#### TOYO TIRES

# Financial Results for 2nd Quarter of FY2025

August 8, 2025 **Toyo Tire Corporation** 





- 1. Financial Results for 2nd Quarter (1st Half) of FY2025
- 2. Financial Forecast for FY2025
- 3. Topics



- Net sales amounted to 283. 4 billion yen, a record high\* for the second quarter.
- Operating income also reached a record high\* for the second quarter, at 48.2 billion yen, driven chiefly by strong sales of largediameter tires in North America.
- Ordinary income and profit attributable to owners of parent declined year-on-year due to the recording of foreign exchange losses from the yen's appreciation.
- On a full-year basis, operating income is forecast at 90.0 billion yen (up 5.0 billion yen from the previous forecast).
- Annual dividend per share forecast has been revised upward to 130 yen (including a 5 yen commemorative dividend for the 80th anniversary). (Rf. Previous forecast: 125 yen / FY2024 result: 120 yen)

#### Financial Results for 2nd Quarter of FY2025 (Jan-Jun)



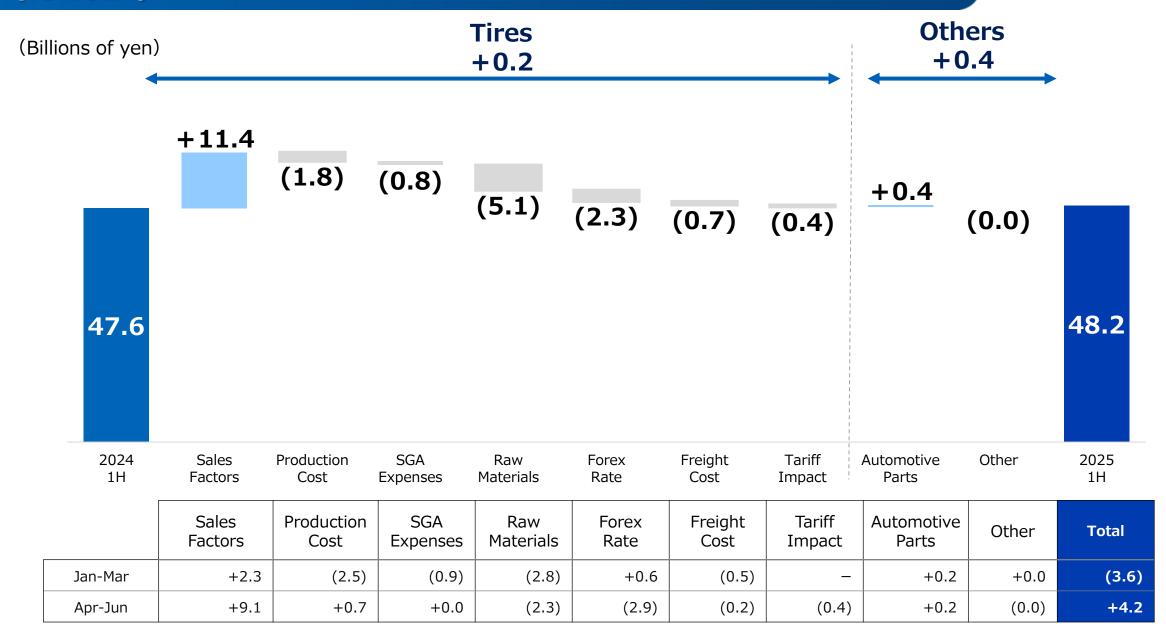
(Millions of yen)	2025 1H Results	2024 1H Results	Change	Change (%)	2025 1H Forecast	Change	2025 Apr-Jun Results	Change (YoY)
Net Sales	283,410	273,501	+9,908	+3.6%	277,000	+6,410	147,899	+1,955
Operating Income	48,176	47,569	+606	+1.3%	38,000	+10,176	25,756	+4,162
Margin	17.0%	17.4%	_	_	13.7%	_	17.4%	_
Ordinary Income	43,730	59,770	(16,039)	(26.8%)	30,000	+13,730	25,474	(2,415)
Profit Attributable to Owners of Parent*	33,330	42,005	(8,674)	(20.6%)	21,000	+12,330	19,825	+878

<sup>\*</sup>Profit attributable to parent company shareholders

Interim Dividends per Share	60 Yen	50 Yen	+10 Yen	_
1 USD	149 Yen	150 Yen	(1 Yen)	
1 EUR	162 Yen	163 Yen	(1 Yen)	

