Company name

Rakuten Group, Inc.

Representative

Hiroshi Mikitani

Chairman and CEO

(Stock Code: 4755, TSE Prime)

Announcement of Financial Results of Rakuten Securities, Inc., a Consolidated Subsidiary

Rakuten Securities, Inc. (Head Office: Minato-ku, Tokyo. President: Yuji Kusunoki), a consolidated subsidiary of Rakuten Group, Inc. (hereinafter "Rakuten Group"), announces its consolidated financial reports (based on J-GAAP) for the three months ended March 31, 2025.

Rakuten Group plans to announce consolidated financial reports for the three months ended March 31, 2025, on May 14, 2025 (Wednesday). In addition, Rakuten Group announces financial results based on IFRS while the attached financial results of Rakuten Securities, Inc. are based on J-GAAP, which may recognize some transactions differently from IFRS.

April 30, 2025

Financial Reports For the three months ended March 31, 2025

Rakuten Securities, Inc.

Rakuten Securities, Inc. (Head Office: Minato-ku, Tokyo. President: Yuji Kusunoki) announces its consolidated financial reports for the three months ended March 31, 2025 (J-GAAP).

The financial reports of Rakuten Securities, Inc. are based on "Uniform Accounting Standards for Securities Companies" (set by the Board of Directors of the Japan Securities Dealers Association, November 14, 1974).

Results for the three months ended March 31, 2025 (January 1, 2025 to March 31, 2025)

Consolidated Operating Results*

(Millions of ven. rounded down)

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	Operating	Net operating	Operating	Ordinary	Net
	revenue	revenue	income	income	income
Three months ended March 31, 2025	35,009	32,222	7,599	7,450	3,708
Three months ended March 31, 2024	31,177	29,991	6,992	6,924	4,853

^{*}Financial disclosure is not subject to review by a certified public accountant or an audit firm.

(Reference information)

Results for the 12 months ended March 31, 2025 (April 1, 2024 to March 31, 2025)

Consolidated Operating Results

(Millions of yen, rounded down)

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	Operating	Net operating	Operating	Ordinary	Net
	revenue	revenue	income	income	income
April 1, 2024 to March 31, 2025	133,928	125,719	31,975	31,745	14,983
April 1, 2023 to March 31, 2024	117,421	112,463	29,619	29,386	18,360

(1) Consolidated Balance Sheet

(Millions of yen)

	(Millions of yen		
	As of	As of	
	December 31,	March 31,	
	2024	2025	
(Assets)			
Current assets:	4,439,867	4,184,465	
Cash and deposits	547,897	405,327	
Segregated deposits	2,624,660	2,490,698	
Trading products	50,607	53,942	
Trading securities and other	1,612	1,474	
Derivatives	48,994	52,467	
Operational investment securities	7	7	
Trade date accrual	1,450	847	
Margin transaction assets	1,010,299	1,083,325	
Loans on margin transactions	879,944	967,197	
Cash collateral pledged for securities borrowing on	130,355	116,128	
margin transactions	130,333	110,120	
Loans secured by securities	29,102	9,470	
Cash collateral pledged for securities borrowed	29,102	9,470	
Advances paid	373	5,311	
Deposits paid for underwritten offering	61,473	28,742	
Short-term guarantee deposits	73,565	68,572	
Short-term loans receivable	3,852	7,352	
Advance payments	5,374	83	
Prepaid expenses	1,127	970	
Accounts receivable	12,037	9,309	
Accrued revenue	18,234	20,690	
Allowance for doubtful accounts	(195)	(186)	
Non-current assets:	44,634	49,191	
Property and equipment	2,113	2,258	
Buildings, net	670	651	
Equipment, net	1,367	1,585	
Leased assets, net	29	21	
Construction in progress	45	_	
Intangible assets	35,568	39,596	
Goodwill	3,253	3,042	
Customer-related intangible assets	48	3,441	
Software	27,151	27,307	
Software in progress	4,735	5,452	
Leased assets	379	352	
Investments and other assets	6,951	7,336	
Investment securities	385	385	
Long-term loans receivable	305	320	
Guarantee deposits	1,148	1,244	
Long-term prepaid expenses	97	87	
Deferred tax assets	82	12	
Other	6,511	6,878	
Allowance for doubtful accounts	(1,580)	(1,592)	
Total assets	4,484,501	4,233,656	

