Fiscal Year 2024 Financial Results Briefing Materials

May 13, 2025

Business Engineering Corporation

Securities Code: 4828 TSE Prime



Today's Agenda

- 1. Summary of FY2024 4Q and 1-4Q Financial Results
- 2. Progress of Management Vision 2026 and BE 2030
- 3. Earnings Forecast for FY2025
- 4. Data Book
- 5. Guide to IR Reference Materials

Executive Summary of FY2024 Financial Results

FY24
Business
Environment

Corporate earnings are trending upward, with business confidence maintaining positive levels. The economy continues its gradual recovery. IT investment in the manufacturing sector remains robust, supported by rising digital transformation (DX) demands.

FY24 Financial Results

- Sales and orders both achieved plan, marking record highs for 3 consecutive periods.
- Achieved record highs at all profit levels for 9 consecutive periods. Net profit increased significantly, partly due to a one-time tax benefit, achieving FY26 target ahead of schedule.
- Annual dividend reached 100 yen per share for the first time, marking record high and 10 consecutive years of dividend increases.

Net sales	Operating profit	Net profit
20,776	4,676	3,330
YoY +6.6%	YoY +20.4%	YoY +26.8%
3 consecutive periods of record highs	9 consecutive per	riods of record highs
ROE	Annual dividend	Dividend payout ratio
27.4 % YoY +1.5pt	100 yen per share YoY +22 yen	36.0%
	10 consecutive periods and growth, achieving re	

Solutions Business

- Sales growth in 2H due to improved orders from 2Q. Achieved increases in both sales and profits. Order backlog remains high for FY25.
- Achieved high profit levels due to improved project profitability.

Products Business

- Significant expansion of license sales through partner network expansion and strengthened sales efforts. Achieved substantial increases in both sales and profits.
- Achieved high profit levels due to growth in license sales.

1. Summary of FY2024 4Q and 1-4Q Financial Results

Summary of Consolidated Income Statement

Achieved record highs across all metrics - sales, profits at all levels, and orders received.

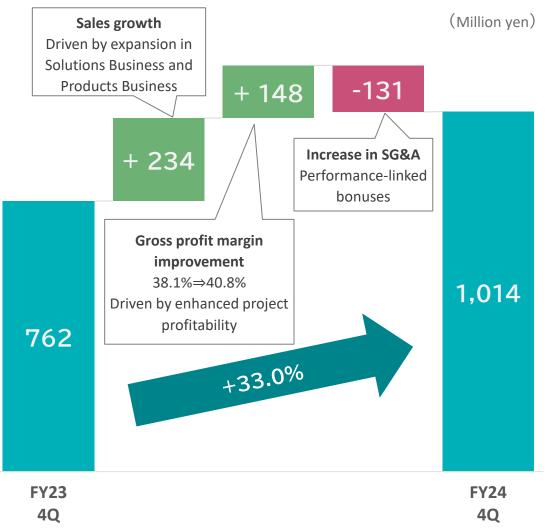
Net profit increased significantly YoY, partly due to a one-time tax benefit, achieving FY26 target ahead of schedule.

	FY24 4Q	FY23 4Q		FY24 1-4Q	FY23	1-4Q	FY24 Earnii	ngs Forecast
(Million yen)	112440	Actual	Change %	1127170	Actual	Change %	Annual	Achievement
Net sales	5,519	4,903	+12.6%	20,776	19,493	+6.6%	20,700	100.4%
Gross profit	2,250	1,868	120 E9/	9,091	7,852	11F 00/	0.000	101.0%
Gross profit margin	40.8%	38.1%	+20.5%	43.8%	40.3%	+15.8%	9,000	101.0%
Operating profit	1,014	762	+33.0%	4,676	3,885	+20.4%	4,600	101.7%
Operating profit margin	18.4%	15.6%	T33.U/0	22.5%	19.9%	+2U.4 %	4,600	101.7/0
Ordinary profit	1,006	744	+35.1%	4,679	3,877	+20.7%	4,600	101.7%
Ordinary profit margin	18.2%	15.2%	133.170	22.5%	19.9%	120.7/0	4,600	101.7%
Net profit	833	492	+69.1%	3,330	2,625	+26.8%	3,350	99.4%
Net profit margin	15.1%	10.1%	103.170	16.0%	13.5%	120.070	3,330	33.470
Orders received	6,295	5,969	+5.5%	21,690	19,955	+8.7%	21,200	102.3%

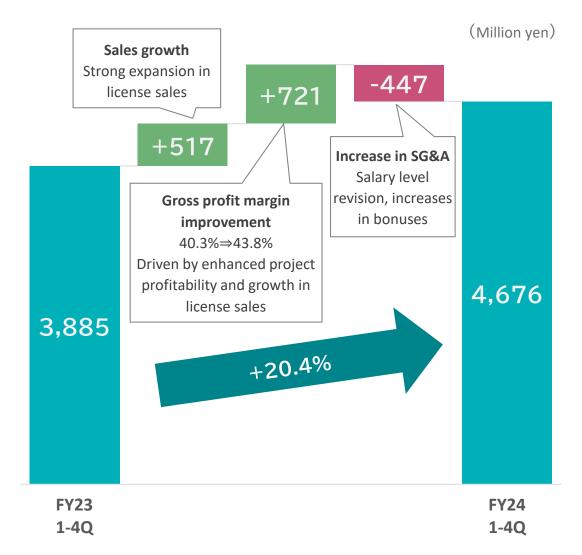
[💥] The earnings forecasts presented are the upwards revised forecasts announced in February 2025.

Analysis of Changes in Operating Profit (YoY)

4Q comparison



1-4Q comparison



Sales & Operating Profit by Segment

Solutions Business achieved significant growth in both 4Q sales and profits, achieving sales and profit growth for the full year.

