

Fiscal 2026 1st Quarter Financial Results

Seibu Giken Co., Ltd. (Ticker code: 6223)

May 8, 2026

Disclaimer regarding forward-looking statements

Because the forward-looking statements contained in this report are based on information available at the time of publication, Actual results may differ from these forecasts due to risk and uncertainty.

Notes: 1. This is an English translation from the original presentation in Japanese.
2. In this presentation, “Fiscal 2026” or “FY12/26” refers to the year ending December 31, 2026



Q1 FY2026 Results Overview

	Q1 FY2025		Q1 FY2026		YoY	
	Amount	vs net sales(%)	Amount	vs net sales(%)	Diff.	%
Net sales	6,835		9,619		2,784	140.7
Gross profit	2,784	40.7	3,215	33.4	431	115.5
Selling, general & administrative expenses	1,524	22.3	1,682	17.5	157	110.3
Operating profit	1,259	18.4	1,533	15.9	273	121.8
Ordinary profit	1,221	17.9	1,604	16.7	382	131.3
Quarterly net profit attributable to Seibu Giken Co., Ltd. stockholders	924	13.5	1,443	15.0	518	156.2
Quarterly net profit per share (JPY)	45.23		73.30		-	-
EBITDA*1	1,485		1,795		309	120.8
EBITDA margin*2 (%)	21.7		18.7		-	-

*1: EBITDA = operating income + depreciation

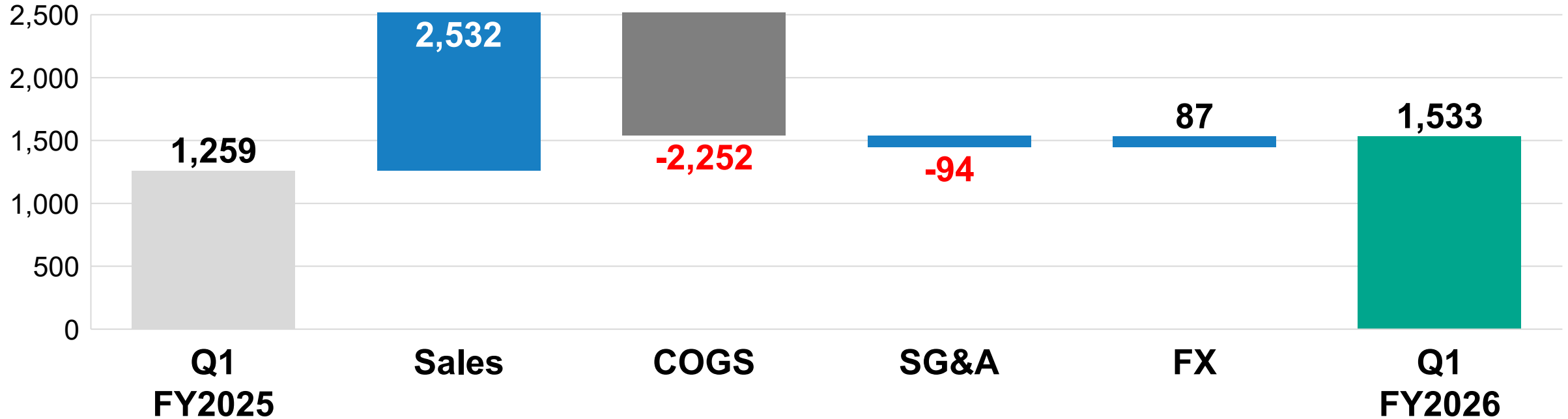
*2: EBITDA margin = EBITDA/ sales

- Net sales (+2,784): Large total engineering projects ordered in the previous period in Japan drove sales
- Operating profit (+273): Profit increased as the rise in gross profit driven by higher sales more than offset the decline in gross margin and the increase in SG&A expenses.

⇒ Progress against full-year forecast is in line with expectations; no changes to full-year forecast.

Q1 FY2026 Operating Profit Factor Analysis

(JPY: Millions)



- Increase in sales: Total engineering sales increased in Japan.
- Increase in COGS: Increased sales led to higher manufacturing costs.
- Increase in SG&A: Higher personnel and computer-related costs.
- FX impact: Small positive impact due to JPY depreciation

Q1 FY2026 Net Sales by Product and Business

Product (JPY: Millions)	Q1 FY2025	Q1 FY2026	YoY (%)
Desiccant dehumidifier	3,477	7,066	203.2
VOC concentrator	2,346	1,266	54.0
Others	1,011	1,286	127.2
Total	6,835	9,619	140.7

Business (JPY: Millions)	Q1 FY2025	Q1 FY2026	YoY (%)
Core Business : Selling module/equipment	5,007	4,545	90.8
Growth Business : Total engineering	1,828	5,074	277.6
Total	6,835	9,619	140.7

- Desiccant dehumidifiers grew significantly in Japan due to large projects ordered in the previous period.
- VOC concentrators decreased in Japan, China, Asia, etc.
- Others increased due to construction management, etc.
- By business, Total Engineering saw significant growth driven by projects for energy devices in Japan.

Q1 FY2026 Net Sales by Region

(JPY: Millions)	Q1 FY2025	Q1 FY2026	YoY (%)
Japan	3,122	6,186	198.1
China	1,431	1,090	76.2
Korea	214	861	402.2
Other Asia	468	270	57.8
Europe	949	858	90.4
U.S.	296	168	56.7
Other North America	95	125	131.6
Others	256	58	22.7
Total	6,835	9,619	140.7

- Japan: Total engineering projects ordered in the previous period drove sales increase.
- Korea: Construction management for semiconductor materials drove sales increase.
- China, Asia, Others: Sales decreased due to fewer projects.

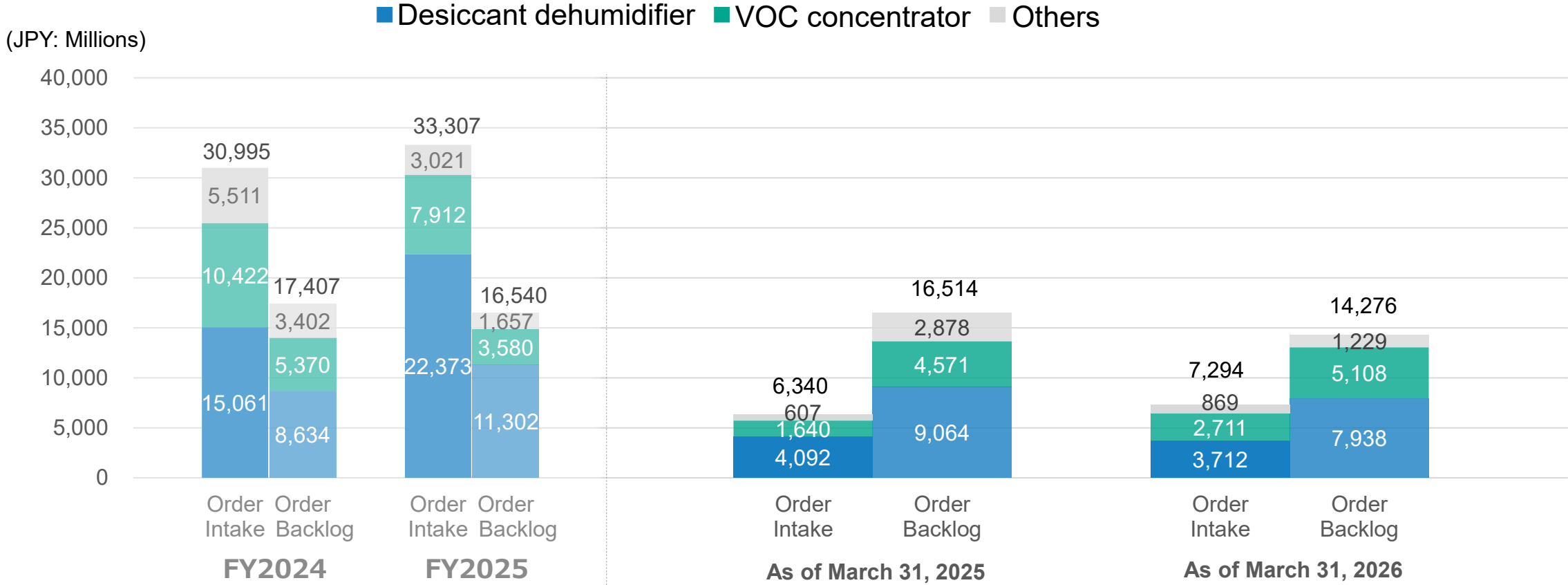
Consolidated Balance Sheet as of March 31, 2026

(JPY: Millions)	As of December 31, 2025	As of March 31, 2026
Cash and cash equivalents	15,505	13,604
Trade notes and accounts receivable	9,327	12,758
Other current assets	8,374	7,985
Net property, plant and equipment	13,766	14,842
Other fixed assets	1,223	1,150
Total Assets	48,197	50,341
Interest-bearing debt ^{*1}	4,187	9,891
Other liabilities ^{*2}	11,785	8,905
Total Liabilities	15,972	18,797
Total Net Assets	32,224	31,544

*1 : Interest-bearing debt = Current portion of long-term debt + Short-term lease + Bonds + Long-term debt + Lease

*2 : Other liabilities = Total liabilities – Interest-bearing debt

Trend of Order Intake and Backlog



Note : The above amounts are stated at the sales price and do not include consumption tax, etc

Order intake was 115.0% YoY; order backlog was 86.3% vs. end of previous period.

