Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2025 (April 1, 2024 to December 31, 2024) <Japanese GAAP>

February 6, 2025

Company Name:	NICHIAS Corporation	
Stock Exchange Listing:	Tokyo Stock Exchange (Code number 539	93)
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Scheduled date of commer	ncement of dividend payment:	_
Supplementary materials for	or financial results:	Available
Organization of financial re	sults briefing:	None

(Fractional amounts of less than ¥1 million are discarded.)

1. Consolidated financial results for the third quarter of Fiscal Year 2024

(April 1, 2024 to December 31, 2024)

(1) Operating Results (cumulative)

, i 5	· · · · ·				(Percentages	represe	nt year-on-year change	es)
	Net sales	et sales Operating income Ordinary income				Profit attributable owners of the particular		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2024 Q3	192,933	4.2	30,963	21.4	33,272	18.4	23,052	17.1
FY2023 Q3	185,096	5.0	25,496	17.5	28,093	—	19,682	13.1
Note: Comprehensive income FY2024 Q3 ¥23,184 million(3.5)%; FY2023 Q3 ¥24,019 million23.4%								

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2024 Q3	351.49	-
FY2023 Q3	296.70	_

*The presentation method has been changed as of the third quarter of the fiscal year ending March 31, 2025. For details of the change in indication method, please see "(4) Notes regarding quarterly consolidated financial statements (Changes in indication methods)" in "2. Consolidated financial statements and related notes." Ordinary income for the third quarter of the fiscal year ended March 31, 2024, is the amount after reclassification to reflect the change in presentation method. Change over the same quarter of the previous fiscal year is not stated.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2024	286,706	210,752	73.2
As of March 31, 2024	290,788	200,918	68.7

(Reference) Shareholders' equity FY2024 Q3 ¥209,779 million; As of March 31, 2024 (FY2023) ¥199,681 million

2. Dividends

	Annual Dividends								
	End of 1 st quarter	End of 1 st quarter End of 1 st half End of 3 rd quarter Year-end Total							
	Yen	Yen	Yen	Yen	Yen				
FY2023	—	48.00	_	50.00	98.00				
FY2024	—	52.00	_						
FY2024 (Forecast)				56.00	108.00				

Note: Adjustments from the most recently released dividend forecast: None

3. Forecast of consolidated financial results for Fiscal Year 2024 (April 1, 2024 to March 31, 2025)

	(Percentage figures represent changes from previous fiscal year)								
	Net sales		Operating income		Ordinary income		arvincome		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	253,000	1.4	39,500	12.2	42,500	9.6	29,300	8.7	445.90

(Percentage figures represent changes from previous fiscal year)

Note: Adjustments from the most recently released consolidated results forecast: None

*Notes

(1) Significant changes in the scope of consolidation during the consolidated quarter under review: None

(2) Application of specific accounting methods in the preparation of quarterly consolidated financial statements: None(3) Changes in accounting policies, changes in accounting estimates, and restatements

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1) Changes in ac	counting po	olicies due t	o revision of	accounting	standards:	None
2) Changes other	r than those	in 1) abov	e:			None
3) Changes in ac	counting est	timates:				None
4) Restatements:						None

(4) Number of shares outstanding (ordinary shares)

1)	Number of shares issued at the end of the period (including treasury stock)						
	FY2024 Q3	(As of December 31, 2024)	67,811,917 shares				
	FY2023	(As of March 31, 2024)	67,811,917 shares				
2)	Number of sha	ares of treasury stock at the end of the period					
	FY2024 Q3	(As of December 31, 2024)	3,177,604 shares				
	FY2023	(As of March 31, 2024)	2,111,342 shares				
3)	Average numb	per of shares outstanding during the period					
	FY2024 Q3	(As of December 31, 2024)	65,584,524 shares				
	FY2023 Q3	(As of December 31, 2023)	66,338,480 shares				

*Review of the accompanying quarterly consolidated financial statements by a certified public accountant or auditor: None

*Information concerning proper use of financial forecasts and other special notes (Information concerning forward-looking statements)

Forward-looking statements concerning financial forecasts contained in these materials are based on information available to the Company when the forecasts were made and certain assumptions judged to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ significantly from the forecasts due to a variety of factors.