Products Business grew solidly in 4Q, achieving substantial sales and profit growth for the full year.

Net sales

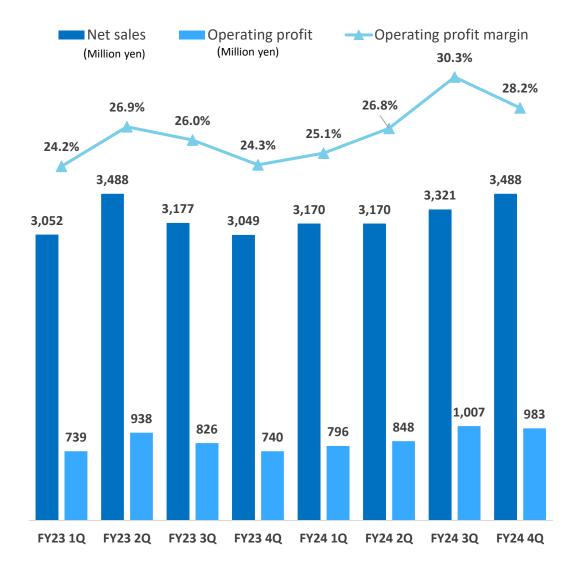
	FY24 4Q	FY23 4Q		FY24 1-4Q	FY23 1-4Q		FY24 Earnings Forecast	
(Million yen)	F124 4Q	Actual	Change %	F124 1-4Q	Actual	Change %	Annual	Achievement
Solutions	3,488	3,049	+14.4%	13,150	12,767	+3.0%	13,300	98.9%
Products	1,926	1,739	+10.7%	7,083	6,326	+12.0%	7,000	101.2%
System Support	103	114	-9.6%	542	398	+36.1%	400	135.5%
Total	5,519	4,903	+12.6%	20,776	19,493	6.6%	20,700	100.4%

Operating profit

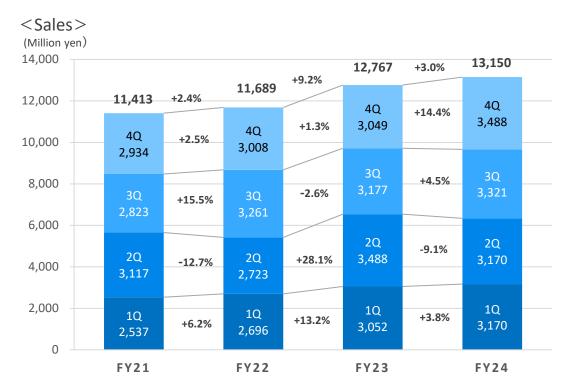
	FY24 4Q	FY23	3 4Q	FY24 1-4Q	FY23 1-4Q		FY24 Earnings Forecast	
(Million yen)	F124 4Q	Actual	Change %	F124 1-4Q	Actual	Change %	Annual	Achievement
Solutions	983	740	+32.8%	3,635	3,244	+12.0%	-	-
Products	613	564	+8.6%	2,636	2,024	+30.2%	-	<u>-</u>
System Support	113	105	+7.9%	499	498	+0.3%	-	_
Eliminations & corporate	(695)	(648)	-	(2,095)	(1,882)	-	-	_
Total	1,014	762	+33.0%	4,676	3,885	+20.4%	4,600	101.7%

Segment Information: Solutions Business

<Net sales and business profit>

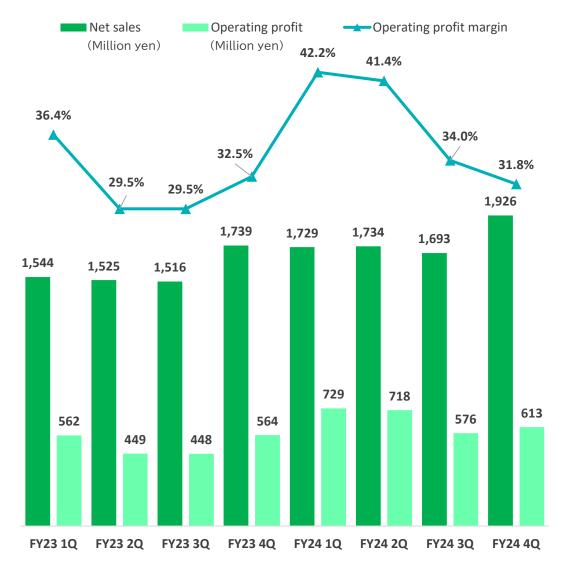


- Enhanced strategic proposals aligned with client needs restored order momentum and increased sales in 2H. Order backlog remains high (4,651 million yen) heading into FY25.
- Continuously improved project profitability and achieved high profit levels throughout the year.
- Balanced orders for ERP and high-value-added expansion solutions, securing foundation for both sales growth and profitability.



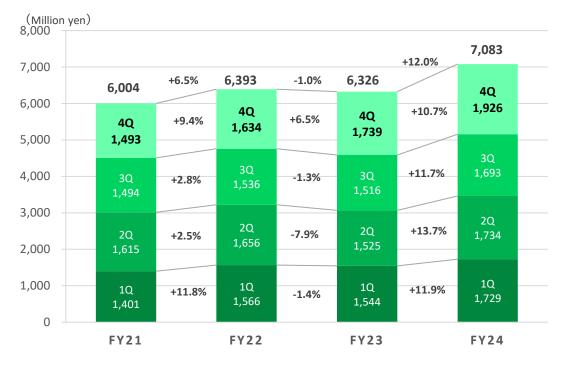
Segment Information: Products Business

<Sales and business profit>



- License sales business grew through strategic partnerships and strong client relationships.
- Enhanced brand power of mcframe in supply chain management area established market advantage.
- Expansion and strengthening of sales partnerships drove robust growth in both sales and profits throughout the year.

