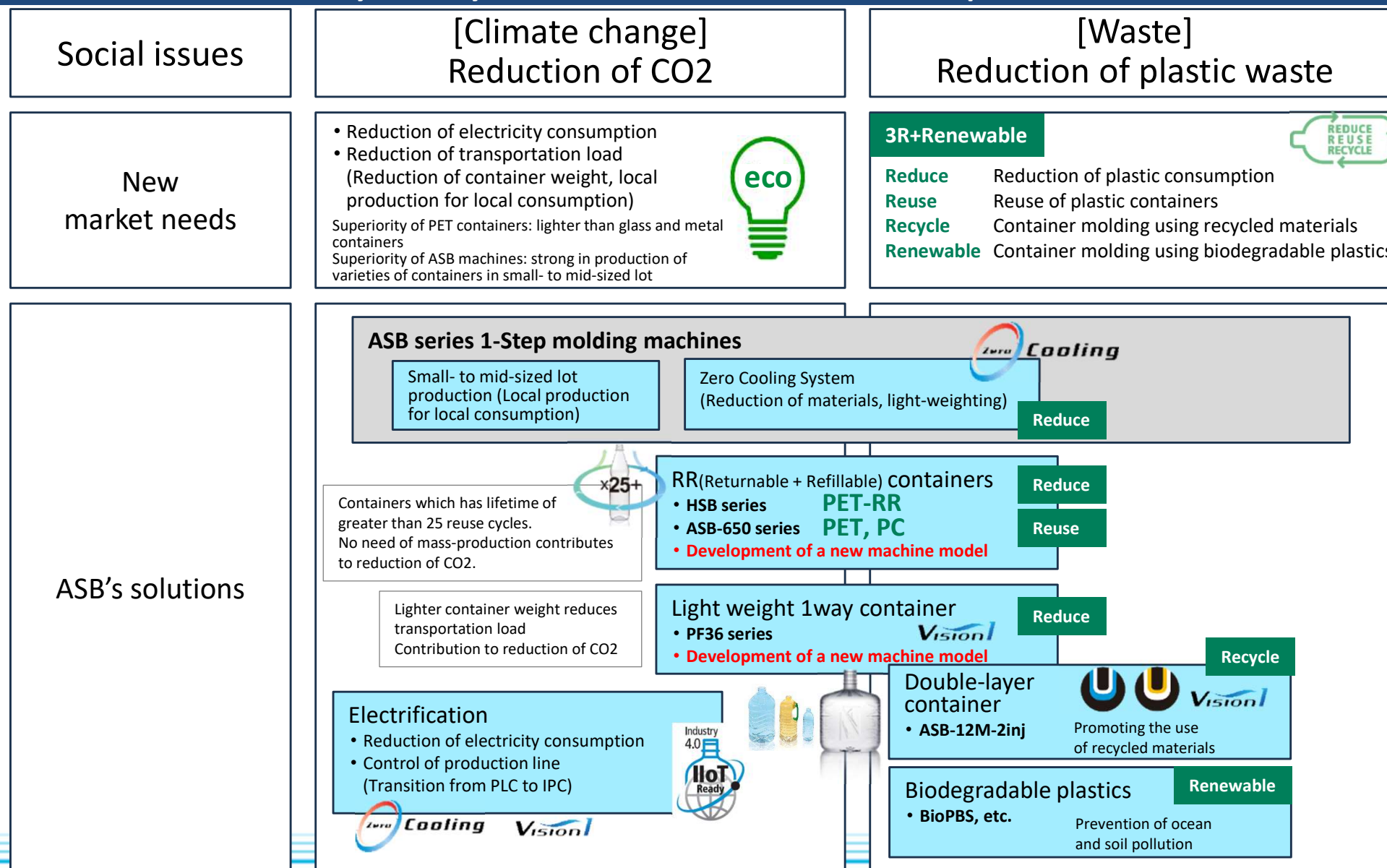
“Ironclad cycle” of trust from customers, created through 40 years of business



- Bearing the thought in mind that “What customers ultimately require is PET containers, not molding machines”, technicians visit customers in Japan and abroad with “Trinity (Machine / Mold / Molding technique) of technical strengths” and perform “Thorough molding support” till the customer is satisfied with quality of containers, which results in gaining “Trust from customers”.
- Also, our technicians gain experiences in return and accumulate highly complicated technical know-how, such as suitable temperature control for molding. “Trust from customers” enhances our reputation further, which enables us to grasp frontline needs earlier than competitors. We develop the technology to satisfy such needs and supply products which can gain further “Trust from customers”.
- This “Ironclad cycle” is the strength of ASB, and the reason why customers support us. <Article in an industry magazine in 2013>

