



February 20, 2026

To whom it may concern

Company name: unerry Inc.
Name of representative: Hidetoshi Uchiyama,
Representative Director, President and CEO
(Securities code: 5034; TSE Growth Market)
Inquiries: Yasushi Saito,
Director, Executive Officer and CFO
(Telephone: +81-3-6823-8234)

Responses to Shareholder and Investor Inquiries and the Company's Position

We would like to express our sincere gratitude for your continued support of our business. We hereby inform you that we have published the main questions received from our shareholders and investors following the announcement of our second quarter financial results for the fiscal year ending June 30, 2026, along with our responses and the Company's views.

This disclosure is part of our voluntary initiative to enhance information dissemination regarding our management policies and business conditions, based on our dialogues with the capital markets and shareholders, and to further deepen the understanding of our shareholders and investors from the perspective of fair disclosure. The responses provided reflect information available at the time of this disclosure. Please note that due to timing differences, there may be slight discrepancies; however, the responses represent our most recent policies as of the time of publication.

Summary of Q&A (2Q FY2026/6)

Q1: Given the rapid advancement of generative AI, there are growing concerns regarding the disruption of the SaaS model. Could you explain the potential impact on your company's business?

For generative AI to produce high-quality outputs, high-quality data is essential. We position ourselves as a company that owns and generates high-quality data, and we believe that as generative AI continues to evolve, our strategic importance within this ecosystem will further increase.

Since the latter half of last year, we have been briefing our investors using the keyword "AI Ready." Our focus is on the processing and cleansing of data to ensure it is optimized for AI consumption. As more of our client companies move toward insourcing their AI development—such as building internal dashboards—we are actively working to ensure our data can be seamlessly integrated and utilized by their systems. While we have not previously expanded this on a large scale, we have already begun providing data to meet these growing demands.

Q2: Is there a possibility of selling your data to generative AI companies?

We view generative AI companies not merely as customers to whom we sell data, but as partners with whom we collaboratively sell and provide data solutions. Please refer to our past press releases and the links therein for specific examples. Recently, these collaborative initiatives have become even more active.

- unerry joins Google Cloud's Generative AI Partner Ecosystem
<https://www.unerry.co.jp/news/google-cloud-japan-generative-ai-partner/>
- Google Cloud Unveils Partner Ecosystem to Support Generative AI Adoption in Japan
<https://cloud.google.com/blog/ja/topics/partners/generative-ai-partner-ecosystem-in-japan>

Q3: Is the acquisition of Blogwatcher Inc. intended to fill a gap in your mid-term target of 10 billion yen in net sales for the FY2028/6? Does this represent a shift in policy, suggesting that achieving this target through organic growth alone has become difficult?

Our business is progressing steadily toward the targets for the fiscal year ending June 30, 2028, and continues to achieve consistent growth. While the market environment is evolving rapidly, as noted in Q1, we believe that the increased data volume resulting from the business integration with Blogwatcher Inc. will further enhance the likelihood of achieving our 10 billion yen net sales target.

We would like to emphasize that this does not represent a change in our organic growth targets. Rather,

the performance contribution from Blogwatcher should be viewed as an "add-on" to the 10 billion yen goal. Our intent is to "accelerate" the Group's growth curve, effectively bringing our trajectory forward.

Disclaimer

This document contains forward-looking statements. These statements are based only on information that is available at the time the statements are made. In addition, these statements do not constitute a guarantee of future results. They are subject to risk and uncertainty.

Please note that actual results may differ materially from those expressed or implied in the forward-looking statements due to environmental changes and other factors.

Factors that may affect actual results include, but are not limited to, domestic and overseas economic conditions and trends in the industries that the Company serves.

Additionally, the information concerning companies or groups outside the Company is quoted from public information and elsewhere. The Company does not verify in any way or guarantee its accuracy, appropriateness, etc.