



Financial Results Explanatory Material Third Quarter of the fiscal year ending August 31, 2025

July 11, 2025 (Securities code 5129)



FIXER will be reborn by further evolving its cloud-native technology and taking advantage of the expanding global opportunities in generative AI business to drive growth

Generative AI has the potential to bring about more than mere technological innovation and fundamentally change the sense of stagnation in the Japanese workplace.

At FIXER, we believe that if we can speed up tedious writing and time-consuming administrative tasks and focus on the work that truly matter, many world-class results will be generated from Japan.

As Japanese society evolves with the cloud and generative AI, we at FIXER believe that the first important step for our next growth is to bring about a production revolution using generative AI and surpass our past productivity.

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01

Financial Results **for the Third Quarter of** **the fiscal year ending August 31, 2025**

Initiatives for the current fiscal year and the next fiscal year after the disclosure of the revised earnings forecast on May 28

■ Establishment of a new revenue base by transforming business models

By the third quarter of the fiscal year ending August 2025, we have positioned the generative AI agent service "GaiXer" as a new revenue pillar and have taken on the challenge of transforming into a subscription-based business in order to overcome the decline in revenue due to the end of a large-scale project for the Ministry of Health, Labour and Welfare (HER-SYS). Through this business model transformation, we are working to improve our earnings structure and build a foundation for sustainable growth. In fact, since its release in April 2023, the number of companies that have adopted GaiXer has steadily increased, and the number of subscribers has reached 123 as of the end of May 2025. As a result, annual recurring revenue (ARR) in terms of monthly usage fees has been steadily accumulating. On the other hand, at present, the scale of sales per contract is still small, and we recognize that expanding the scale of the number of contracts and improving the added value of services are issues to further increase profits. In the future, in addition to expanding the number of subscribers, we will focus on expanding the use of GaiXer per customer and providing high-value-added functions, and grow GaiXer into a true revenue pillar.

■ Initiatives to improve business performance

Taking seriously the fact that the results up to the third quarter were lower than initially planned, the Company announced a downward revision of its full-year earnings forecast on May 28.

Currently, we are implementing various measures to further improve business performance throughout the company. In addition to improving operational efficiency by utilizing sales management tools and simplifying the sales process, we also improved the speed of development by incorporating generative AI technology into the development process. Through these productivity improvement measures, we are working to reduce costs, speed up service delivery, and improve profitability. As a result, the cumulative results for the third quarter were slightly higher than the revised plan for both net sales and operating income

. We will continue to thoroughly improve efficiency and innovation to further improve our competitiveness and performance.

Initiatives for the current fiscal year and the next fiscal year after the disclosure of the revised earnings forecast on May 28

■ Progress and results of the medical DX business

Recently, interest of generative AI agents has been growing rapidly in the medical industry, and the government has also set forth the realization of efficient and high-quality medical care through medical DX in the "Basic Policy on Economic and Fiscal Management and Reform 2025."

We seized this opportunity to accelerate our medical DX solution business in collaboration with the Fujita Gakuen Group. On April 30, 2025, we established a joint venture with a subsidiary of Fujita Gakuen, Medical AI Solutions Co., Ltd., and are fully developing and providing generative AI services for the medical field. In addition, through this joint venture, we have concluded contracts with Fujita Health University Hospital, one of Japan's leading large-scale private hospitals, and Kasugai Municipal Hospital, a public core hospital, and are beginning to introduce our solutions to large-scale medical institutions.

Currently, we are working hard to report the results of these medical DX projects in a concrete form in the fourth quarter of this fiscal year. In a survey of 170 physicians, 97% of respondents answered "satisfied" with the generative AI solution (Discharge Summary Creation Support System) introduced at Fujita Health University Hospital, demonstrating a high level of service acceptance. In addition, the demonstration has been confirmed to have operational efficiency effects such as a significant reduction in the work time required for writing sentences, and we will promote the spread of services to medical institutions nationwide by taking advantage of this overwhelming service advantage.

Initiatives for the current fiscal year and the next fiscal year after the disclosure of the revised earnings forecast on May 28

■ Growth strategy for the future

For the next fiscal year, we are preparing to develop a growth strategy plan based on the following three pillars.

1. Further expansion of "GaiXer" license sales – We aim to further increase subscription revenue by increasing the number of companies that have introduced GaiXer, our main service, and by penetrating the use of GaiXer by existing customers
.
2. Entry into the "Digital Labour" Platform Market – We will take on the challenge of new market areas where companies can outsource operations to AI agents and create new service models that utilize our generative AI technology. In the future, AI will perform routine tasks on behalf of humans. We will also consider expanding our business into the field of "digital labour."
3. Deployment of generative AI in the medical DX field – Starting with the generative AI solution that has been proven at Fujita Health University Hospital, we will expand the introduction to medical DX in earnest and expand its introduction to medical institutions nationwide.

There is a high market need in both areas, and we recognize that this is a major growth opportunity for us. For the remainder of this fiscal year, we plan to focus on laying the groundwork for these next-year growth measures. In addition, we will strive to "visualize" progress by actively disclosing business KPIs and further strengthen dialogue with shareholders and investors.

We will face each of the challenges we face with sincerity and continue to make the necessary growth investments against the backdrop of a strong financial position. We will continue to approach management with a high degree of transparency and open communication, and will do our utmost to restore the trust of shareholders and investors and foster their expectations.

Summary of the third quarter of the fiscal year ending August 2025

Financial Highlights

■ Revision of earnings results (May 28, 2025)

Full-year sales: 3,808 million yen

Operating income for the full year -1,814 million yen

■ 3Q Results

Net sales: 870 million yen (+11 million yen compared to the forecast disclosed on May 28)

Operating income: -630 million yen (+10 million yen compared to the forecast disclosed on May 28)

Business Highlights

- Establishment of Medical AI Solutions, a joint venture to promote medical DX
- Completion of investment in medical services that can speak
- AI agent "GaiXer Medical Agent" is launched.

GaiXer
Enterprise AGI Platform

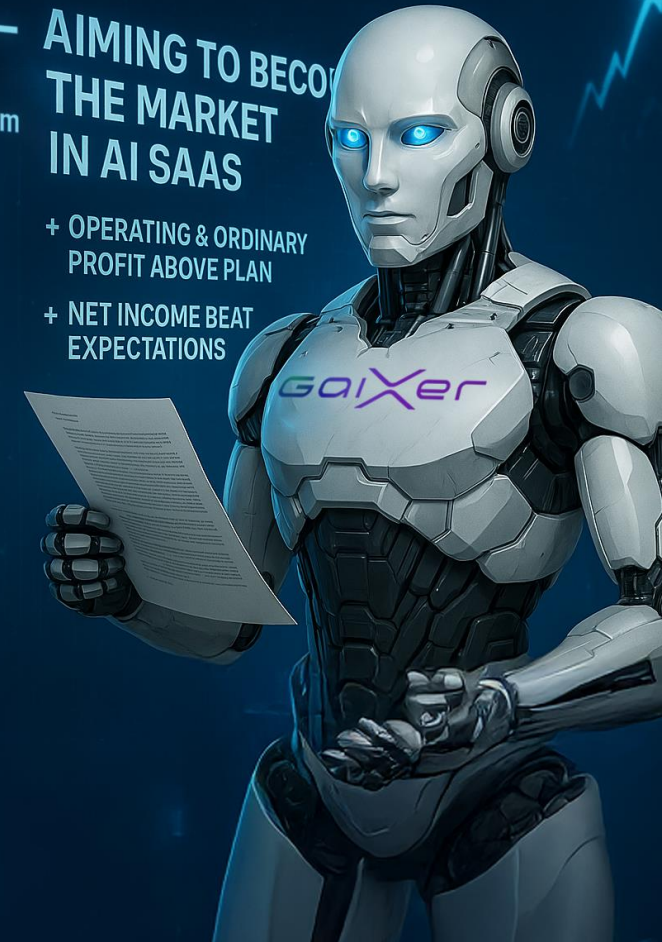
REVENUE GROWTH
IN Q2

REVENUE SURGED IN Q2

AIMING TO BECOME
THE MARKET
LEADER IN AI SAAS

+ OPERATING & ORDINARY
PROFIT ABOVE PLAN

+ NET INCOME BEAT
EXPECTATIONS



Revision of Earnings Forecast Disclosed on May 28

Improvement measures will be implemented from the fourth quarter onward. We are considering formulating company-wide key KPIs for the next fiscal year so that we can appropriately disclose business progress

* The figures announced on May 28 were disclosed based on the total number of contracted transactions

Revision of non-consolidated earnings forecasts for the current fiscal year

(in millions of yen)

	Fiscal Year Ending August 2024 Achievements	Fiscal Year Ending August 2025 Initial Forecast (October 2024)	QoQ	Fiscal Year Ending August 2025 Correction Forecast (May 2025)		
					Compared to the initial forecast	QoQ
sales	6,468	6,611	+143	3,808	△2,803	△2,659
Operating Profit	260	393	+132	△1,814	△2,207	△2,075
<i>Operating profit margin</i>	4%	6%	+2pt	△48%	△54pt	△52pt
Ordinary Income	266	393	+126	△1,807	△2,200	△2,073
<i>Ordinary profit margin</i>	4%	6%	+2pt	△47%	△53pt	△52pt
Net Income	156	251	+95	△1,653	△1,904	△1,809

