

Cybozu, Inc.

Financial Results Presentation for Q2 of the Fiscal Year Ending December 31, 2026

August 13, 2026

Cybozu, Inc.

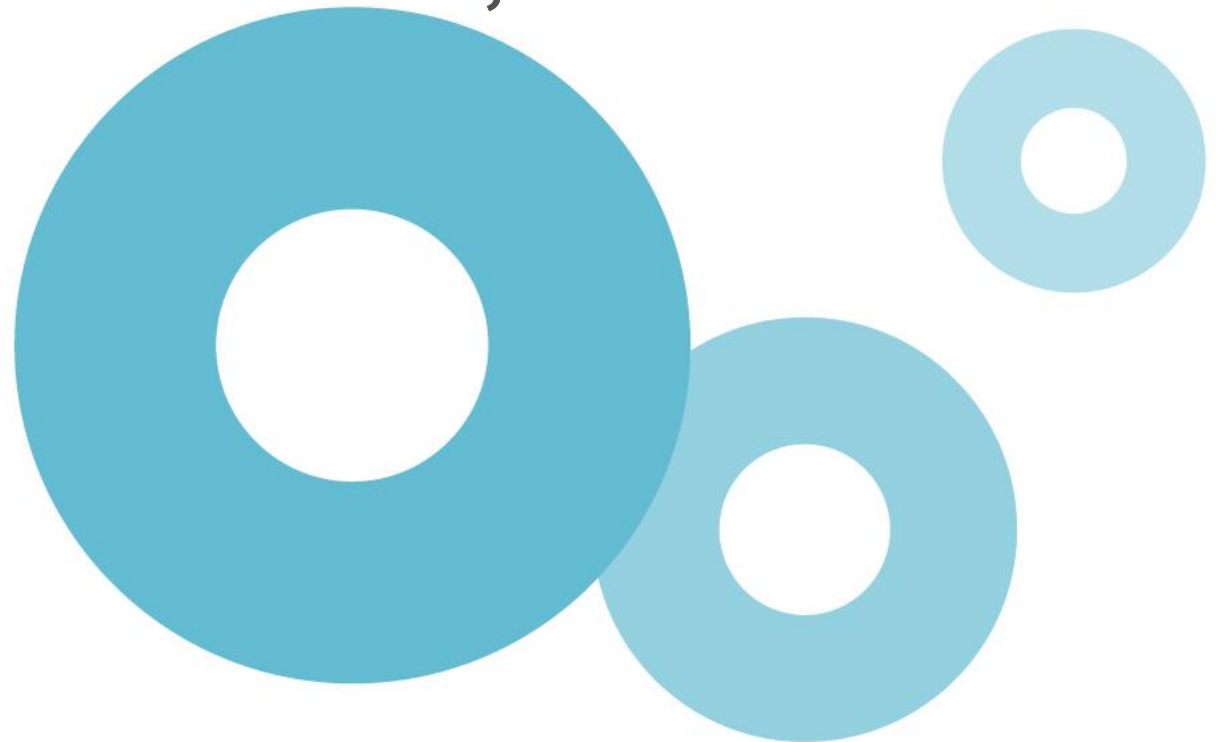


Table of Contents

01 FY2026 Q2 Financial Results