CO2削減とプラスチック削減の2軸で環境に配慮

Environmentally friendly with two axes: CO2 reduction and plastic waste reduction



創業当初から環境対応技術に取り組み業界をリード

Leading the industry with efforts to environment-conscious technologies since its establishment

- **Our molding machines are applicable to many kinds of plastic materials**
- Promoting technological development for the “3R + Renewable” concept and supplying a wide range of container options
- Participating in the ecology enlightenment activities led by industry associations and governmental organizations, and actively promoting publication of the environment-conscious technologies

	[Initiatives]	[Specific examples]
Reduce	Reduced material consumption	Zero Cooling System enables further reduction of container weight (reduction of material) by 5-10%
Reuse	Proposal of molding reusable containers	Participated in the first test of reusable PET bottles in Japan. Deployed bottles for water server to the worldwide market.
Recycle	Molding various recycled materials including PET	30 years of recycled PET molding experience. Promoting container molding using recycled materials by double layer molding process.
Renewable	Challenges to new materials such as biodegradable plastics	Promoting molding of new materials collaborating with material makers. First successful BioPBS bottle molding in the world.

プラスチックごみ問題に関する各国の動向

Trends addressing plastic issues by countries

Japan

Resource Circulation Strategy for Plastics (abstract)

- Suppress use of single-use plastics **by 25%** in accumulation **by 2030**
- Reuse or recycle **60%** of plastics packaging **by 2030**
- Effectively utilize **100%** of used plastics by reuse or recycle **by 2035**
- Introduce **approx. 2 million tons** of biomass plastics **by 2030**

EU

Single-Use Plastics Directive

- Single-use plastics such as trays, cutlery, straws, etc. were banned from 2021 (**excluding bottles for beverages**)
- Collect **90%** of used bottles for beverages **by 2029**
- Utilization ratio of recycled material to PET bottles is to be **25% by 2025**, and **30% by 2030**

India

Ban on Single-Use Plastics

- Stepwisely abolish plastic products that cannot be recycled, or its energy cannot be recovered
- Setting targets for producers to collect, recycle and reuse plastic waste



データ集

Data book

業績好調。受注高・売上高・段階利益ともに上半期として過去最高を記録
Excellent performance: orders, sales and profits reached record highs in 1H.

(Mn JPY)

		FY2024 1H Result		FY2025 1H Result		YoY	
		A	%	B	%	B-A	B/A
受注高	Orders received	20,592	-	22,906	-	+2,314	+11.2%
受注残高	Order backlog	18,330	-	19,247	-	+916	+5.0%
売上高	Net sales	16,648	100.0%	21,902	100.0%	+5,253	+31.6%
売上原価	Cost of sales	8,779	52.7%	11,637	53.1%	+2,857	+32.6%
売上総利益	Gross profit	7,869	47.3%	10,265	46.9%	+2,395	+30.4%
販管費	SG&A	4,436	26.7%	4,788	21.9%	+351	+7.9%
営業利益	Operating profit	3,432	20.6%	5,476	25.0%	+2,044	+59.6%
経常利益	Ordinary profit	3,473	20.9%	5,745	26.2%	+2,271	+65.4%
純利益 ^(*1)	Net income	2,603	15.6%	4,008	18.3%	+1,405	+54.0%
設備投資	Capital investment	377	2.3%	547	2.5%	+170	+45.1%
減価償却費	Depreciation	926	5.6%	930	4.2%	+4	+0.4%
研究開発費	R&D expenses	215	1.3%	458	2.1%	+243	+113.0%
FX rate (期中平均) Average rate	USD	148.25	-	152.52	-	+4.27	+2.9%
	EUR	160.21	-	161.55	-	+1.34	+0.8%
	INR	1.79	-	1.79	-	+0.00	+0.0%

(*1: 親会社株主に帰属する当期純利益, Net income : Profit attributable to owners of parent)

将来の成長投資を見据え、高い手元流動性を確保
Securing high levels of cash liquidity for future growth investments

(Mn JPY)