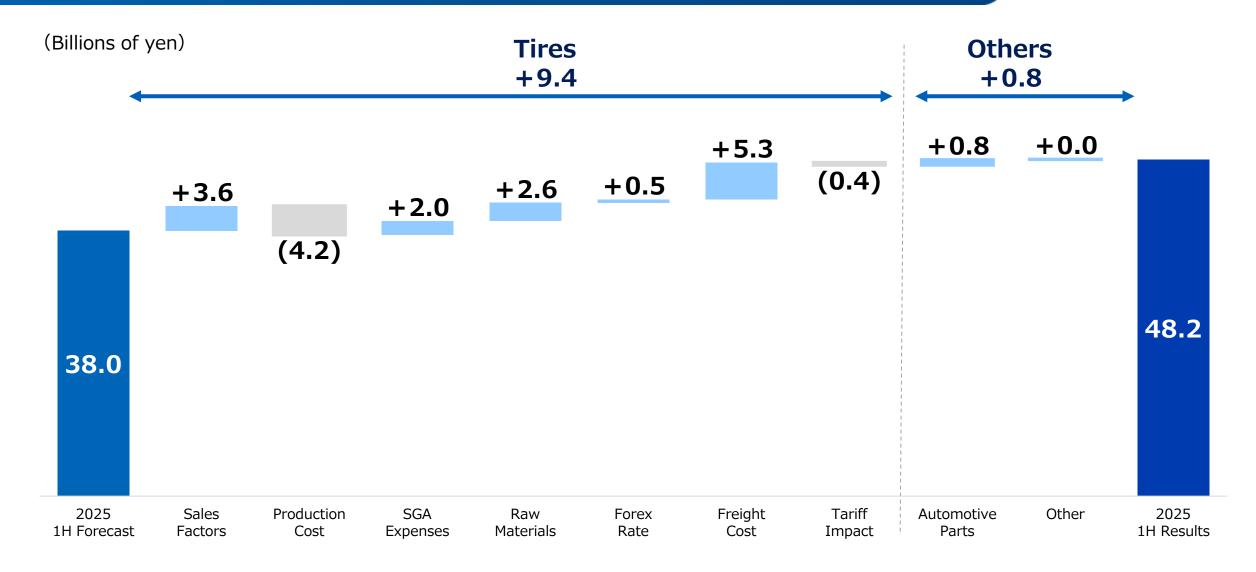
## Analysis of Operating Income for 2nd Quarter of FY2025 (Jan-Jun) (vs 2024)





# Analysis of Operating Income for 2nd Quarter of FY2025 (Jan-Jun) (vs Previous Forecast)





#### **Business Segments for 2nd Quarter of FY2025 (Jan-Jun)**



(Millions of yen)								
Net Sales	2025 1H Results	2024 1H Results	Change	Change (%)	2025 1H Forecast	Change	2025 Apr-Jun Results	Change (YoY)
Tires	260,409	251,291	+9,117	+3.6%	255,000	+5,409	136,644	+1,919
Automotive Parts	23,001	22,209	+791	+3.6%	22,000	+1,001	11,254	+36
Other	-	0	(0)	_	0	_	_	(0)
Adjustments	-	(0)	+0	_	0	_	_	+0
Total	283,410	273,501	+9,908	+3.6%	277,000	+6,410	147,899	+1,955
*Net sales include intersegment internal net sales or transfers								
Operating Income	2025 1H Results	2024 1H Results	Change	Change (%)	2025 1H Forecast	Change	2025 Apr-Jun Results	Change (YoY)
Operating	2025	2024		_		Change +9,384 –	Apr-Jun	_
Operating Income Tires	2025 1H Results 47,084	2024 1H Results 46,898	Change	(%)	1H Forecast 37,700		Apr-Jun Results 25,183	(YoY)
Operating Income Tires Margin Automotive	2025 1H Results 47,084 18.1%	2024 1H Results 46,898 18.7%	Change +185 –	(%) +0.4% -	1H Forecast 37,700 14.8%	+9,384 –	Apr-Jun Results 25,183 18.4%	(YoY) +3,939 -
Operating Income Tires Margin Automotive Parts	2025 1H Results 47,084 18.1% 1,081	2024 1H Results 46,898 18.7% 660	Change +185 –	(%) +0.4% -	1H Forecast 37,700 14.8% 300	+9,384 –	Apr-Jun Results 25,183 18.4% 571	(YoY) +3,939 -
Operating Income Tires Margin Automotive Parts Margin	2025 1H Results 47,084 18.1% 1,081 4.7%	2024 1H Results 46,898 18.7% 660 3.0%	Change +185 - +421 -	(%) +0.4% - +63.8%	1H Forecast 37,700 14.8% 300 1.4%	+9,384 - +781 -	Apr-Jun Results 25,183 18.4% 571	(YoY) +3,939 - +226