Disclaimer: This is a Japanese-English translation of the summary of financial statements of the Company produced for your convenience. Since no auditor audited this report, officially only the Japanese version is assumed to be the summary of financial statements of the Company. This summary does not constitute any guarantee and the Company will not compensate any losses and/or damage stemming from actions taken based on these statements. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

\bigcirc Attachment index

1. Overview of operating results	2
(1) Overview of operating results in the consolidated quarter under review	2
(2) Overview of financial position in the consolidated quarter under review	2
(3) Explanation of information related to future prospects including consolidated results forecasts	3
2. Consolidated financial statements and related notes	4
(1) Quarterly consolidated balance sheets	4
(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income	6
Quarterly consolidated statements of income	6
Third quarter of consolidated fiscal year	6
Quarterly consolidated statement of comprehensive income	7
Third quarter of consolidated fiscal year	7
(3) Quarterly consolidated statements of cash flows	8
(4) Notes regarding quarterly consolidated financial statements	10
(Notes regarding going concern assumption)	
(Notes regarding significant changes in shareholders' equity [if any])	
(Changes in indication methods)	10
(Notes regarding segment information)	11
3. Supplementary Materials	12

1. Overview of operating results

(1) Overview of operating results in the consolidated quarter under review

During FY2024 Q3, the Japanese economy experienced moderate recovery, although some sluggishness remained. In the manufacturing industry, capital investment showed signs of improvement, but production and exports were flat. Overseas, the economy is sluggish in China, although supply is increasing due to policy effects. However, growth was observed in the US, and emerging economies experienced a recovery.

In these conditions, the Group's net sales rose 4.2% year on year to ¥192,933 million. Sales increased mainly in the Energy and Industrial Plants Division, where demand remained strong for nuclear power, petroleum refining, and petrochemicals, as well as in the Advanced Products Division, where growth was driven by demand for semiconductors for AI applications.

In terms of profits, operating income rose 21.4% year on year to ¥30,963 million, ordinary income rose 18.4% year on year to ¥33,272 million, and profit attributable to owners of the parent rose 17.1% year on year to ¥23,052 million.

Net sales by segment for the third quarter of the fiscal year are as follows:

Sales in the **Energy and Industrial Plants Division** rose 11.8% year on year to ¥58,193 million, due to especially strong demand for nuclear power, petroleum refining, and petrochemicals.

Sales in the **Industrial Products Division** increased 1.0% year on year to ¥39,284 million. This was due to steady demand for sealing materials for infrastructure and fluoropolymer lining products in Japan, which offset sluggish demand for environmental products due to deterioration of economic conditions in China.

Sales in the <u>Advanced Products Division</u> rose 9.1% year on year to ¥34,986 million, driven by demand for semiconductors for AI applications.

Sales in the **<u>Autoparts Division</u>** rose 1.0% year on year to ¥38,699 million due to the continuing weak yen trend in the exchange market despite soft demand overseas.

Sales in the **<u>Building Materials Division</u>** fell 8.4% year on year to ¥21,769 million due to the termination of production and sales of some products and the consolidation of product types as a result of a review of the business structure and the impact of delays in the construction schedule of some large properties.

(2) Overview of financial position in the consolidated quarter under review

1) Assets, liabilities, and net assets

Total assets at the end of the third quarter of the fiscal year ending March 31, 2025, were ¥286,706 million, down ¥4,081 million compared with the end of the previous fiscal year. This was largely because construction in progress fell by ¥3,571 million, accounts receivable from completed construction contracts fell by ¥3,078 million, and investment securities fell by ¥2,006 million, despite buildings and structures rising by ¥3,694 million.

Liabilities at the end of the third quarter of the fiscal year ending March 31, 2025, were ¥75,954 million, down ¥13,915 million compared with the end of the previous fiscal year. This was largely a result of decreases in current portion of bonds of ¥5,000 million, in notes and accounts payable – trade of ¥3,320 million, and in income taxes payable of ¥2,873 million.

Net assets at the end of the third quarter of the fiscal year ending March 31, 2025, were ¥210,752 million, up ¥9,833 million compared with the end of the previous fiscal year. This was largely because retained earnings rose by ¥16,349 million, despite a decrease of ¥6,255 million as a result of purchase of treasury stock.

2) Cash flows

Cash and cash equivalents at the end of the third quarter of the fiscal year ending March 31, 2025 (hereinafter "cash"), fell by ¥156 million compared with the end of the previous fiscal year, to ¥55,417 million. Cash flows and factors affecting cash flows are as follows:

(Net cash provided by operating activities)

Net cash provided by operating activities was ¥25,220 (compared with receipts of ¥8,065 million in the same period of the previous fiscal year).