<Sales>



mcframe License Sales



Significant growth throughout the year through license sales and accumulation of recurring maintenance revenues. Exceeded average growth rate substantially, achieving consecutive record highs.



Summary of Consolidated Balance Sheet

Pursuing growth foundation strengthening and capital efficiency optimization.

Focusing on investments in SaaS business development, product enhancement, and global partnership strengthening.

		FY23			
(Million yen)	FY24	Actual	Change %		
Current assets	14,336	12,583	+13.9%		
Cash and deposits	9,347	8,381	+11.5%		
Notes and accounts receivable, and contract assets	4,277	3,526	+21.3%		
Non-current assets	4,115	3,135	+31.3%		
Total assets	18,451	15,718	+17.4%		
Current liabilities	5,030	4,752	+5.8%		
Non-current liabilities	36	15	+138.1%		
Net assets	13,384	10,950	+22.2%		
Equity ratio	72.5%	69.7%	+2.8pt		

Summary of Consolidated Cash Flows

Effectively utilizing operating cash flows, allocating resources to both growth investments and shareholder returns.

Strengthening product development investments and promoting strategic investments for business expansion to accelerate growth.

(Million yen)	FY24	FY23	Difference
Cash flows from operating activities	3,522	3,553	-30
Cash flows from investing activities	(1,476)	(1,127)	-348
Cash flows from financing activities	(1,065)	(1,003)	-61
Cash flows from financing activities	(16)	(7)	-8
Net increase (decrease) in cash and cash equivalents	965	1,414	-449
Cash and cash equivalents at beginning of period	8,381	6,966	+1,414
Cash and cash equivalents at end of period	9,347	8,381	+965

2. Progress of Management Vision 2026 and BE 2030

About BE 2030

What is BE 2030?

We have announced our growth strategy BE 2030, which represents B-EN-G's vision and targets for FY2030 (ending March 2031).

Purpose and objectives of BE 2030

- In August 2021, with a final year of FY2026 (fiscal year ending March 2027), we formulated our management plan, Management Vision 2026. As we achieved our profit targets ahead of schedule and to reflect changes in our business environment, in November 2023, we announced Management Vision 2026 Strategy Revision.
- As our earnings forecast for FY2025 indicates we will achieve our revised targets ahead of schedule, we have published our direction towards 2030 as BE 2030.
 - We will continue the qualitative initiatives of Management Vision 2026.

Management Vision 2026 Targets and Review

Strong DX demand drove earnings expansion, achieving targets ahead of schedule.

Qualitative initiatives of Management Vision 2026 continue.

(Consolidated)	FY2020 Results	Management Vision 2026 FY2026 Target (Aug 2021)	Management Vision 2026 Revision FY2026 Target (Nov 2023)	FY2024 Results
Net sales	17.7 bil. yen	22.0 bil. yen	22.0 bil. yen	20.7 bil. yen
Operating profit	1.9 bil. yen	3.2 bil. yen	4.8 bil. yen	4.67 bil. yen
Net profit	1.28 bil. yen	2.11 bil. yen	3.2 bil. yen	3.33 bil. yen

Achievements from Management Vision 2026

Profitability improved dramatically compared to FY2020, achieving initial profit targets ahead of schedule.

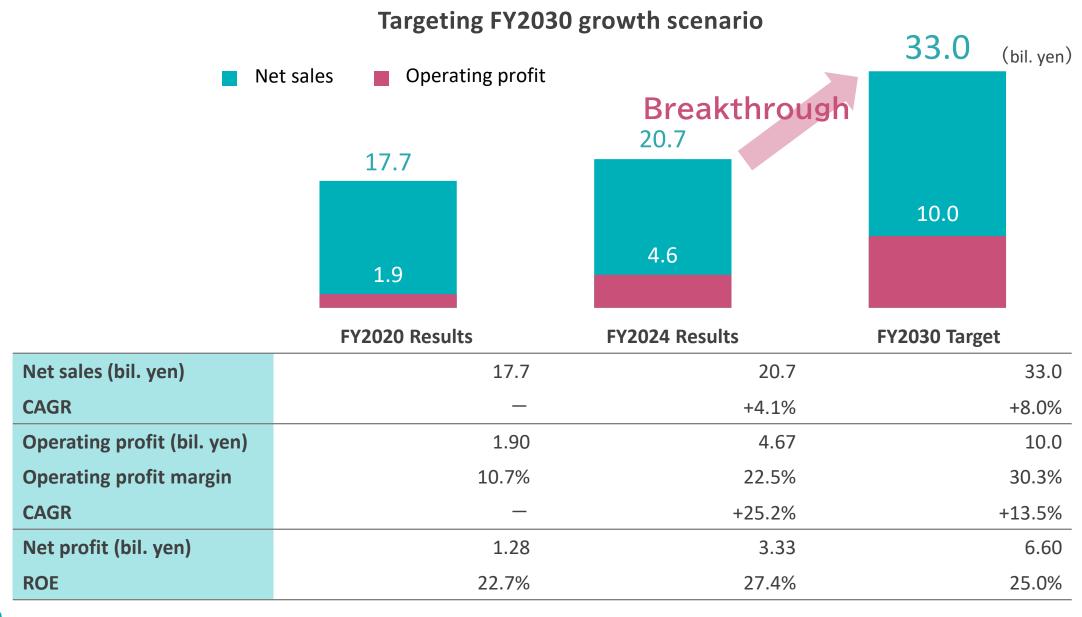
Achievements

- The Products Business simultaneously accelerated growth while maintaining profitability, a challenging management combination
- The Solutions Business established a stable growth model based on client trust, significantly improving profitability
- We strategically strengthened our global expansion, particularly expanding our client base in Asian markets

	FY2020 Results	FY2024 Results	Management Vision 2026 Final Year FY2026 Target
Net sales (bil. yen)	17.7	20.7	22.0
CAGR	-	+4.1%	+3.7%
Operating profit (bil. yen)	1.9	4.67	4.80
Operating profit margin	10.7%	22.5%	21.8%
CAGR	-	+25.2%	+16.7%
Net profit (bil. yen)	1.28	3.33	3.20
ROE	22.7%	27.4%	-

This execution capability, strength of achievement, and growth trajectory provide strong momentum for our next targets, BE 2030.