<sup>\*</sup>Segment profit adjustment amounts include intersegment eliminations

#### **Geographic Area Segments for 2nd Quarter of FY2025 (Jan-Jun)**



(Millions of yen)  Net Sales	2025 1H Results	2024 1H Results	Change	Change (%)	2025 1H Forecast	Change	2025 Apr-Jun Results	Change (YoY)
Japan	55,462	51,745	+3,716	+7.2%	61,600	(6,138)	28,483	+1,590
N.America	191,926	185,775	+6,151	+3.3%	182,400	+9,526	100,380	(363)
Other	36,021	35,980	+41	+0.1%	33,000	+3,021	19,035	+728
Eliminations								
or	-	_	_	_	_	_	_	_
Adjustments								
Total	283,410	273,501	+9,908	+3.6%	277,700	+6,410	147,899	+1,955
*Net sales do not i	nclude intersegmen	t internal net sales o	r transfers					
Operating Income	2025 1H Results	2024 1H Results	Change	Change (%)	2025 1H Forecast	Change	2025 Apr-Jun Results	Change (YoY)
Japan	29,932	35,607	(5,674)	(15.9%)	26,200	+3,732	15,951	+2,018
N.America	10,337	8,521	+1,816	+21.3%	7,900	+2,437	4,976	+760
Other	8,965	3,457	+5,507	+159.3%	5,800	+3,165	4,835	+3,513
Eliminations								
or	(1,059)	(17)	(1,042)	-	(1,900)	+841	(6)	(2,130)
Adjustments								
Total	48,176	47,569	+606	+1.3%	38,000	+10,176	25,756	+4,162



1. Financial Results for 2nd Quarter (1st Half) of FY2025

#### 2. Financial Forecast for FY2025

3. Topics

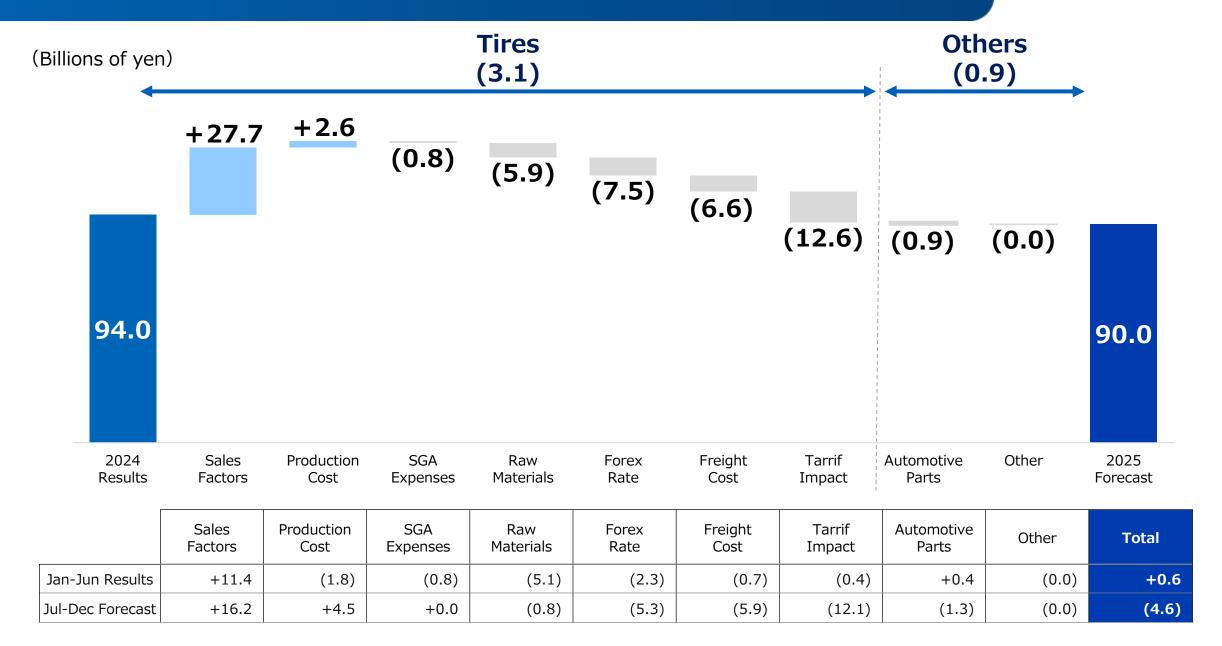
#### Financial Forecast for FY2025 (Jan-Dec)



