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SANEI



Consolidated Financial Results for the Nine Months Ended December 31, 2024 [Japanese GAAP]

January 27, 2025

Company name: SANEI LTD.

Listing: Tokyo

Securities code: 6230

URL: <https://www.sanei.ltd/>

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Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: None

Representative Director and President

Managing Director, Executive Officer, Vice President of
Corporate Administration Division

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2024	21,157	3.9	1,341	(9.0)	1,337	(8.3)	914	(5.8)
December 31, 2023	20,364	4.5	1,473	216.3	1,458	223.9	971	231.0

(Note) Comprehensive income: Nine months ended December 31, 2024: ¥ 857 million [(20.7) %]

Nine months ended December 31, 2023: ¥ 1,081 million [164.5%]

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2024	199.73		-	
December 31, 2023	212.13		-	

(Note) The Company conducted a stock split at a ratio of 2 shares for every 1 common share on October 1, 2024. The amount of basic earnings per share was calculated assuming that the stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated Financial Position

	Total assets		Net assets		Capital adequacy ratio	
	Millions of yen		Millions of yen		%	
As of December 31, 2024	23,854		14,313		57.7	
March 31, 2024	24,218		13,727		54.2	

(Reference) Equity: As of December 31, 2024: ¥ 13,768 million

As of March 31, 2024: ¥ 13,126 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	49.00	-	59.00	108.00
Fiscal year ending March 31, 2025	-	60.00	-		
Fiscal year ending March 31, 2025 (Forecast)				30.00	90.00

(Note) Revision to the forecast for dividends announced most recently: None

(Note) Breakdown of the year-end dividend for the fiscal year ended March 31, 2024 :

Regular dividend 49.00 yen
70th Anniversary Commemorative dividend 10.00 yen

(Note) Breakdown of the 2nd quarter-end dividend for the fiscal year ending March 31, 2025 :

Regular dividend 55.00 yen
70th Anniversary Commemorative dividend 5.00 yen

The Company is conducting a 2-for-1 stock split with an effective date of October 1, 2024.

The dividend per share at the end of the fiscal year ending March 2025 (forecast) takes into account the impact of the stock split.

If the stock split is not taken into account, the dividend per share at the end of the fiscal year ending March 2025 (forecast) will be 60.00 yen, and the annual dividend per share will be 120.00 yen.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025(April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	28,500	3.5	2,040	3.3	2,040	3.4	1,400	3.8	305.81

(Note) Revision to the financial results forecast announced most recently: None

The Company conducted a stock split at a ratio of 2 shares for 1 common share on October 1, 2024. The amount of net income per share in the consolidated financial forecast for the full fiscal year ending March 2025 is calculated assuming that the stock split was conducted at the beginning of the current consolidated fiscal year.

* Notes:

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

1) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

2) Changes in accounting policies due to other reasons: None

3) Changes in accounting estimates: None

4) Restatement: None

(4) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 4,578,000 shares

March 31, 2024: 4,578,000 shares

2) Number of treasury shares at the end of the period:

December 31, 2024: 152 shares

March 31, 2024: 152 shares

3) Average number of shares outstanding during the period:

Nine months ended December 31, 2024: 4,577,848 shares

Nine months ended December 31, 2023: 4,577,868 shares

(Note) The Company conducted a stock split at a ratio of 2 shares for every 1 common share on October 1, 2024. The "number of shares issued at the end of the period," "number of treasury shares at the end of the period," and "average number of shares during the period" are calculated assuming that the stock split was conducted at the beginning of the previous consolidated fiscal year.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

(Cautionary note concerning forward-looking statements)

The forward-looking statements, including the financial results forecasts, contained in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to achieve the stated performance. Actual results may differ substantially due to various factors.