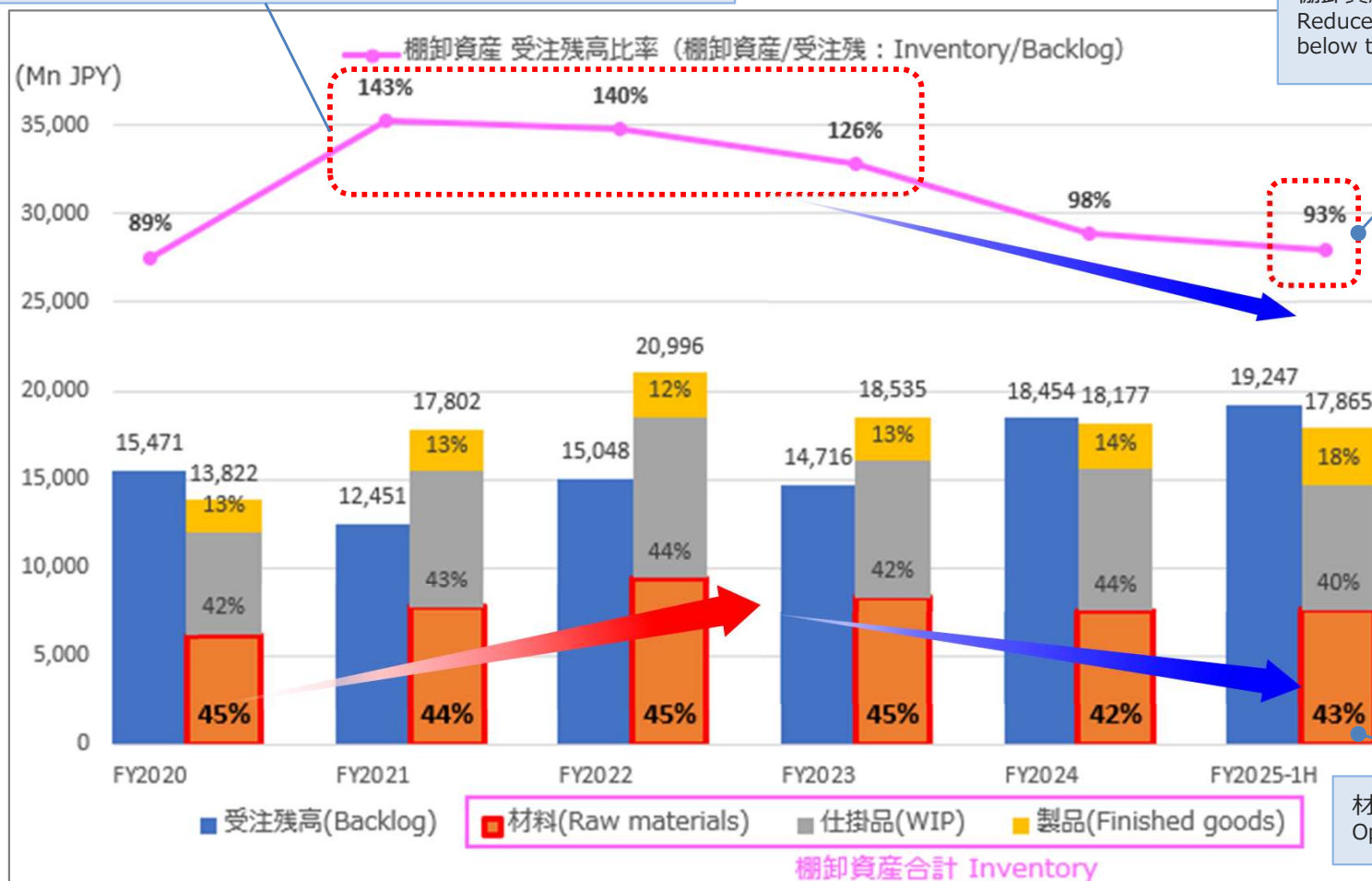
		FY2024	FY2025-2Q	YoY	Notes
現金及び預金	Cash and deposits	28,439	30,026	+1,587	
受取手形及び売掛金	Notes and accounts receivable-trade	7,072	9,193	+2,121	売上増加による Due to increase in sales
商品及び製品	Merchandise and finished goods	2,604	3,151	+546	棚卸資産は減少 Reduce inventory
仕掛品	Work in process	8,012	7,086	-926	
原材料及び貯蔵品	Raw materials and supplies	7,561	7,627	+66	
棚卸資産	Inventories	18,177	17,865	-312	
その他流動資産	Other	1,416	1,534	+118	
流動資産	Current Assets	55,106	58,620	+3,513	
固定資産	Non-Current Assets	17,654	17,702	+47	
資産合計	Total Assets	72,761	76,322	+3,561	
契約負債	Contract liabilities	4,889	5,900	+1,011	前受金の増加 Increase in advances received
流動負債	Current liabilities	11,862	13,662	+1,800	
固定負債	Non-current liabilities	8,050	7,295	-754	長期借入金の減少 Decrease in long-term borrowings
（借入金残高）	(Borrowings)	(7,611)	(6,864)	(-746)	同上, Same as above
負債合計	Total Liabilities	19,912	20,958	+1,045	
純資産合計	Total Net Assets	52,848	55,364	+2,515	
負債純資産合計	Total Liabilities and Net Assets	72,761	76,322	+3,561	