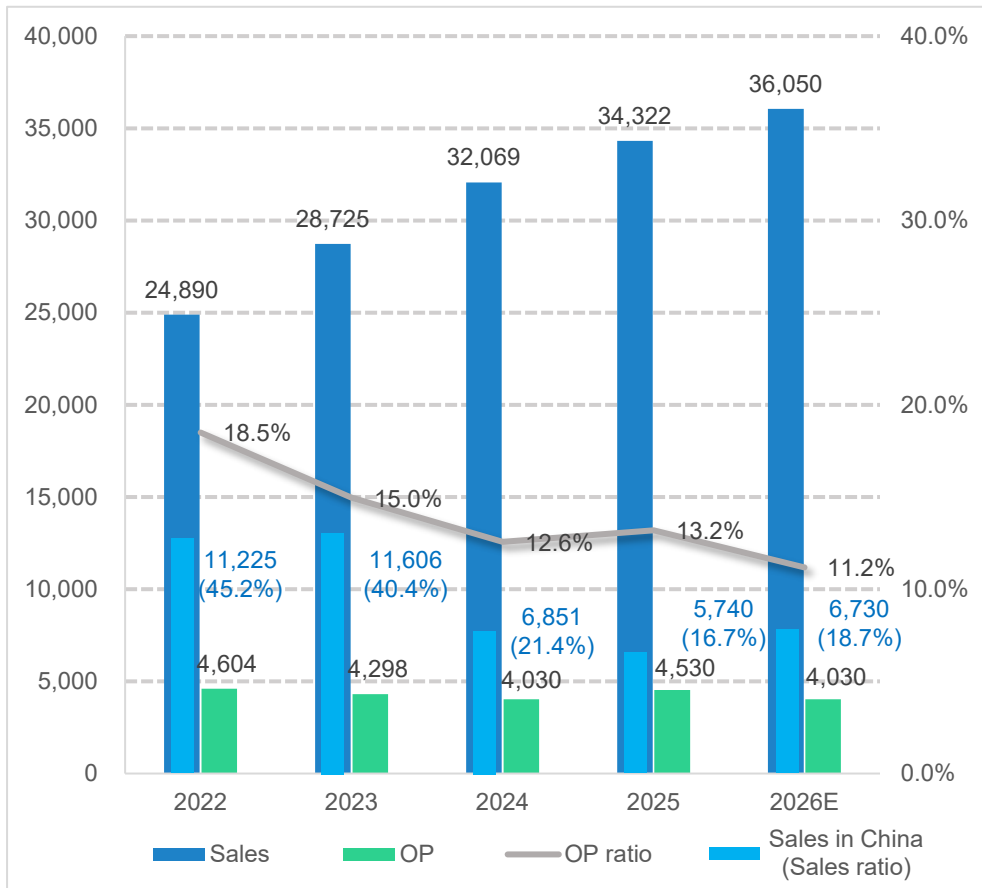
Fiscal 2026 Forecast



FY2026 Forecast Summary

No change from the announcement on Feb. 13, 2026
(Impact of Middle East situation and share buyback details noted)

Net sales & Operating profit (JPY:Millions)



FY2026 Net sales & Operating profit (JPY:Millions)

Net sales

36,050

YoY **105.0%**

Operating profit

4,030

YoY **89.0%**

Operating profit ratio

11.2 %

- Net sales are expected to grow steadily.
- Sales growth is expected in Asia, China, and Europe.
- Operating profit is expected to decrease due to increased investment in human capital for corporate growth, among other factors.

[Impact of the Middle East Situation]

- Price increases and supply instability reported for some raw materials (paints, etc.)
- Securing alternatives and other suppliers; considering price increases for some products
- Impact on business performance expected to be minimal at this time

Shareholder Returns

- Annual dividend per share for FY2026: JPY 70 planned
- Share buyback executed (Amount: approx. JPY 1 bn; Shares: approx. 425,000)

FY2026 Forecast

No change from the announcement on Feb. 13, 2026

	FY2025		FY2026 Forecast		YoY	
	Amount	vs net sales(%)	Amount	vs net sales(%)	Diff.	%
Net sales	34,322		36,050		1,728	105.0
Gross profit	11,672	34.0	11,820	32.8	148	101.3
Selling, general & administrative expenses	7,141	20.8	7,790	21.6	649	109.1
Operating profit	4,530	13.2	4,030	11.2	-500	89.0
Ordinary profit	4,494	13.1	4,460	12.4	-34	99.2
Net profit attributable to Seibu Giken Co., Ltd. stockholders	3,455	10.1	3,870	10.7	415	112.0
EBITDA*1	5,511		5,260		-251	95.4
EBITDA margin*2 (%)	16.1		14.6		-	-

*1: EBITDA = unaudited figures calculated by operating income + depreciation *2: EBITDA margin = EBITDA/ sales

- **Increase in Net sales:** Sales growth in Asia, China, and Europe
- **Increase in Gross profit:** While gross profits are expected to increase due to rising sales, the gross profit margin is projected to decline.
- **Operating profit:** Increased selling, general, and administrative expenses are expected to decrease profits.

Investments aimed at future growth are expected to increase.

→Human Capital Investment: Personnel expenses increase (To secure personnel for undertaking total engineering business, etc.)

→IT investment : Computer-related expenses increase (Company-wide network equipment maintenance-related expenses, AI implementation costs)

→Prototype testing expenses increase (New Initiatives to Ensure Stable Supply of Storage Batteries : Eligibility for subsidy)

- **Ordinary profit:** Expect "subsidy for initiatives to ensure stable supply of storage batteries" to be classified as non-operating income.
- **Profit:** Expect "Mid-sized and Small Business Growth Investment Subsidy" as extraordinary income.

Net Sales by Product and business

No change from the announcement
on Feb. 13, 2026

Product (JPY: Millions)	FY2025	FY2026 Forecast	YoY (%)
Desiccant dehumidifier	19,700	23,190	117.7
VOC concentrator	9,863	9,540	96.7
Others	4,758	3,310	69.6
Total	34,322	36,050	105.0

Business (JPY: Millions)	FY2025	FY2026 Forecast	YoY (%)
Core Business : Selling module/equipment	22,652	20,520	90.6
Growth Business : Total engineering	11,670	15,530	133.1
合計	34,322	36,050	105.0

- Sales of desiccant dehumidifiers are expected to increase due to energy device factory related projects in Japan and other Asia (excluding China and South Korea).
- Sales of VOC concentrators are expected to grow in Europe and China and Asia (excluding China and South Korea), but sales in Japan are expected to decrease as a result of the previous period's effects.
- By business segment, total engineering, a growth business, are expected to increase due to energy device factory related projects in Japan and other parts of Asia (excluding China and South Korea).

Net Sales by Region

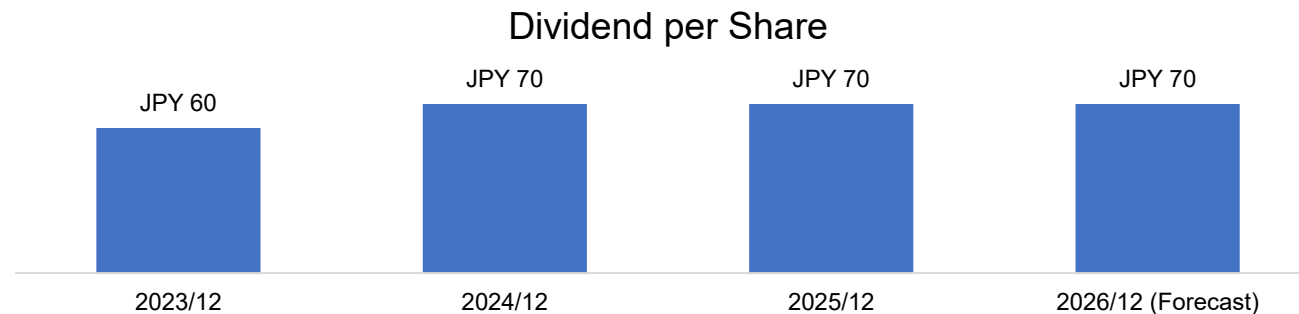
No change from the announcement on Feb. 13, 2026

(JPY: Millions)	FY2025	FY2026 Forecast	YoY (%)
Japan	15,639	15,700	100.4
China	5,740	6,730	117.2
Korea	2,561	1,950	76.1
Other Asia	2,280	4,540	199.1
Europe	3,521	4,480	127.2
USA	3,706	1,930	52.1
Other North America	409	380	92.9
Others	463	320	69.1
Total	34,322	36,050	105.0

- Sales in Japan are expected to remain at the previous year's level, as increased sales of desiccant dehumidifiers offset decrease in VOC concentrators and other products.
- Sales in other Asia (excluding China and South Korea) are expected to increase due to the growth in sales of desiccant dehumidifiers and VOC concentrators.
- Sales in China and Europe expected to increase due to the growth in sales of VOC concentrators.
- Sales in South Korea are expected to decrease due to decrease in the total engineering business.

Dividend Policy

- Whilst maintaining stable dividends, reward shareholders while balancing with the sound financial position and retained earnings for the future.
- Annual year-end dividend with the last day of each fiscal year as the record date is paid once a year
- Aiming at 40% or more consolidated dividend payout ratio as significant indicator
- **Annual dividend per share for FY2026: JPY 70 planned**
(The consolidated dividend payout ratio forecast is 40% or higher, excluding the impact of growth investment subsidies and other subsidies included in the profit forecast.)
- **Share buyback based on Board resolution of Feb. 13, 2026**
(Amount: approx. JPY 1 bn; Shares: approx. 425,000)



Appendix



Capital Expenditures, Depreciation and R&D Expenses

(JPY: Millions)	FY2024	FY2025	Q1 FY2026	FY2026 Forecast
Capital expenditures*	1,736 (2,483)	3,305 (2,701)		5,150
Depreciation	962	980	261	1,230
R&D expenses	348	388	70	390

Note*: Figures indicated on a cash basis (figures in parentheses on an accrual basis)

FY2025 Quarterly Financial Results

	FY2025 Q1		FY2025 Q2		FY2025 Q3		FY2025 Q4	
	Amount	vs net sales(%)	Amount	vs net sales(%)	Amount	vs net sales(%)	Amount	vs net sales(%)
(JPY: Millions)								
Net sales	6,835		13,897		21,636		34,322	
Gross profit	2,784	40.7	5,124	36.9	7,975	36.9	11,672	34.0
Selling, general & administrative expenses	1,524	22.3	3,093	22.3	4,722	21.8	7,141	20.8
Operating profit	1,259	18.4	2,031	14.6	3,253	15.0	4,530	13.2
Ordinary profit	1,221	17.9	1,985	14.3	3,212	14.8	4,494	13.1
Net profit attributable to Seibu Giken Co., Ltd. stockholders	924	13.5	1,496	10.8	2,414	11.2	3,455	10.1
Net profit per share (JPY)	45.23		74.06		120.21		172.51	
EBITDA*1	1,485		2,494		3,954		5,511	
EBITDA margin*2 (%)	21.7		18.0		18.3		16.1	

*1: EBITDA = unaudited figures calculated by operating income + depreciation *2: EBITDA margin = EBITDA/ sales

FY2025 Quarterly Net Sales by Product and business

Product

(JPY: Millions)	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Q4
Desiccant dehumidifier	3,477	6,888	10,769	19,700
VOC concentrator	2,346	5,386	7,959	9,863
Others	1,011	1,621	2,906	4,758
Total	6,835	13,897	21,636	34,322

Business

(JPY: Millions)	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Q4
Core Business : Selling module/equipment	5,007	9,518	14,466	22,652
Growth Business : Total engineering	1,828	4,378	7,169	11,670
Total	6,835	13,897	21,636	34,322

FY2025 Quarterly Net Sales by Region

(JPY: Millions)	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Q4
Japan	3,122	7,130	10,695	15,639
China	1,431	2,738	4,194	5,740
Korea	214	459	1,013	2,561
Other Asia	468	971	1,642	2,280
Europe	949	1,649	2,656	3,521
USA	296	448	805	3,706
Other North America	95	164	260	409
Others	256	334	367	463
Total	6,835	13,897	21,636	34,322

FY2025 Quarterly Order Intake and Backlog

Order Intake

(JPY: Millions)	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Q4
Desiccant dehumidifier	4,092	15,536	19,250	22,373
VOC concentrator	1,640	4,768	6,261	7,912
Others	607	1,236	2,108	3,021
Total	6,340	21,541	27,621	33,307

