



June 13, 2025

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Notice of Revision of Earnings Forecasts

At a meeting of the Board of Directors held on June 13, 2025, the Company resolved to revise its consolidated earnings forecast for the fiscal year ending July 31, 2025 (August 1, 2024 to July 31, 2025) announced on March 14, 2025 (hereinafter, "previous forecast"), in light of recent trends in its business performance, as shown below.

1. Revision of consolidated earnings forecast for the current fiscal year (August 1, 2024 to July 31, 2025)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecast (A)	13,281	207	185	111	4.86
Revised forecast (B)	13,281	440	340	140	6.12
Change (B-A)	0	232	154	28	
Change (%)	0.0	112.3	83.4	26.0	
(Reference) FY07/24 results	12,192	918	1,122	794	32.06

2. Reason for revision

Net sales are expected to be generally in line with the previous forecast.

However, operating profit is now projected to exceed the prior estimate. This upward revision reflects stronger-than-expected sales of AG Drink, a core inner care product in the company's lineup with a relatively high gross margin. The product's renewal in the third quarter, along with the success of related promotional measures, contributed to this outperformance. Accordingly, the earnings forecast has been revised as noted above.

There is no change in the dividend forecast in connection with the revised earnings forecast.

(Note) The above earnings forecast is based on information available as of this announcement, and actual results may differ from the forecast due to various factors.