材料在庫の適正化により棚卸資産を縮減し、資産効率の向上を図る

Optimize material inventory to reduce stock and improve asset efficiency.

IT供給混乱対策のため棚卸資産を意図的に増強
Intentionally increased inventory to address supply chain disruptions.

棚卸資産総額を受注残高未満に抑制
Reduced inventory below the order backlog.



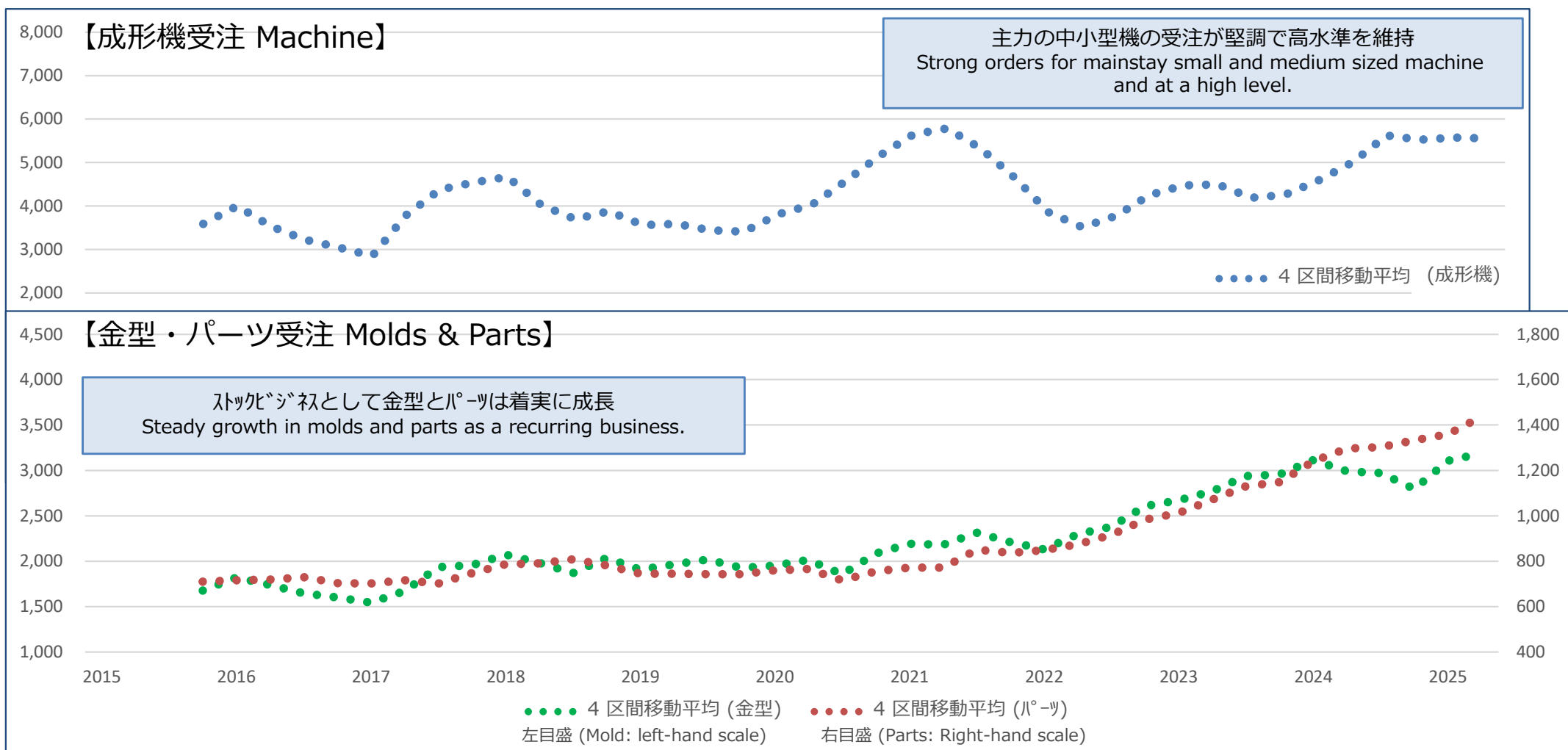
材料在庫を適正管理
Optimized material inventory.