Order Backlog

(JPY: Millions)	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Q4
Desiccant dehumidifier	9,064	17,038	16,989	11,302
VOC concentrator	4,571	4,620	3,631	3,580
Others	2,878	2,977	2,566	1,657
Total	16,514	24,636	23,186	16,540

Cash Flows

(JPY: Millions)	FY2023	FY2024	FY2025
Cash from operating activities	2,000	6,568	3,464
Cash from investing activities	-2,340	-2,498	-3,172
Free cash flow	-340	4,070	292
Cash from financing activities	1,801	-2,058	129
Cash and cash equivalents at end of period	11,417	14,012	14,958

Medium-Term Management Plan 2024-2026

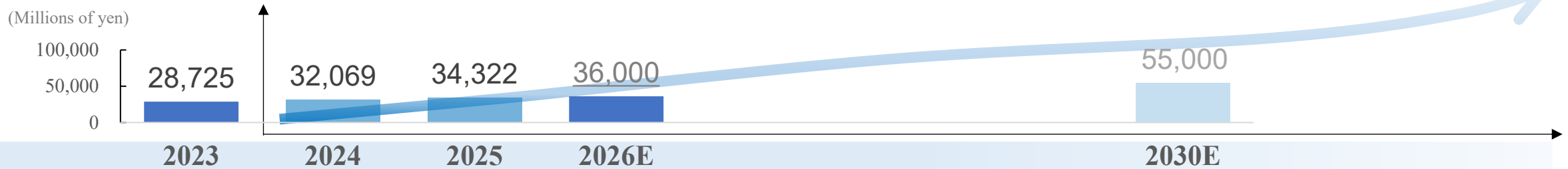
Progress Update



Positioning of This Mid-Term Management Plan

Building a foundation for sustainable growth for the next 3 years as the first phase toward the realization of 2030 Vision

Continue to be the innovation leader in air processing technology to realize a climate-neutral future



FY2023 results

Phase 1

Build a foundation for growth

Mid-Term Management Plan 2024-2026

- Expand market share in core businesses
- Scale up growth business
- Strengthen group governance

Phase 2

Stabilize growth business

Mid-Term Management Plan 2027-2029

- Ensure stable profitability from growth business
- Reap the return of investment

Phase 3

Realize our vision

Mid-Term Management Plan 2030-2032

- Ensure sustainable management aligned with growth industries
- Maintain the consolidated operating profit over JPY9 bn

Operating profit margin

15.0%

12%

17% or more

EBITDA margin

18.1%

15%

21% or more

ROE

15.4%

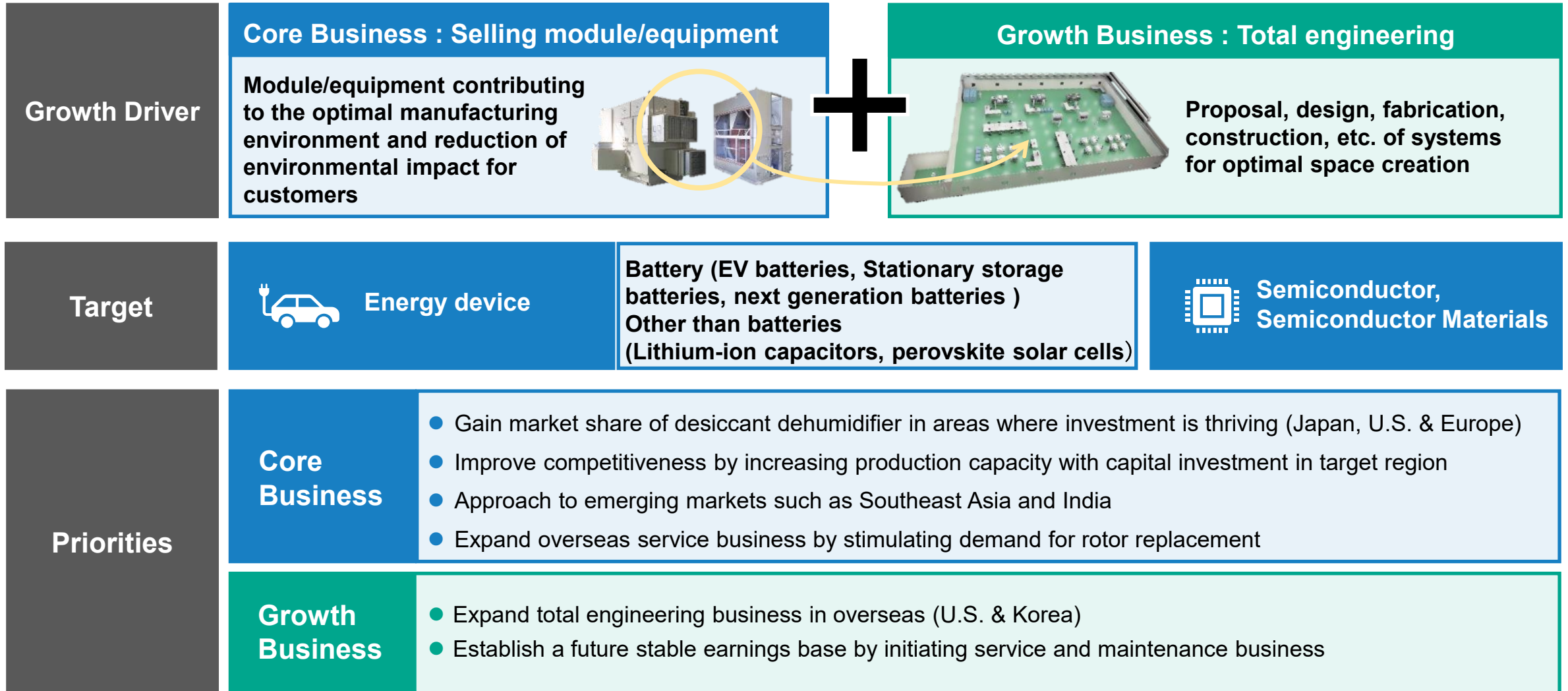
13%

18% or more

(Revised February 14, 2025)

Growth Strategy

Aiming at sustainable profit growth by gaining market share in our core businesses in Europe and North America and by expanding total engineering business








Financial KPI of This Mid-Term Management Plan

- In 2025, profits exceeded the forecast due to steady sales growth, a better-than-anticipated gross profit margin, and the fact that some initially projected expenses (human capital investments) were not fully incurred (expected to be recorded in 2026).
- In 2026, while gross profit is expected to increase due to sales growth, the gross profit margin is expected to decrease amid a challenging business environment. Furthermore, the operating profit margin is expected to decrease due to increased investments in human capital and IT for growth.

	FY2024 Actual	FY2025 Actual	FY2026 Forecast	FY2026 Target (Revised 2025)
Net sales (Million of yen)	32,069	34,322	36,050	36,000
Operating profit margin (%)	12.6	13.2	11.2	12
EBITDA margin (%)	15.6	16.1	14.6	15
ROE (%)	11.8	11.1	11.8	13

Business Environment Surrounding Our Growth Areas

	Market Outlook	Trends
EV battery		Global EV demand slowdown leads to investment stagnation, but Japan's current investments are proceeding as planned
EV battery (next-generation battery)		Development of solid-state batteries through public-private partnerships is accelerating in various countries
Storage battery for stationary applications		Increase in demand for self-consumption and as a supply-demand adjustment resource.
Energy devices other than batteries		<p>Lithium-ion capacitor :</p> <p>Increase in demand for data centers and semiconductor factories.</p> <p>Perovskite solar cells :</p> <p>In Japan, a development and investment plan supported by the government was announced as a pillar of renewable energy</p>
Semiconductor Semiconductor Materials		The expansion of data center investment, driven by the proliferation of generative AI, is powerfully boosting demand.

Medium-Term Management Plan 2024-2026 Progress

(2025 actual results and other updates are underlined)

1. Core Business: Desiccant Dehumidifier

Steadily received orders of EV battery-related projects in Japan

Order received for Perovskite Solar Cell factory project

Order received for desiccant dehumidifiers for a perovskite solar cell factory in Japan. (Approx. JPY 400 mn)

Increased production capacity

■ Strengthened overseas assembly factories

• U.S. factory started operation in Feb. 2024; expanded Poland factory to start operation in Mar. 2024

■ Construction of a new dehumidifying rotor factory in Japan

- Construction started in Oct. 2024
- Completion in October 2025
- Scheduled to begin operations in the latter half of 2026

■ Construction of a new factory in China

- (to increase in-house production rates through in-house sheet metal processing)
- Construction started in Oct. 2025, with completion scheduled for Oct. 2026



Efforts in dehumidification rotors

- Market penetration of high-performance dehumidification rotors
- Cost reduction through simplification of the design and structure of existing dehumidification rotors
- Preparing for Dehumidifier Rotor Replacement Demand (China, Europe)

2. Core Business: VOC Concentrator

VOC Concentration cassettes for semiconductor foundries (VOC removal) orders continue to be strong

Promoted VOC concentration rotor replacement

- Number of replacements: Year-on-year: 111.3%

Increased production capacity

■ Construction of a new factory in China (same as on the left)

(to increase in-house production rates through in-house sheet metal processing)

Development of new applications

- Exhaust treatment of tire manufacturing process
- Treatment of new hardly dissolving solvent of semiconductor manufacturing process
- Significant expansion of ship coating

Efforts in VOC concentration rotor

- Reduce costs through design and simplified structure of VOC concentration rotors

Medium-Term Management Plan 2024-2026 Progress

(2025 actual results and other updates are underlined)

3. Growth Business: Engineering Business

Expansion of total engineering in Japan

- Order received for factory architectural design, facility design, construction management work*, air-conditioning equipment works, dry room works, charging and discharging device (aging process)* for a Hybrid Super Capacitor* factory for Japanese Capacitor manufacturer. (Approx. JPY 4.83 bn)
- Order received for inert gas environment enclosure construction work for a lithium-ion battery factory for major Japanese automaker (Approx. JPY 820 mn)

Hybrid Super Capacitor:

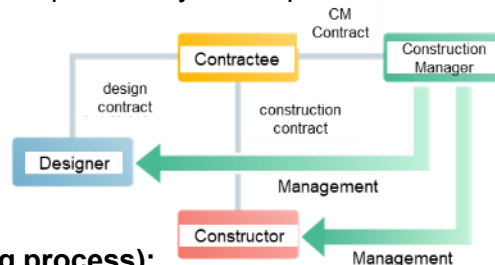
Hybrid Super Capacitors (HSC) are high-performance energy storage devices that combine electric double layer capacitors (EDLC) for the positive electrode and lithium-ion batteries for the negative electrode. HSC is expected to find applications in various fields where high energy density and high output density are required.

Construction Management:

A construction manager acts in the contractee's interest, managing a construction project from start to finish to achieve the project's goals and requirements.

charging and discharging device (aging process):

Among the manufacturing processes of energy devices such as lithium-ion batteries and capacitors, this device is used in the aging process to evaluate performance by performing charging and discharging. This new product stabilizes the physical characteristics of the product by evenly applying overheated air to the product as a heat load, and checks for defective parts.