〈Main Factors for Revision of Earnings Forecast〉

- Termination of existing large-scale projects and loss of new prospective projects
- Sales plan not achieved due to delays in the launch of the medical DX business
- Impact on sales due to delays in the development of sales personnel and organizational development

〈Future Improvement Measures〉

1. Expand lead by focusing on short-term delivery projects from large-scale projects
2. In addition to selling medical document generation services, we will also focus on expanding and selling cloud-based AI solutions in the medical field.
3. Shift to SaaS × Business/Service integration

Third Quarter Summary of Financial Results

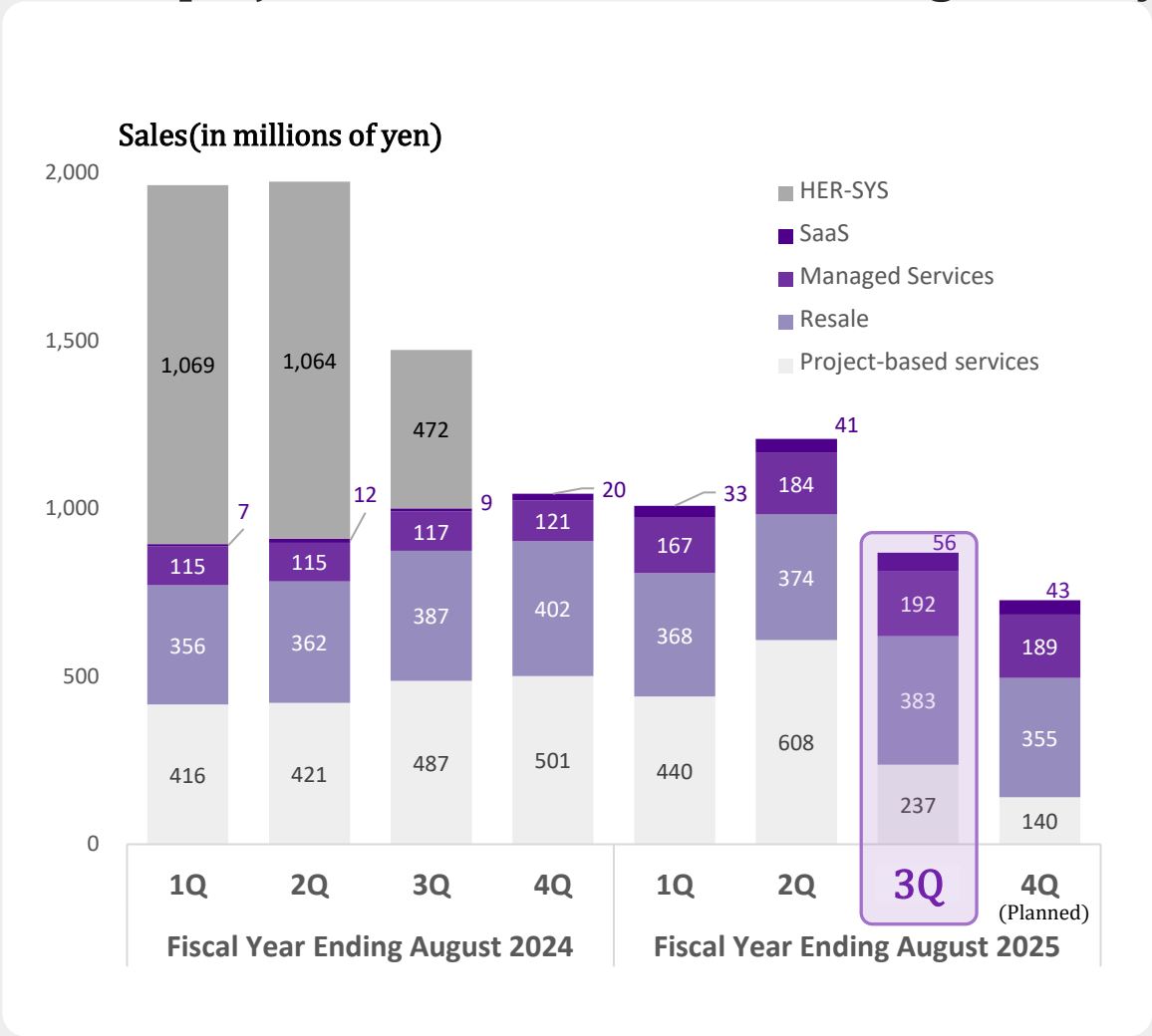
(Results versus Earnings Forecast for the FY Ending August 2025)

Compared to the plan, cumulative sales for the third quarter was +11 million yen, operating income was +23 million yen, and ordinary income was +22 million yen, which exceeded the plan. Net income was -192 million yen due to the reversal of deferred tax assets

	(in millions of yen)		
	Cumulative Q3 FY 2025 (Forecast)	Cumulative Q3 FY2025 (Actual)	Changes
Net sales	3,079	3,090	+11
Cost of sales	2,700	2,692	△7
Gross profit	378	397	+19
Gross profit margin	12%	13%	+0.6pt
SG&A expenses	1,546	1,542	△3
Operating profit	△1,167	△1,144	+23
Operating profit margin	△38%	△37%	+0.9pt
Ordinary profit	△1,160	△1,138	+22
Ordinary profit margin	△38%	△37%	+0.9pt
Income taxes	△153	61	+215
Net profit	△1,006	△1,199	△192
Administrative expense ratio	50%	50%	△0.3pt

Summary of sales trends in the third quarter

Due to the impact of projects that ended at the end of March, sales of project-based services declined significantly in QoQ



〈Overview〉

- The third quarter was generally in line with the revised plan disclosed in May
- Establishment of a joint venture that is a winning strategy for the medical DX business
- Commencing the results of the current fiscal year and preparing for the next fiscal year

〈Business Objectives〉

3Q Acetification of generative AI

Provide GaiXer(※1) Agent to the government, finance, and medical care sector

4Q Enterprise AGI

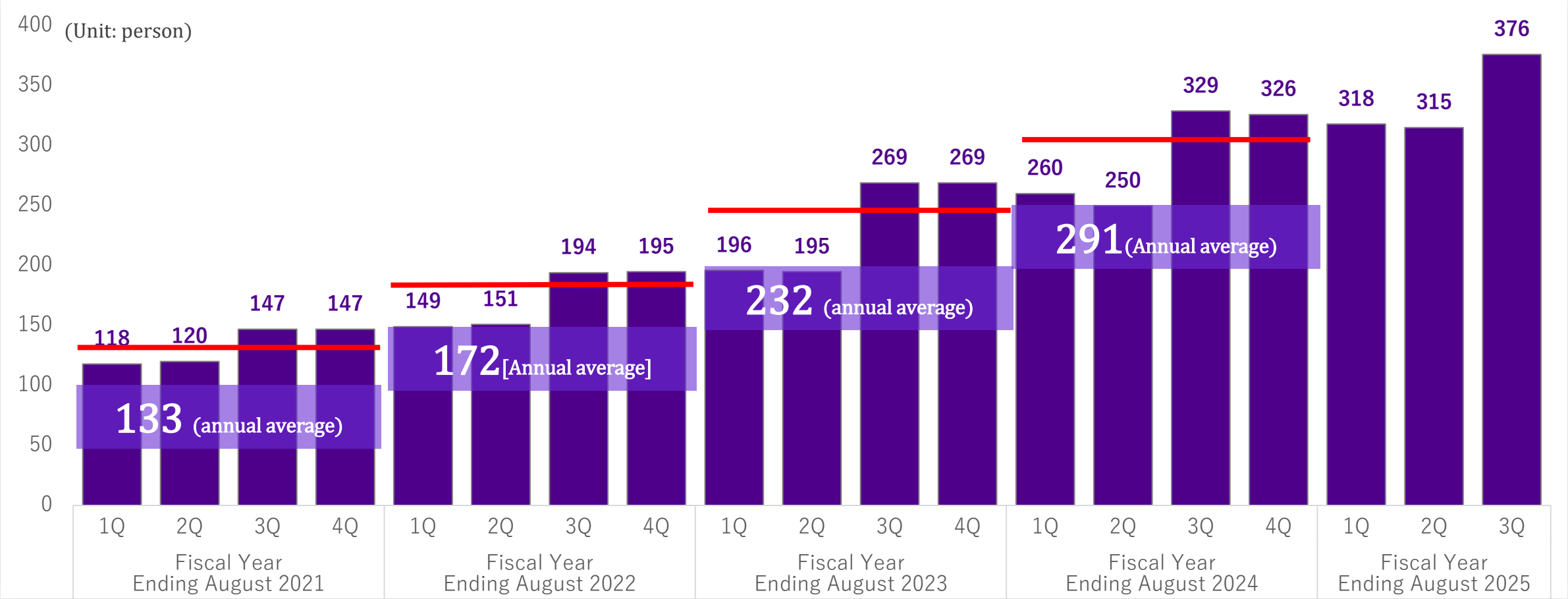
For Enterprise Systems
Evolution of CI (*2) by GaiXer