BE 2030 | Growth Scenario



About BE 2030 Details

Details of "BE 2030," announced on May 13, 2025, are available on our IR website.

- Published B-EN-G's vision and targets for fiscal year 2030, along with growth scenarios and business models.
- Announced new capital allocation and shareholder return policies toward achieving FY2030 targets, as well as new financial and M&A policies.

For more details, please visit the link below.

Japanese: https://www.b-en-g.co.jp/jp/ir/management_policy/vision.html

English: https://www.b-en-g.co.jp/en/ir/management_policy/vision.html







English

3. Earnings Forecast for FY2025

Executive Summary of FY2025 Earnings Forecast

FY25
Business
Environment

Despite an expected short-term economic slowdown, manufacturing industry DX needs remain high with strategic digital investments likely to continue.

FY25 Consolidated Earnings Forecast

- Pursuing BE 2030 growth strategy
 Expecting sales and profit growth through continuous sales growth and operating profit margin expansion
- Net profit expected to increase as gains from partial sale of strategic shareholdings to offset the previous period's one-time tax benefit
- Expanding growth investments in product development and M&A
- Planning significant increase in annual dividend with payout ratio raised to over 50%

		(Willion yell)			
Net sales	Operating prof	it Net profit			
22,000	5,200	3,700			
YoY +5.9%	YoY +11.2%	YoY +11.1%			
4 consecutive perions of record highs		periods of record highs			
ROE	Annual dividend	Dividend payout ratio			
25.7%	156 yen / share	50.5%			
YoY -1.7pt	YoY +56 yen	35% ⇒ 50%			
	11 consecutive periods of dividend growth, achieving record high				

Solutions Business

- Expecting higher sales growth than the previous period by continuing enhanced strategic proposals aligned with client needs and long-term relationships of trust with clients.
- Promoting new businesses including data-centric business.

Products Business

- Expecting continued high growth in license sales and overall sales growth based on ongoing expansion and strengthening of sales partners and market advantage of mcframe.
- Promoting deployment of SaaS-type mcframe X.

Earnings Forecast

Accelerating growth toward FY30, aiming to achieve record highs in sales, profits at all levels, and orders received.

Pursuing both growth investments and shareholder returns, increasing dividend payout ratio to over 50% for substantial dividend increase.

	FY24	FY25	Difference
(Million yen)	Actual	Forecast	(Change %)
Net sales	20,776	22,000	+1,223
INCL SaleS	20,770	22,000	+5.9%
Gross profit	9,091	9,900	+808
Gross profit margin	43.8%	45.0%	+8.9%
Operating profit	4,676	5,200	+523
Operating profit margin	22.5%	23.6%	+11.2%
Ordinary profit	4,679	5,200	+520
Ordinary profit margin	22.5%	23.6%	+11.1%
Net profit	3,330	3,700	+369
Net profit margin	16.0%	16.8%	+11.1%
Orders received	21,690	22,500	+809
	21,030	22,300	+3.7%
Dividend (Parent Company)	100	156	+56
ROE	27.4%	25.7%	-1.7pt

Earnings Forecast (1H/FY)

Expecting growth in both 1H and full year for sales and all profit levels; net profit to include gains from partial sales of strategic shareholdings in 1H, covering previous period's one-time tax benefit, leading to full-year profit growth.

	FY24 1H	FY25 1H	Difference	FY24	FY25	Difference
(Million yen)	Actual	Forecast	(Change %)	Actual	Forecast	(Change %)
Net sales	10,092	11,000	+907 +9.0%	20,776	22,000	+1,223 +5.9%
Gross profit	4,534	4,950	+415	9,091	9,900	+808
Gross profit margin	44.9%	45.0%	+9.2%	43.8%	45.0%	+8.9%
Operating profit	2,417	2,600	+182	4,676	5,200	+523
Operating profit margin	23.9%	23.6%	+7.6%	22.5%	23.6%	+11.2%
Ordinary profit	2,430	2,600	+169	4,679	5,200	+520
Ordinary profit margin	24.1%	23.6%	+7.0%	22.5%	23.6%	+11.1%
Net profit	1,658	1,900	+241	3,330	3,700	+369
Net profit margin	16.4%	17.3%	+14.6%	16.0%	16.8%	+11.1%
Orders received	10,142	11,200	+1,057	21,690	22,500	+809
	-,	,	+10.4%	,	,	+3.7%
Dividend (Parent Company)	42	78	+36	100	156	+56

Earnings Forecast (1H/2H/FY)

