

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



Semiannual Consolidated Financial Results for the Six Months Ended March 31, 2026 [Japanese GAAP]

May 13, 2026

Company name: Shinnihonseiyaku Co., Ltd. Stock exchange listing: Tokyo Stock Exchange
 Code number: 4931 URL: <https://corporate.shinnihonseiyaku.co.jp/en/>
 Representative: Takahiro Goto, President & Representative Director of the Board and Chief Executive Officer
 Contact: Mitsuyoshi Fukuhara, Senior Managing Director of the Board and Chief Operating Officer
 (TEL) +81-92-720-5800

Scheduled date for filing the semiannual securities report: May 15, 2026
 Scheduled date for commencing dividend payments: –
 Availability of supplementary briefing material on financial results: Yes
 Financial results briefing sessions scheduled: Yes (for institutional investors and analysts)

(Amounts less than 1 million yen are rounded down.)

1. Semiannual Consolidated Financial Results for the Six Months Ended March 31, 2026 (October 1, 2025 to March 31, 2026)

(1) Consolidated Operating Results (Cumulative) (% indicates the change from the corresponding period of the previous fiscal year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended March 31, 2026	20,517	1.2	2,311	(8.8)	2,352	(7.2)	1,619	73.0
Six months ended March 31, 2025	20,282	3.2	2,533	22.0	2,534	21.3	935	(33.3)

(Note) Comprehensive income

Six months ended March 31, 2026 1,444 million yen (10.6%)
 Six months ended March 31, 2025 1,305 million yen (-6.5%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended March 31, 2026	76.51	–
Six months ended March 31, 2025	44.03	43.97

(Note) The presentation method was changed from the first half of the fiscal year ending September 30, 2026. Therefore, ordinary profit and the change from the corresponding period of the previous fiscal year for the six months ended March 31, 2025 are given using figures that have been reclassified to reflect this change in presentation method.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of March 31, 2026	28,169	23,233	82.5
As of September 30, 2025	28,251	22,809	80.7

(Reference) Equity

As of March 31, 2026 23,233 million yen
 As of September 30, 2025 22,809 million yen

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ending September 30, 2025	–	0.00	–	52.00	52.00
Fiscal year ending September 30, 2026	–	0.00			
Fiscal year ending September 30, 2026 (Forecast)			–	57.00	57.00

(Note) Revision from the most recently announced dividend forecast: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending September 30, 2026 (October 1, 2025 to September 30, 2026)

(% indicates the change from the corresponding period of the previous fiscal year.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	45,000	9.4	5,000	4.6	5,020	2.9	3,400	33.1	160.37

(Notes) 1. Revision from the most recently announced financial results forecast: No

2. The presentation method was changed from the first half of the fiscal year ending September 30, 2026. Therefore, the change in ordinary profit has been calculated using figures that have been reclassified to reflect this change in presentation method.

* Notes

- (1) Significant changes in the scope of consolidation during the first six months of the fiscal year under review: No
 New companies N/A
 Excluded companies N/A
- (2) Accounting methods specific to preparation of semiannual financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatement
 1) Changes in accounting policies due to the revision of accounting standards: No
 2) Changes in accounting policies other than 1) above: No
 3) Changes in accounting estimates: No
 4) Retrospective restatement: No

(4) Total number of shares issued (common stock)

1) Total number of shares issued at the end of the period (including treasury shares)	As of March 31, 2026	21,855,200 shares	As of September 30, 2025	21,855,200 shares
2) Total number of treasury shares at the end of the period	As of March 31, 2026	669,630 shares	As of September 30, 2025	709,492 shares
3) Average number of shares during the period (cumulative)	Six months ended March 31, 2026	21,162,792 shares	Six months ended March 31, 2025	21,255,378 shares

* Semiannual financial statements are not subject to review by certified public accountants or an auditing firm

* Explanation on the proper use of financial results forecast and other notes

(Disclaimer regarding forward-looking statements)

Financial results forecasts and other forward-looking statements herein are based on currently available information and certain assumptions that the Company deems reasonable. Actual results, etc. may differ significantly from these forecasts due to various factors.