〈Highlights by Business Model〉

Project-based services	Shifting resources to small- and medium-sized projects
Resale	Stable transactions with existing business partners
Managed Services	Large-scale events continue
SaaS	Concentrate on building results during the current fiscal year

Quarterly Trends in Number of Employees

The number of employees increased significantly every year in the third quarter when new graduates joined the company. Securing an average increase of approximately 60 employees per year. Fifty-four new graduate engineers joined the company in April. Strengthen training to become human resources who have implemented generative AI at an early stage



Quarterly Trends in Major Expense Accounts

We will continue to invest in human resources and reduce outsourcing costs. Advertising expenses will be carried out as originally planned

	Fiscal Year Ending August 2024				Fiscal Year Ending August 2025		
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	1st Quarter	2nd Quarter	3rd Quarter
labor cost	482	456	500	561	561	543	605
Ground rent	125	125	127	127	127	127	128
Outsourcing Costs	164	132	97	75	93	107	57
Advertising Expenses	63	20	10	3	26	4※	23
※ Incentive return There is a cost adjustment							

Balance sheet

The cash-to-deposit ratio remained at a high level of 66.6% and the capital adequacy ratio remained at 87.9%

	Fiscal Year Ending August 2024 Final	Fiscal Year Ending August 2025 End of 3rd Quarter	(in millions of yen) fluctuation
liquid assets	5,854	4,577	△1,277
fixed asset	735	746	+10
Total Assets	6,590	5,323	△1,266
Current liabilities	703	640	△62
Fixed liabilities	10	4	△5
Total Debt	713	644	△68
Shareholders' Equity	5,875	4,676	△1,198
Stock Acquisition Rights	1	1	△0
Total Net Worth	5,877	4,678	△1,198
Total liabilities and net assets	6,590	5,323	△1,266
Capital adequacy ratio	89.2%	87.9%	△1.3pt

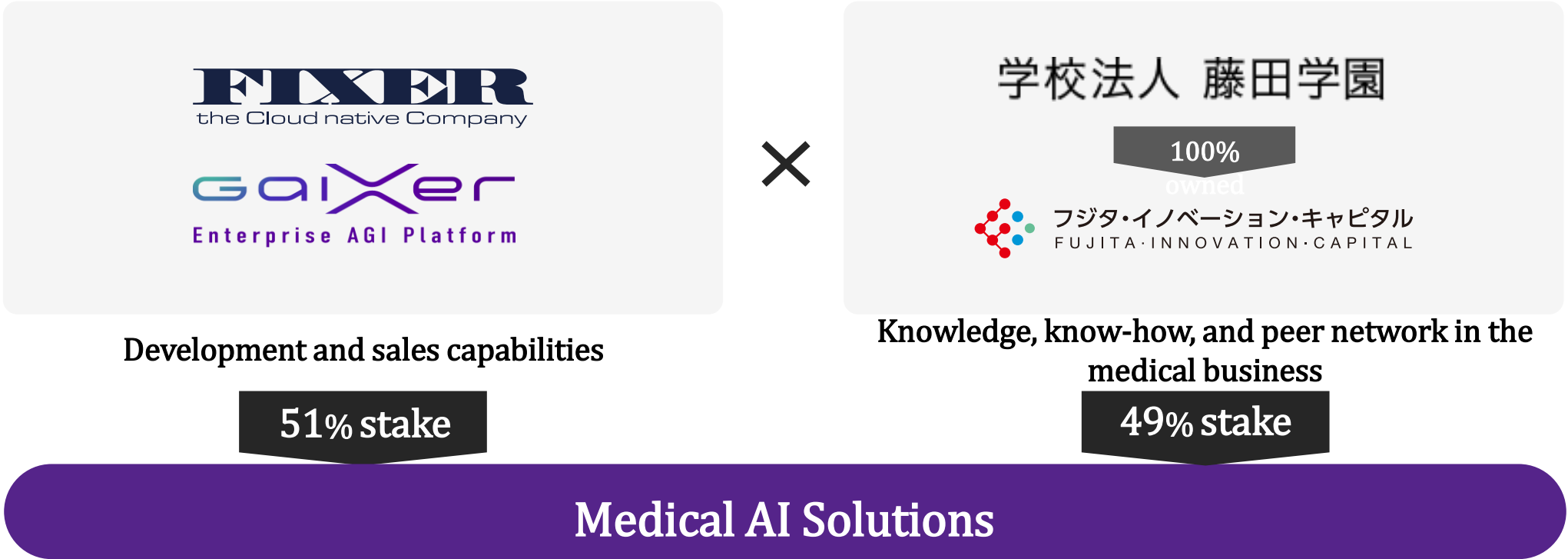
02

Business Highlights

Steady Progress in the Healthcare Industry

Accelerating Initiatives to Promote Healthcare DX

Fujita Innovation Capital Co., Ltd., a 100% subsidiary of Fujita Gakuen, on April 30 establishment of "Medical AI Solutions " as a joint venture



In light of the major trend toward the Ministry of Health, Labor and Welfare's "Medical DX Reiwa Vision 2030," we plan to deepen our relationship with the domestic medical industry through this initiative and strongly promote the introduction of our services.

Medical AI Solutions (Company Profile)

Company name	Medical AI Solutions
Description of Business	Development, maintenance, and generation of healthcare-related applications Utilization of medical information using AI
Location	1-2-3 Shibaura, Minato-ku, Tokyo Seavans S Building 24F
Representative	Representative Director Seiichi Matsuoka / Representative Director Yukio Yuzawa
Paid-in Capital	100,000,000 yen (51% for FIXER, 49% for Fujita Innovation Capital)
Establishment	March 27, 2025

In anticipation of market size and business growth potential, we plan to actively invest funds and human resources in the future.

In this field where growth is expected, we will be an innovator that actualize the "Potential Market" in the generative AI and medical DX market.

Fujita Health University 3 Hospitals Decided to Introduce Discharge Summary

Medical AI Solutions decided to introduce it to Fujita Health University Hospital, Bantane Hospital, and Okazaki Medical Center

Inquiries from hospitals have increased sharply due to aggressive sales and public relations activities.

Fujita Health University

➤ **Number of beds: 1,376 beds**

* The largest number of beds for a university hospital in Japan

➤ **Affiliated hospitals and diagnostic centers**

Fujita Health University Bantane Hospital

Fujita Health University Nanaguri Memorial Hospital

Fujita Health University Chubu International Airport Diagnostic Center

Fujita Health University Okazaki Medical Center

➤ **One of the two major disaster medical centers in Aichi Prefecture and it is designated as an advanced critical care center and playing a role as a special function hospital**

From Medical AI Solutions LP

Cese studies



藤田医科大学病院 様

藤田医科大学病院の全診療科において、IBM社製の電子カルテとの連携を行い「退院サマリー」及び「看護サマリー」作成支援を開始いたしました。臨床現場の医師・看護師に高い評価をいただいております。業務効率化に貢献しています。



春日井市民病院 様

2025年6月より、7診療科にてGaiXer Medical Agentでの「退院サマリー」作成支援を開始。春日井市民病院様は富士通製の電子カルテをご利用されていますが、問題なく連携し、現場の先生方に日々ご利用いただいております。

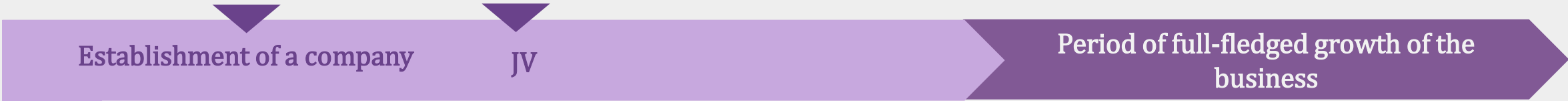
GaiXer Medical Agent, an autonomous and efficient AI agent

We will provide it to each hospital and bring innovation to the medical field.