(Million yen)	FY24 1H Actual	FY25 1H Forecast	Difference (Change %)	FY24 2H ctual	FY25 2H Forecast	Difference (Change %)	FY24 Actual	FY25 Forecast	Difference (Change %)
Net sales	10,092	11,000	+907	10,684	11,000	+315	20,776	22,000	+1,223
Gross profit	4,534	4,950	+415	4,556	4,950	+393	9,091	9,900	+808
Gross profit margin	44.9%	45.0%	+9.2%	42.6%	45.0%	+8.6%	43.8%	45.0%	+8.9%
Operating profit	2,417	2,600	+182	2,259	2,600	+340	4,676	5,200	+523
Operating profit margin	23.9%	23.6%	+7.6%	21.1%	23.6%	+15.1%	22.5%	23.6%	+11.2%
Ordinary profit	2,430	2,600	+169	2,249	2,600	+350	4,679	5,200	+520
Ordinary profit margin	24.1%	23.6%	+7.0%	21.1%	23.6%	+15.6%	22.5%	23.6%	+11.1%
Net profit	1,658	1,900	+241	1,672	1,800	+127	3,330	3,700	+369
Net profit margin	16.4%	17.3%	+14.6%	15.7%	16.4%	+7.6%	16.0%	16.8%	+11.1%
Orders received	10,142	11,200	+1,057 +10.4%	11,547	11,300	-247 -2.1%	21,690	22,500	+809 +3.7%
Dividend (Parent Company)	42	78	+36	58	78	+20	100	156	+56

Segment & mcframe License Sales Forecasts (FY)

Solutions Business aims for higher sales growth than previous period, based on long-term relationships of trust with clients.

Products Business aims to continue high growth in license sales, leveraging mcframe market advantage.

Net sales

	FY24	FY25	Difference
(Million yen)	Actual	Forecast	(Change %)
Solutions	13,150	14,000	+849
			+6.5%
Products	7,083	7,600	+516
	7,000	.,,,,,	+7.3%
System Support	542	400	-142
	-		-26.2%
Total	20,776	22,000	+1,223
	20,770		+5.9%
mcframe license	5,120	5,700	+579
	3,120	3,700	+11.3%

Segment & mcframe License Sales Forecasts (1H/FY)

Expect 50% progress towards full-year forecasts in Solutions Business, Product Business, and license sales. System Support business expects decrease in external sales, but subsidiary responsible for this business expects sales growth (+2.1% YoY).

Net sales

	FY24 1H	FY25 1H	Difference	FY24	FY25	Difference
(Million yen)	Actual	Forecast	(Change %)	Actual	Forecast	(Change %)
Solutions	6,340	7,000	+659	13,150	14,000	+849
	•		+10.4%	,		+6.5%
Products	3,463	3,800	+336	7,083	7,600	+516
	,		+9.7%	,,,,,		+7.3%
System Support	287	200	-87	542	400	-142
			-30.6%	0		-26.2%
Total	10,092	11,000	+907	20,776	22,000	+1,223
	10,032		+9.0%	20,770	,	+5.9%
mcframe license	2,594	2,850	+255	5,120	5,700	+579
	2,337	2,030	+9.8%	3,120	3,700	+11.3%

Segment & mcframe License Sales Forecasts (1H/2H/FY)

Net sales

	FY24 1H	FY25 1H	Difference	FY24 2H	FY25	Difference	FY24	FY25	Difference	
(Million yen)	Actual	Forecast	(Change %)	Actual	Forecast	(Change %)	Actual	Forecast	(Change %)	
Solutions	6,340	7,000	+659	6,810	7,000	+189	13,150	14,000	+849	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,	+10.4%	0,000	7,000	+2.8%			+6.5%	
Products	3,463	3,800	+336	3,620	3,800	+179	7,083	7,600	+516	
	3) 100	3,300	+9.7%	3,023	3,300	+5.0%	7,000	7,000	+7.3%	
System Support	287	200	-87	254	200	-54	542	400	-142	
	207		-30.6%			-21.3%	<u> </u>		-26.2%	
Total	10,092	11,000	+907	10,684	11,000	+315	20,776	22,000	+1,223	
	-0,03-		11,000	+9.0%	10,000	11,000	+3.0%	20,770	22,000	+5.9%
mcframe	2,594	2,850	+255	2,526	2,850	+323	5,120	5,700	+579	
license	2,594	2,594	2,030	+9.8%	2,320	2,030	+12.8%	3,120	3,700	+11.3%



Solutions Business Forecast



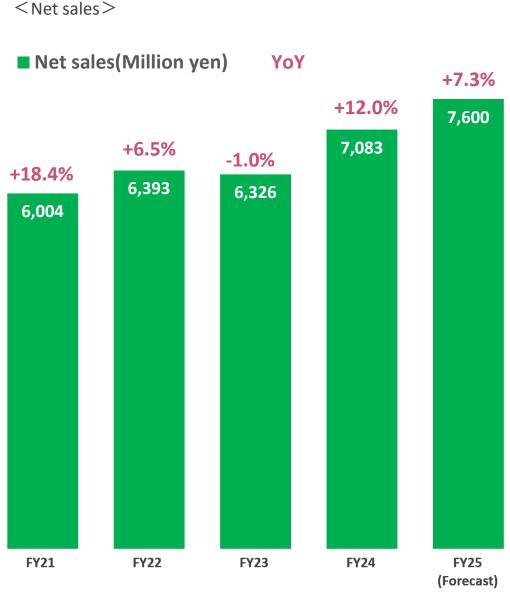
FY25 Business Environment Outlook

 Expecting higher sales growth than previous period, based on outstanding client base centered on major domestic companies and long-term relationships of trust.

FY25 Initiatives

- Strengthening strategic proposal activities aligned with client needs.
- Securing both sales growth and profitability with mix of ERP and high-value-added expansion solutions.
- Promoting new businesses such as data-centric business and field
 DX support.

Products Business Forecast



FY25 Business Environment Outlook

 Expecting sales growth through continued high growth in license sales, leveraging mcframe's market advantage in the supply chain management area.

