

Note: This document has been translated from the Japanese original for reference purposes only.
In the event of any discrepancy between this translated document and the Japanese original,
the original shall prevail.



September 22, 2025

Company: CAREERLINK CO., LTD.
Representative: Motoaki Narusawa, President,
Representative Director, and
Executive Officer
(Securities code: 6070; Tokyo Stock
Exchange, Prime)
Contact Point: Hiroyoshi Fujieda, Director,
Managing Executive Officer, and
General Manager of Administration
Division
(Phone: +81-(0)3-6311-7321)

Notice Concerning Revisions to Financial Results Forecasts

CAREERLINK CO., LTD. (the “Company”) announces that, in light of the most recent operating trends, it decided to revise the consolidated financial results forecasts for the first half of the fiscal year ending March 31, 2026 (April 1, 2025 to September 30, 2025), disclosed on May 14, 2025. Details are as described below.

1. Revisions to consolidated financial results forecasts for the first half of the fiscal year ending March 31, 2026 (April 1, 2025 to September 30, 2025)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecasts (A)	Millions of yen 20,515	Millions of yen 1,152	Millions of yen 1,151	Millions of yen 789	Yen 66.46
Revised forecasts (B)	21,500	1,820	1,825	1,230	103.59
Change (B – A)	985	668	674	441	
Change (%)	4.8	58.0	58.6	55.9	
(Reference) Actual results for the same period of the previous fiscal year (First half ended September 30, 2024)	20,463	1,188	1,191	800	67.45

2. Reason for revisions to financial results forecasts

For the first half of the fiscal year ending March 31, 2026, the Company continued to work proactively to win more orders, including from new clients, in the BPO-related business section, its mainstay as part of the clerical human resource services business, primarily for benefit payment projects and projects related to social security and tax numbers, as well as projects related to the amendment of the Family Register Act. As a result, orders exceeded the level initially anticipated at the beginning of the fiscal period.

In the manufacturing human resource services, it also worked to win more orders, primarily from existing clients. As a result, orders increased in the manufacturing and processing category, especially housing equipment manufacturing and machinery manufacturing.

As these results, consolidated net sales for the first half of the fiscal year ending March 31, 2026 are now expected to increase by 985 million yen (up 4.8%) compared with the previous forecast, as stated above (1. “Previously announced forecasts (A)” above).

In terms of profit, at the time of the previous forecast, the Company anticipated that a relatively large portion of contracted work, particularly projects related to economic measures, etc., including benefit payment projects, as well as other projects in the BPO-related business section of the clerical human resource services business, would need to be executed during second quarter. Accordingly, it was assumed that the gross profit margin for the second quarter would decline significantly compared with the first quarter. Contrary to these assumptions, however, the proportion of work executed in the second quarter was lower and more evenly distributed, resulting in higher gross profit than previously forecasted. In addition, both the Company and its subsidiaries made efforts to reduce selling, general and administrative expenses, such as recruitment expenses, and to enhance operational efficiency. Consequently, for the first half of the fiscal year ending March 31, 2026, operating profit is expected to exceed the previous forecast (1. “Previously announced forecasts (A)” above) by 668 million yen (up 58.0%), ordinary profit by 674 million yen (up 58.6%), and profit attributable to owners of parent by 441 million yen (up 55.9%).

Looking ahead to the second half of the fiscal year ending March 31, 2026, the Company is considering proactive investments, including accelerating certain investments originally planned under the medium-term management plan, with the primary objective of strengthening its management foundation. Specifically, in order to further strengthen its organizational structure to support business expansion, enhance its ability to respond to business diversification, and broaden the scope of order-taking operations, the Company is considering recruiting specialist personnel in areas such as business development, business operations, information systems, and administrative divisions, as well as undertaking capital investments including system development and other investments. The details of these investments, including the total amount, are still under review and have not yet been finalized. Given the uncertain business environment surrounding the Company, including political and economic conditions, and the possibility that the volume of work to be performed in projects related to economic measures, etc., including benefit payment projects, as well as other projects may exceed initial expectations from the third quarter onward, the Company has decided to maintain its previously announced full-year consolidated financial results forecasts. Should it determine that a revision is necessary, the Company will promptly disclose such information.

(Note) The forecasts above were prepared based on information available on the date this report was released, and actual results may vary from forecast values due to various factors in the future.