Prospects for future expansion of service lineup

Expanding the service lineup sequentially from the discharge summary and aiming to create a platform

2025 ~ 2026



Discharge Summary	The product is sunning from February 2025 and is already on sale	Medical Information Form	Development is scheduled to be completed and sales to begin in August
Nursing Summary	Demonstration experiment in progress sales in July 2025	Various medical certificates	Development will be completed this fall

Expanding services nationwide and becoming a market leader

Full-Scale business and public relations activities begin

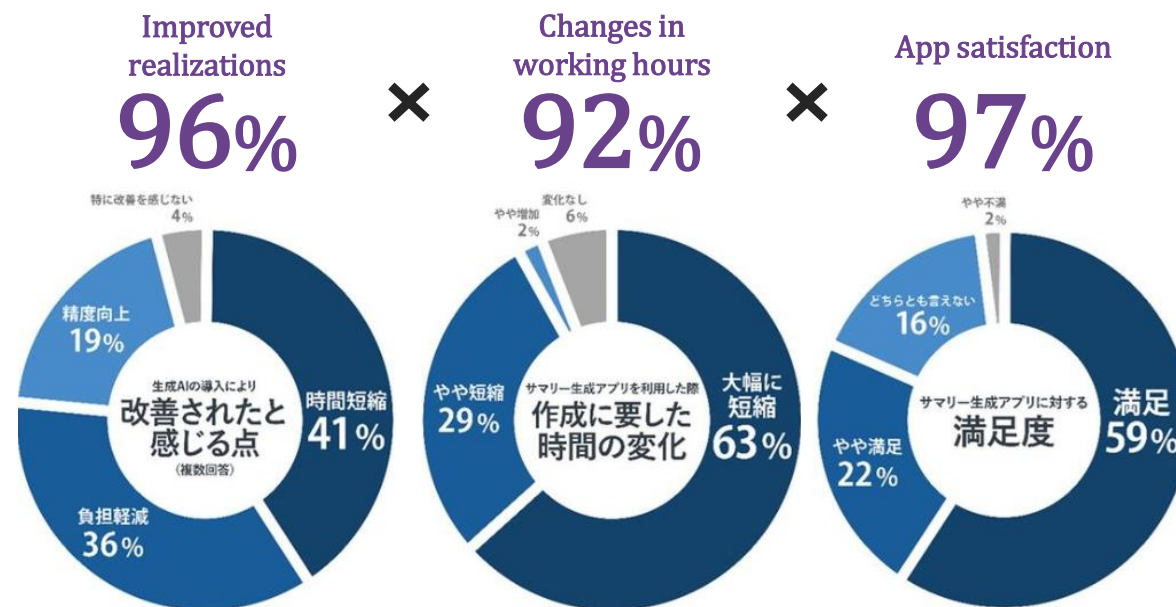
The actual voices of those on the ground were shared in public relations activities, and awareness was raised widely through the media, resulting in a huge response

- 5/28: Medical Tech News
- 6/13: Chukyo TV News

* Published in 8 other media outlets

FIXER and Fujita Gakuen have developed the "Discharge Summary Creation Support System," which is a function of "GaiXer Medical Agent" using generative AI (artificial intelligence), and started advanced operation at six departments of Fujita Health University Hospital, and in March began operation at 31 departments with inpatient functions.

When we conducted a questionnaire to 170 doctors at Fujita Health University, we obtained the results of the questionnaire as shown in the figure on the right, demonstrating that there is a high level of acceptance of the service.



Improved operations, reduced work time, and high satisfaction with app usage armed with the above overwhelming service superiority, promote the spread of services to hospitals nationwide

Our view of the medical DX market

The direction of the government's policy and the direction of medical DX that we are working on are the same vector

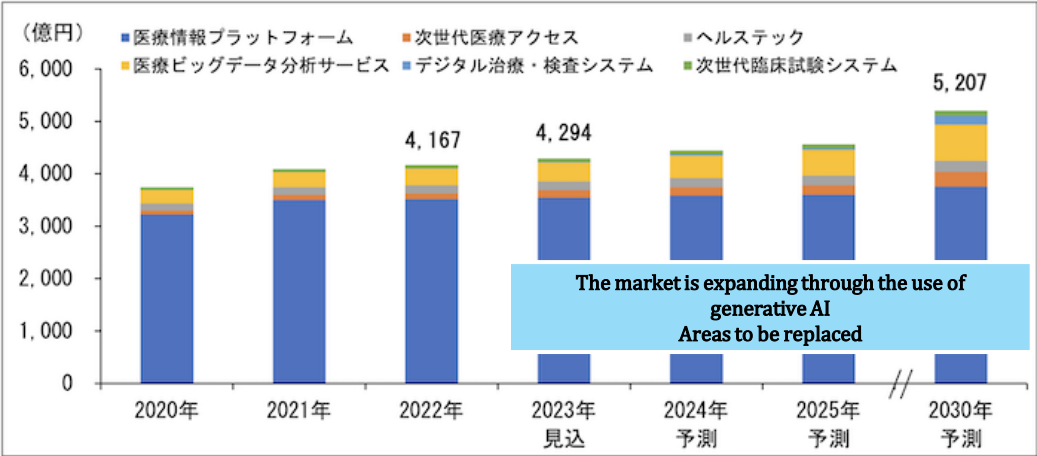
The "Basic Policy on Economic and Fiscal Management and Reform 2025" announced by the Cabinet Office on June 13th clearly stated that efficient and high-quality medical care will be achieved through medical digital transformation, which will be a tailwind for our medical digital transformation business.

Our preparation for DX in the healthcare industry and future prospects

	status quo	FY2026 (planned)
Automatic Generation of Medical Documents	α version developed	Nationwide Expansion
Medical Information PF Area	α version developed	Partnerships with hospitals
Electronic Prescription/ Clinical Trial Information Management	Considering a tie-up	Commencement of practical application



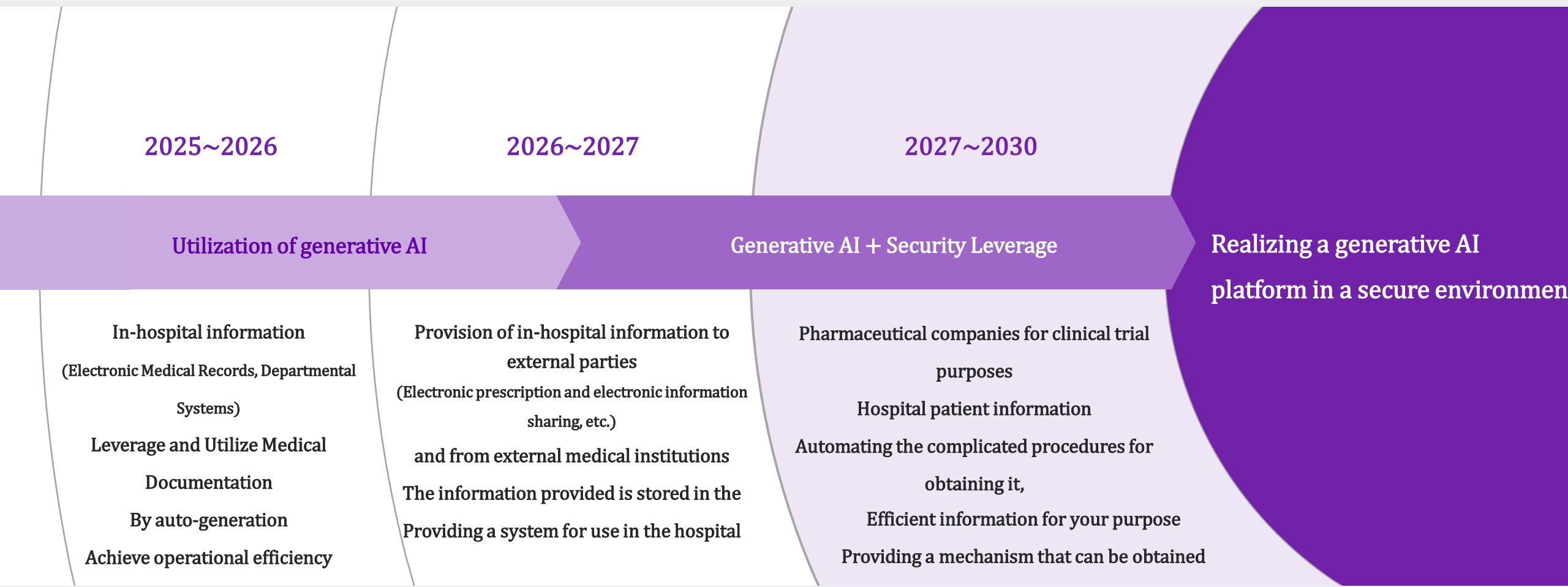
Market size of medical and healthcare DX related market



Source: Excerpt from Fuji Keizai "2023 Current Status and Future Prospects of Medical and Healthcare DX Related Markets" (March 20, Reiwa 6)

Roadmap for Healthcare DX Contributed by FIXER

We started by supporting the creation of medical documents, which place a heavy workload on doctors, and in the future, we will collect various medical data in hospitals. We will contribute to medical DX by building a medical information linkage system that can be aggregated and used for secondary purposes.