FY25 Initiatives

- Expanding and strengthening sales partners, sales networks,
 and sales capabilities through partnership strategy.
- Expanding overseas markets through strengthened collaboration with overseas offices and partners.
- Accumulating implementation expertise for SaaS-type
 mcframe X and promoting partner implementation projects.

Net Sales and YoY Growth

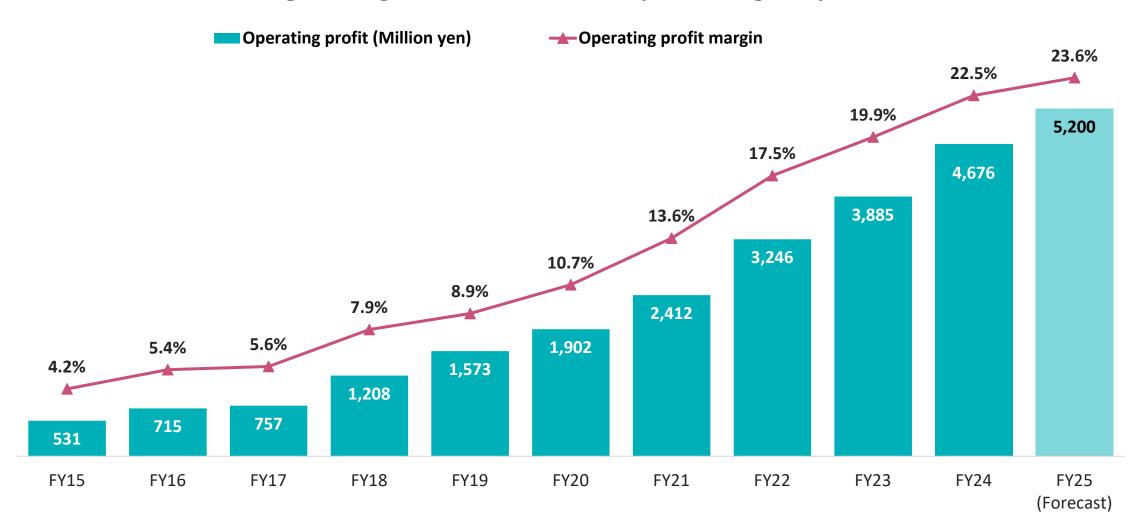
Toward achieving FY30 target of 33 billion yen, maintaining sales growth and aiming for record highs for 4 consecutive periods.

■ Net sales(Million yen) YoY +5.9% +6.6% 22,000 +5.3% 20,776 +4.2% +0.3% -0.1% +16.2% 19,493 18,506 17,707 17,760 17,728 +13.2% +1.4% 15,253 +5.9% +2.6% 13,479 13,289 12,549 **FY16 FY17 FY20 FY21 FY22 FY23 FY24 FY25 FY15 FY18 FY19** (Forecast)



Operating Profit & Operating Profit Margin

Toward achieving FY30 target of 10 billion yen, aiming for record highs for 10 consecutive periods through sales growth and continuous profit margin expansion.



mcframe License Sales & YoY Growth



Aiming for market expansion and high growth as FY30 target engine. Targeting record highs in FY25 through license sales and accumulation of recurring maintenance revenues.

through license sales and accumulation of recurring maintenance revenues.

• mcframe license sales (Million yen)