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	2,190,489	1,830,747
Notes and accounts receivable - trade	4,928,751	5,293,046
Electronically recorded monetary claims - operating	2,159,348	1,806,180
Merchandise and finished goods	3,465,135	3,138,097
Work in process	656,615	651,577
Raw materials and supplies	2,165,515	2,073,074
Other	296,487	189,317
Allowance for doubtful accounts	(4,095)	(4,258)
Total current assets	15,858,248	14,977,783
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,190,800	2,784,533
Machinery, equipment and vehicles, net	678,486	724,719
Tools, furniture and fixtures, net	353,310	362,828
Land	2,473,053	2,434,611
Other, net	342,529	197,934
Total property, plant and equipment	6,038,181	6,504,626
Intangible assets		
Other	174,792	159,456
Total intangible assets	174,792	159,456
Investments and other assets		
Other	2,150,753	2,216,252
Allowance for doubtful accounts	(3,813)	(3,813)
Total investments and other assets	2,146,939	2,212,438
Total non-current assets	8,359,913	8,876,521
Total assets	24,218,161	23,854,305

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,508,242	1,355,271
Electronically recorded obligations - operating	2,067,558	1,870,698
Short-term borrowings	1,438,000	1,608,000
Current portion of long-term borrowings	384,129	341,268
Income taxes payable	564,114	133,428
Provision for bonuses	405,102	196,768
Other	1,147,579	1,144,175
Total current liabilities	7,514,725	6,649,609
Non-current liabilities		
Long-term borrowings	1,099,291	1,040,208
Provision for retirement benefits for directors (and other officers)	640,835	576,958
Retirement benefit liability	1,159,989	1,199,091
Asset retirement obligations	40,097	40,329
Other	35,300	35,000
Total non-current liabilities	2,975,513	2,891,587
Total liabilities	10,490,238	9,541,197
Net assets		
Shareholders' equity		
Share capital	432,757	432,757
Capital surplus	456,277	456,277
Retained earnings	11,828,720	12,470,658
Treasury shares	(228)	(228)
Total shareholders' equity	12,717,527	13,359,465
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	121,952	101,115
Foreign currency translation adjustment	230,352	253,969
Remeasurements of defined benefit plans	56,321	54,425
Total accumulated other comprehensive income	408,626	409,510
Non-controlling interests	601,768	544,132
Total net assets	13,727,923	14,313,107
Total liabilities and net assets	24,218,161	23,854,305

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the nine months)

(Thousands of yen)

	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Net sales	20,364,930	21,157,753
Cost of sales	13,896,565	14,480,218
Gross profit	6,468,364	6,677,535
Selling, general and administrative expenses	4,994,370	5,336,093
Operating profit	1,473,993	1,341,441
Non-operating income		
Interest income	2,280	2,426
Dividend income	7,388	8,760
Other	21,891	20,028
Total non-operating income	31,559	31,215
Non-operating expenses		
Interest expenses	7,506	10,106
Loss on sale of notes receivable - trade	1,013	5,075
Foreign exchange losses	34,926	17,265
Other	4,085	2,586
Total non-operating expenses	47,530	35,034
Ordinary profit	1,458,022	1,337,622
Extraordinary income		
Gain on sale of non-current assets	7,516	4,067
Gain on sale of investment securities	126	100
Total extraordinary income	7,642	4,167
Extraordinary losses		
Loss on sale of non-current assets	1,998	1,983
Loss on retirement of non-current assets	1,814	56,573
Total extraordinary losses	3,813	58,557
Profit before income taxes	1,461,852	1,283,232
Income taxes - current	378,143	405,301
Income taxes - deferred	98,639	24,227
Total income taxes	476,782	429,529
Profit	985,069	853,703
Profit (loss) attributable to non-controlling interests	13,951	(60,616)
Profit attributable to owners of parent	971,118	914,319

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Thousands of yen)

	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Profit	985,069	853,703
Other comprehensive income		
Valuation difference on available-for-sale securities	33,356	(17,493)
Foreign currency translation adjustment	62,469	23,616
Remeasurements of defined benefit plans, net of tax	700	(1,896)
Total other comprehensive income	96,525	4,227
Comprehensive income	1,081,595	857,930
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,095,225	915,203
Comprehensive income attributable to non-controlling interests	(13,630)	(57,272)