02 FY2026 Forecasts

FY2026 Q2 Financial Results

Financial Highlights in FY2026 Q2

Consolidated sales

JPY **20,780** million

Cloud consolidated sales

JPY **19,112** million

Kintone consolidated sales

JPY **12,243** million

Consolidated sales
growth rate

16.1 %

Consolidated Cloud sales
rate

92.0 %

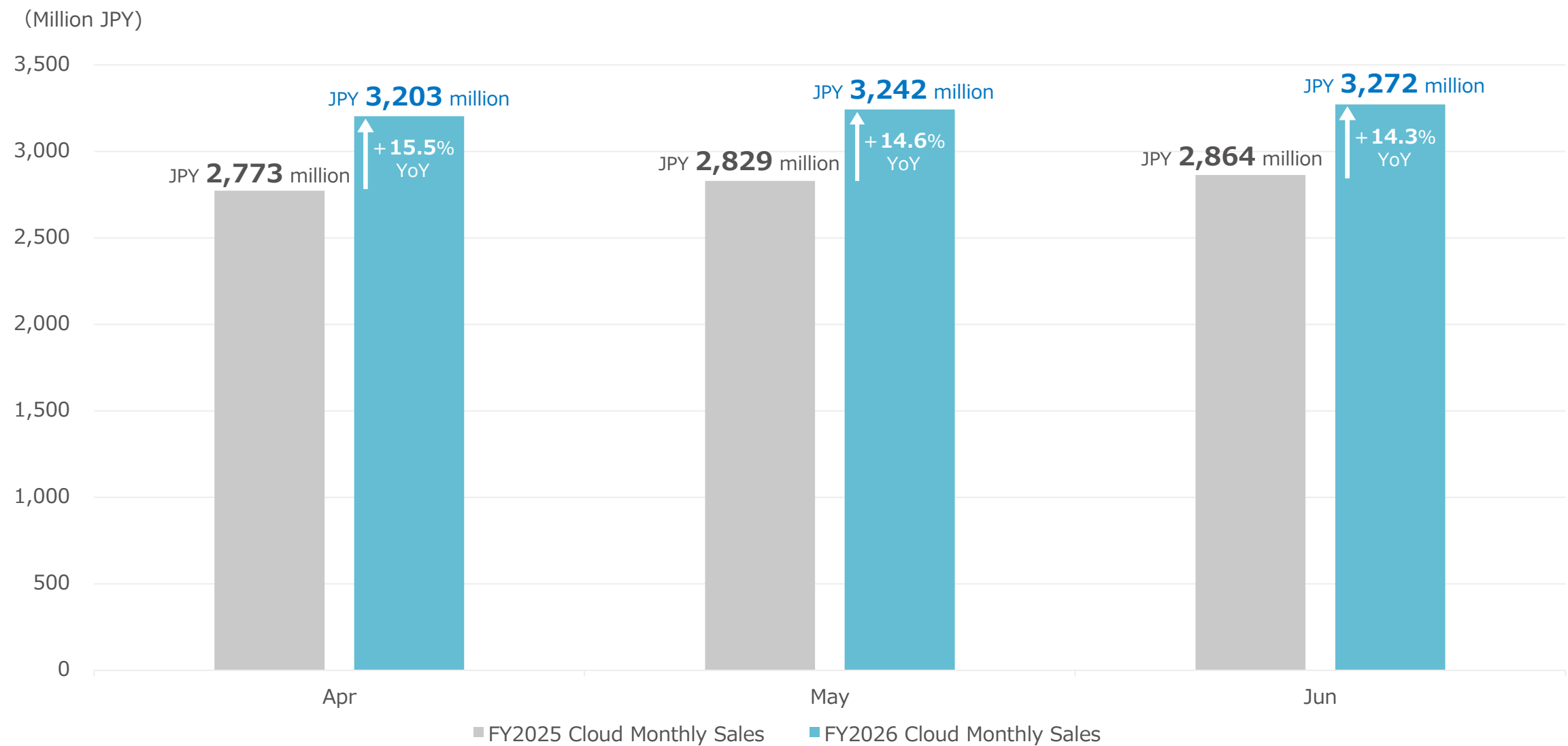
Kintone consolidated sales
growth rate

19.1 %

