

Consolidated Financial Results for the Nine Months of the Fiscal Year Ending September 30, 2026

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 Stock exchange Prime Market of Tokyo Stock Exchange (Code: 5036)
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Scheduled date to commence dividend payment -

Preparation of supplementary material on financial results Yes

Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
 2. Amounts are rounded down to the nearest million yen.

1. Consolidated financial highlights for the nine months of the fiscal year ending September 30, 2026 (from October 1, 2025 to June 30, 2026)

(1) Consolidated operating results

Note: Percentages indicate changes from the same period of the previous fiscal year.

	Nine months ended			
	June 30, 2025	%	June 30, 2026	%
Net sales (Millions of yen)	132,110	24.5	167,867	27.1
Operating profit (Millions of yen)	5,977	73.6	6,892	15.3
Ordinary profit (Millions of yen)	5,815	67.7	6,845	17.7
Profit attributable to owners of parent (Millions of yen)	3,972	688.3	5,398	35.9
Earnings per share (Yen):				
Basic	87.12		119.80	
Diluted	83.41		114.67	

Notes: Comprehensive income
 For the nine months ended June 30, 2026: 5,550 million yen [37.8 %]
 For the nine months ended June 30, 2025: 4,026 million yen [607.7 %]

(2) Consolidated financial position

	As of	
	September 30, 2025	June 30, 2026
Total assets (Millions of yen)	74,467	101,617
Total net assets (Millions of yen)	27,244	28,823
Equity ratio (%)	36.4	28.2

Equity: 28,682 million yen (as of June 30, 2026)
 27,136 million yen (as of September 30, 2025)

2. Dividends

	Year ended		Year ending
	September 30, 2025	September 30, 2026	September 30, 2026
1Q-end dividends per share (Yen)	-	-	
2Q-end dividends per share (Yen)	17.00	22.00	
3Q-end dividends per share (Yen)	-	-	
Year-end dividends per share (Yen)	23.00		28.00
Annual dividends per share (Yen)	40.00		50.00

Notes: 1. Revisions to the forecasts of cash dividends most recently announced: None
2. Breakdown of year-end dividend for the fiscal year ended September 30, 2025:
23.00 yen per share (ordinary dividend: 18.00, commemorative dividend for transition to TSE Prime Market: 5.00 yen)

3. Consolidated financial forecasts for the fiscal year ending September 30, 2026

	Year ending	
	September 30, 2026	%
Net sales (Millions of yen)	216,500	25.4
Operating profit (Millions of yen)	9,100	19.8
Ordinary profit (Millions of yen)	9,000	22.1
Profit attributable to owners of parent (Millions of yen)	7,000	24.3
Basic earnings per share (Yen):	155.40	

Notes: 1. Revisions to the forecasts of cash dividends most recently announced: None

4. Notes

(1) Significant changes in the scope of consolidation during the cumulative third quarter: None

(2) Application of accounting treatments specific to the preparation of quarterly consolidated financial statements: Yes

Notes: For details, please refer to the attached materials, page 7, "2. Consolidated quarterly financial statements and notes (3) Notes to consolidated quarterly financial statements (Application of special accounting in preparation of consolidated quarterly financial statements)"

(3) Changes to accounting policy, changes/restatements to accounting estimates

- | | |
|---|--------|
| 1) Changes in accounting policy due to revision of accounting standards, etc. | : None |
| 2) Changes in accounting policy other than number 1 above | : None |
| 3) Changes in accounting estimates | : None |
| 4) Restatement | : None |

(4) Number of shares issued and outstanding (common stock)

- 1) Number of shares issued at the end of the period (including treasury stock)
 - As of June 30, 2026 : 48,366,400 shares
 - As of September 30, 2025 : 48,366,400 shares
- 2) Number of treasury stock shares at end of period
 - As of June 30, 2026 : 3,248,885 shares
 - As of September 30, 2025 : 2,770,595 shares
- 3) Average number of shares during the period
 - As of June 30, 2026 : 45,064,748 shares
 - As of June 30, 2025 : 45,592,944 shares

* Earnings reports are not subject to reviews by certified public accountants or audit firms

* Explanation regarding the appropriate use of business forecasts and other special notes

The forward-looking statements in this document, including business outlooks, are based on information currently available to the Company and certain assumptions deemed reasonable by the Company. These statements are not a guarantee that the Company will achieve them. Furthermore, actual results may differ significantly due to various factors. For the conditions forming the assumptions for the business forecasts and notes regarding the use of business forecasts, please refer to "1. Overview of Business Results, (3) Future outlook " on page 3.

Supplementary materials for the quarterly financial results will be posted on the Company's website.

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1. Overview of Business Results, etc.