成形機は高水準、金型とパーツは安定成長

Orders for machines remained high, while molds and parts stable growth.

[四半期受注高の4区間移動平均グラフ Graph:4 point moving averages for quarterly figures]

(Mn JPY)



期末の受注残高は過去最高。機械が100億円超の高水準
Record-high order backlog as of the end of the fiscal year.

(JPY Mn)

			FY2024		FY2025		YoY		Notes
			1H Result		1H Result				
			A	%	B	%	B-A	B/A	
製品別 / Product	成形機	Machine	10,680	58.3%	10,504	54.6%	-175	-1.6%	中小型機増加、大型機減少
	金型	Molds	5,952	32.5%	6,717	34.9%	+764	+12.8%	中小型機増加
	付属機器	AUX	1,353	7.4%	1,559	8.1%	+206	+15.2%	
	部品その他	Parts	343	1.9%	465	2.4%	+121	+35.4%	
	合計	Total	18,330	100.0%	19,247	100.0%	+916	+5.0%	

【Note】 **Machine**: Increase in small and medium-sized machine, decrease in large machine. **Mold**: Increase in small and medium-sized machine.

地域別 / Region	米州	Americas	5,346	29.2%	5,574	29.0%	+228	+4.3%	北米機械減少、金型は全域で増加
	欧州	Europe	2,531	13.8%	2,944	15.3%	+412	+16.3%	機械・金型ともにほぼ全域で増加
	南・西アジア	South/West Asia	4,785	26.1%	5,585	29.0%	+799	+16.7%	機械・金型ともにほぼ全域で増加
	東アジア	East Asia	5,666	30.9%	5,142	26.7%	-524	-9.2%	機械は減少、金型は日本で増加
	合計	Total	18,330	100.0%	19,247	100.0%	+916	+5.0%	

【Note】 **Americas**: Machine decreased in North America, molds increased across all regions. **Europe**: Both machine and molds increased in nearly all regions. **South/West Asia**: Both machine and molds increased in nearly all regions. **East Asia**: Machine decreased; molds increased in Japan.

(Mn JPY)

製品別 四半期推移			FY2023				FY2024				FY2025			
Quarterly Trends by Product			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
受注 Order	成形機	Machine	4,571	3,516	3,737	5,222	5,907	5,162	6,208	4,829	6,098	5,169	-	-
	金型	Molds	2,317	3,178	3,095	3,234	2,957	2,677	3,018	2,530	4,202	3,084	-	-
	付属機器	AUX	426	311	491	489	676	498	799	503	693	680	-	-
	部品その他	Parts	1,000	1,118	1,280	1,195	1,372	1,340	1,305	1,315	1,480	1,496	-	-
	合計	Total	8,316	8,123	8,603	10,139	10,913	9,679	11,331	9,179	12,475	10,430	-	-
売上 Sales	成形機	Machine	3,446	4,388	3,979	5,919	3,516	3,815	5,352	5,334	4,570	6,970	-	-
	金型	Molds	2,062	2,448	2,977	3,001	2,947	3,119	2,522	3,128	2,881	3,341	-	-
	付属機器	AUX	449	587	375	575	350	353	652	523	559	728	-	-
	部品その他	Parts	974	1,168	1,267	1,181	1,228	1,316	1,283	1,333	1,429	1,422	-	-
	合計	Total	6,933	8,590	8,598	10,677	8,043	8,605	9,810	10,319	9,440	12,462	-	-
注残 Backlog	成形機	Machine	9,293	8,421	8,086	7,191	9,556	10,680	11,451	10,863	12,349	10,504	-	-
	金型	Molds	5,500	6,195	6,305	6,449	6,432	5,952	6,416	5,771	7,051	6,717	-	-
	付属機器	AUX	1,153	877	992	897	1,209	1,353	1,499	1,477	1,607	1,559	-	-
	部品その他	Parts	221	173	184	177	321	343	359	342	392	465	-	-
	合計	Total	16,168	15,666	15,569	14,716	17,518	18,330	19,726	18,454	21,400	19,247	-	-

