

Financial Results for the Third Quarter Ended December 31, 2025 - Supplementary material

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Asante Incorporated

【 TSE Prime Section Securities Code 6073 】



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Results for Profit and Loss (9 Months YoY)



- Net sales increased by 1.3%
- Operating income decreased by 37.1%

(Unit: Million yen)	FY3/25 9 Months	FY3/26 9 Months	YoY	
	Results	Results	Change	Change in Ratio
Net Sales	10,979	11,126	147	1.3%
Gross Profit	7,647	7,679	31	0.4%
Gross profit ratio	69.7%	69.0%	-0.6pt	—
Operating Income	1,220	767	-452	-37.1%
Operating income ratio	11.1%	6.9%	-4.2pt	—
Ordinary Income	1,156	770	-385	-33.4%
Ordinary income ratio	10.5%	6.9%	-3.6pt	—
Net income attributable to owners of parent	731	490	-241	-33.0%
Net income ratio	6.7%	4.4%	-2.3pt	—
EPS (yen)	68.83	50.20	-18.63	-27.1%

Factors for Changes in Operating Income (9 Months YoY)

(Unit: Million yen)	FY3/25 9 Months	FY3/26 9 Months	YoY	Change in Ratio
Net Sales	10,979	11,126	147	1.3%
Cost of Sales	3,331	3,447	115	3.5%
Material Costs	1,422	1,451	28	2.0%
Labor Costs	1,034	1,079	45	4.4%
Other Cost of Sales	874	917	42	4.8%
Gross Profit	7,647	7,679	31	0.4%
SG&A Expenses	6,427	6,911	483	7.5%
Personnel Expenses	4,064	4,226	161	4.0%
Other SG&A Expenses	2,363	2,685	322	13.6%
Operating Income	1,220	767	-452	-37.1%

Ratios to Estimates



■ Net sales Progress ratio on full-year forecasts: 74.7%

Operating income Progress ratio on full-year forecasts: 58.2%

(Unit: Million yen)	FY3/26 9 Months	FY3/26 Full-year	
	Results	Forecasts	Progress Ratio
Net Sales	11,126	14,900	74.7%
Operating Income	767	1,320	58.2%
Operating income ratio	6.9%	8.9%	—
Ordinary Income	770	1,310	58.8%
Ordinary income ratio	6.9%	8.8%	—
Net income attributable to owners of parent	490	820	59.8%
Net income ratio	4.4%	5.5%	—
EPS (yen)	50.20	84.00	59.8%