(Millions of yen)	2025 Forecast	2024 Results	Change	Change (%)	2025 Previous Forecast	Change		25 recast	Change (YoY)
Net Sales	585,000	565,358	+19,642	+3.5%	585,000	±0	30	1,589	+9,732
Operating Income	90,000	93,981	(3,981)	(4.2%)	85,000	+5,000	4	1,823	(4,587)
Margin	15.4%	16.6%	_	_	14.5%	_	1	13.9%	_
Ordinary Income	78,000	102,117	(24,117)	(23.6%)	75,000	+3,000	3	4,269	(8,078)
Profit Attributable to Owners of Parent*	56,000	74,810	(18,810)	(25.1%)	50,000	+6,000	2	2,669	(10,135)
*Profit attributable	e to parent company s	hareholders							
Annual Dividends per Share	130 Yen	120 Yen	+10 Yen	-	125 Yer	+5 Yen			
per oriare				Mid-Term	'21 Plan Key		Forex	Rate Ser	nsitivity 2025
1 USD	145 Yen	151 Yen	(6 Yen)	Performan	ce Indicators		USD	0.8 Bil	llion Yen/Year
					dated OP argin	Over <b>14</b> %	EUR		llion Yen/Year
1 EUR	162 Yen	164 Yen	(2 Yen)		nd policy			of 1 yen perating	fluctuation on income
© Toyo Tire Corporation					payout ratio)	30% or higher		peracing	9/22

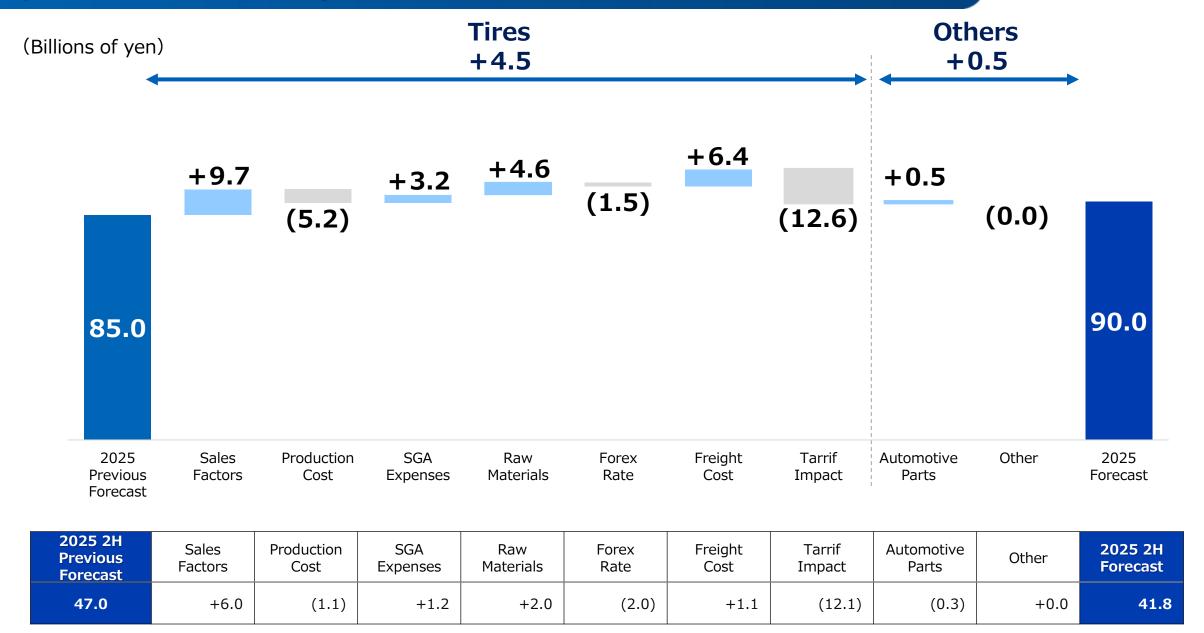
#### **Analysis of Operating Income for FY2025 (Jan-Dec) (vs 2024)**





## **Analysis of Operating Income for FY2025 (Jan-Dec)** (vs Previous Forecast)





#### **Business Segments for FY2025 (Jan-Dec)**



2025

2H Forecast

41,915

15.0%

(81)

(9)

(0.4%)

41,823

Change

(YoY)

(3,275)

(1,301)

(4,587)

(10)

(0)