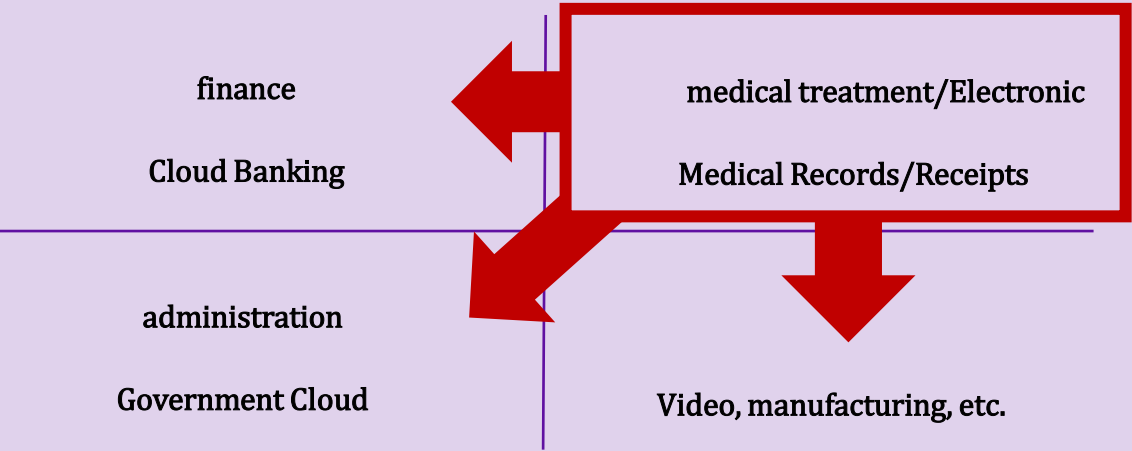
Entering this market in earnest and aiming to become a market leader

Contributing to the improvement of productivity in Japan society through business development centered on GaiXer

Targeting industries with low labor productivity and ample room for productivity improvement through technology

- An industry where on-premise is still on the rise
- Labor intensive, old-fashioned industry

GaiXer
Enterprise AGI Platform



Focus on industries that support the foundations of people's lives

Improving productivity through the use of cloud computing and AI
Focus on high-impact, high-value-added areas

03

GaiXer's Progress

Progress in business restructuring

Since the release of GaiXer in April 2023, the company has focused on business structure reform to consolidate its position for growth

■ Qualitative evolution of GaiXer

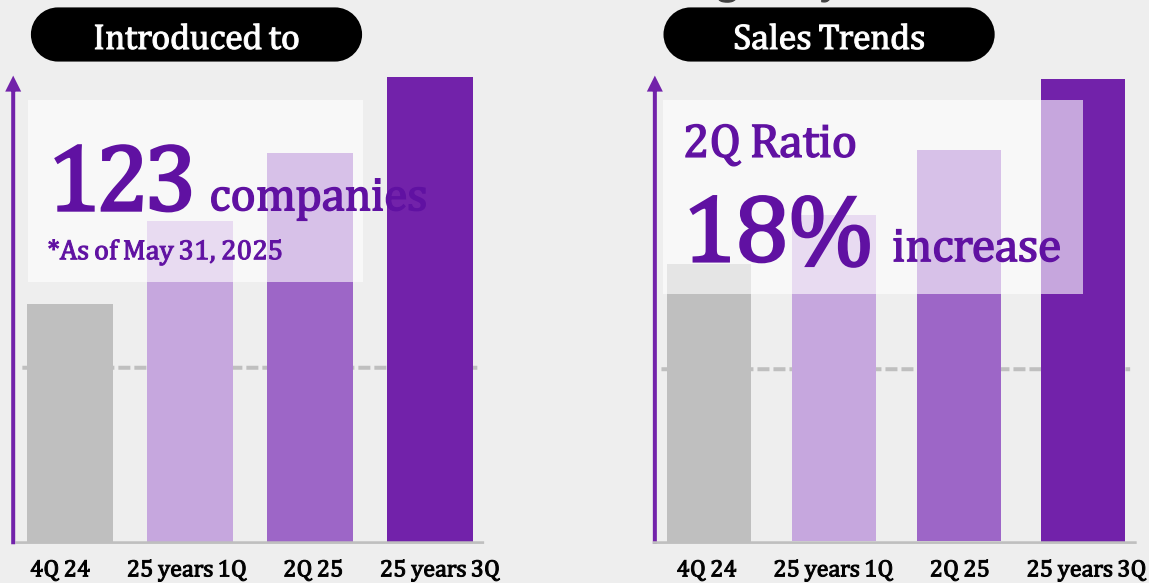
Improved RAG performance, multimodal support
Registration in the ISMAP-LIU Special Measures Service List, a government security assessment system, and compliance with LGWAN

■ Service development in the field of medical technology

Development of standard electronic medical records α that are the core of medical DX such as online eligibility verification and electronic prescription services, and automatic creation of medical documents using generative AI

■ Expansion of GaiXer usage

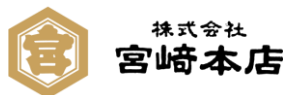
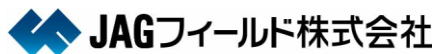
Full-fledged development of GaiXer, a business growth driver



Enterprise AGI Platform GaiXer Case Study

GaiXer is used by more than 100 companies, government offices, local governments, etc., and is highly regarded for its UI/UX that anyone can conveniently use, as well as its safety and security

*Alphabetical order



GaiXer Adopted by Sendai City for "Sendai City Generative AI Introduction Demonstration Work" Project



■ Overview

Sendai City, Miyagi Prefecture (Mayor: Kazuko Guni) has adopted the generative AI service "GaiXer" provided by our company in the "Sendai City Generative AI Introduction Demonstration Project". This project aims to improve the work efficiency of Sendai City employees and promote understanding of generative AI, and started on June 23, Reiwa 7. The main duties are as follows.

1. Demonstration of generative AI services using RAG (Search Extensibility) technology

Contents: Provision and support of an environment in which AI answers questions from staff members by referring to related ordinances, regulations, business manuals, and other documents associated with the verification and verification of the effectiveness of accounting audit work at the Accounting Division of the Accounting Office of Sendai City

2. Implementation of generative AI training for government employees

Contents: Hands-on training on basic knowledge of generative AI, how to create prompts, etc., and provision of e-learning materials

*Excerpt from our press release

Video Generation AI Evolves - FIXER's efforts were introduced in the Japan Economic Newspaper



■ From an article published in the Japan Economic Newspaper

FIXER, a system development company, has started production cooperation using generative AI for the program "LEGEND ~Resurrection of Mie's Great Biography~", which has been broadcast by Mie Television Broadcasting (Tsu City) since April 2025. We are entrusted with the production of anime that reproduces the appearance and voice of great people related to the local area.

Following this, FIXER has also started full-scale drama production using generative AI. Background footage and extra scenes are generated by Sora, and scenes where people are acting are first created by AI, including people, and then only the characters are replaced with footage recorded by the actors in the studio.

President Seiichi Matsuoka explains, "If generative AI is fully utilized, production costs may be reduced to nearly one-tenth." In addition to greatly reducing the cost of studio sets and location scouting, AI can generate props that are difficult to prepare, such as vintage furniture. "We have been researching video production using generative AI for more than two years, but now that the quality has reached a level that we are satisfied with, we decided to commercialize it," says Mr. Matsuoka.

* Source: Video generation AI evolves "No extras" production also starts, FIXER, etc. _Japan Keizai Shimbun electronic edition_Posted on June 14, 2025

* Sora: Generative AI specialized in video creation provided by OpenAI



Elevate every task with GaiXer. Elevate all your tasks with GaiXer

GaiXer-Ready

Generative AI Expert Dispatch Service

Instant Elevation – 即戦力投入

Talents who can apply generative AI to business

Freely use prompt sets for each business.

"Upgrade" productivity from the first day of assignment.

Data-Driven Premium – 価値の見える化

Generative AI contribution and outcome KPIs in real-time

Track and prove it by the numbers.

Clients get a clear return on investment.