(Mn JPY)

地域別 四半期推移 Quarterly Trends by Region			FY2023				FY2024				FY2025			
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
受注 Order	米州	Americas	2,272	2,348	2,744	3,453	3,516	3,117	3,214	2,987	4,237	2,930	-	-
	欧州	Europe	1,844	1,857	2,098	1,592	1,802	1,922	1,939	1,809	2,401	2,365	-	-
	南・西アジア	South/West Asia	2,955	2,379	3,018	2,729	2,920	2,662	3,064	2,786	3,914	3,182	-	-
	東アジア	East Asia	1,243	1,539	743	2,366	2,674	1,976	3,112	1,595	1,922	1,952	-	-
	合計	Total	8,316	8,123	8,603	10,139	10,913	9,679	11,331	9,179	12,475	10,430	-	-
売上 Sales	米州	Americas	2,907	2,445	2,561	2,730	2,988	3,009	3,365	2,755	2,990	3,966	-	-
	欧州	Europe	787	2,230	1,541	2,292	1,680	1,649	2,055	2,230	1,610	2,206	-	-
	南・西アジア	South/West Asia	2,237	2,546	2,717	2,692	2,484	2,781	2,434	3,073	2,940	3,441	-	-
	東アジア	East Asia	1,002	1,367	1,780	2,962	890	1,164	1,955	2,259	1,898	2,847	-	-
	合計	Total	6,933	8,590	8,598	10,677	8,043	8,605	9,810	10,319	9,440	12,462	-	-
注残 Backlog	米州	Americas	3,975	3,878	4,003	4,726	5,239	5,346	5,195	5,427	6,671	5,574	-	-
	欧州	Europe	3,421	3,043	3,145	2,137	2,258	2,531	2,416	1,995	2,786	2,944	-	-
	南・西アジア	South/West Asia	4,677	4,479	4,752	4,782	5,165	4,785	5,383	4,964	5,903	5,585	-	-
	東アジア	East Asia	4,093	4,265	3,667	3,070	4,854	5,666	6,730	6,067	6,038	5,142	-	-
	合計	Total	16,168	15,666	15,569	14,716	17,518	18,330	19,726	18,454	21,400	19,247	-	-