(Millions of yen)  Net Sales	2025 Forecast	2024 Results	Change	Change (%)	2025 Previous Forecast	Change	2025 2H Forecast	Change (YoY)
Tires	539,000	519,832	+19,167	+3.7%	541,000	(2,000)	278,590	+10,050
Automotive Parts	46,000	45,526	+473	+1.0%	44,000	+2,000	22,998	(317)
Other	0	0	(0)	_	0	±0	0	(0)
Adjustments	0	(0)	+0	_	0	±0	0	(0)
Total	585,000	565,358	+19,642	+3.5%	585,000	±0	301,589	+9,732

<sup>\*</sup>Net sales include intersegment internal net sales or transfers

Operating Income	2025 Forecast	2024 Results	Change	Change (%)	2025 Previous Forecast	Change
Tires	89,000	92,089	(3,089)	(3.4%)	84,500	+4,500
Margin	16.5%	17.7%	_	_	15.6%	_
Automotive Parts	1,000	1,880	(880)	(46.8%)	500	+500
Margin	2.2%	4.1%	_	_	1.1%	_
Other	0	10	(10)	_	0	±0
Adjustments	0	0	(0)		0	±0
Total	90,000	93,981	(3,981)	(4.2%)	85,000	+5,000

<sup>\*</sup>Segment profit adjustment amounts include intersegment eliminations

#### **Geographic Area Segments for FY2025 (Jan-Dec)**



(Millions of yen)

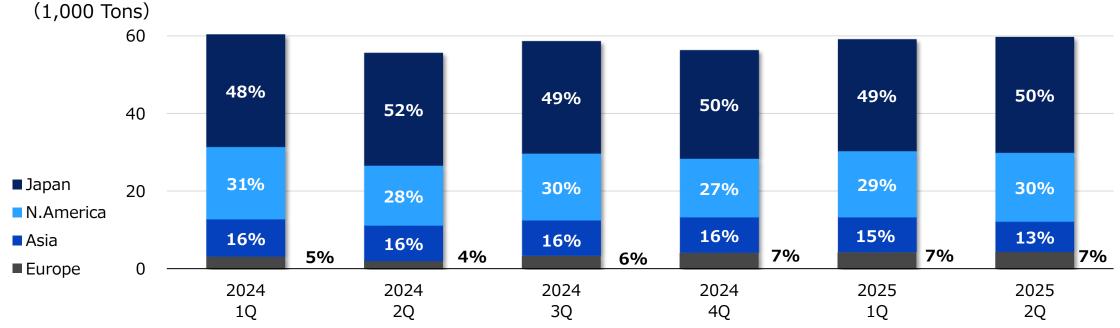
Net Sales	2025 Forecast	2024 Results	Change	Change (%)	2025 Previous Forecast	Change	2025 2H Forecast	Change (YoY)
Japan	127,000	116,911	+10,089	+8.6%	133,400	(6,400)	71,537	+6,372
N.America	390,900	373,099	+17,801	+4.8%	384,900	+6,000	198,973	+11,649
Other	67,100	75,348	(8,248)	(10.9%)	66,700	+400	31,078	(8,289)
Eliminations								
or	_	_	_	_	_	_	_	_
Adjustments								
Total	585,000	565,358	+19,642	+3.5%	585,000	±0	301,589	+9,732
*Net sales do not	include intersegme	nt internal net sales	or transfers					

Operating Income	2025 Forecast	2024 Results	Change	Change (%)	2025 Previous Forecast	Change	2025 2H Forecast	Change (YoY)
Japan	61,500	60,462	+1,038	+1.7%	53,600	+7,900	31,567	+6,712
N.America	15,700	21,891	(6,191)	(28.3%)	20,200	(4,500)	5,362	(8,008)
Other	12,400	8,355	+4,045	+48.4%	11,800	+600	3,434	(1,462)
Eliminations or Adjustments	400	3,271	(2,871)	(87.8%)	(600)	+1,000	1,459	(1,829)
Total	90,000	93,981	(3,981)	(4.2%)	85,000	+5,000	41,823	(4,587)

#### **Changes in Tire Production (New Rubber Volume)**



#### Bar graph values show tire production volume composition ratio by region



		2024					
	1Q	2Q	3Q	4Q	Total		
Japan	28.9	29.0	28.9	27.9	114.8		
N.America	18.7	15.5	17.3	15.2	66.8		
Asia	9.6	9.1	9.1	9.1	36.9		
Europe	3.1	2.0	3.3	4.1	12.5		
Total	60.4	55.6	58.6	56.3	230.9		
YoY	96%	90%	93%	92%	93%		