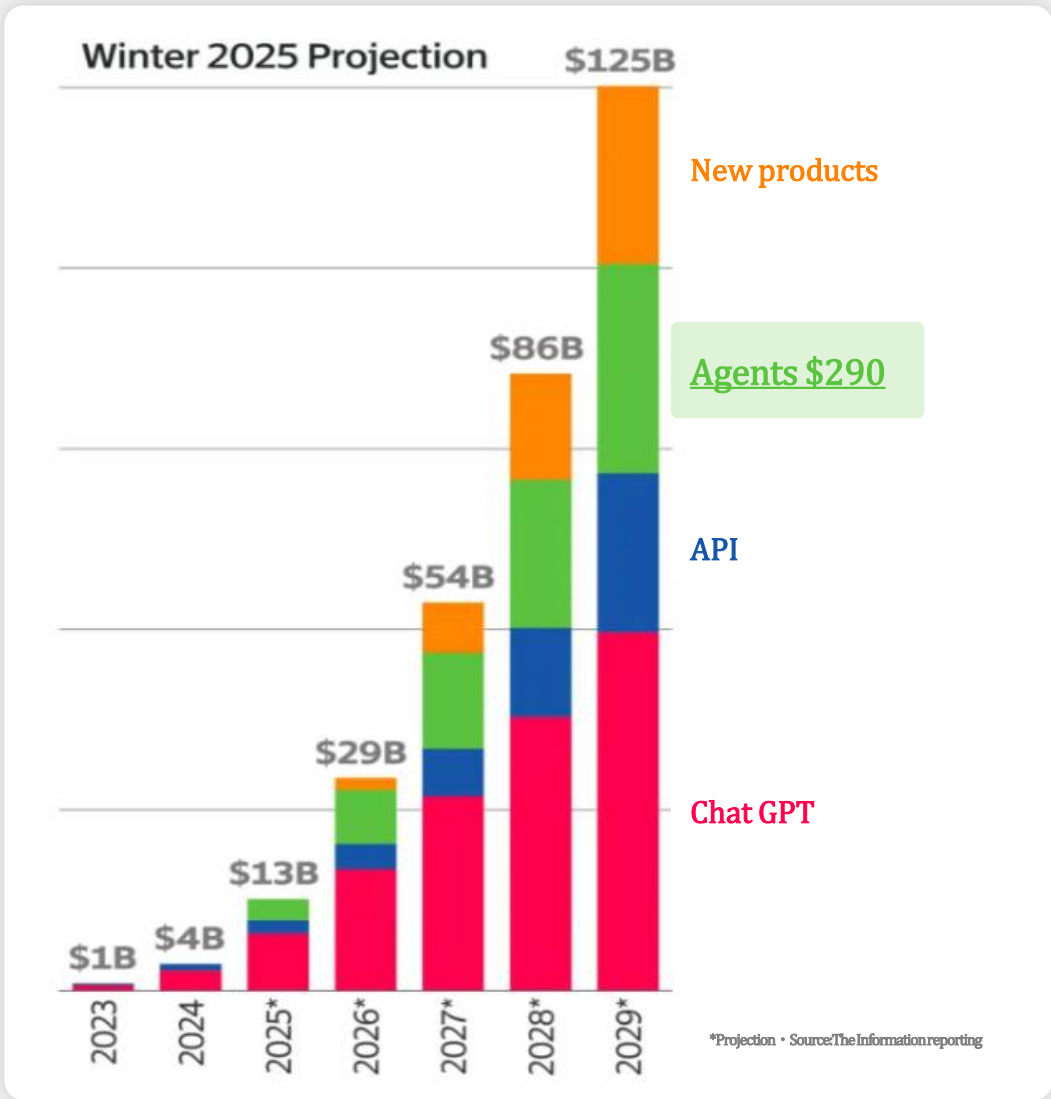
Sustainable Partnership – 継続的な価値提供

Even after the introduction, the prompt library of GaiXer will be updated from time to time.

As talent and AI continue to grow,

Realize long-term business improvement cycles.

OpenAI's Monetization Forecast - The Potential of the AI Agent Business



According to OpenAI's forecast published in April 2025:
The future of the AI agent business
It was revealed that it is predicted to exceed Chat GPT's revenue.
Furthermore, from the company's announcement,

AI agent business will generate \$29 billion in revenue by 2029
AI agents account for about 23% of Open AI's total projected revenue.
Will occupy

- OpenAI's business model becomes a digital labor platform

Transform

You can read the future direction of the company.

In response to these changes in future forecasts, we will start providing AI agents and establish brand power, customer acquisition power, technological superiority, and pricing power in order to secure a first-mover advantage.



Growth Strategies for the First Year of AI SaaS

The global market for generative AI and SaaS is expected to grow tremendously



GaiXer's growth potential and reliability

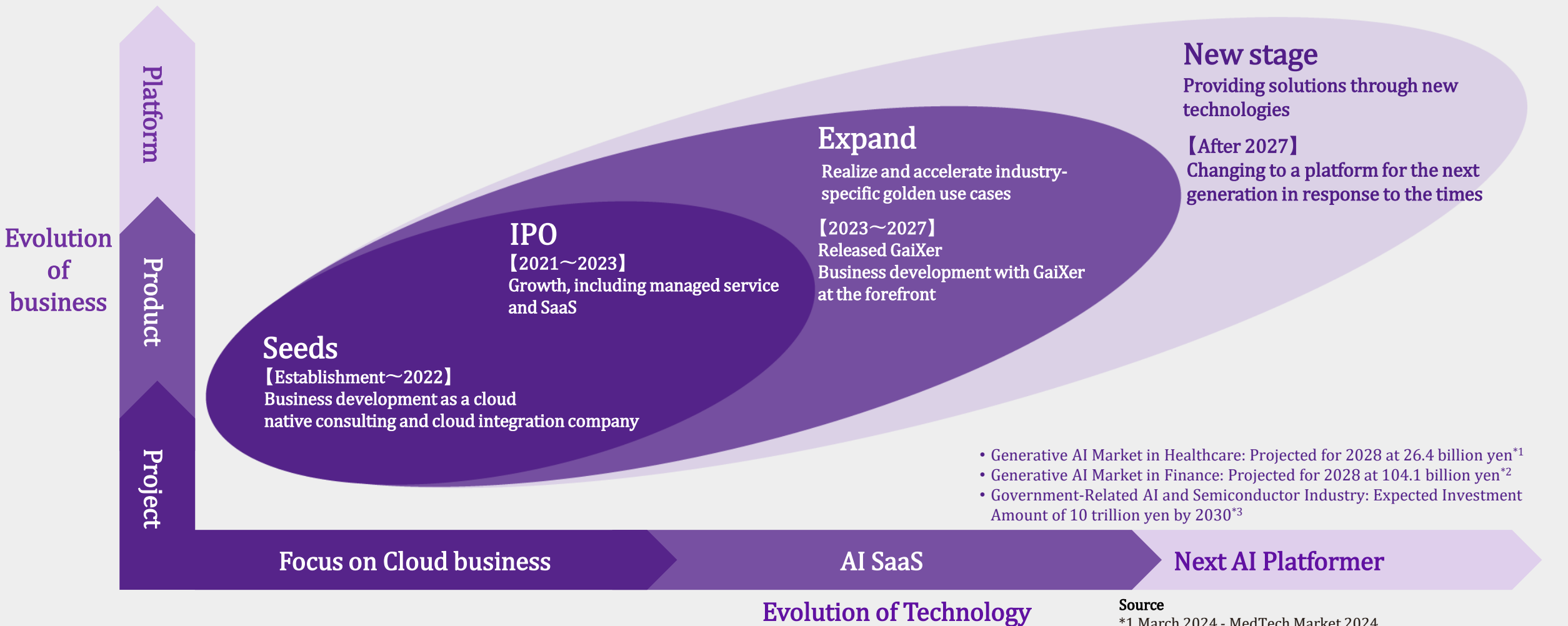
Currently, the momentum in the global generative AI market is being generated by a group of companies such as OpenAI and Anthropic, which are evolving at an astonishing pace backed by the massive capital power of “AI powerhouses” and “AI giants,” as well as by hub cloud platforms such as Microsoft, AWS, and Google. Cascading cloud platforms such as Microsoft, AWS, and Google are also evolving their services.

On the other hand, in the Japanese market, where reliability is required for enterprise systems, the use of on-site generated AI. On the other hand, the Japanese market, which demands reliability in enterprise systems, requires global standard cloud-native technical capabilities in platform development for on-site use of generative AI. In this regard, we are confident that FIXER's “GaiXer,” which has focused on cloud-native development since its establishment, will play a role in the use of generative AI in Japanese society.

GaiXer Applications	
Sales & Marketing	Draft text production, customer analysis
Development	Automatic code generation, automatic bug detection, and more efficient software development
Education/Training	Support for individualized learning, automatic generation of teaching materials, and improvement of educational effectiveness and quality
Creativity	Automatic generation of music, images, and video content; increased creative capabilities

New stage

Evolution of GaiXer to shape customer challenges and become an AI platformer



Source
*1 March 2024 - MedTech Market 2024
*2 January 2024 - Financial DX Strategy Report 2024-2028
*3 November 12, 2024 - Announcement by Prime Minister Ishiba

Improvement of profitability through “application of automation x utilization of generative AI”

Implemented own cost reductions and increased productivity by utilizing GaiXer for large-scale projects
Increase profitability by further expanding the scope of automation that has been achieved through cloud computing

Scope of Automation	Methods	Benefits from Automation
Infrastructure building	<ul style="list-style-type: none">• Programmatically describe the process from construction and configuration of the cloud infrastructure to confirmation of normal operation	<ul style="list-style-type: none">• By automating tasks that were previously performed manually shortened delivery time, reduced man-hours, and improved stability
Infrastrucure operations	<ul style="list-style-type: none">• Automatic severity determination and notification in case of failure• AI detects predictive failure signs and prevents failures before they occur	<ul style="list-style-type: none">• Reduced maintenance and operation man-hours and improved operational quality (Break away from the labor-intensive style of the on-premise era)
Migration	<ul style="list-style-type: none">• Cloud migration (migration) projects in application migration of existing systems automatic conversion by machine learning	<ul style="list-style-type: none">• Compared to manual conversion, the conversion time and cost are significantly reduced and the quality was improved and costs compared to manual conversion, while improving the quality of conversion.
Test	<ul style="list-style-type: none">• Automatically generate test cases and test data, automatically run tests after application updates	<ul style="list-style-type: none">• Repeat implementation and testing in short cycles. Increased development productivity in agile development

Further
Productivity
Improvement
with
Generative AI

AI agentization case study① (Kan-onji city)

Provided GaiXer to LINE's Chat BOT function and established it as an AI agent function for Q&A for Kan-nonji citizens



【Utilization of GaiXer agents】

GaiXer is provided as a ChatBOT function behind the “Ask Zenigata-kun” with inquiry function on the Kannonji City LINE. The system determines appropriate learning function data and generates answers to questions from Kannonji residents