This was primarily because, although cash decreased due to ¥12,149 million in income taxes paid and a ¥4,535 million decrease in notes and accounts payable – trade, cash increased due to ¥32,841 million in income before income taxes, ¥5,650 in depreciation & amortization, and a ¥5,266 million decrease in notes and accounts receivable – trade.

(Net cash used in investing activities)

Net cash used in investing activities was ¥4,665 million (compared with expenditures of ¥10,319 million in the same period of the previous fiscal year).

This mainly reflected a decrease in cash due to ¥5,165 million in expenditures for the acquisition of property, plant and equipment.

(Net cash used in financing activities)

Net cash used in financing activities was ¥20,602 million (compared with expenditures of ¥6,470 million in the same period of the previous fiscal year).

This was because of a decrease in cash due to ¥6,686 million in cash dividends paid, a decrease in treasury stock of ¥6,296 million, and ¥5,000 million in expenditures on redemption of bonds.

(3) Explanation of information related to future prospects including consolidated results forecasts

Performance for the third quarter of the fiscal year under review was generally as planned. Therefore, at this time, we have not revised our full-year earnings forecasts for the fiscal year ending March 31, 2025, which we announced on August 5, 2024.

The Company prepared these earnings forecasts based on the information available as of the day that these materials were released, and actual results could differ from forecasts depending on a variety of factors.

2. Consolidated financial statements and related notes

(1) Quarterly consolidated balance sheets

	(Millions of yer		
	FY2023 (As of March 31, 2024)	FY2024 Q3 (As of December 31, 2024	
Assets	(713 01 11101 11 5 17 202 17		
Current assets			
Cash and deposits	56,376	56,44	
Notes and accounts receivable – trade	33,455	32,71	
Electronically recorded monetary claims	18,000	16,96	
Accounts receivable from completed construction contracts	23,999	20,92	
Merchandise and finished goods	22,605	24,03	
Work in process	3,687	3,65	
Raw materials and supplies	22,115	23,72	
Costs on uncompleted construction contracts	1,500	1,28	
Others	3,381	3,53	
Allowance for doubtful accounts	(7)	(1	
Total current assets	185,114	183,27	
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	71,147	76,20	
Accumulated depreciation and impairment loss	(40,412)	(41,77	
Buildings and structures, net	30,735	34,42	
Machinery, equipment and vehicles	88,026	87,92	
Accumulated depreciation and impairment loss	(75,126)	(75,19)	
Machinery, equipment and vehicles, net	12,899	12,72	
Land	15,254	15,21	
Lease assets	475	42	
Accumulated depreciation	(208)	(22)	
Lease assets, net	266	20	
Construction in progress	6,611	3,03	
Others	13,623	14,02	
Accumulated depreciation and impairment loss	(11,414)	(11,66	
Other, net	2,209	2,35	
Total property, plant and equipment	67,976	67,98	
Intangible assets		,	
Software	916	79	
Others	660	78	
Total intangible assets	1,577	1,58	
Investments and other assets	· · · ·	· · ·	
Investment securities	22,377	20,37	
Long-term loans receivable	181	18	
Net defined benefit asset	7,854	7,98	
Deferred tax assets	1,422	1,39	
Others	4,325	3,96	
Allowance for doubtful accounts	(41)	(2	
Total investments and other assets	36,119	33,86	
Total noncurrent assets	105,673	103,43	
Total assets	290,788	286,70	

	FY2023	FY2024 Q3
Liabilities	(AS OF Warch 31, 2024)	(As of December 31, 202
Current liabilities		
Notes and accounts payable – trade	21,302	17,98
Electronically recorded monetary obligations	10,037	9,21
Current portion of bonds	5,000	
Short-term loans payable	16,805	14,83
Accounts payable – other	5,229	5,29
Income taxes payable	6,905	4,03
Advances received on uncompleted construction contracts	299	39
Provision for bonuses	3,389	2,83
Others	6,305	6,88
Total current liabilities	75,274	61,40
Noncurrent liabilities		
Deferred tax liabilities	5,625	5,2
Net defined benefit liability	4,446	4,4
Reserves for litigation losses	443	5
Lease liabilities	700	84
Others	3,380	3,38
Total noncurrent liabilities	14,595	14,49
Total liabilities	89,870	75,9
Net assets		
Shareholders' equity		
Capital stock	12,128	12,12
Capital surplus	13,892	13,87
Retained earnings	160,058	176,40
Treasury stock	(6,590)	(12,84
Total shareholders' equity	179,488	189,56
Total other cumulative comprehensive income		
Valuation difference on available-for-sale securities	12,540	11,12
Foreign currency translation adjustment	4,351	5,98
Remeasurement of defined benefit plans	3,301	3,10
Total other cumulative comprehensive income	20,192	20,2
Non-controlling interests	1,236	9
Total net assets	200,918	210,7
Total liabilities and net assets	290,788	286,70