	2025	
1H	2Q	1Q
58.7	29.8	28.8
34.9	17.8	17.1
16.8	7.8	9.0
8.4	4.3	4.2
118.8	59.7	59.1
102%	107%	98%

2025 Forecast	2025 Previous Forecast
117.6	122.9
72.2	71.6
32.8	35.3
17.2	16.0
239.5	245.7
104%	106%

#### **Change in Tire Sales Quantity by Region (YoY)**



#### **Year-on-Year** when the same period of the previous year = 100

(%)		2024							
		1Q	2Q	3Q	4Q	Total			
OE Total		87	97	89	90	91			
RE Japan		77	85	85	88	84			
RE Overseas		88	99	93	101	95			
	N.America	93	100	99	98	98			
	Europe	71	85	69	106	80			
	SE Asia	92	101	98	113	100			
Total		86	97	91	96	92			

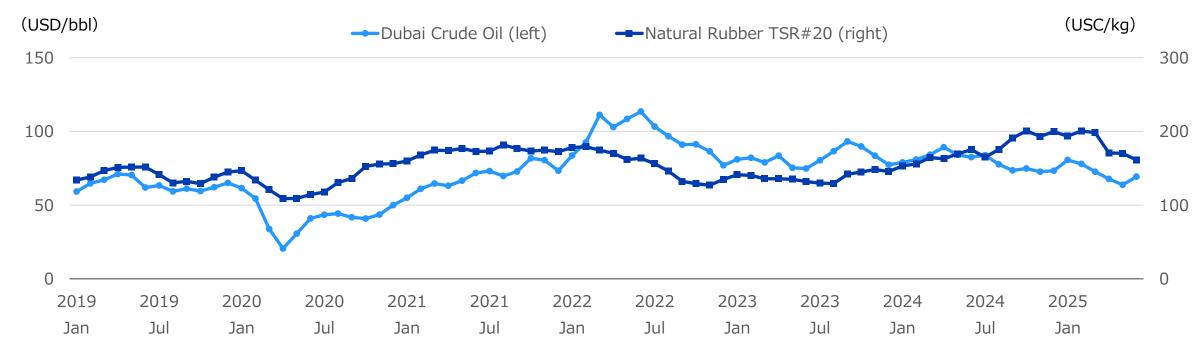
2025							
1H	2Q	1Q					
101	98	104					
102	107	97					
98	98	99					
102	100	105					
82	99	67					
103	103	103					
99	99	99					