Global expansion of total engineering

- Order received for solvent recovery equipment* for a new Indian plant for leading Indian automotive battery manufacturer. (Approx. JPY 1.06 bn)
- Established a capital alliance with KUMYOUNG ENG Co., Ltd., a Korean company with a solid track record in the construction of machinery and equipment in North America and Europe and set up a joint venture
⇒ Striving to expand the engineering business through synergy with KUMYOUNG ENG Co., Ltd., which has strengths in construction works of dry rooms and clean rooms overseas

Future Initiatives

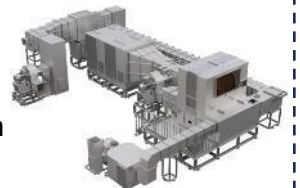
- Focus on acquiring solvent recovery equipment projects in Europe and other regions
- Re-allocate human resources within the Group to growth businesses

Inert gas environment enclosure:

Enclosure to ensure product quality and safety from unwanted reactions such as oxidation and hydrolysis by locally sealing manufacturing equipment by replacing air containing reactive gases such as oxygen with inert gases such as nitrogen.

Solvent Recovery Equipment:

It is a device that adsorbs organic solvents inside the honeycomb, cools and condenses them, and recovers them as a liquid. Our unique circulation system allows for greater energy savings than conventional collection methods. In recent years, it has been attracting attention for its use in recovering organic solvents used in the electrode manufacturing process of lithium-ion batteries and adopted as a device capable of reducing environmental impact.



Participation in the cross-industry project “Swiftfab” for battery manufacturing equipment, involving nine BASC* member companies

*BASC : Battery Association for Supply Chain. Seibu Giken joined in 2023 and is working toward the development of the battery supply chain.

Nine BASC member companies, including ours, aim to establish new standards for battery manufacturing facilities.

The Purpose of “Swiftfab”

This project is positioned as part of efforts to advance the implementation of the Ministry of Economy, Trade and Industry's battery industry strategy and strengthen the stable domestic supply system for batteries. It aims to establish a cross-industry battery manufacturing platform through participation by BASC member companies.

Contents of “Swiftfab”

Develop and deploy integrated battery manufacturing lines combining buildings, equipment, and production systems, providing a framework enabling the establishment of high-quality manufacturing bases in an overwhelmingly short timeframe and at low cost.

Features of “Swiftfab”

Nine BASC member companies from diverse fields involved in battery manufacturing have joined forces, pooling their respective strengths. This marks the world's first initiative where the industry collaborates to build a foundation for collective optimization, transcending the limitations of “individual corporate efforts.” Within this framework, BASC participates as a neutral driving force, coordinating the development of shared intellectual property, technical standardization, and international expansion strategies. The outcomes of this project will be made available to BASC member companies going forward, with plans to expand it as a “collaborative industrial infrastructure.”

The Role of Seibu Giken

Leveraging our expertise in controlling and maintaining air quality in manufacturing environments cultivated over many years, along with our energy control know-how, we are responsible for developing and supplying battery manufacturing environments.

Participation in the cross-industry project “Swiftfab” for battery manufacturing equipment, involving nine BASC* member companies

*BASC : Battery Association for Supply Chain. Seibu Giken joined in 2023 and is working toward the development of the battery supply chain.

Project Name	Swiftfab
Project operator	SwiftfabEnergySystems Co., Ltd.
Date of Establishment	April 2026
Location	Chuo City, Tokyo
Co-investor	BASC Member Companies: 9
Business Activities	Development, design, sales, and operational support for storage battery manufacturing equipment and line
Intended Applications	Automotive and Stationary Lithium-Ion Batteries / Next-Generation Battery Manufacturing
For inquiries	Swiftfab Preparatory Office press@swiftfab.co.jp

Keisuke Kida* of our company has been appointed as the representative of SwiftfabEnergySystems Co., Ltd.,

*Director, Senior Executive Officer, Chief Strategy Officer Seibu Giken Co., Ltd.
Representative Director Seibu Giken DR Engineering Co., Ltd.

Efforts in new product “C-SAVE Green” (launching in 2024)

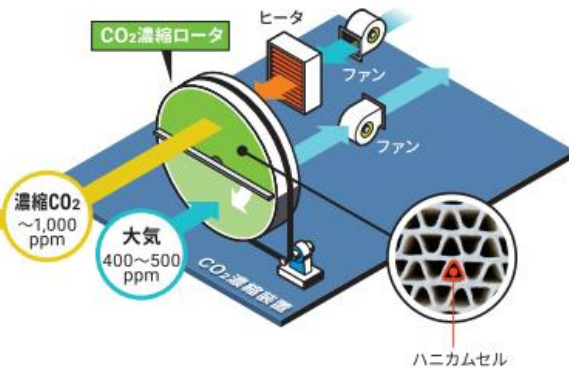
Atmospheric carbon dioxide (CO₂) concentration and supplying equipment for greenhouse

C SAVE
Green®



Benefits

- **Increase in yield** - Verified by test with strawberry cultivation in elevated beds
- **Reduce environmental impact** - Supply safe and clean CO₂ at normal temperatures without using fossil fuels
- **Easy to handle** - No fuel supply or gas replacement required as capturing CO₂ from the atmosphere. Easy installation.



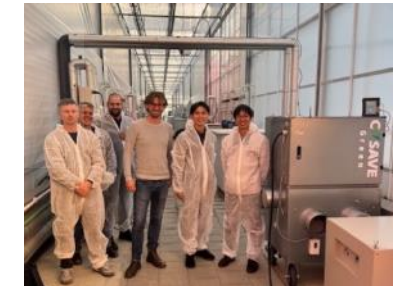
Received the Tokyo Governor's Award at the 50th Invention Awards

The 50th Invention Awards (2025), co-hosted by the Japan Institute of Invention and Innovation and the Nikkan Kogyo Shimbun, recognized our company with the Tokyo Governor's Award.

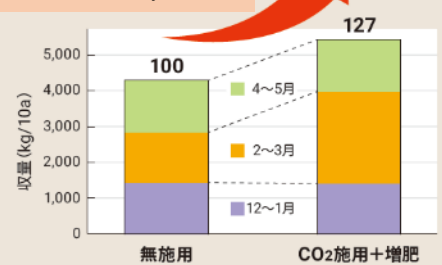


Initiatives during the Medium-Term Management Plan 2024-2026

- Initiatives for Mass Production
- Initiatives for Cost Reduction
- Efforts in Overseas Expansion
Field trials commence at Wageningen University & Research (WUR) in the Netherlands



Comparison of High-Bed Strawberry Yields



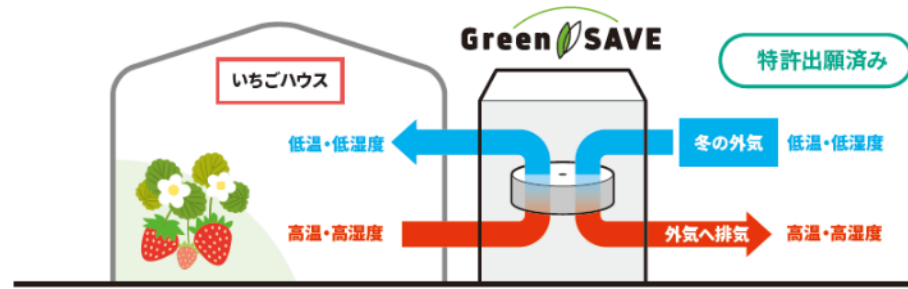
New business targeting agriculture (greenhouse)

Promoting C-SAVE Green® and energy-saving ventilator (Green Save), aim at generating JPY 1 bn in 2027

R&D: Technological development to reduce CO₂

Green SAVE

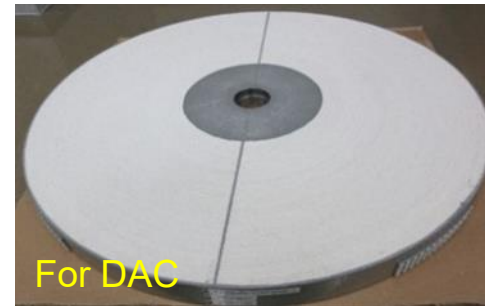
Achieve closed-greenhouse* operation from autumn to spring with a total heat exchange rotor
*Greenhouse in a closed state



Initiatives during the Medium-Term Management Plan 2024-2026

- Field trial in strawberry greenhouse
- Patent registrations: 1, Patent applications: 3

Development of CO₂ Adsorption Rotors



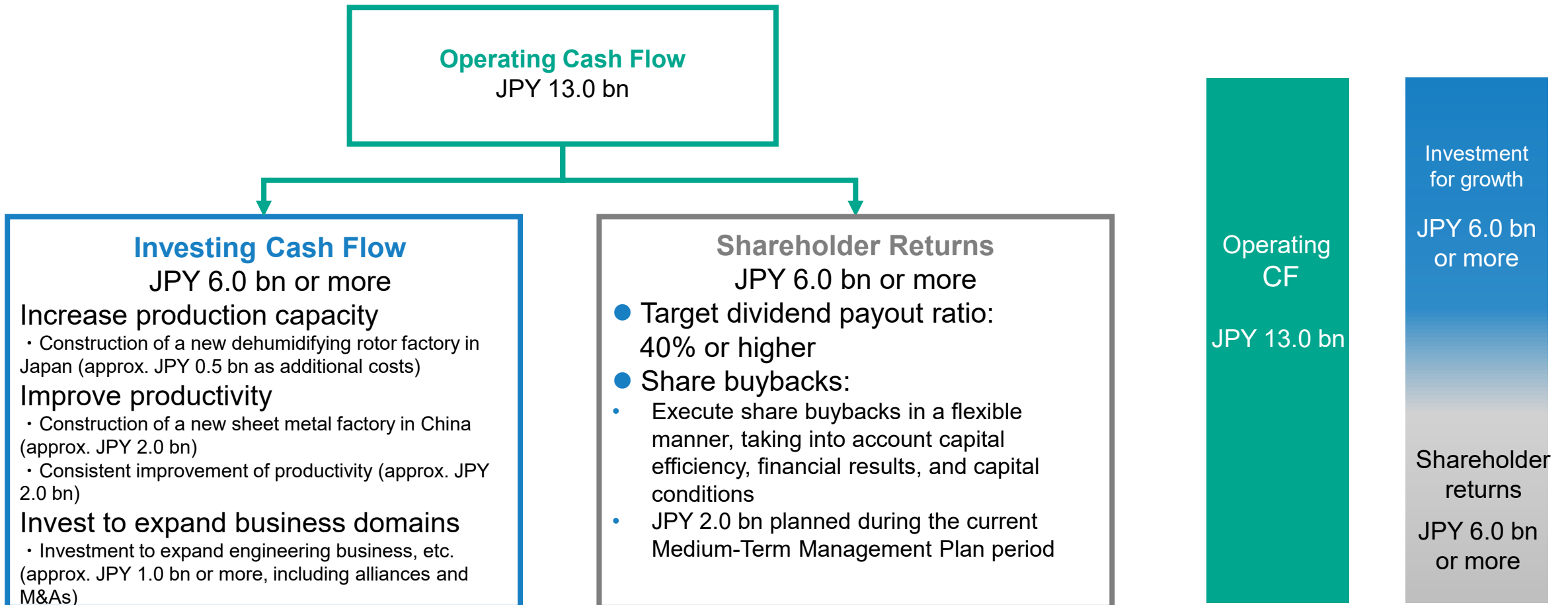
Initiatives during the Medium-Term Management Plan 2024-2026