Any forward-looking statements in the materials are based on judgments as of the end of the quarterly consolidated accounting period under review.

(1) Summary of Business Results for the Current Quarter

During the cumulative third quarter of the fiscal year under review (October 1, 2025 to June 30, 2026), the domestic economy showed a moderate recovery trend supported by the effects of various policies amid improvements in the employment and income environment. However, the outlook remains uncertain due to factors such as continued price increases, fluctuations in financial and capital markets, and the impact of overseas economic uncertainty.

In this economic environment, the domestic IT market saw companies across a wide range of industries remain eager to invest in digital transformation (DX), and demand for IT investment to improve productivity, enhance competitiveness, and reduce costs remained robust. It is expected that the use of cloud technology and cloud services will continue to grow in an increasingly diverse range of fields.

Driven by the global expansion of hyperscaler companies such as Microsoft and AWS, along with the emergence of generative AI, the IT market is undergoing a significant shift away from traditional on-premises services toward digital technology and business services. In Japan, the cloud sector continues to grow at a pace far exceeding the overall IT market. Microsoft's cloud portfolio, a core focus of our group, maintains strong market share across both application and infrastructure domains, and in the IaaS segment it stands alongside AWS as a market leader. For many customers, the initial wave of cloud adoption was triggered by the need to support remote work in the aftermath of Covid-19, particularly in infrastructure. Since the rise of generative AI, however, demand has expanded into full-scale digital transformation, with growing needs for cloud and AI utilization not only in information systems but also in customer-specific business IT areas. In the information systems domain, there is also a growing need to achieve overall optimization of siloed cloud environments and to address cybersecurity requirements.

To meet these needs, our group has evolved into a cloud integrator with strengths in the communication infrastructure domain, built around Microsoft Cloud. Looking ahead, we aim to drive infrastructure modernization (including multi-cloud and security solutions) while expanding into business IT, AI, and global markets to address our customers' medium-term management challenges. Our goal is to become a one-stop cloud integrator capable of solving customers' IT challenges in the cloud era and to achieve further growth.

Under this policy, in the Business IT sector, we have established SureBizCloud Co., Ltd., which specializes in the design, development, and operation of business solutions (primarily the implementation of core business systems), to provide customers with more specialized support. In the AI sector, we are working to support the integration of AI into user workflows, including the standard pre-installation of our proprietary AI learning content on products from major PC manufacturers. In the Global sector, we are addressing needs for comprehensive global support, including providing product sales and integrated operational support that covers the overseas locations of our client companies. Furthermore, we are working to strengthen our multi-vendor framework through the expansion of collaborations with strategic ecosystem partners. Initiatives include enhancing security support for the AI era through partnerships with Avanade, Varonis, and other companies, as well as advancing the deployment of one-stop services from Mac introduction to operations and maintenance for enterprise clients through certification as an Apple Premium Technical Partner under Apple's partnership program.

As a result, business results for the cumulative third quarter of the fiscal year under review recorded net sales of 167,867 million yen (up 27.1% year-on-year), operating profit of 6,892 million yen (up 15.3% year-on-year), ordinary profit of 6,845 million yen (up 17.7% year-on-year), and profit attributable to owners of parent of 5,398 million yen (up 35.9% year-on-year).

Operating results by segment (net sales exclude intersegment sales or transfers) are as follows:

(Cloud integration business)

During the cumulative third quarter of the fiscal year under review, projects expanded through ongoing relationships primarily with major clients, and we made progress in securing projects related to support for in-house development, infrastructure support for full-scale AI utilization, and global projects. As a result, net sales amounted to 23,203 million yen (up 12.8% year-on-year) and segment profit amounted to 4,148 million yen (up 10.0% year-on-year).

(Cloud service business)

During the cumulative third quarter of the fiscal year under review, amid growing demand for efficiency improvements through AI utilization at client companies, projects driven by the promotion of cloud utilization increased, and there was an expansion in Zero Trust-based operations and monitoring support as well as comprehensive global operational support. As a result, net sales amounted to 17,505 million yen (up 9.2% year-on-year) and segment profit amounted to 2,972 million yen (up 28.4% year-on-year).

(Licenses and products business)

During the cumulative third quarter of the fiscal year under review, amid growing demand for infrastructure development driven by major clients' digital investments and AI utilization, large software-related transactions in product sales and strong hardware demand in the education and public sectors performed well. In addition, in Microsoft license sales, alongside the further advancement of cloud utilization by existing customers, progress was made in acquiring new customers. As a result, net sales amounted to 127,151 million yen (up 33.1% year-on-year) and segment profit amounted to 2,799 million yen (up 9.3% year-on-year).

