

## Financial Results FY2024 Quarter 3

From 1<sup>st</sup> April, 2024 to 31<sup>st</sup> December, 2024

All forecasts and plan that are not historical facts in this document are future business result related forecast. These are showed by based on information and data currently available to the company. Various uncertain factors could cause actual results to differ.

6<sup>th</sup> February, 2025





## **Business Outlook FY2024 Q3**



Segments	FY2023 Q3	FY2024 Q3	Analysis
Energy & Industrial plants			Demand for maintenance services for nuclear power, petroleum refining, and petrochemical plants remained strong.
Industrial products			Demand for environmental products in China was soft, but demand for sealing materials for infrastructure and fluoropolymer lining products in Japan remained strong.
Advanced products			Demand for semiconductors for AI was the driving force.
Autoparts			Overseas demand was soft, but benefited from foreign exchange due to the yen's ongoing depreciation.
Building materials			Although there is an impact of delay in construction schedule of some large properties, demand for fireproof covering materials is strong. (Business reform is underway)



## **Business Results FY2024 Q3**



(Unit: billion JPY)

J		FY2	023		FY2024								
X 1	H1	Q3	H2	Full Year	H1	Q3		H2		Full year			
		Res	ults		Results	Results	YoY	Forecast	YoY	Forecast	YoY		
Net sales	120.0	65.1	129.4	249.4	126.7	66.3	2%	126.3	△2%	253.0	1%		
Operating income	<b>15.7</b> 13.1%	<b>9.8</b> 15.1%	<b>19.5</b> 15.1%	<b>35.2</b> 14.1%	<b>19.9</b> 15.7%	<b>11.1</b> 16.8%	13%	<b>19.6</b> 15.5%	1%	<b>39.5</b> 15.6%	12%		
Ordinary income	<b>18.5</b> 15.4%	<b>9.6</b> 14.8%	<b>20.3</b> 15.7%	<b>38.8</b> 15.6%	<b>20.6</b> 16.3%	<b>12.6</b> 19.1%	31%	<b>21.9</b> 17.3%	8%	<b>42.5</b> 16.8%	10%		
<b>Profit</b> Attributable to owners of the parent	<b>13.0</b> 10.8%	<b>6.7</b> 10.3%	<b>14.0</b> 10.8%	<b>27.0</b> 10.8%	<b>14.5</b> 11.4%	8.6 13.0%	28%	<b>14.8</b> 11.7%	6%	<b>29.3</b> 11.6%	9%		

(Unit: JPY)

Basic earnings per share	<b>195.</b> 65	<b>101.</b> <sup>04</sup>	<b>210.</b> 95	406.60	220.04	131.52	30%	225.86	7%	445.90	10%
<b>Dividend</b> (Dividend payout ratio)	<b>48</b> 24.5%		<b>50</b> 23.7%	<b>98</b> 24.1%	<b>52</b> 23.6%			<b>56</b> 24.8%	10%	<b>108</b> 24.2%	10%



## Business Results FY2024 Q3 Group segment



(Unit: billion JPY)

XX			FY2	023		FY2024							
		Н1	Q3	H2	Full Year	Н1	Q3		H2		Full year		
			Res	ults		Results	Results	YoY	Forecast	YoY	Forecast	YoY	
Energy & Industrial plants	Net sales Operating income	33.7 4.4 13.0%	18.4 2.4 13.2%	39.8 6.2 15.5%	73.5 10.6 14.4%	38.1 6.0 15.8%	20.1 3.3 16.6%	9% 37%		<sup>△</sup> 11% △23%	73.5 10.8 14.7%	0% 2%	
Industrial products	Net sales Operating income	25.1 5.1 20.4%	13.8 3.1 22.4%	26.1 5.4 20.6%	<b>51.2</b> <b>10.5</b> 20.5%	26.0 5.5 21.0%	13.2 2.8 20.9%	△ <b>4</b> % △ <b>11</b> %	29.0 6.7 23.2%	11% 25%	55.0 12.2 22.2%	7% 16%	
Advanced products	Net sales Operating income	21.2 4.8 22.7%	10.8 2.4 22.6%	21.6 4.8 22.3%	42.8 9.6 22.5%	23.1 5.5 23.9%	11.9 3.0 25.1%	9% 22%	22.4 5.0 22.3%	4% 3%	45.5 10.5 23.1%	6% 9%	
Autoparts	Net sales Operating income	24.7 1.7 6.7%	13.6 1.4 10.0%	25.4 2.1 8.3%	<b>50.1 3.8</b> 7.5%	25.4 2.2 8.7%	13.3 1.3 9.9%	△2% △3%	25.1 2.3 9.1%	△ <b>1</b> % 8%	50.5 4.5 8.9%	1% 19%	
Building materials	Net sales Operating income	15.4 △0.3 △1.8%	8.4 0.5 5.6%	16.3 1.0 6.2%	31.7 0.7 2.3%	14.0 0.6 4.4%	7.8 0.7 9.2%	△ <b>7</b> % <b>51</b> %		<sup>△</sup> 11% △13%		<sup>△</sup> 10% 104%	
Total	Net sales Operating income	120.0 15.7 13.1%	65.1 9.8 15.1%	129.4 19.5 15.1%	249.4 35.2 14.1%	126.7 19.9 15.7%	66.3 11.1 16.8%	2% 13%	126.3 19.6 15.5%	△2% 1%	253.0 39.5 15.6%	1% 12%	