- Joint research with universities
- Adsorbs and desorbs CO₂ with low energy consumption
- Improved endurance
- Expansion into DAC (Direct Air Capture) and air conditioning applications

Cash Allocation (2024-2026)

- Priorities are placed on investment to increase production capacity, improve productivity, and expand business areas for future growth
- Shareholder returns are principally based on dividends, and share buybacks are implemented in line with profit growth and capital efficiency

Capital Allocation Plan (3 years: FY2024-FY2026)



Company overview / Business overview



Corporate Profile

Company name	Seibu Giken Co., Ltd.
Incorporation	July 1965
President	Fumio Kuma
Address	3108-3 Aoyagi, Koga-shi, Fukuoka, JAPAN
Number of employees	Non-consolidated: 415 Consolidated: 785 (as of December 31, 2025)
Business Activities	Developing, manufacturing, selling, and providing maintenance services for desiccant dehumidifiers and VOC concentrators, etc.
Group Subsidiaries	<p>China</p> <ul style="list-style-type: none"> - Seibu Giken (Changshu) Co., Ltd. - Seibu Giken DST China (Changshu) Co., Ltd. <p>Europe</p> <ul style="list-style-type: none"> - Seibu Giken DST AB (Sweden) - Seibu Giken DST Poland SP. ZO.O. <p>North America</p> <ul style="list-style-type: none"> - Seibu Giken America, Inc. - Seibu Giken DST America, Inc. - Seibu Giken & Kumyoung Environment, Inc. <p>Korea</p> <ul style="list-style-type: none"> - Seibu Giken Korea Co., Ltd. <p>Thailand</p> <ul style="list-style-type: none"> - Seibu Giken (Thailand) Co., Ltd. <p>Others</p> <ul style="list-style-type: none"> - Seibu Giken DR Engineering Co., Ltd.

Corporate Philosophy



By appreciating the originality and creativity of each individual's and simultaneously integrating them at every phase/dimension of development, we continuously create new value.

Group Philosophy

Purpose

Provide green air solutions for every environment.

Vision

To realize a climate-neutral future by being a leading innovator in air treatment technology.

Core Values

Achievement

Accomplish the decisions made to achieve the goals.

Unity

Work to build teams to achieve sustainable growth.

Exploring

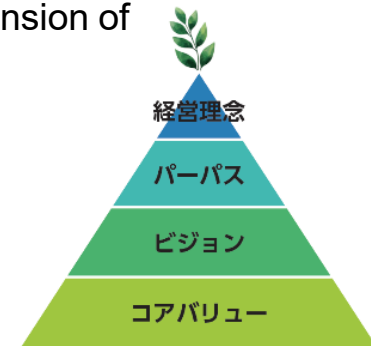
Create new value by combining social trends with original technologies.

Collaboration

Respect diversity to maximize output.

Agility

Take speedy action against unpredictable changes and unexpected problems.



Group History



The Seibu Technology Research Institute Co., Ltd., Seibu Giken's predecessor, was established in 1965.

“By appreciating the originality and creativity of each individual and simultaneously integrating them at every phase/dimension of development, we continuously create new value”

Ahead of the SDGs, Monozukuri (manufacturing) which contributes to society is in our DNA.

Toshimi Kuma, the founder

1965~1983
Developed functional honeycomb forming technology

- ✓ In 1974, developed our honeycomb forming technology and commercialized the first enthalpy wheel in Japan
- ✓ Started supplying honeycomb rotors to equipment manufacturers

1984~1999
Introduced core products worldwide

- ✓ Commercialized desiccant rotor with silica gel in 1984
- ✓ Commercialized VOC concentration rotor with synthetic zeolite adsorbent in 1988

2000~2009
Established integrated business from development, production to installation, after-sales service

- ✓ Started selling own brand's finished products in the 2000s
- ✓ Started business directly to contractors and end-users

2010~2019
Strengthened global sales network

- ✓ Established overseas offices to provide intensive support
- ✓ Started the system solution business from 2010

2020~
Expanding to advanced technology industries

- ✓ Targeting advanced technology industries such as rechargeable batteries and semiconductors
- ✓ Increasing production capacity to meet growing demands in China, EU, and the U.S.,

1965-1970s

1965
 Established Seibu Giken Technology Research Co., Ltd



1980-1990s

1993
 Acquired DST Sorption Teknik in Sweden



2000s

2001
 Established SG America in the US
 2007
 Established SG (Changshu) in Changshu-city, China
 2009
 Established DST China

2010s

2012
 Established DST America in the US
 2013
 Established SG DST Poland
 2019
 Established SG Korea

2020s

2020
 Munakata Factory built
 2023
 Listed on the Tokyo Stock Exchange Standard Market
 2025
 Established Seibu Giken Thailand

Our Business

Sales and after-sales service for specialized air treatment equipment such as Desiccant dehumidifier and VOC concentrator

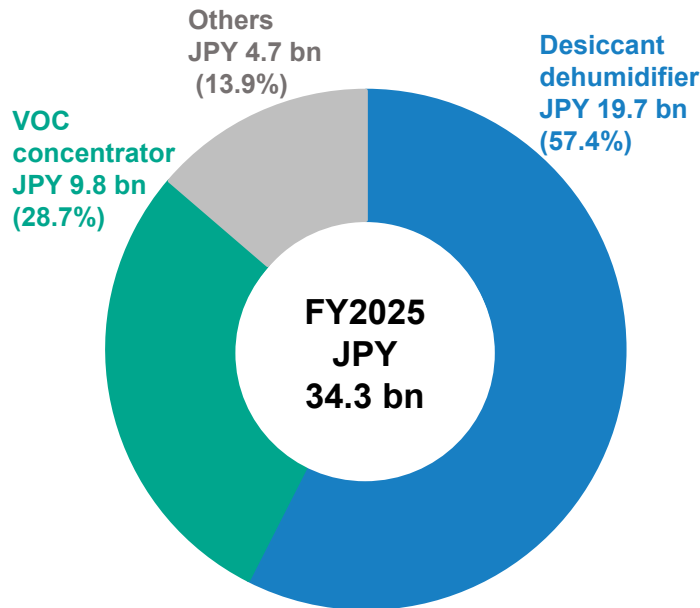


Total engineering services including system proposal, design, manufacturing, and construction for creating optimal spaces

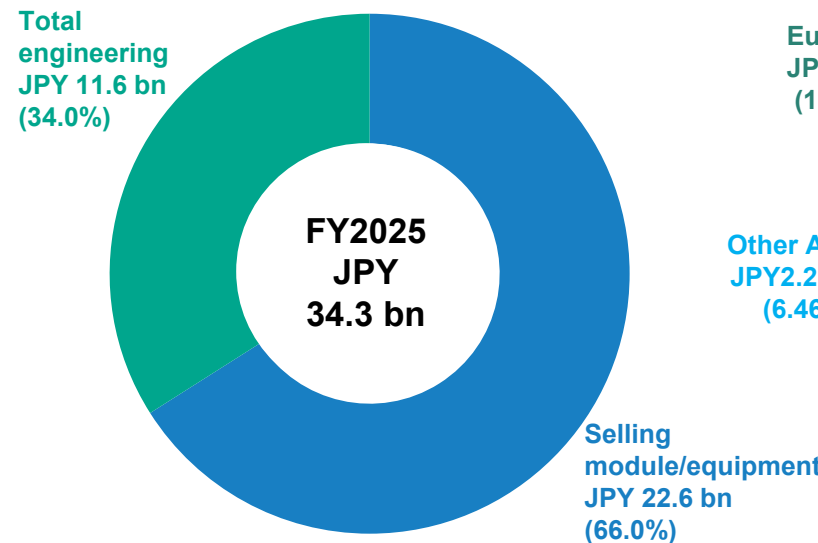


We provide environmentally friendly air treatment solutions around the world.

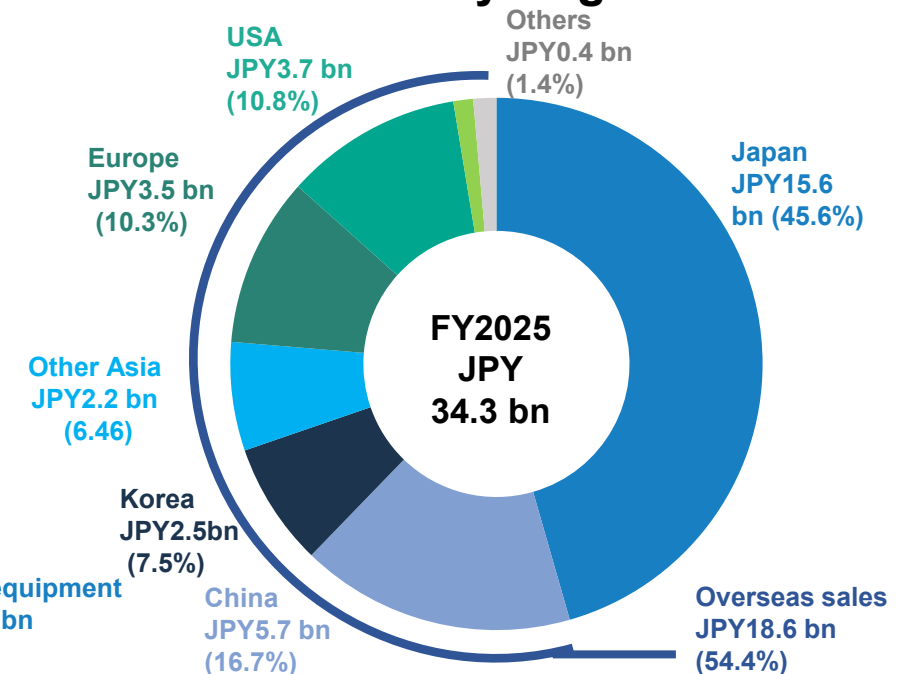
Sales by Product



Sales by Business



Sales by Region



Business Overview (1) Our Products

Desiccant Dehumidifier



Grow along with the energy device market

Sales Composition (FY2025)

57.4%

EV battery factories

Food

Pharmaceuticals

Perovskite solar cell factory

Lithium-ion capacitor factory



- A European competitor (manufacturer) has a leading share in the global market. We understand that we are the second largest.
- Capable of dehumidifying in the environment at 15°C or lower temperature, which cannot be achieved by the conventional refrigerant dehumidifier
- Differentiate ourselves from competitors with our total engineering covering design and construction work of dry rooms, essential for production processes for Lithium-ion batteries and other energy devices