(How to obtain the Supplementary Briefing Material and the contents of the financial results briefing)

The Company plans to stream the financial results briefing for institutional investors and analysts online on Wednesday, May 13, 2026. The supplementary briefing material used in this briefing is disclosed today on TDnet and is posted on the Company's website.

Table of Contents of Accompanying Documents

1. Summary of Business Results, etc.	2
(1) Summary of Business Results for the Six Months Ended March 31, 2026.....	2
(2) Summary of Financial Position for the Six Months Ended March 31, 2026.....	3
2. Semiannual Consolidated Financial Statements and Notes.....	4
(1) Semiannual Consolidated Balance Sheet.....	4
(2) Semiannual Consolidated Statement of Income and Semiannual Consolidated Statement of Comprehensive Income	5
(3) Notes to the Semiannual Consolidated Financial Statements	7
(Notes on going concern assumption)	7
(Note on significant changes in shareholder's equity).....	7
(Note on change in the presentation method)	7
(Notes on segment information, etc.).....	7
(Business combinations and related matters).....	7

1. Summary of Business Results, etc.

(1) Summary of Business Results for the Six Months Ended March 31, 2026

During the first six months of the fiscal year under review, the environment surrounding Japan saw a moderate recovery. For example, in addition to the continued improvement in the employment and income situations, the number of international visitors to Japan remained at a high level. On the other hand, amid the impact from prolonged price increases on household finances, consumers continue to be cost-conscious. While it is possible to see some signs of a recovery in consumer spending, cautious consumer behavior continues. Moreover, the outlook continues to be uncertain due in part to instability in the international situation and policy trends in various countries.

In this market environment, the Group worked on key activities in accordance with “Growth Next 2027,” the Medium-Term Management Plan, to realize its PURPOSE of “Beyond innovation, for a beautiful smile!”

In Mail-order and EC sales, sales increased in our *Fun and Health* healthcare brand. This was a result of expanded investment supported by *Slimore Coffee*, which is one of our main products, continuing to see strong performance in acquiring new customers. Moreover, the launch of our new product, *Slimore Coffee Latte*, is expanding our customer base and further accelerating brand growth. Going forward, we will continue to promote the acquisition of new customers by increasing the options available to them through the expansion of our product series. In our cosmetics brand *PERFECT ONE*, our *PERFECT ONE All-in-One Gel* series surpassed cumulative sales of 90 million units* in the highly competitive all-in-one market. Meanwhile, although brand net sales across the board were down due to the impact of reduced advertising investment, enhancing database marketing, one of our strengths, led to an improvement in various KPIs, improved customer life time value (LTV), and expanded our subscription customer base. We will also continue to work on strengthening new customer acquisition through rapid product development. *PERFECT ONE FOCUS*'s sales did not meet our expectations. Nevertheless, we have been expanding the product lineup. For instance, in addition to rolling out a facial mask box series, we have revamped the cleansing balm. All of these products have been positively received. In addition to raising product development speed, we will strengthen competitiveness by rolling out our new lines and categories. These efforts will lead to growth in the future.

In Wholesale sales, results fell short of our expectations. This was due to the impact of factors such as reduced advertising investment and sluggish sell-out, which is a challenge for us. In light of these circumstances, we strengthened in-store marketing activities at major business partners and verified sales promotion measures to enhance sell-out. Together with this, we strived to strengthen customer touchpoints with the aim of improving brand recognition and creating new customers, such as by holding events featuring celebrities. In addition, in terms of dealing with inbound visitors, we are strengthening our sales structure in response to changes in the composition of international visitors to Japan. Furthermore, we are working to enhance the presence of *PERFECT ONE FOCUS* in stores by launching new products and expanding SKUs. At the same time, we are expanding the retailer-client base for this product. In *Fun and Health*, the retailer-client base for *Slimore Coffee* is steadily expanding. This contributed to increased brand recognition and expanded sales. We will continue to aim for further growth by expanding the number of stores that carry the product and strengthening sales promotions for it. In regards to *Wellness Food*, we worked on strengthening our development structure and expanding our product lineup. We are also striving to improve brand recognition through cross-selling proposals at our call centers, product introductions on television information programs, and sales activities on EC platforms and offline stores.

