

# Financial Results for the Third Quarter Ended December 31, 2025

## - Supplementary material

February 6, 2026

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Asante Incorporated

【 TSE Prime Section Securities Code 6073 】



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# Results for Profit and Loss (9 Months YoY)



- Net sales increased by 1.3%
- Operating income decreased by 37.1%

| (Unit: Million yen)                         | FY3/25<br>9 Months | FY3/26<br>9 Months | YoY    |                 |
|---|--------------------|--------------------|--------|-----------------|
|   | Results            | Results            | Change | Change in Ratio |
| Net Sales                                   | 10,979             | 11,126             | 147    | 1.3%            |
| Gross Profit                                | 7,647              | 7,679              | 31     | 0.4%            |
| Gross profit ratio                          | 69.7%              | 69.0%              | -0.6pt | —               |
| Operating Income                            | 1,220              | 767                | -452   | -37.1%          |
| Operating income ratio                      | 11.1%              | 6.9%               | -4.2pt | —               |
| Ordinary Income                             | 1,156              | 770                | -385   | -33.4%          |
| Ordinary income ratio                       | 10.5%              | 6.9%               | -3.6pt | —               |
| Net income attributable to owners of parent | 731                | 490                | -241   | -33.0%          |
| Net income ratio                            | 6.7%               | 4.4%               | -2.3pt | —               |
| EPS (yen)                                   | 68.83              | 50.20              | -18.63 | -27.1%          |

# Factors for Changes in Operating Income (9 Months YoY)

| (Unit: Million yen) | FY3/25<br>9 Months | FY3/26<br>9 Months | YoY  | Change in<br>Ratio |
|---------------------|--------------------|--------------------|------|--------------------|
| Net Sales           | 10,979             | 11,126             | 147  | 1.3%               |
| Cost of Sales       | 3,331              | 3,447              | 115  | 3.5%               |
| Material Costs      | 1,422              | 1,451              | 28   | 2.0%               |
| Labor Costs         | 1,034              | 1,079              | 45   | 4.4%               |
| Other Cost of Sales | 874                | 917                | 42   | 4.8%               |
| Gross Profit        | 7,647              | 7,679              | 31   | 0.4%               |
| SG&A Expenses       | 6,427              | 6,911              | 483  | 7.5%               |
| Personnel Expenses  | 4,064              | 4,226              | 161  | 4.0%               |
| Other SG&A Expenses | 2,363              | 2,685              | 322  | 13.6%              |
| Operating Income    | 1,220              | 767                | -452 | -37.1%             |

# Ratios to Estimates



- Net sales Progress ratio on full-year forecasts: 74.7%
- Operating income Progress ratio on full-year forecasts: 58.2%

| (Unit: Million yen)                            | FY3/26<br>9 Months | FY3/26 Full-year |                |
|--|--------------------|------------------|----------------|
|  | Results            | Forecasts        | Progress Ratio |
| Net Sales                                      | <b>11,126</b>      | 14,900           | <b>74.7%</b>   |
| Operating Income                               | <b>767</b>         | 1,320            | <b>58.2%</b>   |
| Operating income ratio                         | 6.9%               | 8.9%             | —              |
| Ordinary Income                                | <b>770</b>         | 1,310            | <b>58.8%</b>   |
| Ordinary income ratio                          | 6.9%               | 8.8%             | —              |
| Net income attributable<br>to owners of parent | <b>490</b>         | 820              | <b>59.8%</b>   |
| Net income ratio                               | 4.4%               | 5.5%             | —              |
| EPS (yen)                                      | <b>50.20</b>       | 84.00            | <b>59.8%</b>   |