2023
JPY 18.5 bn

2024
JPY 19.6 bn

2025 **JPY 19.7 bn**

VOC Concentrator (VOC Removal / Solvent Recovery)



Grow along with the semiconductor and energy device market

Sales Composition (FY2025)

28.7%

Semiconductor
Semiconductor material

EV battery factories

Painting

Printing

Tire Manufacturing



- A leading share in the global market
- Grow as solvent recovery equipment for the lithium-ion battery manufacturing process, in addition to existing applications such as exhaust gas treatment for semiconductor/semiconductor material plants and degassing and deodorizing treatment for printing and painting plants
- Grow along with the growth of the energy device market going forward, as higher recovery rates and lower running costs can be expected from replacement from the existing wet-type to our dry and circulating type

2023
JPY 7.3 bn

2024
JPY 9.5 bn

2025 **JPY 9.8 bn**

Other Products

Growth in Total Heat Exchanger and Construction Management

Sales Composition (FY2025)

13.9%



Total heat exchanger



Honeycomb filter

Commercial facilities

Buildings

Public facilities

Hospitals

GX of factories

General air conditioning

Research facilities

- Our total heat exchangers have a leading share in the domestic market
- Will continue to progress steadily, as these devices are used universally for general air conditioning facilities in buildings, plants, hospitals, etc.
- Growing sales from 'Construction Management' services overseeing manufacturing environment setup during factory construction

2023
JPY 2.8 bn

2024
JPY 2.8 bn

2025 **JPY 4.7 bn**

Business Overview (2) Net Sales by Business (Core Business and Growth Business)

Core Business: Selling module/equipment

Total of machinery/devices sales and ancillary maintenance services

FY2024

JPY 24.0 bn



FY2025

JPY 22.6 bn

Segment	2024 Net Sales (JPY: bn)	2025 Net Sales (JPY: bn)
Desiccant dehumidifier	15.0	12.9
VOC concentrator	6.2	6.4
Other	2.7	3.2

<Change factor analysis>

Declined due to decreased sales of desiccant dehumidifiers

FY2026 forecast

JPY 20.5 bn

Growth Business: Total engineering

Total of design, construction, and engineering businesses

FY2024

JPY 8.0 bn



FY2025

JPY 11.6 bn

Segment	2024 Net Sales (JPY: bn)	2025 Net Sales (JPY: bn)
Desiccant dehumidifier	4.5	6.7
VOC recovery equipment	3.3	3.4
Other	0.1	1.5

<Change factor analysis>

Total engineering business expands in energy device projects and semiconductor material projects.

FY2026 forecast

JPY 15.5 bn

Growth Strategy

Providing a total optimal environment for battery and semiconductor manufacturing processes
 Combining the strength of our unique products with outstanding environmental engineering,
 Seibu Giken provides the world with air solutions that only we can create!

2030 **JPY 55.0 bn**

● **Expansion of production factories (in Japan and overseas)**

From 2026 onwards

Expand Munakata No.2 Factory and production factories in Asia to address continued supply shortages in the market.

● **Establishment of Seibu Giken Battery Laboratory**

Operation to start in 2026

Conduct research of air more suitable for batteries by actually producing batteries

● **Establishment of a building design office**

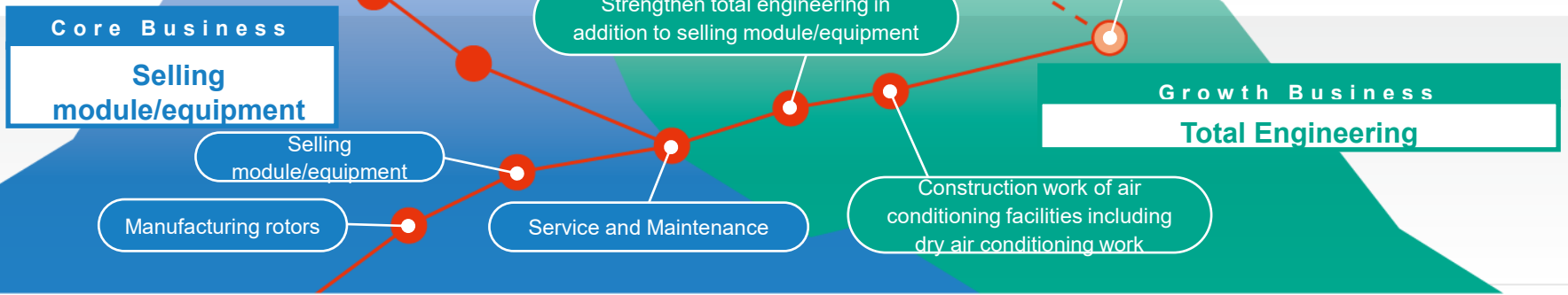
Operation to start in spring 2025

Enables us to perform highly sophisticated construction management with excellent proposal capabilities

Total engineering projects in the works expected to be received in 2025 onward (as of January 2025)

- Major capacitor manufacturers JPY 20.0 bn
- Major battery manufacturers JPY 20.0 bn
- Automakers in Japan JPY 15.0 bn

2024 **JPY 32.0 bn**

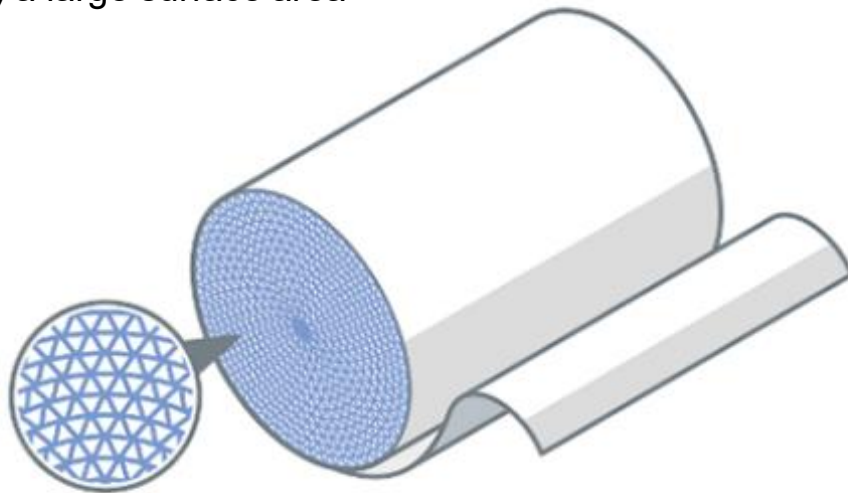


Our Strengths 1. Core technologies

- Control the quality of air passing through honeycomb structure
- Provide solution to various problems in the customers' manufacturing/processing environment by adding functions to honeycomb structure

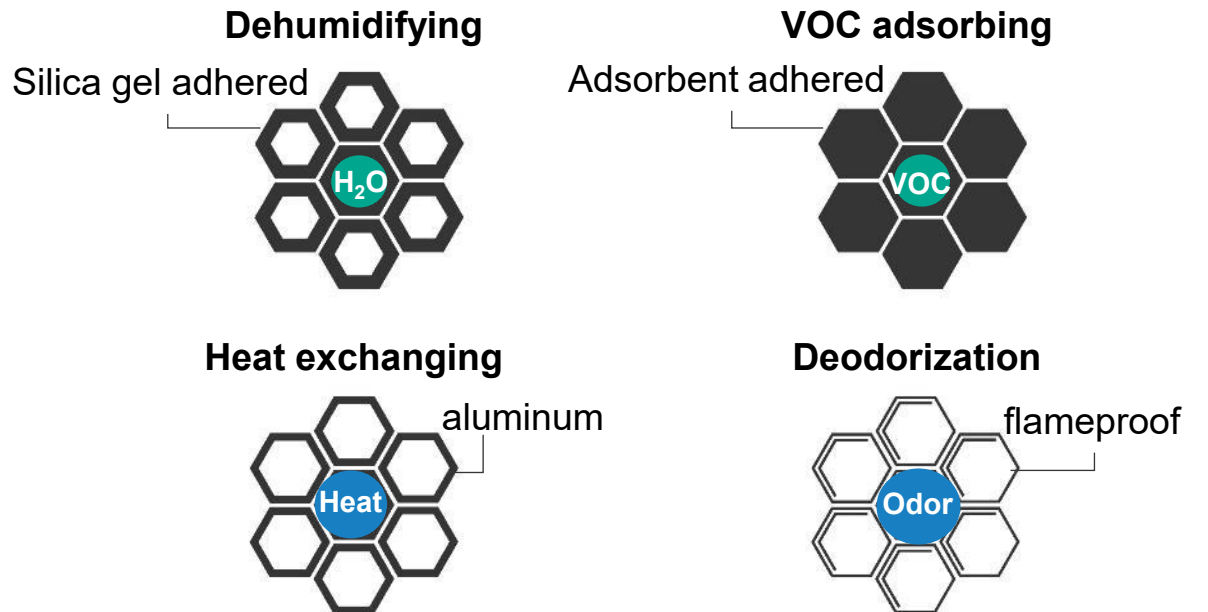
Technology of forming honeycomb structure

- Capable of processing various materials, e.g., tissues and aluminum sheet, to form honeycomb structure
- 3 benefits of the honeycomb structure:
 - 1) low pressure drop to air
 - 2) high strength
 - 3) a large surface area