(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income Quarterly consolidated statements of income Third quarter of consolidated fiscal year

(Millions of yen) FY2023 Q3 FY2024 Q3 (From April 1, 2023 (From April 1, 2024 to December 31, 2023) to December 31, 2024) Net sales Net sales of merchandise and finished goods 138,799 142,239 Net sales of completed construction contracts 46,297 50,694 Total net sales 185,096 192,933 Cost of sales Cost of merchandise and finished goods sold 98,439 97,378 Cost of sales of completed construction contracts 39,075 41,707 Total cost of sales 137,514 139,085 47,582 Gross profit 53,848 Selling, general and administrative expenses Selling expenses 6,495 6,819 General and administrative expenses 15,589 16,065 Total selling, general and administrative expenses 22,085 22,884 25,496 30,963 Operating income Non-operating income Interest income 103 172 539 Dividends income 639 550 Foreign exchange gain 1,241 Rent income 417 427 Equity in earnings of affiliates 63 64 515 Others 769 Total non-operating income 2,880 2,623 Non-operating expenses Interest expenses 118 143 Others 165 171 314 283 Total non-operating expenses Ordinary income 28,093 33,272 Extraordinary income 18 Gain on sales of noncurrent assets 67 Gains on sales of investment securities 115 491 Total extraordinary income 134 558 Extraordinary loss 61 147 Loss on sales and retirement of noncurrent assets Loss on liquidation of business 30 Provision for litigation loss reserves 165 112 Loss due to disasters 124 Expenses related to factory reconstruction 605 257 990 Total extraordinary losses Income before income taxes 27,970 32,841 9,412 Income taxes – current 7,794 379 297 Income taxes - deferred 8,174 9,709 Total income taxes Net income 19,796 23,131 Net income attributable to non-controlling interests 114 79 Profit attributable to owners of the parent 19,682 23,052

Quarterly consolidated statement of comprehensive income Third quarter of consolidated fiscal year

		(Millions of yen)
	FY2023 Q3 (From April 1, 2023 to December 31, 2023)	FY2024 Q3 (From April 1, 2024 to December 31, 2024)
Net income	19,796	23,131
Other comprehensive income		
Valuation difference on available-for-sale securities	1,952	(1,411)
Foreign currency translation adjustment	2,144	1,663
Remeasurement of defined benefit plans	125	(199)
Total other comprehensive income	4,222	52
Comprehensive income	24,019	23,184
Breakdown		
Comprehensive income attributable to owners of the parent company	23,841	23,074
Comprehensive income attributable to non-controlling interests	177	110