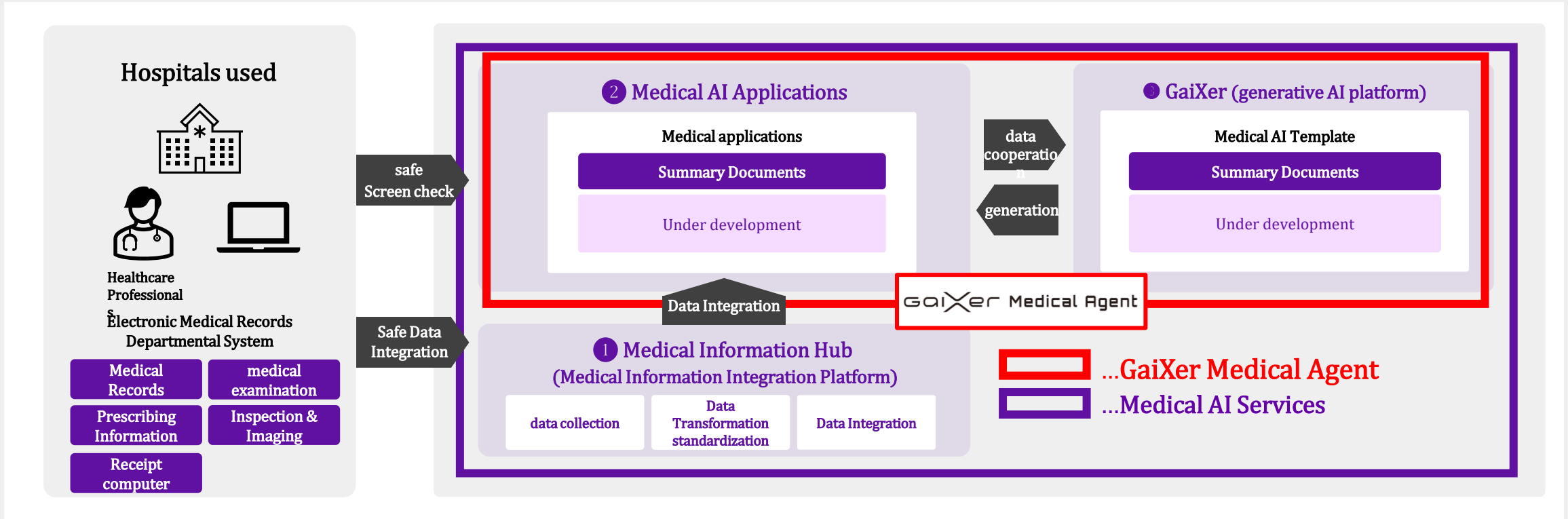
【Effects of agentization】

Provide prompt service to citizens by implementing features that reduce the workload of staff and allow citizens to receive appropriate answers

The first case study of GaiXer's use of AI agents, which is still in use today

Case study of AI agentization GaiXer Medical Agent

(1) Transfer of data to the cloud (2) Application development (3) Integration of GaiXer generation AI platform By doing so, we started offering the evolved AI agent "GaiXer Medical Agent"



The more the automatic generation of hospital information summaries increases, the more productivity increases, and an AI agent platform has been developed. The general name of the medical AI app and platform is "GaiXer Medical Agent", and it is attracting attention from the medical industry as a service that is expected to be in great demand in the future medical DX.

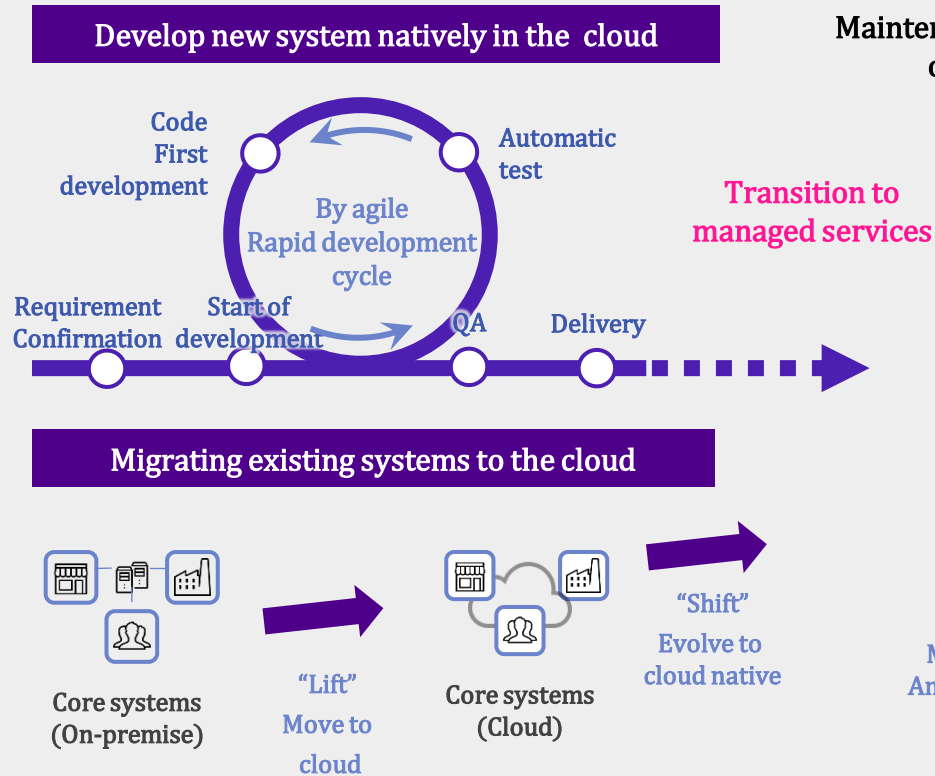
06

Appendix

Business Model

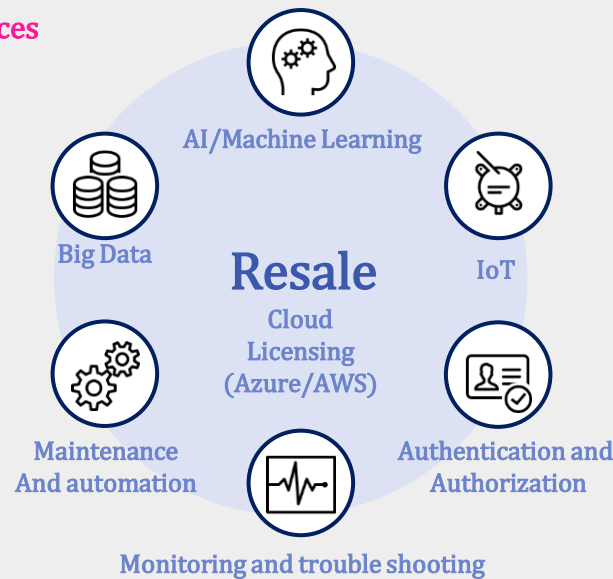
- ▶ Building a cloud-native system through project-based services
- ▶ Resells cloud and software licenses and provides managed services (maintenance, operation, and enhanced development)
- ▶ We also develop SaaS business that provides platforms with functions that are highly in demand among customers

PJ-type service



Managed service

Maintenance, operation and enhancement development of the completed enterprise cloud system through Managed service



SaaS

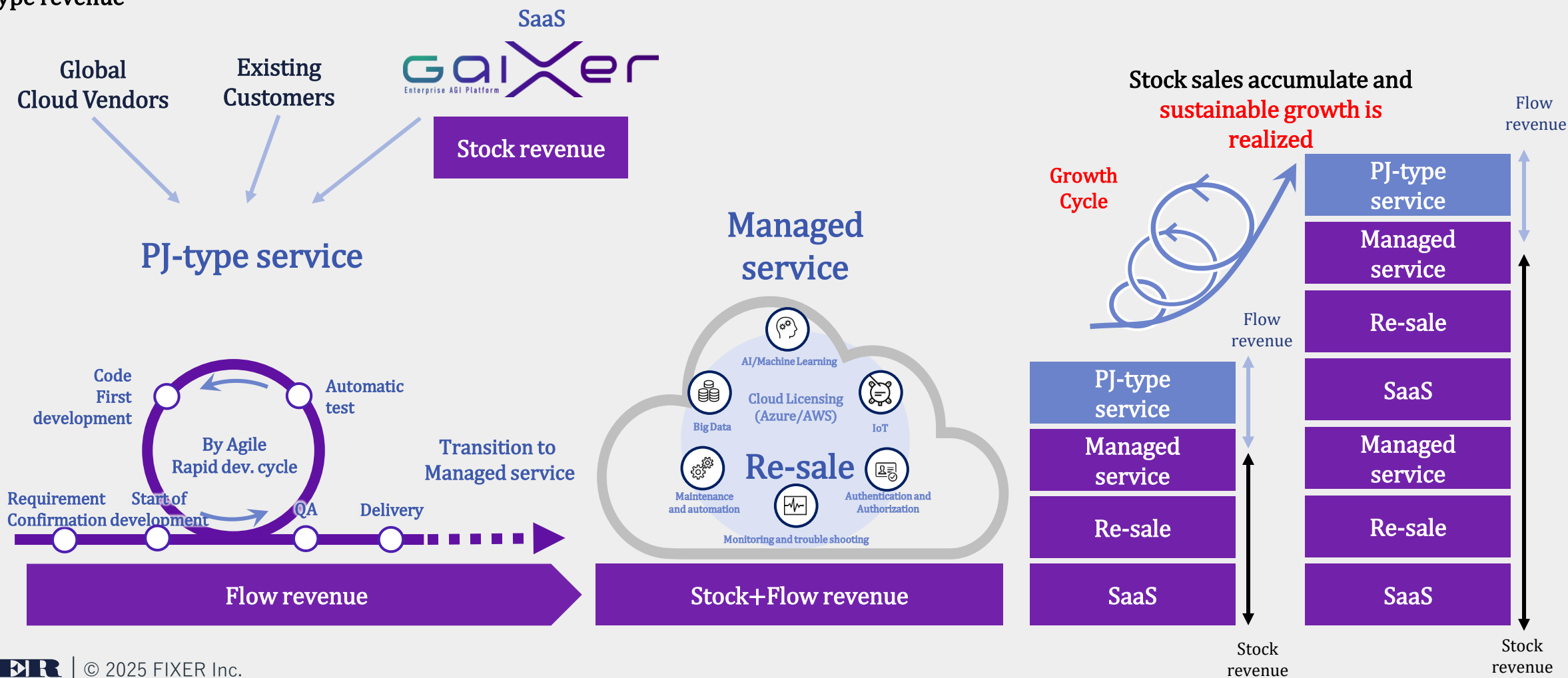
Providing high-value-added SaaS services by creating a platform for customers' highly-demand functions