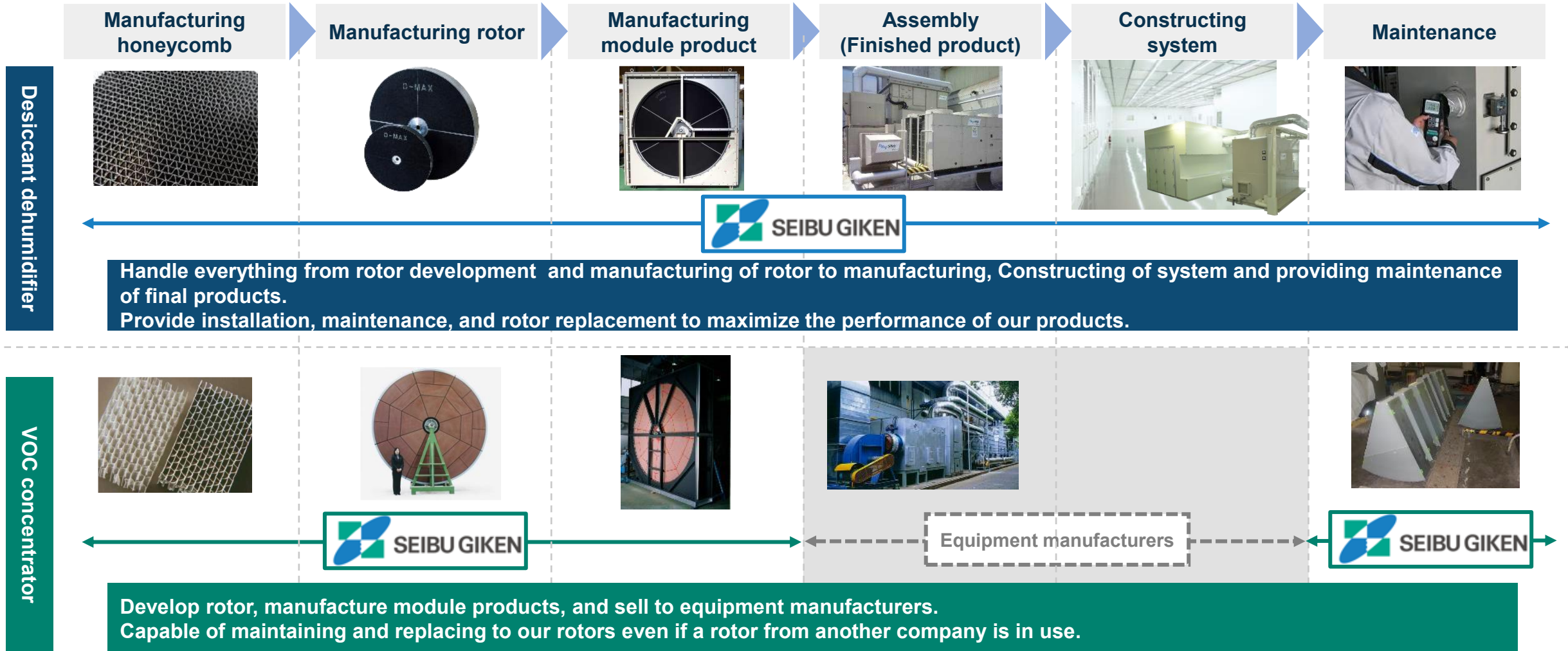
Technology of loading and supporting functional agents

- Add various functions by efficiently adding and supporting various functional agents such as catalysts, adsorbents, deodorizers, etc. to the honeycomb structure
- Apply to desiccant dehumidifiers, VOC concentrators, and total heat exchangers



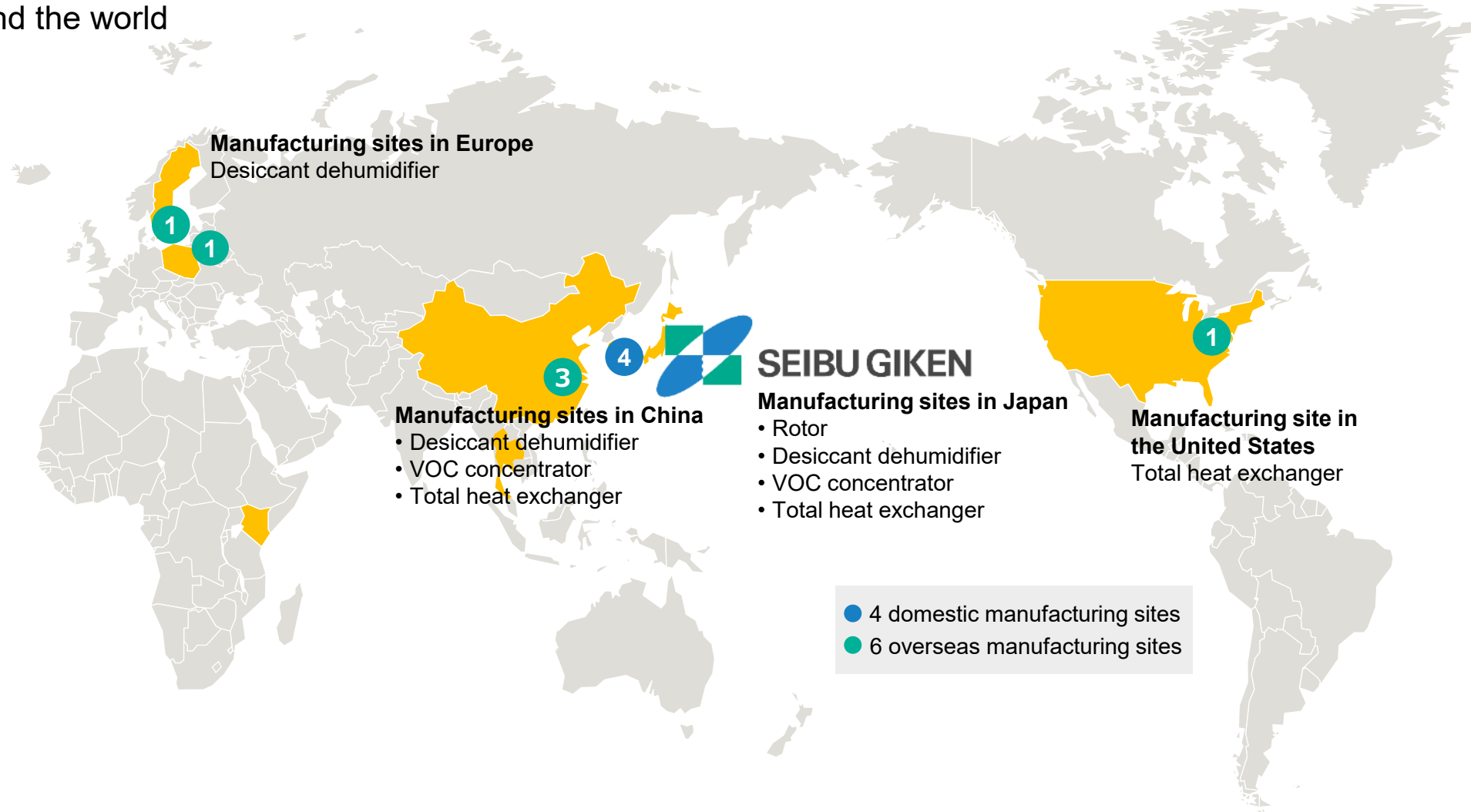
Our Strengths 2. Integrated business from development to after-sales service

- Strengthen our competitiveness in developing products and sales activities based on customer needs collected directly from our customers by providing the integrated business



Our Strengths 3. Global Network

- Rotor, the heart of our products, produced only in Japan and assembled at various manufacturing sites around the world
- Supply high-quality, high-performance products globally while responding quickly and flexibly to the needs of customers around the world



Our Strengths 4. Total Engineering

Seibu Giken creates the entire air environment of a manufacturing plant.

Sales of total engineering



Future Product-out + Market-in

- Consulting on architectural design with priority on a plant's production lines
- Architectural design and construction work through alliances with partner companies

Already received some orders for these types of projects as construction management work for 2025 onward

*Construction Management (CM) work

Refers to work in which, while maintaining technological neutrality, a construction manager acts in the contractee's interest at each step of the designing, ordering and construction process, performing all or a part of the management work such as design reviews and work order method reviews, process management, quality management, and cost management.

Present Focusing on solution proposals

- Design and construction work of plant air environment including dry rooms utilizing existing products
- Capable of creating an all-in-one, well-coordinated, and optimal air environment with our own products

Past Product-out

- Selling dehumidifiers, VOC removal equipment and other machinery
- Product-out business

Order value per project tends to increase due to expanded business scope



Dry room

Seibu Giken Total Engineering (1) -Lithium-ion battery manufacturing process-

—Energy is used to produce energy. We aim to resolve this contradiction (energy-reducing technology)—

Lithium burns intensely with a small amount of moisture. Therefore, the production process requires a dry environment.

Composition of energies consumed for cell production

Consumption for coating drying/dry room is 80% or more

Process Energies of Lithium-Ion Battery Cell Production

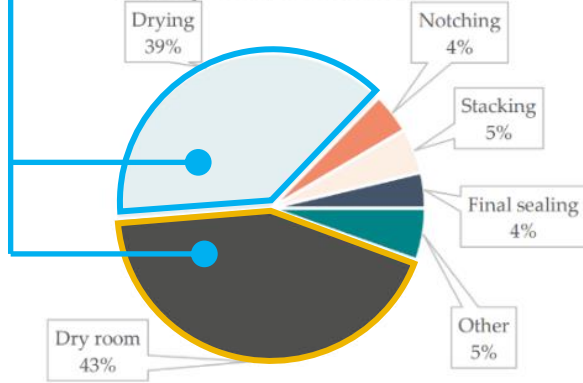


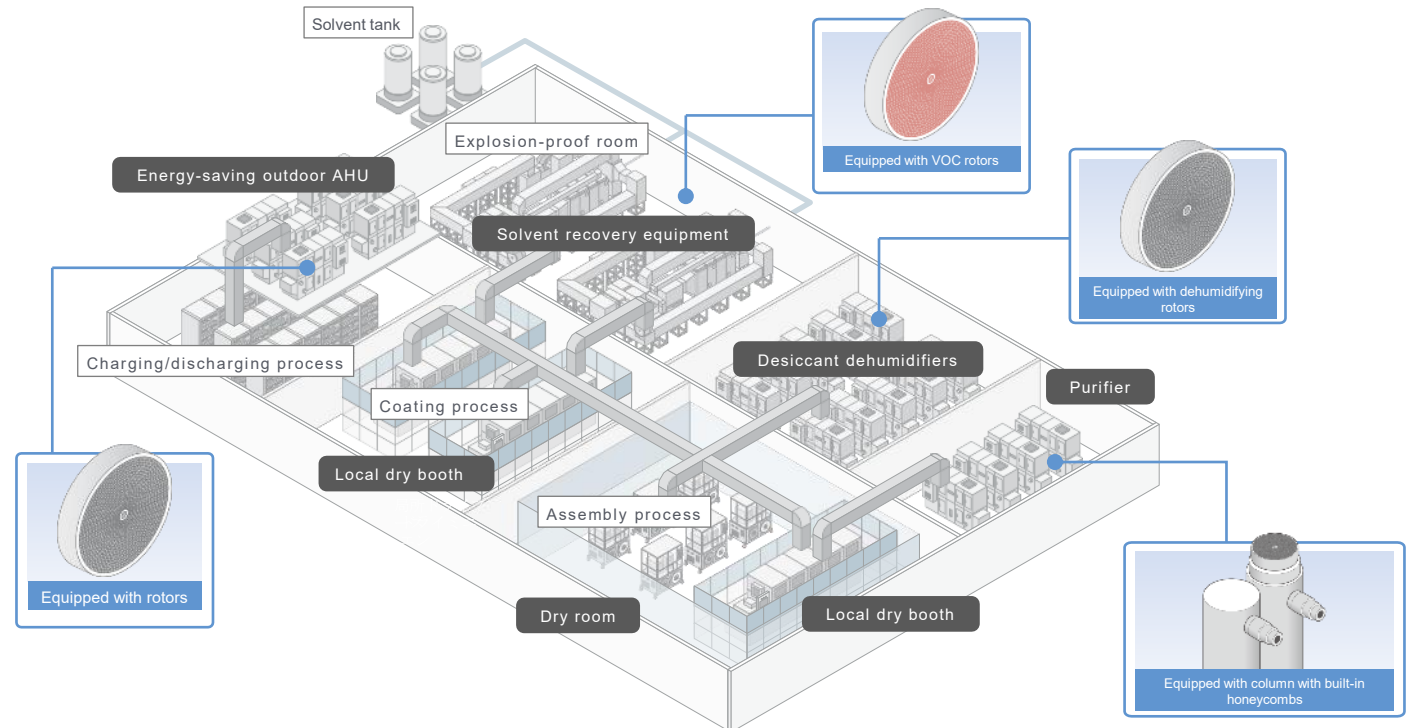
Figure 6. Circle diagram with different sources' energy contributions to the total cell production and battery pack assembly energy. Data from Yuan et al. (2017). The processes included in 'other' are: mixing, coating, calendaring, welding & sealing, LiPF₆ (electrolyte) filling, and pre-charging. It is clear here that running dry room equipment and NMP-drying are significantly larger contributors to process energy use than the sources.