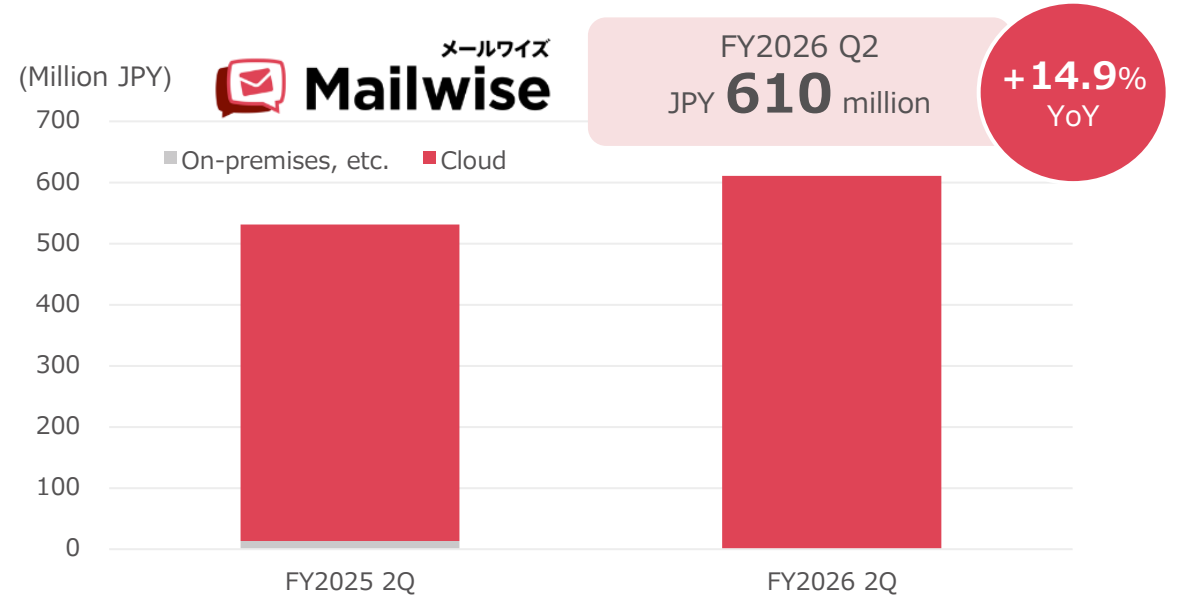
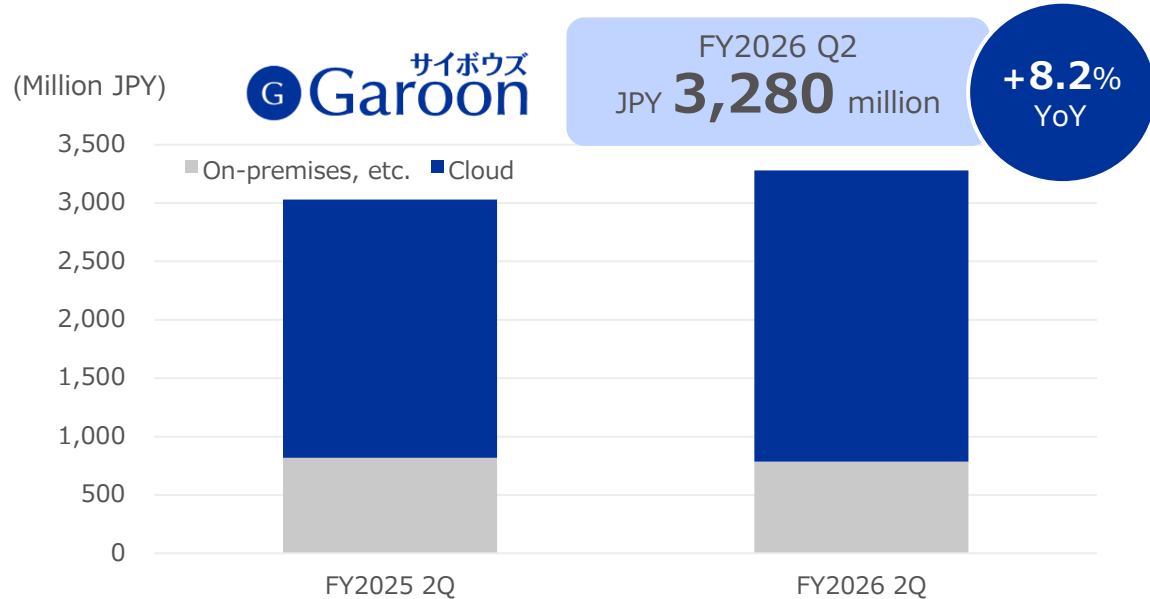
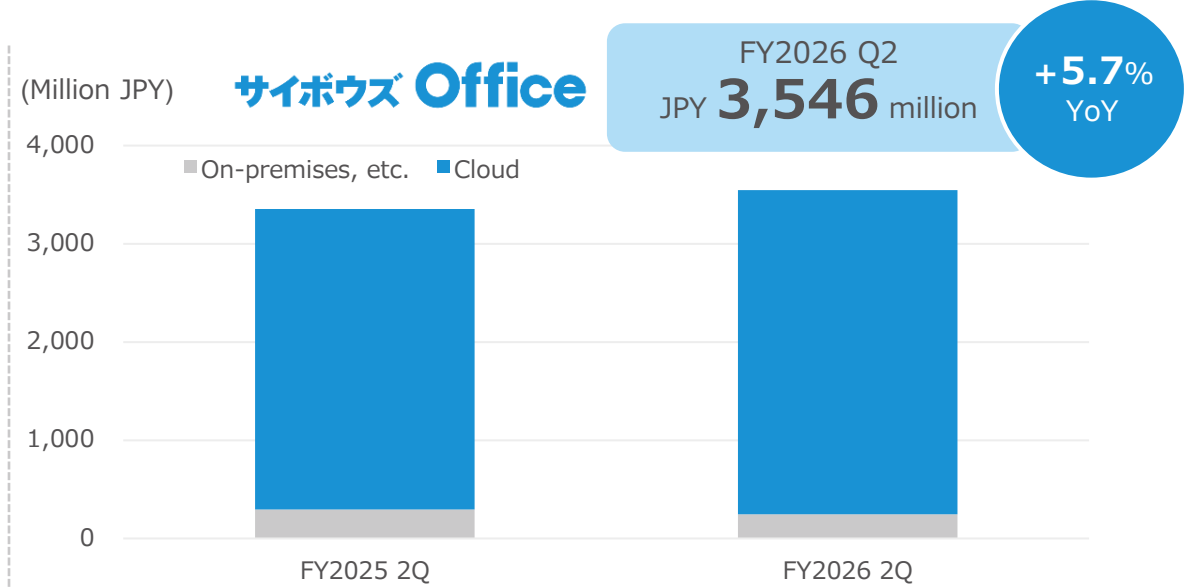
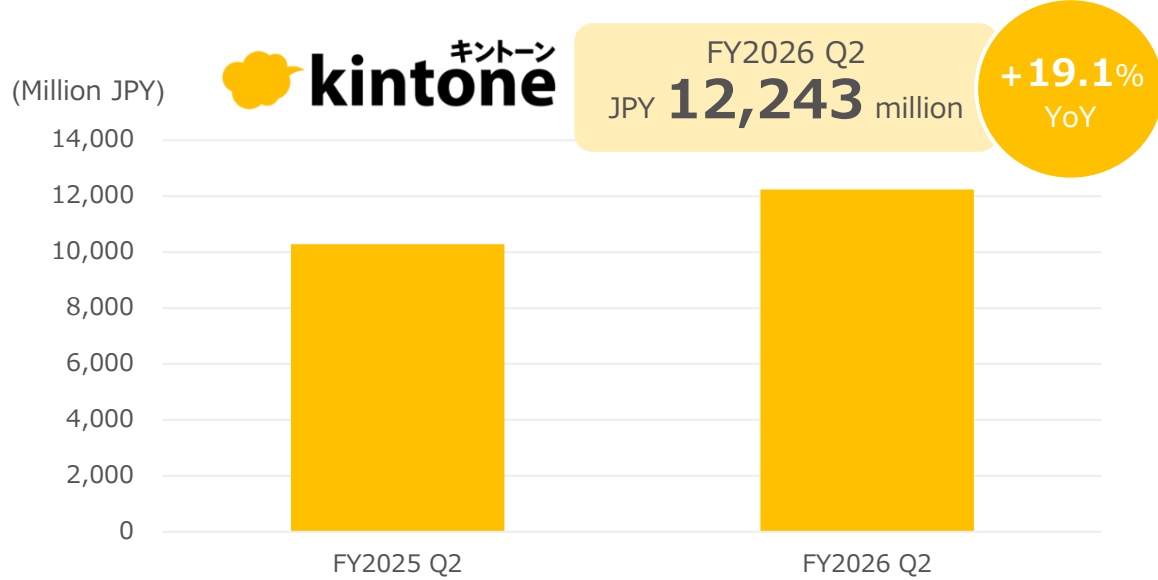
Detailed Consolidated Financial Results in FY2026 Q2

