

Financial Results Meeting Materials for the Nine Months Ended March 31, 2025



May 15, 2025
TESS Holdings Co., Ltd.
Securities code: 5074

Executive Summary

FYE 06/2025 Q3 Consolidated Results

Net sales	Gross profit	Operating profit	Ordinary profit	Profit attributable to owners of parent	ROE
26,788 million yen (+17.2% YoY)	6,203 million yen (+22.8% YoY)	2,699 million yen (+28.8% YoY)	225 million yen (-94.0% YoY)	616 million yen (-74.3% YoY)	1.5%

Entire Business

- Consolidated financial results for the nine months ended March 31, 2025 for operating profit and above show year-on-year **increases in both revenue and profit.**

Engineering Segment

- Both energy conservation EPC (commissioned) and renewable energy EPC (development) projects were strong, resulting in year-on-year **increases in both revenue and profit.**
- Secured multiple large orders for storage batteries**, which have gained rapidly increasing customer inquiries.

Energy Supply Segment

- Increased sales revenue from renewable energy power generation and strong sales performances for retail electricity supply and biomass fuel led to year-on-year **increases in revenue and profit.**
- Total renewable energy power plant generation capacity** is approximately 349.5 MW. **Approximately 19.6 MW** is new and supplied by on-site PPA.

Consolidated Results Forecast and Dividend Forecast FYE 06/2025

Net sales	Gross profit	Operating profit	Ordinary profit	Profit attributable to owners of parent	ROE	Dividend per share
38,000 million yen (+24.0% YoY)	8,000 million yen (+22.1% YoY)	2,700 million yen (+13.9% YoY)	400 million yen (-94.8% YoY)	700 million yen (-41.0% YoY)	1.7%	7.66 yen

Entire Business

- No change from the consolidated financial results forecast announced on November 5, 2024.
- Although the Kyoto Prefecture development project is making steady progress, the schedule has not been finalized as of the announcement date of the financial results for the nine months ending March 31, 2025. This is not included in the consolidated financial results forecast for the fiscal year ending June 30, 2025.