(3) Quarterly consolidated statements of cash flows

		(Millions of yen)
	FY2023 Q3 (From April 1, 2023 to December 31, 2023)	FY2024 Q3 (From April 1, 2024 to December 31, 2024
Cash flows from operating activities		
Income before income taxes	27,970	32,84
Depreciation & amortization	5,601	5,650
Loss on liquidation of business	30	
Expenses related to factory reconstruction	-	60
Loss due to disasters	-	124
Loss (gain) on sales of noncurrent assets	38	7
Loss (gain) on sales of investment securities	(115)	(491
Decrease (increase) in net defined benefit assets	(96)	(438
Increase (decrease) in net defined benefit liability	79	3
Increase (decrease) in provision for bonuses	(570)	(561
Interest and dividends income received	(643)	(811
Interest expenses	118	14
Foreign exchange losses (gains)	(1,261)	38
Decrease (increase) in notes and accounts receivable – trade	(5,052)	5,26
Decrease (increase) in inventories	(5,002)	(2,421
Decrease (increase) in costs on uncompleted construction contracts	(291)	20
Increase (decrease) in notes and accounts payable – trade	(5,485)	(4,535
Increase (decrease) in accounts payable – other	133	7
Increase (decrease) in accrued expenses	(142)	7
Increase (decrease) in advances received on uncompleted construction contracts	33	8
Increase (decrease) in provisions for litigation losses	165	11
Others	980	63
Subtotal	16,489	37,06
Interest and dividends income received	643	81
Interest expenses paid	(121)	(145
Proceeds from subsidy income	30	
Loss on liquidation of business paid	-	(333
Expenses related to factory reconstruction paid	-	(34
Loss due to disaster paid	-	(3
Income taxes paid	(9,188)	(12,149
Income taxes refund	211	
Net cash provided by (used in) operating activities	8,065	25,22
Cash flows from investing activities		
Net decrease (increase) in time deposits	(414)	(198
Expenditures for the acquisition of property, plant and equipment	(9,636)	(5,165
Proceeds from sales of property, plant and equipment	79	15
Expenditures for the acquisition of intangible fixed assets	(376)	(234
Proceeds from sales of investment securities	196	57
Others	(167)	206
Net cash provided by (used in) investing activities	(10,319)	(4,665

	FY2023 Q3 (From April 1, 2023 to December 31, 2023)	(Millions of yen) FY2024 Q3 (From April 1, 2024 to December 31, 2024)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	5,770	(1,975)
Repayment of long-term loans payable	(500)	-
Redemption of bonds	(5,000)	(5,000)
Cash dividends paid	(6,203)	(6,686)
Net decrease (increase) in treasury stock	(3)	(6,296)
Dividends paid to non-controlling interests	(53)	(47)
Others	(480)	(596)
Net cash provided by (used in) financing activities	(6,470)	(20,602)
Effect of exchange rate change on cash and cash equivalents	1,446	(108)
Net increase (decrease) in cash and cash equivalents	(7,278)	(156)
Cash and cash equivalents at beginning of period	58,962	55,574
Cash and cash equivalents at end of period	51,684	55,417

(4) Notes regarding quarterly consolidated financial statements

(Notes regarding going concern assumption)

Not applicable

(Notes regarding significant changes in shareholders' equity [if any])

Based on a resolution of the Board of Directors at a meeting held on November 7, 2024, the Company acquired 1,078,800 shares of treasury stock pursuant to Article 156 of the Companies Act, as applied pursuant to Article 165, Paragraph 3, of the same act.

As a result of this acquisition of treasury stock, treasury stock in FY2024 Q3 increased by ¥6,255 million, with treasury stock holdings of ¥12,845 million as of the end of the consolidated third quarter.

(Changes in indication methods)

(Quarterly consolidated statements of income)

In FY2023 Q3, "Gains on sales of investment securities" was presented in the category of "Non-operating income," but due to its increased importance in terms of amount, it is indicated in the category of "Extraordinary income" from FY2024 Q3. The quarterly consolidated financial statements for FY2023 Q3 have been restated to reflect this change in the indication method.

As a result, "Gains on sales of investment securities" of ¥115 million, which was indicated in the category of "Non-operating income" in the quarterly consolidated statements of income for FY2023 Q3, has been reclassified as "Gains on sales of investment securities" of ¥115 million in "Extraordinary income," resulting in "Ordinary income" of ¥28,093 million.

(Notes regarding segment information)

I. Third quarter of fiscal year 2023 (April 1, 2023 to December 31, 2023)

1. Information on net sales and profit (loss) by reporting segment

(Millions of yes								
			Reporting s	segments			Adjust	Quarterly consolidated
	Energy and Industrial Plants	Industrial Products	Advanced Products	Autoparts	Building Materials	Total	Adjust- ments	profit/loss posted
Net sales								
Net sales to external customers	52,044	38,895	32,060	38,331	23,765	185,096	_	185,096
Intersegment sales or transfers	_	7,713	_	_	_	7,713	(7,713)	—
Total	52,044	46,609	32,060	38,331	23,765	192,810	(7,713)	185,096
Segment profit	6,821	8,200	7,261	3,019	193	25,496	_	25,496