出Source: "Lithium-ion Vehicle Battery Production Status 2019 on Energy Use, CO₂ Emissions, Use of Metals, Products Environmental Footprint, and Recycling" ivl & Swedish Energy Agency (2019)

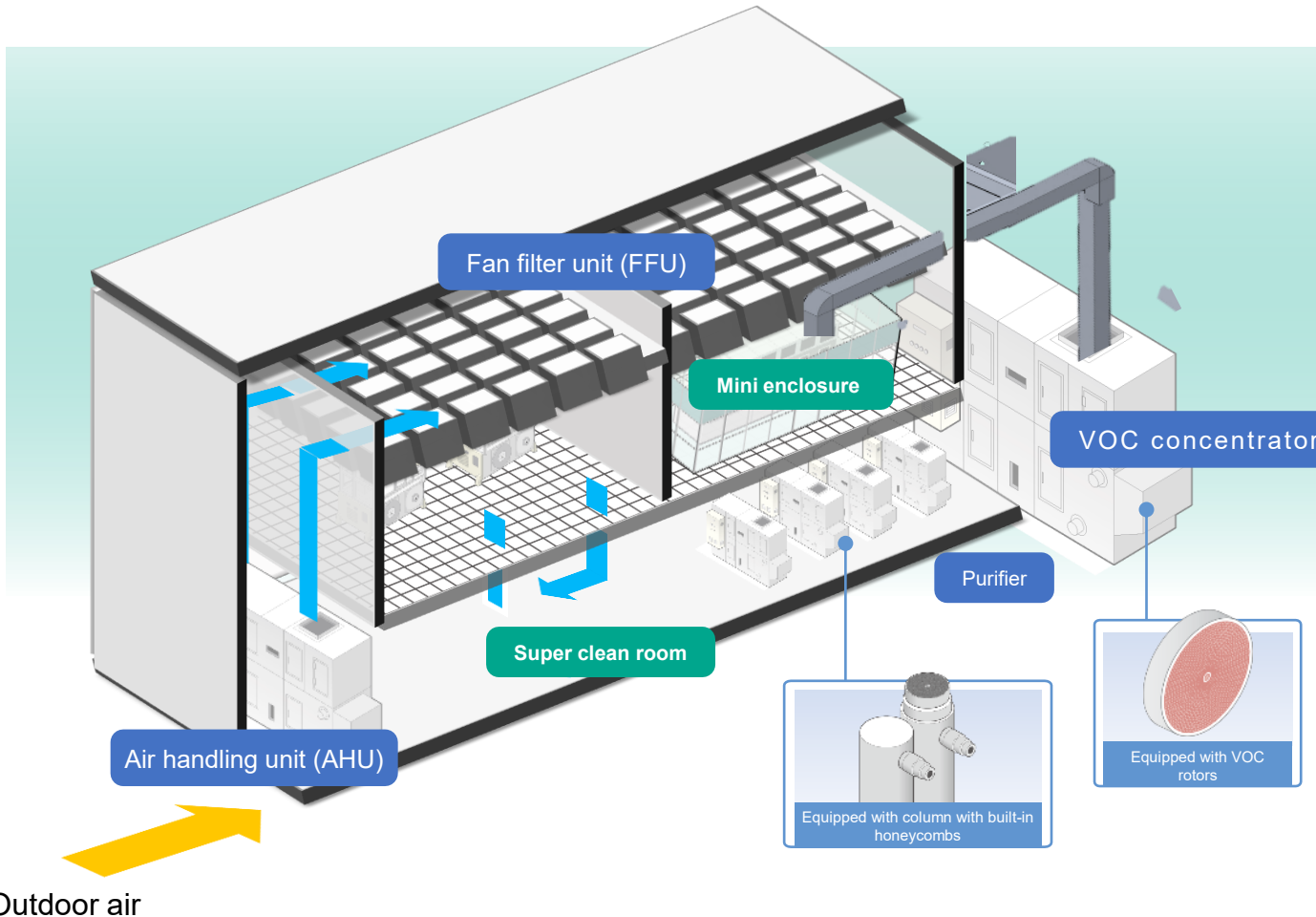
Largest issue for production in Japan

In Japan, which depends on overseas energy resources, it is essential to reduce production costs by reducing energy inputs

Seibu Giken's total engineering can **cut energy consumption** through proper energy management



Creation of “Super clean room,” essential for semiconductor material manufacturing processes and various other fields



Created by air experts

Super clean room

Total engineering covering quality of air

Provide a total solution to create an optimal environment where cleanliness, temperature, and moisture concentration in a clean room are carefully and precisely managed according to the customer's needs

Next-generation air conditioning with reduced energy consumption

Under total engineering, energy generated from each device can be utilized and circulated efficiently, creating an energy-saving clean room in total, which cannot be easily achieved by ordering on a unit basis, to contribute to CO₂ reduction

R&D: Technological development to reduce CO₂



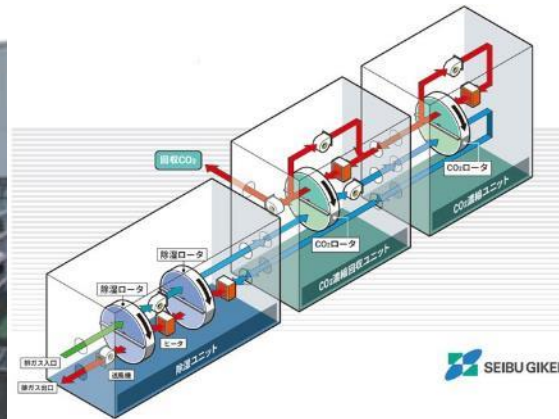
Concentrate CO₂ of low levels (about 10%) discharged from plants to medium (around 60%) to high concentration (over 90%) and recover.

[Benefits]

- Quick startup
- Usable at atmospheric pressure
- Ensuring safety with no harmful materials

Initiatives during the Medium-Term Management Plan 2024-2026

- Demonstration testing using combustion exhaust gas
- Presentation of Industry-Academia Collaboration Outcomes

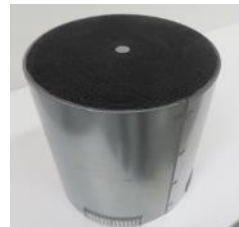
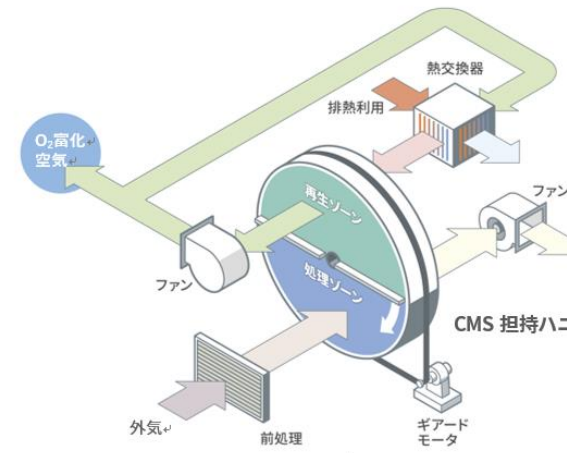


Development of oxygen concentrator

Leading research on direct enrichment of oxygen contained in air using a honeycomb rotor is being conducted in an industry-academia-government collaboration. By introducing air with a higher concentration of oxygen into the combustor, combustion efficiency can be improved and fuel input can be reduced, with the aim of reducing CO₂ emissions as a result.

Initiatives during the Medium-Term Management Plan 2024-2026

- Industry-academia collaboration for paper submission
- Patent application: 1



Our Value Proposition (Terms and description) (1)

Term	Description
Desiccant dehumidifier	An absorption dehumidifier utilizing a dehumidifier rotor. Capable of more efficiently dehumidifying even in environments with low temperatures or low moisture levels in the air, compared with a cooling type dehumidifier.
VOC Concentrator (exhaust gas removal)	Volatile organic compounds (VOCs) are absorbed onto a VOC concentration rotor to detoxify exhaust gas containing VOCs. By concentrating low-concentration and high-volume VOC-containing exhaust gas, detoxification facilities including combustion equipment can be downsized, contributing to CO ₂ reduction and cost reduction through energy-saving.
VOC recovery equipment (solvent recovery)	VOCs are absorbed onto a concentration rotor to detoxify exhaust gas containing VOCs and exhaust is cooled and condensed with VOCs recovered as liquid. The recovered liquid is highly stable, lowering the purification load for recycling. This circulating energy-saving system contributes to energy efficiency and CO ₂ reduction.
Dry room	Offering a dry work space with a desiccant dehumidifier and enclosure. We offer integrated operation from the development and design of dehumidifiers to installation in rooms, thereby creating a highly efficient energy-saving system.
Mini enclosure (Dry booth)	Contributing to cost reduction resulting from space-saving by enclosing a limited area with production facilities, etc. In a dry booth (localized, high airtight enclosures and performing dehumidification), an environment meeting more demanding dehumidification requirements can be created within a dry room, etc.
Energy-saving outdoor AHU	An air conditioner that recovers the thermal energy of exhaust air with total heat exchange rotors and dehumidifies it with dehumidifying rotors, thereby enabling energy-saving outdoor air treatment.

Our Value Proposition (Terms and description) (2)

Term	Description
Circulating Nitrogen Purifier	Efficiently creating an environment with low oxygen and low moisture concentration through the combination of a purifier and dehumidifier.
Clean room	Offering an ISO-compliant clean environment (we can accommodate up to Class 1) to achieve the target cleanliness even when the equipment is in operation.
CO ₂ concentration and supply equipment	Contributing to increased harvests by concentrating CO ₂ in the air and supplying it to plants through Direct Air Capture (DAC) technologies.
Total engineering	Total provision of all or part of the proposal, designing, manufacturing, construction and other processes of a system to create an optimal manufacturing environment.
Construction management	While maintaining technological neutrality, a construction manager acts in the contractee's interest at each step of the designing, ordering, and construction process, performing all or a part of the management work such as design reviews and work order method reviews, process management, quality management, and cost management.
Fan filter unit (FFU)	Equipment installed within the ceiling to supply clean air to maintain the cleanliness of a clean room
Air handling unit (AHU)	An air conditioner that takes in outside air and supplies air internally after adjusting the temperature, humidity, etc.