2025 Previous Forecast
108
115
102
106
75
104
105

#### **Price Changes in Major Raw Materials**



#### Change in Dubai Crude Oil and Natural Rubber TSR #20 Prices (SICOM)

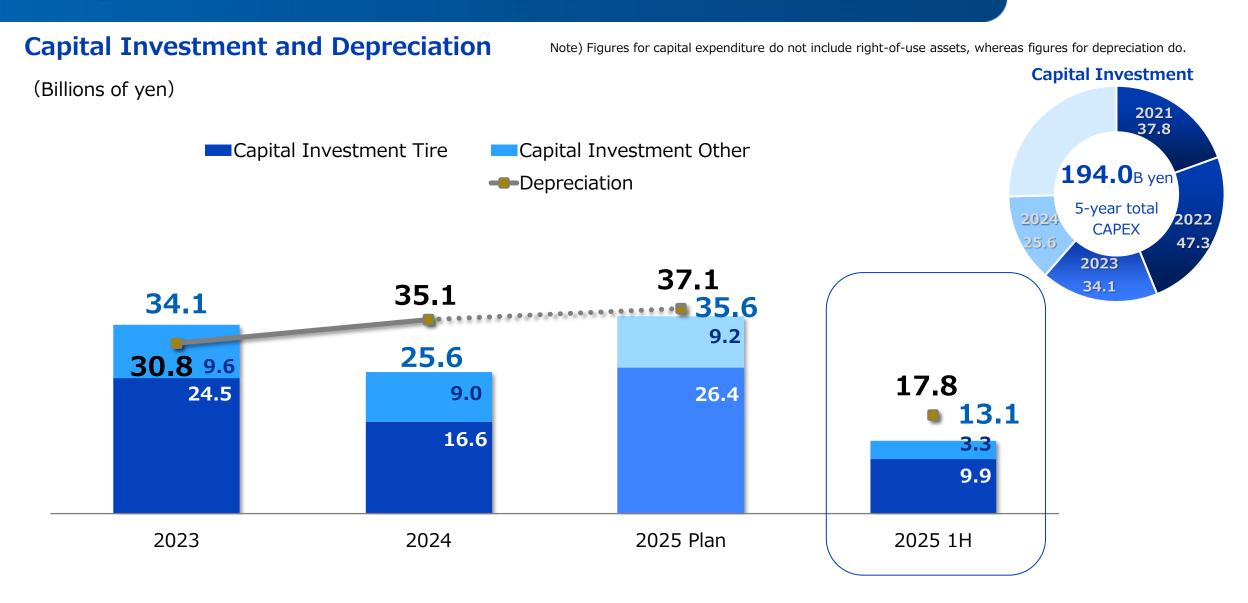


#### **Price Changes & Impact of Raw Materials (Operating Income Basis)**

(Dilliana of you)			2024		2025			2025	
(Billions of yen)	1Q	2Q	3Q	4Q	Total	1Q	2Q	1H	Forecast
Natural Rubber	(0.6)	(0.7)	(1.8)	(2.8)	(5.8)	(2.8)	(2.6)	(5.5)	(5.2)
Petroleum Products	+0.8	(0.3)	(2.9)	(1.7)	(4.1)	(0.3)	+0.4	+0.1	+0.5
Other Raw Materials	(0.2)	+0.1	(0.3)	(0.3)	(0.7)	+0.3	(0.1)	+0.2	(1.3)
Total	+0.1	(0.9)	(5.0)	(4.9)	(10.6)	(2.8)	(2.3)	(5.1)	(5.9)

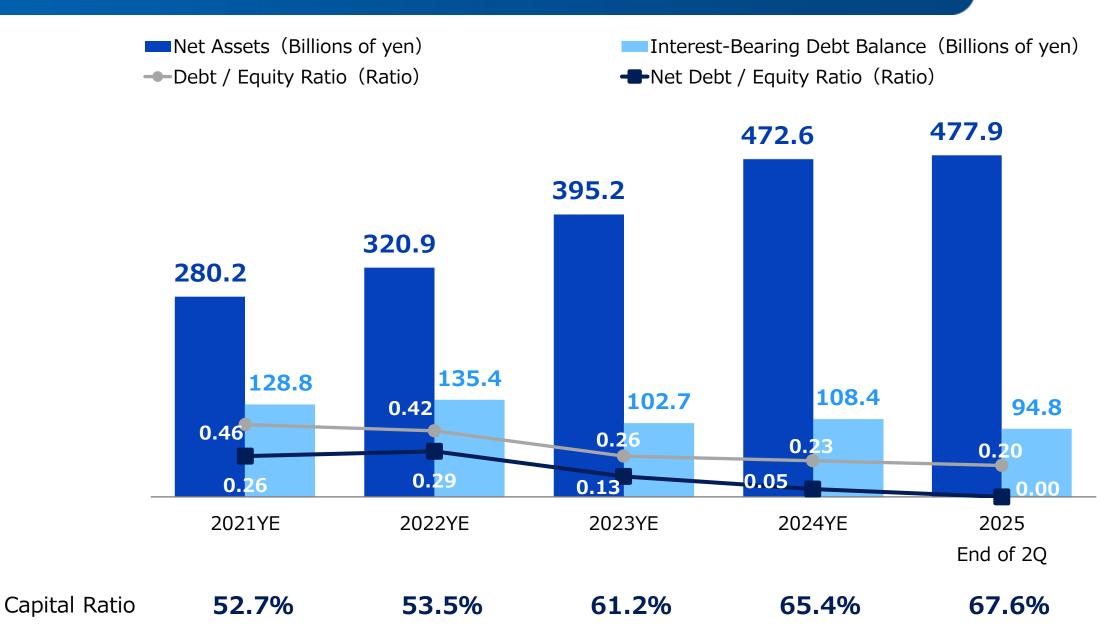
#### **Changes in Capital Investment and Depreciation**





#### **Changes in Interest-Bearing Debt Balance and Capital Ratio**







- 1. Financial Results for 2nd Quarter (1st Half) of FY2025
- 2. Financial Forecast for FY2025

#### 3. Topics

#### [U.S.] Flexibly Adapting to Changes in the Operational Environment



By adapting flexibly to the changing operating environment, we aim to further strengthen our presence in the U.S. market by leveraging our local production system.