(2) Overview of Financial Position in the Current Period

(Assets)

Current assets at the end of the third quarter accounting period under review increased by 27,679 million yen from the end of the previous fiscal year to 66,995 million yen. This was mainly due to an increase of 26,401 million yen in notes and accounts receivable-trade, and contract assets. Fixed assets decreased by 529 million yen from the end of the previous fiscal year to 34,621 million yen. This was mainly due to a decrease of 907 million yen in property, plant and equipment.

As a result, total assets increased by 27,149 million yen from the end of the previous fiscal year to 101,617 million yen.

(Liabilities)

Current liabilities at the end of the third quarter accounting period under review increased by 26,127 million yen from the end of the previous fiscal year to 58,184 million yen. This was mainly due to an increase of 24,573 million yen in accounts payable-trade. Fixed liabilities decreased by 556 million yen from the end of the previous fiscal year to 14,609 million yen. This was mainly due to a decrease of 740 million yen in long-term borrowings.

As a result, total liabilities increased by 25,570 million yen from the end of the previous fiscal year to 72,793 million yen.

(Net assets)

Total net assets at the end of the third quarter accounting period under review increased by 1,578 million yen from the end of the previous fiscal year to 28,823 million yen. This was mainly due to increases of 3,253 million yen in retained earnings and 1,296 million yen in treasury shares, partially offset by a decrease of 529 million yen in capital surplus.

As a result, the equity ratio was 28.2% (compared to 36.4% at the end of the previous fiscal year).

(3) Future outlook

There is no change in the earnings forecast for the fiscal year ending September 30, 2026, which was published in the "Consolidated Financial Results for the Six Months of the Fiscal Year Ending September 30, 2026" announcement on May 12, 2026. The business forecast is based on currently available information. Actual figures may differ from the forecast figures due to various factors in the future.

2. Consolidated quarterly financial statements and main notes

(1) Consolidated quarterly balance sheet

(Unit: Millions of yen)

	Previous fiscal year (As of September 30, 2025)	Current fiscal year (As of June 30, 2026)
Assets		
Current assets		
Cash and deposits	2,939	5,231
Notes receivable - trade & Contract assets	27,396	53,798
Inventories	609	1,604
Other	8,583	6,568
Allowance for doubtful accounts	(212)	(206)
Total current assets	39,316	66,995
Non-current assets		
Property, plant and equipment		
Buildings (net)	14,189	13,320
Land	12,506	12,068
Other (net)	1,392	1,791
Total property, plant and equipment	28,088	27,180
Intangible fixed assets		
Other	260	246
Total intangible fixed assets	260	246
Investments and other assets		
Other	6,802	7,201
Allowance for doubtful accounts	(0)	(7)
Total investments and other assets	6,801	7,194
Total non-current assets	35,150	34,621
Total assets	74,467	101,617

(Unit: Millions of yen)

	Previous fiscal year (As of September 30, 2025)	Current fiscal year (As of June 30, 2026)
Liabilities		
Current liabilities		
Accounts payable-trade	9,030	33,604
Short-term debt	8,800	11,890
Current portion of long-term borrowings	2,332	2,317
Income taxes payable	1,299	907
Provision for bonuses	1,994	1,073
Provision for shareholder benefit program	41	19
Provision for loss on orders received	346	53
Other	8,212	8,318
Total current liabilities	32,056	58,184
Non-current liabilities		
Long-term borrowings	12,553	11,813
Provision for retirement benefits for directors (and other officers)	416	442
Provision for repairs	272	335
Provision for Share-based Compensation	-	92
Asset retirement obligations	1,867	1,881
Other	56	44
Total non-current liabilities	15,166	14,609
Total liabilities	47,222	72,793
Net assets		
Shareholders' equity		
Share capital	539	539
Capital surplus	11,879	11,350
Retained earnings	17,863	21,116
Treasury shares	(3,464)	(4,760)
Treasury Shares Subscription Deposits	-	0
Total shareholders' equity	26,818	28,245
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	318	437
Total accumulated other comprehensive income	318	437
Stock acquisition rights	0	0
Non-controlling interests	107	139
Total net assets	27,244	28,823
Total liabilities and net assets	74,467	101,617

(2) Consolidated quarterly statement of income and consolidated statements of comprehensive income
(Consolidated quarterly statement of income)

(Unit: Millions of yen)