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable

II. Third quarter of fiscal year 2024 (April 1, 2024 to December 31, 2024)

1. Information on net sales and profit (loss) by reporting segment

								llions of yen)
	Reporting segments Adjust							Quarterly consolidated
	Energy and Industrial Plants	Industrial Products	Advanced Products	Autoparts	Building Materials	Total	ments	profit/loss posted
Net sales								
Net sales to external customers	58,193	39,284	34,986	38,699	21,769	192,933	_	192,933
Intersegment sales or transfers	_	8,337	_	_	_	8,337	(8,337)	_
Total	58,193	47,621	34,986	38,699	21,769	201,270	(8,337)	192,933
Segment profit	9,359	8,242	8,492	3,538	1,331	30,963	_	30,963

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable

3. Supplementary Materials

Financial results supplementary materials

		23 Cumula	itive	Full Year						
	FY2023	FY2024 FY2020 FY202			FY2021	FY2022	FY2023	FY2023 FY2024		
	Result	Result	Change	Result	Result	Result	Result	Forecast	Change	
Net sales	185,096	192,933	4.2%	196,372	216,236	238,116	249,391	253,000	1.4%	
Operating income	25,496	30,963	21.4%	19,616	26,264	29,954	35,208	39,500	12.2%	
Operating margin (%)	13.8%	16.0%		10.0%	12.1%	12.6%	14.1%	15.6%		
Ordinary income	28,093	33,272	18.4%	21,279	30,572	33,082	38,787	42,500	9.6%	
Ordinary income margin (%)	15.2%	17.2%		10.8%	14.1%	13.9%	15.6%	16.8%		
Profit attributable to owners of the parent	19,682	23,052	17.1%	10,715	22,034	21,398	26,961	29,300	8.7%	
Net income margin (%)	10.6%	11.9%		5.5%	10.2%	9.0%	10.8%	11.6%		
Basic earnings per share (yen)	296.70	351.49	18.5%	161.53	332.18	322.59	406.60	445.90	9.7%	
Total assets	279,455	286,706	2.6%	219,602	246,924	266,907	290,788		_	
Net assets	191,259	210,752	10.2%	136,450	155,522	173,742	200,918		_	
Shareholders' equity	190,036	209,779	10.4%	135,429	154,286	172,359	199,681	_	_	
Equity ratio (%)	68.0%	73.2%		61.7%	62.5%	64.6%	68.7%	_		
Interest-bearing debt	26,205	17,443	(33.4%)	25,861	25,652	25,892	24,286	_	—	
Interest-bearing debt ratio (%)	9.4%	6.1%		11.8%	10.4%	9.7%	8.4%	_		
Capital expenditures	9,130	5,143	(43.7%)	7,703	11,355	10,069	11,117	10,700	(3.8%)	
Depreciation & amortization	5,601	5,650	0.9%	6,536	6,616	7,454	7,593	7,700	1.4%	
R&D expenses	4,465	4,586	2.7%	6,168	6,110	5,715	6,037	6,000	(0.6%)	

(1) Key consolidated financial figures (Trends)

(Percentage figures represent changes from previous fiscal year) (Millions of yen)

1. The Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29; March 31, 2020), etc. has been applied from the beginning of FY2021, and major management indicators, etc. for FY2021 and thereafter reflect the application of these accounting standards.

2. The presentation method has been changed as of the third quarter of the fiscal year ending March 31, 2025. Ordinary income for the third quarter of the fiscal year ended March 31, 2024, and the fiscal year ended March 31, 2024, is the amount after reclassification to reflect the change in presentation method.

(2) Quarterly consolidated operating results (Trends) (Millions							ons of yen)	
		FY20	023		FY2024			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Change
Net sales	59,178	60,857	65,061	64,294	63,256	63,394	66,283	1.9%
Operating income	7,640	8,049	9,806	9,712	10,546	9,307	11,109	13.3%
Operating margin (%)	12.9%	13.2%	15.1%	15.1%	16.7%	14.7%	16.8%	
Ordinary income	9,115	9,362	9,615	10,693	12,060	8,572	12,639	31.5%
Ordinary income margin (%)	15.4%	15.4%	14.8%	16.6%	19.1%	13.5%	19.1%	
Profit attributable to owners of the parent	6,353	6,625	6,703	7,279	8,547	5,910	8,594	28.2%
Net income margin (%)	10.7%	10.9%	10.3%	11.3%	13.5%	9.3%	13.0%	

All forecasts and plans that are not historical facts in this document are future business results-related forecasts. These are based on information and data currently available to the Company, and various uncertain factors could cause actual results to differ.