#### **Expand the customer base**

 Actively promote new products that generate demand

OPEN COUNTRY R/TPRO

#### <u>Product</u> <u>strategy</u>

#### Improve pricing for replacement tires

Pass increased raw material costs
 onto selling prices

# Pricing strategy

## Improve pricing for OE tires and automotive parts

Expedite negotiations to pass on cost fluctuations

Countermeasures for tariffs

### **Supply strategy**

#### **Optimize the supply system**

 Shift production for non-U.S. market from the U.S. plant to other facilities

Countermeasures for tariffs

#### Fully utilize local production capacity

- Ramp up production of fast-selling WLTRs
- Fully leverage existing equipment:
   Raise production capacity





U.S. plant

#### **Sustainability Management Progress Report (FY2025 1H)**



#### **Material issues: Progress on main initiatives**

Value Creation	Sustainable mobility in society	Reducing the environmental impact of mobility, ensuring safety and peace of mind		•	[Environment x Ultimate driving enjoyment]  Launched OPEN COUNTRY H/T II tires that combine the design features of the  OPEN COUNTRY series with more advanced quietness and fuel efficiency functionality.  [Safety and security x Comfort x Environment]	PPEN COUNTRY H/1	
	Diverse mobility life	Ultimate driving enjoyment			Launched the PROXES LuK II that combines improved wet braking performance and fuel efficiency with the handling stability required to compensate for the sway of mini height wagons, comfort, and wear resistance.	PROXES Luki	
Foundation for value creation	Challenging and satisfying jobs for diverse talent	Creating healthy working environments	•	•	Selected as a White 500 company in the 2025 Outstanding Organizations of KENKO Investment for Health list. Certified as 2025 KENKO Investment for Health Stock for the first time.	2025 軽度経営優泉法人 1000 1000 1000 1000 1000 1000 1000 100	
	Innovating next- generation mobility technology	Airless concept tires	•	•	Provided electric carts equipped with "noair" tires to help hosts and operators of the 2025 International Exposition move around the venue.		
Managing risk protect the val	Pursuing decarbonization in all corporate activities	Reducing GHG emissions	•	•	Scope 1 & 2 emissions reduced by 46% from 2019 (independently verified Fresults)  Percentage of electricity from renewable sources used at production sites: 85 (on a purchased electricity basis)		
	Promoting supply chain sustainability	Natural rubber supply chain	•	•	Traceability (back to the natural rubber harvesting layer): 40% Assessed dependency and impact of natural rubber processing on natural cap	oital.	
		Efficient logistics promotion	•	•	Jointly received two awards from industry associations in recognition of our enterpromote modal shift in tire shipping within Japan, in partnership with logistics involved in the transportation of our manufactured tires.		

#### **Integrated Report 2025 Publication**



## Updated report content based on stakeholder dialogue and external assessments

stakeholder dialogue and external assessments						
Introduction	Editorial Notes, Our Philosophy, Growth Trajectory, At a Glance					
Top Message	Assessing progress of Medium-Term '21 Plan and sustainability management, Toward the next medium-term plan					
Medium-Term Business Plan	Medium-Term '21 Plan Progress, Business review, Progress on digital transformation					
Financial Strategy	Financial policies, Investment and financial strategies, Shareholder returns, Strategic shareholdings					
	Value Creation Process					
Business Model	Product Strategy, Technical Strategy, Production and Supply Strategy, Sales Strategy					
	External Environment and Risks & Opportunities, Materiality					
Materiality	Value creation	<ul> <li>Toward a society of sustainable mobility</li> <li>A diverse range of mobility-related lifestyles</li> <li>Providing value for evolving mobility in a changing society</li> </ul>				
	Foundation for value creation	Human resource base, Platform technologies				
	Risk management	Decarbonization, Supply chain, Quality				
Trend	Natural Capital (TNFD* alignment)					
rrend	Human Rights					
	Sound governance. Company-wide risk management system, Compliance					
Governance	Message from the Chairman / Messages from the Outside Directors, List of directors, audit & supervisory board members and corporate officers, Skills Matrix					

## Reorganized outputs and outcomes, detailed our strengths

Demonstrated outcomes using actual detailed KPI results, and explained more details of our strengths to include organizational structures for creating value and Medium-Term '21 Plan implementation strategies, etc.







#### Value creation story

Introduced products and services created by leveraging our strengths, and business stories that help achieve set outcomes.



<sup>\*</sup>Improved accessibility to relevant or more detailed information by embedding links in the Integrated Report 2025, enabling readers to jump between different sections within the PDF report and navigate from the report to the sustainability website.



# TOYOTIRES 80th ANNIVERSARY

The forward-looking statements contained in these business outlooks and plans are based on information available at the current time and contain potential risks and uncertainties.

Therefore, please keep in mind that actual results may, due to a variety of factors, differ from those expressed in the forward-looking statements.