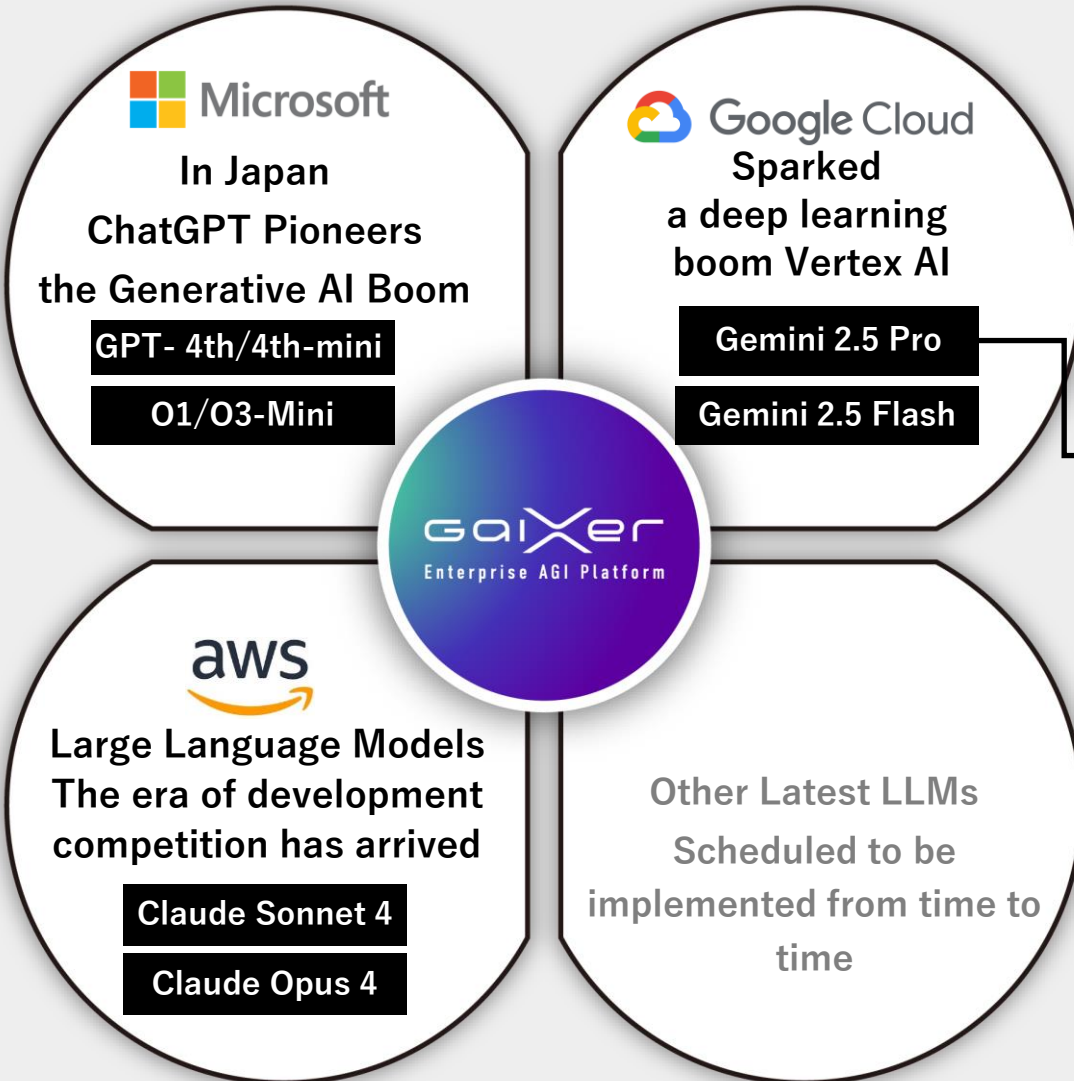
AGI platform for enterprises run within a secure network environment on Microsoft Azure, with learning and generation in adedicated environment

Business Flow

- ▶ The Company receives orders for Project type Services through referrals from global cloud vendors and existing customers
- ▶ The systems developed through PJ-typed services are transferred to Resale and Managed service, contributing to stock type revenue
- ▶ In Managed services, the Company also provide enhancement development (additional functions) tailored to customer needs, resulting in some flow type revenue



Features of GaiXer



GaiXer is equipped with additional LLMs that are ideal for the business

It is possible to

The best of multiple LLMs

With a huge contextual frame of 2 million tokens, It is possible to input and output ultra-long sentences. Making full use of Google's conventional technology, Multimodal (image, video, audio) support is now possible.

Registered in the government's security assessment system
ISMAP-LIU Special Measures Service List

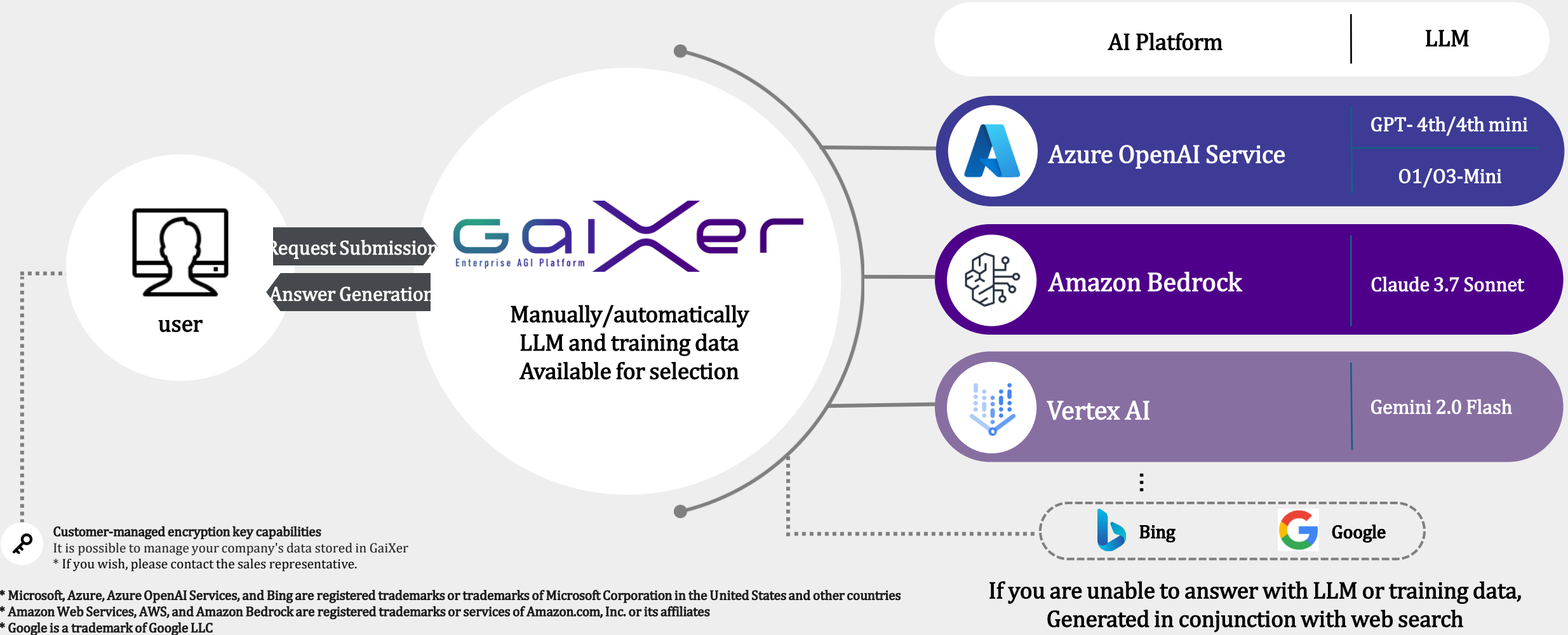
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Multi-cloud for high availability and production quality

Prevent vendor lock-in and be available across three platforms: Azure, AWS, and Vertex AI



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