	Previous fiscal year (From October 1, 2024 to June 30, 2025)	Current fiscal year (From October 1, 2025 to June 30, 2026)
Net sales	132,110	167,867
Cost of sales	118,520	152,158
Gross profit	13,590	15,709
Selling, general and administrative expenses	7,613	8,817
Operating profit	5,977	6,892
Non-operating income		
Share of profit of entities accounted for using equity method	19	77
Gain on foreign exchange	-	72
Other	87	70
Total non-operating income	107	220
Non-operating expenses		
Interest expenses	118	194
Fees Paid	80	47
Other	69	24
Total non-operating expenses	268	267
Ordinary profit	5,815	6,845
Extraordinary income		
Gain on sale of non-current assets	-	452
Gain on reversal of share acquisition rights	0	-
Total extraordinary income	0	452
Extraordinary loss		
Loss on valuation of shares of subsidiaries and associates	-	68
Loss on retirement of non-current assets	9	1
Loss on valuation of golf club membership	2	-
Other	0	-
Total extraordinary loss	12	69
Profit before income taxes	5,802	7,228
Income taxes	1,830	1,796
Profit	3,972	5,431
Profit attributable to non-controlling interests	-	32
Profit attributable to owners of parent	3,972	5,398

(Consolidated quarterly statements of comprehensive income)

(Unit: Millions of yen)

	Previous fiscal year (From October 1, 2024 to June 30, 2025)	Current fiscal year (From October 1, 2025 to June 30, 2026)
Profit	3,972	5,431
Other comprehensive income		
Valuation difference on available-for-sale securities	54	118
Total other comprehensive income	54	118
Comprehensive income	4,026	5,550
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,026	5,517
Comprehensive income attributable to non-controlling interests	-	32

(3) Notes to consolidated quarterly financial statements

(Application of special accounting in preparing consolidated quarterly financial statements)

(Calculation of tax expenses)

Tax expenses are calculated by reasonably estimating the effective tax rate after applying tax effect accounting to quarterly net income before income taxes for the consolidated fiscal year including the consolidated cumulative third quarter under review, and then multiplying quarterly net income before income taxes by the estimated effective tax rate. However, if applying the estimated effective tax rate results in a calculation with an unreasonable outcome, the statutory effective tax rate is used instead.

(Segment information, etc.)

(Segment information)

Precious fiscal year (From October 1, 2024 to June 30, 2025)

1) Information on the amount of net sales, profit/loss, assets, liabilities, and other items

	Reportable segments				Others Note1	Adjustment Note2	Total Note3
	Cloud Integration Business	Cloud Service Business	License & Products Business	Segments total			
Net sales							
Sales to external customers	20,561	16,029	95,512	132,102	8	-	132,110
Intersegment sales or transfers	17	-	29	46	-	(46)	-
Total	20,578	16,029	95,541	132,148	8	(46)	132,110
Segment profit	3,771	2,314	2,561	8,647	4	(2,674)	5,977

(Note) 1. The "Other" category includes business segments not included in reportable segments; for example, real estate leasing.

2. The adjusted segment profit of (2,674 million yen) includes corporate expenses of (2,686 million yen) that are not allocated to reportable segments, and inter-segment eliminations of 12 million yen. Corporate expenses are mainly general and administrative expenses that do not belong to reportable segments.

3. Segment profit is adjusted with operating profit on quarterly statements of income.

2) Information on impairment loss on fixed assets or goodwill by reportable segment

Not applicable

Current fiscal year (From October 1, 2025 to June 30, 2026)

1) Information on the amount of net sales, profit/loss, assets, liabilities, and other items

	Reportable segments				Others Note1	Adjustment Note2	Total Note3
	Cloud Integration Business	Cloud Service Business	License & Products Business	Segments total			
Net sales							
Sales to external customers	23,203	17,505	127,151	167,860	6	-	167,867
Intersegment sales or transfers	122	0	43	165	-	(165)	-
Total	23,325	17,505	127,194	168,026	6	(165)	167,867
Segment profit	4,148	2,972	2,799	9,920	0	(3,028)	6,892

(Note) 1. The "Other" category includes business segments not included in reportable segments; for example, real estate leasing.

2. The adjusted segment profit of (3,028 million yen) includes corporate expenses of (3,160 million yen) that are not allocated to reportable segments, and inter-segment eliminations of 131 million yen. Corporate expenses are mainly general and administrative expenses that do not belong to reportable segments.

3. Segment profit is adjusted with operating profit on quarterly statements of income.

2) Information on impairment loss on fixed assets or goodwill by reportable segment

Not applicable

(Notes in the case of material changes in shareholders' equity)

Not applicable

(Notes on going concern assumption)

Not applicable

(Note to consolidated quarterly statement of cash flows)

Quarterly statement of cash flows for the cumulative third quarter under review has not been prepared. Moreover, depreciation (including amortization of intangible assets other than goodwill) for the cumulative third quarter under review are shown below.

(Unit: Millions of yen)

	Previous fiscal year (From October 1, 2024 to June 30, 2025)	Current fiscal year (From October 1, 2025 to June 30, 2026)
Depreciation	854	862