In Overseas sales, the sales promotion measures we took based on the test marketing we have conducted to date were successful. Sales steadily progressed. In the U.S., the expansion of cosmetics was slower than we planned. However, we are making progress in preparing to expand into the healthcare domain that is a growth market. Furthermore, in Asia, we have commenced promotional measures focused on Taiwan while continuing preparations for sales on EC platforms and test marketing in the ASEAN region. In Vietnam, we are also making steady progress on efforts to sell cosmetics.

* Cumulative sales of the *PERFECT ONE All-in-One Gel* series for May 2006 to February 2026
(Includes the *RAffINE Perfect One* series and the *PERFECT ONE FOCUS* series)

As a result of the foregoing, for the first six months of the fiscal year under review, net sales were 20,517 million yen (up 1.2% year-on-year), operating profit came to 2,311 million yen (down 8.8% year-on-year), ordinary profit was 2,352 million yen (down 7.2% year-on-year), and profit attributable to owners of parent posted 1,619 million yen (up 73.0% year-on-year).

The Group's business segments consist of Mail-order and EC, Wholesale and Overseas sales of cosmetics and products related to healthcare. As the ratio of Wholesale and Overseas sales to overall sales is insignificant and their materiality as disclosed information is low, a description by business segment has been omitted.

(2) Summary of Financial Position for the Six Months Ended March 31, 2026

Total assets as of the end of the first six months of the fiscal year under review were 28,169 million yen, a decrease of 81 million yen from the end of the previous fiscal year. This was mainly due to decreases of 391 million yen in cash and deposits and 125 million in accounts receivable - trade, despite increases of 278 million yen in inventories and 228 million yen in investments and other assets.

Liabilities totaled 4,936 million yen, a decrease of 505 million yen from the end of the previous fiscal year. This was mainly due to decreases of 179 million in income taxes payable, 55 million in provision for bonuses, and 170 million in other under current liabilities.

Net assets totaled 23,233 million yen, an increase of 424 million yen from the end of the previous fiscal year. This was mainly due to an increase of 519 million yen in retained earnings, despite a decrease of 186 million yen in valuation difference on available-for-sale securities.

2. Semiannual Consolidated Financial Statements and Notes

(1) Semiannual Consolidated Balance Sheet

(Million yen)

	Previous fiscal year (As of September 30, 2025)	First six months of the fiscal year under review (As of March 31, 2026)
Assets		
Current assets		
Cash and deposits	18,118	17,726
Accounts receivable - trade	3,342	3,217
Inventories	2,133	2,412
Other	460	480
Allowance for doubtful accounts	(33)	(33)
Total current assets	24,020	23,802
Non-current assets		
Property, plant and equipment	1,892	1,838
Intangible assets	506	467
Investments and other assets	1,832	2,060
Total non-current assets	4,230	4,366
Total assets	28,251	28,169
Liabilities		
Current liabilities		
Accounts payable - trade	653	616
Accounts payable - other	2,287	2,275
Income taxes payable	949	770
Provision for bonuses	214	159
Other	756	585
Total current liabilities	4,860	4,407
Non-current liabilities		
Retirement benefit liability	189	190
Other	391	338
Total non-current liabilities	581	529
Total liabilities	5,442	4,936
Net assets		
Shareholders' equity		
Share capital	4,158	4,158
Capital surplus	4,068	4,071
Retained earnings	15,554	16,074
Treasury shares	(1,363)	(1,286)
Total shareholders' equity	22,418	23,017
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	378	191
Foreign currency translation adjustment	3	17
Remeasurements of defined benefit plans	9	7
Total accumulated other comprehensive income	391	216
Total net assets	22,809	23,233
Total liabilities and net assets	28,251	28,169

(2) Semiannual Consolidated Statement of Income and Semiannual Consolidated Statement of Comprehensive Income

Semiannual Consolidated Statement of Income

(Million yen)