YoY

+11.3%

+17.3%

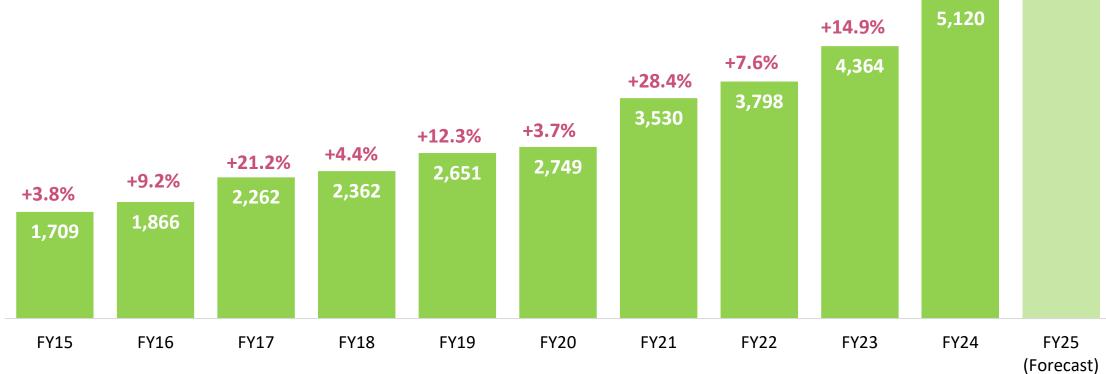
5,700

+14.9%

+7.6%

4,364

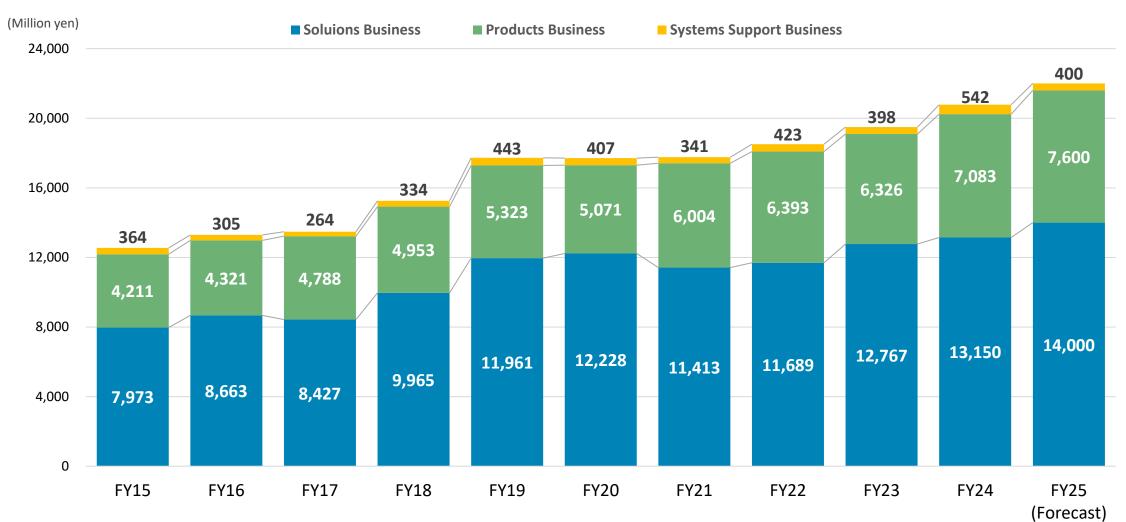
3,798





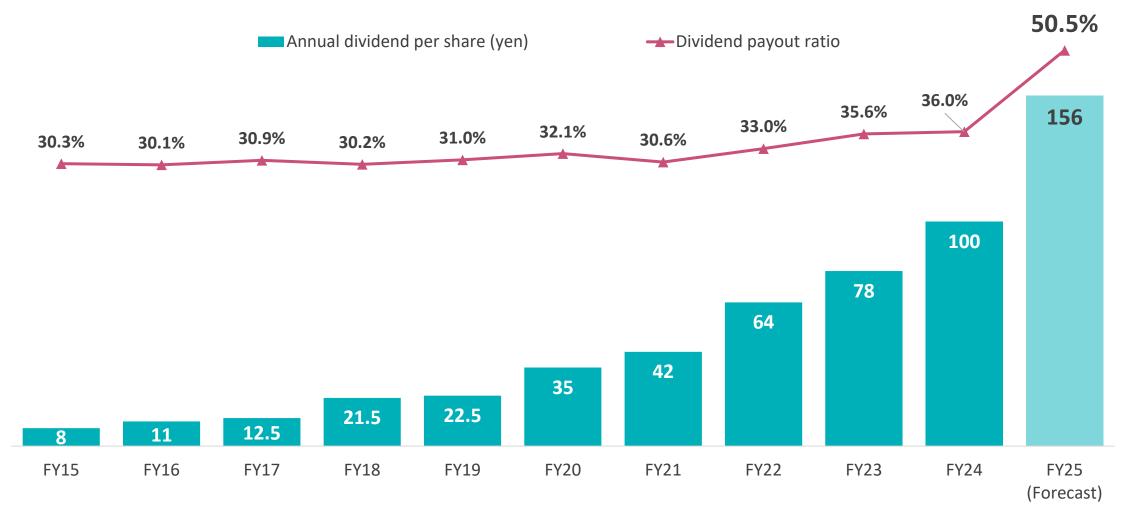
Sales by Segment

Solutions Business aims for higher sales growth based on long-term client relationships. Products Business aims for sales growth through continued high license sales growth.



Dividends (Annual dividend per share)

Progressive dividend and 35% payout ratio from FY23, reached 100 yen per share in FY24. Increasing payout ratio to 50% in FY25 for substantial dividend increase, planning 11th consecutive increase.



4. Data Book

Quarterly Income Statement (3-month)

	FY2022				FY2023				FY2024				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Net sales	4,384	4,474	4,873	4,773	4,703	5,104	4,781	4,903	5,042	5,049	5,165	5,519	
Cost of sales	2,625	2,816	3,083	2,986	2,713	3,034	2,856	3,035	2,821	2,736	2,859	3,268	
Gross profit	1,758	1,657	1,790	1,787	1,989	2,070	1,924	1,868	2,221	2,313	2,305	2,250	
Selling, general and administrative expenses	914	887	876	1,069	988	956	916	1,105	1,053	1,063	1,060	1,236	
Operating profit	844	770	914	717	1,000	1,114	1,007	762	1,167	1,249	1,245	1,014	
Operating profit margin	19.3%	17.2%	18.8%	15.0%	21.3%	21.8%	21.1%	15.6%	23.2%	24.7%	24.1%	18.4%	
Non-operating income	10	1	0	0	12	3	0	0	20	4	0	2	
Non-operating expenses	1	3	0	2	1	2	2	17	4	5	2	10	
Ordinary profit	852	767	914	715	1,011	1,114	1,006	744	1,183	1,247	1,243	1,006	
Profit before income taxes	852	767	914	715	1,011	1,114	1,006	744	1,183	1,247	1,243	1,006	
Income taxes – current	277	251	289	33	326	355	317	314	380	392	404	353	
Income taxes – deferred	0	1	0	69	0	0	0	-62	0	0	0	-180	
Total income taxes	276	252	289	102	326	355	317	252	380	392	403	172	
Profit	575	515	625	612	684	758	689	492	803	854	839	833	
EBITDA	1,010	948	1,091	895	1,165	1,301	1,186	934	1,365	1,448	1,467	1,220	
EBITDA margin	23.1%	21.2%	22.4%	18.8%	24.8%	25.5%	24.8%	19.1%	27.1%	28.7%	28.4%	22.1%	

Quarterly Segment Performance (3-month)

