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April 22, 2025

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Notice of Monthly Sales Trends for March 2025

Cybozu, Inc. (the “Company”) hereby announces its monthly consolidated sales and cloud-related business sales for March 2025 as described below.

Please note that the figures below are preliminary and may be revised after disclosure.

■ Monthly consolidated sales for the fiscal year ending December, 2025

	FY2025 (January 1, 2025 - December 31, 2025)											
	Jan.	Feb.	Mar.	Apr.	May.	Jun.	July.	Aug.	Sep.	Oct.	Nov.	Dec.
Monthly sales (Million JPY)	2,879	2,920	2,958									
YoY (%)	127.3%	126.5%	126.6%									
Cumulative total (Million JPY)	2,879	5,800	8,759									
YoY (%)	127.3%	126.9%	126.8%									

■ Monthly cloud-related business sales for the fiscal year ending December 31, 2025

	FY2025 (January 1, 2025 - December 31, 2025)											
	Jan.	Feb.	Mar.	Apr.	May.	Jun.	July.	Aug.	Sep.	Oct.	Nov.	Dec.
Monthly sales (Million JPY)	2,637	2,673	2,711									
YoY (%)	130.6%	130.3%	130.4%									
Cumulative total (Million JPY)	2,637	5,311	8,022									
YoY (%)	130.6%	130.4%	130.4%									

■ (Announced on June 20, 2025) Consolidated financial results forecasts for the fiscal year ending December 31, 2025

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
Full-year (Million JPY)	36,004	8,437	8,494	5,904	127.77

If future business performance requires revisions to the forecasts, the Company will disclose such revisions promptly.

■ (Reference information) Monthly consolidated sales for the fiscal year ended December 31, 2024

	FY2024 (January 1, 2024 - December 31, 2024)											
	Jan.	Feb.	Mar.	Apr.	May.	Jun.	July.	Aug.	Sep.	Oct.	Nov.	Dec.
Monthly sales (Million JPY)	2,261	2,308	2,337	2,369	2,393	2,416	2,430	2,457	2,492	2,543	2,797	2,865
YoY (%)	113.5%	115.0%	113.5%	116.0%	115.3%	114.5%	114.7%	115.1%	113.7%	115.6%	125.5%	126.4%
Cumulative total (Million JPY)	2,261	4,570	6,907	9,277	11,670	14,087	16,517	18,975	21,468	24,011	26,809	29,675
YoY (%)	113.5%	114.3%	114.0%	114.5%	114.7%	114.6%	114.6%	114.7%	114.6%	114.7%	115.7%	116.7%

Monthly sales after November include the effect of the revised pricing system of cloud services disclosed below.

<https://topics.cybozu.co.jp/news/2024/05/30-18781.html>

■ (Reference information) Monthly cloud-related business sales for the fiscal year ended December 31, 2024

	FY2024 (January 1, 2024 - December 31, 2024)											
	Jan.	Feb.	Mar.	Apr.	May.	Jun.	July.	Aug.	Sep.	Oct.	Nov.	Dec.
Monthly sales (Million JPY)	2,020	2,052	2,079	2,117	2,155	2,186	2,210	2,234	2,254	2,293	2,571	2,616
YoY (%)	117.3%	117.5%	118.1%	118.7%	118.5%	118.5%	118.1%	118.0%	117.4%	117.9%	130.4%	130.7%
Cumulative total (Million JPY)	2,020	4,072	6,151	8,268	10,424	12,610	14,821	17,056	19,310	21,604	24,175	26,791
YoY (%)	117.3%	117.4%	117.6%	117.9%	118.0%	118.1%	118.1%	118.1%	118.0%	118.0%	119.2%	120.2%

Monthly sales after November include the effect of the revised pricing system of cloud services disclosed below.

<https://topics.cybozu.co.jp/news/2024/05/30-18781.html>

The Company discloses the previous month's preliminary figures for monthly consolidated sales and cloud-related business sales on or around the 16th to 18th business day of each month. Please refer to the IR calendar for the detailed schedule (<https://cybozu.co.jp/company/ir/schedule/>).