Consolidated PL (Unit: Million JPY)	Fiscal year ended December 31, 2025	Fiscal year ending December 31, 2026	YoY	
	Q2 (Actuals)	Q2 (Actuals)		
Net sales	17,899	20,780	+2,880	+16.1%
Cost of sales	1,639	1,884	+245	+15.0%
Labor costs	4,940	5,367	+426	+8.6%
Advertising expenses	2,565	3,242	+676	+26.3%
R&D expenses	704	894	+190	+27.0%
Others	2,885	3,428	+542	+18.8%
Operating profit	5,163	5,963	+799	+15.5%

Cloud Monthly Sales in FY2026 Q2



Consolidated Sales by Product in FY2026 Q2



FY2026 Forecasts

FY2026 Forecasts

Consolidated Financials (Unit: Million JPY)	Fiscal year ended December 31, 2025 (Actuals)	Fiscal year ending December 31, 2026 (Forecasts)	YoY	
Net sales	37,430	42,168	+4,737	+12.7%
Operating profit	10,101	10,514	+412	+4.1%
Ordinary profit	10,325	10,732	+406	+3.9%
Profit attributable to owners of parent	7,081	7,445	+363	+5.1%
Net profit per share	JPY 153.17	JPY 160.99	+JPY 7.82	+5.1%
Dividend per share	JPY 40.00	JPY 50.00	+JPY 10.00	+25.0%



Appendix

Company Overview

Company Overview



Cybozu, Inc.

Tokyo Stock Exchange, Prime Section
(Securities Code 4776)

Established in 1997

by three people in Matsuyama City,
Ehime Prefecture

Head Office Location

27th Floor, Tokyo Nihombashi Tower,
2-7-1 Nihombashi, Chuo-ku,
Tokyo, Japan

Offices in Japan

Tokyo, Osaka, Matsuyama, Nagoya,
Fukuoka, Hiroshima, Sendai,
Sapporo, Yokohama, Naha

Overseas Offices

Shanghai, Shenzhen, Chengdu,
Taipei, Ho Chi Minh City,
San Francisco, Sydney, Bangkok,
Kuala Lumpur, and others

Business Description

Develop, sell, and operate
groupware

Capital Stock

JPY **613** million

Employee Headcount

Consolidated
1,356
employees

* Open-ended contract (permanent)
employees only (executives and
auditors not included)

Average Age of Employees

36.4 years

* As at end of December 31, 2025

Company Vision

Our Reason for Existing
Purpose

Build a society brimming with teamwork

Culture

1. Embrace a common vision

Create a common vision that resonates with all members and guides their actions

2. Elevate individuality

Embrace individual differences and tap into each other's strengths

3. Express yourself openly & transparently

Build a foundation for open trust



4. Exercise autonomy

Each and every individual should proactively engage in efforts to build a better team

5. Engage in dialogue & discussion

Strive to understand the assumptions behind each other's ideas, then discuss to reach a decision

Chronology of Cybozu