	(Millions of yen)		
	As of	As of	
	December 31,	March 31,	
	2024	2025	
(Liabilities)			
Current liabilities:	4,288,282	4,032,454	
Trading products	19,011	19,141	
Derivatives	19,011	19,141	
Margin transaction liabilities	197,962	191,164	
Borrowings on margin transactions	18,293	16,626	
Cash received for securities lending on margin transactions	179,669	174,538	
Borrowings secured by securities	1,015,854	910,996	
Cash collateral received for securities lent	1,015,854	910,996	
Deposits received	2,263,637	1,962,086	
Guarantee deposits received	651,423	644,150	
Payables for securities to receive over due for delivery	717	333	
Variation margin received	1,134	1,065	
Short-term borrowings	115,000	288,500	
Advances received	7,433	2,213	
Unearned revenue	0	· —	
Lease liabilities	164	144	
Accounts payable	33	16	
Accrued expenses	9,213	8,654	
Income taxes payable	4,996	1,912	
Provision for bonuses	1,404	1,848	
Provision for directors' bonuses	113	60	
Provision for sales promotion expenses	182	166	
Non-current liabilities:	2,388	2,597	
Lease liabilities	343	319	
Retirement benefit liability	1,426	1,446	
Asset retirement obligations	369	368	
Deferred tax liabilities	_	162	
Provision for directors' retirement benefits	249	300	
Reserves under special laws:	17,158	18,478	
Reserve for financial instruments transaction liabilities	17,158	18,478	
Total liabilities	4,307,829	4,053,530	
(Equity)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,	
Shareholders' equity			
Share capital	19,495	19,495	
Capital surplus	16,511	16,511	
Retained earnings	139,632	143,340	
Total shareholders' equity	175,639	179,347	
Accumulated other comprehensive income	,,,,,,	,	
Valuation difference on available-for-sale securities	2	2	
Foreign currency translation adjustments	1,019	765	
Remeasurements of defined benefit plans	1,019	11	
Total accumulated other comprehensive income	1,032	778	
Total equity	176,671	180,126	
Total liabilities and equity	4,484,501	4,233,656	

(2) Consolidated Statement of Income

(Millions of yen)

(Millions of yen		
	Three months ended	Three months ended
	March 31, 2024	March 31, 2025
	(January 1 –	(January 1 –
	March 31, 2024)	March 31, 2025)
Operating revenue:	31,177	35,009
Commission received	10,255	11,659
Brokerage commission	6,285	5,664
Commission for underwriting, secondary distribution and	21	106
solicitation for selling and others for professional investors	21	100
Fees for offering, secondary distribution and solicitation for	620	872
selling and others for professional investors		
Other commission received	3,328	5,015
Net trading income	7,101	7,913
Net losses on operational investment securities	(0)	0
Financial revenue	11,717	13,403
Other operating revenue	2,102	2,034
Financial expenses	1,185	2,787
Net operating revenue	29,991	32,222
General and administrative expenses:	22,998	24,623
Trading related expenses	13,675	14,569
Personnel expenses	1,891	2,038
Real estate expenses	583	710
Office expenses	3,637	3,752
Depreciation and amortization	2,578	2,847
Taxes and dues	425	450
Amortization of goodwill	158	159
Provision of allowance for doubtful accounts	(17)	29
Other	66	63
Operating income	6,992	7,599
Non-operating income	27	22
Non-operating expenses	95	170
Ordinary income	6,924	7,450
Extraordinary income	203	_
Extraordinary losses	43	1,360
Income before income taxes	7,085	6,089
Income taxes – current	1,851	2,150
Income taxes – deferred	380	231
Total income taxes	2,231	2,381
Net income	4,853	3,708
Net income attributable to owners of the parent	4,853	3,708

(3) Consolidated Statement of Comprehensive Income

(Millions of yen)

	Three months ended March 31, 2024 (January 1 – March 31, 2024)	Three months ended March 31, 2025 (January 1 – March 31, 2025)
Net income	4,853	3,708
Other comprehensive income		
Valuation difference on available-for-sale securities	0	(0)
Foreign currency translation adjustments	280	(254)
Remeasurements of defined benefit plans	2	1
Share of other comprehensive income of entities accounted for using equity method	_	_
Total other comprehensive income	284	(253)
Comprehensive income	5,137	3,454
Comprehensive income attributable to:		
Owners of the parent	5,137	3,454