四半期推移 Quarterly		FY2024								FY2025							
		1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q	
受注高	Orders received	10,913	-	9,679	-	11,331	-	9,179	-	12,475	-	10,430	-	-	-	-	-
受注残高	Order backlog	17,518	-	18,330	-	19,726	-	18,454	-	21,400	-	19,247	-	-	-	-	-
売上高	Net sales	8,043	100.0%	8,605	100.0%	9,810	100.0%	10,319	100.0%	9,440	100.0%	12,462	100.0%	-	-	-	-
売上原価	Cost of sales	4,192	52.1%	4,586	53.3%	5,388	54.9%	5,229	50.7%	5,017	53.2%	6,619	53.1%	-	-	-	-
売上総利益	Gross profit	3,850	47.9%	4,018	46.7%	4,422	45.1%	5,089	49.3%	4,422	46.8%	5,843	46.9%	-	-	-	-
販管費	SG&A	2,219	27.6%	2,217	25.8%	2,672	27.2%	2,364	22.9%	2,364	25.0%	2,423	19.4%	-	-	-	-
営業利益	Operating profit	1,631	20.3%	1,801	20.9%	1,749	17.8%	2,725	26.4%	2,057	21.8%	3,419	27.4%	-	-	-	-
経常利益	Ordinary profit	1,209	15.0%	2,263	26.3%	2,333	23.8%	2,201	21.3%	2,459	26.1%	3,285	26.4%	-	-	-	-
純利益 ^(*1)	Net income	875	10.9%	1,727	20.1%	1,520	15.5%	1,656	16.0%	1,711	18.1%	2,297	18.4%	-	-	-	-
四半期累計 Cumulative		FY2024								FY2025							
		1Q		1Q-2Q		1Q-3Q		1Q-4Q		1Q		1Q-2Q		1Q-3Q		1Q-4Q	
受注高	Orders received	10,913	-	20,592	-	31,924	-	41,103	-	12,475	-	22,906	-	-	-	-	-
受注残高	Order backlog	17,518	-	18,330	-	19,726	-	18,454	-	21,400	-	19,247	-	-	-	-	-
売上高	Net sales	8,043	100.0%	16,648	100.0%	26,459	100.0%	36,778	100.0%	9,440	100.0%	21,902	100.0%	-	-	-	-
売上原価	Cost of sales	4,192	52.1%	8,779	52.7%	14,167	53.5%	19,397	52.7%	5,017	53.2%	11,637	53.1%	-	-	-	-
売上総利益	Gross profit	3,850	47.9%	7,869	47.3%	12,291	46.5%	17,381	47.3%	4,422	46.8%	10,265	46.9%	-	-	-	-
販管費	SG&A	2,219	27.6%	4,436	26.6%	7,109	26.9%	9,473	25.8%	2,364	25.0%	4,788	21.9%	-	-	-	-
営業利益	Operating profit	1,631	20.3%	3,432	20.6%	5,182	19.6%	7,907	21.5%	2,057	21.8%	5,476	25.0%	-	-	-	-
経常利益	Ordinary profit	1,209	15.0%	3,473	20.9%	5,806	21.9%	8,008	21.8%	2,459	26.1%	5,745	26.2%	-	-	-	-
純利益 ^(*1)	Net income	875	10.9%	2,603	15.6%	4,123	15.6%	5,779	15.7%	1,711	18.1%	4,008	18.3%	-	-	-	-

(*1: 親会社株主に帰属する当期純利益 Net income : Profit attributable to owners of parent)

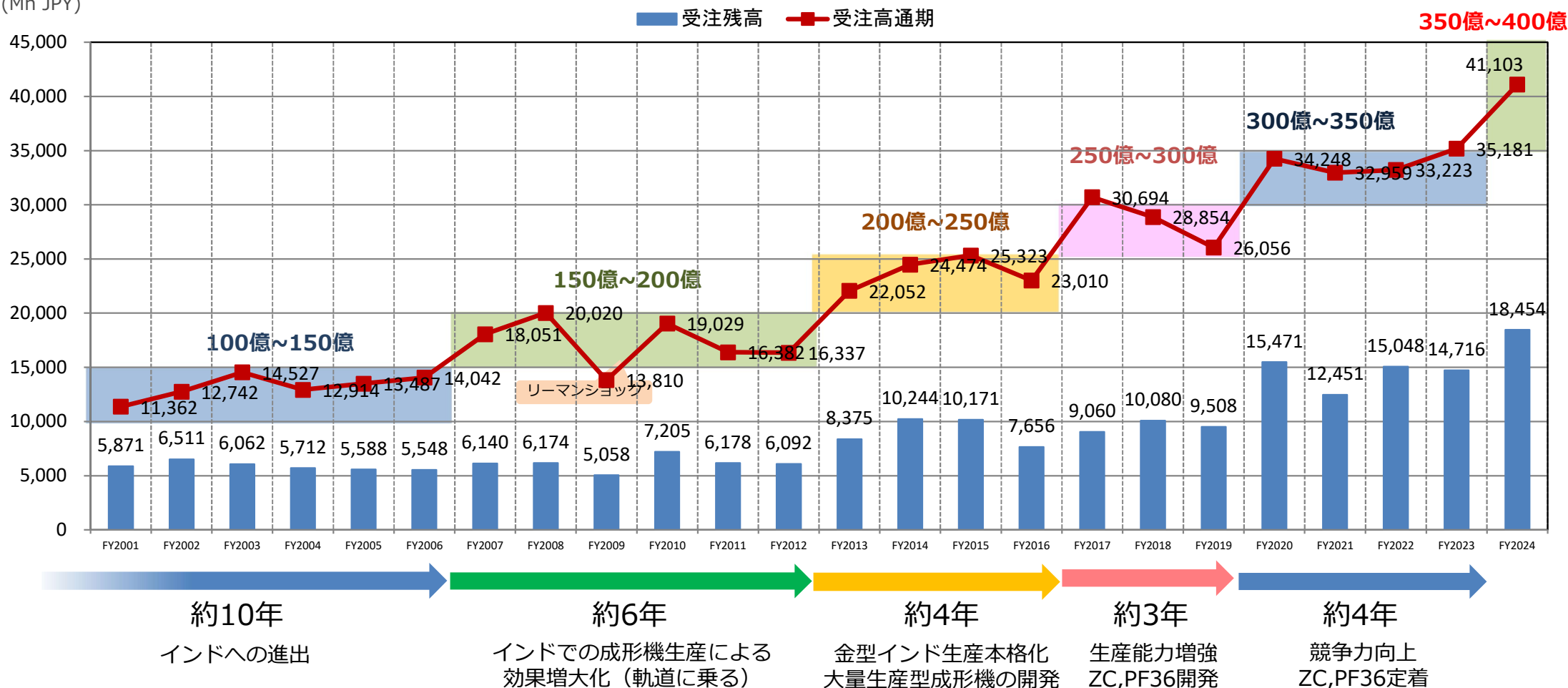
(Mn JPY)

		FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
受注高	Orders received	25,321	23,010	30,694	28,854	26,056	34,248	32,959	33,223	35,181	41,103
受注残高	Order backlog	10,171	7,656	9,060	10,080	9,508	15,471	12,451	15,048	14,716	18,454
売上高	Net sales	25,396	25,526	29,289	27,834	26,129	27,254	35,890	30,277	34,798	36,778
営業利益	Operating profit	3,821	4,525	6,104	5,120	4,304	4,850	8,735	5,556	7,166	7,907
(%)		15.0%	17.7%	20.8%	18.4%	16.5%	17.8%	24.3%	18.4%	20.6%	21.5%
経常利益	Ordinary profit	4,257	4,123	6,954	5,281	4,193	4,669	9,576	8,927	6,953	8,008
(%)		16.8%	16.2%	23.7%	19.0%	16.0%	17.1%	26.7%	29.5%	20.0%	21.8%
純利益 ^(*1)	Net income	2,487	2,532	4,571	4,349	3,154	4,239	6,680	6,130	5,085	5,779
(%)		9.8%	9.9%	15.6%	15.6%	12.1%	15.6%	18.6%	20.2%	14.6%	15.7%
総資産額	Total assets	33,528	32,296	42,066	47,699	45,852	57,899	64,276	68,956	70,195	72,761
純資産額	Net assets	19,449	19,502	25,413	27,237	28,829	31,384	37,901	45,903	50,384	52,848
1株純利益 ^(*2)	EPS	165.63	168.66	304.42	289.61	210.34	282.80	445.60	408.97	339.23	385.52
1株純資産 ^(*2)	BPS	1,295.20	1,298.65	1,692.32	1,813.41	1,922.00	2,092.08	2,526.30	3,059.44	3,358.21	3,522.27
1株配当金 ^(*2)	DPS	40	40	60	60	60	60	100	100	120	150
配当性向	DPR	24.2%	23.7%	19.7%	20.7%	28.5%	21.2%	22.4%	24.5%	35.4%	38.9%
純資産配当率	DOE	3.2%	3.1%	4.0%	3.4%	3.2%	3.0%	4.3%	3.6%	3.7%	4.4%
ROE		13.4%	13.0%	20.4%	16.5%	11.3%	14.1%	19.3%	14.6%	10.6%	11.2%
ROIC		10.3%	12.3%	14.0%	9.7%	7.8%	7.2%	11.9%	6.8%	8.3%	9.1%

(*1: 親会社株主に帰属する当期純利益, Net income : Profit attributable to owners of parent *2: 1株あたり(単位 : 1円, Unit : 1 JPY))

堅調な受注で新たなステージへの移行を図る Solid Orders Leading to a New Stage of Transition

(Mn JPY)



(*ZC: Zero Cooling system (ASB独自の高品質成形法))

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Generate affluence for people and society

ASB is committed to make people live more conveniently and affluently through our business of popularizing PET bottles around the world and for more applications.

Maintain company growth by providing high level technology and service

ASB endeavors to make continuous technological development and service support, and strives to earn the trust from society by providing competitive products with high quality and high performance in low prices.

ASB Values

We pursue customer satisfaction.

We strive for continuous improvement.

We work with vitality and discipline.



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