Commont	lkana	FY2022				FY20)23		FY2024				
Segment	ltem	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	Net sales	2,696	2,723	3,261	3,008	3,052	3,488	3,177	3,049	3,170	3,170	3,321	3,488
Solutions Business	Operating profit	565	537	772	766	739	938	826	740	796	848	1,007	983
	Operating profit margin	21.0%	19.7%	23.7%	25.5%	24.2%	26.9%	26.0%	24.3%	25.1%	26.8%	30.3%	28.2%
	Orders received	2,836	2,813	3,385	3,053	3,124	3,452	2,709	3,694	2,775	3,677	3,530	3,639
	Order backlog	3,569	3,660	3,784	3,829	4,036	4,000	3,532	4,178	3,783	4,291	4,500	4,651
	Net sales	1,566	1,656	1,536	1,634	1,544	1,525	1,516	1,739	1,729	1,734	1,693	1,926
	Operating profit	561	500	396	462	562	449	448	564	729	718	576	613
Products Business	Operating profit margin	35.9%	30.2%	25.8%	28.3%	36.4%	29.5%	29.5%	32.5%	42.2%	41.4%	34.0%	31.8%
	Orders received	1,930	1,386	1,610	1,815	1,654	1,380	1,359	2,083	1,753	1,690	1,615	2,491
	Order backlog	2,153	1,883	1,957	2,139	2,112	1,967	1,810	2,153	2,177	2,133	2,055	2,620
	Net sales	121	95	76	130	105	90	86	114	142	145	150	103
Sustain.	Operating profit	108	105	156	79	149	127	115	105	129	123	133	113
System Support	Operating profit margin	89.6%	110.7%	205.2%	61.0%	141.1%	140.3%	133.6%	91.7%	90.3%	85.3%	88.6%	109.5%
Business	Orders received	93	99	59	131	115	93	96	192	145	99	105	164
	Order backlog	48	52	36	37	46	49	58	135	138	92	48	108

Quarterly Balance Sheet

	FY2022					FY2	023		FY2024				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Current assets	9,023	9,638	9,736	10,821	10,789	11,648	11,365	12,583	12,581	13,214	12,815	14,336	
Cash and deposits	5,111	5,871	6,217	6,966	6,889	7,519	7,604	8,381	8,354	8,758	8,154	9,347	
Notes and accounts receivable - trade, and contract assets	3,294	3,105	2,992	3,261	3,222	3,546	3,201	3,526	3,388	3,777	3,999	4,277	
Non-current assets	2,614	2,597	2,643	2,587	2,847	2,919	2,966	3,135	3,245	3,344	3,747	4,115	
Total assets	11,637	12,235	12,380	13,408	13,637	14,567	14,331	15,718	15,827	16,558	16,563	18,451	
Current liabilities	3,884	3,976	3,722	4,121	4,098	4,373	3,880	4,752	4,564	4,468	4,048	5,030	
Non-current liabilities	_	ı	I	I	-	_	_	15	20	25	31	36	
Net assets	7,753	8,259	8,657	9,287	9,538	10,194	10,451	10,950	11,242	12,064	12,484	13,384	
Equity ratio	66.6%	67.5%	69.9%	69.3%	69.9%	70.0%	72.9%	69.7%	71.0%	72.9%	75.4%	72.5%	

Cash Flows

		FY2022			FY2023		FY2024			
	1H	2Н	Full year	1H	2Н	Full year	1H	2Н	Full year	
Cash flows from operating activities	1,658	1,619	3,278	1,874	1,679	3,553	1,672	1,850	3,522	
Cash flows from investing activities	(325)	(370)	(696)	(616)	(511)	(1,127)	(621)	(854)	(1,476)	
Cash flows from financing activities	(393)	(155)	(549)	(695)	(307)	(1,003)	(655)	(409)	(1,065)	
Effect of exchange rate change on cash and cash equivalents	(14)	2	(11)	(10)	2	(7)	(19)	2	(16)	
Net increase (decrease) in cash and cash equivalents	925	1,095	2,021	552	862	1,414	376	588	965	
Cash and cash equivalents at beginning of period	4,945	5,871	4,945	6,966	7,519	6,966	8,381	8,758	8,381	
Cash and cash equivalents at end of period	5,871	6,966	6,966	7,519	8,381	8,381	8,758	9,347	9,347	

5. Guide to IR Reference Materials

Integrated Report 2024

We released our first integrated report on September 12, 2024, with the aim of explaining our approach to sustainable corporate value creation to our wide range of stakeholders and deepening dialogue with them.



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Japanese: https://www.b-en-g.co.jp/jp/ir/materials/integrated_report.html

English: https://www.b-en-g.co.jp/en/ir/materials/integrated_report.html





Japanese

English

Investors Guide

We disclose an investor-oriented document on our IR website that summarizes basic information, including business overview, business model, growth strategy, sustainability initiatives and more.



Content

- What is B-EN-G?
- 2. Segment information: Competitive advantages and market positioning
- Growth strategy BE 2030
- Capital allocation

- 5. Human resource strategy
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- 7. Data book
- 8. Appendix

Japanese: https://www.b-en-g.co.jp/jp/ir/materials/investorsguide.html

English: https://www.b-en-g.co.jp/en/ir/materials/investorsguide.html





Japanese

English

< Notes on this presentation material >

- Fiscal years are principally displayed as "Fiscal Year 20yy" or "FYyy," representing one year from April 1, 20yy.
- All monetary amounts are displayed with figures less than one million yen truncated.
- Profit attributable to owners of parent (quarterly profit) is displayed as Net profit.
- Results for FY19 and earlier use figures prior to the retroactive application of the revenue recognition accounting standard.

<Caution>

- Forward-looking statements concerning business performance forecasts, etc. contained in this material are based on information currently available to the company and certain assumptions deemed reasonable by the Company. Actual business performance may differ significantly from these forecasts due to various factors.
- This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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Japanese



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