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To Whom It May Concern,

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Notice: Revision of Consolidated Financial Forecasts for Full Year of FY25

Insource Co., Ltd. (hereafter referred to the Company) has reviewed current trends in its performance and revised its consolidated financial forecasts for the full year of the fiscal year ending September 2026, which were announced on May 7, 2026.

1. Revision of Consolidated Financial Forecasts for Full Year of FY25 (October 1, 2025 – September 30, 2026)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net profit per share
Previous forecast (A)	mill yen 16,000	mill yen 6,380	mill yen 6,430	mill yen 4,400	yen sen 52.39
Revised forecast (B)	15,600	6,150	6,200	4,250	50.86
Change (B-A)	-400	-230	-230	-150	—
Percentage change (%)	-2.5	-3.6	-3.6	-3.4	—
(Reference) FY24 Consolidated Financial Results	14,510	5,978	5,997	4,130	49.20

2. Reasons for Revision

Net sales for FY25 are expected to continue growing overall, primarily driven by Growth Business and Medium Market Business segment clients. However, results are expected to fall below the previous forecast due to weaker-than-expected order acquisition from Large Enterprise segment clients in On-Site Training Business, limited growth in the Company's major revenue-generating domains, such as Level-specific education and DX Services, and a slowdown in the acquisition and utilization of HR Smart Pack Points, particularly among Large Enterprise segment clients, in Open Seminars Business.

Operating profit is also expected to fall below the previous forecast. Although selling, general and administrative expenses have been reduced through the utilization of generative AI, the downward revision in net sales is expected to outweigh these benefits. Accordingly, as stated above, the Company has revised its consolidated full-year earnings forecast.

Furthermore, there is no change to the dividend forecast announced on July 21, 2026, of 35.0yen per share (consisting of an ordinary dividend of 29.5yen per share and a commemorative dividend of 5.5yen per share).

(Note) This document contains projections of performance based on information available at the time of preparation, and actual results may differ from these projections due to various factors.

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