	First six months of the previous fiscal year (From October 1, 2024 to March 31, 2025)	First six months of the fiscal year under review (From October 1, 2025 to March 31, 2026)
Net sales	20,282	20,517
Cost of sales	3,969	4,117
Gross profit	16,313	16,400
Selling, general and administrative expenses	13,780	14,088
Operating profit	2,533	2,311
Non-operating income		
Interest income	3	10
Dividend income	0	0
Rental income	6	6
Reversal of allowance for investment loss	–	46
Foreign exchange gains	5	8
Other	11	17
Total non-operating income	27	90
Non-operating expenses		
Interest expenses	0	0
Loss on valuation of investment securities	1	44
Provision of allowance for investment loss	5	–
Information security expenses	4	–
Loss on sale of supplies	9	0
Other	4	3
Total non-operating expenses	26	49
Ordinary profit	2,534	2,352
Extraordinary losses		
Impairment loss	759	–
Total extraordinary losses	759	–
Profit before income taxes	1,775	2,352
Income taxes - current	790	705
Income taxes - deferred	48	28
Total income taxes	839	733
Profit	935	1,619
Profit attributable to owners of parent	935	1,619

Semiannual Consolidated Statement of Comprehensive Income

(Million yen)

	First six months of the previous fiscal year (From October 1, 2024 to March 31, 2025)	First six months of the fiscal year under review (From October 1, 2025 to March 31, 2026)
Profit	935	1,619
Other comprehensive income		
Valuation difference on available-for-sale securities	378	(186)
Foreign currency translation adjustment	(7)	13
Remeasurements of defined benefit plans	(0)	(1)
Total other comprehensive income	369	(174)
Comprehensive income	1,305	1,444
(Breakdown)		
Comprehensive income attributable to owners of parent	1,305	1,444

(3) Notes to the Semiannual Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable

(Note on significant changes in shareholder's equity)

Not applicable

(Note on change in the presentation method)

(Related to semiannual consolidated statement of income)

“Provision of allowance for investment loss,” which had been presented separately under “Extraordinary losses” for the first six months of the previous fiscal year, is presented under “Non-operating expenses” from the first six months of the fiscal year under review to more appropriately present operating results. The consolidated financial statements for the first six months of the previous fiscal year have been reclassified to reflect this change in presentation method.

As a result, the “Provision of allowance for investment loss” of 5 million yen presented under “Extraordinary losses” in the consolidated statement of income for the first six months of the previous fiscal year has been reclassified as a “Provision of allowance for investment loss” of 5 million yen under “Non-operating expenses.”

(Notes on segment information, etc.)

The Group’s business segments consist of Mail-order and EC, Wholesale, and Overseas sales of cosmetics and products related to healthcare. As the ratio of Wholesale and Overseas sales to overall sales is insignificant and their materiality as disclosed information is low, a description by business segment has been omitted.

(Business combinations and related matters)

(Common control transaction, etc.)

At the Company’s Board of Directors meeting held on August 5, 2025, the Board approved an absorption-type merger (the "Merger") with an effective date of October 1, 2025 in which the Company is the surviving company and the Company’s consolidated subsidiary, Flatcraft, Inc., is the company dissolved.

1. Summary of transaction

(1) Name and business description of dissolved company

Name of dissolved company: Flatcraft, Inc.

Business description: Food import, wholesale, and retail sale

(2) Date of business combination

October 1, 2025

(3) Legal form of business combination

Absorption-type business combination in which the Company is the surviving company and Flatcraft, Inc. is the company dissolved

(4) Company name after combination

Shinnihonseiyaku Co., Ltd.

(5) Other matters related to the summary of transactions

The Company is promoting initiatives aimed at achieving the goals of “Growth Next 2027,” the Medium-Term Management Plan, to realize its PURPOSE of “Beyond innovation, for a beautiful smile!”

We expect this business combination of our wholly owned subsidiary, Flatcraft, Inc., which operates a healthcare business, to create a structure that will enable efficient utilization of management resources and swift, flexible decision-making, in addition to maximizing the synergistic benefits from sharing knowledge, and to further accelerate initiatives aimed at achieving the goals of the Medium-Term Management Plan.

2. Summary of accounting treatments

This transaction is treated as a common control transaction, in accordance with the Accounting Standard for Business Combinations and the Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures.